(A Company limited by Guarantee)

Company Number 3446256

Registered Charity No. 1092258

DIRECTORS' AND TRUSTEES' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2003

EDMUND WRIGHT & Co.
Chartered Accountants

Registered Auditors

London



(A Company limited by Guarantee)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2003

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(A Company limited by Guarantee)

YEAR ENDED 31ST MARCH 2003

LEGAL AND ADMINISTRATIVE INFORMATION

Incorporation Number:

3446256

Registered Charity Number:

1092258

Trustees/Directors:

A. Sharpe E. M. Broadway

R. Farrar

M. Ahdan

Clir. M. Smallman Clir. S. Coughlan

B. Foster K. Martindale Appointed 3rd April 2002
 Appointed 3rd April 2002
 Died 30th October 2002

B. Bray

- Died 30" October 20

Company Secretary and

General Manager:

G. Keenan

Registered Office:

Opportunities Centre 370-376 Uxbridge Road

London W12 7LL

Auditors:

Edmund Wright & Co. Chartered Accountants

90 The Ridgeway

London NW11 9RU

Solicitors:

Russell-Cooke Solicitors

2 Putney Hill London SW15 6AB

Bankers:

HSBC

16 Shepherds Bush Green

London W12 8PT

Governing Document:

Memorandum and Articles of Association

dated 8th October 1997

(A Company limited by Guarantee)

DIRECTORS' AND TRUSTEES' REPORT FOR THE YEAR ENDED 31ST MARCH 2003

The Directors and Trustees present the annual report and the financial statements for the year ended 31st March 2003.

LEGAL AND ADMINISTRATIVE DETAILS

Urban Partnership Group is incorporated under the Companies Act 1985 as a Company Limited by Guarantee. The Company obtained charitable status with the Charity Commission on 29th May 2002 under registration number 1092258. Only members of the Company may be appointed Directors/Trustees.

The following Directors who are regarded as Trustees of Urban Partnership Group held office during the year to 31st March 2003.

Appointed

A. Sharpe

E. M. Broadway

R. Farrar

M. Ahdan

Cllr M. Smallman Cllr S. Coughlan

B. Foster

K. Martindale

B. Bray

3rd April 2002

3rd April 2002

Died 30th October 2002

TRUSTEES' RESPONSIBILITIES

Company and Charities law requires the Trustees to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Charity as at the end of the financial year and of the surplus or deficit of the Charity for that year. In preparing these Financial Statements, the Trustees are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Charity will continue in existence.

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Charity and to enable them to ensure that the Financial Statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud or other irregularities.

REVIEW OF PROGRESS AND ACHIEVEMENTS

2002/03 was another year of continuing development and successful project delivery culminating in some elements of restructuring in preparation for funding changes that lie ahead.

Highlights in the year have included our securing our much negotiated Charitable status in May 2002 followed by the subsequent creation of UPS Ltd as the formal trading arm for the organisation. This company did not trade during the year.

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DIRECTORS' AND TRUSTEES' REPORT FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

REVIEW OF PROGRESS AND ACHIEVEMENTS (continued)

In March 2003, Clir Dame Sally Powell received the New Statesman sponsored National Upstarts Award for Best Elected Member Support to Social Enterprise. This deserved accolade is something for which the UPG can take a measure of reflected glory based in part on Clir Powell's advisory work with the UPG in the creation of the West London Social Enterprise fund and our consistent promotion of social business in Hammersmith and neighbouring boroughs over the last 4 years.

Over the year to April 03, turnover rose by 14% on 2001/02. In direct funding terms the UPG distributed a total of £538,258 in grant aid to 150+ organisations. On the Social Enterprise and ESF front, 8 organisations received financial, business and training support valued at £45,162. Whilst in the area of Capacity Building the UPG's management of the combined NRF CC, CLC, North Fulham NDC, Objective 2, SRB and Healthy Living Centre funds resulted in grants value £493,032 being distributed to a 140+ community and voluntary organisations across the London Borough of Hammersmith and Fulham, and Brent.

In 2002, the OpShop continued to be a major focus of resources and activity as UPG staff worked in tandem with our colleagues in LBHF/Regenasis to seek to bed in the new services launched in the year previous. The OpShop had a good year both in funding terms and demand for its customized advice, guidance and employment services. In order to facilitate a smooth transfer to single project management under LBHF/Regenasis, the UPG decided to withdraw from this project and prioritise its capacity building and Social Enterprise services for 2003/04. The key decision taken being to withdraw from active management of the OpShop project in line with the advised ending of ALG ESF funds in June 2003.

A restructuring of the organisation was undertaken to comply with our new priorities and our thanks, in particular go to Karen Galey, Deputy Director, Sandra Smith, Personnel/OppCentre Manager, and Rob Pusch, OpShop Manager, who left the organisation during the year for their individual and collective contributions to the UPG project over several years.

FORWARD STRATEGY

In the year ahead we see the major threats and opportunities as being represented in the growing trend among level One and Two funders for evidence of cross borough and cross-sector partnerships when submitting regeneration bids; evidence of which can be gleaned from recent LSC, LDA and ESF bid criteria. Based on the strategic decisions which have been taken previously at Management and Board level – viz the formation of our trading arm in May 02, the development of cross-borough Objective 2 bids with partners in Brent and an emphasis on co-ordinated LBHF/UPG bidding – the UPG is potentially well placed to take advantage of this new funding environment. The level of future development and success will rest in the quality of partnerships and co-ordinated bids which the UPG is able to establish with partners of similar quality and foresight.

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DIRECTORS' AND TRUSTEES' REPORT FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

RISK

The Charity has analysed its operations for the purposes of identifying, and hence minimising, its risk areas.

RESERVES POLICY

UPG has and will establish Reserves in order to meet the requirements of UPG's working capital and to meet any temporary shortfall in funds, in order to allow it to continue to meet its Charitable objectives.

The Trustees have agreed that the appropriate level of free reserves is an amount representing six months of the total annual expenditure of UPG. This should be sufficient to cover working capital for current projects and any hiatus in funding streams, due to non-sequential projects.

SUMMARY

Overall it has been another year of successful regeneration activity for the UPG. Our primary objects remain that of promoting social and economic capacity and extending community involvement within Hammersmith and Fulham and surrounding economically deprived areas. The UPG's challenge is to take these charitable objects and turn them into community based projects, training events, advice sessions and social enterprises which add genuine value in those communities we serve. In the last year through the active endeavours of a considerable number of individuals, in the staff team and on the UPG Board we have shown that we remain up to that challenge.

The Directors and staff are aware that nothing would be possible without the active assistance of our partners and we would like to record our thanks to those key agencies and individuals who have provided the UPG with critical funding and support throughout the year.

Signed on behalf of the Board

N' Goiller Keeran

Date: 28th October 2003

Registered Office: Opportunities Centre 370-376 Uxbridge Road London W12 7LL G. Keenan Secretary

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INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF URBAN PARTNERSHIP GROUP

We have audited the financial statements of Urban Partnership Group for the year ended 31st March 2003 which comprise the Statement of Financial Activities, the Balance Sheet, and related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

Respective Responsibilities of Directors/Trustees and Auditors

The Trustees' (who are also directors of Urban Partnership Group for the purposes of company law) Responsibilities for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Trustees' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors/Trustees' Report is not consistent with the financial statements, if the charity has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding trustees' remuneration and transactions with the charity is not disclosed.

We read other information contained in the Trustees' Annual Report, and consider whether it is consistent with the audited financial statements. We consider the implications of our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Basis of Audit Opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Directors/Trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

In our opinion the financial statements give a true and fair view of the state of the charity's affairs as at 31st March 2003 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

28th October 2003

90 The Ridgeway London NW11 9RU EDMUND WRIGHT & Co. Chartered Accountants Registered Auditors

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STATEMENT OF FINANCIAL ACTIVITIES AND INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2003

Income & Expenditure	<u>Notes</u>	<u>Un-</u> <u>Restricted</u> <u>Funds</u> <u>£</u>	Restricted Funds <u>£</u>	<u>Total</u> 2003 <u>£</u>	<u>Total</u> <u>2002</u> <u>£</u>
Incoming Resources: Grants Other Income Rent & Other Charges Investment Income	2 3 4	450 46,365 17,202 £64,017	1,407,825 — — — — <u>£1,407,825</u>	1,407,825 450 46,365 17,202 £1,471,842	1,239,526 1,275 39,901 16,370 £1,297,072
Resources Expended: Direct Charitable Support Costs Fundraising & Publicity Management & Administration	5 n		1,252,412 16,926 31,926 100,159 1,401,423	1,252,412 16,926 31,926 100,159 1,401,423	992,139 12,840 25,678 90,887 1,121,544
Taxation	6	3,440 £3,440	£1,401,423	3,440 £1,404,863	3,775 £1,125,319
Net Incoming Resources for the year		60,577	6,402	66,979	171,753
Transfers between funds	15	116,234	(116,234)	_	
Balances Brought Forward		148,812	150,257	299,069	127,316
Balances Carried Forward		£325,623	£ 40,425	£366,048	£299,069

The Notes on pages 8 to 14 form part of the Financial Statements.

There are no recognised gains or losses other than the surplus for the year, which relates entirely to continuing operations.

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BALANCE SHEET

AS AT 31ST MARCH 2003

		<u>2</u> :	<u>003</u>		002
FIXED ASSETS	<u>Note</u>	<u>£</u>	<u>£</u>	<u>£</u>	Ī
Tangible Fixed Assets	9		23,561		27,467
CURRENT ASSETS					
Debtors Cash at Bank and In Hand	10	237,456 572,100 809,556		296,674 656,633 953,307	
CURRENT LIABILITIES					
Creditors: amounts falling due within one year	11	463,560		677,930	
NET CURRENT ASSETS			345,996		275,377
Provision for Liabilities and Charges			(3,509)		(3,775)
NET ASSETS			£366,048		£299,069
FUNDS EMPLOYED					
Restricted Funds Unrestricted Funds	14 15	40,425 325,623	6266 049	150,257 148,812	(200,060
			£366,048		£299,069

The Notes on pages 8 to 14 form part of the Financial Statements.

These Financial Statements have been prepared in accordance with the special provisions of part VII, Companies Act 12985 relating to Small Companies.

Approved by the Trustees/Directors on 28th October 2003 and signed on their behalf by:

A. D. Sharpe Trustee

(A Company limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2003

1. ACCOUNTING POLICIES

Company Status

The Urban Partnership Group is a company incorporation number 3446256 which is limited by guarantee.

On 29th May 2002, the Company received Charitable Status No. 1092258.

Accounting Policies

The Financial Statements of the Charity are prepared in accordance with the Statement of Recommended Practice "Accounting and Reporting by Charities" issued by the Charity Commission, and are drawn up on the historical cost accounting basis.

Fund Accounting

Grants and other Income are accounted for on a receivable basis.

Income Streams will be identified as either Restricted or Unrestricted and reported in the Financial Statements appropriately.

Restricted Funds are monies raised for and their use restricted to a specific purpose or Grants subjected to donor imposed conditions.

Unrestricted Funds comprise those monies which may be used towards meeting the Charitable Objectives of the Charity at the discretion of the Trustees.

All Income, including Grants is credited to the Statement of Financial Activities on a receivable basis.

Direct Charitable expenditure comprises direct expenses incurred on the defined charitable purposes of the Charity and includes staff costs attributable to the activity. Other costs are charged to the Statement of Financial Activity and allocated between all activities, both restricted and unrestricted on an appropriate basis.

Tangible Fixed Assets and Amortization

Tangible fixed assets are included in the balance sheet at cost and include any incidental expenses relating to refurbishment works to the Opportunities Centre and the acquisition of other furniture and office equipment.

Previously assets included in the balance sheet have been funded by grants and have been mainly being written down or amortized on a straight line basis over three years, the period over which funding was assured for the Urban Partnership Group.

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

1. ACCOUNTING POLICIES (continued)

Depreciation

In order to match the useful life of the funding with its Assets, the following Depreciation policy has been used:

- 1) For assets acquired under short life projects, the amortization period is the time span of the project.
- 2) For all other assets, three years on the straight line basis.
- 3) Current year expenditure on Refurbishments is being written down over the unexpired period of the lease which ends on 17th May 2005.

Leased Assets

Rentals applicable to operating Leases, where substantially all of the benefits and risks of ownership remain with the lessor are charged to the Statements of Financial Activities on a straight line basis over the term of the lease.

Pension Costs

Staff who previously worked for the Council continued to subscribe to the Local Government pension scheme operated by Hammersmith & Fulham Council. The employers' contributions to the scheme are funded by the Urban Partnership Group.

All new staff are now offered Stakeholder pensions. Pension Costs in the current year were £19,932 (2002 – £20,698).

Subsidiary Company

Urban Partnerships Services Ltd (UPS) is a wholly owned subsidiary of UPG. Its activities and Accounting are defined and controlled by the Directors of the Company and reported to the Board. It has not traded in the year under review.

Taxation

UPG is a registered charity and not subject to Income or Corporation tax on its Income or Activities provided that resources are expended on the defined Charitable activities. Taxation is provided at 20% on interest received up to the date of receiving Charitable status.

Comparative Figures

The Company achieved charitable status on 29th May 2002 and current year figures have been analysed as required by the Statement of Recommended Practice (SORP).

Comparative figures have been reanalysed only to the extent that it is practicable to do so for the Statement of Financial Activities, and for Funds Employed, in the Balance Sheet.

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

1. ACCOUNTING POLICIES (continued)

Cashflow

The Company has taken advantage of the exemption in Financial Reporting Standard No. 1 from the requirement to produce a cashflow statement on the grounds that it qualifies for exemption as a small company.

2.	GRANTS RECEIVABLE	<u>2003</u> <u>£</u>	<u>2002</u> <u>£</u>
	Government Office for London Single Regeneration Budget London Borough of Hammersmith and Fulham London Borough of Hammersmith and Fulham	707,854 503,265 85,858	595,503 561,837 67,460
	(OpShop)	110,848	
	Benefits in Kind	£1,407,825	14,726 £1,239,526
3.	RENTS AND OTHER CHARGES		
	Rent and Other Services	45,673	34,891
	Management Fees	692 £46,365	5,010 £39,901
4.	INVESTMENT INCOME	240,303	237,301
т.	INVESTMENT INCOME		
	Bank Deposit Interest	£17,202	£16,370

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

(a) TOTAL RESOURCES EXPENDED 5.

	Direct Charitable Expenditure	Staff Costs £ 542,324	Depreciation £ 27,942	Other <u>Costs</u> <u>£</u> 682,146	Total 2003 <u>£</u> 1,252,412	<u>Total</u> 2002 <u>£</u> 992,139
	Support Costs Fundraising and	10,000	<u>'-</u>	6,926	16,926	12,840
	Publicity	26,000		5,926	31,926	25,678
	Management and Administration	58,600 £636,924	£27,942	41,559 £736,557	100,159 £1,401,423	90,887 £1,121,544
5.	(b) STAFF COSTS (all restrict	ed)	<u>2</u>	<u>003</u> <u>£</u>	2002 <u>£</u>
	Salaries Social Security Cost Redundancy Costs Pension Costs	S			49,384 55,390 12,218 19,932 36,924	455,807 44,747 — 20,698 £521,252
	The average numbe function, was: Opportunity Centre Management and Projects	e Administrat	,	d by	4 6 17 27	4 6 10 20
	No staff earned over	£50,000.				
5.	(c) OTHER COSTS (all restrict	ed)			
	Grants disbursed Premises Repairs & Renewals Postage, Printing & S Marketing & Events Miscellaneous Costs	Stationery			38,258 55,405 20,126 23,481 18,935 30,352	388,474 94,027 3,814 19,375 10,595 84,470

£736,557

£600,755

(A Company limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

6.	TAXATION (Unrestricted)	<u>2003</u> <u>£</u>	<u>2002</u> <u>£</u>
	Corporation Tax paid for earlier years	<u>£3,440</u>	£3,775

Corporation tax due for the non-charitable part of the year under review is £423

7. **TRUSTEES' REMUNERATION**

The Trustees did not receive any remuneration or expenses during the year (2002 - £ Nil).

8. **OPERATING LEASES**

The Company has one operating lease at £20,000 p.a. terminating on 17th May 2005.

9. TANGIBLE FIXED ASSETS

	Equipment, Fixtures & Fittings	Refurbishm Costs	ent Total
	£	£	£
Balance at 1 st April 2002	84,079	228,447	312,526
Additions	24,036		24,036
Balance at 31 st March 2003	£108,115	£228,447	£336,562
			
Depreciation at 1 st April 2002	73,082	211,977	285,059
Depreciation Charge for year	11,472	16,470	27,942
Depreciation at 31 st March 2003	£84,554	£228,447	£313,001
Net Book Value at 1 st April 2002	<u>£10,997</u>	£16,470	£27,467
Net Book Value at 31st March 2003	£23,561	£ —	£23,561

Depreciation

The rates and bases used are as follows:

Equipment, Fixtures & Fittings -Refurbishment Costs

33 $^{1}/_{3}\%$ on straight line method. 33 $^{1}/_{3}\%$ on straight line method.

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

10. <u>DEBTORS</u>	<u>2003</u> <u>£</u>	<u>2002</u> <u>£</u>
Capital Grants Revenue Grants Prepayments	234,609 2,847 £237,456	14,254 281,741 679 £296,674
11. CREDITORS due within one year		
Hammersmith & Fulham Council: Revenue Expenditure In Advance Other Creditors Accrued Expenses Retention Fee Grants in Advance Grants Payable to Beneficiaries	87,165 60,657 100,347 39,349 1,755 113,723 60,564	373,372 15,495 10,091 19,818 86,147 173,007 £677,930

12. CAPITAL EXPENDITURE

There were no capital commitments at 31st March 2003, (2002 - £ Nil).

13. CONTINGENT LIABILITIES

There were no contingent liabilities at 31st March 2003 (2002 - £ Nil).

(A Company limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2003 (continued)

14. MOVEMENT ON RESTRICTED FUNDS

	<u>Balance at</u> 1 st April			<u>Expenditure</u>	
	2002		<u>External</u>	<u>Internal</u>	31 st March 2003
	<u>£</u>	<u>£</u>	£	<u>£</u>	£
Opportunities Centre		66,710	63,563	3,147	_
Urban Support	134,248	80,832	190,931		24,149
Into Work		73,551	59,617	13,302	632
Community Chest (SRB)	_	89,484	81,490	7,994	
Community Chest (NDC)		101,351	90,247	10,800	304
Community Chest (NRF)	_	91,298	83,993	7,001	304
Social Enterprise		130,734	112,403	18,329	2
Opportunities to Work					
Consortium	14,077	199,992	175,625	24,366	14,078
West London Capacity					
Build	_	309,952	302,895	6,765	292
ALG Co-finance	_	121,661	105,998	15,663	_
On your bike	_	74,753	74,753	· <u> </u>	
Small Projects	1,932	67,507	59,908	8,867	664
	£150,257	£1,407,825	£1,401,423	£116,234	£40,425

15. MOVEMENT ON UNRESTRICTED FUNDS

	<u>Balance at</u> 1 st Apri <u>l</u>	<u>Income</u>		Expenditure	Balance at 31 st March
	2002 £	External <u>£</u>	<u>Internal</u> <u>£</u>	<u>£</u>	2003 £
General Funds	£148,812	£64,017	£116,234	£3,440	£325,623

Internal Income represents management charges for administering projects.