REGISTERED NUMBER 03406047 (England and Wales)

# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

FOR

**DISHMAN EUROPE LIMITED** 

IHURSDAY

A1E074QA\* A17 26/07/2012 COMPANIES HOUSE

#407

# CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

	Page
Company Information	1
Report of the Directors	2 to 3
Report of the Independent Auditors	4
Profit and Loss Account	5
Balance Sheet	6
Notes to the Financial Statements	7 to 15

# **DISHMAN EUROPE LIMITED**

# COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2012

**DIRECTORS** 

, d y 2

J R Vyas Ms A Vyas Ms L Muller

SECRETARY.

Ms L Muller

**REGISTERED OFFICE** 

Suite 4 De Walden Court 85 New Cavendish Street

London W1W 6XD

REGISTERED NUMBER

03406047 (England and Wales)

**AUDITORS** 

Munslows LLP

**Chartered Certified Accountants** 

and Statutory Auditors

2nd Floor

New Penderel House 283-288 High Holborn

London WC1V 7HP

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2012

The directors present their report with the financial statements of the company for the year ended 31 March 2012

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the importation and distribution of chemical and pharmaceutical products

#### **REVIEW OF BUSINESS**

Key performance indicators include, but are not limited to, turnover, revenue by market segment, profit before taxation, cash flows and net current assets

The year to 31 March 2012 has been a demanding year in terms of growth with the company with the postponement of planned expenditure by customers resulting in a small reduction in turnover. The company has performed above expectations in these circumstances, maintaining its underlying profitability and growing in certain market segments. In addition, the company has achieved significant reductions in overheads and achieved a good operating profit, and significantly improved its net current asset position.

The postponed expenditure is now being committed, and therefore the directors are confident that the company will achieve growth in both turnover and profitability in the current year

#### DIVIDENDS

No dividends will be distributed for the year ended 31 March 2012

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2011 to the date of this report

J R Vyas Ms A Vyas Ms L Muller

#### **FINANCIAL INSTRUMENTS**

The company uses financial instruments, other than derivatives, comprising, cash liquid resources and various items such as debtors, creditors and other items that arise directly from its operations. The main purpose of these financial instruments is to utilise finance in the company's operations.

The main risks arising from the company's financial instruments are interest risk, liquidity risk and currency risk. The directors review and agree policies for managing these risks and these are summarised below.

#### Interest rate risk

The company is exposed to fair value interest rate risk on its fixed rate borrowings and cash flow interest rate risk on bank overdrafts and factoring balances. The company seeks to manage its cash resources so as to avoid exposure to changes in interest rates.

#### Liquidity risk

The company seeks to manage financial risk to ensure sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably

## Currency risk

The company does not hedge its foreign currency bank accounts. The company therefore has an exposure risk to translation and transaction foreign exchange risk and takes profit and losses on these as they arise.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2012

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Munslows LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

Ms L Muller - Director

20 April 2012

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF DISHMAN EUROPE LIMITED

We have audited the financial statements of Dishman Europe Limited for the year ended 31 March 2012 on pages five to fifteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

# Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Samuel Colin Parsons (Senior Statutory Auditor)

Can-

for and on behalf of Munslows LLP
Chartered Certified Accountants

and Statutory Auditors 2nd Floor

New Penderel House 283-288 High Holborn

London WC1V 7HP

20 April 2012

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

	Notes	2012 £	2011 £
TURNOVER	2	35,603,170	37,843,567
Cost of sales		32,305,191	33,703,021
GROSS PROFIT		3,297,979	4,140,546
Administrative expenses		2,535,359	2,848,891
OPERATING PROFIT	4	762,620	1,291,655
Interest receivable and similar income		70,061	92,523
		832,681	1,384,178
Interest payable and similar charges	5	9,707	40,874
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		822,974	1,343,304
Tax on profit on ordinary activities	6	216,514	379,435
PROFIT FOR THE FINANCIAL YEAR		606,460	963,869

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

The notes form part of these financial statements

# BALANCE SHEET 31 MARCH 2012

		201	2	201	1
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	7		20,664		41,329
Tangible assets	8		17,152		26,037
Investments	9		5,752,736		1,235,542
			5,790,552		1,302,908
CURRENT ASSETS					
Stocks	10	1,550,528		1,173,475	
Debtors	11	11,238,921		11,249,728	
Cash at bank and in hand		16,082		168,473	
		12,805,531		12,591,676	
CREDITORS Amounts falling due within one year	12	11,426,518		11,641,824	
, anounce faming add thank one year					
NET CURRENT ASSETS			1,379,013		949,852
TOTAL ASSETS LESS CURRENT LIABILITIES			7,169,565		2,252,760
CREDITORS					
Amounts falling due after more than one year	13		4,310,345		-
NET ASSETS			2,859,220		2,252,760
					<del></del>
CAPITAL AND RESERVES					.==
Called up share capital	17		159,000		159,000
Profit and loss account	18		2,700,220		2,093,760

The financial statements were approved by the Board of Directors on 20 April 2012 and were signed on its behalf by

Ms L Muller - Director

The notes form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

### 1 ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention

# Preparation of consolidated financial statements

The financial statements contain information about Dishman Europe Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent, Dishman Pharmaceuticals and Chemicals Limited, India

#### **Turnover**

Turnover represents the net value of goods sold, excluding value added tax. Revenue is recognised on shipment of products

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Fixtures and fittings

- 25% on cost

Computer equipment

- 33% on cost and 25% on cost

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

## Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the peniod to which they relate

#### Investments

Fixed asset investments are shown at cost less provision for impairment

#### **Financial Reporting Standard Number 1**

Exemption has been taken from preparing a cash flow statement on the grounds that the company is a wholly-owned subsidiary of Dishman Pharmaceuticals and Chemicals Limited, the financial statements of which are publicly available

### Intellectual Property Rights

Intellectual property rights are included at purchase cost, amortised evenly over their expected period of exploitation which is estimated at 10 years

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2012

# 2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

	United Kingdom Europe (EC) Europe (Non EC) Asia USA Other	2012 £ 1,336,681 31,434,008 1,487,559 639,006 97,518 608,398	2011 £ 2,459,855 32,845,667 2,122,806 305,156 110,083
		35,603,170	37,843,567
3	STAFF COSTS	2012	2011
	Wages and salaries Social security costs Other pension costs	£ 811,715 102,872 55,010	£ 777,633 93,130 46,917
		969,597	917,680
	The average monthly number of employees during the year was as follows	2012	2011
	Administration	17 ———	<u>17</u>
4	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
	Other operating leases Depreciation - owned assets Loss on disposal of fixed assets Intellectual property rights amortisation Auditors' remuneration Foreign exchange differences	2012 £ 46,500 18,447 809 20,665 15,000 (95,345)	2011 £ 47,640 20,878 - 20,664 14,500 (116,412)
	Directors' remuneration Directors' pension contributions to money purchase schemes	220,567 20,052	204,365 17,436
	Information regarding the highest paid director is as follows	2012	2011
	Emoluments etc Pension contributions to money purchase schemes	£ 123,162 11,196	£ 111,965

5	INTEREST PAYABLE AND SIMILAR CHARGES	2012	2011
	Group interest payable	£ 9,707	£ 40,874
6	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows	2012 £	2011 £
	Current tax UK corporation tax Prior year corporation tax adjustment Group relief of corporation	217,640 (1,126)	272,864 -
	tax provided by group undertakings	-	106,571
	Tax on profit on ordinary activities	216,514	379,435
	Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of corporation to explained below	ax in the UK T	he difference is
		2012 £	2011 £
	Profit on ordinary activities before tax	822,974	1,343,304
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 26% (2011 - 28%)	213,973	376,125
	Effects of Expenses not allowable for tax purposes Depreciation in excess of capital allowances Adjustment in respect of prior year	3,318 349 (1,126)	2,626 684
	Current tax charge	216,514	379,435

7	INTANGIBLE FIXED ASSETS			Intellectual property rights £
	COST At 1 April 2011 and 31 March 2012			206,644
	AMORTISATION At 1 April 2011 Amortisation for year			165,315 20,665
	At 31 March 2012			185,980
	NET BOOK VALUE At 31 March 2012			20,664
	At 31 March 2011			41,329
8	TANGIBLE FIXED ASSETS	Fixtures and fittings	Computer equipment	Totals
	COST At 1 April 2011 Additions	£ 26,786	£ 82,090 10,565	£ 108,876 10,565
	Disposals At 31 March 2012	26,786	(6,871) ———— 85,784	(6,871) ——— 112,570
	DEPRECIATION At 1 April 2011 Charge for year Eliminated on disposal	16,541 5,474	66,298 12,973 (5,868)	82,839 18,447 (5,868)
	At 31 March 2012	22,015	73,403	95,418
	NET BOOK VALUE At 31 March 2012	4,771	12,381	17,152
	At 31 March 2011	10,245	15,792	26,037
9	FIXED ASSET INVESTMENTS			
			2012 £	2011 £
	Shares in group undertakings Loans to group undertakings		4,822,736 930,000	305,542 930,000
			5,752,736	1,235,542

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2012

9

FIXED ASSET INVESTMENTS - continued			
Additional information is as follows			Shares in group undertaking
			£
C <b>OST</b> At 1 April 2011 Additions			305,542 4,517,194
At 31 March 2012			4,822,736
NET BOOK VALUE At 31 March 2012			4,822,736
At 31 March 2011			305,542
The company's investments at the balance sheet date in Carbogen AMCIS Limited	n the share capital o	of companies include	the following
Nature of business Chemical manufacturer	%		
Class of shares Ordinary	76 holding 100 00		
•		2012	2011
Aggregate capital and reserves Profit/(loss) for the year		£ 151,426 54,239	£ 97,187 (63,816
nnovative Ozone Services Inc Country of incorporation Switzerland Nature of business Pharmaceutical manufacture			
Class of shares	% holding		
Ordinary	49 00		
		2012 £	2011 £
Aggregate capital and reserves Profit for the year		(1,328,750) 21,116	(1,349,855) 223,118
This company is accounted for as a subsidiary und		maining share capit	al is held by
wholly-owned subsidiary of the ultimate parent company  Dishman Netherlands BV  Country of incorporation The Netherlands	micals		
wholly-owned subsidiary of the ultimate parent company  Dishman Netherlands BV  Country of incorporation The Netherlands  Nature of business Manufacture and distribution of che	%		
wholly-owned subsidiary of the ultimate parent company  Dishman Netherlands BV  Country of incorporation The Netherlands  Nature of business Manufacture and distribution of chei  Class of shares	% holding		
wholly-owned subsidiary of the ultimate parent company  Dishman Netherlands BV  Country of incorporation The Netherlands  Nature of business Manufacture and distribution of che	%	2012 £	

The company acquired the entire issued share capital from Dishman FZE, a fellow-subsidiary of Dishman Pharmaceuticals and Chemicals Limited, on 9 February 2012 for a consideration of US\$7,200,000 (£4,517,194)

9	FIXED ASSET INVESTMENTS - continued		Loans to group undertakings £
	At 1 April 2011 and 31 March 2012		930,000
10	STOCKS	2012	2011
	Finished goods	£ 1,550,528	£ 1,173,475
11	DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR	0040	2011
		2012 £	2011 £
	Trade debtors	7,501,652	7,302,979
	Amounts owed by group undertakings	2,728,732	3,745,685
	Other debtors	31,403	33,577
	Prepayments and accrued income	977,134	167,487
	repayments and address moonie	11,238,921	11,249,728
12	CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
	OREDITORO AMOUNTA I ALEMO DOL MINIMO DE LES INC	2012	2011
		£	£
	Bank loans and overdrafts (see note 14)	3,622,989	3,683,283
	Trade creditors	292,480	144,952
	Amounts owed to group undertakings	6,230,540	7,160,764
	Tax	217,640	273,990
	Social security and other taxes	24,305	81,675
	Other creditors	22,698	20,908
	Accruals and deferred income	1,015,866	276,252
		11,426,518	11,641,824
13	CREDITORS AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	2012	2011
		£	£
	Amounts owed to group undertakings	4,310,345	<del>-</del>
14	LOANS		
	An analysis of the maturity of loans is given below		
		<b>-</b> -	
		2012	2011
		£	£
	Amounts falling due within one year or on demand  Bank overdrafts	3,622,989	3,683,283
	מפווע טאפומומוני	3,022,969	3,003,263 ————
			<del></del>

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2012

15	OPERATING	<b>LEASE</b>	COMMITMENTS
----	-----------	--------------	-------------

The following operating lease payments are committed to be paid within one year

		Land and buildings	
	Expiring Between one and five years	2012 £ 42,000	2011 £ 42,000
16	SECURED DEBTS		
	The following secured debts are included within creditors		
	Bank overdrafts	2012 £ 3,622,989	2011 £ 3,683,283

The company's bank borrowings represent trade finance facilities which are secured against trade receivables of £7,114,671 (2011 £7,219,530)

### 17 CALLED UP SHARE CAPITAL

1

18

Allotted, issu	ed and fully paid			
Number	Class	Nominał value	2012 £	2011 £
159,000	Ordinary	1	159,000	159,000
RESERVES				Profit and loss account £
At 1 April 20	11			2,093,760

At 31 March 2012

Profit for the year

2,700,220

606,460

### 19 PENSION COMMITMENTS

The company operates a defined contribution pension scheme for the benefit of certain employees and directors. The assets of the scheme are administrated by trustees in a fund independent from those of the company. The total contributions paid in the peniod amounted to £55,010 (2011 £46,917).

# 20 ULTIMATE PARENT COMPANY

The company is a wholly-owned subsidiary of Dishman Pharmaceuticals and Chemicals Limited, a company incorporated in India, which in the directors' opinion, is the company's ultimate parent company. The ultimate controlling party is Mr. J.R. Vyas, who has a controlling interest in Dishman Pharmaceuticals and Chemicals Limited.

Page 13

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2012

### 21 RELATED PARTY DISCLOSURES

Goods and services to the value of £31,924,165 (2011 £31,871,078) were purchased from the parent company

The amount due to the parent company at the balance sheet date was £6,185,217 (2011 £7,107,564)

The following transactions occurred with other group companies

Dishman Netherlands BV

Amount owed to Dishman Europe Limited at the balance sheet date £372,763 (2010 £1,153)

Dishman USA Sales £11,098 (2011 £nil) Purchases £65,838 (2011 £nil)

Amount owed to/(by) Dishman Europe Limited at the balance sheet date £2,808 (2011 £(8,146))

Carbogen AMCIS Limited

Sales £nil (2011 £115,622)

Amount owed to Dishman Europe Limited at the balance sheet date £2,481,192 (2011 £2,880,891)

Innovative Ozone Services Inc

Amount owed to Dishman Europe Limited at the balance sheet date £785,310 (2011 £771,749)

Carbogen AMCIS AG

Amount owed by Dishman Europe Limited at the balance sheet date £38,345 (2011 £21,759)

Dishman Dubai

Amount owed (by)/to Dishman Europe Limited at the balance sheet date £(4,310,345) (2011 £229,143)

Dishman International Trade (Shanghai) Co Ltd

Purchases £140,033 (2011 £47,854)

Amount owed by Dishman Europe Limited at the balance sheet date £3,741 (2011 £22,908)

Dishman Arabia

Amount owed to Dishman Europe Limited at the balance sheet date £16,658 (2011 £16,638)

Dishman Japan

Amount owed by Dishman Europe Limited at the balance sheet date £3,237 (2011 £387)

There were no other related party transactions

22	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
		2012	2011
		£	£
	Profit for the financial year	606,460	963,869
	Net addition to shareholders' funds	606,460	963,869
	Opening shareholders' funds	2,252,760	1,288,891
	Closing shareholders' funds	2,859,220	2,252,760
		<del></del>	