#### **ABBREVIATED ACCOUNTS**

FOR THE YEAR ENDED 31 OCTOBER 2003



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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 2003

The directors present their report and financial statements for the year ended 31 October 2003.

#### Principal activities and review of the business

The principal activity of the company continued to be that of shopfitting contractors.

The results for the year and the financial position at the year end were considered to be disappointing by the directors who expect an improvement in the foreseeable future.

#### Results and dividends

The results for the year are set out on page 4.

The directors do not recommend payment of an ordinary dividend.

#### Post balance sheet events

On 16 August 2004 the company issued 30,000 £1 ordinary shares, at par, to the parent company Danby Group Limited.

#### **Directors**

The following directors have held office since 1 November 2002:

M C Danby

S E Danby

E J Allen

M J Baker (Resigned 31 March 2003)

J G Dent

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

	31 October 2003	1 November 2002
M C Danby	-	-
S E Danby	-	-
E J Allen	-	-
J G Dent	-	-

Ordinary shares of £ 1 each

Danby Group Limited held 45,000 ordinary shares of £1 each throughout the year. The directors' interests in the issued share capital of Danby Group Limited can be found in the financial statements of that company.

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Fiander Tovell LLP be reappointed as auditors of the company will be put to the Annual General Meeting.

#### **DIRECTORS' REPORT (CONTINUED)** FOR THE YEAR ENDED 31 OCTOBER 2003

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently:
- -make judgements and estimates that are reasonable and prudent:
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

M C Danby

M C Danby

Director

19.th. Hugust 2004

## INDEPENDENT AUDITORS' REPORT TO AMOS DANBY & SONS (SHOPFITTING) LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 4 to 17, together with the financial statements of the company for the year ended 31 October 2003 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company's members, as a body, in accordance with Section 247B of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of audit opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages 4 to 17 are properly prepared in accordance with that provision.

Fiander Toyell LLP

Par and

Chartered Accountants
Registered Auditor

Stag Gates House 63/64 The Avenue Southampton Hampshire SO17 1XS

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# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2003

	Notes	2003 £	2002 £
Gross profit		196,530	330,186
Administrative expenses		(326,696)	(376,164)
Operating loss	2	(130,166)	(45,978)
Other interest receivable and similar			
income Amounts written off investments	3	10,685	3,302
Interest payable and similar charges	4	(7,000) (29,241)	(25,326)
Loss on ordinary activities before			
taxation		(155,722)	(68,002)
Tax on loss on ordinary activities	5		(774)
Loss on ordinary activities after			
taxation	15	(155,722)	(68,776)

# ABBREVIATED BALANCE SHEET AS AT 31 OCTOBER 2003

		20	003	2002	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6 and 7		214,297		224,946
Current assets					
Stocks	8	529,020		470,078	
Debtors	9	770,352		942,328	
Cash at bank and in hand		3,256		6,028	
		1,302,628		1,418,434	
Creditors: amounts falling due within one year	10	(1,355,066)		(1,301,153)	
Net current (liabilities)/assets			(52,438)		117,281
Total assets less current liabilities			161,859		342,227
Creditors: amounts falling due after more than one year	11		(136,685)		(161,331)
Provisions for liabilities and charges	12		(3,210)		(3,210)
			21,964		177,686
Capital and reserves					
Called up share capital	14		50,040		50,040
Profit and loss account	15		(28,076)		127,646
Shareholders' funds - equity interests	16		21,964		177,686

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

The financial statements were approved by the Board on ... 19th August 200k

M C Danby

Director

S/E Danby

Ź Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

	20		2002	
	£	£	£	£
Net cash outflow from operating activities		(20,684)		(47,342)
Returns on investments and servicing of finance				
Interest received	10,685		3,302	
Interest paid	(29,241)		(25,326)	
Net cash outflow for returns on investments				
and servicing of finance		(18,556)		(22,024)
Taxation		(289)		(8,327)
Capital expenditure				
Payments to acquire tangible assets	(5,963)		(11,784)	
Payments to acquire investments	-		(674)	
Receipts from sales of tangible assets			128	
Net cash (outflow)/inflow for capital				
expenditure		(5,963)		(12330)
Net cash outflow before management of liquid				
resources and financing		(45,492)		(90,023)
Financing				
Other new short term loans	3,035		1,104	
Repayment of long term bank loan	(21,366)		(16,771)	
Capital element of hire purchase contracts	(6,146)		_	
Net cash (outflow)/inflow from financing		(24,477)		(15,667)
(Decrease)/increase in cash in the year		(69,969)		(105,690)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

1	Reconciliation of operating loss to net activities	cash outflow from o	perating	2003	2002
				£	£
	Operating loss			(130,166)	(45,978
	Depreciation of tangible assets			9,612	11,277
	Loss on disposal of tangible assets			-	1,049
	(Increase)/decrease in stocks			(58,942)	53,312
	Decrease/(increase) in debtors			171,976	(427,657)
	(Decrease)/Increase in creditors within on	e year		(13,164)	360,655
	Net cash outflow from operating activit	ies		(20,684)	(47,342)
2	Analysis of net debt	1 November 2002	Cash flow	Other non- cash changes	31 October 2003
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	6,028	(2,772)	-	3,256
	Bank overdrafts	(131,865)	(67,197)		(199,062)
		(125,837)	(69,969)		(195,806)
	Debt:				
	Finance leases	(9,700)	6,146	-	(3,554)
	Debts falling due within one year	(17,951)	(3,035)	-	(20,986)
	Debts falling due after one year	(157,777)	21,366		(136,411)
		(185,428)	24,477		(160,951)
	Net debt	(311,265)	(45,492)	_	(356,757)
3	Reconciliation of net cash flow to move	ment in net debt		2003 £	2002 £
	Decrease in cash in the year			(69,969)	(105,690)
	Cash outflow from decrease in debt and le	ase financing		24,477	15,667 ————
	Movement in net debt in the year			(45,492)	(90,023)
	Opening net debt			(311,265)	(221,242)
	Closing net debt			(356,757)	(311,265)
	-			· · ·	

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 OCTOBER 2003

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery

- 15% reducing balance

Fixtures, fittings & equipment

- 15% reducing balance

Motor vehicles

- 25% straight line / 30% reducing balance

Investment properties are included in the balance sheet at their open market value. Depreciation is provided only on those investment properties which are leasehold and where the unexpired lease term is less than 20 years.

Although this accounting policy is in accordance with the applicable accounting standard, SSAP 19, Accounting for investment properties, it is a departure from the general requirement of the Companies Act 1985 for all tangible assets to be depreciated. In the opinion of the directors compliance with the standard is necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount of this which might otherwise have been charged cannot be separately identified or quantified.

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

The cost of finished goods and the value of work in progress includes all production overheads, depreciation and the attributable proportion of indirect overheads based on the normal level of activity and the attributable profit based on the stage of completion.

Net realisable value is based on estimated selling price less the estimated cost of disposal.

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

#### 1 Accounting policies

(continued)

#### 1.7 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17.

#### 1.8 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

2	Operating loss	2003	2002
		£	£
	Operating loss is stated after charging:		
	Depreciation of tangible assets	9,612	11,277
	Loss on disposal of tangible assets	-	1,049
	Operating lease rentals		
	- Plant and machinery	12,548	22,832
	Auditors' remuneration	4,000	5,000
		<del></del>	-
3	Amounts written off investments	2003	2002
		£	£
	Amounts written off fixed asset investments:		
	- permanent diminution in value	7,000	
4	Interest navable	2003	2002
4	Interest payable		
		£	£
	On amounts payable to group companies	16,614	12,029
	On bank loans and overdrafts	9,898	11,995
	Hire purchase interest	806	1,302
	Other interest	1,923	
		29,241	25,326

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

;	Taxation	2003 £	2002 £
	Domestic current year tax		-
	U.K. corporation tax	-	289
	Current tax charge		289
	Deferred tax		
	Deferred tax charge/credit current year	-	485
			774
		<del>-</del>	
	Factors affecting the tax charge for the year		
	Loss on ordinary activities before taxation	(155,722) ———	(68,002)
	Loss on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 19.00% (2002: 19.00%)	(29,587)	(12,920)
	Effects of:		
	Non deductible expenses	237	598
	Depreciation add back	1,826	2,342
	Capital allowances	(1,770)	(2,764)
	Tax losses utilised	17,721	13,372
	Other tax adjustments	11,573	(339)
		29,587	13,209
	Current tax charge		289

The company has estimated losses of £ 60,900 (2002: £ nil) available for carry forward against future trading profits.

Due to the loss in the year there is no charge to corporation tax.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

6	Tangible fixed assets				
		Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 November 2002	44,806	6,947	28,166	79,919
	Additions	5,963	<u>-</u>	<u>-</u>	5,963
	At 31 October 2003	50,769	6,947	28,166	85,882
	Depreciation				
	At 1 November 2002	18,028	2,607	14,667	35,302
	Charge for the year	4,911	651	4,050	9,612
	At 31 October 2003	22,939	3,258	18,717	44,914
	Net book value				
	At 31 October 2003	27,830	3,689	9,449	40,968
	At 31 October 2002	26,778	4,340	13,499	44,617

Included above are assets held under finance leases or hire purchase contracts as follows:

	Motor vehicles
Net book values	£
At 31 October 2003	5,267
At 31 October 2002	13,499
Depreciation charge for the year 31 October 2003	2,258
31 October 2002	5,785

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

7	Tangible fixed assets		Investment
			properties
	Cost		£
	At 1 November 2002		180,329
	Permanent diminution in value		(7,000)
	At 31 October 2003		173,329
	The investment property has been included at market value and the divaluation as at 31 October 2003.	rectors' believe thi	s to be a fair
8	Stocks and work in progress	2003	2002
		£	£
	Work in progress	524,020	465,078
	Finished goods and goods for resale	5,000	5,000
		529,020	470,078
9	Debtors	2003	2002
		£	£
	Trade debtors	619,556	643,972
	Amounts owed by parent and fellow subsidiary undertakings	122,908	282,257
	Other debtors	17,772	3,353
	Prepayments and accrued income	10,116	12,746
		770,352	942,328

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

10	Creditors: amounts falling due within one year	2003	2002
		£	£
	Bank loans and overdrafts	220,048	149,816
	Net obligations under hire purchase contracts	3,280	6,146
	Trade creditors	625,113	715,617
	Amounts owed to parent and fellow subsidiary undertakings	412,530	289,125
	Corporation tax	-	289
	Other taxes and social security costs	27,130	86,666
	Other creditors	2,165	10,601
	Accruals and deferred income	64,800	42,893
		1,355,066	1,301,153

The bank overdraft is secured by a fixed and floating charge over the assets of the company dated 22 April 1999

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

11	Creditors: amounts falling due after more than one year	2003 £	2002 £
	Bank loans	136,411	157,777
	Net obligations under hire purchase contracts	274	3,554
		136,685	161,331
	Analysis of loans		
	Not wholly repayable within five years by instalments:		
	Bank loan	157,397	175,728
		157,397	175,728
	Included in current liabilities	(20,986)	(17,951)
		136,411	157,777
	Instalments not due within five years	52,466	85,973
	Loan maturity analysis		
	In more than one year but not more than two years	20,986	17,951
	In more than two years but not more than five years	62,959	53,853
	In more than five years	52,466 ———	85,973 
	The bank loan is secured by a £200,000 Guarantee given by Lankester & subsidiary of the company.	Crook Limite	ed, a fellow
	Net obligations under hire purchase contracts		
	Repayable within one year	3,705	6,952
	Repayable between one and five years	309	4,014
		4,014	10,966
	Finance charges and interest allocated to future accounting periods	<u>(460)</u>	(1,266)
		3,554	9,700
	Included in liabilities falling due within one year	(3,280)	(6,146)
		274	3,554

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

Provisions for liabilities and charges		Deferred tax liability £
Balance at 1 November 2002 & at 31 October 2003		3,210
The deferred tax liability is made up as follows:		
	2003 £	2002 £
Accelerated capital allowances	3,210	3,210
Pension costs		
Defined contribution		
	2003 £	2002 £
Contributions payable by the company for the year	5,325	5,268
Share capital	2003 £	2002 £
Authorised 60,000 Ordinary shares of £1 each	60,000	60,000
Allotted, called up and fully paid		
<ul><li>- 48,000 ordinary shares of £1 each fully paid</li><li>- 12,000 ordinary shares of £1 each 17 pence paid</li></ul>	48,000 2,040	48,000 2,040
	50,040	50,040
Statement of movements on profit and loss account		
		Profit and loss account £
Balance at 1 November 2002 Retained loss for the year		127,646 (155,722)
Balance at 31 October 2003		(28,076)
	Balance at 1 November 2002 & at 31 October 2003  The deferred tax liability is made up as follows:  Accelerated capital allowances  Pension costs  Defined contribution  Contributions payable by the company for the year  Share capital  Authorised 60,000 Ordinary shares of £1 each  Allotted, called up and fully paid - 48,000 ordinary shares of £1 each fully paid - 12,000 ordinary shares of £1 each 17 pence paid  Statement of movements on profit and loss account  Balance at 1 November 2002 Retained loss for the year	Balance at 1 November 2002 & at 31 October 2003  The deferred tax liability is made up as follows:  2003 £  Accelerated capital allowances  3,210  Pension costs  Defined contribution  2003 £  Contributions payable by the company for the year  5,325  Share capital  2003 £  Authorised 60,000 Ordinary shares of £1 each 48,000 -12,000 ordinary shares of £1 each 17 pence paid  48,000 -12,000 ordinary shares of £1 each 17 pence paid  50,040  Statement of movements on profit and loss account

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Fiander Tovell LLP

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

16	Reconciliation of movements in shareholders' funds	2003 £	2002 £
	Loss for the financial year Opening shareholders' funds	(155,722) 177,686	(68,776) 246,462
	Closing shareholders' funds	21,964	177,686

#### 17 Financial commitments

At 31 October 2003 the company had annual commitments under non-cancellable operating leases as follows:

		Land and buildings 2003 2002	
		£	£
	Expiry date:		
	Within one year	20,000	20,000
18	Directors' emoluments	2003	2002
		£	£
	Emoluments for qualifying services	62,960	97,905
	Company pension contributions to money purchase schemes	4,265	4,290
		67,225	102,195
		<del></del>	<del></del>

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (2002- 2).

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2003

#### 19 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was:

year was:	2003 Number	2002 Number
Office and management	8	8
Production/Sales	7	12
	15	20
Employment costs	£	£
Wages and salaries	317,704	419,613
Social security costs	28,374	37,779
Other pension costs	5,325	5,268
	351,403	462,660

#### 20 Ultimate parent company

The ultimate parent company is Danby Group Limited, a company registered in England and Wales.

A copy of its financial statements can be obtained from the Company Secretary, Empress House, 129 - 155 Empress Road, Southampton, Hampshire.