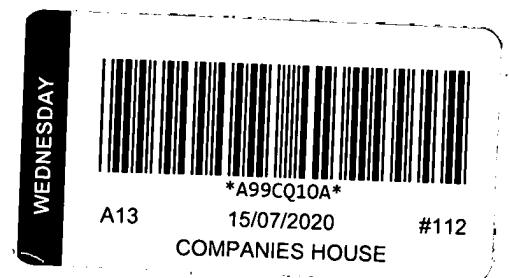


CAMBRIDGE NETWORK LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2019



CAMBRIDGE NETWORK LIMITED

COMPANY INFORMATION

Directors	D D Cleevely (resigned 24 April 2020) A C Harter H M Hauser A K Lynn C D R Manktelow V J Sanderson P J Taylor R E Watkins (appointed 27 May 2020) K Woodberry I G Martin (resigned 21 September 2018) C Rowland L Welham A Williams M W Johnson (appointed 9 December 2019) C E Ruskin A D Neely A R Van Someren (appointed 7 October 2019)
Company secretary	D Mardle
Registered number	03400152
Registered office	Hauser Forum 3 Charles Babbage Road Cambridge CB3 0GT
Independent auditors	Price Bailey LLP Chartered Accountants & Statutory Auditors Tennyson House Cambridge Business Park Cambridge CB4 0WZ
Bankers	Lloyds Bank PLC 3 Sidney Street Cambridge CB2 3BU

CAMBRIDGE NETWORK LIMITED

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CAMBRIDGE NETWORK LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 2019

The Directors present their report and the financial statements for the year ended 31 October 2019.

Principal activity

The principal activity of the Company during the year was the support and networking of organisations and individuals involved in economic activity in the greater Cambridge region. Income was generated from annual subscriptions, the provision of training courses, the provision of recruitment services and sponsorship for activities that help economic growth.

Directors

The Directors who served during the year were:

D D Cleevely (resigned 24 April 2020)
A C Harter
H M Hauser
A K Lynn
C D R Manktelow
V J Sanderson
P J Taylor
K Woodberry
I G Martin (resigned 21 September 2018)
C Rowland
L Welham
A Williams
C E Ruskin
A D Neely
A R Van Someren (appointed 7 October 2019)

Directors' responsibilities statement

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CAMBRIDGE NETWORK LIMITED

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2019**

Qualifying third party indemnity provisions

The company paid £1,413 (2018 - £1,413) in respect of indemnity insurance for the directors in the year.

Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the Director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Post balance sheet events

Since the year-end in October 2019, a previously unknown coronavirus has been identified as Covid-19 and has caused a global pandemic. Following this, the Directors have reviewed the expected impact on the company and have put in place measures to secure the the future viability of the network should this be required. More details can be found in Notes 2.2 and 13 of the Financial Statements.

Auditors

Under section 487(2) of the Companies Act 2006, Price Bailey LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

Small companies note

In preparing this report, the Directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on 6 July 2020 and signed on its behalf.



C D R Manktelow
Director

CAMBRIDGE NETWORK LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CAMBRIDGE NETWORK LIMITED

Opinion

We have audited the financial statements of Cambridge Network Limited (the 'Company') for the year ended 31 October 2019, which comprise the Statement of Income and Retained Earnings, the Balance Sheet and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 October 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

CAMBRIDGE NETWORK LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CAMBRIDGE NETWORK LIMITED (CONTINUED)

Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' Report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' Report and from the requirement to prepare a Strategic Report.

CAMBRIDGE NETWORK LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CAMBRIDGE NETWORK LIMITED (CONTINUED)

Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement on page 1, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.

Use of our report

This report is made solely to the Company's members in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members for our audit work, for this report, or for the opinions we have formed.

Martin Clapson FCA (Senior Statutory Auditor)
for and on behalf of
Price Bailey LLP
Chartered Accountants
Statutory Auditors
Tennyson House
Cambridge Business Park
Cambridge
CB4 0WZ

Date: 7 July 2020

CAMBRIDGE NETWORK LIMITED

**STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED 31 OCTOBER 2019**

	2019 £	2018 £
Turnover	1,457,505	1,238,782
Cost of sales	(659,969)	(520,370)
Gross profit	<u>797,536</u>	<u>718,412</u>
Administrative expenses	(720,246)	(695,868)
Operating profit	<u>77,290</u>	<u>22,544</u>
Interest receivable and similar income	1,986	428
Profit before tax	<u>79,276</u>	<u>22,972</u>
Tax on profit	(14,715)	(4,530)
Profit after tax	<u><u>64,561</u></u>	<u><u>18,442</u></u>
Retained earnings at the beginning of the year	262,460	244,018
Profit for the year	<u>64,561</u>	<u>18,442</u>
Retained earnings at the end of the year	<u><u>327,021</u></u>	<u><u>262,460</u></u>

The notes on pages 8 to 14 form part of these financial statements.

CAMBRIDGE NETWORK LIMITED
REGISTERED NUMBER: 03400152

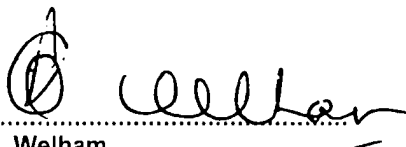
BALANCE SHEET
AS AT 31 OCTOBER 2019

	Note	2019 £	2018 £
Fixed assets			
Tangible assets	4	6,482	4,604
Investments	5	1	1
		<u>6,483</u>	<u>4,605</u>
Current assets			
Debtors: amounts falling due within one year	6	246,752	284,700
Cash at bank and in hand	7	1,257,828	1,081,654
		<u>1,504,580</u>	<u>1,366,354</u>
Creditors: amounts falling due within one year	8	(1,184,036)	(1,108,493)
Net current assets		<u>320,544</u>	<u>257,861</u>
Net assets		<u><u>327,027</u></u>	<u><u>262,466</u></u>
Capital and reserves			
Called up share capital	10	6	6
Profit and loss account		327,021	262,460
		<u><u>327,027</u></u>	<u><u>262,466</u></u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

6 July 2020



L Welham
 Director

The notes on pages 8 to 14 form part of these financial statements.

CAMBRIDGE NETWORK LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2019

1. General information

Cambridge Network Limited is a private company limited by shares incorporated in England and Wales, United Kingdom. The address of the registered office is disclosed on the Company Information page. The principal activity of the Company can be found in the Directors' Report on page 1.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies.

The financial statements are presented in sterling which is the functional currency of the Company and are rounded to the nearest pound.

The following principal accounting policies have been applied:

2.2 Going concern

The Company is dependant on the continued provision of services to its members. The Directors have prepared cash flow projections which cover a period in excess of twelve months of the date of approval of these financial statements. These projections indicate that the company will have adequate resources to continue in operation for the foreseeable future. However the Directors are aware that in the current economic climate members may reduce their expenditure on services.

The current Covid-19 pandemic has led the directors to re-appraise the business environment for the members, the potential impact on the company and its medium to longer term future. Nearly all organisations are dealing with uncertainty in 2020. To date, through a first wave of C-19, the Company is breaking even and has had major renewals paid. If the Company needs to make cost reductions there are sufficient funds in the bank to allow all costs to be covered and to leave a surplus for the next eighteen months. The directors are therefore confident that Cambridge Network is operating as a going concern and that it is appropriate to prepare the financial statements on a going concern basis.

2.3 Turnover

Turnover comprises revenue recognised by the company in respect of membership subscriptions together with amounts invoiced during the year for training and other services, exclusive of Value Added Tax.

Where subscriptions, training and other income have been invoiced for a period beyond the accounting date, the income relating to the period after each year end has been treated as deferred income and carried forward to the next accounting period.

Revenue from sponsorship and events is recognised when the services are delivered.

Revenue from recruitment fees is recognised as appointments are confirmed.

CAMBRIDGE NETWORK LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2019

2. Accounting policies (continued)

2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is provided on the following basis:

Fixtures & fittings	- 25-50% per annum
Computer equipment	- 50% per annum

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Income and Retained Earnings.

2.5 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

2.6 Debtors

Short term debtors are measured at transaction price, less any impairment.

2.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

2.8 Creditors

Short term creditors are measured at the transaction price.

2.9 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Income and Retained Earnings.

2.10 Grants

Grants received are credited to turnover as the related expenditure is incurred.

CAMBRIDGE NETWORK LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2019

2. Accounting policies (continued)

2.11 Foreign currency translation

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

2.12 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of Income and Retained Earnings on a straight line basis over the lease term.

2.13 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Income and Retained Earnings when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Company in independently administered funds.

2.14 Corporation and deferred taxation

Tax is recognised in the Statement of Income and Retained Earnings, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current corporation tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

CAMBRIDGE NETWORK LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2019**

3. Employees

The average monthly number of employees, including directors, during the year was 28 (2018 - 28).

4. Tangible fixed assets

	Fixtures & fittings £	Computer equipment £	Total £
Cost			
At 1 November 2018	13,542	79,272	92,814
Additions	-	7,178	7,178
Disposals	(12,864)	(54,755)	(67,619)
At 31 October 2019	<u>678</u>	<u>31,695</u>	<u>32,373</u>
Depreciation			
At 1 November 2018	13,335	74,875	88,210
Charge for the year on owned assets	82	5,218	5,300
Disposals	(12,864)	(54,755)	(67,619)
At 31 October 2019	<u>553</u>	<u>25,338</u>	<u>25,891</u>
Net book value			
At 31 October 2019	<u><u>125</u></u>	<u><u>6,357</u></u>	<u><u>6,482</u></u>
At 31 October 2018	<u><u>207</u></u>	<u><u>4,397</u></u>	<u><u>4,604</u></u>

CAMBRIDGE NETWORK LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2019**

5. Fixed asset investments

	Investments in subsidiary companies £
Cost	
At 1 November 2018	1
At 31 October 2019	<u>1</u>
Net book value	
At 31 October 2019	<u>1</u>
At 31 October 2018	<u>1</u>

Subsidiary undertaking

The following was a subsidiary undertaking of the Company:

Name	Principal activity	Class of shares	Holding
The Learning Collaboration Limited	Dormant	Ordinary	100%

The above subsidiary was incorporated in the UK.

The aggregate of the share capital and reserves as at 31 October 2019 for the subsidiary undertaking was as follows:

Name	Aggregate of share capital and reserves
The Learning Collaboration Limited	<u>1</u>

6. Debtors

	2019 £	2018 £
Trade debtors	207,978	244,348
Prepayments and accrued income	38,774	40,352
	<u>246,752</u>	<u>284,700</u>

CAMBRIDGE NETWORK LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2019**

7. Cash and cash equivalents

	2019 £	2018 £
Cash at bank and in hand	1,257,828	1,081,654

8. Creditors: Amounts falling due within one year

	2019 £	2018 £
Trade creditors	36,102	64,616
Amounts owed to group undertakings	1	1
Corporation tax	14,715	4,530
Other taxation and social security	105,014	100,079
Other creditors	2,375	4,859
Accruals and deferred income	1,025,829	934,408
	<u>1,184,036</u>	<u>1,108,493</u>

9. Financial instruments

	2019 £	2018 £
Financial assets		
Financial assets measured at fair value through profit or loss	1,257,828	1,081,654

Financial assets measured at fair value through profit or loss comprise of cash at bank and in hand.

10. Share capital

	2019 £	2018 £
Allotted, called up and fully paid		
600 (2018 - 600) Ordinary shares of £0.01 each	6	6

CAMBRIDGE NETWORK LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2019

11. Related party transactions

Directors of Cambridge Network Limited are drawn from shareholders and member organisations of Cambridge Network.

Some Cambridge Network directors are directors of other companies or shareholders who have paid both membership and Agri-Tech East membership fees during the year. Total membership income from any single member has not exceeded £30,000 for Cambridge Network and £5,000 for Agri-Tech East.

In addition, shareholders and companies whose directors are directors of Cambridge Network may have purchased training or recruitment services or sponsored events held by the Company during the year, with amounts ranging from £20 to £10,000.

12. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £17,033 (2018 - £15,464). Contributions totalling £3,623 (2018 - £4,207) were payable to the fund at the balance sheet date and are included in creditors.

13. Post balance sheet events

Since the year-end in October 2019, a previously unknown coronavirus has been identified as Covid-19 and has caused a global pandemic. Since the beginning of 2020 Covid-19 has spread rapidly around the world with very significant impact on society and the economy. The directors do not consider this to be an adjusting event.

Whilst the full consequences are unknown, the general effects on the economy and society are negative. As a result of this uncertainty, the directors have reviewed the position of the Company and assessed that, as far as can be seen so far, the financial impact of the virus on the Company's business is likely to be mixed, with some members going out of business and others wanting to connect and use Company services more. On balance in 2020 we expect revenues to be reduced but not drastically.

14. Controlling party

The company has no ultimate controlling party.