

ROAD LINK (A69) LIMITED

Report and Financial Statements

31 March 1999

Deloitte & Touche Blenheim House Fitzalan Court Newport Road Cardiff CF2 1TS





Deloitte Touche

REPORT AND FINANCIAL STATEMENTS 1999

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REPORT AND FINANCIAL STATEMENTS 1999

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

A T Crane

P Bagnati

J F McFadzean

J P Burbidge

R S Frischmann (resigned 16 November 1998)

V Alocco

J K Fowler (appointed 16 November 1998)

SECRETARY

C R Franklin

REGISTERED OFFICE

Stocksfield Hall Stocksfield Northumberland NE43 7TN

BANKERS

Lloyds Bank Plc

SOLICITORS

McGrigor Donald

AUDITORS

Deloitte & Touche Blenheim House Fitzalan Court Newport Road Cardiff CF2 1TS





Deloitte Touch Tohmatsu

DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 March 1999.

ACTIVITIES

On 12 January 1996 the company signed a Design, Build, Finance and Operate (DBFO) contract to maintain the A69 trunk road from Carlisle to Newcastle for 30 years from 1 April 1996 under the government's Private Finance Initiative. The company's principal activity is to maintain the A69 road on behalf of the Secretary of State for Transport and the Highways Agency.

REVIEW OF DEVELOPMENTS

The results for the period are set out in detail on page 5. The financial position of the company at 31 March 1999 is shown on page 6.

The directors are satisfied with the results for the year and are confident of continued profitable trading in future years given favourable economic conditions.

DIVIDENDS

The directors do not recommend the payment of a dividend (1998 - £nil).

DIRECTORS AND THEIR INTERESTS

The directors of the company are shown on page 1. No director held an interest in the shares of the company or its parent company, Road Link (A69) Holdings Limited.

AUDITORS

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

YEAR 2000

The directors have considered the impact of the year 2000 issue on the operations of the company and are seeking assurances from the company's suppliers on the integrity of their systems. The directors believe that no significant additional costs will be incurred as a result of this matter.

Approved by the Board of Directors on and signed on behalf of the Board

C R Franklin

Secretary

Date 2a/10/aa



STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Deloitte & Touche Blenheim House Fitzalan Court Newport Road Cardiff CF2 1TS Telephone: National 01222 481111 International + 44 1222 481111 Fax (Gp. 3): 01222 482615

AUDITORS' REPORT TO THE MEMBERS OF

ROAD LINK (A69) LIMITED

We have audited the financial statements on pages 5 to 15 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 March 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Chartered Accountants and Registered Auditors

Which Made

Date this four.

Deloitte Touche Tohmatsu Aberdeen, Belfast, Birmingham, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.

Principal place of business at which a list of partners' names is available Stonecutter Court, 1 Stonecutter Street, London EC4A 4TR.





PROFIT AND LOSS ACCOUNT Year ended 31 March 1999

	Note	1999 £	1998 £
TURNOVER: continuing operations Cost of sales	2	8,014,894 (2,671,524)	6,665,037 (3,866,775)
Gross profit		5,343,370	2,798,262
Administrative expenses		(931,145)	(597,469)
Other operating income		9,757	1,716
OPERATING PROFIT: continuing operations	4	4,421,982	2,202,509
Interest receivable and similar income		317,520	55,084
Interest payable and similar charges	5	(1,867,744)	(1,522,919)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	e.	2,871,758	
Tax on profit on ordinary activities	6	(887,453)	(243,663)
RETAINED PROFIT FOR THE FINANCIAL PERIOD		1,984,305	491,011
PROFIT AND LOSS ACCOUNT BROUGHT FORWARD		424,570	(66,441)
PROFIT AND LOSS ACCOUNT CARRIED FORWARD		2,408,875	424,570

There are no recognised gains or losses for the current and prior years other than as stated above.

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BALANCE SHEET 31 March 1999

	Note	1999 £	1998 £
FIXED ASSETS			
Tangible assets	7	15,816,754	16,720,104
CURRENT ASSETS			
Debtors	8		317,813
Cash at bank and in hand		5,747,676	2,458,086
		6,449,367	2,775,899
CREDITORS: amounts falling due			
within one year	9	(3,462,060)	(2,657,424)
NET CURRENT ASSETS		2,987,307	118,475
TOTAL ASSETS LESS CURRENT LIABILITIES		18,804,061	16,838,579
CREDITORS: amounts falling due			
after more than one year	10	(15,444,401)	(14,442,243)
PROVISIONS FOR LIABILITIES AND			
CHARGES	12	(86,783)	(162,564)
		3,272,877	2,233,772
Capital contributions	15	864,000	1,809,200
CAPITAL AND RESERVES			
Called up share capital	14	2	2
Profit and loss account		2,408,875	424,570
TOTAL EQUITY SHAREHOLDERS'			
FUNDS		2,408,877	424,572
		3,272,877	2,233,772
			

These financial statements were approved by the Board of Directors on 2910 94

Signed on behalf of the Board of Directors



Deloitte Touch

CASH FLOW STATEMENT Year ended 31 March 1999

	Note	1999 £	1998 £
Net cash inflow from operating activities	16	5,157,830	1,882,044
Returns on investments and servicing of finance Interest received Interest paid		317,520 (1,811,839)	
Net cash outflow from returns on investments and servicing of finance		(1,494,319)	(1,674,120)
Taxation		(51,099)	-
Investing activities Payments to acquire tangible fixed assets			(3,271,132)
Net cash outflow from investing activities			(3,271,132)
Net cash inflow/(outflow) before financing		3,612,412	(3,063,208)
Financing Capital contributions (paid)/received Bank loan received	18	(945,200) 619,190	350,000 4,650,000
Net cash (outflow)/inflow from financing		(326,010)	5,000,000
Increase in cash	18	3,286,402	1,936,792



NOTES TO THE ACCOUNTS Year ended 31 March 1999

ACCOUNTING POLICIES 1.

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

Accounting convention

The financial statements are prepared under the historical cost convention.

Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

Roads 5%

Plant and equipment:

10% Traffic counting equipment 20% Office furniture and equipment

Computer equipment 33 1/3% per annum

Road and structure maintenance work

Maintenance work carried out on the A69 road, bypass road and structures on the roads is assessed, for each particular case, as to the elements of capital and revenue expenditure. Where work of a capital nature is identified the costs associated with that work are capitalised and written off over a period of 20 years. Work of a revenue nature is written off in the year incurred.

Deferred taxation

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.

TURNOVER 2.

Turnover represents revenue due from the Highways Agency as calculated by the DBFO contract. The calculation of 'shadow tolls' is based on vehicle usage of the A69 in the period of account.

The turnover and pre-tax profit, which arise in the United Kingdom, are attributable to the company's principal activity.

392,290

107,590

1,367,864

1,867,744

231,386

1,291,533

1,522,919



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NOTES TO THE ACCOUNTS Year ended 31 March 1999

3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

Di	recto	re'	emol	ıı m	ente

No directors received remuneration during the period.

	1999	No.
	No	
Average number of persons employed		
Directors	6	6
Company secretary	1	1
	7	7
Staff costs during the year		
The company has no direct employees other than the directors		

4. OPERATING PROFIT

5.

£
834
000
—
998
£
-

6. TAX ON PROFIT ON ORDINARY ACTIVITIES

Bank loan repayable partly after five years

Bank loan commission and fees

Unsecured loan stock interest

	1999 £	1998 £
United Kingdom corporation tax at 31% Deferred taxation	963,234 (75,781)	81,099 162,564
	887,453	243,663





NOTES TO THE ACCOUNTS Year ended 31 March 1999

7. TANGIBLE FIXED ASSETS

		Haltwhistle by-pass £	Bush Bends resurfacing £	Plant and equipment	Total £
	Cost				
	At 1 April 1998 and 31 March 1999	16,983,000	236,398	179,963	17,399,361
	Accumulated depreciation				
	At 1 April 1998	621,159	8,865	49,233	679,257
	Charge for the year	864,853	11,820	26,677	903,350
	At 31 March 1999	1,486,012	20,685	75,910	1,582,607
	Net book value				
	At 31 March 1999	15,496,988	215,713	104,053	15,816,754
	At 31 March 1998	16,361,841	227,533	130,730	16,720,104
8.	DEBTORS				
				1999	1998
				£	£
	Other debtors			622,261	313,376
	Prepayments and accrued income			79,430	4,437
				701,691	317,813
9.	CREDITORS: AMOUNTS FALLING DUE V	VITUIN ANT VE	AD		
9.	CREDITORS. AMOUNTS FALLING DUE	VIIIIII ONE IE.	AK	1000	1000
				1999 £	1998 £
	Trade creditors			111,334	52,500
	Amounts due to related parties			30,968	280,117
	Accruals and deferred income			1,480,574	1,245,814
	Bank loans and overdraft			538,479	923,076
	Other creditors including taxation				
	social security			307,471	155,917
	Corporation tax			993,234	
				3,462,060	2,657,424



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NOTES TO THE ACCOUNTS Year ended 31 March 1999

10. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

		1999 £	1998 £
	Bank loan	15,383,898	14,376,924
	Trade creditors	60,503	65,319
		15,444,401	14,442,243
11.	BORROWINGS		
		1999	1998
		£	£
	Analysis of bank loan repayments:		
	Within one year or on demand	535,292	923,076
	Between one and two years	577,984	923,076
	Between two and five years	2,018,018	
	After five years	12,787,896	10,684,620
		15,919,190	15,300,000
	Amounts repayable by instalments some of which fall due after five years:		
	Bank loan		
	Total amount	15,919,190	
	Instalments due after five years	12,787,896	10,684,620
			

The bank loan is secured by a specific equitable charge over the freehold and leasehold properties of the company and fixed and floating charges over the assets of the company.

Interest is charged at a mix of fixed and variable rates.

The loan is repayable in six monthly instalments that commenced in the year ended 31 March 1999 and is repayable by 31 March 2015.



NOTES TO THE ACCOUNTS Year ended 31 March 1999

12. PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred taxation				£
	Opening balance Current year credit				162,564 (75,781)
	Closing balance				86,783
	The amount of deferred tax provided in the finar	ncial statements	and the potential	amounts not p	rovided are:
		Provided 1999 £	Unprovided 1999 £	Provided 1998 £	Unprovided 1998 £
	Capital allowances in excess of depreciation	86,783	-	162,564	-
13.	RECONCILIATION OF MOVEMENT IN SI	HAREHOLDE	ers' funds		-
				1999	
	Profit attributable to members of the			£	£
	company			1,984,305	•
	Opening shareholders' funds			424,572	(66,439)
	Closing shareholders' funds			2,408,877	424,572
14.	CALLED UP SHARE CAPITAL				
				1999 £	
	Authorised 1,000 ordinary shares of £1 each			1,000	1,000
	Called up, allotted and fully paid 2 ordinary shares of £1 each			2	2
			•		

15. CAPITAL CONTRIBUTIONS

This amounts relates to long term funding from the shareholders of Road Link (A69) Holdings Limited in the same proportion as their shareholdings in the holding company.

The company has made commitments to issue variable rate unsecured loan stock to the member companies of its parent company, Road Link (A69) Holdings Limited, in line with the Facilities Agreement with the bank. Interest accrued during the year amounted to £107,570 (1998 - £Nil). Interest is charged at 2% per annum above the bank base rate.

Variable loan stock issued at 31 March 1999 amounted to £864,000 (1998 - £1,809,200) and will not exceed £2,240,110 in total.



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NOTES TO THE ACCOUNTS Year ended 31 March 1999

16.	NET CASH INFLOW FROM OPERATING ACTIVITIES		
		1999	1998
		£	£
	Operating profit	4,421,982	2,202,509
	Depreciation	903,350	655,834
	(Increase)/decrease in debtors	(383,878)	•
	Increase/(decrease) in creditors	216,376	(1,264,909)
	Net cash inflow from operating activities	5,157,830	1,882,044
17.	ANALYSIS OF NET DEBT		
		.t	At
	1 Apr		31 March
	. 199		1999
		££	£
	Cash at bank and in hand 2,458,08		•
	Debt due within 1 year (923,07)	•	` ' '
	Debt due after 1 year (14,376,92	4) (1,006,974) - ———	(15,383,898)
	(12,841,9)	3) 2,667,212	(10,174,701)
18.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET D	EBT	
		1999	1998
		£	£
	Increase in cash in the period	3,286,402	
	Cash inflow from increase in debt	(619,190)	(4,650,000)
	Movement in net debt in the period	2,667,212	(2,713,208)
	Net debt brought forward	(12,841,913)	(10,128,705)
	Net debt carried forward	(10,174,701)	(12,841,913)



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NOTES TO THE ACCOUNTS Year ended 31 March 1999

19. CAPITAL COMMITMENTS

	1999 £	1998 £
Contracted for but not provided	<u>-</u>	-

20. PARENT COMPANY AND CONTROLLING PARTY

The company is wholly owned by Road Link (A69) Holdings Limited, a company incorporated in England and Wales. Copies of this company's accounts may be obtained from Companies House, Crown Way, Cardiff CF4 3UZ.

There is no overall controlling party of Road Link (A69) Holdings Limited.

21. RELATED PARTY TRANSACTIONS

During the year the company has been recharged costs (including VAT), incurred by the following companies. These companies are either shareholders of the parent company or companies controlled by those companies:

	Balance owed at
Costs	31/3/99
£	£
387,253	22,836
109,441	1,579
100,369	2,043
129,430	4,510
95,966	-
4,656	-
23,280	-
	\$ 387,253 109,441 100,369 129,430 95,966 4,656

During the period ended 31 March 1998 the company was recharged costs of £642,497 by related companies and at 31 March 1998 was owed £25,372 by these companies.