

# **Bio-Rad Laboratories Limited**

(formerly Bio-Rad Limited and Ludgate 104 Limited)

Financial statements 31 December 1996 together with directors' and auditors' reports

Registered number: 3044694

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## Directors' report

For the year ended 31 December 1996

The directors present their report on the affairs of the company, together with the financial statements and auditors' report, for the year to 31 December 1996.

#### Principal activity

The principal activity of the company is that of selling chemicals, infra-red spectra of chemical compounds and equipment for medical and research purposes.

#### Results and dividends

The audited financial statements for the year ended 31 December 1996 are set out on pages 4 to 13. The company's profit for the year after taxation was £184,000. This is the first year the company has traded. The directors do not recommend payment of a dividend.

The directors are satisfied with the company's performance in the year.

#### Future developments

The company continues to pursue its principal activities and the directors expect the general level of activity to continue.

#### Directors

The directors who served during the year were as follows:

D. Schwartz (Resident in the United States of America)

D.W. Forrester

Dr B.A. Zabin (Resident in the United States of America)

None of the directors had any beneficial interests in the shares of the company during the year which require disclosure under the Companies Act 1985.

### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the company's profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

## Directors' report (continued)

#### Directors' responsibilities (continued)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

The directors will place a resolution before the annual general meeting to reappoint Arthur Andersen as the company's auditors for the ensuing year.

Bio-Rad House Maylands Avenue Hemel Hempstead Hertfordshire HP2 7TD By order of the Board,

PA Burns Secretary

15 October 1997

## ARTHUR ANDERSEN

Auditors' report
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St Albans		

#### To the Shareholders of Bio-Rad Laboratories Limited:

We have audited the financial statements on pages 4 to 13 which have been prepared under the historical cost convention and the accounting policies set out on pages 6 and 7.

#### Respective responsibilities of directors and auditors

As described on pages 1 and 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31 December 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Arthur Andersen

Chartered Accountants and Registered Auditors

Arthur Andrew

3 Victoria Square Victoria Street St Albans Herts AL1 3TF

15 Octobe 1997.

# Profit and loss account

For the year ended 31 December 1996

Turnover         31 December 1996         11 April 1995 to 31 December 1996           Turnover         3         16,082         -           Cost of sales         (9,725)         -           Gross profit         6,357         -           Other operating expenses (net)         4         (5,999)         -           Interest receivable and similar income         5         9         -           Interest payable and similar charges         6         (69)         -           Profit on ordinary activities before taxation         7         298         -           Tax on profit on ordinary activities after taxation, being profit for the financial year         16         184         -           Retained profit, beginning of year         184         -         -           Retained profit, end of year         184         -				Period
Notes         1996 £000         1995 £000           Turnover         3         16,082         -           Cost of sales         (9,725)         -           Gross profit         6,357         -           Other operating expenses (net)         4         (5,999)         -           Operating profit         358         -           Interest receivable and similar income         5         9         -           Interest payable and similar charges         6         (69)         -           Profit on ordinary activities before taxation         7         298         -           Tax on profit on ordinary activities after taxation, being profit for the financial year         16         184         -           Retained profit, beginning of year         -         -         -         -				
Turnover         £ 000         £ 000           Turnover         3         16,082         -           Cost of sales         (9,725)         -           Gross profit         6,357         -           Other operating expenses (net)         4         (5,999)         -           Operating profit         358         -           Interest receivable and similar income         5         9         -           Interest payable and similar charges         6         (69)         -           Profit on ordinary activities before taxation         7         298         -           Tax on profit on ordinary activities         9         (114)         -           Profit on ordinary activities after taxation, being profit for the financial year         16         184         -           Retained profit, beginning of year         -         -         -         -		Notes		
Turnover 3 16,082 - Cost of sales (9,725) - Gross profit 6,357 - Other operating expenses (net) 4 (5,999) - Operating profit 358 - Interest receivable and similar income 5 9 - Interest payable and similar charges 6 (69) - Profit on ordinary activities before taxation 7 298 - Tax on profit on ordinary activities 9 (114) - Profit on ordinary activities after taxation, being profit for the financial year 16 184 - Retained profit, beginning of year -		140163	<del>-</del>	
Gross profit  Gross profit  6,357  Other operating expenses (net)  Operating profit  358  Interest receivable and similar income  Interest payable and similar charges  Frofit on ordinary activities before taxation  Tax on profit on ordinary activities  Profit on ordinary activities after taxation,  being profit for the financial year  Retained profit, beginning of year  -  Contact of the financial of the financ	Turnover	3		-
Other operating expenses (net)  Operating profit  Solution of the financial year  Other operating expenses (net)  4 (5,999)  Solution of the financial year  Comparison of the financial year  Comparison of the financial of the f	Cost of sales		(9,725)	-
Operating profit  358  Interest receivable and similar income  Interest payable and similar charges  6 (69)  Profit on ordinary activities before taxation  7 298  Tax on profit on ordinary activities  9 (114)  Profit on ordinary activities after taxation, being profit for the financial year  Retained profit, beginning of year	Gross profit		6,357	-
Interest receivable and similar income  Interest payable and similar charges  Interest payable and similar charges  Frofit on ordinary activities before taxation  Tax on profit on ordinary activities  Profit on ordinary activities  9 (114)  Profit on ordinary activities after taxation,  being profit for the financial year  Retained profit, beginning of year	Other operating expenses (net)	4	(5,999)	
Interest payable and similar charges 6 (69)  Profit on ordinary activities before taxation 7 298  Tax on profit on ordinary activities 9 (114)  Profit on ordinary activities after taxation, being profit for the financial year 16 184  Retained profit, beginning of year	Operating profit		358	-
Profit on ordinary activities before taxation 7 298 — Tax on profit on ordinary activities 9 (114) — Profit on ordinary activities after taxation, being profit for the financial year 16 184 — Retained profit, beginning of year — ——————————————————————————————————	Interest receivable and similar income	5	9	-
Tax on profit on ordinary activities  9 (114)  Profit on ordinary activities after taxation, being profit for the financial year  Retained profit, beginning of year	Interest payable and similar charges	6	(69)	-
Profit on ordinary activities after taxation, being profit for the financial year 16 184  Retained profit, beginning of year	Profit on ordinary activities before taxation	7	298	<del></del>
Retained profit, beginning of year	Tax on profit on ordinary activities	9	(114)	
Retained profit, beginning of year	Profit on ordinary activities after taxation,			
	being profit for the financial year	16	184	-
Retained profit, end of year 184	Retained profit, beginning of year		-	-
	Retained profit, end of year		184	

All operations commenced during the current year. The trade was acquired from a fellow group undertaking on 31 December 1995. No operations were discontinued.

There are no recognised gains or losses in either period other than the profit for each period.

The accompanying notes are an integral part of this profit and loss account.

### Balance sheet

#### 31 December 1996

	Notes	1996 £'000	1995 £'000
Fixed assets			
Tangible assets	10	271	348
Current assets		<del> </del>	
Stocks - finished goods		1,055	1,178
Debtors	11	3,911	2,565
Cash at bank and in hand		468	265
		5,434	4,008
Creditors: Amounts falling due within one year	12	(3,048)	(1,860)
Net current assets		2,386	2,148
Total assets less current liabilities		2,657	2,496
Creditors: Amounts falling due after more than one year	13	(2,260)	(2,263)
Provisions for liabilities and charges	14	(113)	(133)
Net assets		284	100
Capital and reserves			_
Called-up share capital	15	100	100
Profit and loss account		184	-
Equity shareholders' funds	16	284	100

The financial statements on pages 4 to 13 were approved by the board of directors on 15 Odober 1982 and signed on their behalf by:

Director

DAVID FORRESTER

The accompanying notes are an integral part of this balance sheet.

### Notes to financial statements

31 December 1996

#### 1 Accounting policies

A summary of the principal accounting policies, all of which have been applied consistently throughout the year and the preceding period, are set out below.

#### a) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### b) Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and are depreciated on a straight-line basis. Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value of each asset, over their estimated useful lives, as follows:

Leasehold improvements

- over the life of the lease

Fixtures, fittings and equipment and motor vehicles

- 10%-50%

Residual value is calculated at prices prevailing at the date of acquisition.

#### c) Stocks

Stocks consist of goods held for resale and are valued at the lower of cost and net realisable value. Cost comprises purchase price from suppliers determined on a first-in, first-out basis plus freight and duty charges.

Net realisable value is based on estimated normal selling price less further costs expected to be incurred upon disposal. Provision is made for obsolete, slow-moving or defective items where appropriate.

#### d) Taxation

Corporation tax payable is provided on taxable profits at the current rate.

Deferred taxation (which arises from differences in timing of the recognition of items, principally depreciation, in the financial statements and by the tax authorities) has been calculated using the liability method. Deferred tax is provided on timing differences which will probably reverse, at the rates of tax likely to be in force at the time of reversal. Deferred tax is not provided on timing differences which, in the opinion of the directors, will probably not reverse.

#### e) Foreign currency

Transactions denominated in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rate of exchange prevailing at that date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account.

#### 1 Accounting policies (continued)

#### f) Pension costs

The company participates in a defined contribution pension scheme. The amount charged to the profit and loss account represents the amount of contributions payable by the company to the pension scheme in respect of the period. The assets are held separately from those of the company in an independently administered fund.

#### g) Leases

Rentals under operating leases are charged to the profit and loss account on a straight-line basis over the lease term, even if payments are not made on such a basis.

#### h) Turnover

Turnover comprises the amount receivable for goods and services supplied in the normal course of business, net of trade discounts, VAT and other sales related taxes.

#### i) Cash flow statement

The company has relied upon the exemption given in Paragraph 5(a) of Financial Reporting Standard Number 1 "Cash Flow Statements," from the obligation to present a cash flow statement as it is a wholly-owned subsidiary undertaking of a company, incorporated in the UK, which prepares a consolidated cash flow statement.

#### j) Related party transactions

The company has relied upon the exemption given by Paragraph 17 of Financial Reporting Standard Number 8 "Related Party Disclosures," not to disclose transactions with entities within the group headed by Bio-Rad Laboratories Inc.

## 2 Acquisition of trade and assets of Bio-Rad Limited

On 31 December 1995 the company acquired the trade and net assets of Bio-Rad Limited, a fellow group undertaking. At 31 December 1995 the book and fair values of the assets and liabilities acquired were are follows:

	Book value £'000	Adjustments	Fair value
Fixed assets	2,000	£'000	£'000
Tangible assets	348	_	348
Current assets	0.10		J <del>4</del> 0
Stocks - finished goods	1,178	_	1,178
Debtors	2,297	-	2,297
Amounts owed by other group undertakings	168		168
Cash	265	-	265
Total assets	4,256		4,256
Creditors	,		1,2.00
Trade creditors	(93)	_	(93)
Other creditors	(59)	_	(59)
UK Corporation tax payable	(163)		(163)
Amounts due to other group undertakings	(1,329)	<b>.</b>	(1,329)
Accruals	(219)	_	(219)
Provisions	(===,		(21)
Warranty costs	(133)	_	(133)
Total liabilities	(1,996)		(1,996)
Net assets	2,260		2,260
Satisfied by: intercompany loan		<del></del>	
Goodwill			(2,260)

#### 3 Segment information

The turnover and profit on ordinary activities before taxation are attributable to one activity, the sale of chemicals and equipment for medical and research purposes. All turnover was generated in the United Kingdom. The analysis of turnover by destination is given below:

	Period
Year ende	d 11 April 1995
31 December	er to 31 December
199	96 1995
£′00	00 £'000
United Kingdom 7,71	9 -
Europe 7,33	
Middle East	
Africa 33	
Other 19	
16,08	2 -

4 Other ementions and			
4 Other operating exp	enses (net)		
		V1. 1	Period
		Year ended	
		31 December 1996	to 31 December
		£′000	
Distribution costs		2 000	2,000
	_	5,225	-
Administrative expense	S	774	
		5,999	-
5 Interest receivable a	nd similar income		
			Period
		Year ended	11 April 1995
		31 December	to 31 December
		1996	1995
		£′000	£′000
Bank interest income		9	-
		· · · · · · · · · · · · · · · · · · ·	<u> </u>
6 Interest payable and	similar charges		
	<b></b>		Period
		Year ended	11 April 1995
			to 31 December
		1996	1995
		£′000	£′000
On amounts due to other	group undertakings	69	
			<del></del>
7 Profit on ordinary ac	tivities before taxation is stated after charging		
			Period
		Year ended	11 April 1995
			to 31 December
		1996	1995
		£'000	£'000
Depreciation - owned ass	sets	232	<u>-</u>
Operating lease rentals	- plant and machinery	7	_
	- other	181	-
Evchanga lagge			

Audit fees in respect of 1996 and 1995 were borne by the ultimate parent company. Fees paid to the auditors for non-audit work during 1996 amounted to £18,300 (period 11 April 1995 to 31 December 1995: £nil).

Exchange losses

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#### 8 Staff costs

		Period
	Year ended	11 April 1995
	31 December	to 31 December
The average monthly number of employees (including directors)	1996	1995
during the year was:	Number	Number
Administration	18	_
Sales and distribution	44	3
	62	3
Employee costs during the year amounted to:	£'000	£′000
Wages and salaries	1,345	_
Social security costs	135	_
Other pension costs	50	-
	1,530	
The ranges of directors' emoluments, excluding pension contributions were as	<del></del>	
follows:	Number	Number
Up to £5,000	2	6
£95,001 - £100,000	1	-
	3	6

Remuneration of £100,887, including pension contributions of £3,912, was paid to one director. The Chairman and the other director received no emoluments in 1996 for their services to the company. No director received remuneration for their services to the company for the period from 11 April 1995 to 31 December 1995.

#### 9 Tax on profit on ordinary activities

The tax charge is based on the profit for the year and comprises:		Period
	Year ended	11 April 1995
	31 December	to 31 December
	1996	1995
	£′000	£'000
Corporation tax at 33%	184	_
Deferred taxation	(40)	_
Adjustments in respect of prior years	144	-
- current taxation	(30)	
	114	

10 Tangible fixed assets				
	Leasehold improvements £'000	Fixtures, fittings and equipment £'000	Motor Vehicles £'000	Total £'000
Cost		2000	2000	£000
1 January 1996	23	318	7	348
Additions	-	155	-	155
Disposals	-	(8)	_	(8)
31 December 1996	23	465	7	495
Depreciation	<del></del> _		<del></del>	
1 January 1996	_	_	_	
Charge for the year	6	222	4	232
Disposals	-	(8)	-	(8)
31 December 1996	6	214	4	224
Net book value	<del></del>	•		
31 December 1995	23	318	7	348
31 December 1996	17	251	3	271
	-		<u>~</u>	
11 Debtors				
Amounts falling due within one year:			1996 £'000	1995 £'000
Trade debtors			3,555	2,093
Amounts owed by group undertakings			166	268
Deferred tax asset (see note 14b)			40	200
VAT recoverable			1	32
Prepayments and accrued income			149	172
			3,911	2,565
12 Creditore: Amounto falling descript			<del></del>	
12 Creditors: Amounts falling due within one year			1996	400-
			£'000	1995 £'000
Trade creditors				
Amounts owed to group undertakings			176 2,301	93
Other creditors:			∠ <sub>J</sub> JU1	1,329
- social security and PAYE			51	47
- UK corporation tax payable			184	163
- pension scheme			9	9
Accruals and deferred income			327	219
			3,048	1,860
				_

13	Creditors: Amou	ınts falling due	after more	than one year
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Amounts due to group undertakings Other creditors	1996 £'000	1995 £'000
	2,260	2,260 3
	2,260	2,263

Amounts due to other group undertakings represents the consideration due to Bio-Rad Limited on the acquisition of its trade and assets on 31 December 1995. No repayment date has been fixed for the group loans.

### 14 Provision for liabilities and charges

	1996 £'000	1995 £'000
a) Provision for warranties	113	133
The movement on the warranty provision during the year was as follows:	1996 £'000	1995 £'000
At start of period  Transferred in on acquisition of the trade and assets of another group undertaking Utilised in year  31 December 1996	133	-
	(20)	133
	113	133

b) There is a net potential deferred tax asset of £93,000 at 31 December 1996 (1995: £19,000) which represents the excess of book depreciation over tax allowances claimed on tangible fixed assets and the tax effect of certain accruals and provisions. An asset of £40,000 has been recognised at 31 December 1996 (1995: £nil), on the grounds that in the directors opinion this will crystallise in future years.

#### 15 Called-up share capital

	1996 £'000	1995 £'000
Authorised, allotted, called-up and fully paid		
100,000 ordinary shares of £1 each	100	100
16 Reconciliation of movement in shareholders' funds		
	1996	1995
	£'000	£'000
Opening shareholders' funds	100	_
Shares issued		100
Retained profit for the financial year	184	-
Closing shareholders' funds	284	100

### 17 Guarantees and other financial commitments

#### a) Capital commitments

At 31 December 1996 there were no outstanding capital commitments (1995: £nil).

#### b) Lease commitments

The company has entered into non-cancellable operating leases in respect of motor vehicles and office equipment, the payments for which extend over periods of up to 4 years.

The minimum annual rentals under these leases are as follows:

Operating leases which expire	1996 £'000	1995 £'000
- within one year - within 2-5 years	13	34
	176	113
	189	147

#### c) Contingent liabilities

The company has made a Duty Deferment Guarantee to HM Customs and Excise of £400,000 (1995: £200,000).

#### d) Pension arrangements

The company participates in a defined contribution pension scheme. The pension cost charge for the year was £50,000 (period 11 April 1995 to 31 December 1995: £nil). At the end of the period there was an accrual for contributions of £9,284 (1995: £8,829).

#### 18 Ultimate parent company

The company is a wholly-owned subsidiary undertaking of Bio-Metrics (UK) Limited, registered in England and Wales.

The ultimate parent company and largest group in which the results of the company are consolidated is that headed by Bio-Rad Laboratories Inc., incorporated in the United States of America. The consolidated financial statements of this group are available to the public and may be obtained from 1000 Alfred Noble Drive, Hercules, California 94547, USA.

The smallest group in which the results of the company are consolidated is that headed by Bio-Metrics (UK) Limited. The consolidated financial statements of this group are available to the public and may be obtained from Bio-Rad House, Maylands Avenue, Hemel Hempstead, Hertfordshire, HP2 7TD.

The ultimate controlling party of the group is D. Schwartz.

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