Directors' report and financial statements

For the year ended 31 December 2010

Company number 3017258



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Company information

Directors

Sır J Mellon N J Bradley J Mayo V Lotan J Bates V Kydoniefs G Sıtanyı

Secretary

R Taylor

Resigned 5 February 2010

Auditors

KPMG Audit LLC Heritage Court 41 Athol Street Douglas Isle of Man IM99 1HN

Solicitors

Stephenson Harwood One, St Paul's Churchyard London EC4M 8SH

Registered office

39 St James's Street London SW1A IJD

Directors' report

The Directors present their annual report and the audited financial statements for the year ended 31 December 2010

Principal activity

The principal activity of the Company is that of the provision of investment advisory services

Results

The profit before taxation for the year ended 31 December 2010 amounted to £810,085 (2009 £914,181)

Dividend

The Company did not pay a dividend during the year (2009 £Nil)

Events since the balance sheet date

There have been no significant events since the balance sheet date

Directors and their interests

The Directors who served during the year and to date are shown on page 1

At 31 December 2010 the Directors have no interest in the share capital of the Company (2009 None)

The Directors and their interests in the share capital of the parent company were as follows

Charlemagne Capital Limited

	Personal	Other	Total
	interest	interest	Interest
31 December 2010			
Sır J Mellon	135,965	-	135,965
V Lotan	1,731,290	182,926	1,914,216
J Bates	25,000	-	25,000
31 December 2009			
Sır J Mellon	135,965	-	135,965
V Lotan	1,731,290	182,926	1,914,216
J Bates	25,000	-	25,000

The Directors who held office at the date of the approval of this Directors' report confirm that, so far as they are aware, there is no relevant audit information of which the Company's Auditors are unaware, and each Director has taken all the steps that they ought to have taken as Director to make themselves aware of any relevant audit information and to establish that the Company's Auditors are aware of that information

Directors' report (continued)

Business review

Markets provided positive investment growth over the year building on the recovery in the latter part of 2009. The upward trend was not consistent throughout the entire period with a volatile second quarter causing an overall decline in asset values at half year. However, growth in the second six months was strong and we ended the year in a healthy net gains position, with Assets under Management (AuM) higher than at the beginning of the year.

However, pre-tax profits have decreased to £0 8 million from last year's figure of £0 9m, with a 34% increase in income being offset by a 38% increase in costs

Advisory fee income increased during the year due to the rise in the average level of assets managed and the growth in institutional business as a proportion of total AuM. Fees generated in both the first and second half of the year were above 2009 levels. The business also benefited from increased performance fees of £2.0 million in 2010 compared with the £1.3 million earned in 2009. Marketing income, which is linked to the assets values of the funds we actively market, has also increased to £1.6 million (2009. £1.4 million)

Operating costs have risen to £11 1 million (2009 £8 0 million) which predominately reflects the increase in the staff costs due to the additional headcount and a significant increase in performance awards over the year. Share option costs have also risen due to the movement in share price of the parent company over the year.

The Company did not declare or pay a dividend during the year (2009 £Nil)

Our basic strategy remains to focus on our core emerging markets expertise. We have an optimistic view on equity valuations due to the potential superior economic and corporate growth within these markets. We will also continue to invest further in our internal capabilities whilst operating as cost effectively as possible. We continue to foster an environment which will encourage the retention of our talented individuals and enable the recruitment of additional expertise where necessary

Once again I thank the staff of Charlemagne Capital (UK) Limited for their efforts. The market environment this year has been a difficult time for active fund management but through their hard work and skill we have shown that we can meet the ongoing challenges involved in providing the best service possible whilst expanding our operations to build for the future

Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG Audit LLC will therefore continue in office. A resolution proposing reappointment will be put to the Annual General Meeting

On behalf of the Board

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Jane Bates Director

Statement of Directors' responsibilities in respect of the Directors' report and the financial statements

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year Under that law they have elected to prepare financial statements in accordance with UK Accounting Standards and applicable law

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period In preparing these financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping proper accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



Report of the Independent Auditors, KPMG Audit LLC, to the members of Charlemagne Capital (UK) Limited

We have audited the financial statements of Charlemagne Capital (UK) Limited for the year ended 31 December 2010 on pages 8 and 15. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of Directors and Auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at www.frc.org/uk/apb/scope/UKNP

Opinion

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been properly prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements



Report of the Independent Auditors, KPMG Audit LLC, to the members of Charlemagne Capital (UK) Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

 adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or

78 March 2011

- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or

• we have not received all the information and explanations we require for our audit

M R Kelly Director

Montelle

for and on behalf of KPMG Audit LLC, Statutory Auditor

Chartered Accountants

Heritage Court

41 Athol Street

Douglas

Isle of Man IM99 1HN

Profit and loss account

for the year ended 31 December 2010

	Notes	2010 £	2009 £
		~	<i></i>
Turnover	2	11,811,656	8,814,435
Operating costs		(11,094,485)	(8,025,751)
Other operating income		22,530	17,847
Operating profit	3	739,701	806,531
Interest receivable and similar income		70,384	107,650
Profit on ordinary activities before		810,085	
taxation		,	914,181
Tax on profit on ordinary activities	6	(243,200)	(268,688)
Profit on ordinary activities after			
taxation		566,885	645,493

All activities are considered to be continuing

In both the current and preceding financial years, there were no recognised gains or losses other than those dealt with in the profit and loss account

The notes on pages 9 to 14 form part of these financial statements

Balance sheet

as at 31 December 2010

	Notes	2010 £	2009 £
Fixed assets		3.	T.
Fixed assets	7	88,017	162,649
Current assets			
Deferred tax	6	5,710	6,998
Debtors	8	3,206,097	1,982,797
Cash at bank and in hand		3,643,678	1,369,520
		6,855,485	3,359,315
Creditors: amounts falling de	ue		
within one year	9	(3,208,009)	(353,356)
Net current assets		3,647,476	3,005,959
Total assets less current			
liabilities		3,735,493	3,168,608
Capital and reserves			
Called up share capital	11,12	100	100
Share premium account	12	999,900	999,900
Profit and loss account	12	2,735,493	2,168,608
Equity shareholder's funds		3,735,493	3,168,608
			

The notes on pages 9 to 14 form part of the financial statements

These financial statements were approved by the Board of Directors on 22 MAYECT 2011 and were signed on their behalf by

Jane Bates

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Director

Notes

(forming part of the financial statements for the year ended 31 December 2010)

1 Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with applicable UK Accounting Standards. The Company is a going concern

Turnover

Turnover comprises investment management fees and advisory fees, and marketing support fees (see note 2) All fees are on an accruals basis

Depreciation

Tangible fixed assets are written off on a straight line basis over their estimated useful lives as follows

Leasehold property

over the lease term

Computer
Office equipment
Office furniture

3 years 4 years 5 years

Foreign currencies

Transactions in foreign currencies are recorded in sterling at the rate ruling at the date of the transaction. Monetary assets and habilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Taxation

The charge for taxation is based on the profit or loss for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is recognised in respect of all material timing differences between the treatment of certain items for taxation and accounting purposes. From time to time the Company receives inquiries from revenue authorities into its taxation affairs, as is common for entities operating international transfer pricing policies. It is the policy of the Company to account for any taxation due as a result of such inquiry in the year in which the substance of any settlement is agreed.

Comparative Figures

Where necessary, comparative figures have been adjusted to conform to changes in presentation for the current year

Employee benefits

The Company incurs staff costs in respect of employees seconded to it by Charlemagne Capital (Services) Limited ("CCS"), the global employment company for the Charlemagne Group The secondment charge includes amounts in respect of salary, bonus awards, national insurance payments, and contributions to employee benefit trusts

In common with other groups which have initiated employee benefit trusts, from time to time entities within the Charlemagne Group may receive inquiries from revenue authorities regarding taxation aspects. It is the policy of the Company to account for any taxation due as a result of such inquiry in the year in which the substance of any settlement is agreed.

Notes (continued)

(forming part of the financial statements for the year ended 31 December 2010)

2 Turnover

Turnover, which is stated net of value added tax, represents the value of services relating to the management of investment funds

	management of investment funds		
		2010	2009
		£	£
	Advisory fees	10,203,751	7,395,999
	Marketing support fees	1,606,796	1,418,358
	Other	1,109	78
		11,811,656	8,814,435
			
3	Operating profit		
	Operating profit is stated after charging		
	a perming promise and arms arms going	2010	2009
		£	£
	Foreign exchange loss/(gain)	(4,803)	317,204
	Interest payable and similar charges	10,942	12,744
	Rent payable	369,325	367,536
	Staff costs (note 5)	8,690,378	5,436,641
	Depreciation (note 7)	104,954	113,079
	Auditors' remuneration - audit services	18,795	15,531
	 non audit services 	556	9,824
4	Directors' remuneration	2040	2000
		2010	2009
		£	£
	Salaries	676,412	487,723
	Performance related bonuses	615,645	255,885
	Pension contributions	30,000	26,124
		1,322,057	769,732
			
	Amount paid to third parties in respect of Directors'		
	services	10,000	10,000
			====

The highest paid Director had emoluments of £367,724 (2009 £264,425)

The Directors of Charlemagne Capital (Services) Limited have recommended to the Trustee of the EBT that the sum of £324,710 (2009 £497,241) be appointed to discretionary revocable subtrusts of which certain Directors of the Company may be potential beneficiaries. However no amount has been included in Directors' emoluments since the amounts have not been allocated to any Director or employee with any certainty

Notes (continued)

(forming part of the financial statements for the year ended 31 December 2010)

5 Staff costs

Stari Costs	2010 £	2009 £
Employee remuneration Social security costs	7,820,193 870,185	4,617,614 819,027
	8,690,378	5,436,641
The average number of employees during the year was	36	33

The Company participates (via Charlemagne Capital (Services) Limited) in a discretionary bonus scheme, as approved by the Board, operated by Charlemagne Capital Group which is based on the Group's profit before taxation. Bonuses are accounted for in the financial year in which the bonus is earned

In the year ended 31 December 2005 Charlemagne Capital (Services) Limited set up an employee benefit trust, the Charlemagne 2005 Employee Benefit Trust ("EBT") Contributions paid, or to be paid, into the EBT in respect of staff seconded to the Company relating to the year were £388,643 (2009 £904,252) These contributions have been expensed through staff costs as part of the secondment charge

Under UK tax legislation, certain UK income tax and social security obligations may be imposed on the Company in relation to these arrangements. The EBT arrangements provide that the Trustee must retain sufficient sums to allow such liabilities to be met. In December 2010 the UK Treasury published draft legislation that further impacts upon EBT arrangements. Based upon advice received, the Board remains of the view that no liabilities to the Company exist in relation to these EBT arrangements. However the Board will continue to monitor the position in the light of the draft legislation and the UK Tax Authorities' actions in relation to similar structures.

6 Taxation

(a) The Company's charge for taxation is made up as follows

	2010	2009
	£	£
United Kingdom Corporation tax at 28% (2009)		
28% and 30% on profits for the year, respectively)	241,912	272,882
Movement in deferred tax	1,288	6,531
Over provision in respect of previous years	-	(10,725)
	243,200	268,688

Deferred tax

The deferred taxation asset amounts to £5,710 (2009 £6,998)

Notes (continued)

(forming part of the financial statements for the year ended 31 December 2010)

6 Taxation (continued)

(b) Factors affecting tax charge for the period

The differences between the domestic and actual rate of tax ar	e explained belo 2010 £	2009 £
Profit on ordinary activities before tax	810,085	914,181
Profit on ordinary activities multiplied by the standard rate of United Kingdom Corporation tax (28%) (2009 28% and 30%)	226,824	255,971
Effects of Movement in deferred tax Depreciation in excess of Capital Allowances Other disallowed expenditure	1,288 14,635 453	6,531 16,911
Over provision in respect of previous years		(10,725)
Current tax charge for the year	243,200	268,688

7 Tangible fixed assets

Tungiole fixed assets	Leasehold property £	Computer £	Office equipment £	Furniture £	Total £
Cost					
As at 1 January 2010	265,070	131,835	31,836	94,370	523,111
Additions Fully depreciated not in	-	25,730	-	4,592	30,322
use		(1,269)		-	(1,269)
As at 31 December 2010	265,070	156,296	31,836	98,962	552,164
Depreciation					
As at 1 January 2010	181,911	104,241	17,633	56,677	360,462
Provided during the year Fully depreciated not in	62,369	20,387	5,981	16,217	104,954
use		(1,269)			(1,269)
As at 31 December 2010	244,280	123,359	23,614	72,894	464,147
Net book value					
As at 31 December 2010	20,790	32,937	8,222	26,068	88,017
As at 31 December 2009	83,159	27,594	14,203	37,693	162,649

Notes (continued) (forming part of the financial statements for the year ended 31 December 2010)

8	Debtors		
		2010 £	2009 £
			ı.
	Other debtors	362,787	287,839
	Prepayments and accrued income Amounts owed by parent and fellow	256,288	257,216
	subsidiary undertakings	2,587,022	1,437,742
		3,206,097	1,982,797
	The amounts owed by the parent company and fello bear interest at commercial rates and are repayable of		ngs are unsecured,
9	Creditors: amounts falling due within one year		
		2010 £	2009
		£	£
	Corporation tax payable	63,794	160,882
	Other taxes and social security costs	175,539	139,851
	Other creditors Amounts owed to fellow subsidiary	67,384	52,623
	undertakings	2,901,292	-
		3,208,009	353,356
10	Commitments		
	Annual operating lease commitments are as follows		
		2010	2009
		£	£
	Property, expiring within 2-5 years	277,150	301,373
	Troperty, expiring within 2-3 years	277,150	====
11	Share capital	2010	2000
		2010 £	2009 £
	Authorised		2
	100,000 ordinary shares of £0 01 each	1,000	1,000
		2010	2009
		£	£
	Allotted, called up and fully paid 10,000 Ordinary shares of £0 01 each	100	100
	10,000 Ordinary shares of £0.01 each	100	100

Notes (continued)

(forming part of the financial statements for the year ended 31 December 2010)

12 Reconciliation of equity shareholders' funds and movements on reserves

	Share capital £	Share premium account £	Profit and loss account	Total share- holders' funds £
At 31 December 2009 Retained profit for the year	100	999,900 -	2,168,608 566,885	3,168,608 566,885
At 31 December 2010	100	999,900	2,735,493	3,735,493
	Share capital £	Share premium account £	Profit and loss account	Total share- holders' funds £
At 31 December 2008 Retained profit for the year	100	999,900 -	1,523,115 645,493	2,523,115 645,493
At 31 December 2009	100	999,900	2,168,608	3,168,608

13 Statement of cash flow

Under FRS 1 "Cash flow statements" (Revised 1996), the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company in its own published consolidated financial statements

14 Related parties

At 31 December 2010 the Company was controlled by Charlemagne Capital Limited and is exempt from disclosing transactions with it and other group undertakings under Financial Reporting Standard 8 "Related party disclosures" as it is a wholly owned subsidiary undertaking included within the consolidated financial statements of Charlemagne Capital Limited which are publically available

15 Parent and ultimate holding company

The parent and ultimate holding company is Charlemagne Capital Limited The smallest and largest group in which the results of the Company are consolidated is Charlemagne Capital Limited Copies of the group financial statements of Charlemagne Capital Limited are available from Charlemagne Capital Limited, St Mary's Court, 20 Hill Street, Douglas, Isle of Man

Capital Requirements Directive

The Capital Requirements Directive ('the Directive') of the European Union establishes a revised regulatory capital framework across Europe governing the amount and nature of capital credit institutions and investment Companies must maintain. In the United Kingdom, the Directive has been implemented by the Financial Services Authority ('FSA') in its regulations through the General Prudential Sourcebook ('GENPRU') and the Prudential Sourcebook for Banks, Building Societies and Investment Companies ('BIPRU')

The FSA framework consists of three 'Pillars'

- Pillar 1 sets out the minimum capital amount that meets the Company's credit, market and operational risk,
- Pillar 2 requires the Company to assess whether its Pillar 1 capital is adequate to meet its risks and is subject to annual review by the FSA, and
- Pıllar 3 requires disclosure of specified information about the underlying risk management controls and capital position

The rules in BIPRU 11 set out the provision for Pillar 3 disclosure. This report is designed to meet our Pillar 3 obligations

We are permitted to omit required disclosures if we believe that the information is immaterial such that omission would be likely to change or influence the decision of a reader relying on that information

In addition, we may omit required disclosures where we believe that the information is regarded as proprietary or confidential. In our view, proprietary information is that which, if it were shared, would undermine our competitive position. Information is considered to be confidential where there are obligations binding us to confidentiality with our customers, suppliers and counterparties.

We have made no omissions on the grounds that it is immaterial, proprietary or confidential

Scope and application of the requirements

Charlemagne Capital (UK) Limited ("the Company") is authorised and regulated by the Financial Services Authority and as such is subject to minimum regulatory capital requirements

The Company is categorised as a limited licence company by the FSA for capital purposes and as such has no trading book exposures

The Company is a member of a group. We foresee no impediments to the prompt transfer of capital between group entities should the need arise and there are no differences in the basis of consolidation for accounting and prudential purposes.

Capital Requirements Directive (continued)

Risk management

The Company is governed by its Directors and its Senior Managers ("Principals") who determine its business strategy and risk appetite. They are also responsible for establishing and maintaining the Company's governance arrangements along with designing and implementing a risk management framework that recognises the risks that the business faces

The Principals also determine how the risk our business faces may be mitigated and assess on an ongoing basis the arrangements to manage those risks. The Principals meet on a regular basis and discuss current projections for profitability, cash flow, regulatory capital management, and business planning and risk management. The Principals manage the Company's risks business through a framework of policy and procedures having regard to relevant laws, standards, principles and rules (including FSA principles and rules) with the aim to operate a defined and transparent risk management framework. These policies and procedures are updated as required

The Principals have identified that business, operational, market and credit risks are the main areas of risk to which the Company is exposed. Annually the Principals formally review their risks, controls and other risk mitigation arrangements and assess their effectiveness. Where the Principals identify material risks they consider the financial impact of these risks as part of our business planning and capital management and conclude whether the amount of regulatory capital is adequate.

Regulatory capital

The Company is a Limited Company and its capital arrangements are established in its Articles Its capital is summarised as follows

CIAAA

	£′000
Share Premium	1,000
Audit reserves	2,168
Current Year Profit	567
Less Dividend	-
Total capital resources per accounts	3,735

The main features of the Company's capital resources for regulatory purposes are as follows

Capital item	£'000
Tier 1 capital less innovative tier 1 capital	3,735
Total tier 2, innovative tier 1 and tier 3 capital	-
Deductions from tier 1 and tier 2 capital	-
Total capital resources, net of deductions	3,735

Capital Requirements Directive (continued)

Our Company is small with a simple operational infrastructure. Its market risk is limited to foreign exchange risk on its accounts receivable in foreign currency, and credit risk from advisory and marketing fees receivable from other entities within the Group. The Company follows the standardised approach to market risk and the simplified standard approach to credit risk. The Company is subject to the Fixed Overhead Requirement and is not required to calculate an operational risk capital charge though it considers this as part of its process to identify the level of risk based capital required.

As discussed above the Company is a limited licence company and as such its capital requirements are the greater of

- Its base capital requirement of €50,000, or
- The sum of its market and credit risk requirements, or
- Its Fixed Overhead Requirement

We have not identified credit risk exposure classes or the minimum capital requirements for market risk as we believe that they are immaterial

It is the Company's experience that the Fixed Overhead Requirement establishes its capital requirements and hence market and credit risks are considered not to be material