### Charity No 1034808 Company No. 2896700 (England and Wales)

NCFE (A company limited by guarantee)

Financial Statements for the year ended 31 August 2012

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#### **COMPANY INFORMATION**

Trustees	Mr T Hodakınson	(Chair from 8 February 2012)

Ms A O'Donoghue (from 23 July 2008)
Ms L Armstrong (from 23 July 2008)
Mr C Fleetwood (from 14 July 2011)
Mr N Hudson (from 14 July 2011)
Mr A Steele (from 14 July 2011)
Mr R Sandbach (from 8 February 2012)
Mr D Allison (from 17 February 2012)

Senior Management Team Mr D Grailey (Chief Executive)

Miss J Ingram (Director of Business Operations)
Mr A Downes (Director of Business Development)
Mr G Walker (Director of Business Services)

Mr T Dawkins (Deputy Director of Business Development)

Secretary Mr G Walker

Charity Number 1034808

Company Number 2896700

Registered Office Citygate

St James' Boulevard Newcastle upon Tyne

NE1 4JE

Auditors Haines Watts

Floor 11, Cale Cross House

156 Pilgrim Street Newcastle upon Tyne

NE16SU

Bankers/Investment Advisors Lloyds TSB Bank plc

St Mary's Place Branch 162 Northumberland Street Newcastle upon Tyne

NE1 7PR

Lloyds TSB Bank plc

**Grey Street** 

Newcastle upon Tyne

Lloyds TSB Bank plc

King Street Manchester M2 4LQ

Solicitors Dickinson Dees

St Ann's Wharf 112 Quayside

Newcastle upon Tyne

NE99 1SB

### TRUSTEES' REPORT FOR THE YEAR ENDED 31 AUGUST 2012

The trustees (who are also the directors for the purpose of company law) are pleased to present their report together with the financial statements of the charity for the year ending 31 August 2012

### STRUCTURE, GOVERNANCE AND MANAGEMENT

### **Governing Document**

NCFE is a company limited by guarantee governed by its Memorandum and Articles of Association dated 25 January 1994 and last amended on 31 January 2012

It is registered as a charity with the Charity Commission

The Members of the company are the Trustees, each of whom agrees to contribute £1 in the event of the charity winding up. There are currently 8 members (2011.7)

The members of the Board of Trustees, who are also the directors for the purpose of company law, who served during the year were

Mr T Hodgkinson (Chair from 8 February 2012) Ms A O'Donoghue (from 23 July 2008) Ms L Armstrong (from 23 July 2008) Mr C Fleetwood (from 14 July 2011) Mr N Hudson (from 14 July 2011) Mr A Steele (from 14 July 2011) Mr R Sandbach (from 8 February 2012) Mr D Allison (from 17 February 2012)

2 members of the Board of Trustees who resigned from their post were

Mr W Mills (2 May 2012)

Mr C Hughes (Chair 17 February 2012)

The Senior Management Team to whom the Trustees delegate day-to-day operational management comprises

Mr D Grailey (Chief Executive)

Miss J Ingram (Director of Business Operations)
Mr A Downes (Director of Business Development)

Mr G Walker (Director of Business Services and Company Secretary)

Mr T Dawkins (Deputy Director of Business Development)

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

#### **Appointment of Trustees**

As set out in the Articles of Association, the Chair of the Trustees is nominated from within the current membership by the Trustees

Individual Trustees are sought when a vacancy arises on the Board. The Board seeks to maintain a reasonable balance of gender, ethnicity, skills and work backgrounds and will target individuals who have the requisite mix for any specific vacancy.

Trustees serve a three-year term, at the end of which they may seek re-election for a further three years. After six consecutive years' service, a Trustee is required to stand down from the Board.

There is no outside party who can appoint trustees

### Trustee induction and training

All new Trustees undergo a full day's induction at NCFE's office, in which members of the Strategic Management Team brief them on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee and decision-making processes, the business plan and the recent financial performance of the charity. During the induction day they are also introduced to various members of staff

Trustees are encouraged to attend appropriate external training events and conferences where these will facilitate the undertaking of their role

#### **Organisation**

The Board of Trustees, which can have up to 12 members, administers the charity

The Board meets 4 times per year, one meeting of which is a residential retreat at which members are able to give greater consideration to the future strategic direction of the organisation

Each individual member also meets with members of the Strategic Management Team at least twice per year to exchange views and receive updates on the organisation's progress

A Chief Executive is appointed by the Trustees to manage the day to day operations of the charity. To facilitate effective operations, the Chief Executive has delegated authority, within terms of delegation approved by the Trustees, for operational matters including finance, employment and education-related activity.

The Chief Executive manages the Senior Management Team who have Directorate level responsibility. Within each Directorate there are a number of teams and each team has a Team Manager who sits as part of the Management Team group.

### Related parties

The links between Board Members and the organisations in which they hold senior positions are disclosed in note 23

A trading subsidiary was incorporated during the year, NCFE Trading Limited, which is a 50% member of The Reed NCFE Partnership LLP, a limited liability partnership incorporated in October 2011

The charity believes that there are no further related parties

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

#### Risk management

The Trustees have a risk management strategy in place which comprises

- An annual review of the strategic risks the charity may face, contained within the Business Plan
- The establishment of systems and procedures to mitigate those risks identified in the plan
- The implementation of procedures designed to minimise any potential impact on the charity should those risks materialise

Work is ongoing to identify and address operational risks within the business and a comprehensive Business Continuity Plan is being implemented

A key element in the management of financial risk is the setting of a reserves policy and its regular review by Trustees

#### **OBJECTIVES AND ACTIVITIES**

The organisation offers a wide range of qualifications on the Qualification and Credit Framework, together with a wide portfolio of awards. It also offers accreditation services whereby customers can, subject to satisfying the appropriate quality assurance criteria, receive national awarding body accreditation for their own bespoke provision.

The charity is increasingly involved in community and charity work and contributes both financially and via the provision of staff time to a number of good causes

### **ACHIEVEMENTS AND PERFORMANCE**

NCFE achieved income of £16.5 million, during 2011-12, and has now enjoyed significant growth for a number of years. NCFE now deals with approximately 480,000 candidate registrations per academic session, spread across over 1,500 active centres. Whilst our core customer base remains. Further Education colleges in England, it continues to expand to encompass schools, private training providers and employers.

We have completed a comprehensive review of NCFE's product portfolio and are now focusing activity upon the development of a suite of products providing both breadth and progression within a range of identified priority sectors. NCFE now offer over 400 qualifications

During the year further enhancements to the candidate registration, certification and customer management system have taken place. Work continues to build additional systems, which will work with the new Qualification and Credit Framework and a Customer Relationship Management system is now live.

Designated reserves are set aside to cover the expected costs of IT, acquisition of property and other development during 2012-13 and additional sums have been designated to cover expected future pension settlements

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

#### **FINANCIAL REVIEW**

2011-12 was a very satisfactory year for NCFE in the context of a volatile environment. In the context of that external environment within education, the economic situation and in particular, when funding priorities have threatened the market for some of NCFE's more traditionally successful products, this is seen as a satisfying result and one which exceeded budget expectations

The surplus achieved includes significant expenditure on qualification development and the further enhancement of our ICT systems

At 31 August 2012, NCFE was in a financially very strong position and had significant cash and investments totalling over £12 8 million (2011 £6 8 million) This demonstrates the strength of NCFE's Balance Sheet where net assets increased to £12 7 million

NCFE is unusual as a registered charity in that all income is earned. As such, NCFE's continued success is reliant upon continuing to meet the needs of customers and aligning its portfolio to skills and Government funding priorities. Continued caution is required as public sector funding cuts will affect NCFE's customer base.

The continued generation of surpluses is therefore necessary to fund a period of sustained product development which, together with ongoing ICT investment, should position NCFE strongly to continue to provide its customers with a range of inspirational learning solutions with exceptional customer service

Significant investment was made in the year in new computer systems and this is expected to continue during 2012-13. Significant investment continues to be made in relation to developing compliance with Business Continuity and Data Security best practice.

Increasingly high levels of ICT investment are required to ensure the high level of our regulatory compliance

These significant investments are also made in the context of the economic recession and possible cuts in government funding. NCFE is only able to fund this required investment with the continued success of the organisation.

#### Investment powers and policy

Under the Memorandum and Articles of Association, the charity has the power to invest in any way the Trustees wish

The investment policy agreed by the Trustees has continued to follow a 'managed funds' approach, based on a 'Progressive' risk profile. All investment decisions are delegated to the judgement of the company's investment advisors.

The Trustees' paramount objective is capital growth and it is therefore accepted that this will need commitment to a 'medium-term' investment period, likely to be at least five years

The final position at 31 August 2012 showed an unrealised gain at that date of £137,753 shown in the Statement of Financial Activities

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

#### Reserves policy

The Trustees have reviewed the charity's needs for reserves in line with the guidance issued by the Charity Commission. The Trustees believe that an appropriate level of reserves, which would be required to wind down the charity's activities, is the equivalent of up to nine months' of Centre Support costs and a shorter period for other teams. These costs include office overheads and salary costs for the period required to conclude the charity's affairs with the minimum of disruption to colleges and centres and to maximise customer service.

Any funds in excess of this figure, which will be reviewed annually at the time of the Trustees agreeing the annual budget, will be set aside or designated for future developments in furtherance of NCFE's charitable purpose to further the education of young persons and adults

The Trustees therefore consider that the ideal level of uncommitted general reserves as at 31 August 2012 would be £3 1 million. The actual position at the year end is £7 5 million which is in excess of the target level but given the uncertainties over future contracts and income level the Trustees consider it to be prudent to carry this level of reserves. The position will be reviewed on a regular basis and further transfers will be made if deemed appropriate.

The Trustees also consider that £6.4 million of designated reserves are required to cover the Pension Fund deficit, future IT and other investments and property acquisition

An appropriate transfer between funds has been made to fulfil the requirements of the reserves policy

NCFE contributes to the Tyne and Wear Pension Fund on behalf of former employees. After an actuarial valuation at 31 August 2012, which showed a deficit of £1 22million, the Trustees have deemed it prudent to set aside a reserve to cover this deficit, in accordance with FRS17. There are no current employees who are members of this scheme.

#### **PLANS FOR THE FUTURE**

Changes to Government skills priorities and hence funding has moved away from those products which have historically provided NCFE with the greatest share of its income. Consequently, the Trustees are aware that a continued re-focusing of NCFE's product portfolio is required to enable it to remain competitive and to continue its recent rate of growth.

Such a programme is well underway and the organisation will be launching a large number of new products in 2012-13

In addition, NCFE has committed to building an organisation driven by service excellence and much activity will be focused on embedding the concept of service excellence within everything that the company does

NCFE has purchased a property post year end and plans to re-locate its Head Office there later in 2013

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

#### Public benefit statement

The Trustees confirm that they have complied with the duty in section 4 of the Charities Act 2006, to have due regard to the Charity Commission's general guidance on public benefit, "Charities and Public Benefit"

NCFE's charitable purpose as enshrined in its objects is to promote and advance the education and training of young persons and adults

The Trustees ensure that this purpose is carried out for the public benefit by

- 1 Providing examinations and assessments in a range of subjects and sectors and at a variety of levels, making those examinations and assessments available through a very wide range of educational and training establishments to those persons, for whom they are considered appropriate
- 2 Awarding certificates of achievement to those students successful in meeting the examination or assessment requirements and awarding prizes to students demonstrating outstanding achievement

#### STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also the directors of NCFE for the purpose of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of the affairs of the charitable company's and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required too

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the charitable company's auditors are unaware, and
- the directors have taken all the steps that ought to have been taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

# TRUSTEES' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

#### **AUDITORS**

In accordance with the Companies Act 2006, a resolution proposing that Haines Watts be reappointed as auditors of the charitable company will be put to the Annual General Meeting

This report has been prepared in accordance with the Statement of Recommended Practice Accounting and Reporting by Charities (issued March 2005)

On behalf of the board of Directors

Mr G Walker

Company Secretary

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NCFE

We have audited the financial statements of NCFE for the year ended 31 August 2012 which comprise the Consolidated Statement of Financial Activities (including Income and Expenditure account), the Group and Parent Charitable Company Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 7, the Directors (who are also the trustees of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31
  August 2012 and of the group's incoming resources and application of resources, including its income
  and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and
- have been prepared in accordance with the requirements of the Companies Act 2006

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NCFE

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you, if in our opinion

- the parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent charitable company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

S Richardson (Senior Statutory Auditor) For and behalf of Haines Watts

Statutory Auditors

& Richardon

Floor 11, Cale Cross House 156 Pilgrim Street Newcastle upon Tyne NE1 6SU

30 May 2013

NCFE (A COMPANY LIMITED BY GUARANTEE)

# CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 AUGUST 2012

TOTAL TEXT CALLED CALLED						
	Un Notes	restricted Funds £'000	Designated Funds £'000	Restricted Funds £'000	Total 2012 £'000	Total 2011 £'000
Incoming Resources						
Incoming resources from generate	d					
funds	2	120			120	71
Investment income Incoming resources from charitable	3 <b>e</b>	129	-	•	129	/ 1
activities:		40 504		2	46 527	10 225
Examination and assessment less Share of joint ventures income		16,524 (107)	-	3	16,527 (107)	10,325
less share or joint ventures income		(107)	_	_	(107)	
Total incoming resources		16,546		3	16,549	10,396
Resources expended						
Costs of generating funds						
Investment management costs  Charitable activities		18	-	-	18	19
Examination and assessment		9,354	-	3	9,357	7,943
Other resources expended		-	-	-	-	239
IT development costs		-	718	-	718	642
Governance costs		71	-	-	71	59
Total resources expended	4	9,443	718	3	10,164	8,902
Net incoming/(outgoing)				<del></del>	<del></del>	
resources before transfers		7,103	(718)	•	6,385	1,494
Share of operating loss in joint ventur	·e	(126)	-		(126)	_
Gross transfers between funds	_	(3,318)	3,318	-	-	•
Net incoming resources before other recognised gains and losses		3,659	2,600	-	6,259	1,494
Gains/(losses) on investment assets		138	-	-	138	22
Actual gain/(loss) on defined benefit pension scheme		•	(400)	-	(400)	100
Net movement in funds		3,797	2,200		5,997	1,616
December of the second						
Reconciliation of funds Fund balances at 1 September 2011		3,730	2,960	-	6,690	5,073
Fund balances at 31 August 2012		7,527	5,160		12,687	6,689

The consolidated statement of financial activities includes all gains and losses recognised in the current year All activities derive from continuing activities

### BALANCE SHEET AS AT 31 AUGUST 2012

		G	roup	Cha	rity
		2012	2011	2012	2011
	Notes	£'000	£'000	£'000	£'000
Fixed assets	_				
Tangible assets	8	333	225	333	225
Investments	9	1,624	1,466	1,624	1,466
		1,957	1,691	1,957	1,691
Current assets					
Debtors	10	2,987	1,749	2,987	1,749
Investments		4,600	1,000	4,600	1,000
Cash at bank and in hand		6,638	4,371	6,638	4,371
		14,225	7,120	14,225	7,120
Creditors: amounts falling due within one year	11	( 2,149 )	( 1,301 )	( 2,149 )	( 1,301 )
Net current assets		12,076	5,819	12,076	5,819
Total assets less current liabilities		14,033	7,510	14,033	7,510
Provisions of liabilities and charges	12	( 126 )	-	-	-
Total assets excluding pension liabi	lity	13,907	7,510	14,033	7,510
Defined benefit pension liability	13	( 1,220 )	( 820 )	( 1,220 )	(820)
Total assets including pension liabil	ity	12,687	6,690	12,813	6,690
The funds of the charity:					
Unrestricted funds:	_				
Unrestricted general fund	15	7,527	3,730	7,653	3,730
Designated funds					0.000
Investment fund	16	3,000	3,000	3,000	3,000
Future pension settlement fund	16	880	780	880	780
Property fund	16	2,500	•	2,500	•
Unrestricted funds excluding pension	on liability	13,907	7,510	14,033	7,510
Pension reserve	13	(1,220)	( 820 )	(1,220)	(820)
		12,687	6,690	12,813	6,690

The financial statements were approved by the Board on 14|11|20|2 and signed on its behalf by

Mr T Hodgkinson

Chair

Company No. 2896700

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 2012

		2012		2011	
	Notes	£'000	£'000	£'000	£'000
Net cash inflow from operating activities	18		6,159		1,417
operating activities	10		0,100		1,717
Returns on investments at servicing of finance	nd				
Interest received		88		36	
Interest paid		(4)		(2)	
Dividends received		41		34	
			125		68
Capital expenditure and financial investment					
Payments to acquire tangible	e fixed assets	(396)		(211)	
Payments to acquire investr		(75)		(314)	
Receipts from sale of investi	ments	54		314	
Net cash outflow from cap	oital	<del></del> -			
expenditure			(417)		(211)
Increase in cash	19		5,867		1,274

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2012

#### **Accounting policies**

#### 1.1 Basis of preparation

The accounts have been prepared under the historical cost convention modified to include the revaluation of certain fixed assets

The accounts have been prepared in accordance with applicable accounting standards, the Statement of Recommended Practice, "Accounting and Reporting by Charities", issued in March 2005 and the Companies Act 2006

The principal accounting policies adopted in the preparation of the accounts are as follows -

#### 12 Basis of consolidation

The consolidated statement of financial activities and balance sheet include the financial statements of the company and its subsidiary undertaking up to 31 August 2012. A separate Statement of Financial Activities for the charity itself is not presented because the charity has taken advantage of the exemptions offered by paragraph 397 of the SORP

#### 1.3 incoming resources

Income from charitable activities represents the value of fees for the provision of examinations and assessments and related services

Registration income is included within incoming resources in the period in which the relevant registration is made by the customer regardless of academic session

Certification income is recognised in the period in which the certificate is issued

Interest receivable is included when receivable by the charitable company

### Resources expended

Resources expended are recognised in the period in which they are incurred and include attributable VAT Although the charity is registered for VAT, it is unable to recover VAT in respect of its main educational activities, as this income is exempt from VAT

- Charitable activity costs includes expenditure relating to the provision of examination and assessment services and includes both the direct costs and support costs relating to these activities
- Governance costs include those incurred in the governance of the charitable company and its assets and are primarily associated with constitutional and statutory requirements
- Support costs include expenditure relating to the general running of the chantable company in support of its charitable activity

#### Tangible fixed assets and depreciation

Depreciation is provided on all Tangible Fixed Assets, at rates calculated to write off the cost or valuation, less the estimated residual value, based on prices prevailing at the date of acquisition or revaluation, of each asset over its expected useful life, as follows

Leasehold property improvements Office and computer equipment

33% straight line

Fixtures and fittings

33% straight line

Straight line over 5 years

#### 1.6 Investments

Investments listed on a recognised stock exchange, including investments and unit trusts, are stated at market value

Net investment gains and losses for the year, both realised and unrealised, are disclosed in the Consolidated Statement of Financial Activities

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 1 Accounting policies (continued)

#### 1.7 Accumulated funds

Unrestricted Funds comprise those Funds which the directors are free to use in accordance with the charitable objects of the charitable company

The Restricted Fund is to be used for specific purposes as laid down by the donor and the expenditure which meets these criteria is charged to the fund

Designated Funds are unrestricted funds earmarked by the directors for specific purposes

### 18 Leasing commitments

The charitable company classifies the lease of printing and postal equipment and the telephone system as operating leases. Rentals payable under operating leases are charged against income on a straight line basis over the period of the lease.

#### 1.9 Pension Costs

The regular cost of providing retirement pensions and related benefits is charged to the Consolidated Statement of Financial Activities over the employee's service lives on the basis of a constant percentage of earnings. Any difference between the charge to the Consolidated Statement of Financial Activities and the contribution paid to the scheme is shown as a movement in the designated pension reserve in the balance sheet.

### 2 Net movement in funds

		2012 £'000	2011 £'000
	Depreciation Auditors Remuneration (company £8,000, 2011 £8,000)	287 10	246 8
	Remuneration of auditors for non-audit work	8	2
3	Investment income		
		2012 £'000	2011 £'000
	Dividends UK equities	40	34
	Interest – UK fixed interest securities	-	4
	Interest receivable	89	33
		129	71

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

4 Total	resources	expended
---------	-----------	----------

	Staff costs £'000	Depreciation £'000	Other costs £'000	Total 2012 £'000	Total 2011 £'000
Costs of generating funds Investment management					
costs	-	-	18	18	19
Charitable activities Examination and Assessment					
Activities undertaken directly	3,816	287	5,254	9,357	7,943
IT Development	452	-	266	718	642
Other resources expended	-	-	-	-	239
Governance costs	23	-	48	71	59
	4,291	287	5,586	10,164	8,902

### 5 Support costs

The charity allocates its support costs as shown below -

	Examination & Assessment	Governance	2012	2011
	£'000	£'000	£'000	£'000
Staff costs Other	1,303 -	23 48	1,326 48	1,384 37
	1,303	71	1,374	1,421

### 6 Directors

None of the Directors (or any persons connected with them) received any remuneration during the year, but 5 of them were reimbursed a total of £2,463 for travelling expenses (2011 4 were reimbursed £398)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 7 Employees

	Numi	ber of	emp	loyees
--	------	--------	-----	--------

The average monthly number of employees during the year was

	2012	2011
Examination and Assessment	124	113
Governance	1	1
	125	114
Employment costs	2012	2011
	£'000	£'000
Wages and salaries	3,690	3,202
Social security costs	336	315
Pension costs of current employees	253	227
Pension costs of former employees	12	78
	4,291	3,822
The number of employees whose annual emoluments were £60,000 or mo	ore were	
	2012	2011
£70,000 to £80,000	-	-
£80,000 to £90,000	3	3
£90,000 to £100,000	•	-
£100,000 to £110,000	1	1
	4	4

None of the employees whose emoluments exceed  $\pounds60,000$  has retirement benefits accruing under defined benefit pension schemes

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 8 Tangible fixed assets

Group and Charity				
	Leasehold	Office and	Fixture and	Total
	property	computer	fittıngs	
	improvements £'000	£'000	£'000	£'000
Cost or valuation	2,000	2 000	2 000	2 000
At 1 September 2011	157	952	221	1,330
Additions	-	396	-	396
At 31 August 2012	157	1,348	221	1,726
Depreciation	<del></del>			
At 1 September 2011	117	776	212	1,105
Charge for the year	40	239	9	288
At 31 August 2012	157	1,015	221	1,393
Net book value			<del></del>	
At 31 August 2012	-	333	-	333
At 31 August 2011	40	176	9	225

All assets are used for, or support, the Company's charitable objectives

### 9 Fixed asset investments

### **Group and Company**

Listed Investments £'000 Market value at 1 September 2011 1,465 Acquisitions at cost 74 Disposals at market value (53)Change in value in the year 138 1,624 **Historical cost:** At 31 August 2012 1,667 At 31 August 2011 1,646

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 9 Fixed asset investments (Continued)

The charity owns one £1 ordinary share, 100% of the voting capital in NCFE Trading Limited, a company incorporated and registered in England and Wales. The principal activity of the company is that of a holding company. The company was dormant to the 31 August 2013.

10	Debtors

	Group		Charity	
	2012 £'000	2011 £'000	2012 £'000	2011 £'000
Trade debtors	2,687	1,470	2,687	1,470
Other debtors	37	12	37	12
Prepayments and accrued income	263	267	263	267
	2,987	1,749	2,987	1,749

### 11 Creditors. amounts falling due within one year

_	Gro	up	Cha	rity
	2012 £'000	2011 £'000	2012 £'000	2011 £'000
Trade creditors	405	463	405	463
Taxes and social security costs	154	125	154	125
Accruals	1,590	713	1,590	713
	2,149	1,301	2,149	1,301

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 12 Provisions for liabilities and charges

#### Provision for joint venture deficit

The group share of net liabilities is as shown below

	2012 £'000	2011 £'000
Gross assets Gross liabilities	47 (173)	-
Share of joint venture liabilities	(126)	

### 13 Pension costs

NCFE currently operates two pension schemes

For certain former staff with service over a prescribed length, pension benefits were provided through the Tyne and Wear Pension Fund, which is a defined benefit scheme based upon final salary. The assets of the scheme are held separately from those of the charitable company in a separately administered fund. Contributions made are in accordance with the most recent actuarial valuation of the Fund. There are no current staff receiving contributions under this scheme and membership of this scheme is closed.

For current staff, pension benefits are provided through a Group Personal Pension Scheme, which is a defined contribution scheme. The assets of the scheme are held separately from those of the charitable company in a separately administered fund

NCFE makes an employer's contribution of 9% of pensionable pay, provided that the employee makes a minimum contribution of 3%, 6% provided that the employee contributes 2% and 3% when the employee contributes 1% These amounts are paid over to the Fund on a monthly basis. At 31 August 2012 contributions of £32,758 were outstanding to the fund (2011 £32,632)

### Tyne and Wear Pension Fund

#### **Funded benefits**

### Introduction

The disclosures below relate to the funded liabilities within the Tyne & Wear Pension Fund (the "Fund") which is part of the Local Government Pension Scheme (LGPS) NCFE participates in the Fund, which provides defined benefits, based on members' final pensionable salary

In accordance with Financial Reporting Standard No 17 – Retirement Benefits (FRS17) disclosure of certain information concerning assets, liabilities, income and expenditure relating to pension schemes is required

### Contributions for the accounting period ending 31 August 2012

The Employer's regular contributions to the Fund for the accounting period ending 31 August 2012 are estimated to be nil. In addition, Strain on Fund Contributions may be required

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 13 Pension costs (continued)

### **Assumptions**

The latest actuarial valuation of NCFE's liabilities took place as at 31 March 2010. Liabilities have been estimated by the independent qualified actuary on an actuarial basis using the projected unit credit method. The principal assumptions used by the qualified actuaries in updating the latest valuation of the Fund for FRS17 purposes were.

31 August

31 August

Principal	financial	assumpt	ions (%	per annum)	į
-----------	-----------	---------	---------	------------	---

		2012	2011
Discount rate		3 9	5 4
RPI Inflation		29	3 4
CPI Inflation		19	2 5
Rate of increase to pensions in pay	ment	19	2 5
Rate of increase to deferred pension	ns	19	2 5
Post retirement mortality (retirem	nent in normal health)		
	31 August 2012		31 August 2011
Males			
Year of Birth Base table	Standard SAPS Normal Health	Standard SAPS I	Normal Health
	All Amounts (S1NMA)	All Amo	unts (S1NMA)
Rating to above base table (years)	0		0
Scaling to above base table rates	110%		110%
Improvements to base table rates	CMI_2009 with a long term		th a long term
	rate of improvement of	rate of in	nprovement of
	1 25% ра		1 25% p a
Future lifetime from age 65 (aged 65			
accounting date)	21 6		21 5
Future lifetime from age 65 (aged 45			
accounting date)	23 4		23 2
Females			
Year of Birth Base table	Standard SAPS Normal Health	Standard SAPS I	
	All Amounts (S1NFA)	All Amo	unts (\$1NFA)
Rating to above base table (years)	0		0
Scaling to above base table rates	110%		110%
Improvements to base table rates	CMI_2009 with a long term	_	th a long term
	rate of improvement of	rate of in	nprovement of
	1 25% p a		1 25% p a
Future lifetime from age 65 (aged 65			
accounting date)	23 8		23 7
Future lifetime from aged 65 (aged 45			
accounting date)	25 7		25 6

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 13 Pension costs (continued)

	Value as at 31 August 2012 £M's	Value as at 31 August 2011 £M's
Fair value of assets	170	2 21
Present value of liabilities	(2 92)	(3 03)
Net pension liability	(1 22)	(0 82)
Analysis of Income and Expenditure charge		
	31 August	31 August
	2012 £M's	2011 £M's
		· -
Current service cost	0 00	0 00
Past service cost	0 00	(0 00)
Interest cost	0 15	0 15
Expected return on assets	(0 13)	(0 15)
Curtailment cost	0 00	0 00
Settlement cost	0 00	0 00
Expense recognised	0 02	(0 00)
Changes to the present value of liabilities during the a	counting period	
	31 August	31 August
	2012	2011
	£M's	£M's
Opening present value of liabilities	3 03	3 16
Current service costs	0 00	0 00
Interest cost	0 15	0 15
Contributions by participants	0 00	0 00
Actuarial (gains)/losses on liabilities	0 40	(0 13)
Net benefits paid out	(0 66)	(0 15)
Past service cost	0 00	0 00
Net increase in liabilities from disposals and acquisitions	0 00	0 00
Curtailments	0 00	0 00
Settlements	0 00	0 00
Closing present value of liabilities	2 92	3 03

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 13 Pension costs (continued)

### Changes to the fair value of assets during the accounting period

	31 August 2012 £M's	31 August 2011 £M's
Opening fair value of assets	2 21	2 24
Expected return on assets	0 13	0 15
Actuarial gains/(losses) on assets	0 01	(0 10)
Contributions by the employer	0 01	`0 07
Contributions by participants	0 00	0 00
Net benefits paid out	(0 66)	(0 15)
Net increase in assets from disposals and acquisitions	0 00	0 00
Settlements	0 00	0 00
Closing fair value of assets	1 70	2 21
Actual return on assets	24 A	24 August
	31 August 2012	31 August 2011
	£M's	2011 £M's
	LIVI 5	TIM 2
Expected return on assets	0 13	0 15
Actuarial gain/(loss) on assets	0 01	(0 10)
Actual return on assets	0 14	0 05
	<del></del>	
Analysis of amount recognised in STRGL*		
	31 August	31 August
	2012	2011
	£M's	£M's
Total actuarial gains/(losses)	(0 39)	0 03
Total gain/(loss) in STRGL	0 00	0 00
*STRGL (Statement of Total Recognised Gains & Losses)	(0 39)	0 03
		<del></del>
History of asset values, present value of liabilities and su	rplus/(deficit)	
	As at	As at
	31 August	31 August
	2012	2011
	£M's	£M's
Fair value of assets	1 70	2 21
Present value of liabilities	(2 92)	(3 03)
(Deficit)	(1 22)	(0 82)

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 13 Pension costs (continued)

	31 August 2012	31 August 2011
Experience gains/(losses) on assets		
Amount (£M's)	0 01	(0 10)
Percentage of assets	0 6%	-4 5%
Experience gains/(losses) on liabilities		
Amount (£M's)	(0 05)	0 01
Percentage of the present value of the liabilities	-1 7%	0 3%

#### **Unfunded benefits**

#### Introduction

The disclosures below relate to unfunded pension arrangements established by NCFE. These are termination benefits made on a discretionary basis upon early retirement in respect of members of the LGPS.

In accordance with Financial Reporting Standards disclosure of certain information concerning assets, liabilities, income and expenditure relating to pension schemes is required

### Contributions for the accounting period ending 31 August 2012

In the accounting period ending 31 August 2012 the Employer expects to pay £0 01m directly to beneficiaries

### **Assumptions**

The latest actuarial valuation of unfunded LGPS benefits took place as at 31 August 2009 Liabilities have been estimated by the independent qualified actuary on an actuarial basis using the projected unit credit method. The principal assumptions used by the actuary in updating the latest valuation of the Fund for FRS 17 purposes were.

### Principal financial assumptions (% per annum)

	31 August 2012	31 August 2011
Discount rate	3 9	5 4
RPI Inflation	2 9	3 4
CPI Inflation	19	2 5
Rate of increase to pensions in payment	1 9	2 5

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 13 Pension costs (continued)

Expense recognised

### Principal demographic assumptions (retirement in normal health)

31 August	31 August
2012	2011
Standard SAPS Normal	Standard SAPS Normal
	Health All Amounts
	(\$1NMA)
` :	(STAIVE)
_	110%
	CMI_2009 with a long term
<del>-</del>	rate of improvement of
•	1 25% p a
. 23.15	,, ,
21 6	21 5
Standard SAPS Normal	Standard SAPS Normal
Health All Amounts	Health All Amounts
(S1NFA)	(S1NFA)
0	0
110%	110%
CMI_2009 with a long term	CMI_2009 with a long term
rate of improvement of	rate of improvement of
1 25%p a	1 25% p a
23 8	23 7
2.1913	£M's
0 1:	0 12
	<del>-</del>
charge	
24 A	04 4
Z.IVI S	EW S
0.00	) 00
0 00	
0 00 0 00 0 00	0 00
0.00	0 00 0 01
0 00 0 0	0 00 0 01 0 00
	Standard SAPS Normal Health All Amounts (S1NMA)  0 110%  CMI_2009 with a long term rate of improvement of 1 25%p a  21 6  Standard SAPS Normal Health All Amounts (S1NFA)  0 110%  CMI_2009 with a long term rate of improvement of 1 25%p a  23 8  alance sheet  Value as af 31 August 2012 £M's

0 01

0 01

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 13 Pension costs (continued)

### Changes to the present value of unfunded liabilities during the accounting period

	31 August 2012 £M's	31 August 2011 £M's
Opening present value of liabilities Current service cost	0 12 0 00	0 12 0 00
Interest cost Actuarial (gains)/losses on liabilities	0 01 0 01	0 01 0 00
Net benefits paid out	(0 01)	(0 01)
Past service cost	0 00	000
Net increase in liabilities from disposals and acquisitions	0 00	0 00
Curtailments	0 00	0 00
Settlements	0 00	0 00
Closing present value of unfunded liabilities	0 13	0 12
Analysis of amount recognised in STRGL*		
Analysis of amount recognised in STROL	31 August	31 August
	2012	2011
	£M's	£M's
Total actuarial	(0 01)	0 00
Total loss in STRGL	(0 01)	0 00
*STRGL (Statement of Total Recognised Gains & Losses)	<del></del>	
History of present value of liabilities and surplus/(deficit)		
	As at	As at
	31 August	31 August
	2012	2011 SM's
	£M's	£M's
Present value of liabilities	0 13	0 12
Surplus/(deficit)	(0 13)	(0 12)
History of experience gains and losses	31 August	31 August
	31 August 2012	2011
Experience gains/(losses)	2012	2011
Amount (£M's)	0 00	0 00
Percentage of the present value of the liabilities	0 0%	0 0%
1 Stockings of the propert folds of the habilities	<b>Q Q</b> , <b>Q</b>	2 0 70

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 14 Restricted funds

The funds of the charitable company include restricted funds comprising the following unexpected balances of income held on trust for specific purposes

	As at 1 September 2011 £'000	Incoming resources	Resources expended £'000	As at 31 August 2012 £'000
Qualification Research	-	3	(3)	-

### 15 General unrestricted funds

	As at 1 September 2011 £'000	Incoming resources	Resources expended	Transfers	Share of joint venture £'000	Gain/ (losses) £'000	As at 31 August 2012 £'000
General reserve	3,729	16,546	(9,442)	(3,318)	(126)	138	7,527

### 16 Designated unrestricted funds

The income funds of the charitable company include the following designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes

	Movement in funds				
	As at 1 September 2011	Incoming resources	Resources expended	Transfers	As at 31 August 2012
	£'000	£'000	£'000	£'000	£'000
Investment fund	3,000	-	(718)	718	3,000
Future pension settlement fund	780	-	-	100	880
Property fund	-	-	-	2,500	2,500
	3,780		(718)	3,318	6,380

The investment fund is used to fund the research and development of new products and initiatives and for essential IT systems

The future pension settlement recognises the additional liability in the event that the scheme is settled

The property fund was set aside for a property purchase which has been made post year end

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

17	Analysis of net assets between funds				
	•	Unrestricted			Total
		Funds	Funds	Funds	Funds
	Fund balances at 31 August 2012	£'000	£'000	£'000	£'000
	are represented by:				
	Tangible fixed assets	333	_	_	333
	Investments	1,624	-	-	1,624
	Current assets	7,845	6,380	-	14,225
	Creditors amounts falling due with one year	(2,149)	-	-	(2,149)
	Provisions for liabilities and charges Pension fund deficit	(126)	- (4.220)	-	(126)
•	Pension fund deficit	-	(1,220)	-	(1,220)
		7,527	5,160	-	12,687
4.5				<del></del>	
18	Net cash inflow from operating activities				
				2012	2011
	Reconciliation to changes in resources			£'000	£'000
	recommends to changes in resources				
	Changes in resources			6,261	1,426
	Depreciation of tangible fixed assets			287	246
	(Increase)/decrease in debtors			(1,237)	(19)
	Increase/(decrease) in creditors			848	(236)
				6,159	1,417
19	Reconciliation of net cash flow to movemen	nt in net funds			
				2012	2011
				£'000	£'000
	Increase in cash			5,867	1,274
	Net funds at 1 September 2011			5,371	4,097
	Net funds at 31 August 2012			11,238	5,371
20	Analysis of not each belonces				
20	Analysis of net cash balances				
		At 1			At 31
		September		Non-cash	August
		2011	Cash flow	changes	2012
		£'000	900,3	£'000	£'000
	Cash at bank and in hand	5,371	5,866	-	11,237
		<u> </u>			

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2012

### 21 Commitments under operating leases

At 31 August 2012 the company had annual commitments under non-cancellable operating leases as follows

	Land and buildings		Other	•
	2012 £'000	2011 £'000	2012 £'000	2011 £'000
Expiry date				
In less than one year	-	-	49	17
Between two and five years	266	-	26	44
In over five years	-	266	-	-
	266	266	75	61

### 22 Capital commitments

There were capital commitments of £310,000 at 31 August 2012 (2011 £62,000)

### 23 Related parties

### **Group and Company**

During the year, transactions were carried out at full market value with the following organisations in which Directors of NCFE also held senior positions or held shares, as follows

Organisation	NCFE Director/ Role within organisation	Value of Transactions £	Outstanding at the year end £
City of Sunderland College	Ms A O'Donoghue Principal (to July 2012)	183,747	5,100
South Essex College of Further and Higher Education	Ms A O'Donoghue Principal (from July 2012)	33,880	nıl
Technology Services Group	Mr N Hudson Shareholder	185,015	112,859
Best Price Purchases Ltd	Mr N Hudson Shareholder/Director	87,014	nıl
Onyx Group	Mr C Fleetwood Shareholder (to October 2011)	76,227	648

Included within debtors is an amount of £212,498 due from The Reed NCFE Partnership LLP

### 24 Control

The company is controlled by the Board of Trustees