

Report and Financial Statements

Period 1 April 1998 to 30 September 1998

Deloitte & Touche Queen Anne House 69-71 Queen Square Bristol BS1 4JP





REPORT AND FINANCIAL STATEMENTS 1998

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OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

C Roper – (Chairman)
J W Cadoux-Hudson
R Fairchild (appointed 31 March 1998)
M Morgan (appointed 30 September 1998)
P Sykes (appointed 30 September 1998)
M Ter-Berg (appointed 9 October 1998)
R Doddy (resigned 23 June 1998)
M Wignall (Non-Executive) (resigned 30 September 1998)
S Wigzell (Non-Executive) (resigned 30 September 1998)

SECRETARY

G Terry

REGISTERED OFFICE

7 Abbey Court Eagle Way Sowton Exeter EX2 7HY

BANKERS

Midland Bank plc Holborn Circus Branch 31 Holborn London EC1N 2HR

SOLICITORS

Michelmores 18 Cathedral Yard Exeter EX1 1HE

AUDITORS

Deloitte & Touche Queen Anne House 69-71 Queen Square Bristol BS1 4JP



DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the period ended 30 September 1998.

RESULTS AND DIVIDENDS

The loss for the period after taxation amounted to £376,800 (31 March 1998: loss of £1,205,772). The directors do not recommend the payment of a dividend.

PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The company's principal activity is the provision of information services based on its database of property-related and environmental data.

The company has established many important relationships with data providers and has formed a number of strategic relations for the development of new products and for the distribution of the company's products.

CAPITAL REORGANISATION

On 30 September 1998, a capital reorganisation and debt restructuring agreement was put into place which involved DMG Information Limited purchasing all the ordinary and preference share capital of the company held by institutions and having the right to acquire all the ordinary share capital held by management. As part of this arrangement, all amounts due in respect of loans from institutions were extinguished. Further details of the reorganisation are given in note 16 to the accounts.

FIXED ASSETS

The company purchased office equipment, computers, motor vehicles and office machines during the period at a cost of £271,296 (31 March 1998: £216,876).

DIRECTORS AND THEIR INTERESTS

The directors at 30 September 1998 and their interests in the share capital of the company were as follows:

	10p Ore	dinary shares
	30 September 1998	fully paid 31 March 1998
C Roper J W Cadoux-Hudson R Fairchild	421,402 164,878 526,316	194,179 105,615
M Morgan P Sykes M Ter-Berg	- -	-

The purchase of the directors' shares as noted above by DMG Information Limited was completed on 2 November 1998. Consideration for these shares and the share options held by the directors prior to the reorganisation will be paid according to the agreement of 30 September 1998.





DIRECTORS' REPORT (continued)

DIRECTORS AND THEIR INTERESTS (continued)

The following share options in the 10p ordinary shares of the company now covered by the agreement noted above were granted on 18 May 1998:

C Roper	150,000
J W Cadoux-Hudson	150,000
R Fairchild	200,000

None of these options were exercised before the sale agreement of 30 September 1998.

DIRECTORS AND OFFICERS' LIABILITY INSURANCE

During the period the company purchased and maintained liability insurance for its directors and officers as permitted by section 310(3) of the Companies Act 1985.

YEAR 2000

The company has kept the question of Year 2000 compliant software under constant review since 1997. Action plans exist to ensure that all software used is compliant. Upgrades and replacements will be undertaken as necessary to ensure that such systems will operate without disruption beyond the Year 2000. Costs in the period to 30 September 1998 were not significant and we estimate further costs to be £35,000.

AUDITORS

Deloitte & Touche were appointed as auditors during the period. A resolution for the reappointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

G Terry Secretary





STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Deloitte & Touche



Deloitte & Touche Queen Anne House 69-71 Queen Square Bristol BS1 4JP Telephone: National 0117 921 1622 International + 44 117 921 1622 Fax (Gp. 3): 0117 929 2801

AUDITORS' REPORT TO THE MEMBERS OF

LANDMARK INFORMATION GROUP LIMITED

We have audited the financial statements on pages 6 to 18 which have been prepared under the accounting policies set out on pages 8 and 9.

Respective responsibilities of directors and auditors

Delorthe & Touche

As described on page 4, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the company as at 30 September 1998 and of the loss for the period from 1 April 1998 to 30 September 1998 and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Deloitte Touche Tohmatsu Aberdeen, Belfast, Birmingham, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.

18 December 1998





PROFIT AND LOSS ACCOUNT Period ended 30 September 1998

	Notes	Continuin 1 April 1998 to 30 September 1998	ng operations Year ended 31 March 1998 as restated £
TURNOVER	3	1,544,075	1,886,768
Cost of sales		(497,654)	(402,791)
GROSS PROFIT		1,046,421	1,483,977
Distribution costs Administrative expenses		170,015 1,236,582 ———— (1,406,597)	69,197 2,222,913 ————————————————————————————————————
OPERATING LOSS	4	(360,176)	(808,133)
Interest receivable Interest payable	7	23,158 (39,782)	16,574 (414,213)
LOSS ON ORDINARY ACTIVITIES BEFORE AND AFTER TAXATION		(376,800)	(1,205,772)
RETAINED LOSS FOR THE FINANCIAL YEAR	17	(376,800)	(1,205,772)
STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES Period ended 30 September 1998		1 April 1998 to 30 September 1998	Year ended 31 March 1998 as restated £
Loss for the financial year		(376,800)	(1,205,772)
Total recognised gains and losses relating to the period		(376,800)	(1,205,772)
Prior year adjustment		(386,670)	
Total gains and losses recognised since last annual report		(763,470)	



Deloitte Touche Tohmatsu

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BALANCE SHEET At 30 September 1998

	Notes	30 September 1998 £	31 March 1998 as restated £
FIXED ASSETS			
Intangible assets	8	_	-
Tangible assets	9	541,468	727,407
Investments	10	4	4
		541,472	727,411
CURRENT ASSETS			
Debtors	11	540,135	1,058,683
Cash at bank and in hand		285,517	337,343
		825,652	1,396,026
CREDITORS: amounts falling due within one year	12	(877,983)	(1,820,631)
NET CURRENT LIABILITIES		(52,331)	(424,605)
TOTAL ASSETS LESS CURRENT			
LIABILITIES		489,141	302,806
CREDITORS: amounts falling due			
after more than one year	12	1 250 271	2 429 154
Loans Obligations under finance legges and hire purchase contracts	13 14	1,350,271 209,554	3,438,154 250,863
Obligations under finance leases and hire purchase contracts	14		
		(1,559,825)	(3,689,017)
NET LIABILITIES		(1,070,684)	(3,386,211)
			· · · · · · · · · · · · · · · · · · ·
CAPITAL AND RESERVES			
Preference shares	16	25,366	-
Called up share capital - equity shares	16	570,381	242,940
Share premium account	17	3,276,120	936,600
Profit and loss account	17	(4,942,551)	(4,565,751)
TOTAL SHAREHOLDERS' FUNDS	18	(1,070,684)	(3,386,211)
		200-,	
Attributable to equity shareholders		(1,096,050)	(3,386,211)
Attributable to non equity shareholders		25,366	-
			-

These financial statements were approved by the Board of Directors on 3 December, 1998

Signed on behalf of the Board

C Roper Director R Fairchild

R.W. Fair Mild



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NOTES TO THE ACCOUNTS Period ended 30 September 1998

1. FUNDAMENTAL ACCOUNTING CONCEPT

The accounts have been prepared on a going concern basis which assumes that the company will continue in operational existence for the foreseeable future. At the period end as a result of financial restructuring, the company is now controlled by DMGT plc. Given that the company now has the financial support of its parent company, the directors consider it is appropriate to prepare the accounts on a going concern basis.

2. ACCOUNTING POLICIES

Change in accounting policy

The following change has been made to the accounting policies of the company. Comparative figures have been restated where necessary to reflect the change.

In prior periods research and development expenditure was carried forward when its future recoverability could reasonably be regarded as assured and amortised in line with the expected future sales from the related projects. In order to align themselves with group accounting policies such costs will now be fully expensed as they are incurred.

Accounting convention

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful lives at the following rates:

Leasehold improvements Over remaining life of lease to next rent review

Office equipment 3 years
Computer software and equipment 3 years
Motor vehicles 4 years

The depreciation basis for computer software and equipment has been changed during the period reducing it from 5 years to 3 years. The effect on profit for the period is a reduction of £297,478.

Deferred taxation

Deferred taxation is provided using the liability method on all timing differences, which are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse. Advance corporation tax which is expected to be recoverable in the future is deducted from the deferred taxation balance.

Deferred tax assets are only recognised if recovery without replacement by equivalent debit balances is reasonably certain.



2. ACCOUNTING POLICIES (continued)

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight-line basis over the lease term.

Cash flow statement

The company is exempt from the requirement of FRS1 to produce a cash flow statement since it is a wholly controlled subsidiary of a parent company which produces group accounts incorporating a consolidated cash flow statement.

3. TURNOVER

Turnover which is stated net of value added tax represents amounts invoiced to third parties.

	1 April 1998 to 30 September 1998	Year ended 31 March 1998 as restated
Geographical analysis	£	£
Turnover UK	1,541,637	1,886,768
Rest of Europe North America	563 1,875	-
	1.544.075	1 002 720
	1,544,075	1,886,768
Trading loss UK Rest of Europe North America	(359,545) (146) (485)	(808,133)
	(360,176)	(808,133)





4.	OPERATING LOSS	1 April 1998 to 30 September 1998	Year ended 31 March 1998 as restated
	This is stated after charging/(crediting):	£	£
	Compensation monies received on settlement of dispute with computer suppliers	-	(104,590)
	Operating lease payments - land and buildings Auditors' remuneration:	27,940	64,598
	audit feesother services	7,500 1,500	10,350
	Depreciation of owned fixed assets (note 9) Depreciation of assets held under finance leases and	170,794	221,067
	hire purchase contracts (note 9)	266,414	174,371
5.	DIRECTORS' EMOLUMENTS	1 April 1998 to 30 September 1998 £	Year ended 31 March 1998 £
	Fees Other emoluments Compensation for loss of office	3,000 101,455	6,359 261,459 14,145
	Componsation for 1000 or office	104,455	281,963
	Amounts in respect of highest paid director	33,100	68,823
6.	STAFF COSTS	1 April 1998 to 30 September 1998 £	Year ended 31 March 1998 £
	Wages and salaries Social security costs Agency staff	573,865 53,901 1,894 ————————————————————————————————————	1,097,632 99,987 20,492 1,218,111

The average weekly number of employees during the period including directors was 68 (Year ended 31 March 1998: 60).



Deloitte Touche Tohmatsu

NOTES TO THE ACCOUNTS Period ended 30 September 1998

7.	INTEREST PAYABLE	1 April 1998 to 30 September 1998	Year ended 31 March 1998
		£	£
	Finance charges	1,397	1,065
	Bank loans and overdrafts	-	51
	Other loans payable within five years	13,869	356,121
	Finance charges payable under finance leases and	24.516	56.076
	hire purchase contracts	24,516	56,976
		39,782	414,213
8.	INTANGIBLE FIXED ASSETS		
	Development expenditure	£	
	Cost		
	At I April 1998	704,754	
	Prior period adjustment	(704,754)	
	At 1 April 1998 - as restated and 30 September 1998	-	
	•		
	Amortisation	212.024	
	At 1 April 1998	318,084	
	Prior period adjustment	(318,084)	
	At 1 April 1998 - as restated and 30 September 1998	<u> </u>	
	Net book value		
	At 31 March 1998 - as restated and 30 September 1998	-	
	•		



9. TANGIBLE FIXED ASSETS

	Leasehold improvements	Office equipment £	Computer software and equipment	Motor vehicles £	Total £
Cost	£	T.	£	æ	æ
At 1 April 1998	_	127,099	1,312,847	23,667	1,463,613
Additions	6,085	24,740	202,471	38,000	271,296
Disposals	-	(17,576)	•	-	(308,522)
At 30 September 1998	6,085	134,263	1,224,372	61,667	1,426,387
Depreciation					
At l April 1998	-	56,249	669,998	9,959	736,206
Charge for the year	89	40,824	390,535	5,760	437,208
Disposals	-	(10,014)	(278,481)	-	(288,495)
At 30 September 1998	89	87,059	782,052	15,719	884,919
Net book value					
At 30 September 1998	5,996	47,204	442,320	45,948	541,468
			<u> </u>		
At 31 March 1998	-	70,850	642,849	13,708	727,407
					

The net book value of fixed assets includes an amount of £242,811 (31 March 1998: £430,568) in respect of assets held under finance lease and hire purchase contracts.



10. INVESTMENTS

Details of the investments in which the company holds more than 10% of the nominal value of any class of share capital are as follows:

	Subsidiary undertakings Name of company	Country of registration (or incorporation and operation)	Holding	Proportion of voting shares held	Nature of business
	Sitecheck Limited Envirocheck Limited	England and Wales England and Wales	Ordinary shares Ordinary shares		Dormant Dormant
11.	DEBTORS			30 September 1998	31 March 1998
				£	£
	Trade debtors Other debtors Prepayments and accrued incom	e		379,699 37,469 122,967 ————————————————————————————————————	936,391 38,624 83,668
				=====	
12.	CREDITORS: AMOUNTS FA	ALLING DUE WITHIN O	ONE YEAR	30 September 1998	31 March 1998
				£	£
	Current instalments due on loans Bank overdraft Obligations under finance leases Trade creditors Other taxes and social security of Other creditors Accruals	s and hire purchase contract	ts (note 14)	97,863 224,528 296,163 75,777 183,652 877,983	65,263 85,286 215,872 206,003 38,829 104,426 1,104,952





13.	LOANS	30 September 1998	31 March 1998
	Wholly repayable within five years:	£	£
	Parent company loan	1,301,324	-
	IBM loan	114,210	146,842
	Directors' loans	32,600	88,000
	3i loan	-	1,761,333
	GLE loan	-	330,833
	Eagle Star Ioan	-	500,000
	Robert Stephen Holdings Limited loan	=	671,527
	G Fairtlough loan	-	39,000
	Issue costs unamortised	-	(34,118)
		1,448,134	3,503,417
	Analysis of changes in loan financing during the current and previous periods	£	£
	At 1 April	3,503,417	3,017,555
	New loans raised	1,301,324	500,000
	Converted to preference shares	(2,186,589)	-
	Converted to ordinary shares	(153,679)	-
	Issue expenses amortised	34,118	18,494
	Amounts repaid	(1,050,457)	(32,632)
	At 30 September/31 March	1,448,134	3,503,417
	Amounts repayable by instalments:	£	£
	Within one year	97,863	65,263
	Between one and two years	48,947	1,499,494
	Between two and five years	1,301,324	1,884,778
	Amounts repayable after more than five years other than by instalments	-	88,000
		1,448,134	3,537,535
	Less: unamortised issue costs		(34,118)
		1,448,134	3,503,417
	Included in creditors: amounts falling due within one year	(97,863)	(65,263)
		1,350,271	3,438,154



13. LOANS (continued)

The directors' loans are interest free and are repayable at the earlier of the admission of the shares to the Official List of the Stock Exchange, the sale of 90% of the equity share capital or 31 December 2004.

Under the terms of the sale agreement with DMG Information Limited, these loans were repaid by the company to the directors upon completion of the sale on 2 November 1998.

As security for factoring facilities that may be provided Griffin Credit Services Limited hold a first charge over book debts limited to £1,000,000.

There are no repayment terms or interest charges attached to the loan from the parent company.

The IBM loan is repayable by the year 2000 with interest charged at 8.75% per annum.

14. OBLIGATIONS UNDER FINANCE LEASE AND HIRE PURCHASE CONTRACTS

	30 September 1998	31 March 1998
The maturity of these amounts is as follows:	£	£
Amounts payable:		
- within one year	256,467	249,620
- within two to five years	242,801	262,085
	499,268	511,705
Less: finance charges allocated to future periods	(65,186)	(44,970)
	434,082	466,735
	and the second s	
Finance leases and hire purchase contracts are analysed as follows:	£	£
Current obligations	224,528	215,872
Non-current obligations	209,554	250,863
	434,082	466,735

15. PROVISIONS FOR LIABILITIES AND CHARGES

No provision for deferred tax has been made in the accounts due to the availability of accumulated tax losses.



16.	CALLED UP SHARE CAPITAL	30 September 1998	31 March 1998
	Authorised	£	£
	2,536,589 cumulative redeemable preference shares of 0.1p each	2,536	-
	2,536,589 redeemable preference shares of 1p each	25,366	-
	4,957,742 ordinary shares of 10p each	495,774	142,504
	1,546,068 'A' ordinary shares of 10p each	154,607	155,996
		678,283	298,500
	Allotted, called up and fully paid		
	2,536,589 redeemable preference shares of 1p each	25,366	-
	4,157,742 ordinary shares of 10p each	415,774	88,333
	1,546,068 'A' ordinary shares of 10p each	154,607	154,607
		595,747	242,940

A capital reorganisation and debt restructuring took place on 30 September 1998 whereby:

2,536,589 cumulative redeemable preference shares of 0.1p each which had been issued to the institutions on 18 May 1998 were redeemed for £1 each.

2,536,589 redeemable preference shares of 1p each were issued to DMG Information Limited at a price of £1 per share.

DMG Information Limited also acquired the right to purchase the ordinary shares held by management, this transaction took place on 2 November 1998.

The increase in authorised and allotted ordinary shares took place on 18 May 1998 as described in the financial statements for the year ended 31 March 1998.

Rights of shares

Income

The redeemable preference shares shall become redeemable at the instance of the holder on or at any time after 30 September 2001, for an amount equal to the subscription price paid plus any premium. There are no dividend rights attached to the redeemable preference shares.

For 'A' ordinary shares a cumulative net cash preferential dividend totalling one third of the net profit of the company and its subsidiaries for the relevant financial period is payable.

No dividends shall be declared or paid to the holders of ordinary shares until the loans have been paid in full.



16. CALLED UP SHARE CAPITAL (continued)

Priority on winding up

First in paying to the holders of the redeemable preference shares the subscription price per share plus any premium paid on them.

Second in paying to the holders of 'A' ordinary shares the subscription price per share plus any arrears of dividends.

The last in paying the holders of the ordinary shares the subscription price of each 'A' ordinary share.

The balance shall be distributed between 'A' ordinary shares and ordinary shares in proportion to the amount paid up in each class.

Voting rights

One vote for every 10 pence in nominal value of the 'A' ordinary shares and ordinary shares held. Save as specifically noted in the Articles there are no voting rights attached to the redeemable preference shares.

17. RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENTS ON RESERVES

	Share capital £	Share premium account	Profit and loss account £	Total £
At 1 April 1998	242,940	936,600	(4,179,081)	(2,999,541)
Prior period adjustment (see note 2)	-	-	(386,670)	(386,670)
Company restructuring	352,807	2,339,520	<u>.</u>	2,692,327
At 1 April 1998 as restated	595,747	3,276,120	(4,565,751)	(693,884)
Loss for the period	-	-	(376,800)	(376,800)
				
At 30 September 1998	595,747	3,276,120	(4,942,551)	(1,070,684)
				

The prior period adjustment is due to a change in accounting policy as disclosed in note 2 to the accounts. This has resulted in a cumulative adjustment of £386,670, being the net book value of intangible assets held at 31 March 1998. The effect of the change in policy on the comparatives in the profit and loss account has been an increase of £39,298 in administrative expenses, being the net result of writing off intangible additions and writing back amortisation on intangibles in the previous year.



Deloitte Touche Tohmatsu

NOTES TO THE ACCOUNTS Period ended 30 September 1998

OTHER FINANCIAL COMMITMENTS 18.

At 30 September 1998 the company had annual commitments under non-cancellable operating leases as set out below:

	1 April 1998 to	Year ended
	30 September	31 March
Land and buildings	1998	1998
<u> </u>	£	£
Operating lease which expire:		
- between one and five years	70,653	58,825

19. **GROUP ACCOUNTS**

The company has taken advantage of the exemption conferred by Section 228 of the Companies Act 1985 from the requirement to prepare group accounts. Group accounts are prepared by the immediate parent company. The information presented in the financial statements relates to the company as an individual entity.

RELATED PARTY TRANSACTIONS 20.

The company has taken advantage of the exemption contained in Financial Reporting Standard No 8 from the requirement to disclose related party transactions within the group.

21. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

The directors regard the ultimate parent company as Rothermere Continuation Limited which is incorporated in Bermuda. The largest and smallest group of which the company is a member and for which group financial statements are drawn up is that of DMGT plc registered in England and Wales. Copies of the reports and financial statements are available from the Company Secretary of DMGT plc, Northcliffe House, 2 Derry Street, Kensington, London, W8 5TT. According to the register kept by the company DMG Information Limited a company incorporated in England and Wales had a 100% interest in the equity capital of the company at 30 September 1998. The directors regard the ultimate controlling party as the Viscount Rothermere of Rothermere Continuation Limited.