

**OUTWARD BOUND CORPORATE LIMITED**  
**DIRECTOR'S REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

Company Number: 2892257



**OUTWARD BOUND CORPORATE LIMITED**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

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**DIRECTORS:** Nick Barrett  
Kim Parry

**SECRETARY:** Kim Parry

**COMPANY NUMBER:** 2892257

**REGISTERED OFFICE:** Hackthorpe Hall  
Hackthorpe  
Penrith  
Cumbria  
CA10 2HX

**AUDITORS:** haysmacintyre  
10 Queen Street Place  
London  
EC4R 1AG

**OUTWARD BOUND CORPORATE LIMITED**

**CONTENTS**

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	<b>Page</b>
<b>Director's Report</b>	<b>3</b>
<b>Independent Auditor's Report</b>	<b>4</b>
<b>Statement of Comprehensive Income</b>	<b>6</b>
<b>Balance Sheet</b>	<b>7</b>
<b>Notes to the Financial Statements</b>	<b>8</b>

# **OUTWARD BOUND CORPORATE LIMITED**

## **DIRECTORS' REPORT**

**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

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The directors present their report and the financial statements for the year ended 30 September 2018.

### **Directors' responsibilities statement**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

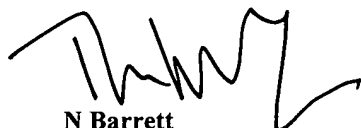
At the time that the directors' report was finalised, the directors confirm that:

- As far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and
- The directors have taken all of the steps they ought to have taken in order to become aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **Small Companies Note**

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on 18 December 2018 and signed on its behalf



**N Barrett**  
Director

**INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF  
OUTWARD BOUND CORPORATE LIMITED  
FOR THE YEAR ENDED 30 SEPTEMBER 2018**

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**Opinion**

We have audited the financial statements of Outward Bound Corporate Limited (the 'company') for the year ended 30 September 2018 which comprise the Profit and Loss Account, Balance Sheet, Statement of Changes in Equity and associated notes including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2018 and of its result for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

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**Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

23

**INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF**  
**OUTWARD BOUND CORPORATE LIMITED**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

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**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

**Responsibilities of directors**

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

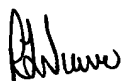
**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Richard Weaver (Senior Statutory Auditor)  
For and on behalf of Haysmacintyre, Statutory Auditors

Dated: 7 January 2019

10 Queen Street Place  
London  
EC4R 1AG

**OUTWARD BOUND CORPORATE LIMITED**

**STATEMENT INCOME AND RETAINED EARNINGS**

**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

	Notes	2018 £	2017 £
Turnover	1	3,759,711	3,106,724
Cost of sales		(3,364,284)	(2,829,759)
<b>GROSS PROFIT</b>		<u>395,427</u>	<u>276,965</u>
Administrative expenses		(9,750)	(7,575)
<b>OPERATING PROFIT</b>	2	<u>385,677</u>	<u>269,390</u>
Tax on profit		-	-
<b>PROFIT FOR THE YEAR</b>		<u>£ 385,677</u>	<u>£ 269,390</u>
		<b>2018</b>	<b>2017</b>
		<b>£</b>	<b>£</b>
<b>PROFIT FOR THE YEAR</b>		385,677	269,390
Retained earnings at 1 October 2017		-	-
Profit for the year		385,677	269,390
Payment under Deed of Covenant to The Outward Bound Trust		(385,677)	(269,390)
<b>Retained earnings at 30 September 2018</b>		<u>£ -</u>	<u>£ -</u>

There were no recognised gains and losses for 2018 or 2017 other than those included in the statement of comprehensive income. All income arises on continuing activities.

The notes on pages 8 to 11 form part of these accounts.

**OUTWARD BOUND CORPORATE LIMITED****BALANCE SHEET****COMPANY REG NO: 2892257****AS AT 30 SEPTEMBER 2018**

	Notes	2018 £	2017 £
<b>TANGIBLE FIXED ASSETS</b>	6	12,926	15,828
<b>CURRENT ASSETS</b>			
Stocks	7	6,789	6,326
Debtors: amounts falling due within one year	8	1,075,909	1,153,396
Cash at bank and in hand		212,711	163,174
		<u>1,295,409</u>	<u>1,322,896</u>
Creditors: Amounts falling due within one year	9	(1,308,333)	(1,338,722)
<b>NET CURRENT LIABILITIES</b>		<u>(12,924)</u>	<u>(15,826)</u>
<b>NET ASSETS</b>		<u>£2</u>	<u>£2</u>
<b>EQUITY CAPITAL AND RESERVES</b>			
Called up share capital	10	2	2
Profit and loss account		-	-
<b>EQUITY SHAREHOLDERS' FUNDS</b>		<u>£2</u>	<u>£2</u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A – small entities.

The financial statements were approved and authorised for issue by the Board of Directors on 18 December 2018 and were signed below on its behalf by:

Director

  
Nick Barrett

Director

  
Kim Parry

The notes on pages 7 to 10 form part of these accounts.



# OUTWARD BOUND CORPORATE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2018

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### 1 ACCOUNTING POLICIES

#### (a) Basis of preparation of the financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

#### Preparation of accounts on a going concern basis

The directors consider there are no material uncertainties about the company's ability to continue as a going concern. The review of our financial position, reserve levels and future plans gives directors confidence the company remains a going concern for the foreseeable future.

The following principal accounting policies have been applied:

#### (b) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### (c) Cost of sales

Cost of sales represents the cost of providing courses and a management charge from the parent charity representing an allocation of support service costs.

#### (d) Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Assets costing more than £500 are capitalised and Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives. Computers are always capitalised even when their cost is less than £500. Depreciation is charged on a straight line basis as follows:

Canoes & Office Equipment	20-33%
Course Equipment, Domestic & Catering Equipment	20%
Motor Vehicles & Marine Equipment	20-33%
Furniture & Fittings	10%

#### (e) Stock

Stock is valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis.

#### (f) Leased assets

Rentals payable under operating leases are charged to the profit and loss account in the year to which the rental relates.

# OUTWARD BOUND CORPORATE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2018

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### 1 ACCOUNTING POLICIES (CONTINUED)

#### (g) Cash flow statement

The company is a wholly owned subsidiary of The Outward Bound Trust, which prepares a consolidated cash flow statement, and consequently a cash flow statement is not presented with these financial statements.

#### (h) Deferred income

Deferred income represents amounts invoiced to customers in respect of courses to be run after the end of the accounting year.

#### (i) Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments, including trade and other debtors and creditors are initially recognised at transaction value and subsequently measured at their settlement value.

### 2. General information

The company's principal activity is the provision of learning and development courses for corporate customers this includes apprentices and graduates. The company is a wholly-owned subsidiary of The Outward Bound Trust, a charity registered in England and Wales (1128090) and in Scotland (SC040341) whose object is the personal development of young people through adventurous outdoor activity.

Eskdale in the Lake District continues to be the main location for learning and development courses although a significant number of courses are also run in response to client requirements at third party locations. Other courses for young people under the age of 25 were also held at centres owned by The Outward Bound Trust at Aberdovey, Ullswater and Loch Eil, in respect of which The Trust charged a re-allocation of costs to the company.

The company transfers its profits to the parent charity under Deed of Covenant.

### 3. Judgments in applying accounting policies and key sources of estimation uncertainty

In the process of applying its accounting policies, the company is required to make certain estimates, judgements and assumptions that it believes are reasonable based on the information available. These judgements, estimates and assumptions affect the amounts of assets and liabilities at the date of the financial statements and the amounts of revenues and expenses recognised during the reporting periods presented.

On an ongoing basis, the company evaluates its estimates using historical experience, consultation with experts and other methods considered reasonable in the particular circumstances. Actual results may differ significantly from the estimates, the effect of which is recognised in the period in which the facts that give rise to the revision become known. The following paragraph details the estimates and judgements the company believes to have the most significant impact on the annual results under FRS 102.

Revenue recognition and allowance for doubtful receivables:

The company recognises revenue generally at the time of delivery and when collection of the resulting receivable is reasonably assured. When the company considers that the criteria for revenue recognition are not met for a transaction, revenue recognition is delayed until such time as collectability is reasonably assured. Payments received in advance of revenue recognition are recorded as deferred income. At each reporting date, the company evaluate the recoverability of trade receivables and record allowances for doubtful receivables based on experience. These allowances are based on, amongst other things, a consideration of actual collection history. The actual level of receivables collected may differ from the estimated levels of recovery, which could impact operating results positively or negatively.

### 4. Employees

The Company has no employees other than the directors, who did not receive any remuneration (2017, £Nil).

The average monthly number of employees, including directors, during the year was nil (2017 - nil).

**OUTWARD BOUND CORPORATE LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

**5 TOTAL AUDITORS REMUNERATION:**

	2018 £	2017 £
Auditors' remuneration	9,750	7,575

**6 TANGIBLE FIXED ASSETS**

**Cost**

Balance brought forward at 1 October 2017	249,055
Additions during the year	9,060
Disposals during the year	(16,554)

Balance carried forward at 30 September 2018	241,561
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**Depreciation**

Balance brought forward at 1 October 2017	233,227
Charge for the year	11,962
Charge on disposals	(16,554)

Balance carried forward at 30 September 2018	228,635
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**Net Book Value**

At 30 September 2018	£12,926
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At 30 September 2017	£15,828
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**7 STOCKS**

	2018 £	2017 £
Food and bar stock	£6,789	£6,236

Stock recognised in cost of sales during the year as an expense was £nil (2017 - £nil).

An impairment loss of £nil (2017 - £nil) was recognised in cost of sales against stock during the year due to slow-moving and obsolete stock.

**8 DEBTORS**

	2018 £	2017 £
Trade debtors	1,053,700	1,144,944
Other debtors	9,909	-
Prepayments	12,300	8,452
	£1,075,909	£1,153,396

**9 CREDITORS: Amounts falling due within one year**

	2018 £	2017 £
Trade creditors	109,879	37,873
Accruals	14,802	7,295
Deferred income	-	69,502
Amount due to parent charity	1,183,652	1,224,052
	£ 1,308,333	£ 1,338,722

**OUTWARD BOUND CORPORATE LIMITED****NOTES TO THE FINANCIAL STATEMENTS (continued)****FOR THE YEAR ENDED 30 SEPTEMBER 2018**

10	CALLED UP SHARE CAPITAL	2018	2017
		£	£
	<b>Authorised</b>		
	1,000 Ordinary shares of £1 each	£1,000	£1,000
	<b>Allotted, called up and fully paid</b>		
	2 Ordinary shares of £1 each	£2	£2
	<b>MOVEMENTS IN SHAREHOLDER'S FUNDS</b>		
	Balance brought forward	2	2
	Surplus retained for the year	-	-
	Balance carried forward	£2	£2
11	OPERATING LEASE RENTALS	Equipment	
		2018	2017
		£	£
	At 30 September 2018 the company had annual commitments under operating leases expiring as follows:		
	<b>Leases which Expire:</b>		
	Within one year	15,804	15,804
	Within two to five years	24,521	38,919
		£ 40,325	£ 54,723

**12 CONTROLLING PARTY**

The Company's immediate and ultimate parent undertaking is The Outward Bound Trust, a registered charity incorporated in England & Wales. The registered office for The Outward Bound Trust is Hackthorpe Hall, Hackthorpe, Penrith, CA10 2HX.