# **Everbuild Building Products Limited**

Report and Financial Statements

31 December 2017

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# **Directors**

Paul Schuler Daniel Lang

# **Registered Office**

The Sika Building Watchmead Welwyn Garden City Hertfordshire AL7 1BQ

# **Auditors**

Ernst & Young LLP 1 Bridgewater Place Water Lane Leeds LS11 5QR

### **Bankers**

Lloyds Bank plc Lisbon House 2<sup>nd</sup> Floor 116 Wellington Street Leeds LS1 4LT

# **Solicitors**

DAC Beachcroft LLP 3 Hardman Street Manchester M3 3HF Registered No. 02890352

# Strategic report

### Principal activity and review of the business

The principal activity of the company is the manufacture, packaging and marketing of a wide range of sealants, adhesives and building products.

The company was acquired by Sika Limited, a UK subsidiary of Sika AG, on 14 June 2013. Sika AG is a Swiss-based global manufacturer of building chemicals.

On comparison between 2016 and 2017, the momentum of turnover growth from previous years was maintained. The Market remained rather price sensitive as competitors continued following a more price aggressive strategy. However, the focus of the company on innovation, product portfolio and service levels secured the company's strong position in the UK market. It has to be noted that the devaluation of British Pound compared to other major currencies such as Euro or US Dollar impacted the margin development.

In conclusion, the Directors believe the company enters the new financial year in a very strong position and confidently expects to achieve increased turnover.

The company's key financial and other performance indicators during the period were as follows:

|                   | Unit | 2017        | 2016        |
|-------------------|------|-------------|-------------|
| Turnover          | £    | 110,653,938 | 101,883,934 |
| Turnover growth   | £    | 8,770,004   | 8,232,862   |
| Gross margin      | %    | 28          | 29          |
| Profit before tax | £    | 3,398,000   | 5,685,637   |

#### **Future Developments**

The UK merchant market is expected to grow further in the next year (although growth may slow down) despite ongoing uncertainties re Brexit negotiations with the European Union. As such, it is expected that market participants will continuously be challenged in respect to a competitive environment but also in respect of margin developments based on devaluation of British Pound as well as increasing raw material prices worldwide. However, the company is well prepared for the challenges and pursues its strategy of further market penetration by continuous product launches and cross selling between its brands. The multiple brand strategy is seen as strategic advantage in the market.

# Strategic report (continued)

# Principal risks and uncertainties

#### Price, credit, liquidity and cash flow risks

The company operates in a competitive market environment, whereas prices of goods are seen as one of the crucial factors. Price competiveness is ensured by constantly improving efficiency in the manufacturing and logistics processes, which allows maintaining and improving margins. Furthermore, the company strives to provide a high standard of service levels to its customers ensuring stock availability and on time delivery on all its goods, which can be seen as a competitive advantage to its competitors.

Despite the competitive market environment, both the recent developments on commodity markets (which impacted raw material prices) and the weakening of the British Pound (since Brexit) resulted into a general increase of price levels in the merchant market. As being in the industry and construction sector in general, the company is also faced with those recent developments. The company balances those impacts with a mixture of specific price increases and efficiency gains in order to maintain margin.

The company's principal financial instruments comprises of bank balances, trade debtors, trade creditors and loans to the company. The main purpose of these instruments is to raise funds for the company's operations and finance the company's operations.

Trade debtors are managed in respect of credit and cash flow risk policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits.

Trade creditors' liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

By order of the Board

Daniel Lang

19th September 2018

# **Director's report**

The directors present their report and financial statements for the year ended 31 December 2017.

#### Results and dividends

The profit for the period after taxation amounted to £2,634,000 (2016: £4,472,000). A dividend of £4,483,000 was paid during the year (2016: £7,000,000). The directors recommended a final dividend payment to the parent of £2,500,000.

#### Director

The directors who served the company during the period were as follows:

P Schuler

D Lang

### Political and charitable contributions

During the period the company made charitable donations of £1,200.

### Disabled employees

The company does all that is practicable to meet its responsibilities towards the employment and training of disabled people. Where an employee becomes disabled, every effort is made to provide continuity of employment in the same job or a suitable alternative.

### **Employee Involvement**

The company seeks to provide employees with information that concerns them. The company continues to involve staff in the decision making process and communicates regularly with them during the year.

The company's aim for all its staff and applicants for employment is to fit the qualifications, aptitude and ability of each individual to the appropriate job and to provide equal opportunity, regardless of sex, religion or ethnic origin.

#### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow director and the company's auditor, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information.

### Re-appointment of auditors

In accordance with s.485 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditor of the Company.

By order of the Board

Daniel Lang
Director
19th September 2018

# Statement of director's responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF Everbuild Building Products Limited

# **Opinion**

We have audited the financial statements of Everbuild Building Products Limited for the year ended 31 December 2017 which comprises the Income Statement, Statement of Comprehensive Income, Statement of Changes in Equity, Statement of Financial Position and the related notes 1 to 21, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that
  may cast significant doubt about the company's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

# Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that

includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

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Eddie Diamond (Senior Statutory Auditor) for and on behalf of Ernst & Young LLP, Leeds

21 September 2018

# **Income Statement**

for the period ended 31 December 2017

|   | Notes | 2017<br>£000 | 2016<br>£000 |
|---|-------|--------------|--------------|
| Turnover                                      | 2     | 110,654      | 101,884      |
| Cost of sales                                 |       | (80,530)     | (72,341)     |
| Gross profit                                  |       | 30,124       | 29,543       |
| Administrative expenses                       |       | (26,453)     | (23,624)     |
| Operating profit                              | 3     | 3,671        | 5,919        |
| Interest payable and similar charges          | 7     | (273)        | (233)        |
| Profit on ordinary activities before taxation |       | 3,398        | 5,686        |
| Tax   | 8     | (764)        | (1,214)      |
| Profit for the financial period               | _     | 2,634        | 4,472        |

All amounts relate to continuing activities.

# **Statement of Comprehensive Income**

for the period ended 31 December 2017

|   | 2017<br>£000 | 2016<br>£000 |
|---|--------------|--------------|
| Profit for the financial year                   | 2,634        | 4,472        |
| Other Comprehensive Income                      |              |              |
| Deferred tax rate change on revaluation reserve |              | . 34         |
| Total Other comprehensive income                |              | _            |
| Total Comprehensive Income for the year         | 2,634        | 4,506        |

# Statement of changes in Equity

at 31 December 2017

|   | Share capital | Share premium | Capital redemption reserve | Revaluation reserve | Income<br>Statement | Total Equity |
|---|---------------|---------------|----------------------------|---------------------|---------------------|--------------|
| ٤                                       | £000          | £000          | £000                       | £000                | £000                | £000         |
| At 1 January 2016                       | . 21          | 3             | 9                          | 2,785               | 12,368              | 15,186       |
| Profit for the financial year           | -             | -             |                            | <b>-</b>            | 4,472               | 4,472        |
| Total comprehensive income for the year | -             |               | -                          | 34                  | 4,472               | 4,506        |
| Equity dividends paid<br>(Note 9)       | -             | -             | -                          | -                   | (7,000)             | (7,000)      |
| At 31 December 2016                     | 21            | 3             | 9                          | 2,819               | 9,840               | 12,692       |
| Profit for the financial year           | -             | -             | -                          | -                   | 2,634               | 2,634        |
| Other comprehensive income              | -             | -             |                            | -                   | -                   | <del>-</del> |
| Total comprehensive income for the year | -             | -             | -                          | -                   | -                   | -            |
| Equity dividends paid (Note 9)          | -             | -             | -                          | <b>-</b>            | (4,483)             | (4,483)      |
| At 31 December 2017                     | 21            | 3             | 9                          | 2,819               | 7,991               | 10,843       |

# Statement of financial position

Registered No. 02890352

# at 31 December 2017

|   |       | 2017     | 2016     |
|---|-------|----------|----------|
|   | Notes | £000     | £000     |
| Fixed assets  |       |          |          |
| Tangible assets   | 10    | 8,847    | 8,956    |
| Current assets  |       |          |          |
| Stocks  | 11    | 10,392   | 7,985    |
| Debtors   | 12    | 19,505   | 17,654   |
| Cash at bank and in hand                                |       | 327      | 147_     |
|   |       | 30,224   | 25,786   |
| Creditors: amounts falling due within one year          | 13    | (27,704) | (21,538) |
| Net current assets                                      | _     | 2,520    | 4,248    |
| Total assets less current liabilities                   |       | 11,367   | 13,204   |
| Creditors: amounts falling due after more than one year | 14    | (524)    | (512)    |
| Net assets  |       | 10,843   | 12,692   |
| Capital and reserves                                    |       |          |          |
| Called up share capital                                 | 15    | 21       | 21       |
| Share premium account                                   | 16    | 3        | 3        |
| Capital redemption reserve                              | 16    | 9        | 9        |
| Revaluation reserve                                     | 16    | 2,819    | 2,819    |
| Retained earnings                                       | 16 _  | 7,991    | 9,840    |
| Shareholders' funds                                     |       | 10,843   | 12,692   |

Approved by the board on 19th September 2018 and signed on its behalf by

Daniel Lang

Director

# Notes to the financial statements

at 31 December 2017

# 1. Accounting policies

#### Statement of compliance

Everbuild Building Products Limited is a limited company incorporated in England.

The company's financial statements have been prepared in compliance with FRS 102 as it applies to the financial statements of the company for the year ended 31 December 2017.

#### Basis of preparation of financial statements

The financial statements are prepared under the historical cost convention and in accordance with Financial Reporting Standard 102 reduced disclosure framework, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The financial statements have been prepared in accordance with applicable accounting standards. The financial statements are prepared in sterling which is the functional currency of the company and rounded to the nearest £'000.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies.

The company has taken a number of exemptions under the reduced disclosure framework within FRS102, these are:

- The requirement to present a statement of cash flows and related notes
- The requirements relating to certain disclosures in respect of related party transactions.
- The requirements relating to certain disclosures in respect of key management personnel
- The requirements relating to certain disclosures in respect of financial instruments

# Going concern

The financial statements have been prepared on a going concern basis. The directors have made an assessment of the company's ability to continue as a going concern, covering 12 months from the date the financial statements were signed. From this review, the going concern basis was considered appropriate.

#### Revenue recognition

Turnover represents amounts chargeable, net of value added tax and rebates, in respect of the sale of goods and services to customers. Turnover is recognised on despatch of goods and services to customers in line with agreed Incoterms.

### Tangible (fixed) assets

Deprecation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Asset class Depreciation method and rate

Land - Not depreciated

Buildings - 2% straight line basis

Fixture and fittings - 25% reducing balance basis

Plant and machinery - 25% reducing balance basis

Motor vehicles - 25% reducing balance basis

All assets are held at cost with the exception of property and buildings, which are held at valuation. On transition to FRS102, the revaluation was used as the deemed cost.

The company's policy is to undertake a professional property valuation at least every five years, and in other years where it is considered there has been a material change in value.

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

#### at 31 December 2017

The company have carried out a review of all PP&E, and do not have any adjustments to report under the new Financial Reporting Standard 102- reduced disclosure.

#### Stocks

Stocks is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

#### Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exceptions:

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely
than not that there will be suitable taxable profits from which the future reversal of the underlying
timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the statement of financial position date.

#### Income Tax

Income tax includes all domestic and foreign taxes that are based on taxable profit. Any Income tax will be disclosed as per the Financial Reporting Standard 102- reduced disclosure format.

### Foreign currency Translation

As the company predominately sell in the UK, they operate a GBP functional currency.

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the statement of financial position date.

All differences are taken to the income statement account.

# Leases

The company have no financial leases to disclose. All leases have been classified as operational as there is no transfer of ownership at the end of the lease period, and no option to purchase the assets. As such, rentals paid under operating leases are charged in the income statement on a straight-line basis over the lease term.

#### Pensions

The company operates a defined contribution pension scheme. Contributions are recognised to the income statement as they period in which they become payable in accordance with the rules of the scheme.

#### **Borrowing costs**

All borrowing costs (Interest and other costs associated with borrowing funds) are recognised in the income statement in the year in which they incurred.

The company only participates in financing agreements with the Group Treasury.

#### at 31 December 2017

There are no financial leases to disclose.

#### Basic Financial Instruments

The basic financial instruments being disclosed by the company include: debtors, creditors, cash and ordinary shares. The company holds no financial instruments that would fall under section 12 of FRS102.

#### Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the statement of financial position date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates. The following judgements and estimates have had the most significant effect on amounts recognised in the financial statements.

#### Stock Provision- Excess and obsolete stock

Excess stock comprises usable material available in quantities that exceed one year's consumption / sales supply at historical consumption rates. Obsolete material comprises products that are no longer usable. Causes of obsolete stock include changes in production requirements, irreparable damage, and expiration of shelf life.

#### **Bad Debt Provision**

The probable amount of bad debt loss to be recorded as an individual allowance for "Accounts receivable" is either:

- the amount disputed by the debtor or for which legal steps have been initiated based on their overdue collection or other negative information; or
- the amount considered at least partially uncollectable based on proceedings of receivership, bankruptcy, or settlement agreements.

For all other receivables which, at the time of evaluation, do not present a conclusive risk requiring an individual allowance, a general allowance is set up according to percentages based on an ageing of the accounts receivable. The starting point for determination of the age of a receivable is the due date.

# at 31 December 2017

2. Turnover

| December |
|----------|
|          |
| 2016     |
| £000     |
|          |

| Sales         | •       |         |
|---------------|---------|---------|
| UK            | 95,935  | 90,405  |
| Europe        | 8,646   | 8,184   |
| Rest of world | 6,073   | 3,295   |
|               | 110,654 | 101,884 |
|               |         |         |

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|-----|----|------|------|-----|----|------|----|------|-----|
|     |    |      |      |     |    |      |    |      |     |

# 3. Operating profit

| This is stated after charging / (crediting): |      |
|--|------|
|  | 2017 |
|  | £000 |

| Auditors' remuneration                        | 30    | 37    |
|---|-------|-------|
| Depreciation of tangible fixed assets         | 1,376 | 1,229 |
| Foreign currency (gain) / loss                | 275   | 458   |
| Operating lease rentals - plant and machinery | 493   | 462   |
| <ul><li>other assets</li></ul>                | 322   | 272_  |

| 4  | Auditor's | remuneration  |
|----|-----------|---------------|
| ₹. | Additor 3 | i emuneration |

| 4. Auditor's remuneration         |      |      |
|-----------------------------------|------|------|
|                                   | 2017 | 2016 |
|                                   | £000 | £000 |
| Audit of the financial statements | 30   | 29   |
| Other fees to auditors            |      |      |
| Taxation compliance services      | 7    | 8    |
|                                   | 37   | 37   |
|                                   |      |      |

# 5. Director's remuneration

|  | 2017 | 2016 |
|--|------|------|
|  | £000 | £000 |
| Remuneration   | -    | -    |
| Company contributions paid to defined contribution pension schemes |      |      |

2016

£000

at 31 December 2017

# 5. Director's remuneration (continued)

| During the period the number of directors who were receiving benefits and sh follows: | are incentives w | as as |
|---|------------------|-------|
|   | No.              | No.   |
| Members of defined contribution pension schemes                                       | -                | -     |

Following the company joining the Sika Group, two Directors were appointed, neither of whom received any remuneration from the company during the period. The Directors did not provide specific services to the Company during this period.

# 6. Staff costs

The aggregate payroll costs were as follows:

|                       | 2017   | 2016   |
|-----------------------|--------|--------|
|                       | £000   | £000   |
| Wages and salaries    | 11,452 | 10,807 |
| Social security costs | 1,085  | 1,027  |
| Other pension costs   | 530    | 328    |
|                       | 13,067 | 12,162 |

The average number of persons employed by the company (including the director) during the period, analysed by category was as follows:

| 2017 | 2016                   |
|------|------------------------|
| No.  | No.                    |
|      |                        |
| 36   | 37                     |
| 220  | 206                    |
| 79   | 76                     |
| 335  | 319                    |
|      | No.<br>36<br>220<br>79 |

# at 31 December 2017

| 7. Interest payable and similar charges  |       |       |
|--|-------|-------|
| · · · · · · · · · · · · · · · · · · ·  | 2017  | 2016  |
| •  | £000  | £000  |
| Interest paid to group companies   | 262   | 232   |
| Interest on bank borrowings  | 11    | 1     |
| -<br>-   | 273   | 233   |
|  |       |       |
| 8. Tax   |       |       |
| (a) Tax on profit on ordinary activities   |       |       |
| The tax charge is made up as follows:  |       |       |
|  | 2017  | 2016  |
|  | £000  | £000  |
| Current tax:   |       |       |
| UK corporation tax on the profit for the period  | 764   | 1,239 |
| Adjustments in respect of previous years   | (12)  | (100) |
| Total current tax  | 752   | 1,139 |
| Deferred tax:  |       |       |
| Origination and reversal of timing differences   | (11)  | (5)   |
| Adjustments in respect of previous periods   | 22    | 76    |
| Effect of changes in tax rates and laws  | 1 764 | 1 214 |
| Total tax per income statement   | 764   | 1,214 |
| (b) Factors affecting the total tax charge   |       |       |
|  | 2017  | 2016  |
|  | £000  | £000  |
| Profit on ordinary activities before tax   | 3,398 | 5,686 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.25% (year ended 31 December 2016 – 20%) | 654   | 1,137 |
| Effects of:  |       |       |
| Expenses not deductible for tax  | 100   | 96    |
| Income not taxable   | -     | -     |
| Effects of changes in tax rates and laws   | 1     | 4     |
| Adjustment to tax charge in respect of previous periods  | 9     | (23)  |
| Total tax for the period (note 8(a))   | 764   | 1,214 |
|  |       |       |

### at 31 December 2017

# (c) Deferred tax

The movement in the deferred tax liability in the period is as follows:

|   |      | £000 |
|---|------|------|
| Provision at start of period                                | •    | 512  |
| Adjustment in respect of prior years                        |      | 22   |
| Deferred tax charged to the income statement for the period |      | (10) |
| At 31 December 2017   |      |      |
|   | •    | 524  |
| Analysis of deferred tax                                    |      |      |
|   | 2017 | 2016 |
|   | £000 | £000 |
| Fixed asset timing difference                               | 538  | 522  |
| Short term timing differences                               | (14) | (10) |
| Total deferred tax  | 524  | 512  |

The UK corporation tax rate reduced from 21% to 20% on 1 April 2015. In September 2016, legislation was substantively enacted to further reduce the main rate of corporation tax to 19% from April 2017 and 17% from April 2020. As these reductions to the rate were substantively enacted at the balance sheet date, the deferred tax balances have been calculated using 17% being the rate which would be in application when the company anticipates the temporary differences to unwind.

### 9. Dividends

|   | 2017  | 2016  |
|---|-------|-------|
|   | £000  | £000  |
| Dividend paid £215.00 per share (2016: £335.72 per share) | 4,483 | 7,000 |

The directors recommend a dividend of 2,500,000 to be paid during the next financial year.

at 31 December 2017

# 10. Tangible fixed assets

|                       | Freehold<br>land and<br>buildings<br>£000 | Plant and<br>machinery<br>£000 | Fixtures and<br>fittings<br>£000 | Motor<br>vehicles<br>£000 | Total<br>£000 |
|-----------------------|---|--------------------------------|----------------------------------|---------------------------|---------------|
| Cost or valuation:    | •   |                                |                                  | •                         |               |
| At 31 December 2016   | 7,035                                     | 11,183                         | 2,444                            | 14                        | 20,676        |
| Additions             |   | 870                            | 398                              | <u>-</u>                  | 1,268         |
| Disposal of asset     | -   | -                              | -                                | <u>.</u>                  | -             |
|                       |   |                                |                                  |                           |               |
| At 31 December 2017   | 7,035                                     | 12,053                         | 2,842                            | 14                        | 21,944        |
| Depreciation:         |   |                                |                                  |                           |               |
| At 31 December 2016   | 1,684                                     | 8,426                          | 1,597                            | 14                        | 11,721        |
| Charge for the period | 341                                       | 786                            | 249                              |                           | 1,376         |
| Disposal of asset     |   |                                |                                  | <u> </u>                  |               |
| At 31 December 2017   | 2,025                                     | 9,212                          | 1,846                            | 14                        | 13,097        |
| Net book value:       |   |                                |                                  |                           |               |
| At 31 December 2017   | 5,010                                     | 2,841                          | 996                              |                           | 8,847         |
| At 31 December 2016   | 5,351                                     | 2,757                          | 847                              | · •                       | 8,955         |

#### Leased assets

There are no leased assets held in the company (31 December 2017 - nil).

#### Revaluations

The Freehold land and buildings class of fixed assets was revalued on 14<sup>th</sup> June 2013 by two independent Chartered Surveyors. Based on the two surveys the Directors took the average of the two professional valuations and concluded that an appropriate valuation is £6,375,000 and a carrying amount at historical cost of £3,166,878. The depreciation on this historical cost is £1,066,000 (31 December 2014 – £888,000).

An estimated tax charge of £706,000 would arise in the event of the sale of the freehold property based on the estimated market value at which it is included within the financial statements.

# at 31 December 2017

# 11. Stocks

| •                                   | 2017   | 2016  |
|-------------------------------------|--------|-------|
|                                     | £000   | £000  |
| Raw materials and consumables       | 4,162  | 3,256 |
| Finished goods and goods for resale | 6,230  | 4,729 |
|                                     | 10,392 | 7,985 |

The difference between purchase price or production cost of stocks and their replacement cost is not material.

The amount of stock recognised as an expense in the period was £73,980,325 (2016: £66,140,000)

The amount of stock provided for in the income statement in the period was £45,722 (2016: £41,572).

# 12. Debtors

|  | 2017   | 2016   |
|--|--------|--------|
|  | £000   | £000   |
| Trade debtors  | 17,220 | 16,073 |
| Amounts owed from parent company                       | 47     | 60     |
| Amounts owed from other related party/ group companies | 1,245  | 1,167  |
| Other debtors  | 622    | 75     |
| Prepayments and accrued income                         | 371    | 279    |
|  | 19,505 | 17,654 |
|  |        |        |
| 13. Creditors: amounts falling due within one year     | •      |        |
|  | 2017   | 2016   |
| •  | £000   | £000   |
| Trade creditors  | 10,183 | 8,021  |
| Amounts owed to parent company                         | 816    | 1,594  |
| Amounts owed to other related party/ group companies   | 1,557  | 473    |
| Loan from Group companies                              | 13,772 | 9,700  |
| Corporation tax  | 99     | 434    |
| Other taxes and social security costs                  | 560    | 652    |
| Other creditors  | 64     | 40     |
| Accruals and deferred income                           | 653    | 624    |
| ·  | 27,704 | 21,538 |

at 31 December 2017

### 14. Creditors: amounts falling due after one year

|                                    |        |      | 2017<br>£000 | 2016<br>£000 |
|------------------------------------|--------|------|--------------|--------------|
| Deferred Tax liability             |        |      | 524          | 512          |
|                                    |        | _    | 524          | 512          |
| 15. Issued share capital           |        | 2017 |              | 2016         |
| Allotted, called up and fully paid | No.    | £000 | No.          | £000         |
|                                    | 2.0.   |      | 2.0.         |              |
| Ordinary shares of £1 each         | 20,851 | 21   | 20,851       | 21           |
|                                    | _      | 21   | <u></u>      | 21           |

### 16. Reserves

#### Share premium account

This reserve records the amount above the nominal value received for shares sold, less transaction costs.

### Capital redemption reserve

This reserve records the nominal value of shares repurchased by the company.

#### Revaluation reserve

This reserve represents the revaluation excess of the company's premises net of the deferred tax liability.

# 17. Capital commitments

Amounts contracted for but not provided on the financial statements amounted to £183,000 (31 December 2016 – £90,758).

# 18. Pensions

### Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost for the year represents contributions payable by the company to the scheme and amounted to £530,096 (31 December 2016 – £328,123)

Contributions totalling £59,267 (31 December 2016 - £35,635) were payable to the scheme at the end of the year and are included in creditors.

at 31 December 2017

#### 19. Other financial commitments

At 31 December 2016 the company had total commitments under non-cancellable operating leases as set out below:

|                                | 2017                  |       | 2016                  |       |
|--------------------------------|-----------------------|-------|-----------------------|-------|
|                                | Land and<br>buildings | Other | Land and<br>buildings | Other |
|                                | £000                  | £000  | £000                  | £000  |
| Operating leases which expire: |                       |       |                       |       |
| Within one year                | _                     | 336   | -                     | 325   |
| In two to five years           | _                     | 622   | -                     | 478   |
| Over five years                | _                     | _     |                       | _     |
|                                |                       | 958   |                       | 803   |

# 20. Related party transactions

During the year the group entered into transactions, in the ordinary course of business, with other related parties. As explained in note 1, exemption has been taken from disclosing transactions with related parties and information about key management personnel. Balances with related parties have been disclosed in notes 12 and 13.

# 21. Ultimate parent undertaking and controlling party

In the opinion of the directors, the company's immediate parent undertaking is Sika Limited, a company incorporated in England. The company's ultimate and controlling party is Sika AG, which is incorporated in Baar, Switzerland, and prepares group financial statements. Copies of the group financial statements of Sika AG are available from Sika AG, Zugerstrasse 50, 6340 Baar, Switzerland.