Glanbia Performance Nutrition (UK) Limited
Directors' report and financial statements
Registered number: 02828321

**30 December 2017** 

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Glanbia Performance Nutrition (UK) Limited Directors' report and financial statements 30 December 2017 Registered number: 02828321

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Glanbia Performance Nutrition (UK) Limited Directors' report and financial statements 30 December 2017 Registered number: 02828321

# **Company information**

Director

N O'Dwyer

Company secretary

N O'Dwyer

Registered number

02828321

Registered office

One Victoria Square

Birmingham B1 1BD

United Kingdom

Independent auditor

Deloitte Ireland LLP

Chartered Accountants & Statutory Auditors

Deloitte & Touche House

Earlsfort Terrace

Dublin 2 Ireland

**Solicitors** 

Pinsent Masons LLP

55 Colmore Row Birmingham B3 2FG

United Kingdom

Glanbia Performance Nutrition (UK) Limited Directors' report and financial statements 30 December 2017 Registered number: 02828321

# Strategic report

The Director presents his strategic report for the financial year ended 30 December 2017.

#### **Business review**

The Company continued to perform well during the financial year and highlights of the results are as follows:

Turnover increased by 18.9% to £130.1 million (2016: £109.4 million) Gross profit decreased by 12.7% to £8.5 million (2016: £9.7 million) Average number of employees in 2017: 182 (2016: 179 employees)

Both the level of business and the financial year end financial position of the Company were satisfactory and the Director expects that the current level of business will be sustained for the foreseeable future.

On 16 November 2017 the Company allotted and issued 84,000 new ordinary shares of £1 each to its existing shareholder, Glanbia (UK) Limited for cash at a subscription price of £1 per share.

After the year-end, on 31 December 2017 the Company sold its "Sale and Distribution of Branded Performance Nutrition Products in the UK" business, and the related net assets to Glanbia Performance Nutrition (UK Sales Division) Limited at book value. The business was sold as a going concern for cash consideration of £14,774,504.

# Principal risks and uncertainties

There is an on-going process for the identification, evaluation and management of the significant risks faced by the Company. The performance of the Company may be affected by general economic conditions.

#### (i) Product demand

Increasingly consumers are more demanding in relation to product functionality and appearance, consequently product lives are becoming shorter.

# (ii) Exchange fluctuations

The Company has significant currency flows, which are not naturally hedged, in euro and US dollars, and is thus exposed to fluctuations in exchange rates.

The Company has a long and successful track record of managing these risks. The Director is confident that the board has put in place a strong management team and suite of products capable of dealing with any issues that may arise.

This report was approved by the board and signed on its behalf.

Noel O'Dwyer Director

Date: 31 August 2018

# Director's report

The Director presents his report and the financial statements for the financial year ended 30 December 2017.

#### **Director's Responsibilities Statement**

The Director is responsible for preparing the strategic report, the Director's report and the financial statements in accordance with applicable law and regulations.

Company law requires the Director to prepare financial statements for each financial year. Under that law the Director has elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 'Reduced Disclosure Framework'. Under company law the Director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards, including FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business; and

The Director is responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Principal activity

The Company is primarily engaged in the production of food products for the sports nutrition and health and wellness sectors. The Company is also engaged in sales and distribution and the provision of research and development services.

# Results and dividends

The profit for the financial year, after taxation, amounted to £3,340,697 (2016: £2,753,969).

Interim dividends of £15,000,000 were paid during the financial year (2016: £nil).

#### Director

The Director who served during the financial year was:

Noel O'Dwyer

# **Director's interests**

The Director does not hold any beneficial interest (as defined by the Companies Act 2006) in the shares of the Company. In accordance with the Companies (Disclosure of Director's Interests) (Exceptions) Regulations 2006, as the Company is a wholly owned subsidiary of Glanbia plc, a body incorporated outside Great Britain, no director's interests in that company are required to be disclosed.

# **Future developments**

The Director expects that the Company will continue to be principally engaged in the production of food products and the provision of research and development services for the foreseeable future.

# **Director's report (continued)**

#### Research and development activities

The Company spent £712,050 during the financial year (2016: £664,661) on its provision of research and development services with regard to sports nutrition and health and wellness products.

#### Adequate accounting records

The Company's Director is aware of his responsibilities, under section 386 of the Companies Act 2006, to maintain proper books of account and is discharging his responsibilities by using systems and procedures appropriate to the business and by employing qualified and experienced staff.

#### Disclosure of information to Statutory Auditor

In accordance with the provisions of section 418 of the Companies Act 2006, each of the persons who is a Director at the time when this Director's report is approved confirms that:

- so far as that Director is aware, there is no relevant audit information of which the Company's auditor is unaware,
   and
- the Director has taken all the steps that ought to have been taken as Director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

#### Post balance sheet events

On 31 December 2017 the Company sold its "Sale and Distribution of Branded Performance Nutrition Products in the UK" business, including the assets to Glanbia Performance Nutrition (UK Sales Division) Limited at book value. The business was sold as a going concern for cash consideration of £14,774,504.

Apart from the above, there are no further significant events affecting the Company since the financial year end.

#### Auditor

A resolution of the shareholders has been passed to dispense with the appointment of auditors annually. Deloitte will therefore continue as auditors of the Company.

This report was approved by the board on 31 August 2018 and signed on its behalf.

Noel O'Dwyer Director

Date: 31 August 2018

# **Deloitte**.

# Independent auditor's report to the members of Glanbia Performance Nutrition UK Limited

#### Report on the audit of the financial statements

#### **Opinion**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Glanbia Performance Nutrition (UK) Limited (the 'company') which comprise:

- the Income Statement;
- the Statement of Other Comprehensive Income;
- · the Balance Sheet;
- the Statement of Changes in Equity; and
- the related notes 1 to 24.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

# Other information

The directors are responsible for the other information. The other information comprises the information included in the financial statements, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are

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required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The
  risk of not detecting a material misstatement resulting from fraud is higher than for one
  resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the entity (or where relevant, the group) to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation (i.e. gives a true and fair view).

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We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that the auditor identifies during the audit.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

Ann McGonagle (Senior statutory auditor)
For and on behalf of Deloitte Ireland LLP
Statutory Auditor
Dublin, Ireland

Date 7 September 2018

Registered number: 02828321

# **Income statement**

# for the financial year ended 30 December 2017

	Note	2017 £	2016 £
Turnover Cost of sales	2	130,050,940 (121,572,921)	109,375,662 (99,663,554)
Gross profit Distribution costs Administrative expenses		8,478,019 (2,993,998) (2,035,677)	9,712,108 (4,103,900) (2,788,770)
Profit before tax on ordinary activities	3	3,448,344	2,819,438
Tax on profit on ordinary activities	7.	(107,647)	(65,469)
Profit for the financial year		3,340,697	2,753,969

The income statement is prepared on the basis that all operations are continuing operations.

The notes on pages 12 to 23 form part of these financial statements.

# Statement of comprehensive income

for the financial year ended 30 December 2017

	2017	2016
	£	£
Profit for the financial year	3,340,697	2,753,969
Other comprehensive income:		
Other comprehensive income for the financial year		
Other comprehensive income for the financial year, net of income tax		
Total comprehensive income for the financial year	3,340,697	2,753,969

The note on pages 12 to 23 form part of these financial statements.

# **Balance** sheet

# as at 30 December 2017

		2017	2016
	Note	£	£
Fixed assets			
Tangible assets	8	10,250,936	9,294,010
Intangible assets	9 _	12,205	21,968
		10,263,141	9,315,978
Current assets			
Stocks	10	10,343,490	12,900,400
Debtors: amounts falling due after more than one year	11/14	7,631	115,278
Debtors: amounts falling due within one year	11	18,053,495	17,260,576
Cash at bank and in hand	12 _	5,267	229,666
		28,409,883	30,505,920
Creditors: amounts falling due within one year	13 _	(23,642,772)	(13,140,031)
Net current assets	_	4,767,111	17,365,889
Total assets less current liabilities		15,030,252	26,681,867
Provisions for liabilities			
Other provisions	15	(156,012)	(220,000)
Deferred income	16 _	(45,503)	(57,827)
Net assets	_	14,828,737	26,404,040
Capital and reserves			
Called up share capital	17	100,000	16,000
Profit and loss account	_	14,728,737	26,388,040
Shareholder's equity	_	14,828,737	26,404,040

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

Noel O'Dwyer Director

Date: 31 August 2018

The notes on pages 12 to 23 form part of these financial statements.

# Statement of changes in equity

# for the financial year ended 30 December 2017

	Called up share capital £	Profit and loss account £	Shareholder's equity £
At 2 January 2016	16,000	23,634,071	23,650,071
Comprehensive income for the financial year Profit for the financial year	<u> </u>	2,753,969	2,753,969
Total comprehensive income for the financial year		2,753,969	2,753,969
At 31 December 2016	16,000	26,388,040	26,404,040
Comprehensive income for the financial year Profit for the financial year	<u>-</u>	3,340,697	3,340,697
Total comprehensive income for the financial year		3,340,697	3,340,697
Transactions with owners recorded directly in equity:			
Issue of ordinary share capital	84,000	-	84,000
Dividends paid		(15,000,000)	(15,000,000)
Total contributions by and distributions to owners	84,000	(15,000,000)	(14,916,000)
At 30 December 2017	100,000	14,728,737	14,828,737

#### Notes to the financial statements

# (forming part of the financial statements)

#### 1. Basis of preparation of financial statements

Glanbia Performance Nutrition (UK) Limited (the "Company") is a company incorporated and domiciled in the United Kingdom. The address of its registered office is One Victoria Square, Birmingham B1 1BD.

These financial statements are prepared for the 52 week period ended 30 December 2017. Comparatives are for the 52 week period ended 31 December 2016. The balance sheets for 2017 and 2016 have been drawn up as at 30 December 2017 and 31 December 2016 respectively.

These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS101")

In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs"), but makes amendments where necessary in order to comply with the Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

The Company has taken advantage of the following disclosure exemptions under FRS 101, where applicable:

- a Cash Flow Statement and related notes;
- comparative period reconciliations for share capital, tangible fixed assets, intangible assets and investment properties;
- disclosures in respect of transactions with wholly owned subsidiaries;
- · disclosures in respect of capital management;
- the effects of new but not yet effective IFRSs;
- an additional balance sheet for the beginning of the earliest comparative period following the reclassification of items in the financial statements; and
- disclosures in respect of the compensation of Key Management Personnel.

As the consolidated financial statements of Glanbia plc include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures where applicable:

- IFRS 2 Share Based Payments in respect of group settled share based payments;
- certain disclosures required by IAS 36 Impairment of assets in respect of the impairment of goodwill and indefinite life intangible assets;
- disclosures required by IFRS 5 Non-current Assets Held for Sale and Discontinued Operations in respect
- of the cash flows of discontinued operations;
- certain disclosures required by IFRS 3 Business Combinations in respect of business combinations undertaken by the Company and
- certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7 Financial Instrument Disclosures.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

The financial statements have been prepared in pound sterling ("£"), which is the Company's functional currency.

#### 1.1. Tangible assets

Tangible assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Repairs and maintenance are charged to the income statement during the period in which they are incurred. Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives.

The estimated useful lives range as follows:

Freehold property: 20 - 40 years Plant and machinery: 3 - 20 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date. Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within the income statement.

#### 1.2. Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

The estimated useful lives range as follows:

Software: 3 - 10 years

All intangible assets are reviewed for impairment annually or more frequently if indicators of impairment exist.

### Impairment of Intangible assets

In accordance with IAS 36 'Impairment of Assets', the carrying amounts of items of property, plant and equipment are reviewed at each balance sheet date to determine whether there is any indication of impairment. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount.

Impairment losses are recognised in the income statement. Following the recognition of an impairment loss, the depreciation charge applicable to the asset is adjusted prospectively in order to systematically allocate the revised carrying amount, net of any residual value over the remaining useful life.

#### 1.3. Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a weighted average basis. Work in progress and finished goods include labour and attributable overheads

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the income statement.

#### 1.4. Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 1.5. Cash at bank and in hand

Cash includes cash, in any currency, in hand or deposited with financial institutions repayable without penalty on notice of not more than 24 hours.

Cash equivalents are highly liquid investments that mature within three months, or that are readily convertible to known amounts of cash within three business days without significant penalty or risk of change in value.

#### 1.6. Creditors

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 1.7. Provisions

A provision is recognised in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects risks specific to the liability.

#### 1.8. Revenue

Revenue is measured at the fair value of the consideration received/receivable for the sale of goods to external customers net of value added tax, rebates and discounts.

The Company recognises revenue when the amount of revenue can be reliably measured, when it is probable that future economic benefit will flow to the entity and when specific criteria have been met.

Revenue from the sale of goods is recognised when significant risks and rewards of ownership of the goods are transferred to the buyer. This generally arises on delivery or in accordance with specific terms and conditions agreed with customers.

Rebates and discounts are provided for based on agreements or contracts with customers, agreed promotional arrangements and accumulated experience. Rebates and discounts are recorded in the same period as the original revenue.

The timing of recognition of service revenue equals the timing of when the services were rendered.

#### 1.9. Operating leases: Lessee

Rentals paid under operating leases are charged to the income statement on a straight line basis over the period of the lease.

# 1.10. Government grants

Grants from government authorities are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Company will comply with all attached conditions.

Revenue grants are deferred and recognised in the income statement over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to the purchase of property, plant and equipment are included separately on the balance sheet and are credited to the income statement on a straight-line basis over the expected lives of the related assets.

#### 1.11. Foreign currency translation

Transactions in foreign currencies are translated to the Company's functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined. Foreign exchange differences arising on translation are recognised in the income statement.

#### 1.12. Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The contributions are recognised as an employee benefit expense in the income statement when they are due.

#### 1.13. Share based payments

The Company participates in a share based compensation plan operated by the Glanbia plc Group ("Group"). The Group operates a number of equity settled share based compensation plans which include share option and share award plans which are open to Executive Directors and certain senior managers.

The charge to the income statement in respect of share-based payments is based on the fair value of the equity instruments granted and is spread over the performance period.

#### Awards under the 2008 Long Term Incentive Plan

The fair value of the awards is calculated using a Monte Carlo simulation technique. The awards contain inter alia a Total Shareholder Return (TSR) based (and hence market based) vesting condition and, accordingly, the fair value assigned to the related equity instruments is adjusted so as to reflect the anticipated likelihood at the grant date of achieving the market-based vesting condition.

Non-market vesting conditions are included in assumptions about the number of awards that are expected to vest. At each reporting date, the Group revises its estimates of the number of awards that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in the income statement with a corresponding adjustment to equity.

The non-market based charge to the income statement is only reversed where awards do not vest because non-market performance conditions have not been met or where, subject to the rules of the plan, an employee in receipt of share awards relinquishes service before the end of the vesting period.

Amounts recharged by Glanbia plc to the Company are recognised as a recharge liability with a corresponding charge to the income statement.

#### 1.14. Current and deferred taxation

The tax expense for the financial year comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case the tax is also recognised in other comprehensive income or directly in equity, respectively.

Changes to the UK corporation tax rates were enacted as part of Finance (No.2) Act 2015 on 18 November 2015 and Finance Act 2016 on 15 September 2016. These include reductions to the main rate to reduce the rate to 19% from 1 April 2017 and to 17% from 1 April 2020. Deferred taxes at the balance sheet date have been measured using these enacted tax rates and reflected in these financial statements.

#### (i) Current tax

Current tax is calculated on the basis of tax laws enacted or substantively enacted at the Company balance sheet date in countries where the Company operates and generates taxable income, taking into account adjustments relating to prior years.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax legislation is subject to interpretation and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

#### 1.14 Current and deferred taxation (continued)

#### (ii) Deferred tax

Deferred tax is determined using tax rates and laws enacted or substantively enacted by the reporting date. Deferred tax is provided on a non-discounted basis, using the balance sheet liability method, providing for temporary differences on the reporting date between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax liabilities are not recognised to the extent they arise from the initial recognition of goodwill not having full tax basis.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### 1.15. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in this note, the Director is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The estimates and assumptions that could have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are further discussed in note 23.

#### 2. Analysis of turnover

An analysis of turnover by class of business is as follows:		-
·	2017	2016
	. £	£
Nutritional food products	129,240,891	108,591,094
Research and development services	810,049	784,568
	130,050,940	109,375,662
Analysis of turnover by country of destination:		
	2017	2016
	£	£
United Kingdom	55,617,970	44,977,144
Rest of Europe	74,432,970	64,398,518
•	130,050,940	109,375,662
3. Operating profit		
The operating profit is stated after charging:		
of & b	2017	2016
	£	£
Depreciation of tangible assets	1,260,398	1,013,790
Amortisation of intangible assets	9,763	12,912
(Profit)/loss on disposal of tangible assets	(21)	113,183
Foreign currency exchange differences	(11,872)	266,442
Operating lease rentals	544,671	589,164
Research and development	712,050	664,661
Redundancy costs (note 15)	156,012	407,314
Defined contribution pension cost	199,713	184,447

# 4. Auditor's remuneration

The Company paid the following amounts to its auditors in respect of the audit of the financial statements and for other services provided to the Company:

services provided to the Company:	2017	2016
Fees for the audit of the Company	£ 15,500	£ 12,000
Tax advisory services	<del>-</del>	9,486
	15,500	21,486
5. Employees		
Staff costs were as follows:		
	2017	2016
	£	£
Wages and salaries	5,900,580	6,117,500
Social security costs	666,043	677,507
Cost of defined contribution plan	199,713	184,447
Cost of share based payments	(35,028)	75,436
Redundancy costs (note 15)	156,012	187,314
Car allowance	49,242	56,260
	6,936,562	7,298,464
Research and development expenditure includes wages and salaries of £443,952 (2015: £	453,976).	
The average monthly number of employees during the financial year was as follows:		
	2017	2016
	No.	No.
Production	126	137
Sales and distribution	22	22
Administration	10	11
Research and development	11	9
	169	179
•		

# 6. Director's remuneration

The Director of the Company including his connected persons did not receive any remuneration from the Company in the current or preceding year.

#### 7. Taxation

	2017	2016
	£	£
Current tax		
Current tax on profits for the financial year		<u>-</u>
Total current tax	-	-
Deferred tax		
Current year	81,430	79,988
Adjustments in respect of prior years	26,217	(14,519)
Total deferred tax	107,647	65,469
Taxation on profit	107,647	65,469

# 7. Taxation (continued)

#### Factors affecting tax charge for the financial year

The tax charge for the financial year is different than (2016 - different than) the tax charge that would result from applying the standard rate of corporation tax in the UK to the profit before taxation. The UK corporation tax rate is 19.25% (2016 - 20%). The differences are explained below:

	2017	2016
	£	£
Profit before tax	3,448,344	2,819,438
Profit multiplied by standard rate of corporation tax in the UK of 19.25% (2016 - 20%)	663,806	563,888
Effects of:		
Expenses not deductible for tax purposes	8,416	21,925
Exempt items	-	8,451
Effect of changes in tax rates	-	-
Other timing differences	(453)	2,901
Adjustments to tax charge in respect of prior years	26,217	(14,519)
Group relief	(582,813)	(524,171)
Transfer pricing adjustments	(7,526)	6,994
Total tax charge for the financial year	107,647	65,469

# Factors that may affect future tax charges

The total tax charge in future periods will be affected by any changes to the applicable UK tax rates and other relevant changes in tax legislation, including amendments impacting on the excess of tax depreciation over accounting depreciation and the availability of losses surrendered by a fellow subsidiary undertaking.

The tax charge for the financial year has been reduced by £582,813 (2016: £524,171) because of losses surrendered by a fellow subsidiary undertaking. No payment for this surrender is to be made by the Company.

#### 8. Tangible assets

·	Freehold property £	Plant and machinery £	Total £
Cost or valuation At 1 January 2017 Additions Disposals	1,259,972 - -	12,525,136 2,270,068 (120,961)	13,785,108 2,270,068 (120,961)
At 30 December 2017	1,259,972	14,674,243	15,934,215
Depreciation At 1 January 2017 Charge for the financial year Disposals	454,199 41,544	4,036,899 1,218,854 (68,217)	4,491,098 1,260,398 (68,217)
At 30 December 2017 Carrying value	495,743	5,187,536	5,683,279
At 30 December 2017	764,229	9,486,707	10,250,936
At 1 January 2017	805,773	8,488,237	9,294,010

Included in the closing cost at 30 December 2017 is an amount of £618,577 (2016: £845,497) incurred in respect of assets under construction.

Operating lease rentals amounting to £544,671 (2016: £589,164) are charged to the income statement.

# 9. Intangible assets

		Software £
Cost At 1 January 2017		160,129
At 30 December 2017		160,129
Amortisation At 1 January 2017 Charge for the financial year At 30 December 2017		138,161 9,763 147,924
Carrying value		
At 30 December 2017		12,205
At 1 January 2017		21,968
10. Stocks		
	2017 £	2016 £
Raw materials and consumables Work in progress	10,243,615 99,875	12,599,966 300,434
	10,343,490	12,900,400

The replacement cost of stocks does not materially differ from the above amounts.

The cost of inventories recognised as an expense during the year in cost of sales was £102,645,068 (2016: £81,710,251). The amount included in the income statement for the write down of inventory to net realisable value was £nil (2016: £181,650).

# 11. Debtors

	2017 £	2016 £
Due after more than one year	7.621	115 279
Deferred tax asset (note 14)	7,631	115,278
	7,631	115,278
	2017	2016
	£	£
Due within one year		
Trade debtors	17,366,194	8,927,900
Amounts owed by Group undertakings	303,904	7,318,444
Other debtors	6,889	58,396
Prepayments and accrued income	376,508	955,836
	18,053,495	17,260,576

Amounts due from Group undertakings are interest free, unsecured and payable on demand

1101	es to the imaneial statements (continued)		
12.	Cash at bank and in hand		
		2017	2016
		£	£
Cash at bank and in hand		5,267	229,666
	-	5,267	229,666
13.	Creditors amounts falling due within one year		
		2017	2016
		£	£
	e creditors	4,985,950	5,054,946
	unts owed to Group undertakings unts owed to Group associates	14,324,340	2,664,844 255,056
Amo	unts owed to Group joint ventures	148,523	-
	tion and social security	320,206	144,016
Accr	uals and deferred income	3,863,753	5,021,169
		23,642,772	13,140,031
Amo	ounts due to Group undertakings are interest free, unsecured and payable on demand.		
		2017	2016
		£	£
	r taxation and social security		
PAY VAT		149,643	114,712
VAI		170,563	29,304
	•	320,206	144,016
14.	Deferred taxation		
		2017	2016
		£	£
At st	art of year	115,278	180,747
	ged to the income statement	(107,647)	(65,469)
At er	nd of year	7,631	115,278
The	deferred tax asset is made up as follows:		
		2017	2016
		£	£
Acce	elerated capital allowances	(5,464)	101,983
Othe	·	13,095	13,295
		7,631	115,278

#### 15. Provisions

	2017	2016
	£	£
At the beginning of the financial year	220,000	-
Amount provided for in the financial year	156,012	407,314
Provisions used during the financial year	(189,725)	(187,314)
Unused amounts reversed during the financial year	(30,275)	<u> </u>
At the end of the financial year	156,012	220,000

The restructuring provision relates to termination payments agreed as part of the Company's rationalisation programme. The provision is expected to be fully utilised during 2018. The amount provided in the financial year is recognised in administrative expenses in the income statement (note 3).

#### 16. Deferred income

Grants	2017 £ 45,503 45,503	2016 £ 57,827 57,827
17. Share capital		
	2017 £	2016 £
Authorised		
100,000 ordinary shares of £1 each	100,000	100,000
Allotted, called up and fully paid ordinary shares of £1 each		
At start of year	16,000	16,000
Shares issued during the financial year	84,000	
16,000 ordinary shares of £1 each	100,000	16,000

On 16 November 2017 the Company allotted and issued 84,000 new ordinary shares of £1 each to its existing shareholder, Glanbia (UK) Limited for cash at a subscription price of £1 per share.

#### 18. Capital commitments

#### Capital commitments

Capital expenditure contracted for at the reporting date but not recognised in the Financial Statements is as follows:

	2017	2016
	£	£
Property, plant and equipment	270,487	78,238

During the period 30 June 2005 to 29 December 2012 the Company received both revenue and capital grants totalling £210,543. If certain conditions under which these grants were paid were to change, the grants may become repayable.

# 19. Pension commitments

The Company operates a defined contribution pension plan. The assets of the plan are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £199,713 (2016 - £184,447) (note 3).

#### 20. Commitments under operating leases

At 30 December 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017	2016
	£	£
Property, plant and equipment		
Not later than 1 year	422,253	521,014
Later than 1 year and not later than 5 years	654,245	1,181,811
Later than 5 years	<del></del>	
	1,076,498	1,702,825

#### 21. Group membership

The Company regards Glanbia Co-operative Society Limited, a society incorporated in Ireland, as its ultimate parent and ultimate controlling party. Glanbia Co-operative Society Limited's principal place of business is Glanbia House, Kilkenny, Ireland and a copy of its financial statements can be obtained from that address.

The ultimate UK parent company is Glanbia (UK) Limited, a company registered in England and Wales. The Company and its ultimate UK parent, Glanbia (UK) Limited, are subsidiaries of Glanbia plc. Glanbia plc, a subsidiary of Glanbia Co-operative Society Limited, prepares consolidated financial statements for the smallest group of undertakings which includes Glanbia Performance Nutrition (UK) Limited. Glanbia plc is registered in Ireland and a copy of its financial statements can be obtained from the same address as its parent society or are currently available for download from the Group's website at www.glanbia.com.

#### 22. Post balance sheet events

On 31 December 2017 the Company sold its "Sale and Distribution of Branded Performance Nutrition Products in the UK" business, and the related net assets to Glanbia Performance Nutrition (UK Sales Division) Limited at book value. The business was sold as a going concern for cash consideration of £14,774,504.

#### 23. Judgements in applying accounting policies and key sources of estimation uncertainty

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that could have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### Useful economic lives of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. Determination of appropriate useful economic lives is a key judgement and the useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets.

#### 24. Related party transactions

The Director of the Company including his connected persons did not enter into any transactions with the Company in the current or preceding year and had no receivable or payable balances outstanding at 30 December 2017 and 31 December 2016.

The Company has availed of the exemptions available in FRS101 "Reduced Disclosure Framework" from disclosing transactions with wholly owned subsidiaries of Glanbia plc and key management personnel.

The following transactions were carried out with related parties:

	2017	2016
Purchase of goods	£	£
Associates	1,018,767	1,259,627
Joint ventures	185,285	-
	2017	2016
Year end balances	£	£
Payables to Associates	-	255,056
Payables to Joint Ventures	148,523	-

The outstanding balances included in payables at the balance sheet date in respect of transactions with related parties are unsecured, interest free and settlement arises in cash.