Magnet Limited
Annual report and financial statements
for the year ended 31 December 2005

Registered Number 2762625



# Annual report and financial statements for the year ended 31 December 2005

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## Directors and advisers for the year ended 31 December 2005

#### **Directors**

F Cappelen

J Johansson

P Bager

#### Secretary

N J Saul

#### **Auditors**

PricewaterhouseCoopers LLP

Benson House

33 Wellington Street

Leeds

LSI 4JP

#### Bankers

National Westminster Bank Plc

8 Park Row

Leeds

LSI 1QS

#### Lawyers

Cobbetts Solicitors

Ships Canal House

King Street

Manchester

M24WB

#### **Registered Office**

Allington Way

Yarm Road Business Park

Darlington

DL1 4XT

#### Registered Number

2762625

## Directors' report for the year ended 31 December 2005

The directors present their report and the audited financial statements for the year ended 31 December 2005.

#### Principal activities

The principal activities of the company are the manufacture, merchanting and retailing of joinery, fitted kitchens, bedrooms, bathrooms and related products.

#### Review of business and future developments

The UK kitchen market continued to prove difficult throughout 2005. Consumer spending was significantly down on the previous year and along with many other retailers the company has been unable to generate sales growth.

Retail kitchen sales were down 7% on 2004 due to the fall in consumer spending. Stores refurbished as part of the Store Investment Programme improved upon 2004 however and this programme is continuing into 2006 in order to improve performance in a greater number of stores.

The joinery business was marginally below prior year levels. A new trade concept being trialled in a number of stores is proving successful and will be rolled out further in 2006.

Sales of flat pack kitchens via UK DIY retailer Homebase continue to prove successful increasing by 19% in the year.

The directors are satisfied with the performance of the company. The directors expect the company's performance to continue to be satisfactory during 2006.

#### Results and dividends

The company's profit for the financial year was £1,857,000 (2004: £8,222,000). No dividend is proposed or was paid during the year (2004: nil).

#### Directors and their interests

The directors who held office during the year are given below:

F Cappelen

J Johansson

P Bager

None of the directors held any interests in the company. The interests of Mr P Bager, Mr J Johansson and Mr F Cappelen who are also directors of the ultimate parent company, Nobia AB, are shown in the annual report of that company.

#### Research and development

It is the policy of the company to continually investigate and develop new and improved methods of manufacturing and to evaluate, manufacture and distribute new products complementary to the company's existing range.

## Directors' report for the year ended 31 December 2005 (continued)

#### Charitable and political donations

The company made no charitable or political donations during the year (2004: £nil).

#### **Employees**

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff being disabled every effort is made to ensure that their employment with the company continues and the appropriate training is arranged. It is the policy of the company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

Consultation with employees or their representatives has continued at all levels, with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the company as a whole. Communication with all employees continues through team briefings, company notices and an annual conference.

#### Policy and practice on payment of creditors

The company is a registered supporter of the Better Payment Practice Group's 'Better Payment Practice Code' to which it subscribes when dealing with all of its suppliers. Copies of the Better Payment Practice Group's code are available from the Department of Trade & Industry. Trade creditors at the year end represent 44 days (2004: 35 days) of purchases. It is the company's policy in respect of all suppliers to agree payment terms in advance of the supply of goods and to adhere to those payment terms.

#### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial period which gives a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. The directors are required to prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors confirm that suitable accounting policies have been used and applied consistently except for the application of FRS17 as described in note 21. They also confirm that reasonable and prudent judgements and estimates have been made in preparing the financial statements for the year ended 31 December 2005 and that applicable accounting standards have been followed.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their reappointment will be proposed at the annual general meeting.

By order of the Board

N Saul - Secretary September 2006

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### Independent auditors' report to the members of Magnet Limited

We have audited the financial statements of Magnet Limited for the year ended 31 December 2005 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended; and
- have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

Leeds

28 September 2006

# Profit and loss account for the year ended 31 December 2005

|  | Note | 2005<br>£'000 | 2004<br>£'000<br>(restated) |
|--|------|---------------|-----------------------------|
| Turnover   | 1    | 280,510       | 286,184                     |
| Cost of sales  | _    | (193,178)     | (194,664)                   |
| Gross profit   |      | 87,332        | 91,520                      |
| Operating expenses   |      | (83,359)      | (80,083)                    |
| Net exceptional operating income                           | 6    | 818           | 1,862                       |
| Total operating expenses                                   | 2    | (82,541)      | (78,221)                    |
| Operating profit   | 3    | 4,791         | 13,299                      |
| Profit on sale of tangible fixed assets                    | 11   | 1,789         | 798                         |
| Profit on ordinary activities before interest and taxation |      | 6,580         | 14,097                      |
| Interest receivable  | 7    | 47            | 45                          |
| Interest payable and similar charges                       | 8    | (841)         | (1,630)                     |
| Other finance costs  | 9    | (2,677)       | (2,502)                     |
| Profit on ordinary activities before taxation              |      | 3,109         | 10,010                      |
| Tax on profit on ordinary activities                       | 10   | (1,252)       | (1,788)                     |
| Retained profit for the year                               | 19   | 1,857         | 8,222                       |

All of the trading during the year related to continuing operations.

There is no material difference between the profit on ordinary activities before taxation and the retained profit for the year stated above, and their historical cost equivalents.

# Statement of total recognised gains and losses for the year ended 31 December 2005

|  | Note     | 2005<br>£'000 | 2004<br>£'000<br>(restated) |
|--|----------|---------------|-----------------------------|
| Profit for the financial year                          | <u>,</u> | 1,857         | 8,222                       |
| Actuarial loss on pension scheme                       | 22       | (5,375)       | (2,511)                     |
| Movement on deferred tax relating to pension asset     | 22       | 1,517         | 1,147                       |
| Total recognised (losses) / gains for the year         |          | (2,001)       | 6,858                       |
| Prior year adjustment – FRS17                          | 21       | (41,224)      |                             |
| Total (losses) / gains since last financial statements |          | (43,225)      |                             |

## Balance sheet as at 31 December 2005

|   | Note | 2005     | 2004       |
|---|------|----------|------------|
|   |      | £'000    | £'000      |
|   |      |          | (restated) |
| Fixed assets                                    |      |          |            |
| Tangible assets                                 | 11   | 44,222   | 37,263     |
| Investments in subsidiary undertakings          | 12   | 13,595   | 13,595     |
|   |      | 57,817   | 50,858     |
| Current assets                                  |      |          |            |
| Stock   | 13   | 40,836   | 41,140     |
| Debtors   | 14   | 34,937   | 40,439     |
|   |      | 75,773   | 81,579     |
| Creditors - amounts falling due within one year | 15   | (71,929) | (72,441)   |
| Net current assets                              |      | 3,844    | 9,138      |
| Total assets less current liabilities           |      | 61,661   | 59,996     |
| Provisions for liabilities and charges          | 16   | (5,839)  | (5,713)    |
| Pension deficit                                 | 22   | (46,907) | (43,367)   |
| Net assets                                      |      | 8,915    | 10,916     |
|   |      |          |            |
| Capital and reserves                            |      |          |            |
| Called up share capital                         | 18   | 15,510   | 15,510     |
| Share premium account                           | 19   | 10,000   | 10,000     |
| Other reserve                                   | 19   | 5,900    | 5,900      |
| Profit and loss account deficit                 | 19   | (22,495) | (20,494)   |
| Equity shareholders' funds                      | 20   | 8,915    | 10,916     |

The financial statements on pages 5 to 25 were approved by the board of directors on  $\lambda^{\bar{y}}$  September 2006 and were signed on its behalf by:

P Bager Director

### Accounting policies

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards in the United Kingdom. The principal accounting policies of the company are set out below, together with an explanation of where changes have been made to certain policies on the adoption of new accounting standards in the year.

#### Change in accounting policy

The company has adopted FRS 17, 'Retirement benefits' in these financial statements. The adoption of this standard represents a change in accounting policy and the comparatives figures have been restated accordingly. Details of the effect of the prior year adjustment are given in note 21.

#### **Turnover**

Turnover represents the invoiced value of goods sold and services provided, excluding value added tax and trade discounts. Ex-stock turnover is recognised at the point of sale, whilst consumer and direct sales turnover is recognised at the point of despatch. Installation revenues are recognised when invoiced by fitters.

#### Tangible fixed assets

The cost of tangible fixed assets is their purchase price together with any incidental costs of acquisition. Depreciation is calculated so as to write off the cost of tangible fixed assets, less their estimated residual values, on a straight line basis over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose are:

Freehold land nil

Freehold and long leasehold buildings 2% to 10%

Short leasehold buildings 10%

Plant, equipment and vehicles 10% to 331/3%

Assets under construction are not depreciated until construction is complete and the asset is reclassified in one of the above fixed asset categories.

#### Investments

Fixed asset investments are stated at cost unless, in the opinion of the directors, there has been any impairment, in which case an appropriate adjustment is made. The company is exempt under section 228 of the Companies Act 1985 from the requirement to prepare consolidated financial statements as it is a wholly owned subsidiary of Nobia Holdings UK Limited and its results are included in the consolidated financial statements of Nobia Holdings UK Limited.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. The cost of work in progress and finished goods includes an appropriate portion of manufacturing and distribution overheads. Where necessary, provision is made for obsolete, slow moving and defective stocks.

#### Taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise, based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in different periods from those in which they are included in the financial statements.

## **Accounting policies (continued)**

#### Taxation (continued)

Deferred tax assets are recognised only to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Payments from suppliers

From time to time, the company receives payments from suppliers which are not related to the volume of product that is purchased. These receipts are held in the balance sheet as deferred income and released on a straight line basis, over the length of the contract. Rebates received which are related to volume of product are accounted for through the profit and loss account.

#### **Operating leases**

Costs in respect of operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

#### Impairment provision

The company makes provisions for the impairment of assets whose carrying value is greater than the expected future discounted cash flows that those assets are expected to generate.

#### Foreign currency translation

Trading transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling when the transactions were entered into or using forward contract rates where applicable. Current assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rate ruling at the balance sheet date or using forward contract rates where applicable. All foreign exchange differences are accounted for through the profit and loss account in the year in which they arise.

#### Pension costs

The company operates a defined benefit pension scheme. Benefits payable to members are determined by the trust deed and rules. The scheme has been closed to new members since 1 November 1999. The scheme is valued in full every 3 years by a professionally qualified independent actuary, the rates of contribution payable by the company being determined by the actuary. Pension service costs are charged to administration expenses in the profit and loss account, and the expected return on scheme assets and interest on scheme liabilities are charged to finance expenses. The difference between actual and expected returns on scheme assets and actuarial gains and losses on the scheme liabilities are taken to the statement of total recognised gains and losses.

The company also operates a defined contribution scheme for existing and new employees, where the company contributes a set percentage of salary depending on age and service criteria. These amounts are charged directly to the profit and loss account as incurred.

#### Cash flow statement

The company has taken advantage of the exemption in FRS 1 from the requirement to include a cash flow statement as its cash flows are incorporated in a consolidated cash flow statement presented in the consolidated financial statements of the UK parent undertaking, Nobia Holdings (UK) Limited.

#### **Exceptional items**

Non-recurring items, which by their size and nature are significant to the understanding of the accounts, are separately disclosed on the face of the profit and loss account.

# Notes to the financial statements for the year ended 31 December 2005

### 1 Turnover

All turnover consists entirely of sales originating and derived from the United Kingdom.

## 2 Operating expenses

|   | 2005   | 2004   |
|---|--------|--------|
|   | £'000  | £'000  |
| Continuing operations                       |        |        |
| Selling and distribution costs              | 66,716 | 65,176 |
| Administrative expenses                     | 15,825 | 13,045 |
|   | 82,541 | 78,221 |
| 3 Operating profit                          |        |        |
| . 0.  | 2005   | 2004   |
|   | £'000  | £'000  |
| Operating profit is stated after charging:  |        |        |
| Depreciation of owned tangible fixed assets | 6,590  | 6,705  |
| Operating lease charges                     |        |        |
| - plant and machinery                       | 4,207  | 3,650  |
| - land and buildings                        | 17,588 | 16,445 |
| Auditors' remuneration:                     |        |        |
| - audit services                            | 81     | 100    |
| - non-audit services                        | 75     | 35     |
|   |        |        |

Included in auditors' remuneration for audit services is £16,000 (2004: £16,000) paid in respect of the audit of other subsidiaries of Nobia AB that are registered in the United Kingdom.

Also included above are fees paid to the auditors in respect of non-audit services provided to the other subsidiaries of Nobia AB registered in the United Kingdom amounting to £20,000 (2004: £15,000)

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 4 Employee information

The average monthly number of employees (including executive directors) employed by the company during the year was:

|                                     | 2005   | 2004   |
|-------------------------------------|--------|--------|
|                                     | Number | Number |
| By activity                         |        |        |
| Manufacturing and distribution      | 683    | 744    |
| Sales and marketing                 | 1,000  | 929    |
| Office and management               | 116    | 52     |
|                                     | 1,799  | 1,725  |
|                                     | 2005   | 2004   |
|                                     | £'000  | £'000  |
| Staff costs (for the above persons) |        |        |
| Wages and salaries                  | 43,991 | 40,225 |
| Social security costs               | 3,308  | 3,126  |
| Other pension costs                 | 1,477  | 1,723  |
|                                     | 48,776 | 45,074 |

### 5 Directors' emoluments

|   | 2005  | 2004  |
|---|-------|-------|
|   | £'000 | £'000 |
| Aggregate emoluments                                    | 269   | 417   |
| Company pension contributions to money purchase schemes | 9     | 22    |
|   | 278   | 439   |

Directors' emoluments reflect one (2004: one) director who is remunerated by the company.

During the previous year, Mr G Favell, the previous managing director, left the company. Mr Favell had a service contract with the company terminable by the company on one year's notice. The company agreed to pay Mr Favell as compensation for loss of office an amount approximately equivalent to one year's salary and other benefits. This amount was £199,151, which is subject to deduction of tax, and includes a sum of £3,067 in respect of Mr Favell's pension arrangements. The amount has been included within aggregate emoluments disclosed above.

Retirement benefits are accruing to one director under a defined benefit scheme (2004: one director). The accrued pension of the director at 31 December 2005 was £71,609 (2004: £69,859).

# Notes to the financial statements for the year ended 31 December 2005 (continued)

### 6 Net exceptional operating income

|                                 | 2005  | 2004  |
|---------------------------------|-------|-------|
|                                 | £'000 | £'000 |
| Warranty claims                 | -     | (500) |
| Profit from surrender of leases | 818   | 2,362 |
|                                 | 818   | 1,862 |

During the year the operating leases at Northwich and Orpington were surrendered to the landlords. A total price of £873,000 was agreed for the surrender of these leases. Costs of sale amounted to £55,000, resulting in a profit of £818,000.

During the prior year, the company agreed with the landlords of its Bristol and Cardiff branches to surrender its operating leases for these premises and relocate to other premises owned by the landlords under new operating leases. A total price of £2,500,000 was agreed for the surrender of these leases. Fixed assets within these premises amounting to £138,000 were written off following the surrender, resulting in a profit of £2,362,000.

During the prior year, an exceptional charge of £500,000 was made relating to one-off warranty claims.

#### 7 Interest receivable

|                  | 2005  | 2004  |
|------------------|-------|-------|
|                  | £'000 | £'000 |
| On bank balances | 47    | 45    |

## 8 Interest payable and similar charges

|   | 2005  | 2004  |
|---|-------|-------|
|   | £'000 | £'000 |
| Interest payable on amounts owed to ultimate parent undertaking | 747   | 1,564 |
| Interest payable on bank overdrafts                             | 64    | 44    |
| Interest payable on other creditors                             | 30    | 22    |
|   | 841   | 1,630 |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 9 Other finance costs

|  | 2005<br>£'000 | 2004<br>(restated) |
|--|---------------|--------------------|
|  |               | £'000              |
| Expected return on pension scheme assets | 5,626         | 5,313              |
| Interest on pension liabilities          | (8,303)       | (7,815)            |
|  | (2,677)       | (2,502)            |

## 10 Taxation

|   | 2005<br>£'000 | 2004<br>£'000 |
|---|---------------|---------------|
| Current tax   |               |               |
| United Kingdom corporation tax at 30% (2004: 30%) -current year | 367           | 1,146         |
| United Kingdom corporation tax at 30% (2004: 30%) -prior year   | 284           | -             |
| Overseas tax- current year                                      | 169           | 53            |
| Overseas tax- prior year  | -             | 42            |
| Total current tax   | 820           | 1,241         |
| Deferred tax  |               | <u></u>       |
| Current year  | 432           | 607           |
| Adjustments in respect of prior year                            | -             | (60)          |
| Total deferred tax  | 432           | 547           |
| Tax on profit on ordinary activities                            | 1,252         | 1,788         |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 10 Taxation (continued)

The tax assessed for the period is lower (2004: lower) then the standard rate of corporation tax in the UK (30%). The differences are explained below:

|   | 2005  | 2004    |
|---|-------|---------|
|   | £'000 | £'000   |
| Profit on ordinary activities before tax  | 3,109 | 11,037  |
| Profit on ordinary activities multiplied by standard rate in the UK 30% (2004: 30%) | 933   | 3,311   |
| Effects of:   |       |         |
| Expenses not deductible for corporation tax purposes                                | 903   | 729     |
| Profit on disposal of assets not taxed  | (537) | (948)   |
| Group relief received for which no consideration is paid                            | -     | (833)   |
| Losses utilised in the period   | -     | (1,077) |
| Short term timing differences   | (692) | 32      |
| Capital allowances in excess of depreciation  | (704) | (68)    |
| Non-deductible actuarial adjustments  | 464   | -       |
| Current tax charge for the year   | 367   | 1,146   |
| Current tax charge for the prior year   | 284   | -       |
| Overseas tax – current year   | 169   | 53      |
| Overseas tax – prior year   | -     | 42      |
| Total current tax   | 820   | 1,241   |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 11 Tangible fixed assets

|                     | Land and buildings |                            | Plant,<br>equipment         | -                        |                                 |                |
|---------------------|--------------------|----------------------------|-----------------------------|--------------------------|---------------------------------|----------------|
|                     | Freehold<br>£'000  | Long<br>leasehold<br>£'000 | Short<br>leasehold<br>£'000 | and<br>vehicles<br>£'000 | Assets under construction £'000 | Total<br>£'000 |
| Cost                | .,                 |                            |                             |                          |                                 |                |
| At 1 January 2005   | 8,553              | 1,870                      | 14,772                      | 57,619                   | 5,867                           | 88,681         |
| Additions           | -                  | -                          | -                           | -                        | 17,925                          | 17,925         |
| Reclassifications   | 1,388              | 404                        | 5,306                       | 7,542                    | (14,640)                        | _              |
| Disposals           | (3,233)            | (308)                      | (906)                       | (5,756)                  |                                 | (10,203)       |
| At 31 December 2005 | 6,708              | 1,966                      | 19,172                      | 59,405                   | 9,152                           | 96,403         |
| Depreciation        |                    |                            |                             |                          |                                 |                |
| At 1 January 2005   | 1,533              | 394                        | 5,400                       | 44,091                   | -                               | 51,418         |
| Charge for the year | 382                | 89                         | 1,535                       | 4,584                    | -                               | 6,590          |
| Disposals           | (711)              | (56)                       | (363)                       | (4,697)                  | <u>.</u>                        | (5,827)        |
| At 31 December 2005 | 1,204              | 427                        | 6,572                       | 43,978                   |                                 | 52,181         |
| Net book value      |                    |                            |                             |                          | -                               |                |
| At 31 December 2005 | 5,504              | 1,539                      | 12,600                      | 15,427                   | 9,152                           | 44,222         |
| At 31 December 2004 | 7,020              | 1,476                      | 9,372                       | 13,528                   | 5,867                           | 37,263         |

During the year contracts were exchanged on the sale of land and buildings at Portsmouth, Loughborough and Cambridge generating a profit of £2,524,000. Other fixed asset disposals during the year generated a loss of £735,000.

During the prior year contracts were exchanged on the sale of part of the Keighley factory generating a profit of £1,195,000. Other fixed asset disposals during the year generated a loss of £397,000.

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 12 Investments

|  | £'000  |
|--|--------|
| Cost and net book value at 31 December 2005 and 31 December 2004 | 13,595 |

### Details of subsidiary undertakings

| Undertaking              | Country of<br>Incorporation | Group<br>Interest | Activities   |
|--------------------------|-----------------------------|-------------------|--|
| Hiveserve Limited        | England                     | 100%              | Parent company of CP Hart & Sons<br>Limited whose activities are retailing<br>and distribution of bathrooms and<br>kitchens. |
| Flint Properties Limited | England                     | 100%              | Dormant  |
| Magnet (Retail) Limited  | Eire                        | 100%              | Retailing of fitted kitchens, bedrooms, bathrooms and related products.  |

## 13 Stocks

|                               | 31 December 2005 | 31 December<br>2004 |
|-------------------------------|------------------|---------------------|
|                               | £'000            | £'000               |
| Raw materials and consumables | 3,196            | 4,448               |
| Work in progress              | 824              | 1,098               |
| Finished goods                | 36,816           | 35,594              |
|                               | 40,836           | 41,140              |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

### 14 Debtors

|                                    | 31 December<br>2005 | 31 December<br>2004 |
|------------------------------------|---------------------|---------------------|
|                                    | £'000               | £'000               |
| Trade debtors                      | 21,731              | 21,545              |
| Amounts owed by group undertakings | 355                 | 349                 |
| Corporation tax                    | -                   | 1,463               |
| Prepayments and accrued income     | 12,851              | 17,082              |
|                                    | 34,937              | 40,439              |

Amounts owed by group undertakings are unsecured, interest free and have no fixed date of repayment.

## 15 Creditors - Amounts falling due within one year

|                                    | 31 December<br>2005 | 31 December 2004 |
|------------------------------------|---------------------|------------------|
|                                    | £'000               | £'000            |
| Bank overdraft                     | 7,891               | 2,123            |
| Trade creditors                    | 22,230              | 18,736           |
| Amounts owed to group undertakings | 21,181              | 34,427           |
| Taxation and social security       | 2,996               | 3,072            |
| Corporation tax                    | 757                 | -                |
| Other creditors                    | 5,409               | 3,724            |
| Accruals and deferred income       | 10,465              | 10,359           |
|                                    | 71,929              | 72,441           |

Amounts owed to group undertakings are unsecured and have no fixed repayment dates. Interest is charged on the amounts owed to the immediate parent, Nobia Holdings UK Limited, which totalled £9,590,000 at 31 December 2005 (2004: £21,917,000). The interest is based on a floating rate agreed between the company and Nobia Holdings UK Limited. No interest is charged on amounts owed to other group undertakings.

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 16 Provisions for liabilities and charges

#### (a) Movements on provisions during the year comprise:

|                                    | Non-contributing<br>stores | Vacant<br>property costs | Warranty<br>claims and<br>others | Deferred tax<br>provision | Total<br>£'000 |
|------------------------------------|----------------------------|--------------------------|----------------------------------|---------------------------|----------------|
|                                    | £'000                      | £'000                    | £'000                            | £'000                     |                |
| At 1 January 2005 (restated)       | 600                        | 1,489                    | 902                              | 2,722                     | 5,713          |
| Charged to profit and loss account | 132                        | 1,783                    | 646                              | 432                       | 3,476          |
| Utilised during the year           | _                          | (1,648)                  | (1,219)                          | _                         | (2,867)        |
| At 31 December 2005                | 732                        | 1,624                    | 329                              | 3,154                     | 5,839          |

#### (b) Deferred taxation

Deferred tax recognised in the financial statements can be summarised as follows:

|  | 31 December 2005 |          | 31 Decen   | nber 2004           |            |
|--|------------------|----------|------------|---------------------|------------|
|  | Provided         | Provided | Unprovided | Provided (restated) | Unprovided |
|  | £'000            | £'000    | £'000      | £'000               |            |
| Excess of capital allowances over depreciation | (2,209)          | -        | (1,969)    | _                   |            |
| Short term timing differences                  | (945)            |          | (753)      | -                   |            |
| Deferred tax provision                         | (3,154)          | -        | (2,722)    | -                   |            |
| Deferred tax asset on pension scheme           | 20,104           | -        | 18,586     | <u>.</u>            |            |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

### 17 Financial commitments

#### (a) Capital commitments

|   | 31 December<br>2005 | 31 December 2004 |
|---|---------------------|------------------|
|   | £'000               | £'000            |
| Commitments for future capital expenditure:                     |                     |                  |
| Contracted for but not provided for in the financial statements | 1,239               | 2,150            |

#### (b) Lease obligations

The company had annual commitments under non-cancellable operating leases expiring as follows:

|                           | 31 December 2005               |                           | <b>31 December 2005</b> 31 Decem |                           |
|---------------------------|--------------------------------|---------------------------|----------------------------------|---------------------------|
|                           | Land and<br>buildings<br>£'000 | Plant and equipment £'000 | Land and buildings £'000         | Plant and equipment £'000 |
|                           | 2 000                          | # 000                     | 2 000                            |                           |
| Leases expiring:          |                                |                           |                                  |                           |
| Within one year           | 304                            | 158                       | 147                              | 1,692                     |
| Within two and five years | 1,904                          | 2,191                     | 2,171                            | 1,440                     |
| After five years          | 15,081                         | 478                       | 15,105                           | -                         |
|                           | 17,289                         | 2,827                     | 17,423                           | 3,132                     |

#### (c) Forward contracts

At 31 December 2005 Magnet Limited had open forward exchange contracts totalling £9,270,000 (2004: 10,807,000). The fair value of these contracts at 31 December 2005 was a liability of £26,000 (2004: £nil).

### 18 Share capital

|  | 31 December 2005 | 31 December 2004 |
|--|------------------|------------------|
|  | £'000            | £,000            |
| Allotted, authorised, called up and fully paid |                  |                  |
| 15,510,301 ordinary shares of £1 each          | 15,510           | 15,510           |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

### 19 Reserves

|  | Share<br>premium<br>account | Other<br>reserve | Profit and<br>loss<br>account |
|--|-----------------------------|------------------|-------------------------------|
|  | £′000                       | £'000            | £'000                         |
| At 31 December 2004 as previously reported           | 10,000                      | 5,900            | 20,730                        |
| Prior year adjustment – FRS17                        |                             | <u>-</u>         | (41,224)                      |
| At 31 December 2004 as restated                      | 10,000                      | 5,900            | (20,494)                      |
| Retained profit for the year                         | -                           | -                | 1,857                         |
| Actuarial loss on pension scheme                     | -                           | -                | (5,375)                       |
| Movement on deferred tax relating to pension deficit | -                           |                  | 1,517                         |
| At 31 December 2005                                  | 10,000                      | 5,900            | (22,495)                      |

The other reserve comprises of negative goodwill arising on acquisitions made prior to 1 October 1999. In accordance with FRS 10, this negative goodwill has not been reinstated onto the balance sheet.

## 20 Reconciliation of movement in equity shareholders' funds

|   | Year ended<br>31 December<br>2005<br>£'000 | Year ended<br>31 December<br>2004<br>(restated)<br>£'000 |
|---|--|--|
| Profit on ordinary activities after taxation  | 1,857                                      | 8,222  |
| Other recognised gains and losses relating to the year  | (3,858)                                    | (1,364)  |
| Net change in shareholders' funds   | (2,001)                                    | 6,858  |
| Shareholders' funds as at 31 December 2004 (previously £52,140,000 before prior year adjustment of £41,224,000) | 10,916                                     | 4,058  |
| Shareholders' funds as at 31 December   | 8,915                                      | 10,916   |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 21 Prior year adjustment

The prior year adjustment relates to the implementation of FRS 17. The adoption of FRS 17 has resulted in a decrease in staff costs by £1,130,000 (2004: decrease of £1,475,000), an increase in other finance income of £2,677,000 (2004: increase of £2,502,000), a decrease in the tax charge of £1,517,000 (2004: decrease of £1,147,000), an increase in profit for the year of £134,000 (2004: increase of £120,000) and a decrease in total recognised gains and losses of £5,375,000 (2004: decrease of £2,511,000).

| Analysis of prior year adjustment:   | £,000  |
|--|--------|
| Adjustment to opening shareholders' funds at 1 January 2004                                      | 38,833 |
| Adjustment to profit and loss for the year ended 31 December 2004                                | (120)  |
| Adjustment to statement of total recognised gains and losses for the year ended 31 December 2004 | 2,511  |
|  | 41,224 |

The net prior year adjustment of £41,224,000 is disclosed on the face of the statement of total recognised gains and losses.

The effect of the prior year adjustment on the balance sheet was as follows:

|   | £'000    |
|---|----------|
| Net assets at 31 December 2004 (as previously reported) | 52,140   |
| Elimination of pension provision under SSAP 24          | 2,143    |
| Creation of pension provision under FRS 17              | (43,367) |
| Net assets at 31 December 2004 (as restated)            | 10,916   |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

### 22 Pension obligations

The company operates a defined benefit pension scheme, the Magnet Group Pension Scheme, the assets of which are held in a separate trustee administered fund. It is subject to an independent valuation at least every three years on the basis of which a qualified actuary certifies the rate of the employer's contributions.

The latest formal actuarial valuation of the scheme was undertaken at 1 November 2002. The principal long term assumptions were that the annual rate of return on investments would be 7.3% per annum prior to retirement and 5.3% per annum in retirement, salary increases would be 3.2% per annum, and pension increases would be 2.2% per annum (for benefits accrued after April 1997). At the date of the actuarial valuation, the total market value of the scheme's assets was £82,246,000. Using these assumptions, the value of the assets represented 78% of the value of the liabilities at the valuation date. The formal actuarial valuation of the scheme undertaken at 1 November 2005 will be used in the 2006 financial statements. The Magnet Group Pension Scheme is closed to new entrants.

The company operates a defined contribution scheme for new entrants, the Magnet Money Purchase Plan. The pension cost charged to the profit and loss account in respect of the Magnet Group Pension Scheme and the Magnet Money Purchase Plan was £3,040,000 (2004: £3,508,000). The pension provision as at 31 December 2004 was £2,143,000 representing the excess of the pension cost over the contributions paid by the company during the year

The disclosures required under FRS 17: Retirement benefits, have been calculated by qualified independent actuaries based on the most recent full actuarial valuations at 1 November 2002, updated as at 31 December 2005.

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 22 Pension obligations (continued)

The major assumptions used by the actuaries were:

|                                   | At 31<br>December<br>2005 | At 31<br>December<br>2004 | At 31<br>December<br>2003 |
|-----------------------------------|---------------------------|---------------------------|---------------------------|
|                                   | %                         | %                         | %                         |
| Discount rate                     | 4.8                       | 5.3                       | 5.4                       |
| Inflation rate                    | 2.6                       | 2.7                       | 2.7                       |
| Salary increase rate              | 3.6                       | 4.0                       | 4.2                       |
| Increases for pensions in payment | 2.6                       | 2.7                       | 2.7                       |

The valuation of the scheme assets in the Magnet Group Pension Scheme and the expected rates of return were:

|                                     | Long term<br>return |           | Long term return |           | Long term return |           |
|-------------------------------------|---------------------|-----------|------------------|-----------|------------------|-----------|
|                                     | expected            | Market    | expected         | Market    | expected         | Market    |
|                                     | at                  | value at  | at               | value at  | at               | value at  |
|                                     | 31                  | 31        | 31               | 31        | 31               | 31        |
|                                     | December            | December  | December         | December  | December         | December  |
|                                     | 2005                | 2005      | 2004             | 2004      | 2003             | 2003      |
|                                     | %                   | £'000     | %                | £'000     | <u>%</u>         | £'000     |
| Equities                            | 7.0                 | 63,853    | 7.4              | 53,889    | 7.7              | 50,553    |
| Corporate bonds                     | 4.8                 | 17,558    | 5.3              | 9,794     | 5.4              | 5,157     |
| Gilts and cash                      | 4.0                 | 30,849    | 4.4              | 32,897    | 4.7              | 33,402    |
|                                     |                     | 112,260   |                  | 96,580    |                  | 89,112    |
| Present value of scheme liabilities |                     | (179,271) |                  | (158,533) |                  | (147,242) |
| Deficit in the scheme               |                     | (67,011)  |                  | (61,953)  |                  | (58,130)  |
| Related deferred tax asset          |                     | 20,104    |                  | 18,586    |                  | 17,519    |
| Net pension liability               |                     | (46,907)  |                  | (43,367)  |                  | (40,611)  |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

## 22 Pension obligations (continued)

Analysis of amount charged to operating profit in respect of the scheme:

|   | Year ended<br>31 December<br>2005 | Year ended<br>31 December<br>2004 |
|---|-----------------------------------|-----------------------------------|
|   | £'000                             | £'000                             |
| Operating profit  |                                   |                                   |
| Current service cost and total operating charge                               | 1,294                             | 1,492                             |
| Other finance expense   |                                   |                                   |
| Expected return on pension scheme assets                                      | 5,626                             | 5,313                             |
| Interest on pension scheme liabilities  | (8,303)                           | (7,815)                           |
| Net finance expense   | (2,677)                           | (2,502)                           |
| Statement of total recognised gains and losses (STRGL)                        |                                   |                                   |
| Actual return less expected return on pension scheme assets                   | 10,815                            | 3,380                             |
| Changes in assumptions underlying the present value of the scheme liabilities | (16,190)                          | (5,891)                           |
| Actuarial loss recognised in STRGL  | (5,375)                           | (2,511)                           |
| Movement in deficit during the year:  |                                   |                                   |
| Deficit in scheme at beginning of the year                                    | 61,953                            | 58,130                            |
| Movement in year:   |                                   |                                   |
| Current service cost  | 1,294                             | 1,492                             |
| Contributions   | (4,288)                           | (2,682)                           |
| Other finance expense   | 2,677                             | 2,502                             |
| Actuarial loss  | 5,375                             | 2,511                             |
| Deficit in scheme at end of the year  | 67,011                            | 61,953                            |

# Notes to the financial statements for the year ended 31 December 2005 (continued)

### 22 Pension obligations (continued)

| History of experience gains and losses                                      | Year ended<br>31 December<br>2005<br>£'000 | Year ended<br>31<br>December<br>2004<br>£'000 | Year ended<br>31<br>December<br>2003<br>£'000 |
|---|--|---|---|
| Difference between the expected and actual return on scheme assets:         |  |   |   |
| Amount (£'000)  | 10,815                                     | 3,380   | 4,985   |
| Percentage of scheme assets   | 10%  | 4%  | 6%  |
| Experience gains and losses on scheme liabilities:                          |  |   |   |
| Amount (£'000)  | -  | -   | -   |
| Percentage of the present value of the scheme liabilities                   | 0%   | 0%  | 0%  |
| Total amounts recognised in statement of total recognised gains and losses: |  |   |   |
| Amount (£'000)  | (5,375)                                    | (2,511)                                       | (10,744)                                      |
| Percentage of the present value of the scheme liabilities                   | (3%)                                       | (2%)  | (7%)  |

## 23 Ultimate parent undertaking

The immediate parent undertaking is Nobia Holdings UK Limited which is incorporated in England and Wales.

The ultimate parent undertaking and controlling party is Nobia AB, which is the parent undertaking of the largest group to consolidate these financial statements. Copies of the consolidated financial statements of Nobia AB can be obtained from the secretary at Nobia Nordisk Bygginterior AB, Klarabergsviadukten 70, (C8) SE-10724 Stockholm, Sweden.

The parent undertaking of the smallest group to consolidate these financial statements is Nobia Holdings UK Limited. Copies of the consolidated financial statements of Nobia Holdings UK Limited can be obtained from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ.

### 24 Related party transactions

The company has taken advantage of the exemption granted by paragraph 3 (c) of Financial Reporting Standard 8, "Related party disclosures", not to disclose transactions with wholly owned subsidiaries of Nobia AB. There were no other related party transactions.