

Company Registration No. 2713611

**FIBROPTIC INDUSTRY ASSOCIATION
LIMITED
(Company limited by guarantee)**

Report and Financial Statements

31 August 2004

**Deloitte & Touche LLP
Leeds**



FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

REPORT AND FINANCIAL STATEMENTS 2004

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

M J Phillips
P J Thompsett
P F Bateson
M C Gilmore
J R Colton
L Funnell
P Lythgoe

SECRETARY

J E Morrison

REGISTERED OFFICE

The Manor House
Buntingford
Hertfordshire
SG9 9AB

BANKERS

HSBC Bank Plc
1 Prospect Place
Darlington
County Durham
DL3 7LQ

AUDITORS

Deloitte & Touche LLP
Chartered Accountants and Registered Auditors
Leeds

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 August 2004.

DIRECTORS' REPORT - ACCOUNTS FOR MEMBERS

This report has been prepared in accordance with the special provisions relating to small companies under section 246 of the Companies Act 1985.

ACTIVITIES

The company's principal activity is the promotion of co-operation between members of the association engaged in the UK as manufacturers, traders, servicing agents, distributors and consultants in respect of Fibreoptic products.

DIRECTORS AND THEIR INTERESTS

The present membership of the Board is set out on page 1.

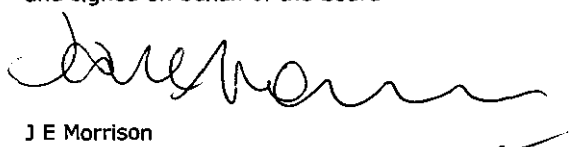
The directors who served during the year, were as follows:

M J Phillips	
P J Thompson	
P F Bateson	
M C Gilmore	
J C Cupitt	(resigned 12 October 2004)
J R Colton	
D Carswell	(resigned 4 December 2003)
A Buckingham	(resigned 4 December 2003)
L Funnell	(appointed 4 December 2003)
K M Williams	(appointed 4 December 2003, resigned 3 June 2004)
P Lythgoe	(appointed 4 December 2003)

AUDITORS

Deloitte & Touche LLP have expressed their willingness to continue in office as auditors and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors
and signed on behalf of the Board



J E Morrison
Secretary

21/2/04

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FIBROPTIC INDUSTRY ASSOCIATION LIMITED (COMPANY LIMITED BY GUARANTEE)

We have audited the financial statements of Fibreoptic Industry Association Limited (Company Limited By Guarantee) for the year ended 31 August 2004, which comprise the income and expenditure account, the balance sheet and the related notes 1 to 12. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

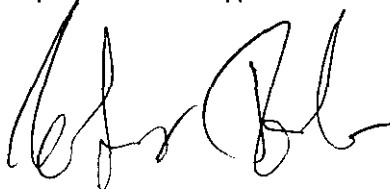
Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 August 2004 and of its deficit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.



Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

Leeds

22/03/05

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

INCOME AND EXPENDITURE ACCOUNT
Year ended 31 August 2004

	Note	2004 £	2003 £
INCOME: continuing operations			
Members' fees			
Renewals		53,700	47,450
New members		8,450	8,100
Overseas		2,050	1,250
Code of practice and seminars		3,815	1,419
Internet project revenue		5,035	525
Other income		1,421	1,168
		<hr/> 74,471	<hr/> 59,912
ADMINISTRATIVE EXPENSES			
Secretariat fee		(18,525)	(17,937)
Printing, stationery and telephone		(3,323)	(2,696)
Accountancy, bookkeeping and legal fees		(6,788)	(6,395)
Audit		(1,300)	(1,250)
Other expenses		(42,671)	(31,965)
Advertising and promotion		(11,768)	(4,477)
		<hr/> (84,375)	<hr/> (64,720)
OPERATING DEFICIT: continuing operations	4	<hr/> (9,904)	<hr/> (4,808)
Interest receivable and similar income	5	246	182
		<hr/> (9,658)	<hr/> (4,626)
RETAINED DEFICIT FOR THE FINANCIAL YEAR			
Retained reserves brought forward		27,747	32,373
Retained reserves carried forward		<hr/> <hr/> 18,089	<hr/> <hr/> 27,747

There are no recognised gains and losses for the current and preceding financial years other than the deficit of £9,658 (2003 - deficit of £4,626) shown above. Accordingly, no statement of total recognised gains and losses has been presented.

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

BALANCE SHEET
31 August 2004

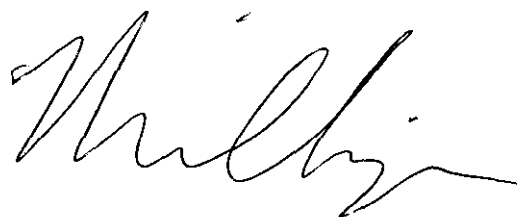
	Note	2004 £	2003 £
FIXED ASSETS			
Tangible assets	7	1,194	1,802
CURRENT ASSETS			
Debtors	8	14,758	9,124
Cash at bank and in hand		8,970	22,649
		23,728	31,773
CREDITORS: amounts falling due within one year	9	(6,833)	(5,828)
NET CURRENT ASSETS		16,895	25,945
TOTAL ASSETS LESS CURRENT LIABILITIES		18,089	27,747
RESERVES			
Income and expenditure account		18,089	27,747
TOTAL EQUITY SHAREHOLDERS' FUNDS	10	18,089	27,747

These accounts have been prepared in accordance with the special provisions relating to small companies under section 246 of the Companies Act 1985.

These financial statements were approved by the Board of Directors on 9th December 2004

Signed on behalf of the Board of Directors

M J Phillips
Director



FIBROPTIC INDUSTRY ASSOCIATION LIMITED

(Company limited by guarantee)

NOTES TO THE ACCOUNTS

Year ended 31 August 2004

1 ACCOUNTING POLICIES

As described by section 226 of the Companies Act 1985, in order to give a true and fair view, the income and expenditure account is not prepared in accordance with Schedule 4 of the Companies Act 1985. This is prepared in a different format to give a better understanding of the entity to the reader and to reflect the special nature of the company's operations.

Accounting convention

The financial statements are prepared under the historical cost convention.

Membership fees

Membership fees are accounted for in full in the period in which they fall due for payment.

Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets. The rate of depreciation is as follows:

Fixtures and fittings	25% per annum
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Taxation

Current tax, including UK corporation, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax, in the the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or sunstantively enacted by the balance sheet date.

Deferred tax is measured on a non discounted basis.

2 INCOME

Income represents amounts derived from the provision of goods and services which fall within the company's ordinary activities after deduction of trade discounts and value added tax.

All income is attributable to the promotion of co-operation between members of the association engaged in the UK as manufacturers, traders, servicing agents, distributors and consultants in respect of Fibreoptic products.

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
(Company limited by guarantee)

NOTES TO THE ACCOUNTS
Year ended 31 August 2004

3 INFORMATION REGARDING DIRECTORS

No director received any emoluments in the two years ended 31 August 2004 and 31 August 2003.

4 OPERATING DEFICIT

	2004	2003
	£	£
Operating deficit is after charging:		
Depreciation		
Owned assets	997	970
Auditors' remuneration	1,300	1,250
	<u> </u>	<u> </u>

5 INTEREST RECEIVABLE AND SIMILAR INCOME

	2004	2003
	£	£
Bank interest	246	182
	<u> </u>	<u> </u>

6 TAX ON DEFICIT ON ORDINARY ACTIVITIES

Tax charge for the year

	2004	2003
	£	£
Current taxation		
United Kingdom corporation tax	-	-
	<u> </u>	<u> </u>

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
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NOTES TO THE ACCOUNTS
Year ended 31 August 2004

6 TAX ON DEFICIT ON ORDINARY ACTIVITIES (CONTINUED)

The standard rate of corporation tax for the year, based on the UK standard rate of corporation tax is 19%. The actual tax charge for the current and the previous year differs from the standard rate for the reasons set out in the following tax reconciliation:

Reconciliation of current tax

	2004	2003
	£	£
Deficit on ordinary activities before taxation	(9,658)	(4,626)
	<u> </u>	<u> </u>
Tax on deficit on ordinary activities at standard rate	(1,835)	(879)
<i>Factors affecting charge for the year:</i>		
Capital allowances for period in excess of depreciation.	39	23
Other timing differences	1,796	856
	<u> </u>	<u> </u>
Total actual amount of current tax	<u> </u>	<u> </u>

The company has losses of approximately £13,000 to carry forward and offset against future surplus from the same trade.

FIBREOPTIC INDUSTRY ASSOCIATION LIMITED
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NOTES TO THE ACCOUNTS
Year ended 31 August 2004

7 TANGIBLE FIXED ASSETS

	Fixtures and fittings £
Cost	
At 1 September 2003	5,901
Additions in year	389
	<hr/>
At 31 August 2004	6,290
	<hr/>
Accumulated depreciation	
At 1 September 2003	4,099
Charge in year	997
	<hr/>
At 31 August 2004	5,096
	<hr/>
Net book value	
At 31 August 2004	1,194
	<hr/> <hr/>
At 31 August 2003	1,802
	<hr/> <hr/>

8 DEBTORS

	2004 £	2003 £
Trade debtors	14,478	8,844
Other debtors	280	280
	<hr/>	<hr/>
	14,758	9,124
	<hr/> <hr/>	<hr/> <hr/>

All amounts are due within one year.

FIBROPTIC INDUSTRY ASSOCIATION LIMITED
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NOTES TO THE ACCOUNTS
Year ended 31 August 2004

9 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2004	2003
	£	£
Trade creditors	3,239	3,219
Other creditors	1,951	1,875
Other taxes and social security	1,643	734
	<u>6,833</u>	<u>5,828</u>

10 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2004	2003
	£	£
Deficit attributable to members of the company	(9,658)	(4,626)
Opening shareholders' funds	27,747	32,373
Closing shareholders' funds	<u>18,089</u>	<u>27,747</u>

11 STATUS OF COMPANY

At 31 August 2004, there were 212 members of the company. The liability of the members is limited and each has undertaken to contribute a sum not exceeding £25 in the event of the winding up of the company.

12 TRANSACTION WITH DIRECTORS

During the year, the company reimbursed meeting expenses to The Cabling Partnership, a business in which a director of this company (M C Gilmore) is a partner. The amount reimbursed totalled £26,950 (2003: £25,514) and was transacted on an arm's length basis. Of this amount, £892 (2003: £1,265) was outstanding at the year end.