WPP Group (UK) Limited

Annual report and financial statements for the year ended 31 December 2007

Registered number 2670617

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Directors' report

For the year ended 31 December 2007

The directors present their annual report on the affairs of the company, together with the audited financial statements and auditors' report, for the year ended 31 December 2007

This directors' report has been prepared in accordance with the special provisions relating to small companies under section 246(4) of the Companies Act 1985

Principal activities and review of the business

The company acts as an intermediate holding company. The directors do not expect any changes in the company's activities in the foreseeable future.

The subsidiary undertakings held by the company are listed in note 6 to the financial statements

Results and dividends

The audited financial statements for the year ended 31 December 2007 are set out on pages 5 to 14. The company made a profit on ordinary activities after taxation for the year of £40,288,000 (2006 - £12,983,000).

No ordinary dividends were paid during the year (2006 - £nil) The retained profit for the year transferred to reserves was £40,288,000 (2006 - £12,983,000)

Directors

The directors who served throughout the year were as follows

PWG Richardson

A Scott

C Sweetland

Statement of disclosure of information to auditors

So far as the directors currently in office are aware, there is no relevant audit information of which the company's auditors are unaware, and the directors have taken all the steps that ought to have been taken as directors to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. This confirmation is given and should be interpreted in accordance with the provisions of s234ZA of the Companies Act 1985.

27 Farm Street

London

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By/order of the/Board

<u>ე 1</u> October 2008

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### Statement of Directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Independent Auditors' Report

#### Independent Auditors' Report to the members of WPP Group (UK) Limited

We have audited the financial statements of WPP Group (UK) Limited for the year ended 31 December 2007 which comprise of the profit and loss account, the balance sheet and the related notes 1 to 13 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Independent Auditors' Report (continued)

### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

**Deloitte & Touche LLP** 

Chartered Accountants and Registered Auditors London, United Kingdom

Ndo Her Touch LLP

2L October 2008

### Profit and loss account

For the year ended 31 December 2007

|                                               | Notes | 2007<br>£'000 | 2006<br>£'000 |
|-----------------------------------------------|-------|---------------|---------------|
| Turnover                                      |       | -             | -             |
| Other operating expenses                      |       |               | (19)          |
| Operating loss                                |       | _             | (19)          |
| Income from shares in group undertakings      |       | 40,411        | 30,283        |
| Profit on sale of fixed asset investments     | 6     | 41,032        | -             |
| Interest receivable and similar income        | 3     | 40,934        | 72            |
| Amounts written off investments               | 6     | (22,657)      | (8,077)       |
| Interest payable and similar charges          | 4     | (59,389)      | (9,267)       |
| Foreign exchange loss                         |       | (43)          | (9)           |
| Profit on ordinary activities before taxation | 2     | 40,288        | 12,983        |
| Tax on profit on ordinary activities          | 5     | ~             | -             |
| Profit on ordinary activities after taxation  | 10    | 40,288        | 12,983        |

All results are derived from continuing activities

There are no recognised gains or losses in either year other than those shown above and accordingly no statement of total recognised gains and losses has been prepared

### **Balance sheet**

At 31 December 2007

|                                               | Notes | 2007<br>£'000 | 2006<br>£'000 |
|-----------------------------------------------|-------|---------------|---------------|
| Fixed assets                                  |       |               |               |
| Investments                                   | 6     | 4,453,722     | 4,351,211     |
| Current assets                                |       |               |               |
| Debtors                                       |       |               |               |
| - due within one year                         | 7     | 265,057       | 2,214         |
| - due after one year                          | 7     | 449           | 649           |
| Cash at bank                                  |       | 896,356       | 887,157       |
|                                               |       | 1,161,862     | 890,020       |
| Creditors amounts falling due within one year | 8     | (1,382,203)   | (1,048,138)   |
| Net current liabilities                       |       | (220,341)     | (158,118)     |
| Total assets less current liabilities         |       | 4,233,381     | 4,193,093     |
| Net assets                                    |       | 4,233,381     | 4,193,093     |
| Capital and reserves                          |       |               |               |
| Called-up share capital                       | 9     | 704,839       | 704,839       |
| Share premium account                         | 10    | 3,440,074     | 3,440,074     |
| Capital reserve                               | 10    | 44,840        | 44,840        |
| Profit and loss account                       | 10    | 43,628        | 3,340         |
| Shareholders' funds                           | 11    | 4,233,381     | 4,193,093     |

The financial statements were approved by the Board of directors on 22. October 2008 and signed on its behalf by

C Sweetland

### Notes to financial statements

For the year ended 31 December 2007

#### 1 Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

#### a) Basis of accounting

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards and law

The company has taken advantage of the exemption from FRS1 (Revised) to present a cash flow statement because it is a wholly owned subsidiary of WPP Group plc which prepares consolidated financial statements which are publicly available

#### b) Investments

Fixed asset investments are shown at cost less provision for impairment

Future anticipated payments to vendors in respect of earnouts are based on the directors' best estimates of future obligations, which are dependent on the future performance of the interests acquired and assume the operating companies improve profits in line with directors' estimates. When earnouts are to be settled by cash consideration, the fair value of the consideration is obtained by discounting to present value the amounts expected to be payable in the future.

### c) Taxation

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets and liabilities are not discounted.

#### d) Translation of foreign currency

Foreign currency transactions arising from operating activities are translated from local currency to sterling at the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the year end are translated at the year end exchange rate.

For the year ended 31 December 2007

### 2 Profit on ordinary activities before taxation

The directors received no remuneration during the year (2006 - £nil) for services to the company. The company had no other employees during the current or preceding year. Administrative expenses, including the auditors' remuneration of £66,000 (2006 - £66,000), are borne by the ultimate parent company, WPP Group plc

| 3 Interest receivable and similar income                                                                   |         |         |
|------------------------------------------------------------------------------------------------------------|---------|---------|
|                                                                                                            | 2007    | 2006    |
|                                                                                                            | £'000   | £'000   |
| Bank interest receivable                                                                                   | 40,921  | 56      |
| Other interest receivable                                                                                  | 13      | 16      |
|                                                                                                            | 40,934  | 72      |
| 4 Interest payable and similar charges                                                                     |         |         |
| •                                                                                                          | 2007    | 2006    |
|                                                                                                            | £'000   | £'000   |
| Bank loans and other borrowings                                                                            | 5       | 1,279   |
| Intercompany interest payable                                                                              | 59,384  | 7,988   |
| -                                                                                                          | 59,389  | 9,267   |
| 5 Tax on profit on ordinary activities The corporation tax (charge)/credit of £nil (2006 - £nil) comprises |         |         |
|                                                                                                            |         |         |
| •                                                                                                          | 2007    | 2006    |
|                                                                                                            | £'000   | £'000   |
| Corporation tax at 30% (2006 - 30%)                                                                        | (6,990) | (2,767) |
| Adjustment in respect of group relief for nil consideration                                                | 6,990   | 2,767   |
|                                                                                                            | -       | -       |

The tax assessed for the year differs from that resulting from applying the standard rate of corporation tax in the UK of 30% (2006 - 30%) The differences are explained below

For the year ended 31 December 2007

### 5 Tax on profit on ordinary activities (continued)

|                                                             | 2007<br>£'000 | 2006<br>£'000 |
|-------------------------------------------------------------|---------------|---------------|
| Profit on ordinary activities before tax                    | 40,288        | 12,983        |
| Tax at 30% thereon                                          | (12,086)      | (3,895)       |
| Factors affecting tax charge for the year                   |               |               |
| UK dividend income                                          | 11,471        | 9,085         |
| Overseas dividend income                                    | (435)         | -             |
| Double Taxation Relief                                      | 1,088         | -             |
| Amounts written off investments                             | (6,798)       | (2,423)       |
| Net gain on transfer of investments                         | 12,310        | -             |
| Other timing differences                                    | (12,540)      | -             |
| Adjustment in respect of group relief for nil consideration | 6,990         | (2,767)       |
| Current tax (charge)/credit for the year                    |               | •             |

A deferred tax asset of £13,284,000 (2006 - £1,306,000) in relation to foreign tax credits and timing differences has not been recognised. In the opinion of the Directors, there is not sufficient evidence presently available that suitable taxable profits will be generated to support the recovery of the asset

### 6 Fixed asset investments

|                                    | Subsidiary<br>undertakings<br>£'000 | Associated undertakings £'000 | <u>Other</u><br>£'000 | <u>Total</u><br>£'000 |
|------------------------------------|-------------------------------------|-------------------------------|-----------------------|-----------------------|
| Cost                               |                                     |                               |                       |                       |
| At 1 January 2007                  | 6,191,284                           | 5,327                         | 169                   | 6,196,780             |
| Additions                          | 293,519                             | 20                            | 40,784                | 334,323               |
| Disposals/transfers                | (209,005)                           | (150)                         | -                     | (209,155)             |
| At 31 December 2007                | 6,275,798                           | 5,197                         | 40,953                | 6,321,948             |
| Provision for impairment           |                                     |                               |                       |                       |
| At 1 January 2007                  | 1,845,569                           | -                             | -                     | 1,845,569             |
| Written off                        | 22,657                              | <u>-</u>                      | <u>-</u>              | 22,657                |
| At 31 December 2007                | 1,868,226                           |                               | <u> </u>              | 1,868,226             |
| Net book value at 31 December 2007 | 4,407,572                           | 5,197                         | 40,953                | 4,453,722             |
| Net book value at 31 December 2006 | 4,345,715                           | 5,327                         | 169                   | 4,351,211             |

For the year ended 31 December 2007

### 6 Fixed asset investments (continued)

Investments at 31 December 2007 represent interests in the ordinary share capital of the following companies

| Company                             | Country of incorporation | Activity                             | <u>Holding</u> |
|-------------------------------------|--------------------------|--------------------------------------|----------------|
| All Global Limited                  | Great Britain            | Market Research                      | 100%           |
| Antidote Limited                    | Great Britain            | Advertising                          | 25%            |
| Clockwork Capital Limited           | Great Britain            | Lease finance for audio visual       |                |
|                                     |                          | products                             | 50%            |
| Cockpit Two Limited                 | Great Britain            | Intermediate holding company         | 100%           |
| Coley Porter Bell Limited           | Great Britain            | Artistic & literary creation         | 100%           |
| Conquest Europe (UK) Limited        | Great Britain            | Dormant                              | 100%           |
| Dialogue Marketing Partnership      | Great Britain            | Marketing Consultants                |                |
| Limited                             |                          |                                      | 100%           |
| Digit London Limited                | Great Britain            | Communications                       | 51%            |
| Enduring Organisation               | Great Britain            | Intermediate holding company         | 62%            |
| Enduring Organisation Two           | Great Britain            | Intermediate holding company         | 91%            |
| EWA Limited                         | Great Britain            | Database marketing                   | 100%           |
| Fitch Qatar Limited                 | Great Britain            | Provision of design services         | 1%             |
| Flamingo Perspectives Limited       | Great Britain            | Intermediate holding company         | 100%           |
| Flexible Organisation               | Great Britain            | Intermediate holding company         | 100%           |
| Goldfarb Focus Limited              | Great Britain            | Market Research                      | 100%           |
| Headlight Vision Limited            | Great Britain            | Dormant                              | 100%           |
| Hill & Knowlton CIS Limited         | Great Britain            | Public relations consulting services | 70%            |
| Icomms MediaGroup Limited           | Great Britain            | Communications                       | 100%           |
| Information Design Unit Limited     | Great Britain            | Specialist Communications            | 100%           |
| International Presentations Limited | Great Britain            | Investor Relations                   | 100%           |
| JWT Specialized Communications      | Great Britain            | Employment / Marketing               |                |
| Limited                             |                          | Communications                       | 100%           |
| Matthew Poppy Advertising Limited   | Great Britain            | Healthcare advertising               | 100%           |
| Maxus Communications Limited        | Great Britain            | Dormant                              | 100%           |
| MediaCom Holdings Limited           | Great Britain            | Advertising                          | 4 8%           |
| Mediacom North Limited              | Great Britain            | Advertising                          | 81%            |
| Media Insight Limited               | Great Britain            | Dormant                              | 100%           |
| Millward Brown Precis Limited       | Great Britain            | Media evaluation                     | 100%           |
| Mindshare Media Worldwide Limited   | Great Britain            | Dormant                              | 100%           |
| mOne Limited                        | Great Britain            | Dormant                              | 100%           |
| Newcrosse Limited                   | Great Britain            | Intermediate holding company         | 100%           |
| P-Four Consultancy Limited          | Great Britain            | Management consulting                | 100%           |
| Permanent Organisation              | Great Britain            | Intermediate holding company         | 100%           |
| Permanent Organisation Two          | Great Britain            | Intermediate holding company         | 2 4%           |
| POA (Holdings) Limited              | Great Britain            | Outdoor advertising                  | 100%           |
| Precis (567) Limited                | Great Britain            | Dormant                              | 100%           |
| Prism Limited                       | Great Britain            | PR & Sports Marketing                | 100%           |
|                                     |                          |                                      |                |

For the year ended 31 December 2007

| 6 Fixed asset investments (continue       | ed)           |                                    |       |
|-------------------------------------------|---------------|------------------------------------|-------|
| Rodney Fitch International Design         | Great Britain | Design Consultants                 | 100%  |
| Consultants Limited                       |               |                                    |       |
| ROCQM Limited                             | Great Britain | Dormant                            | 100%  |
| RMS Instore Limited                       | Great Britain | Information, Insight & Consultancy | 100%  |
| Shine M Limited                           | Great Britain | Media Buying                       | 50%   |
| Spafax Airline Network Limited            | Great Britain | Specialist Communications          | 100%  |
| Sparklab Limited                          | Great Britain | Dormant                            | 100%  |
| Syzygy AG                                 | Germany       | Interactive                        | 40 5% |
| TBU Holdings Limited                      | Great Britain | Branding & Identity                | 100%  |
| Tempest Online Marketing Limited          | Great Britain | Media Planning                     | 100%  |
| The Brand Union Ltd                       | Great Britain | Branding & Identity                | 100%  |
| The Farm Post Production Limited          | Great Britain | Post production                    | 100%  |
| The Marketing Consultancy                 | Great Britain | Sales promotion & marketing        | 100%  |
| The Store Consulting Limited              | Great Britain | Dormant                            | 100%  |
| Transact Communications Limited           | Great Britain | Dormant                            | 100%  |
| United London Communications              | Great Britain | Advertising                        | 49%   |
| Limited                                   |               |                                    |       |
| Voluntarily United Creative Agencies      | Great Britain | Advertising                        | 100%  |
| Limited                                   |               |                                    |       |
| Wildfire Word of Mouth Limited            | Great Britain | Business & Management              | 20%   |
|                                           |               | Consultancy                        |       |
| Warwicks UK Limited                       | Great Britain | Branding & Identity                | 100%  |
| WPP 1177                                  | Great Britain | Intermediate holding company       | 100%  |
| WPP 2828 Ltd                              | Great Britain | Dormant                            | 100%  |
| WPP AMC Holdings                          | Great Britain | Intermediate holding company       | 11%   |
| WPP Beans Limited                         | Great Britain | Intermediate holding company       | 1%    |
| wpp com Limited                           | Great Britain | Dormant                            | 100%  |
| WPP Consulting Limited                    | Great Britain | Intermediate holding company       | 100%  |
| WPP Group (Nominees) Limited              | Great Britain | Intermediate holding company       | 100%  |
| WPP Group Nominees One Limited            | Great Britain | Dormant                            | 100%  |
| WPP Group Nominees Two Limited            | Great Britain | Dormant                            | 100%  |
| WPP Group Nominees Three Limited          | Great Britain | Dormant                            | 100%  |
| WPP Group Nominees Four Limited           | Great Britain | Dormant                            | 100%  |
| WPP Group Nominees Five Limited           | Great Britain | Dormant                            | 100%  |
| WPP Communications Limited                | Great Britain | Dormant                            | 100%  |
| (formerly WPP Group Nominees Six Limited) |               |                                    |       |
| WPP GUSA UK                               | Great Britain | Intermediate holding company       | 46%   |
| WPP India Limited                         | Great Britain | Dormant                            | 100%  |
| WPP Investments Limited                   | Great Britain | Intermediate holding company       | 100%  |
| WPP Ottowa Limited                        | Great Britain | Intermediate holding company       | 32%   |
| WPP Rasor UK                              | Great Britain | Intermediate holding company       | 2%    |

For the year ended 31 December 2007

### 6 Fixed asset investments (continued)

| WPP Sparky Limited | Great Britain | Intermediate holding company | 41%  |
|--------------------|---------------|------------------------------|------|
| WPP Spike Limited  | Great Britain | Intermediate holding company | 100% |

During the year the company made further investments in existing undertakings and new investments in All Global Limited, MediaCom Holdings Limited, Voluntarily United Creative Agencies Limited, Wildfire Word of Mouth Limited, Coley Porter Bell Limited, WPP Beans Limited, WPP Ottowa Limited, WPP Toronto Limited, and WPP Vancouver Limited for cash consideration

In addition the company disposed of investments in Mindshare Media UK Limited, WPP Toronto Limited, and WPP Vancouver Limited for cash consideration realising a total gain of £41,032,000

In accordance with the company's accounting policy, the company annually tests the carrying value of investments for impairment. The 2007 impairment review was undertaken as at 31 December 2007. The review assessed whether the carrying value of investments was supported by the net present value of future cash flows derived from assets using a projection period of up to five years for each subsidiary entity. After the projection period, steady or declining growths have been assumed for each subsidiary entity. An annual growth rate of 3.0% and a pre-tax discount rate of 11.0% has been assumed.

#### 7 Debtors

|                                              | 2007    | 2006  |
|----------------------------------------------|---------|-------|
|                                              | £'000   | £'000 |
| Amounts falling due within one year          |         |       |
| Amounts owed by other group undertakings     | 261,262 | 250   |
| Amounts owed by associated undertakings      | 137     | 139   |
| Accrued interest receivable                  | 3,658   | 1,825 |
|                                              | 265,057 | 2,214 |
| Amounts falling due after more than one year |         |       |
| Amounts owed by associated undertakings      | 449     | 649   |
|                                              | 265,506 | 2,863 |

The interest rates applied on the company's loans owed by other group undertakings are 5 50% (2006 - 5 5 %), and 5 25%

For the year ended 31 December 2007

| 8 Creditors amounts falling due within one y |
|----------------------------------------------|
|----------------------------------------------|

|                                          | 2007      | 2006      |
|------------------------------------------|-----------|-----------|
|                                          | £'000     | £'000     |
| Amounts owed to other group undertakings | 1,375,227 | 1,045,765 |
| Payments due to vendors                  | 6,976     | 2,373     |
|                                          | 1,382,203 | 1,048,138 |

The interest rates applied on the company's loans due to other group undertakings are  $5\,775\%$ ,  $5\,294\%$ ,  $4\,278\%$  ( $2006-3\,110\%$ ) and  $5\,631\%$  ( $2006-5\,631\%$ )

### 9 Called-up share capital

|                                                                     | 2007          | 2006          |
|---------------------------------------------------------------------|---------------|---------------|
|                                                                     | £             | £             |
| Authorised                                                          |               |               |
| 1,974,240,525 (2006 - 1,974,240,525) ordinary shares of £1 each     | 1,974,240,525 | 1,974,240,525 |
| 25,759,475 (2006 - 25,759,475) preferred ordinary shares of £1 each | 25,759,475    | 25,759,475    |
|                                                                     | 2,000,000,000 | 2,000,000,000 |
| Allotted, called-up and fully-paid                                  |               |               |
| 679,079,608 (2006 - 679,079,608) ordinary shares of £1 each         | 679,079,608   | 679,079,608   |
| 25,759,475 (2006 - 25,759,475) preferred ordinary shares of £1 each | 25,759,475    | 25,759,475    |
|                                                                     | 704,839,083   | 704,839,083   |
|                                                                     |               |               |

The preferred ordinary shares do not carry voting rights, but rank pari passu with the ordinary shares with regard to rights on a return of capital on liquidation or otherwise, and any right to participate in the profits of the Company

#### 10 Reserves

|                              | Share<br>premium<br>account<br>£'000 | Capital<br>reserve<br>£'000 | Profit and loss account £'000 | Total<br>£'000 |
|------------------------------|--------------------------------------|-----------------------------|-------------------------------|----------------|
| At 1 January 2007            | 3,440,074                            | 44,840                      | 3,340                         | 3,488,254      |
| Retained profit for the year |                                      | <u>-</u>                    | 40,288                        | 40,288         |
| At 31 December 2007          | 3,440,074                            | 44,840                      | 43,628                        | 3,528,542      |

For the year ended 31 December 2007

#### 11 Reconciliation of movements in shareholders' funds

|                                     | 2007      | 2006      |
|-------------------------------------|-----------|-----------|
|                                     | £'000     | £'000     |
| Profit for the financial year       | 40,288    | 12,983    |
| Net addition to shareholders' funds | 40,288    | 12,983    |
| Opening shareholders' funds         | 4,193,093 | 4,180,110 |
| Closing shareholders' funds         | 4,233,381 | 4,193,093 |

#### 12 Guarantees and other financial commitments

The company participates in group banking arrangements with its parent, WPP Group plc, and has access to a group cash management facility. The company guarantees the facility to the extent of its cash deposited in the UK with its clearing bank.

### 13 Controlling parties and related party transactions

The directors regard WPP LN Limited, a company incorporated in Great Britain, as the immediate parent company and WPP Group plc, a company incorporated in Great Britain, as the ultimate parent company and the ultimate controlling party

The only group in which the results of WPP Group (UK) Limited are consolidated is that headed by WPP Group plc Copies of the consolidated financial statements of WPP Group plc can be obtained from WPP Group plc, 27 Farm Street, London W1J 5RJ

As a wholly owned subsidiary of WPP Group plc, the company has taken advantage of the exemption in FRS 8 "Related Party Disclosures" from disclosing transactions with other members of the group headed by WPP Group plc