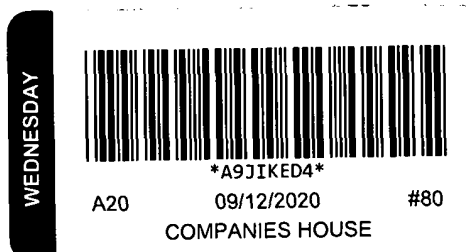


Company Registration No. 02657061 (England and Wales)

KEL-BERG TRAILER AND TRUCKS LIMITED
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020



KEL-BERG TRAILER AND TRUCKS LIMITED

COMPANY INFORMATION

Directors	J Larsen R Verner
Secretary	A M Kristensen
Company number	02657061
Registered office	Kel-Berg House Middleton Stoney Road Weston-on-the-Green Bicester Oxfordshire OX25 3TH
Auditor	Ross Brooke Limited Suite I, Windrush Court Abingdon Business Park Oxon OX14 1SY

KEL-BERG TRAILER AND TRUCKS LIMITED

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KEL-BERG TRAILER AND TRUCKS LIMITED

STRATEGIC REPORT

FOR THE YEAR ENDED 30 JUNE 2020

The directors present the strategic report for the year ended 30 June 2020.

Fair review of the business

The sales reported for the year are £23,620,217 compared to £31,877,105 for the year ended 30 June 2019. The construction industry has seen steady growth since last year. The company's strong performance has given the directors confidence in the resilience of the market and believe this will continue, regardless of the current political issues. This performance has provided a boost to the existing resources and the directors will continue to expand the business. The directors are continuing to support the strategy in offering the most innovative trailers and related products.

The investment and development of our facilities in Bicester continues in 2020/21 and it's a key part of our strategy to be well placed in the market in the UK and Ireland. The company generated profits this year of £696,818 (2019: £890,443). The Kel-Berg brand is well accepted in the UK and Ireland and we will continue to build on this success.

Principal risks and uncertainties

The directors consider the company's principal risks and uncertainties to be:

- the reliance on major truck manufacturers' products for our contract hire and we have mitigated this by having supply of all major vehicle brands;
- the construction industry's activity level is reliant on the current low interest rates and a change to higher interest rates will have an effect on our sales.

We are confident that our business will grow despite the global reaction to the decision to leave the European Union and the anticipated uncertainty to follow, as negotiations of Brexit take place.

Key performance indicators

The company uses many key performance indicators to monitor and assess the company's performance and core activities.

Sales

The company monitors sales comparing budgets with actual and benchmarking our progress with industry information available, and competitors. The performance indicators are considered monthly to ensure that the company is working efficiently to maximise sales. This year our ambitions have been achieved.

Units rented

Each year we have the ambition to rent out more vehicles. We monitor monthly units rented and compare with budgeted figures. As with sales our operational tactics are changed if these are under achieved and this year, we have seen these increase.

Gross margin

We try to maintain a consistent margin. However, due to market forces this is a critical performance monitoring area. Costs recently have increased due to political and economic factors affecting currency and consumer buying behaviour. The market currently is thriving but remain on alert as the increased political uncertainty and other aspects are making the market unpredictable, but currently strong. Unfortunately, this affects the margin and the overall profitability of the company.

KEL-BERG TRAILER AND TRUCKS LIMITED

STRATEGIC REPORT (CONTINUED)

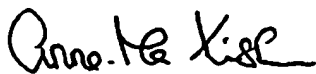
FOR THE YEAR ENDED 30 JUNE 2020

Other information and explanations

As a result of COVID-19 the company's turnover fell from £31,877,105 reported for 2019 to £23,620,217 for the year ended 30 June 2020. The directors have assessed the potential future impact of the ongoing pandemic and anticipate sales to normalise during the current year ended 2021.

The directors are pleased with the company's overall performance for the year and early indications are excellent for the year end 30 June 2020. We believe that we can experience similar sales going into next year and beyond, but we are still firmly focused on customer satisfaction as this has been key to our success to date.

By order of the board



.....
A M Kristensen

Secretary

.....2.11.20..

KEL-BERG TRAILER AND TRUCKS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 30 JUNE 2020

The directors present their annual report and financial statements for the year ended 30 June 2020.

Principal activities

The principal activity of the company continued to be that of the retailing of commercial vehicles.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

J Larsen
R Verner

Results and dividends

The results for the year are set out on page 7.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

Research and development

The company carries out research and development to develop and refine manufacturing techniques. The research is aimed at constructing their own lorries from the chassis up instead of outsourcing this business activity to competitors.

Future developments

The directors are responding to the changes in demand for the company's products and are looking to invest in the business to keep up the supply and to build up the business' profile.

Auditor

The auditor, Ross Brooke Limited, is deemed to be reappointed under section 487(2) of the Companies Act 2006.

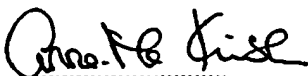
Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

Going concern

The company's underlying performance has met the expectations of the board of directors, seeing consistent profits during the year. The company is expected to continue its sales, profits and matching positive cash inflows for the foreseeable future, and Board of Directors see no adverse events or circumstances that would change their assessment over the company's ability to trade over the next 12 months. On this assessment the directors believe that the going concern basis of accounting is appropriate.

By order of the board



A M Kristensen
Secretary

Date: 2.12.20

KEL-BERG TRAILER AND TRUCKS LIMITED

DIRECTORS' RESPONSIBILITIES STATEMENT

FOR THE YEAR ENDED 30 JUNE 2020

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

KEL-BERG TRAILER AND TRUCKS LIMITED

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBER OF KEL-BERG TRAILER AND TRUCKS LIMITED

Opinion

We have audited the financial statements of Kel-Berg Trailer and Trucks Limited (the 'company') for the year ended 30 June 2020 which comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

KEL-BERG TRAILER AND TRUCKS LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBER OF KEL-BERG TRAILER AND TRUCKS LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's member in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's member for our audit work, for this report, or for the opinions we have formed.



Caroline Webster (Senior Statutory Auditor)
for and on behalf of Ross Brooke Limited

3/12/20

Chartered Accountants
Statutory Auditor

Suite I, Windrush Court
Abingdon Business Park
Oxon
OX14 1SY

KEL-BERG TRAILER AND TRUCKS LIMITED

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2020

	Notes	2020 £	2019 £
Turnover	3	23,620,217	31,877,105
Cost of sales		(21,877,230)	(29,744,848)
Gross profit		1,742,987	2,132,257
Administrative expenses		(1,074,406)	(1,170,749)
Other operating income		46,948	-
Operating profit	4	715,529	961,508
Interest receivable and similar income	8	135,885	139,600
Interest payable and similar expenses	9	(2,689)	(8)
Profit before taxation		848,725	1,101,100
Tax on profit	10	(151,907)	(210,657)
Profit for the financial year		696,818	890,443

The income statement has been prepared on the basis that all operations are continuing operations.


KEL-BERG TRAILER AND TRUCKS LIMITED

STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2020

	Notes	2020 £	£	2019 £	£
Fixed assets					
Tangible assets	11	401,922		364,083	
Investments	12	20		20	
		<u>401,942</u>		<u>364,103</u>	
Current assets					
Stocks	13	5,582,355		5,705,927	
Debtors	14	5,417,266		5,810,240	
Cash at bank and in hand		720,784		490,437	
		<u>11,720,405</u>		<u>12,006,604</u>	
Creditors: amounts falling due within one year	15	(2,846,109)		(3,805,749)	
Net current assets		<u>8,874,296</u>		<u>8,200,855</u>	
Total assets less current liabilities		<u>9,276,238</u>		<u>8,564,958</u>	
Provisions for liabilities	17	(71,971)		(57,509)	
Net assets		<u><u>9,204,267</u></u>		<u><u>8,507,449</u></u>	
Capital and reserves					
Called up share capital	20	2		2	
Distributable profit and loss reserves		9,204,265		8,507,447	
Total equity		<u><u>9,204,267</u></u>		<u><u>8,507,449</u></u>	

The financial statements were approved by the board of directors and authorised for issue on 21/2/20 and are signed on its behalf by:



J. Larsen
Director

Company Registration No. 02657061

KEL-BERG TRAILER AND TRUCKS LIMITED

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2020

	Share capital	Profit and loss reserves	Total
	£	£	£
Balance at 1 July 2018	2	7,617,004	7,617,006
Year ended 30 June 2019:			
Profit and total comprehensive income for the year	-	890,443	890,443
	<hr/>	<hr/>	<hr/>
Balance at 30 June 2019	2	8,507,447	8,507,449
Year ended 30 June 2020:			
Profit and total comprehensive income for the year	-	696,818	696,818
	<hr/>	<hr/>	<hr/>
Balance at 30 June 2020	2	9,204,265	9,204,267
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

KEL-BERG TRAILER AND TRUCKS LIMITED

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2020

	Notes	2020 £	£	2019 £	£
Cash flows from operating activities					
Cash generated from/(absorbed by) operations	25		491,497		(503,536)
Interest paid			(2,689)		(8)
Income taxes paid			(214,675)		(170,850)
Net cash inflow/(outflow) from operating activities			274,133		(674,394)
Investing activities					
Purchase of tangible fixed assets		(171,811)		(91,435)	
Interest received		135,885		139,600	
Net cash (used in)/generated from investing activities			(35,926)		48,165
Financing activities					
Payment of finance leases obligations		(7,860)		(23,439)	
Net cash used in financing activities			(7,860)		(23,439)
Net increase/(decrease) in cash and cash equivalents			230,347		(649,668)
Cash and cash equivalents at beginning of year			490,437		1,140,105
Cash and cash equivalents at end of year			720,784		490,437

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2020

1 Accounting policies

Company information

Kel-Berg Trailer and Trucks Limited is a private company limited by shares incorporated in England and Wales. The registered office is Kel-Berg House, Middleton Stoney Road, Weston-on-the-Green, Bicester, Oxfordshire, OX25 3TH.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £1.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the directors have assessed the potential impact COVID-19 may have on the business. The turnover for the year ended 30 June 2020 reduced as a result of the pandemic however the directors anticipate turnover to normalise during the year ended 30 June 2021. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Turnover

Turnover represents amounts receivable for commercial vehicles and repairs net of VAT.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Qualifying expenditure exceeding £3,000 is capitalised to tangible assets. Capital expenditure below this threshold is expensed to the profit and loss.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings freehold	10% reducing balance
Plant and machinery	25% reducing balance
Fixtures, fittings & equipment	25% reducing balance
Motor vehicles	25% reducing balance

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

1 Accounting policies

(Continued)

1.6 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the company holds a long-term interest and where the company has significant influence. The company considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

1.7 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease, and reversed if these conditions no longer apply.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

1.8 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

1.9 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

1 Accounting policies

(Continued)

1.10 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs.

Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

1 Accounting policies

(Continued)

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method, if due after one year.

Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

1.11 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

1.12 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

1 Accounting policies

(Continued)

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

1.13 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

1.14 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.15 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

1.16 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

1 Accounting policies

(Continued)

1.17 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Critical judgements

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

Taxation

Determining income tax provisions involves judgements on the tax treatment of certain transactions. Deferred tax is recognised on accelerated capital allowances where a temporary difference occurs due to the estimated useful economic life of qualifying plant and machinery. The carry value of both current and deferred tax can be seen on note 9 and 20.

Useful economic life of tangible fixed

The annual depreciation charge of tangible assets is sensitive to changes in the estimated useful economic life and residual values of recognised assets. These estimate are annually reviewed for an amendment in the adopted policy in the assets that are typically exposed to technological advancement, future investments, changes in economic utilisation, and the physical condition of the asset. See notes 10 for the carrying value of these assets and note 1.5 for the adopted useful economic life of each class of asset.

3 Turnover and other revenue

An analysis of the company's turnover is as follows:

	2020 £	2019 £
Other significant revenue		
Interest income	135,885	139,600
Grants received	46,948	-

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

3 Turnover and other revenue (Continued)

	2020 £	2019 £
Turnover analysed by geographical market		
United Kingdom	22,955,637	30,591,516
European Union	664,580	1,285,589
	<u>23,620,217</u>	<u>31,877,105</u>

4 Operating profit

	2020 £	2019 £
Operating profit for the year is stated after charging/(crediting):		
Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss	(13,131)	(15,597)
Research and development costs	-	8,044
Government grants	(46,948)	-
Depreciation of owned tangible fixed assets	133,972	116,748
Depreciation of tangible fixed assets held under finance leases	-	4,611
Operating lease charges	150,000	150,000
	<u>150,000</u>	<u>150,000</u>

5 Auditor's remuneration

	2020 £	2019 £
Fees payable to the company's auditor and associates:		
For audit services		
Audit of the financial statements of the company	15,000	8,000
	<u>15,000</u>	<u>8,000</u>

6 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2020 Number	2019 Number
Management	2	2
Administration	7	6
Workshop	12	13
Total	<u>21</u>	<u>21</u>

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2020

6	Employees	(Continued)	
	Their aggregate remuneration comprised:		
		2020	2019
		£	£
	Wages and salaries	616,954	579,642
	Social security costs	49,534	54,271
	Pension costs	14,757	10,799
		<u>681,245</u>	<u>644,712</u>
7	Directors' remuneration		
		2020	2019
		£	£
	Remuneration for qualifying services	70,000	70,000
	Company pension contributions to defined contribution schemes	2,100	1,575
		<u>72,100</u>	<u>71,575</u>
8	Interest receivable and similar income		
		2020	2019
		£	£
	Interest income		
	Other interest income	135,885	139,600
		<u>135,885</u>	<u>139,600</u>
9	Interest payable and similar expenses		
		2020	2019
		£	£
	Interest on financial liabilities measured at amortised cost:		
	Interest on bank overdrafts and loans	2,689	8
		<u>2,689</u>	<u>8</u>
10	Taxation		
		2020	2019
		£	£
	Current tax		
	UK corporation tax on profits for the current period	137,445	214,675
		<u>137,445</u>	<u>214,675</u>
	Deferred tax		
	Origination and reversal of timing differences	14,462	(4,018)
		<u>14,462</u>	<u>(4,018)</u>
	Total tax charge	<u>151,907</u>	<u>210,657</u>

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

10 Taxation

(Continued)

Changes to the UK corporation tax rate from 20% to 19% were enacted from 1 April 2017. Therefore, the current tax rate used is 19%.

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	2020 £	2019 £
Profit before taxation	848,725	1,101,100
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)	161,258	209,209
Tax effect of expenses that are not deductible in determining taxable profit	6,810	424
Effect of change in corporation tax rate	-	1,024
Research and development tax credit	(16,161)	-
Taxation charge for the year	151,907	210,657

11 Tangible fixed assets

	Land and buildings freehold £	Plant and machinery £	Fixtures, fittings & equipment £	Motor vehicles £	Total £
Cost					
At 1 July 2019	791	896,284	126,496	100,560	1,124,131
Additions	-	153,061	-	18,750	171,811
At 30 June 2020	791	1,049,345	126,496	119,310	1,295,942
Depreciation and impairment					
At 1 July 2019	791	580,793	115,834	62,630	760,048
Depreciation charged in the year	-	117,137	2,665	14,170	133,972
At 30 June 2020	791	697,930	118,499	76,800	894,020
Carrying amount					
At 30 June 2020	-	351,415	7,997	42,510	401,922
At 30 June 2019	-	315,491	10,662	37,930	364,083

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

11 Tangible fixed assets

(Continued)

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

	2020 £	2019 £
Motor vehicles	10,373	13,831

Freehold land and buildings with a carrying amount of £401,922 (2019 - £364,083) have been pledged to secure borrowings of the company. The company is not allowed to pledge these assets as security for other borrowings or to sell them to another entity.

12 Fixed asset investments

	2020 £	2019 £
Listed investments	20	20
Listed investments included above:		
Listed investments carrying amount	20	20

Movements in fixed asset investments

	Investments other than loans £
Cost or valuation	
At 1 July 2019 & 30 June 2020	20
Carrying amount	
At 30 June 2020	20
At 30 June 2019	20

13 Stocks

	2020 £	2019 £
Finished goods and goods for resale	5,582,355	5,705,927

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

14 Debtors

	2020	2019
	£	£
Amounts falling due within one year:		
Trade debtors	774,253	869,184
Other debtors	4,621,483	4,919,790
Prepayments and accrued income	21,530	21,266
	<u>5,417,266</u>	<u>5,810,240</u>

Included in other debtors is an amount of £2,718,255 due from a related company, of which £2,618,255 is due more than one year from the balance sheet date.

15 Creditors: amounts falling due within one year

	Notes	2020	2019
		£	£
Obligations under finance leases	16	6,030	13,890
Trade creditors		1,030,513	2,772,535
Corporation tax		137,445	214,675
Other taxation and social security		510,697	125,744
Other creditors		1,124,051	641,339
Accruals and deferred income		37,373	37,566
		<u>2,846,109</u>	<u>3,805,749</u>

16 Finance lease obligations

	2020	2019
	£	£
Future minimum lease payments due under finance leases:		
Within one year	<u>6,030</u>	<u>13,890</u>

Finance lease payments represent rentals payable by the company for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 3 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

17 Provisions for liabilities

	Notes	2020	2019
		£	£
Deferred tax liabilities	18	<u>71,971</u>	<u>57,509</u>

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

18 Deferred taxation

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Liabilities 2020 £	Liabilities 2019 £
Balances:		
Accelerated capital allowances	<u>71,971</u>	<u>57,509</u>
Movements in the year:		2020 £
Liability at 1 July 2019		57,509
Charge to profit or loss		<u>14,462</u>
Liability at 30 June 2020		<u>71,971</u>

The value of deferred tax liability set out above that is expected to reverse within 12 months is £18,653 (2019: £20,631) and relates to accelerated capital allowances that are expected to mature within the same period.

19 Retirement benefit schemes

	2020 £	2019 £
Defined contribution schemes		
Charge to profit or loss in respect of defined contribution schemes	<u>14,757</u>	<u>10,799</u>

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

20 Share capital

	2020 £	2019 £
Ordinary share capital		
Issued and fully paid		
2 Ordinary shares of £1 each	<u>2</u>	<u>2</u>

The company has one class of ordinary equity share. The shares have full voting rights and no restrictions on distributions.

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

21 Operating lease commitments

Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2020 £	2019 £
Within one year	150,000	150,000
Between two and five years	300,000	450,000
	<u>450,000</u>	<u>600,000</u>

22 Capital commitments

Amounts contracted for but not provided in the financial statements:

	2020 £	2019 £
Acquisition of tangible fixed assets	-	62,500
	<u>-</u>	<u>62,500</u>

23 Related party transactions

Only the directors of the company are deemed to be Key Management Personnel and the value of compensation is stated on note 6.

Transactions with related parties

During the year the company entered into the following transactions with related parties:

	Sale of goods		Purchase of goods	
	2020 £	2019 £	2020 £	2019 £
Other related parties	<u>1,158,516</u>	<u>2,154,069</u>	<u>192,465</u>	<u>2,429,708</u>
			Commissions paid	
			2020 £	2019 £
Other related parties			<u>428,081</u>	<u>684,605</u>

Rent

During the year the company paid £150,000 (2019: £150,000) to a connected company by those in control. The rent enabled the company to occupy Kel-Berg House, its registered address.

Interest

During the year the company recharged interest of £63,836 (2019: £100,969) by a connected company by those in control.

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

23 Related party transactions (Continued)

The following amounts were outstanding at the reporting end date:

	2020 £	2019 £
Amounts owed to related parties		
Other related parties	1,052,700	628,673
	<u> </u>	<u> </u>
Amounts owed by related parties		
Other related parties	4,606,344	4,917,580
	<u> </u>	<u> </u>

At the reporting date outstanding balances between various connected UK and overseas based companies that carry out specific complimentary services to complete the company's business activities, all were conducted under normal market conditions; charging interest of 6.9%. These loans are due on demand, except as detailed in note 14. These entities are all owed by those with control, and have been referred to as other related parties in these financial statements.

24 Ultimate controlling party

The ultimate controlling party is Mr J K Larsen.

25 Cash generated from/(absorbed by) operations

	2020 £	2019 £
Profit for the year after tax	696,818	890,443
Adjustments for:		
Taxation charged	151,907	210,657
Finance costs	2,689	8
Investment income	(135,885)	(139,600)
Depreciation and impairment of tangible fixed assets	133,972	121,359
Movements in working capital:		
Decrease/(increase) in stocks	123,572	(1,108,458)
Decrease in debtors	392,974	455,370
Decrease in creditors	(874,550)	(933,315)
Cash generated from/(absorbed by) operations	<u>491,497</u>	<u>(503,536)</u>

KEL-BERG TRAILER AND TRUCKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 JUNE 2020

26 Analysis of changes in net funds

	1 July 2019 £	Cash flows £	30 June 2020 £
Cash at bank and in hand	490,437	230,347	720,784
Obligations under finance leases	(13,890)	7,860	(6,030)
	<u>476,547</u>	<u>238,207</u>	<u>714,754</u>