Company Number: 2450180

(No Company Number: 2450180)

RESOURCE DEVELOPMENT INTERNATIONAL LIMITED

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FINANCIAL STATEMENTS

30 SEPTEMBER 1999

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PILLEY & FLORSHAM CHARTERED CERTIFIED ACCOUNTANTS 29 WARWICK ROAD **COVENTRY** CV1 2ES

REPORT AND FINANCIAL STATEMENTS

<u>30 SEPTEMBER 1999</u>

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COMPANY INFORMATION

DIRECTORS

J Holden

M Holden

SECRETARY AND REGISTERED OFFICE

F Grech

6 Westwood House

Westwood Business Park

Coventry

CV4 8HS

AUDITORS

Pilley & Florsham

29 Warwick Road

COVENTRY

CV1 2ES

DIRECTORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 1999

The directors submit their Annual Report and the audited financial statements of the company and group for the year ended 30 September 1999.

DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company/group will continue in business.

The directors are also responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES

The principal activity of the company and group continues to be that of organising distance learning courses for students and other training requirements of commercial and industrial organisations. This activity being carried out by this company and a subsidiary in the UK and a further six subsidiaries or sub-subsidiaries in the Far East, Europe and the USA.

REVIEW OF THE YEAR

The groups results are shown in the consolidated profit and loss account on page 5. The turnover of the groups has expanded significantly in the year under review. The group profit before tax has suffered due to initial trading losses of subsidiaries building up their businesses and client base. The directors feel that the group accounts are satisfactory and are pleased to report that the groups current trading is at least equivalent to last year and the subsidiaries formed in 1998/99 are trading at least at break - even.

DIRECTORS

The directors who have served during the year and their interests in the share capital of the company were as follows:-

	Ordinary shares	of £1 each
	1999	1998
J Holden	75500	75500
M Holden	24500	24500

Since 30 September 1999 Mr J Holden has acquired the other 24500 shares in issue.

DIRECTORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 1999

AUDITORS

Pilley & Florsham have expressed their willingness to continue as auditors and a resolution for their reappointment will be proposed at the forthcoming annual general meeting.

The report of the directors has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies/groups.

On behalf of the Board

Date: 12 June 2000

J Holden <u>Director</u>

AUDITORS' REPORT

TO THE MEMBERS OF RESOURCE DEVELOPMENT INTERNATIONAL LIMITED

We have audited the financial statements on pages 5 to 17 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 to 9.

Respective responsibilities of directors and auditors

As described on page 2, the company's and group's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on these statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by error, fraud or other irregularity. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

We also, as part of our audit procedures, examine the reports of the subsidiaries RDI Limited, RDI Management Learning Limited, RDI Management Learning PTE Limited, and Resource Development International (USA) Limited not audited by ourselves. We have also reviewed the completion statements of the accountants responsible for Intercambio Cultural RDISL and RDI Hellas SA.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and group's affairs at 30 September 1999 and of its profit for the group for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

29 Warwick Road COVENTRY

CV1 2ES 12th June 2000

PHLEY & FLORSHAM REGISTERED AUDITOR

CHARTERED CERTIFIED ACCOUNTANTS

GROUP PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 SEPTEMBER 1999

	<u>Note</u>	<u>Total</u> 1999 <u>£</u>	<u>Total</u> 1998 <u>£</u>
TURNOVER	2	2351554	1879164
Cost of sales		1082734	279219
GROSS PROFIT		1268820	1599945
Administrative expenses		1204911	1526498
OPERATING PROFIT	3	63909	73447
Interest receivable and similar income Interest payable and similar charges	4a 4b	9244 (6217)	9699 (5254)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	1	66936	77892
Tax on profit on ordinary activities	5	34595	46120
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		32341	31772
Minority interests		(19502)	(5543)
PROFIT ATTRIBUTABLE TO SHARESHOLDERS		12839	26229
Retained profits brought forward Exchange movement in year	1J	40085 169	12610 1246
Retained profits carried forward		53093	40085

All of the groups operations are classed as continuing, please see note 1b.

The group had no recognised gains or losses other than the profit for the period.

The notes on pages 8 to 17 form part of these financial statements.

GROUP BALANCE SHEET AS AT 30 SEPTEMBER 1999

	<u>Note</u>		<u>1999</u>		<u>1998</u>
FIXED ASSETS		$\overline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$
Tangible assets	7a		102323		134065
Intangible assets	8a		104518		87665
			206841		221730
<u>CURRENT ASSETS</u>					
Debtors	10	205940		144268	
Cash at bank		374400		271190	
		580340		415458	
CREDITORS: amounts falling due within one year					
Bank overdraft	11	32212		13557	
Trade creditors	12	317564		150456	
Other creditors	12	143816		190275	
		493592		354288	
NET CURRENT ASSETS		-m-/-	86748		61170
TOTAL ASSETS LESS CURRENT LIABILITIES			293589		282900
CREDITORS: amounts falling due after one year	13		37278		46366
			256311		236534
Financed by:					
CAPITAL AND RESERVES					
Called up share capital	14		100000		100000
Consolidation reserve	15		81757		81757
Profit and loss account			53093		40085
Shareholders funds	16		234850		221842
Minority interests			21461		14692
			256311		236534

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small groups and the financial reporting standard for smaller entities (effective March 1999)

Approved by the board on 12 June 2000.

J Holden DIRECTOR

The notes on pages 8 to 17 form part of these financial statements.

COMPANY BALANCE SHEET AS AT 30 SEPTEMBER 1999

FIXED ASSETS	<u>Note</u>	£	1999 <u>£</u>	£	<u>1998</u> <u>£</u>
Tangible assets Intangible assets Investments	7b 8b 9		62488 62145 133804		126390 42959 95627
CURRENT ASSETS			258437		264976
Debtors Cash at bank	10	118720 9168		115758 <u>873</u>	
CREDITORS: amounts falling due within one year		127888		116631	
Bank overdraft Trade creditors	11	26328		13557 83793	
Other creditors	12	39821		125667	
NET CURRENT ASSETS (LIABILITIES)		66149	61739	223017	(106386)
TOTAL ASSETS LESS CURRENT LIABILITIES			320176		158590
CREDITORS: amounts falling due after one year	13		37278		45411
Einanged bru			282898		113179
Financed by: <u>CAPITAL AND RESERVES</u>					
Called up share capital Profit and loss account	14		100000 182898		100000 13179
SHARESHOLDERS' FUNDS			282898		113179

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and the financial reporting standard for smaller entities (effective March 1999)

Approved by the board on 12 June 2000.

J Holden

..... DIRECTOR

The notes on pages 8 to 17 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

ACCOUNTING POLICIES

The principal accounting policies adopted by the company and group are as follows and are consistent with those applied in previous years unless otherwise indicated.

a. Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention. The effect of events relating to the year ended 30 September 1999 which occurred before the date of approval of the financial statements by the Board of Directors have been included in the statements to the extent required to show a true and fair view of the state of affairs of the company and group at 30 September 1999 and of the group profit for the year ended on that date.

b. Basis of consolidation

On 17 September 1996, as part of a share swap arrangement, RDI Limited was acquired by this company.

The consolidated financial statements have been prepared on the basis that this share swap represented a merger as defined by FRS Number 6. All other subsidiaries acquired have been consolidated by the acquisition method.

The group profit and loss account and balance sheet combines the figures of all subsidiaries for the years ended 30 September 1998 and 1999. Unless stated to the contrary inter group transactions have been eliminated.

c. Depreciation

Depreciation is provided on all fixed assets calculated to write down the cost over the expected normal life of such assets.

The principal rates are:-

Fixtures and fittings, office equipment - 15% reducing balance/20% straight line Motor Vehicles - 25% reducing balance

d. Deferred taxation

In accordance with standard accounting practice no provision is made for deferred taxation where, in the opinion of the directors, no such liability will arise for the foreseeable future.

e. Goodwill

In accordance with standard accounting practice purchased goodwill is being written off over a period of 5 years, commencing with the period ended 30 September 1995. Following the issue of FRS 10 goodwill arising on consolidation is written off over five years commencing from the year the subsidiary is acquired.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

f. Pension scheme

The company and group operate a small self administered pension scheme to enable them to provide retirement benefits for the directors. The company and group also operates a defined contribution pension scheme whereby the company and group makes contributions to insurance companies to enable them to provide retirement benefits for certain employees of the company. The pension contributions made by the company and group under this arrangement (stated net of the personal contributions received from the individual directors/employees) are shown in the notes to the financial statements.

g. Operating leases

Operating leases are written off to the profit and loss account on a remittance basis. Future obligations under these leases are shown in the notes to the financial statements.

h. Finance leases

Material fixed assets purchased via finance leases are capitalised. The obligations under these finance agreements are shown separately in creditors. Depreciation is charged on the fixed assets in accordance with the policy outlined above. The finance costs of these leases are written off to the profit and loss account in accordance with the straight line method.

i. FRS1 - cash flow statements

Under the guidelines outlined in this statement, small companies and groups are exempt from the preparation of cash flow statements. The company and group being eligible, the directors have taken advantage of this exemption.

j. Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. All foreign currency transactions during the period are converted at the exchange rates existing on the respective transaction dates.

Foreign exchange gains or losses are credited or charged, respectively to the profit and loss account, apart from the exchange movement arising on the revenue profits brought forward which is shown separately on the profit and loss account.

k. Product development expenditure

The company has capitalised the expenditure incurred in 1997/98 and 1998 99 financial years on a specific new project known as Business Edge. This expenditure is amortised over four years commencing from 1 October 1998.

2. TURNOVER

Turnover represents the invoiced amount of goods sold and services provided (stated net of Value Added Tax).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

3.	OPERATING PROFIT	<u>Group</u> <u>1999</u>	<u>Group</u> 1998
	Operating profit is arrived at after charging:	$\overline{\mathfrak{T}}$	$\underline{\mathfrak{t}}$
	Depreciation Amortisation - purchased goodwill - consolidation goodwill - Development Expenditure Auditors remuneration Pension costs Directors emoluments Profit on sale of tangible fixed assets Operating leasing costs: Property Equipment	23760 2702 13176 20190 10160 74052 112000 (45155) 41265 12380	26052 2702 11176 - 7440 25194 101000 - 25931 24993
,	` •		
4a.	OTHER INTEREST RECEIVABLE AND SIMILAR INCOME		
	Bank interest received	9244	9699
4b.	INTEREST PAYABLE AND SIMILAR CHARGES		
	Bank overdraft Loan interest Hire purchase	1793 172 4252 —————————————————————————————————	766 3779 709 ————————————————————————————————
5.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	Corporation tax at marginal rates Overseas taxation – payable - recoverable Prior year adjustments	(34673) 	54000 (12273) (20150) (3) 46120

The company has claimed group relief from a fellow subsidiary company and utilised losses brought forward from earlier years to extinguish its corporation tax liability on the profit for the year. The company has trading losses totaling £91000 (1998: £201 000) to offset against future trading profits.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

6. COMPANY PROFIT AND LOSS ACCOUNT

7a.

The company has taken advantage of section 230 of the Companies Act 1985 and not produced a company profit and loss account. Of the profit attributable to shareholders £169641 (1998 £51127) is dealt with in the accounts of the parent company.

. TANGIBLE ASSETS - Group			Fixtures and	
	<u>Motor</u> Vehicle	<u>Boats</u>	fittings. Office equipment	<u>Total</u>
Cost	<u>±</u>	$\underline{\underline{\mathfrak{t}}}$	<u>£</u>	<u>£</u>
At 30 September 1998	61141	114319	47339	222799
Additions	-	-	39522	39522
Exchange movement	-	-	75	75
Disposals		<u>(114319)</u>		(114319)
At 30 September 1999	61141		86936	148077
<u>Depreciation</u>				
At 30 September 1998	3821	66764	18149	88734
Charge for the year	14330	-	9430	23760
Exchange movement	-	-	24	24
Eliminated on disposal		(66764)	-	(66764)
At 30 September 1999	18151	-	27603	45754
Net book value				
At 30 September 1999	42990		<u>59333</u>	<u>102323</u>
At 30 September 1998	57320	47555	<u>29190</u>	134065

Tangible assets include the following amounts in respect of assets purchased on finance leases.

	<u>£</u>	<u>1998</u> <u>£</u>
Net hook value	46289	87226
Depreciation charge for the year	15833	13694

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

7b.	TANGIBLE ASSETS - Company	<u>Motor</u>		Fixtures and fittings, Office	
	Cost	Vehicle £	<u>Boats</u> <u>£</u>	equipment £	Total £
	At 30 September 1998 Additions Disposals	61141	114319	36467 1878	211927 1878 (114319)
	At 30 September 1999	61141		38345	99486
	Depreciation				
	At 30 September 1998 Charge for the year Eliminated on disposal At 30 September 1999 Net book value At 30 September 1999 At 30 September 1998	3821 14330 ———————————————————————————————————	(66764) (66764) 	14952 3895 18847 	85537 18225 (66764) 36998 62488 126390
	Tangible assets include the following amounts in	respect of assets p	purchased on fi	nance leases.	
				1999 <u>£</u>	199 <u>8</u> £
	Net book value		_	42990	82457
	Depreciation charge for the year		=	14330	12200

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

8a.	INTANGIBLE ASSETS – Group Cost	Purchased goodwill	Consolidated goodwill £	Product Development expenditure £	<u>Total</u> <u>£</u>
	At 30 September 1998 Additions	13510	55882 10843	38681 42078	108073 52921
	At 30 September 1999	13510	66725	80759	160994
	Amortisation				
	At 30 September 1998 Charge for the year	9232 2702	11176 13176	20190	20408 36068
	At 30 September 1999	11934	24352	20190	56476
	Net book value				
	At 30 September 1999	<u>1576</u>	42373	60569	104518
	At 30 September 1998	4278	<u>44706</u>	38681	87665
8b.	INTANGIBLE ASSETS - Company Cost		Purchased goodwill £	Product development expenditure £	Total £
	At 30 September 1998 Additions		13510	38681 42078	52191 42078
	At 30 September 1999		13510	80759	94269
	Amortisation				
	At 30 September 1998 Charge for the year		9232 2702	20190	9232 22892
	At 30 September 1999		11934	20190	32124
	Net book value		 		
	At 30 September 1999		<u>1576</u>	60569	62145
	At 30 September 1998		4278	38681	42959

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

9.	INVESTMENT - Company	<u>1999</u> <u>£</u>	<u>£</u>
	At Cost	133804	95627
	Shares in group companies		
	Directly owned subsidiaries	<u>Location</u>	Proportion of Ordinary shares held
	RDI Consultants Limited RDI Limited Intercambia Cultural RDI SL Resource Development International USA Limited RDI Hellas SA	UK Hong Kong Spain USA Greece	100%
	Indirectly owned via RDI Limited		
	RDI Management Learning Limited RDI Management Learning PTE Limited	Hong Kong Singapore	

All the above subsidiaries' principal activity is the provision and supervision of distant learning courses and other training requirements.

10.	<u>DEBTORS</u>	<u>Group</u> 1999	<u>Company</u> 1999	<u>Group</u> <u>1998</u>	<u>Company</u> <u>1998</u>
	Trade debtors	199054	24636	124053	101491
	Other debtors	-	-	4450	-
	Amounts owed by subsidiary companies	-	92539	-	6382
	Prepayments and accrued income	6886	1545	15765	7885
	•	205940	118720	144268	115758

11. BANK OVERDRAFT

The bank overdraft is secured by a Debenture over all of the company's assets dated 11 February 1999. There is also a cross guarantee between this company and RDI Consultants Limited.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

$(\underline{Continued})$

12.	OTHER CREDITORS	<u>Group</u> 1999	<u>Company</u> 1999	<u>Group</u> 1998	<u>Company</u> 1998		
	Loan secured Corporation tax Other taxes and social security Directors Ioan accounts Accruals and deferred income Other creditors Finance leases	26881 19856 87986 9093	15210 16478 8133 39821	33569 46122 11654 8189 69386 11072 10283	33569 54000 9117 9776 11072 8133 125667		
13.	CREDITORS: amounts falling due after one year						
	Finance leases	37278	37278	46366	45411		
	Finance leases repayments are phased as follows:						
	Payable within two years	37278	37278	9089	8134 ———		
	Payable within three years	<u>-</u>		37277	37277		
14.	CALLED UP SHARE CAPITAL			Group and Company 1999 £	Group and Company 1998 £		
	Authorised:			≈	~		
	100000 Ordinary shares of £1 each			100000	100000		
	Issued:						
	100000 Ordinary shares of £1 each fully paid			100000	100000		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

15. CONSOLIDATION RESERVE

This reserve represents the difference between the net assets of RDI Limited at the effective accounting date of the merger and the value of the shares issued.

16.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS FUNDS	<u>Group</u> <u>1999</u>	<u>Group</u> 1998
	As required by FRS3, a reconciliation of the movement in shareholders' funds is shown below:-	£	£
	Profit on ordinary activities after taxation and minority interests Exchange movement	12839 169	26229 1246
	Net addition to shareholders' funds Opening shareholders' funds	13008 221842	27475 194367
	Closing shareholders' funds	234850	221842
17.	CAPITAL COMMITMENTS - Group and company		
	Contracted for but not included in the accounts	-	-
		120,000	
	Authorised but not contracted for	120,000	

18. CONTINGENT LIABILITIES - Group and company

a. Operating leases:

The company and group has the following commitments under contracts for operating leases covering motor vehicles and other office equipment:

Current commitments	12380	14300
Between two and three years	8700	17500

b. In addition the company rents office premises at a rental of £ 27125 per annum (1998 - £27125 per annum) and a subsidiary rents office premises on a none cancellable operating lease at a rental of approximately £5700 per annum (1998 - £Nil)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1999

(Continued)

19. <u>SUBSEQUENT EVENTS</u>

Subsidiaries

Since the year end the group has expanded by opening a new subsidiary company in Malaysia, RDI Management Learning SDM and also a subsidiary in Italy, RDI Italia. The subsidiaries being owned ninety per cent and eighty per cent respectively.

The directors also have commenced to instigate the opening of subsidiaries in Ghana and India with the intention that these subsidiaries will commence trading, as from approximately October 2000.