# REGISTRAR'S COPY

REPORT OF THE DIRECTORS AND
CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MAY 2008
FOR

ACTIVAIR LIMITED

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## COMPANY INFORMATION for the Year Ended 31 May 2008

DIRECTORS:

M J Evans M Fountain H Irigoyen S McWilliams

**REGISTERED OFFICE:** 

Unit 1 Action Court Ashford Road Ashford Middlesex TW15 1XS

**REGISTERED NUMBER:** 

2341632 (England and Wales)

**AUDITORS:** 

Oury Clark Chartered Accountants

Registered Auditors 58 Herschel Street Slough

Slough Berkshire SL1 1PG

## REPORT OF THE DIRECTORS for the Year Ended 31 May 2008

The directors present their report with the financial statements of the company and the group for the year ended 31 May 2008.

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of a holding company and that of the group is international airfreight, sea-freight and road-freight forwarders.

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company and the group are as shown in the annexed financial statements.

During the year Activair LTD became part of OHL International division, a company based in Tennessee in USA. With the Activair subsidiaries being part of an expanded international network, this should further enable Activair to provide global logistics solutions to our customers

The results for the year and financial position of the company are as shown in the annexed financial statements.

During the year the performance of the company has remained strong. For the group, turnover increased by £7.02million to £53.82million for the period ending 31 May 2008, resulting in EBITDA increased of 158% from £1.74million to £4.74 million.

Direct costs increased proportionally with turnover during the year, resulting in Activair maintaining the gross profit % at 32.5%. With continued controls in the company's overheads, the resultant profit before tax came in at £4.77 million.

The company continues to provide services in air, sea and road at the forefront of the freight forwarding industry. Continued investment throughout the year has ensured that the company can deliver quality services to our customers.

The business continues to deliver a reasonable performance in what is a competitive market place. However, by continuing to focus on its strengths - superior service to our customers, it is anticipated that growth will continue for the foreseeable future.

The company monitors its performance through the use of Key Performance Indicators (KPI's). A number of Key Performance Indicators are employed - GP%, NP%, turnover/yield ratio together with volume throughput. Monthly management accounts are utilised to monitor these (KPI's) and these are reviewed in comparison to prior year periods and budgets. Any adverse trends are identified at an early stage and investigated.

The directors of the company continually monitor the risks that pose the greatest threat to the company. These risks include:

Sales risk (analysis of market trends and key regions of growth throughout the world)

Staff risk (the risk to the business of recruiting and retaining the right staff)

Competition risk (the risk of competitors entering or eroding the market place)

The directors have not identified any uncertainties that might effect the operations of the business in the future.

#### DIVIDENDS

No interim dividends were paid during the year ended 31 May 2008.

The directors recommend final dividends per share as follows:

Ordinary £1 shares

£70.05

The total distribution of dividends for the year ended 31 May 2008 will be £3,503,687.

#### FIXED ASSETS

Movements in fixed assets are disclosed in note 11 to the financial statements.

#### DIRECTORS

M J Evans has held office during the whole of the period from 1 June 2007 to the date of this report.

## REPORT OF THE DIRECTORS for the Year Ended 31 May 2008

#### **DIRECTORS** - continued

Other changes in directors holding office are as follows:

H M Evans - resigned 4 April 2008 C Thompson - resigned 4 April 2008 S Lai - resigned 4 April 2008 M Fountain - appointed 8 April 2008 H Irigoyen - appointed 8 April 2008 S McWilliams - appointed 8 April 2008

#### SUPPLIER PAYMENT POLICY

Terms and conditions of payments to all suppliers are agreed on an individual basis. During the year ended 31 May 2008 the trade creditors payment period was on average 27 days (2007 - 51 days).

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

#### **AUDITORS**

Oury Clark Chartered Accountants and Registered Auditors, will retire as auditor of the Company at the forthcoming annual general meeting.

A resolution to appoint Ernst and Young LLP as auditor of the Company will be proposed at the forthcoming annual general meeting.

ON BEHALF OF THE BOARD:

H Irigoyen - Director

11 February 2009

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF **ACTIVAIR LIMITED**

We have audited the financial statements of Activair Limited for the year ended 31 May 2008 on pages five to twenty five. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page three.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company and the group as at 31 May 2008 and of the profit of the group for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and

the information given in the Report of the Directors is consistent with the financial statements.

Oury Clark Chartered Accountants Registered Auditors 58 Herschel Street Slough Berkshire

SL1 1PG

11 February 2009

## CONSOLIDATED PROFIT AND LOSS ACCOUNT for the Year Ended 31 May 2008

		31.5	.08	31.5.0	07
	Notes	£	£	£	£
TURNOVER Continuing operations Discontinued operations	2	36,477,666 17,345,631	53,823,297	46,805,477	46,805,477
Cost of sales	3		36,458,490		32,067,378
GROSS PROFIT	3		17,364,807		14,738,099
Net operating expenses	3		12,623,405		12,999,927
OPERATING PROFIT Continuing operations Discontinued operations	5	3,836,733 904,669	4,741,402	1,738,172	1,738,172
Interest receivable and similar income			71,240		18,001
			4,812,642		1,756,173
Interest payable and similar charges	6		39,601		46,989
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			4,773,041		1,709,184
Tax on profit on ordinary activities	7		866,239		470,090
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			3,906,802		1,239,094
Minority interest - equity			1,603		2,523
RETAINED PROFIT FOR THE YEAR FO	OR THE G	ROUP	3,905,199		1,236,571

## CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the Year Ended 31 May 2008

	31.5.08 £	31.5.07 £
PROFIT FOR THE FINANCIAL YEAR	3,905,199	1,236,571
Exchange profit/(loss) on restatement of consolidation	66,991	(59,768)
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	3,972,190	1,176,803

## CONSOLIDATED BALANCE SHEET 31 May 2008

		31.5.08	3	31.5.0	7
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	10		162,159		-
Tangible assets	11		956,807		984,387
Investments	12				36,996
			1,118,966		1,021,383
CURRENT ASSETS					
Stocks	13	81,068		-	
Debtors	14	5,511,702		6,654,389	
Cash at bank and in hand		3,787,041		2,674,545	
		9,379,811		9,328,934	
CREDITORS Amounts falling due within one year	15	5,879,338		6,186,018	
NET CURRENT ASSETS			3,500,473		3,142,916
TOTAL ASSETS LESS CURRENT LIABILITIES			4,619,439		4,164,299
CREDITORS					
Amounts falling due after more than one year	16		(95,727)		(77,892)
MINORITY INTERESTS	20		<del>-</del>		(31,198)
NET ASSETS			4,523,712		4,055,209
CAPITAL AND RESERVES			** ***		50.000
Called up share capital	21		50,000		50,000
Profit and loss account	22		4,473,712		4,005,209
SHAREHOLDERS' FUNDS	27		4,523,712		4,055,209

The financial statements were approved by the Board of Directors on 11 February 2009 and were signed on its behalf by:

H Irigoyen - Director

S McWilliams - Director

## COMPANY BALANCE SHEET 31 May 2008

		31.5.0	8	31.5.0	17
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	10		-		-
Tangible assets	11		380,701		145,305
Investments	12		350,872		156,029
			731,573		301,334
CURRENT ASSETS					
Debtors	14	123,372		1,012,989	
Cash at bank		1,413,330		651,521	
		1,536,702		1,664,510	
CREDITORS					
Amounts falling due within one year	15	<u>754,120</u>		785,850	
NET CURRENT ASSETS			782,582		878,660
TOTAL ASSETS LESS CURRENT LIABILITIES			1,514,155		1,179,994
CAPITAL AND RESERVES					
Called up share capital	21		50,000	•	50,000
Profit and loss account	22		1,464,155		1,129,994
SHAREHOLDERS' FUNDS	27		1,514,155		1,179,994

The financial statements were approved by the Board of Directors on 11 February 2009 and were signed on its behalf by:

H Irigoyen - Director

CMaWilliams Director

## CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 31 May 2008

		31.5.0	8	31.5.0	7
	Notes	£	£	£	£
Net cash inflow from operating activities	1		4,750,780		2,739,074
Returns on investments and servicing of finance	2		31,639		(28,988)
Taxation			(987,767)		(442,822)
Capital expenditure and financial investment	2		1,462,066		(354,835)
Equity dividends paid			(3,503,687)		
			1,753,031		1,912,429
Financing	2		_(100,020)		(27,140)
Increase in cash in the period			1,653,011		1,885,289
Reconciliation of net cash flow to movement in net funds	3				
Increase in cash in the period Cash outflow		1,653,011		1,885,289	
from decrease in debt and lease financing		100,020		27,140	
Change in net funds resulting from cash flows Disposal of subsidiary			1,753,031		1,912,429
undertakings			(536,001)		
Movement in net funds in the period Net funds at 1 June			1,217,030 2,558,968		1,912,429 646,539
Net funds at 31 May			3,775,998		2,558,968

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## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 31 May 2008

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

Continuing   Discontinued   £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £	Year ended 31 May 2008			
Deperating profit	Tell clided of May 2000	-		
Depreciation charges	Operating profit		<del></del>	**
Profit of disposal of fixed assets			•	
Exchange rate movement on consolidation				
Decrease in stocks   (83,082)   (6)   (83,082)   Decrease in debtors   1,828,368   (774,206)   1,034,162   Increase in creditors   648,677   68,084   716,761   Total   February   Total   Total   February   Total   Total   February   Total   Total   February   Total   Tota			(1.882)	
Decrease in debtors			* *	
Net cash inflow from continuing operating activities   4,495,223   255,557   Net cash inflow from operating activities   4,495,223   255,557   Net cash inflow from operating activities   4,495,223   255,557   Net cash inflow from operating activities   Continuing   Discontinued   Total   E   E   E   E   E   E   E   E   E				
Net cash inflow from continuing operating activities   A,495,223   255,557				
Net cash inflow from operating activities $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	moreuse in creations			
Net cash inflow from operating activities   255,557	Net cash inflow from continuing operating activities	4,495,223		
Net cash inflow from operating activities         4,750,780           Year ended 31 May 2007           Continuing for fill the color of the colo			255,557	
Year ended 31 May 2007           Continuing profit         Continuing f.         Discontinued f.         Total f.           Operating profit         1,738,172         -         1,738,172           Depreciation charges         294,591         -         294,591           Profit on disposal of fixed assets         (12,058)         -         (12,058)           Increase in minority interest         (1,719)         -         (1,199)           Exchange rate movement on consolidation         (51,080)         -         (51,080)           Decrease in debtors         756,017         -         756,017           Increase in creditors         15,151         -         15,151           Net cash inflow from continuing operating activities         2,739,074         -           Net cash inflow from operating activities         31,5.08         31,5.08         £           Returns on investments and servicing of finance         1         £         £           Interest received         71,240         18,001         18,	, -	<del></del>		
Operating profitContinuing for fixed assetsContinuing from the fixed assetsContinuing from the fixed assetsTotal fixed fixed assetsOperating profit1,738,172- 294,591- 294,591Profit on disposal of fixed assets(12,058)- (12,058)Increase in minority interest(12,199)- (1,719)Exchange rate movement on consolidation(51,080)- (51,080)Decrease in debtors756,017- 756,017Increase in creditors15,151- 15,151Net cash inflow from continuing operating activities2,739,074Net cash inflow from operating activities2,739,074Net cash inflow from operating activities31,5.0831,5.07Externs on investments and servicing of finance11,24018,001Interest received71,24018,001Interest received71,24018,001Interest paid(25,148)(35,590)Interest element of finance lease payments(14,453)(11,399)Net cash inflow/(outflow) for returns on investments and servicing of finance31,639(28,988)Capital expenditure and financial investment(194,960)-Purchase of intangible fixed assets(194,960)-Purchase of tangible fixed assets(455,603)(375,620)Sale of fixed asset investments2,065,901-	Net cash inflow from operating activities			4,750,780
Coperating profit	Year ended 31 May 2007			
Depreciating profit		_		
Depreciation charges   294,591   - 294,591   - 294,591   Profit on disposal of fixed assets   (12,058)   - (12,058)   Increase in minority interest   (1,719)   - (1,719)   Exchange rate movement on consolidation   (51,080)   - (51,080)   Decrease in debtors   756,017   - 756,017   Increase in creditors   15,151   - 15,151     - 15,151			£	
Profit on disposal of fixed assets			-	
Increase in minority interest		, ,	-	
Exchange rate movement on consolidation			-	
Decrease in debtors   756,017   - 756,017     15,151   - 15,151			=	
Net cash inflow from continuing operating activities   2,739,074	Exchange rate movement on consolidation		-	
Net cash inflow from continuing operating activities  Net cash inflow from discontinued operating activities  Net cash inflow from operating activities  Net cash inflow from operating activities  2,739,074   ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT  31.5.08  \$15.08  £  £  Returns on investments and servicing of finance Interest received Interest received Interest paid Interest element of finance lease payments  (25,148) (35,590) Interest element of finance lease payments  Net cash inflow/(outflow) for returns on investments and servicing of finance  Capital expenditure and financial investment Purchase of intangible fixed assets  (194,960) Purchase of tangible fixed assets (455,603) Sale of tangible fixed assets (46,728) Sale of fixed asset investments 2,065,901  -  -  -  -  -  -  -  -  -  -  -  -  -	Decrease in debtors		-	
Net cash inflow from discontinued operating activities  Net cash inflow from operating activities  ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT  31.5.08 31.5.07 £ Returns on investments and servicing of finance Interest received Interest paid Interest paid Interest element of finance lease payments  Net cash inflow/(outflow) for returns on investments and servicing of finance  Capital expenditure and financial investment  Purchase of intangible fixed assets  Capital expenditure and financial investment  Purchase of tangible fixed assets  (194,960) Sale of tangible fixed assets  (455,603) (375,620) Sale of fixed asset investments  2,065,901  -	Increase in creditors	<u> 15,151</u>	-	15,151
Net cash inflow from discontinued operating activities  Net cash inflow from operating activities  ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT  31.5.08 31.5.07 £  Returns on investments and servicing of finance Interest received Interest paid Interest paid Interest element of finance lease payments  Net cash inflow/(outflow) for returns on investments and servicing of finance  Capital expenditure and financial investment  Purchase of intangible fixed assets  Capital expenditure and financial investment  Purchase of tangible fixed assets  (194,960) Sale of tangible fixed assets  46,728 20,785 Sale of fixed asset investments  2,065,901  -		2 720 074		
Net cash inflow from operating activities         2,739,074           ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT           31.5.08 £ £           Returns on investments and servicing of finance           Interest received         71,240 18,001           Interest paid         (25,148) (35,590)           Interest element of finance lease payments         (14,453) (11,399)           Net cash inflow/(outflow) for returns on investments and servicing of finance         31,639 (28,988)           Capital expenditure and financial investment         (194,960) (455,603) (375,620)           Purchase of intangible fixed assets         (455,603) (375,620)           Sale of tangible fixed assets         46,728 (20,785)           Sale of fixed asset investments         2,065,901 (20,901)		2,739,074		
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT  31.5.08 31.5.07 £  Returns on investments and servicing of finance Interest received 71.240 18,001 Interest paid (25,148) (35,590) Interest element of finance lease payments (14,453) (11.399)  Net cash inflow/(outflow) for returns on investments and servicing of finance 31,639 (28,988)  Capital expenditure and financial investment Purchase of intangible fixed assets (194,960) - Purchase of tangible fixed assets (455,603) (375,620) Sale of tangible fixed assets 46,728 20,785 Sale of fixed asset investments 2,065,901 -	Net cash inflow from discontinued operating activities		<del></del>	
Returns on investments and servicing of finance Interest received Interest paid Interest element of finance lease payments  Net cash inflow/(outflow) for returns on investments and servicing of finance  Capital expenditure and financial investment Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of fixed asset investments  131.5.08 £ £ £ £ £  18,001 18,001 (25,148) (35,590) (11,399) (11,399) (28,988)  (194,960) - (194,960) - (194,960) - (194,960) - (28,988) (375,620) - (375,620) Sale of tangible fixed assets (455,603) (375,620) Sale of fixed asset investments 2,065,901 -	Net cash inflow from operating activities			2,739,074
Returns on investments and servicing of finance Interest received 71,240 18,001 Interest paid (25,148) (35,590) Interest element of finance lease payments (14,453) (11,399)  Net cash inflow/(outflow) for returns on investments and servicing of finance 31,639 (28,988)  Capital expenditure and financial investment Purchase of intangible fixed assets (194,960) Purchase of tangible fixed assets (455,603) (375,620) Sale of tangible fixed assets 46,728 20,785 Sale of fixed asset investments 2,065,901 -	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN	N THE CASH FLOW	V STATEMENT	
Returns on investments and servicing of finance Interest received 71,240 18,001 Interest paid (25,148) (35,590) Interest element of finance lease payments (14,453) (11,399)  Net cash inflow/(outflow) for returns on investments and servicing of finance 31,639 (28,988)  Capital expenditure and financial investment Purchase of intangible fixed assets (194,960) - Purchase of tangible fixed assets (455,603) (375,620) Sale of tangible fixed assets 46,728 20,785 Sale of fixed asset investments 2,065,901 -			31.5.08	31.5.07
Interest received 171,240 18,001 (25,148) (35,590) Interest paid (25,148) (35,590) (11,399)  Net cash inflow/(outflow) for returns on investments and servicing of finance 31,639 (28,988)  Capital expenditure and financial investment Purchase of intangible fixed assets (194,960) - Purchase of tangible fixed assets (455,603) (375,620) Sale of tangible fixed assets 46,728 20,785 Sale of fixed asset investments 2,065,901 -			£	£
Interest paid (25,148) (35,590) Interest element of finance lease payments (14,453) (11,399)  Net cash inflow/(outflow) for returns on investments and servicing of finance (25,148) (11,399)  Capital expenditure and financial investment Purchase of intangible fixed assets (194,960) - Purchase of tangible fixed assets (455,603) (375,620) Sale of tangible fixed assets (457,28) (20,785) Sale of fixed asset investments (2,065,901) -	Returns on investments and servicing of finance			
Interest element of finance lease payments  Net cash inflow/(outflow) for returns on investments and servicing of finance  Capital expenditure and financial investment Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets Sale of fixed asset investments  (194,960) - (375,620) - (375,	Interest received			
Net cash inflow/(outflow) for returns on investments and servicing of finance  Capital expenditure and financial investment  Purchase of intangible fixed assets  Purchase of tangible fixed assets  Sale of tangible fixed assets  Sale of fixed asset investments  (194,960)  - 46,728  20,785  Sale of fixed asset investments				
Capital expenditure and financial investment Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets Sale of fixed asset investments  Capital expenditure and financial investment  (194,960) - (375,620)	Interest element of finance lease payments		<u>(14,453</u> )	(11,399)
Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets Sale of fixed asset investments  (194,960) (455,603) (375,620) 46,728 20,785 2,065,901 -	Net cash inflow/(outflow) for returns on investments and service	ing of finance	31,639	(28,988)
Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets Sale of fixed asset investments  (194,960) (455,603) (375,620) 46,728 20,785 2,065,901 -	Capital expenditure and financial investment			
Purchase of tangible fixed assets Sale of tangible fixed assets Sale of fixed asset investments  (455,603) (375,620) 46,728 20,785  2,065,901 -			(194,960)	-
Sale of tangible fixed assets Sale of fixed asset investments  46,728 20,785 2,065,901 -			• • •	(375,620)
Sale of fixed asset investments 2,065,901 -				
Net cash inflow/(outflow) for capital expenditure and financial investment 1,462,066 (354,835)				
	Net cash inflow/(outflow) for capital expenditure and financial	investment	1,462,066	(354,835)

The notes form part of these financial statements

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 31 May 2008

## 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT - continued

				31.5.08 £	31.5.07 £
	Financing Capital repayments in year			(100,020)	<u>(27,140</u> )
	Net cash outflow from financing			(100,020)	(27,140)
3.	ANALYSIS OF CHANGES IN NET FUNDS  Net cash:	At 1.6.07 £	Cash flow £	Disposal of subsidiary undertaking £	At 31.5.08 £
	Net cash: Cash at bank and in hand Bank overdraft	2,674,545 (4,514) 2,670,031	1,648,497 4,514 1,653,011	(536,001)	3,787,041
	Debt: Finance leases	(111,063) (111,063)	100,020 100,020	<del>-</del>	(11,043) (11,043)
	Total	2,558,968	1,753,031	(536,001)	3,775,998

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 31 May 2008

#### 4. DISPOSAL OF BUSINESS

Net assets disposed of in Activair New York Inc. Fixed assets	£ 95,482
Stocks Debtors Cash Creditors	1,441,636 380,399 (1,042,532)
Profit on disposal	874,985 1,226,823
Sale Proceeds	2,101,808
Net assets disposed of in Activair Indianapolis Inc. Fixed assets Stocks Debtors Cash Creditors  Profit on disposal	\$ 57,619 2,020 983,395 155,602 (598,738)  599,898 802,281
Sale Proceeds	1,402,179

The businesses sold during the year contributed £60,018 to the groups net operating cash flows, paid £6,319 in respect of net returns on investments and servicing of finance, paid £135,824 in respect of taxation and utilised £43,320 for capital expenditure.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the Year Ended 31 May 2008

#### 1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

#### Basis of consolidation

The consolidated accounts incorporate the accounts of the company and those of its subsidiaries, all of which are made up to 31 May 2008 (Note 12 refers).

#### Turnover

Turnover represents net invoiced sales of services to third parties, excluding value added tax.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of the final 6% of Activair (Hong Kong) Limited in 2008, is being amortised evenly over its estimated useful life of twenty years.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold property - over remaining term of lease

Plant and machinery - 20% on cost
Motor vehicles - 20% - 25% on cost
Furniture & equipment - 15% - 33% on cost

The carrying values of the tangible fixed assets are reviewed for impairments in periods if events or changes in circumstances indicate that the carrying values may not be recoverable.

#### Stocks

Work in progress is valued at the lower of cost and net realisable value.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

#### Deferred tax

Financial Reporting Standard 19 "Deferred tax" requires deferred tax to be provided on all material timing differences, arising from the different treatment for accounts and tax purposes of transactions and events recognised in the financial statements of the current and previous year. Deferred taxation is calculated at the rates at which it is estimated that the tax will arise.

Deferred taxation is not provided in respect of timing differences arising from the revaluation of fixed assets unless it is likely that the gain will not be rolled over.

#### Foreign currencies

In the individual company accounts assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Differences arising on translation and on conversion of ordinary foreign currency transactions during the year are dealt with as part of the profit on ordinary activities.

On consolidation the balance sheet of the foreign subsidiaries are converted at the rate of exchange ruling at the balance sheet date. Amounts in the profit and loss account of the foreign subsidiaries are translated at the closing rate for the accounting period. The difference on exchange arising from the re-translation of the opening net investment in a subsidiary company and from the translation of the results of that company at the closing rate are taken to reserves.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 1. ACCOUNTING POLICIES - continued

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight-line basis over the term of the lease.

#### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate.

#### Fixed asset investments

The carrying values of the fixed asset investments are reviewed for impairments in periods if events or changes in circumstances indicate that the carrying values may not be recoverable.

#### 2. TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the company and group.

The directors have not complied with either Statement of Standard Accounting Practice 25 or Companies Act 1985 (Schedule 4 paragraph 55) as regards the disclosure of segmental information. The group carries on three classes of business, being that of airfreight, sea-freight and road-freight forwarding. Geographically the group can be divided into four major sectors; the United Kingdom, North America, Far East and Oceania. The nature of the trade of the group is such that the separation of turnover, profit and net assets by geographical area would be difficult, time consuming and expensive and provide little additional information to users of the financial statements.

In addition the directors are of the opinion that divulgence of the geographical split of the group's operations to competitors could be prejudicial to the group.

#### 3. ANALYSIS OF OPERATIONS

Cost of sales	Continuing £ 23,297,094	31.5.08 Discontinued £ 13,161,396	Total £ 36,458,490
Gross profit	13,180,572	4,184,235	17,364,807
Net operating expenses:			
Administrative expenses Other operating income	9,418,297 (74,458)	3,279,566	12,697,863 (74,458)
	9,343,839	3,279,566	12,623,405

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 3. ANALYSIS OF OPERATIONS - continued

	Cost of sales	Continuing £ 32,067,378	31.5.07 Discontinued £	Total £ 32,067,378
	Gross profit ·	14,738,099	-	14,738,099
	Net operating expenses:			
	Administrative expenses	12,999,927		12,999,927
4.	STAFF COSTS .		31.5.08 £	31.5.07 £
	Wages and salaries		9,209,431	7,137,324
	Social security costs		131,499	482,071
	Other pension costs		161,248	144,927
	omer pension saud			
			9,502,178	7,764,322
	The average monthly number of employees during the year wa	s as follows:	31.5.08	31.5.07
			31.3.00	31.3.07
	Sales and administration		<u>291</u>	<u>261</u>
5.	OPERATING PROFIT			
	The operating profit is stated after charging/(crediting):			
			31.5.08	31.5.07
	*** 0.1 . 1 . 1/		£	£ 269,900
	Hire of plant and machinery Other operating leases		223,049 147,854	699,605
	Depreciation - owned assets		260,706	258,547
	Depreciation - assets on finance leases		47,462	36,044
	Profit on disposal of fixed assets		(2,032,625)	(12,058)
	Auditors' remuneration		24,423	25,000
	Foreign exchange differences		(140,918)	6,909
	Directors' emoluments Directors' pension contributions to money purchase schemes		948,601 2,233	1,318,775 2,520
	The number of directors to whom retirement benefits were acc	ruing was as follows:		
	Money purchase schemes		2	2

In addition to the Auditors' remuneration disclosed above, £33,129 (2007 - £17,383) was charged for non-audit services.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 5. OPERATING PROFIT - continued

	Information regarding the highest paid director is as follows:	31.5.08 £	31.5.07 £
	Emoluments etc	189,382	454,735
6.	INTEREST PAYABLE AND SIMILAR CHARGES	31.5.08 £	31.5.07 £
	Interest payable on short term borrowings Hire purchase	25,148 14,453	35,590 11,399
		39,601	46,989
7.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	31.5.08 £	31.5.07 £
	Current tax: UK corporation tax Under provision of UK tax Relief for overseas taxation	439,386 (9,301) - 436,154	353,306 10,507 (57,494) 163,771
	Foreign corporation tax  Tax on profit on ordinary activities	866,239	470,090
	Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation tax in the UK. T	The difference is e	xplained below:
		31.5.08 £	31.5.07 £
	Profit on ordinary activities before tax	4,773,041	1,709,184
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2007 - 30%)	1,431,912	512,755
	Effects of: Capital allowances in excess of depreciation Income disallowed Expenses disallowed Other adjustments to tax charge Tax exemption Consolidation adjustments due to different tax rates Tax (over)/underprovision from previous year	(22,126) (612,630) 22,048 (31,335) (7,401) 95,072 (9,301)	3,567 (5,236) 24,828 (7,166) (7,445) (16,692) (34,521)
	Current tax charge	866,239	470,090

The foreign corporation tax relates wholly to profits incurred in the year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

#### 8. PROFIT OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £3,837,848 (2007 - £445,946).

9.	DIVIDENDS

	31.5.08	31.5.07
	£	£
Ordinary shares of £1 each		
Final	3,503,687	<u> </u>
rinai	<u> </u>	

### 10. INTANGIBLE FIXED ASSETS

G	ro	u	P

•	Goodwill £
COST Additions	162,159
At 31 May 2008	162,159
NET BOOK VALUE At 31 May 2008	162,159

The goodwill addition relates to the purchase of the 6% minority interest of the share capital of Activair (Hong Kong) Limited. Consideration of £194,960 was paid for the acquisition of assets and liabilities with a net value of £32,801.

### 11. TANGIBLE FIXED ASSETS

#### Group

Group			Fixtures		
	Short leasehold £	Plant and machinery £	and fittings £	Motor vehicles £	Totals £
COST					
At 1 June 2007	261,596	539,597	1,199,260	289,787	2,290,240
Additions	36,284	258,426	113,535	47,358	455,603
Disposals	(73,131)	(73,531)	(260,583)	(203,516)	(610,761)
Exchange differences	3,578	10,872	28,719	1,728	44,897
At 31 May 2008	228,327	735,364	<u> 1,080.931</u>	<u>135,357</u>	2,179,979
DEPRECIATION					
At 1 June 2007	88,518	266,537	753,698	197,098	1,305,851
Charge for year	29,385	50,163	188,562	40,058	308,168
Eliminated on disposal	(27,034)	(57,451)	(171,178)	(159,091)	(414,754)
Exchange differences	480	5,253	16,933	1,241	23,907
At 31 May 2008	91,349	264,502	788,015	79,306	1,223,172
NET BOOK VALUE					
At 31 May 2008	136,978	470,862	292,916	56,051	956,807
-		<del></del>			
At 31 May 2007	173,078	273,060	445,562	92,689	984,389

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 11. TANGIBLE FIXED ASSETS - continued

### Group

Fixed assets, included in the above, which are held under finance leases are as follows:

Fixtures Plant and and Motor	m . I
machinery fittings vehicles £ £ £	Totals £
COST	
At 1 June 2007 35,513 43,377 97,042	175,932
Additions - 24,313 32,398	56,711
Disposals (27,550)	
Exchange differences - (77)	
Transfer to ownership $(35,513)$ $(67,690)$ $(101,813)$	(203,010)
At 31 May 2008	
DEPRECIATION	
At 1 June 2007 9,957 16,566 43,592	70,115
Charge for year 11,758 12,322 23,382	47,462
Eliminated on disposal - (17,053)	
Exchange differences - (47)	
Transfer to ownership $(21,715)$ $(28,888)$ $(49,874)$	(100,477)
At 31 May 2008	
NET BOOK VALUE	
At 31 May 2008	-
At 31 May 2007 <u>25,556</u> <u>26,811</u> <u>53,450</u>	105,817
Company	
Plant and Motor	
machinery vehicles	Totals
${f f}$	£
COST	146 206
At 1 June 2007 145,305 - Additions 235,396 13,252	145,305 248,648
Disposals	(13,232)
At 31 May 2008 <u>380,701</u>	380,701
NET BOOK VALUE	
At 31 May 2008 380,701	380,701
At 31 May 2007 <u>145,305</u> <u>-</u>	145,305

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

#### 12. FIXED ASSET INVESTMENTS

Group	
	Unlisted investments £
COST At 1 June 2007 Disposals	36,997 (36,997)
At 31 May 2008	
NET BOOK VALUE At 31 May 2008	<del>.</del>
At 31 May 2007	<u>36,997</u>
Company	Unlisted
Company	Unlisted investments £
COST At 1 June 2007 Additions Disposals	investments
COST At 1 June 2007 Additions	investments £ 156,030 194,960
COST At 1 June 2007 Additions Disposals	investments £ 156,030 194,960 (118)

The group or the company's investments at the balance sheet date in the share capital of companies include the following:

#### Subsidiaries

Activoir	(IIK)	Ltd

Country of incorporation: England & Wales Nature of business: Freight forwarding

Class of shares: holding Ordinary 100.00

### Activair (Singapore) Pte Ltd

Country of incorporation: Singapore Nature of business: Freight forwarding

Class of shares: holding Ordinary 100.00

### Activair (Hong Kong) Ltd

Country of incorporation: Hong Kong Nature of business: Freight forwarding

Class of shares: holding Ordinary 100.00

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

#### 12. FIXED ASSET INVESTMENTS - continued

Activair (New Zealand) Ltd

Country of incorporation: New Zealand Nature of business: Freight forwarding

Class of shares: holding Ordinary 100.00

Activair Australia Pte Ltd

Country of incorporation: Australia Nature of business: Freight forwarding

Class of shares: holding Ordinary 100.00

**Activair Travel Limited** 

Country of incorporation: England and Wales

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

**Activroad Limited** 

Country of incorporation: England & Wales

Nature of business: Dormant

Class of shares: holding
Ordinary 100.00

Activsea Limited

Country of incorporation: England and Wales

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

Activair Sea Logistics (Pty) Ltd Country of incorporation: South Africa

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

On 4 January 2008 the the remaining 6% shareholding of Activair (Hong Kong) Limited was purchased by Activair Limited. The consideration paid was £194,960.

On 31 May 2008, Activair (New York) Inc and Activair (Indianapolis) Inc were disposed of by Activair Limited to OH Logistics International Holdings Inc. OH Logistics International Holdings Inc is the ultimate parent company of Activair Limited. The profit on disposal of Activair (New York) Inc was £1,226,825. Similarly, the profit on disposal of Activair (Indianapolis) Inc was £802,281.

Included within these consolidated accounts are the results of these two undertakings for the year ended 31 May 2008. Activair (New York) Inc made a Net Profit of £435,608 in the year ended 31 May 2008 and Activair (Indianapolis) Inc made a Net Profit of £462,743.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 13. STOCKS

				Gre	
				31.5.08	31.5.07
				£ 81,068	£
	Work-in-progress			01,000	
14.	DEBTORS				
		Gre	oun	Com	pany
		31.5.08	31.5.07	31.5.08	31.5.07
		£	£	£	£
	Amounts falling due within one year:				
	Trade debtors	5,222,571	6,212,688	117 700	279
	Amounts owed by group undertakings		100.575	117,799	947,144
	Other debtors	126,885	198,575	5,573	65,566
	Deferred tax asset	47,204 90,922	19,245 223,881	_	_
	Prepayments and accrued income	90,922	225,001		
		5,487,582	6,654,389	123,372	1,012,989
		3,101,002			<del></del>
	Amounts falling due after more than one year:				
	Other debtors	24,120	_		•
	Other debiots	21,120			
		5 511 702	( (54 390	123,372	1,012,989
	Aggregate amounts	5,511,702	6,654,389	123,372	1,012,969
	Deferred tax asset	Cr	oup	Com	pany
		31.5.08	31.5.07	31.5.08	31.5.07
		£	£	£	£
	Deferred tax	47,204	19,245		<u> </u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	31.5.08	31.5.07	31.5.08	31.5.07
	£	£	£	£
Bank loans and overdrafts (see note 17)	-	4,514	-	•
Finance leases (see note 18)	3,547	57,237	•	-
Trade creditors	3,432,884	3,852,375	60,048	28,620
Amounts owed to group undertakings	99,062	-	363	8
Social security and other taxes	563,637	515,876	110,288	22,914
Accrued expenses and other creditors	1,780,208	1,756,016	<u>583,421</u>	<u>734,308</u>
	5,879,338	6,186,018	754,120	785,850

The amounts owed to group undertakings relate to the following

	*
Barthco International Inc	1,984
Activair Indianapolis Inc	37,218
Activair New York Inc	59,860
	99,062

Barthco International Inc. is a fellow group company of OH Logistics International Holdings Inc. OH Logistics International Holdings Inc is the ultimate parent company of Activair Limited.

### 16. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Grou	Group	
	31.5.08	31.5.07	
	£	£	
Finance leases (see note 18)	7,496	53,826	
Other creditors	88,231	24,066	
	95,727	77,892	

#### 17. LOANS

An analysis of the maturity of loans is given below:

	Group	
	31.5.08 £	31.5.07 £
Amounts falling due within one year or on demand: Bank overdrafts	<del></del> :	4.514

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

#### **OBLIGATIONS UNDER LEASING AGREEMENTS** 18.

Group		Finance leases	
	31.5.08 £	31.5.07 £	
Net obligations repayable: Within one year Between one and five years	3,547 7,496	57,237 53.826	
·	11,043	111,063	

The company had no commitments under operating lease agreements. The following payments are committed to be paid by

Group	Land and buildings		Other operating leases	
	31.5.08 £	31.5.07 £	31.5.08 £	31.5.07 £
Expiring:	~	-	-	-
Within one year	40,798	13,676	117,330	128,496
Between one and five years	573,374	558,080	152,664	70,340
	614,172	571,756	269,994	198,836
DEFERRED TAX				

### 19.

Group	£
Balance at 1 June 2007	(19,245)
Deferred tax charge in the year	(27,959)
Balance at 31 May 2008	<u>(47,204)</u>

#### 20. MINORITY INTERESTS

Minority interest related to the 6% shareholding of Activair (Hong Kong) Limited. This was purchased on 4th January 2008 by Activair Limited.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

### 21. CALLED UP SHARE CAPITAL

	Authorised: Number: 100,000 11,500	Class: Ordinary Preference Shares	Nominal value: £1 £1	31.5.08 £ 100,000 11,500	31.5.07 £ 100,000 11,500
	Allotted, issued Number:	and fully paid: Class:	Nominal value:	31.5.08 £	31.5.07 £
	50,000	Ordinary	£I	50,000	50,000
22.	RESERVES				
	At 1 June 2007 Profit for the year Dividends Exchange different	ences			Profit and loss account £  4,005,209 3,905,199 (3,503,687) 66,991
	Company				Profit and loss account £
	At 1 June 2007 Profit for the year Dividends	ar			1,129,994 3,837,848 (3,503,687)
	At 31 May 2008	:			1,464,155

#### 23. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £33,000 (2007 - £30,750).

1 40 1

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 31 May 2008

#### 24. ULTIMATE PARENT COMPANY

Prior to 4 April 2008, the ultimate controlling party was H M Evans by virtue of his majority shareholding of the equity capital of the Company.

From 4 April 2008, the immediate parent company is OH Logistics International (UK) Holdings Limited, which is incorporated in England and Wales. The immediate parent company of OH Logistics International (UK) Holdings Limited is OH Logistics International Holdings III BV, which is incorporated in The Netherlands. The ultimate parent company is OH Logistics International Holdings Inc, a company incorporated in U.S.A.

#### 25. CAPITAL COMMITMENTS

	31.5.08	31.5.07
	£	£
Contracted but not provided for in the		
financial statements	-	105,246

#### 26. RELATED PARTY DISCLOSURES

The company has taken advantage of the exemption contained in Financial Reporting Standard 8 not to disclose transactions between itself and other companies within its group on the grounds that those companies and transactions are included within the consolidated financial statements presented by the company.

### 27. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group	31.5.08 £	31.5.07 £
Profit for the financial year Dividends	3,905,199 (3,503,687)	1,236,571
	401,512	1,236,571
Other recognised gains and losses relating to the year (net)	66,991	(59,768)
Net addition to shareholders' funds	468,503	1,176,803
Opening shareholders' funds	4,055,209	2,878,406
Closing shareholders' funds	4,523,712	4,055,209
Company		21.5.07
	31.5.08 £	31.5.07 £
Profit for the financial year	3,837,848	445,946
Dividends	(3,503,687)	
Net addition to shareholders' funds	334,161	445,946
Opening shareholders' funds	1,179,994	734,048
Closing shareholders' funds	1,514,155	1,179,994

### 28. GROUP ACCOUNTS

Copies of the group accounts are available from the registered office as shown on page 1 of these financial statements.