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# BACHEM (U.K.) LIMITED REPORT OF THE DIRECTORS AND AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2010

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#### BACHEM (U.K.) LIMITED

#### **COMPANY INFORMATION** FOR THE YEAR ENDED 31ST DECEMBER 2010

DIRECTORS.

Dr S Moore

Dr D Erne Dr R Nyfeler

SECRETARY:

Dr D Erne

**REGISTERED OFFICE:** 

Delph Court Sherdley Business Park 1 Sullivans Way

St Helens Merseyside WA9 5GL

REGISTERED NUMBER

02006400 (England and Wales)

**AUDITORS** 

Livesey Spottiswood Ltd Chartered Accountants and Registered Auditors 17 George Street St Helens Merseyside

WA10 1DB

**BANKERS** 

Barclays Bank Plc 19 Church Street St Helens Merseyside WA10 IBG

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST DECEMBER 2010

The directors present their report with the financial statements of the company for the year ended 31st December 2010

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the production and distribution of fine chemicals for medical and pharmaceutical research

#### REVIEW OF BUSINESS

The results for the year and the financial position of the company are shown in the annexed financial statements

The company turnover has shown an increase of 14% compared to the previous year. This is a good result and reflects a significant increase in the area of custom synthesis. Within the last quarter of the year, Bachem Uk took on sales of custom synthesis products from the U.S. Market previously undertaken by Bachem Biosciences Inc. This helped to increase custom synthesis sales. The directors anticipate an increase in custom synthesis turnover over of 30-50% over the next 12 months.

The operating result which is the company's main performance indicator has increased to 16.6% from 13.5% in the previous year. The directors have identified this as being due to the much increased custom synthesis activity. Nevertheless this is a reasonable result for 2010. It is anticipated that due to the new sales from the U.S. along with growth in the European market, growth should approach 40% for 2011.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31st December 2010

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1st January 2010 to the date of this report

Dr S Moore

Dr D Erne

Dr R Nyfeler

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state that the financial statements comply with IFRS,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### BACHEM (U K ) LIMITED

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST DECEMBER 2010

#### **AUDITORS**

The auditors, Livesey Spottiswood Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

Dr D Erne - Secretary

18th February 2011

#### REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF **BACHEM (U.K.) LIMITED**

We have audited the financial statements of Bachem (U K ) Limited for the year ended 31st December 2010 on pages five to sixteen The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted for use in the European Union

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with IFRSs as adopted for use in the European Union, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mr Andrew Mc Minnis (Senior Statutory Auditor) for and on behalf of Livesey Spottiswood Ltd

Chartered Accountants and

Registered Auditors 17 George Street

St Helens Merseyside

**WA10 1DB** 

18th February 2011

## INCOME STATEMENT FOR THE YEAR ENDED 31ST DECEMBER 2010

	Notes	2010 £	2009 £
CONTINUING OPERATIONS			
Revenue	2	2,483,131	2,168,336
Cost of sales		(1,189,279)	(1,049,041)
GROSS PROFIT		1,293,852	1,119,295
Other operating income		-	75
Distribution costs		(65,390)	(72,348)
Administrative expenses		(815,319)	(753,396)
OPERATING PROFIT		413,143	293,626
Finance costs	4	(9,000)	(4,395)
Finance income	4	774	4,055
PROFIT BEFORE INCOME TAX	5	404,917	293,286
Income tax	6	(101,548)	(89,005)
PROFIT FOR THE YEAR		303,369	204,281

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER 2010

	2010 £	2009 £
PROFIT FOR THE YEAR	303,369	204,281
OTHER COMPREHENSIVE INCOME	•	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	303,369	204,281

## BACHEM (U.K.) LIMITED (Vecusition ンコンロン ウェンロン ンコンロン ンコンロン コンコン コンコン コンコン ロンロン コンコン ロンロン コンコン DECEMBER 2010

		2010	2009
	Notes	£	£
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	7	2,850,590	2,708,165
CURRENT ASSETS			
Inventories	8	408,244	211,648
Trade and other receivables	9	235,556	264,478
Cash and cash equivalents	10	397,118	340,733
		1,040,918	816,859
TOTAL ASSETS		3,891,508	3,525,024
EQUITY		<u></u>	
SHAREHOLDERS' EQUITY			
Called up share capital	11	2,500	2,500
Share premium	12	380,409	380,409
Retained earnings	12	2,588,749	2,285,380
TOTAL EQUITY		2,971,658	2,668,289
LIABILITIES			
NON-CURRENT LIABILITIES Financial liabilities - borrowings			
Interest bearing loans and borrowings	14	375,000	450,000
Deferred tax	15	210,000	180,000
		585,000	630,000
CURRENT LIABILITIES			
Trade and other payables	13	297,450	197,735
Tax payable	- -	37,400	29,000
		334,850	226,735
TOTAL LIABILITIES		919,850	856,735
TOTAL EQUITY AND LIABILITIES		3,891,508	3,525,024

The financial statements were approved by the Board of Directors on 18th February 2011 and were signed on its behalf by

Dr S Moore - Director

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER 2010

	Called up share capital £	Profit and loss account £	Share premium £	Total equity £
Balance at 1st January 2009	2,500	2,081,099	380,409	2,464,008
Changes in equity Total comprehensive income		204,281		204,281
Balance at 31st December 2009	2,500	2,285,380	380,409	2,668,289
Changes in equity Total comprehensive income	_	303,369	_	303,369
Total completensive income	<b>-</b>			
Balance at 31st December 2010	2,500	2,588,749	380,409	2,971,658

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER 2010

	2010	2009
Cach flaws from anaroting activities	£	£
Cash flows from operating activities Cash generated from operations 1	566,963	367,708
Interest paid	(9,000)	(4,395)
Tax paid	(63,148)	(71,355)
Net cash from operating activities	494,815	291,958
Cash flows from investing activities		
Purchase of tangible fixed assets	(364,204)	(1,256,860)
Interest received	774	4,055
Net cash from investing activities	(363,430)	(1,252,805)
Cash flows from financing activities		
New loans in year	-	450,000
Loan repayments in year	(75,000)	
Net cash from financing activities	(75,000)	450,000
Increase/(Decrease) in cash and cash equivalents	56,385	(510,847)
Cash and cash equivalents at beginning of year 2	340,733	851,580
Cash and cash equivalents at end of year 2	397,118	340,733

## NOTES TO THE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER 2010

#### 1 RECONCILIATION OF PROFIT BEFORE INCOME TAX TO CASH GENERATED FROM OPERATIONS

	2010	2009
	£	£
Profit before income tax	404,917	293,286
Depreciation charges	221,779	172,565
Finance costs	9,000	4,395
Finance income	(774)	(4,055)
	634,922	466,191
Increase in inventories	(196,596)	(7,225)
Decrease in trade and other receivables	28,922	10,305
Increase/(Decrease) in trade and other payables	99,715	(101,563)
Cash generated from operations	566,963	367,708

#### 2 CASH AND CASH EQUIVALENTS

The amounts disclosed on the statement of cash flow in respect of cash and cash equivalents are in respect of these statement of financial position amounts

Year	ended	31st	December	2010

•		
Cash and cash equivalents	340,733	851,580
	£	£
	31/12/09	1/1/09
Year ended 31st December 2009		
•		
Cash and cash equivalents	397,118	340,733
	£	£
	31/12/10	1/1/10

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2010

#### ACCOUNTING POLICIES

#### Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention.

#### Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. Revenue is not recognised until the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably.

#### Property, plant and equipment

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property - 2 5% on cost Fixtures, fittings and equipment - 10% on cost Computer equipment - 33% on cost

#### Inventories

Inventories and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

#### Taxation

Current taxes are based on the results shown in the financial statements and are calculated according to local tax rules, using tax rates enacted or substantially enacted by the balance sheet date

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction Exchange differences are taken into account in arriving at the operating result

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the

#### Employee benefit costs

The company operates a defined contribution pension scheme 
Contributions payable to the company's pension scheme are charged to the income statement in the period to which they relate

#### **Government Grants**

Government grants are recorded at fair value provided there is a reasonable assurance that the grant will take place and that all requirements attached to it will be fulfilled

#### Investments

Investments held as non-current assets are stated at cost less provision for any impairment

Page 11	continued
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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

#### 2 SEGMENTAL REPORTING

The revenue is attributable to a single activity, production and distribution of fine chemicals for medical and pharmaceutical research

Geographical analysis of revenue

	Geographical analysis of revenue		
		2010	2000
		2010	2009
		£	£
	II	616 (30	200 120
	United Kingdom	515,678	380,139
	Europe	1,833,798	1,746,880
	Rest of world	133,655	41,317
		<u>2,483,131</u>	<u>2,168,336</u>
3	EMPLOYEES AND DIRECTORS		
		2010	2009
		£	£
	Wages and salaries	571,743	558,327
	Social security costs	51,672	51,749
	Other pension costs	20,045	23,239
	F		
		643,460	633,315
			====
	m		
	The average monthly number of employees during the year was as follows	2010	2000
		2010	2009
	Dandonska	21	17
	Production	21	17
	Administration	8	9
		20	26
		<u>29</u>	26
		2010	2009
		2010 £	£
	Discontinual management of		
	Directors' remuneration	67,920	85,467
	Directors' pension contributions to money purchase schemes	3,151	3,378
4	NET FINANCE COSTS		
7	NET PRANCE COSTS	2010	2009
		£	£
	Finance income		
	Deposit account interest	81	1,015
	Corporation tax interest	693	1,013
	Other interest received	<del>023</del>	3,040
	Valet interest received		3,040

4,055

774

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

4	NET FINANCE COSTS - continued		
		2010 £	2009 £
	Finance costs	~	-
	Bank interest	-	1
	Interest on group loan	9,000	4,394
		9,000	4,395
	Net finance costs	8,226	340
			===
5	PROFIT BEFORE INCOME TAX		
	The profit before income tax is stated after charging		
	The profit out of the tax 13 states after stanging	2010	2009
		£	£
	Cost of inventories recognised as expense Other operating leases	1,189,279 468	1,049,041 7,807
	Depreciation - owned assets	221,779	172,565
	Foreign exchange differences	52,274	10,002
	Auditors' remuneration - audit fee Auditors' remuneration - other services	8,150 2,525	7,875 3,560
	• • • • • • • • • • • • • • • • • • •		
6	INCOME TAX		
	Analysis of the tax charge		
	inaly so of the tax that be	2010	2009
	Comment	£	£
	Current tax Tax	92,000	59,000
	Prior periods	(20,452)	5
	Total current tax	71,548	59,005
	Total Cultelli tax	71,346	39,003
	Deferred tax	30,000	30,000
	Total tax charge in income statement	101,548	89,005
	Factors affecting the tax charge		
	The tax assessed for the year is lower than the standard rate of corporation tax in the UK	The difference is o	explained below
		2010	2009
	Profit on ordinary activities before tax	£ 404,917	£ 293,286
	Profit on ordinary activities multiplied by the standard rate of corporation tax		
	in the UK of 28% (2009 - 28%)	113,377	82,120
	TOC C		
	Effects of Expenses not deductible for tax purposes	308	2,920
	Capital allowances in excess of depreciation	(21,787)	(25,785)
	Adjustments to tax charge in respect of previous years	(20,452)	5
	Rounding on provision	102	(255)
		71.640	
	Total income tax	71,548	59,005

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

7	PROPERTY, PLANT AND EQUIPMENT		Fixtures,		
		Freehold property £	fittings and equipment £	Computer equipment £	Totals £
	COST At 1st January 2010 Additions	2,015,240 29,684	1,438,546 315,610	185,250 18,910	3,639,036 364,204
	At 31st December 2010	2,044,924	1,754,156	204,160	4,003,240
	DEPRECIATION At 1st January 2010 Charge for year	118,243 47,124	696,716 141,938	115,912 32,717	930,871 221,779
	At 31st December 2010	165,367	838,654	148,629	1,152,650
	NET BOOK VALUE At 31st December 2010	1,879,557	915,502	55,531	2,850,590
	At 31st December 2009	1,896,997	741,830	69,338	2,708,165
8	INVENTORIES			<del></del>	
				2010 £	2009 £
	Raw materials Work-in-progress Finished goods			172,229 233,713 2,302 408,244	108,015 97,218 6,415 211,648
9	TRADE AND OTHER RECEIVABLES			<del></del>	
9	TRADE AND OTHER RECEIVABLES				2000
	Current Trade debtors			2010 £ 162,186	2009 £ 151,147
	Amounts owed by group undertakings Other debtors			38,132 10,158	72,149 11,269
	Prepayments and accrued income			25,080	29,913
				235,556	264,478 =
10	CASH AND CASH EQUIVALENTS				
				2010 £	2009 £
	Cash in hand Bank accounts			245 396,873	1 340,732
				397,118	340,733

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

11	CALLED UP SHARE CAPITAL						
	Allotted and issu						
	Number	Class	Nominal value	2010 £	2009 £		
	2,500	Ordinary	£1	2,500	2,500		
	2,500	ordinary.	2.	===			
12	RESERVES						
			Retained	Share			
			earnings	premium £	Totals £		
			£	L	I		
	At 1st January 20	010	2,285,380	380,409	2,665,789		
	Profit for the year		303,369		303,369		
	At 31st December	er 2010	2,588,749	380,409	2,969,158		
13	TRADE AND C	THER PAYABLES					
				2010	2009		
				£	£		
	Current			100.074	01056		
	Trade creditors	nd other		120,874	94,256		
	Social security a taxes	nd other		14,805	11,212		
	Other creditors			25,062	,		
		group undertakings		78,190	38,739		
	Accrued expense	es		58,519	53,528		
				297,450	197,735		
14	FINANCIAL L	IABILITIES - BORROWINGS					
	I II (III (OZIO E			2010	2009		
				£	£		
	Non-current Parent company	loop		375,000	450,000		
	ratent company	ioan		======			
	Terms and debt i	repayment schedule					
					2-5 years		
	_	_			£		
	Parent company	loan			375,000		
15	DEFERRED TA	AX					
				2010	2009		
				£	£		
	Balance at 1st Ja	nuary		180,000	150,000		
	Charged in year			30,000	30,000		
	Balance at 31st I	December		210,000	180,000		
	Samuel at 313t 1			=====	======		

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2010

#### 16 ULTIMATE PARENT COMPANY

The directors consider the ultimate holding company to be Bachem Holding A G , a company incorporated in Switzerland Copies of the group accounts are available from Delph Court, Sullivans Way, St Helens, WA9 5GL

#### 17 RELATED PARTY DISCLOSURES

Bachem (UK) Limited has the following related parties by virtue of common control of the ultimate shareholders and Managing Directors

	Goods sold in year	Goods purchased in year/group loan received	Amount recoverable at year end	Amount payable at year end
Bachem Holding -2010	nıl	£32,994	nıl	£450,124
(2009)	nıl	£501,594	nıl	£450,124
Bachem AG-2010	£283,071	£48,423	£72,149	£17,406
(2009)	£454,587	£83,953	£72,149	£21,457
Bachem USA-2010	£109,758	nıl	nıl	nıl
(2009)	£21,494	nıl	nıl	nıl
Bachem Bioscience-2010	£1,546	£28,037	nıl	£28,037
(2009)	nıl	nıl	nıl	nıl
Peninsula Laboratories				
Inc -2010	£2,328	£481,257	nıl	£19,267
(2009)	£823	£415,363	nıl	£15,963
BMA Chemoforma-2010	nıl	nıl	nıl	nıl
(2009)	nıl	£18,519	nıl	£1,464
Bachem Distribution-2010	nıl	£171,153	nıl	nıl
(2009)	nıl	£73,563	nıl	£427