FINANCIAL STATEMENTS

for the year ended

31 August 1996



IKEA Limited DIRECTORS AND OFFICERS

DIRECTORS

T Blomqvist

LEB Larsson

AG Dahlvig

H Gydell

C Thordson

J Rasmussen (alternate director)

SECRETARY

Sisec Limited

COMPANY NUMBER

01986283 (England and Wales)

REGISTERED OFFICE

21 Holborn Viaduct London EC1A 2DY

AUDITORS

Baker Tilly Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

IKEA Limited DIRECTORS' REPORT

The directors submit their report and the group financial statements of IKEA Limited for the year ended 31 August 1996.

PRINCIPAL ACTIVITIES

The company operates as a retailer in the furniture trade. There were six stores trading at 31 August 1996 and turnover increased by 25%.

REVIEW OF THE BUSINESS

The company remains in the market for commercial opportunities which may arise and plans to open 1-2 new stores in the year ending 31 August 1997.

RESULTS AND DIVIDENDS

The profit of the group for the year after taxation amounted to £18,102,000 (1995: Profit £7,494,000).

During the year the directors paid an interim dividend of £2.166 per ordinary share, amounting to £13,000,000 (1995: £1.0833 per share, amounting to £6,500,000). They also made a distribution to the holder of the unsecured participating loan stock 1988 amounting to £1,000,000 (1995: £500,000). They do not recommend a final dividend, leaving a profit of £4,102,000 to be retained.

DIRECTORS

The following directors have held office during the year:

T Blomqvist

LEB Larsson AG Dahlvig

H Gydell

(appointed 31 January 1996)

C Thordson

(appointed 1 July 1996)

J Rasmussen

(alternate director)

The directors of the company had no beneficial interest in the share capital of the company during the year.

FIXED ASSETS

The significant changes in fixed assets during the year are detailed in note 8 to the financial statements.

MARKET VALUE OF LAND AND BUILDINGS

The directors are of the opinion that the value of the group's land and buildings is not significantly different from their net book value shown in these financial statements.

EMPLOYEES AND EMPLOYEE POLICIES

It is the group's policy that employees should be kept as fully informed as is practicable about the group's progress through, for example, its team briefings and newsletters.

It is also the group's policy to give full consideration to applications for employment by disabled persons.

IKEA Limited DIRECTORS' REPORT

CHARITABLE CONTRIBUTIONS

During the year the group made charitable contributions totalling £831.

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AUDITORS

A resolution to reappoint Baker Tilly, Chartered Accountants, as auditors will be put to the members at the annual general meeting.

By order of the board

DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

Company law requires directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS' REPORT TO THE MEMBERS OF IKEA LIMITED

We have audited the financial statements on pages 6 to 20.

Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures of the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and group at 31 August 1996 and of the group profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BAKER TILLY

Buke Tilly

Registered Auditor Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

7 November 1996

IKEA Limited
CONSOLIDATED PROFIT AND LOSS ACCOUNT
for the year ended 31 August 1996

	Notes	1996	1995
		£'000	£'000
TURNOVER	1	285,364	228,814
Cost of sales		(191,506)	(157,897)
Gross profit		93,858	70,917
Other operating income		280	270
Administrative expenses		(63,740)	(54,563)
OPERATING PROFIT		20.200	16.624
OFERATING PROFIT		30,398	16,624
Interest receivable	2	2,187	954
Interest payable	3	(7,319)	(4,753)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	25,266	12,825
Taxation	6	(7,164)	(5,331)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		18,102	7,494
Retained profit brought forward		2,338	1,673
		20,440	9,167
Dividends paid	7	(14,000)	(7,000)
Transferred from revaluation reserve	17	171	171
RETAINED PROFIT FOR THE YEAR		6,611	2,338
			

The operating profit for the year arises from the group's continuing operations.

No separate statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the profit and loss account.

GROUP BALANCE SHEET

31 August 1996

	Notes	1996	1995
		£'000	£'000
FIXED ASSETS			
Tangible assets	8	116,237	84,541
Investments	9	480	-
		116,717	04.541
		110,/1/	84,541
CURRENT ASSETS			
Stocks	10	15,526	20,440
Debtors	11	3,982	4,029
Short term deposit		14,491	10,753
Cash at bank and in hand		5,019	4,158
		39,018	39,380
CREDITORS: Amounts falling due within one year	12	(53,397)	(39,818)
NET CURRENT LIABILITIES		(14.050)	
NET CORRENT LIABILITIES		(14,379)	(438)
TOTAL ASSETS LESS CURRENT LIABILITIES		102,338	84,103
CREDITORS: Amounts falling due after more than one year	13	(79,244)	(65,111)
PROVISION FOR LIABILITIES AND CHARGES	15/17	(2.100)	(0.100)
PROVISION FOR LIABILITIES AND CHARGES	15/16	(3,190)	(3,190)
		19,904	15,802
CAPITAL AND RESERVES		-	
Called up share capital	17	6,000	6,000
Revaluation reserve	17	7,293	7,464
Profit and loss account	17	6,611	2,338
		19,904	15,802

Approved by the board on 7th November 1996

Director

HOWM

BALANCE SHEET

31 August 1996

	Notes	1996 £'000	1995 £'000
FIXED ASSETS		2 000	2 000
Tangible assets	8	6,622	6,010
Investments	9	71,089	6,010
		77,711	6,010
CURRENT ASSETS			
Stocks	10	15,526	20,440
Debtors (see note below)	11	10,687	79,560
Short term deposits		14,491	10,753
Cash at bank and in hand		3,116	4,158
		43,820	114,911
CREDITORS: Amounts falling due within one year	12	(43,625)	(39,818)
NET CURRENT ASSETS		195	75,093
TOTAL ASSETS LESS CURRENT LIABILITIES		77,906	81,103
CREDITORS: Amounts falling due after more than one year	13	(61,000)	(65,111)
PROVISION FOR LIABILITIES AND CHARGES	16	(190)	(190)
		16,716	15,802
CAPITAL AND RESERVES			
Called up share capital	17	6,000	6,000
Profit and loss account		10,716	9,802
		16,716	15,802

Debtors and net current assets include amounts recoverable after more than one year of £Nil (1995: £75,531,000).

Approved by the board on 7th November 1996

Director

Baker Tilly

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CASH FLOW STATEMENT

for the year ended 31 August 1996

	Notes	1996 £'000	1995 £'000
NET CASH FLOW FROM OPERATING ACTIVITIES	19a	45,595	17,487
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received			ŕ
Interest received Interest paid		2,187 (7,319)	954 (4,767)
Dividend paid		(14,000)	(7,000)
Net cash outflow from returns on investments and servicing of			
finance		(19,132)	(10,813)
TAXATION			
Corporation tax paid (including advance corporation tax)		(4,155)	(4,261)
Tax paid		(4,155)	(4,261)
INVESTING ACTIVITIES			
Purchase of fixed assets		(39,189)	(12,281)
Sale of fixed assets Payment to acquire investments		2,135	66
Fayment to acquire investments		(480)	
Net cash outflow from investing activities		(37,534)	(12,215)
Net cash outflow before financing		(15,226)	(9,802)
FINANCING			
Loans repaid		(4,111)	(1,111)
Loans advanced		23,936	15,000
Net cash inflow from financing	19 d	19,825	13,889
INCREASE IN CASH AND CASH EQUIVALENTS	19b	4,599	4,087
			

ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention modified to include the revaluation of freehold land and buildings and are prepared in accordance with applicable accounting standards.

BASIS OF CONSOLIDATION

The group consolidates the accounts of IKEA Limited and its subsidiary, made up to 31 August 1996, using the acquisition method.

TANGIBLE FIXED ASSETS

Depreciation is provided on all tangible fixed assets other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset over its expected useful life, as follows:-

Buildings

25 years when completed

Building installation

10 years

Plant, machinery and equipment

5 years.

INVESTMENTS

Long term investments are described as participating interests and are classified as fixed assets.

Participating interests are stated at cost. Provision is made for any permanent diminution in the value of fixed asset investments.

STOCKS

Stocks are stated at the lower of cost or net realisable value. Cost is determined under the FIFO method and includes all costs of bringing each product to its present location and condition. Net realisable value is based upon estimated selling price less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow-moving and defective items.

DEFERRED TAXATION

Provision is made for taxation deferred or accelerated by the effect of timing differences, to the extent that it is probable that a liability will crystallise, at the rate expected to be ruling at that date.

PENSION CONTRIBUTIONS

The group operates defined money purchase pension schemes. Payments made to the funds are charged annually in these accounts as part of employment costs. The funds are independently administered by insurance companies.

FOREIGN CURRENCIES

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date.

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

All differences are taken to the profit and loss account.

TURNOVER

Turnover represents the invoiced value, net of Value Added tax, of goods sold and services provided to customers outside the group.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The company's turnover and profit before taxation were all derived from its principal activity in the United Kingdom.

2	INVESTMENT INCOME	1996 £'000	1995 £'000
			2 000
	Bank deposit interest	2,187	954
			====
		1996	1995
3	INTEREST PAYABLE	£,000	£,000
	Interest on loans wholly repayable within 5 years	2,871	1,340
	Interest on loans payable to group undertakings	2,871 4,448	3,413
		7,319	4,753
		-	
		1996	1995
4	PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	£'000	£'000
	Profit on ordinary activities before taxation is stated after charging/(crediting): Auditors' remuneration		
	- Audit services	32	32
	- Non audit services	30	16
	Depreciation and amounts written off owned tangible fixed assets:	5,870	4,838
	Exchange losses/(gains)	25	(61)
			
		1996	1995
5	STAFF COSTS	£'000	£'000
	Wages and salaries	20,903	16,372
	Social security costs	1,550	1,073
	Other pension costs	774	442
		23,227	17,887
			

The average weekly number of employees was 1,313 (1995 - 1,024).

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

5	STATE COSTS (continued)	1996	1995
3	STAFF COSTS (continued)	£	£
	DIRECTORS' REMUNERATION		
	Other emoluments	101,091	100,680
	Pension contributions	8,400	7,000
		109,091	107,680
		=	
	The emoluments of the highest paid director (excluding pension contribution £100,680).	s) were £101,	,091 (1995:
	The number of other directors who received emoluments (excluding pensifollowing ranges was:	on contributi	ons) in the
		1996	1995
		No.	No.
	£0 - £5,000	4	2
	TIAN ATTONY	1996	1995
6	TAXATION	£'000	£,000
	Group taxation on profit on ordinary activities based on the profit for the year:		
	UK corporation tax at 33% (1995 - 33%)	7,306	4,746
	Deferred taxation	-	733
		7,306	5,479
	Overprovided in earlier years	(142)	(148)
		7,164	5,331
			
		1996	1995
		£,000	£,000
7	DIVIDENDS		
	Ordinary:		
	Interim paid - £2.1667 per share (1995: £1.0833)	13,000	6,500
	Unsecured participating loan 1998: Distribution paid	1,000	500
		14,000	7,000

IKEA Limited
NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 August 1996

8	TANGIBLE FIXED ASSETS	Freehold land and buildings	Building installation	•	Total
	GROUP	£'000	£'000	£'000	£'000
	Cost or valuation				
	1 September 1995	75,568	16,295	13,466	105,329
	Additions	33,612	2,402	3,175	39,189
	Disposals	(1,508)	-	(177)	(1,685)
	Transfers	(1,188)	1,188	-	-
	31 August 1996	106,484	19,885	16,464	142,833
	Depreciation				
	1 September 1995	6,369	6,963	7,456	20,788
	Charged in the year	1,587	1,835	2,448	5,870
	Disposals	-	•	(62)	(62)
	31 August 1996	7,956	8,798	9,842	26,596
	Net book value				
	31 August 1996	98,528	11,087	6,622	116,237
	31 August 1995	69,199	9,332	6,010	84,541
	Cost or valuation at 31 August 1996 is represented by:	28 West 2 (1997)			
	Cost	00 165	10.004	16 464	124 514
	Valuation Valuation	98,165	19,885	16,464	134,514
	v atuation	8,319	-	-	8,319
		106,484	19,885	16,464	142,833

Freehold land and buildings were revalued on an existing use basis on 31 August 1990 by Havill Sparks, Chartered Surveyors.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

8	TANGIBLE FIXED ASSETS (continued)			Plant and
	COMPANY			machinery £'000
	Cost or valuation			2 000
	1 September 1995			13,466
	Additions			3,175
	Disposals			(177)
				(277)
	31 August 1996			16,464
	Depreciation			
	1 September 1995			7,456
	Charged in the year			2,448
	Disposals			(62)
	31 August 1996			9,842
	Net book value			
	31 August 1996			((22
	31 August 1990			6,622
	21 A 1006			4.444
	31 August 1995			6,010
9	FIXED ASSET INVESTMENTS			Associated
				undertaking
	GROUP			£'000
	Cost at 1 September 1995			_
	Additions			480
	Cost at 31 August 1996			480
		<i>a.</i>		
	00) (B 1) B/		Associated	
	COMPANY	undertaking	-	Total
		£	£	£
	Cost at 1 September 1995	2	-	2
	New share capital subscribed	70,609,504	_	70,609,504
	Additions	*	480,000	480,000
	G			
	Cost at 31 August 1996	70,609,506	480,000	71,089,506

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

9	FIXED ASSET	'INVESTMENTS	(continued)
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		Country of incorporation	Class of holding	Proportion held	Nature of business
	Subsidiary undertaking				
	IKEA Properties Investments Limited	United Kingdom	Ordinary	100%	Property
	Associated undertaking				Investment
	Paperlocal Limited	United Kingdom	Ordinary	48%	
	Paperlocal Limited has not prepared any which are material to the group.	y financial statements	and has not en	tered into any	transactions
10	STOCKS			1996 £'000	1995 £'000
10				£ 000	£ 000
	GROUP AND COMPANY Finished goods and goods for resale			15,526	20,440
11	DEBTORS			1996 £'000	1995 £'000
	GROUP				
	Trade debtors Amounts due from group undertakings			1,302 22	800 57
	Other debtors			1,186	2,942
	Prepayments and accrued income			1,472	230
				3,982	4,029
	COMPANY				***
	Due within one year:				
	Amounts due from group undertakings			4,314	57
	Trade debtors Other debtors			1,302 756	800
	Prepayments and accrued income			4,315	2,942 230
	1.3				
	Due after more than one year:			10,687	4,029
	Amounts due from group undertakings			-	75,531
				10,687	79,560
					

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

12	CREDITORS: Amounts falling due within one year	1996 £'000	1995 £'000
	CROLID		
	GROUP	6.000	
	Loans (see note 14)	6,803	4,111
	Amounts owed to group undertakings Trade creditors	16,991	11,781
	Corporation tax	2,723	2,300
	Other taxation and social security costs	6,412	3,403
	Other creditors	7,146	4,441
	Accruals and deferred income	3,962 9,360	5,323 8,459
		53,397	39,818
	COMPANY		
	Loans (see note 14)	1,111	4,111
	Amounts owed to group undertakings	16,991	11,781
	Trade creditors	2,510	2,300
	Corporation tax	4,857	3,403
	Other taxation and social security costs	7,146	4,441
	Other creditors	3,962	5,323
	Accruals and deferred income	7,048	8,459
		43,625	39,818
		1996	1995
13	CREDITORS: Amounts falling due in more than one year	£'000	£,000
	GROUP		
	Loans (see note 14)	28,244	23,111
	Amounts owed to group undertakings	51,000	42,000
		79,244	65,111
	COMPANY		=
	Loans (see note 14)	10,000	23,111
	Amounts owed to group undertakings	51,000	42,000
		61,000	65,111

Included in amounts owed to group undertakings is an unsecured participating loan 1998, convertible at a rate of £1 nominal of ordinary share capital for £1 nominal of loan commencing 1 August 1990.

The unsecured loan is non interest bearing but the holder is entitled to receive an amount which, together with the associated tax credit equals 7% of net consolidated profit after tax, payable by way of distribution, for the relevant accounting period.

Also included in amounts owed to group undertakings is a loan of £12,000,000 which is repayable in annual instalments of £3,000,000.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

14	LOANS	GROU	P	COMPA	ΝY
		1996	1995	1996	1995
		£'000	£'000	£'000	£,000
	Repayable in instalments Bank loans:				
	between 2 and 5 years	35,047	27,222	11,111	27,222
	Included in:				
	Amounts falling due within one year	6,803	4,111	1,111	4,111
	Amounts falling due in more than one year	28,244	23,111	10,000	23,111
		35,047	27,222	11,111	27,222
	The bank loans are secured on the assets of the gr	oup.			-
15	PROVISIONS FOR LIABILITIES AND CHAR	GES		Deferred ta	xation
				1996	1995
				£'000	£,000
	Balance at 1 September 1995			3,190	1,600
	Transfer from profit and loss account			-	733
	Movement on advance corporation tax			•	857
	Balance at 31 August 1996			3,190	3,190
				1996	1995
				£'000	£,000
16	DEFERRED TAX				
	GROUP				
	Accelerated capital allowances Other short term timing differences			3,390 (200)	3,390 (200)
	outer short term thinning unreferees				
				3,190	3,190
	COMPANY				
	Accelerated capital allowances			390	390
	Other short term timing differences			(200)	(200)
				190	190

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

17	SHARE CAPITAL, MOVEMENT ON RESERVES AND RECONCILIATION OF	Share	Profit	Davidostia.	Total
	MOVEMENT IN SHAREHOLDERS'			Revaluation	
		capital	account	reserve	funds
	FUNDS	£'000	£'000	£,000	£'000
	GROUP				
	1 September 1995	6,000	2,338	7,464	15,802
	Retained profit	-	4,102	-	4,102
	Transfer between profit and loss account and		,,102		V,102
	revaluation reserve	-	171	(171)	-
	31 August 1996	6,000	6,611	7,293	19,904
					
	COMPANY				
	1 September 1995	6,000	9,802	-	15,802
	Retained profit	•	914	-	914
	31 August 1996	6,000	10,716		16,716

No profit and loss account is presented for IKEA Limited as provided by Section 230 of the Companies Act 1985. The retained profit for the year dealt with in the financial statements of the holding company was £914,000 (1995: profit, £494,000).

The revaluation reserve of £7,293,000 realised within the company's profit and loss account is not distributable.

	Allotted, issued and				
	Authorised		fully paid		
	1996 and 1995	1996	1995		
	No.	£'000	£,000		
Ordinary shares of £1 each	20,000,000	6,000	6,000		

18 PENSION COMMITMENTS

Group companies operate a defined contribution money purchase scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund during the year and amounts to £569,000 (1995: £442,000).

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

19	CASH FLOWS			1996 £'000	1995 £'000
a	Reconciliation of operating profit to net cash inflow activities	from operat	ing		
	Operating profit Depreciation (Profit)/loss on sale of fixed assets			30,398 5,870	16,624 4,838
	Decrease/(increase) in stocks Decrease/(increase) in debtors Increase in creditors			(512) 4,914 47	2 (5,079) (2,266)
	increase in creditors			4,878	3,368
				=	=====
b	Analysis of changes in cash and cash equivalents du	ring the year	r		
	Balance at 1 September 1995 Net cash inflow			14,911 4,599	10,824 4,08 7
	Balance at 31 August 1996			19,510	14,911
С	Analysis of balances of cash and cash equivalents as shown				Change
	in the balance sheet		1996 £'000	1995 £'000	in year £'000
	Cash at bank and in hand		19,510	14,911	4,599
d	Analysis of changes in financing during the year	Share capital		Loan obligations	
		£'000	1995 £'000	1996 £'000	1995 £'000
	1 September 1995 Cash inflow from financing	6,000	6,000	69,222 19,825	55,333 13,889
	31 August 1996	6,000	6,000	89,047	69,222

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 August 1996

20	CAPITAL COMMITMENTS	1996 £'000	1995 £'000
	GROUP		
	Capital expenditure contracted for but not provided in the financial statements	6,010	
	COMPANY		
	Capital expenditure contracted for but not provided in the financial statements	-	-
21	COMMITMENTS UNDER OPERATING LEASES		
	At 31 August 1996 the company had annual commitments under non-cancellal and buildings as follows:	ble operating lea	ses for land
		1996	1995
		£'000	£,000
	Expiring within 5 years: GROUP	3,053	3,053
	COMPANY	16,827	14,827

22 CONTINGENT LIABILITIES

During the year the company entered into an unlimited cross guarantee with its subsidiary undertaking to secure all present and future indebtedness and liabilities to its bankers howsoever arising.

23 ULTIMATE PARENT UNDERTAKING

The parent undertaking of the group of undertakings for which group accounts are prepared and of which the undertaking is a member is INGKA Holding BV, registered in the Netherlands.