Report and Group Accounts

31 March 1998



Registered No. 1960980

SECRETARY

Mr B Mitchell

AUDITORS

Ernst & Young Wessex House 19 Threefield Lane Southampton SO14 3QB

BANKERS

Lloyds Bank plc 38 London Road North End Portsmouth PO2 OLR

SOLICITORS

Large & Gibson 266 Havant Road Drayton Portsmouth PO6 1PA

REGISTERED OFFICE

Wessex House 19 Threefield Lane Southampton SO14 3QB

COUNCIL OF MANAGEMENT REPORT

The council members present their report and group accounts for the year ended 31 March 1998.

The Foundation has also produced a separate Trustees' Annual Report giving the information required under the Charities Act 1993 and the Statement of Recommended Practice of accounting for charities. This report is available from The Elizabeth Foundation, Southwick Hill Road, Cosham, Portsmouth, Hampshire P06 3LL.

RESULTS

The group surplus for the year amounts to £341,275 and is added to reserves; this includes £234,884 received into a restricted reserve (i.e. the funds are not currently available to be freely used).

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The Elizabeth Foundation is registered as a charity under the Charities Act 1960. The principal activities of the group consist of the promotion and advancement of the education and physical and social welfare of hearing impaired children and adults.

COUNCIL MEMBERS

The council members during the year were as follows:

Mr J Walter

(Chairman)

Mr D K Metherell

Mr B Mitchell

Mr L Higgins

Mr P Ardern

Mr R I M Wootton

YEAR 2000 COMPLIANCE

As is well known, many computer and digital storage systems express dates using only the last two digits of the year and will thus require modification or replacement to accommodate the year 2000 and beyond in order to avoid malfunctions and resulting widespread commercial disruption. This is a complex and pervasive issue. The operations of our business depends not only on our own computer systems, but also to some degree on those of our suppliers and customers. This could expose us to further risk in the event that there is a failure by other parties to remedy their own Year 2000 issues.

The company is well advanced in the phase of assessing the risks to our business resulting from the date change to the Year 2000. Once this phase is completed we can assess the likely impact on our activities and develop prioritised action plans to deal with the key risks.

AUDITORS

A resolution to re-appoint Ernst & Young as auditors will be put to the members at the Annual General Meeting.

By order of the Board

B Mitchell Secretary

26/1/99

STATEMENT OF COUNCIL MEMBERS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Charity Law requires the council members to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charitable company and of its group and of the surplus or deficit of the group for that period. In preparing those accounts, the council members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the policies adopted are in accordance with applicable accounting standards, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to assume that the company will continue in business.

The council members are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company, and group and to enable them to ensure that the accounts comply with applicable law and generally accepted accounting practice. They are also responsible for taking reasonable steps for the prevention and detection of fraud and other irregularities.

■ Ernst & Young

REPORT OF THE AUDITORS to the members of The Elizabeth Foundation

We have audited the accounts on pages 5 to 18 which have been prepared under the historical cost convention as modified by the revaluation of investments and on the basis of the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors (who also act as trustees for the charitable activities of The Elizabeth Foundation) are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the charitable company and of its group as at 31 March 1998 and of its incoming resources and application of resources, including its income and expenditure in the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young
Registered Auditor
Southampton

29 January (999

GROUP STATEMENT OF FINANCIAL ACTIVITIES for the year ended 31 March 1998

		Income and					
		expenditure	Designated	Capital	Restricted	Total	Total
No	ote	account	Funds	Reserve	Funds	1998	1997
		£	£	£	£	£	£
INCOMING RESOURCES							
Donations and gifts		70,001	-	•	-	70,001	51,740
Legacies		115,124	-	•	-	115,124	450,500
Fund-raising activities		27,324	-	-	-	27,324	38,422
Grants		44,176	-	-	257,282	301,458	71,414
Investment income		14,269	-	-	-	14,269	4,297
Audiology services		33.068	-	-	-	33,068	23,076
Bank interest		7,634	-	-	-	7,634	3,841
Other income		3.504	-	-	-	3,504	2,800
Net (expenditure)/ income							
of trading subsidiary	4	(1.266)	-	-	-	(1,266)	780
Dividend and recoverable ACT							
due from subsidiary		1,250	-	-	-	1,250	-
Total incoming resources		315,084	<u></u>	-	257,282	572,366	646,870
RESOURCES EXPENDED							
Direct charitable expenditure	2	116,857	-	-	16,198	133,055	104,059
Fund-raising and publicity	2	35,108	-	_	6,200	41,308	50,821
Management and administration	2	126.180	-	-	· · -	126,180	89,924
Total resources expended		278,145	-	-	22,398	300,543	244,804
NET INCOMING/(OUTGOING)						
RESOURCES FOR THE YEAR		36,939	-	-	234,884	271,823	402,066
OTHER RECOGNISED GAINS AND LOSSES							
Gains/(losses) on investments							
Realised		8,957	-	-	-	8,957	(568)
Unrealised		60,495	-	-	-	60,495	139
NET MOVEMENT IN FUNDS							
FOR THE YEAR		106,391	-	-	234,884	341,275	401,637
Balance brought forward		82,744	528,344	5,604	442,500	1,059,192	657,555
Balances at 31 March 1998		189,135	528,344	5,604	677,384	1,400,467	1,059,192
_							

BALANCE SHEETS at 31 March 1998

			Group		ity Company
	ar .	1998	1997	1998	1997
DVV 70 + 002000	Notes	£	£	£	£
FIXED ASSETS Tangible assets	5	882,442	609,458	880,353	607,042
Investments	15	429,042	288,395	429,044	288,397
mvesuments	1.5	425,042		125,044	200,377
		1,311,484	897,853	1,309,397	895,439
CURRENT ASSETS				*	
Stocks	6	1,950	1,842	960	1,450
Debtors	7	11,720	10,592	15,279	12,051
Cash at bank and in hand	8	100,324	157,555	96,003	153,677
		113,994	169,989	112,242	167,178
CREDITORS: amounts falling due within one year	9	25,011	8,650	22,485	6,005
NET CURRENT ASSETS		88,983	161,339	89,757	161,173
TOTAL ASSETS LESS					
CURRENT LIABILITIES		1,400,467	1,059,192	1,399,154	1,056,612
•					
RESERVES					
Restricted funds:					
Lottery grant	/3	234,884	<u>-</u>	234,884	
Legacy reserve	13	442,500	442,500	442,500	442,500
Capital reserve	13	5,604	5,604	5,604	5,604
Unrestricted Funds:					
Designated fund; Portsmouth	13	528,344	528,344	528,344	528,344
Resource Centres	13	189,135	328,344 82,744	187,822	80,164
Income and expenditure account	13	109,133	32,744	167,622	30,104
		1,400,467	1,059,192	1,399,154	1,056,612
•					
J Walter Julie -		-	Chairman	26/1/	79
J Walter Julie - D K Metherell Deficient		-	Treasurer	26/1/9	0_

GROUP STATEMENT OF CASH FLOWS for the year ended 31 March 1998

	Notes	1998 £	1997 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	3	321,887	407,547
INVESTING ACTIVITIES			
Payments to acquire investments		(230,103)	(294,158)
Payments to acquire tangible fixed assets		(307,923)	(38,733)
Proceeds from sale of investments		158,908	5,333
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		(379,118)	(327,558)
NET CASH (OUTFLOW)/INFLOW BEFORE FINANCING		(57,231)	79,989
(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	8	(57,231)	79,989

NOTES TO THE ACCOUNTS

at 31 March 1998

1. ACCOUNTING POLICIES

Basis of preparation

The accounts are prepared under the historical cost convention modified to include the revaluation of investment properties, and with reference to the Statement of Recommended Practice (SORP) for accounting for charities.

Basis of consolidation

The group accounts consolidate the accounts of The Elizabeth Foundation and its subsidiary EF Enterprise (Portsmouth) Ltd, for the year ending 31 March, in accordance with the SORP for Charities. The net income from trading activities of EF Enterprise (Portsmouth) Ltd is shown in note 4 of the accounts and included in the Group Statement of Financial Activities and its cash flows included in the Group Statement of Cash Flows.

Cash flow statement

Although the group qualifies for the exemptions provided under Financial Report Standard No. 1 as a small company and group and need not present a cash flow statement, the council members have decided to include a statement in the accounts.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Long Leasehold Buildings - over 50 years
Short Leasehold Shop - over term of the lease
School equipment - over 5 years
Medical equipment - over 3 to 5 years
Office equipment - over 4 to 5 years
Computer equipment - over 4 to 5 years
Motor vehicles - 25% on written down value

Fixtures and fittings (shop) - over 5 years

Grants and donations

The charitable company derives a proportion of its income from fund raising activities and voluntary donations which are fully controlled only when entered into the accounting records. The council members have provided assurances that all the company's financial transactions have been appropriately reflected in the accounting records.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Pensions

The company makes payments to individual employees' private pension schemes up to a maximum of 5% of employees' contributions.

NOTES TO THE ACCOUNTS at 31 March 1998

2. ANALYSIS OF RESOURCES EXPENDED

	Income and expenditure account £	Restricted Funds £	1998 Total £	1997 Total £
DIRECT CHARITABLE EXPENDITURE				
Provision of Education/Support:				
Nursery	75,502	16,198	91,700	66,549
Correspondence course	10,382	-	10,382	9,853
Family Centre counselling	13,646	-	13,646	10,620
Referral costs	(35)	-	(35)	1,656
Audiology services	17,362	-	17,362	15,381
	116,857	16,198	133,055	104,059
FUND-RAISING AND PUBLICITY				
Collections (include donations and legacies)	12,673	-	12,673	17,481
Events	13,872	_	13,872	16,988
Publications	1,514	-	1,514	5,721
Grant applications	472	6,200	6,672	8,174
Public relations	6,577	•	6,577	2,457
	35,108	6,200	41,308	50,821
- MANAGEMENT AND ADMINISTRATION				
Salaries and office costs	111,361	-	111,361	71,718
Legal and professional fees	1,728	-	1,728	194
Financial advice		_		3,681
Auditors fees	3,819	=	3,819	3,793
Vehicle costs	1,626	_	1,626	4,601
Travelling costs	2,582	_	2,582	5,817
Bank interest and charges	5,064	-	5,064	120
Dank interest and once 505				
	126,180	-	126,180	89,924

NOTES TO THE ACCOUNTS at 31 March 1998

2. ANALYSIS OF RESOURCES EXPENDED CONTINUED

ANALYSIS OF RESOURCES EXPENDED

•	Staff costs 1	Depreciation £	Other £	1998 Total £	1997 Total £
Direct charitable	104,805	22,811	5,439	133,055	104,059
Fund-raising and publicity	13,649	· -	27,659	41,308	50,821
Management and administration	52,506	11,801	61,873	126,180	89,924
	170,960	34,612	94,971	300,543	244,804
-					
				1998	1997
				£	£
Staff costs: Wages and salaries				152,440	126,497
Social security costs				12,957	10,620
Pension contributions				5,563	-
				170,960	137,117
Salary costs recharged to: Deaf Youth Club				-	(60)
Salary cost charge				170,960	137,057
The average weekly number of empl	oyees during t	he year was 13	(1997: 12)		
				1998	1997
				£	£
Other costs: Premises		•		28,131	21,859
Consumables				4,730	3,190
Vehicles				1,626	3,844
Other				60,484	49,649
				94,971	78,542

NOTES TO THE ACCOUNTS at 31 March 1998

Încrease in stock

Net cash inflow from operating activities

3.	NET MOVEMENT IN FUNDS		
(a)	This is stated after charging:	1998	1997
		£	£
	Auditors' remuneration	3,100	2,900
	Council Members remuneration	-	-
	Depreciation of owned fixed assets	34,939	29,696
(b)	Reconciliation of changes in resources to net cash inflow from opera	ting activities:	
		1998	1997
		£	£
	Changes in resources before revaluations	271,823	402,066
	Depreciation	34,939	29,696
	Decrease/(increase) in debtors	(1,128)	4,459
	(Decrease)/increase in creditors	16,361	(27,703)

4. NET INCOME FROM TRADING ACTIVITIES OF SUBSIDIARIES

The charity has one trading subsidiary which is incorporated in the UK. EF Enterprise (Portsmouth) Limited operates charity shops and sales, and carries out mailing administration. A summary of its trading results is shown below, and audited accounts have been filed with the Registrar of Companies.

(108)

407,547

321,887

		F Enterprise
	(Portsmo	uth) Limited
	1998	1997
	£	£
Turnover	12,554	21,563
Cost of sales	4,602	8,226
Gross Profit	7,952	13,337
Administration	8,221	11,800
(Loss)/profit on ordinary activities before taxation	(269)	1,537
Taxation on (loss)/profit on ordinary activities	(3)	757
Dividend payable	1,000	-
Retained in subsidiary	(1,266)	780

NOTES TO THE ACCOUNTS at 31 March 1998

5. TANGIBLE FIXED ASSETS

		Leasehold		·				
•		property		School	Fixtures,			
	Freehold	Portsmouth		and	fittings			
	property	Resource	Motor	Medical	and office	Company	Shop and	Group
	Bradford	Centres	vehicles	equipment	equipment	Total	fittings	Total
	£	£	£	£	£	£	£	£
Cost:								
At 1 April 1997	-	622,936	18,375	76,544	53,311	771,166	5,105	776,271
Additions	53,678	232,368	-	5,144	16,733	307,923	•	307,923
Disposals	-	-	(1,375)	(2,542)	(10,102)	(14,019)	(651)	(14,670)
At 31 March 1998	53,678	855,304	17,000	79,146	59,942	1,065,070	4,454	1,069,524
Depreciation:								
At 1 April 1997	-	70,513	4,674	53,901	35,036	164,124	2,689	166,813
Provided during the								
year	45	13,464	3,425	8,379	9,299	34,612	327	34,939
Relating to disposals	-	-	(1,375)	(2,542)	(10,102)	(14,019)	(651)	(14,670)
At 31 March 1998	45	83,977	6,724	59,738	34,233	184,717	2,365	187,082
Net book value:								
At 31 March 1998	53,633	771,322	10,276	19,408	25,709	880,353	2,089	882,442
At I April 1997		552,423	13,701	22,643	18,275	607,042	2,416	609,458
·								

The value of long leasehold buildings (Portsmouth Resource Centres) has been estimated for insurance purposes by the council members at £960,000 (1997: £877,278). This figure, in the opinion of the council members, closely reflects the commercial value.

NOTES TO THE ACCOUNTS at 31 March 1998

5. TANGIBLE FIXED ASSETS (continued)

The net book value at 31 March 1998 represents fixed assets used for:

		School	Fixtures,		Early			
		and	fittings		Detection		Freehold	
	Motor	medical	and office	Family	and Music	Shop and	property	
	vehicles	equipment	equipment	Centre	Centre	fittings	Bradford	Total
	£	£	£	£	£	£	£	£
Direct charitable purposes:				•				
Nursery	10,276	19,408	-	-	-	-	=	29,684
Family Centre	-	-	-	324,837	•	_	•	324,837
Early Detection Centre	-	-	-	-	446,490	-	-	446,490
_	10,276	19,408		324,837	446,490		-	801,011
Other purposes: Management, administration and fund raising of the								
Charity	-		7,124	-	-	-	53,633	60,757
Charity shops and sales	-	-	18,585	-	-	2,089	-	20,674
		•	25,709	-	•	2,089	53,633	81,431
Total	10,276	19,408	25,709	324,837	446,490	2,089	53,633	882,442
Ξ								

6. STOCKS

		Group		Company
	1998	1997	1998	1997
	£	£	£	£
Goods for resale	990	392	~	-
Stationery and office consumables	960	1,450	960	1,450
	1,950	1,842	960	1,450

NOTES TO THE ACCOUNTS at 31 March 1998

7.	DEBTORS		a		~
		1998	Group 1997	1998	Company 1997
		1998 £	1997 £	1998 £	1997 £
		2	2	£	£
	Trade debtors	5,323	_	5,323	_
	Due from subsidiary undertaking (note 15)	-	-	3,234	2,098
	Prepayments and accrued income	5,862	9,916	5,187	9,277
	Other debtors	285	676	285	676
	Dividend due from subsidiary	-	-	1,000	-
	ACT recoverable on dividend	250	-	250	-
		11,720	10,592	15,279	12,051
					
8.	CASH AT BANK	•			
					Group
				1998	1997
				£	£
	Interest bearing accounts			84,754	140,525
	Cash in hand and in transit			100	100
	Cash with investors			11,149	13,052
	Current accounts			4,321	3,878
				100,324	157,555
				<u> </u>	
	Increase/(decrease) in cash			(57,231)	79,989
	Cash at 1 April 1997			157,555	77,566
	Sacri at 1 1.p.m. 1991				
				100,324	157,555
9.	CREDITORS amounts falling due within one ye	ear.			
	CREDITORS amounts ranning due within one ye		Group		Company
		1998	1997	1998	1997
		£	£	£	£
	Trade and other creditors	17,408	2,918	17,408	2,918
	Accruals	7,606	5,296	5,077	3,087
	Taxation and social security	(3)	436	-	-
		25,011	8,650	22,485	6,005

NOTES TO THE ACCOUNTS at 31 March 1998

10. LIMITATION OF LIABILITY BY GUARANTEE OF CHARITABLE COMPANY

The liability of each member of the charitable company is limited to £1.

11. TAXATION

The Foundation (charitable company) is a registered charitable body and, as such, is not liable to taxation in respect of its charitable activities.

Taxation and the subsidiary company is dealt with in note 4.

12. SURPLUS ATTRIBUTABLE TO THE PARENT COMPANY

The surplus (net movement in funds) dealt with in the accounts of the parent (charitable company) consisted of £234,884 Restricted Funds together with a surplus of £106,391 on the Income and Expenditure Account (net £341,275 surplus, 1997 £400,857 surplus).

13. RECONCILIATION OF MOVEMENTS ON RESERVES

Company

Company	Re	stricted funds		Z.	Inrestricted fun	ds
	Legacy reserve £	Lottery grant £	Capital reserve £	Family Centre reserve £	Income and expenditure account	Total £
At 1 April 1996	-	-	5,604	528,344	121,808	655,756
Movement in resources	442,500	-	-	- '	(41,644)	400,856
At 31 March 1997 Movement in resources:	442,500	-	5,604	528,344	80,164	1,056,612
Incoming	-	257,282	-	-	316,351	573,633
Outgoing	-	(22,398)	-	-	(278,145)	(300,543)
Investment gains	-	•	-	-	69,452	69,452
At 31 March 1998	442,500	234,884	5,604	528,344	187,822	1,399,154

NOTES TO THE ACCOUNTS at 31 March 1998

13. RECONCILIATION OF MOVEMENTS ON RESERVES (continued)

Restricted funds

•		•			•	
	Legacy reserve £	Lottery grant £	Capital reserve £	Family Centre reserve £	Income and expenditure account	Total £
At 1 April 1996	-	-	5,604	528,344	123,607	657,555
Movement in resources	442,500	-	-	-	(40,863)	401,637
At 31 March 1997 Movement in resources:	442,500	-	5,604	528,344	82,744	1,059,192
Incoming	-	257,282	-	-	315,084	572,366
Outgoing	-	(22,398)	-	-	(278,145)	(300,543)
Investment gains	-	•	-	-	69,452	69,452
At 31 March 1998	442,500	234,884	5,604	528,344	189,135	1,400,467

Unrestricted funds

CAPITAL RESERVE

Group

The capital reserve arose on the transfer of net assets from the Trustees of the former Elizabeth Foundation.

FAMILY CENTRE RESERVE

This reserve shows the receipts of a past appeal to raise money for the construction of the Foundation's school facilities. The money has now been fully spent, and the building is included within fixed assets.

This reserve also includes the receipts less administration costs of a past appeal to finance construction of the Early Detection Centre. The money has now been fully spent and the building is included in fixed assets.

LEGACY RESERVE

The charitable company was bequeathed a legacy following a death on 21 August 1991. As a result, £442,500 was received by the Elizabeth Foundation. Along with other registered charities which benefited from the legacy, the Foundation has been required to provide the Executors with an indemnity (limited to the amount distributed under the Will) against any future claims against the Estate. A limitation period of at least 13 years from date of death applies. Because of this indemnity, the Foundation is restricted in its ability to use the legacy receipts, and accordingly the sum received is treated as a Restricted Fund.

NOTES TO THE ACCOUNTS at 31 March 1998

13. RECONCILIATION OF MOVEMENTS ON RESERVES (continued)

LOTTERY RESERVE

The charity company applied for and was awarded a project grant from National Lottery funds. The grant received is subject to restrictions, and accordingly is treated as a Restricted fund. The balance on the fund represents a small amount of unspent revenue grant of £4,584 which will be cleared during the year to 31 March 1999, and a larger amount of grant which has been applied to the purchase and construction of fixed assets. This amount, of £230,300, does not represent unspent cash. The related assets are subject to ongoing restrictions; for a period of 80 years, the Foundation may not dispose of these assets without the prior written permission of the Lottery Board (grantor)

14. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Tangible		Net current	1998
	Fixed assets	Investments	assets	Total
	£	£	£	£
Income and Expenditure account				
(unrestricted funds)	123,798	-	65,337	189,135
Designated Funds	528,344	-	•	528,344
Capital reserve	-	_	5,604	5,604
Restricted:				
Legacy reserve	-	429,042	13,458	442,500
Lottery reserve	230,300	- ,	4,584	234,884
	882,442	429,042	88,983	1,400,467
	002, 112	122,012	00,505	
				
	(Note 5)	(Note 15)	(page 6)	

15. FIXED ASSET INVESTMENTS

Company

Subsidiary - E F Enterprise (Portsmouth) Limited

The company owns a 100% holding in E.F. Enterprise (Portsmouth) Limited, a company registered in England. It is shown at cost in the balance sheet, as follows:

	4
Cost at 1 April 1997 and 31 March 1998	2
Held by The Elizabeth Foundation	50%
Held by director D K Metherell as nominee for The Elizabeth Foundation	50%
	100%
	10070

The Elizabeth Foundation

(a company limited by guarantee)

NOTES TO THE ACCOUNTS

at 31 March 1998

15. FIXED ASSET INVESTMENTS (continued)

The company operates charity shops to raise money for the Foundation and profits may be paid to the Foundation under the terms of a variable covenant (see also note 2). For the year ended 31 March 1998 the company made a loss of £266 and its aggregate capital and reserves at that date amounted to £1,315.

Other investments	£
Total investments, including other investments: Market value at 1 April 1997 and 31 March 1998 (subsidiary) Other:	2
Opening valuation	288,395
Additions at cost	230,103
Disposals at opening value (proceeds £158,908, profit £8,957)	(149,951)
Net unrealised gains/(losses) on revaluation	60,495
Total market value at 31 March 1998	429,044
Investment in unquoted subsidiary company	2
Listed Investments	220,709
British Government stocks	141,855
UK Unit Trusts	66,478
Offshore Funds	•
	429,044
Historical cost at 31 March 1998	360,719
Group	
Market value at 1 April 1997	288,395
Additions at cost	230,103
Disposals at opening value (proceeds £158,908, profit £8,957)	(149,951)
Net unrealised gains/(losses) on revaluation	60,495
Market value at 31 March 1998	429,042
	-
Listed Investments	220,709
British Government stocks	141,855
UK Unit Trusts	66,478
Market value at 31 March 1998	429,042
·	
Historical cost at 31 March 1998	360,719