# STERLING TRUST LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 1997

Registered number: 1761400



## **DIRECTORS AND ADVISORS**

Directors CJ Emson

JK Farrell

J M Bottomley FCIS

M J Fresson

Secretary J M Bottomley FCIS

Registered Office Fraser House

29 Albemarle Street London W1X 3FA

Auditors KPMG

PO Box 695 8 Salisbury Square

London EC4Y 8BB

Solicitors Gouldens

22 Tudor Street London EC4Y 0JJ

London Bankers National Westminster Bank Plc

1 Princes Street London EC2R 8PH

Principal Group

Subsidiaries

Argyle Trust Limited

Sterling Trust Hotels Limited

Sterling Property Developments Limited

Sterling Property Trust Limited

# **DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

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#### DIRECTORS' REPORT

#### **Financial Statements**

The directors present their annual report and audited consolidated financial statements for the company and its subsidiaries for the year ended 31 December 1997.

#### **Principal Activity**

The company is the principal group investment holding company. It owns the shares of the operating group subsidiaries which have hotel and property interests together with a number of direct investment securities holdings.

#### Results

The profit and loss account set out on page 5 shows the Group's results for the year ended 31 December 1997.

#### Fixed Assets

Movements in fixed assets are set out in notes 9-11 in the accounts.

#### Proposed dividend and transfer of reserves

The directors recommend the payment of a dividend of £75,330 (1996: £75,953).

Transfer to reserves are set out in note 18 to the accounts.

#### Directors and directors' interests

The directors who held office during the year were as follows:

J.M. Bottomley

C.J. Emson

J.K. Farrell

R.G. White (resigned 31st May 1997).

J K Farrell and C. J. Emson are retiring in accordance with the Articles of Association and, being eligible, offer themselves for re-election at the Annual General Meeting.

At 31 December 1997 the following directors held shares in Anstake Limited (the ultimate holding company):

31 December 1997 £1 Ordinary shares

31 December 1996 £1 Ordinary shares

J.K. Farrell 1,000 1,000

No other directors had any other interest in the shares of a group company.

#### **DIRECTORS' REPORT** (cont'd)

# Year 2000

During the year the directors have considered the issues raised for the business and its systems as the year changes from 1999 to 2000.

As a result of their considerations, while there can be no absolute assurance that the steps taken by the company will identify all the vulnerabilities of its software and systems or those of its trading partners to the problems associated with the transition to the year 2000, the company believes it has taken all reasonable steps to do so.

The costs of this exercise have not been material to the company.

By order of the board

JIM BOTTOM

11TH HM 1999

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss for the year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They also have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

# Report of the Auditors, KPMG, to the Members of Sterling Trust Limited

We have audited the financial statements on pages 5 to 22.

#### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Company and the Group as at 31 December 1997 and of the result of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

Chartered Accountants Registered Auditors

LONDON

Date:

11 Mary 1999

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1997

					te <b>31 December 1997</b> 31 Dece		ote 31 December 1997 31 Decem		Note 31 December 1997 31 Dec		Note 31 December 1997 31 D		ar ended per 1996 £'000
Turnover													
Continuing operations Acquisitions		5,912	_	1,767 2,693									
Administrative costs			5,912		4,460								
Continuing operations Acquisitions		(2,733)	-	(2,409) (1,688)									
			(2,733)		(4,097)								
Exceptional item	3	_	(1,826)	_									
Operating Profit			1,353		363								
Continuing operations Acquisitions		1,353		(642) 1,005									
			1,353		363								
Loss on sale of investment property		-	(112)	-	<del>-</del>								
Profit on ordinary activities before interest			1,241		363								
Income from other fixed asset investments			- 68		58 11								
Interest receivable Interest payable	2	-	(3,674)	-	(1,982)								
Loss on ordinary activities before taxation	3		(2,365)		(1,550)								
Tax credit on loss on ordinary activities	6		38		65								
Loss on ordinary activities after taxation			(2,327)		(1,485)								
Minority Interest - Equity			896		(144)								
Loss for Financial Year			(1,431)	•	(1,629)								
Dividends paid - Equity - Non-Equity			(75) (1)		(75) (1)								
			(1,507)		(1,705)								

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

# Group Consolidated Statement of Total Recognised Gains and Losses

	1997 £'000	1996 £'000
Loss for the Financial Year	(1,431)	(1,629)
Unrealised Surplus on revaluation of investment land and buildings		245
Total recognised gains and losses	(1,431)	(1,384)

# CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 1997

	Note	31 Decemb £'000	per 1997 £'000	31 Decemb	per 1996 £'000
Fixed assets					
Intangible assets	0	2.260		2.504	
Positive goodwill	8	2,369		2,504 (654)	
Negative goodwill	8	(496)		(034)	
			1,873		1,850
Tangible assets	9		12,530		12,500
Fixed asset investments	10		2,713		2,868
		-		_	
			17,116		17,218
Current assets		11		11	
Stocks - Finished goods	12	2,477		2,844	
Debtors	13	3,158		5,709	
Investments	13	13,803		16,686	
Cash at bank and in hand	14			10,000	
		19,449		25,250	
Creditors: amounts falling due		-			
within one year	15	(21,247)		(27,042)	
Net current (liabilities)			(1,798)		(1,792)
Total assets less current liabilities			15,318		15,426
Creditors: amounts falling due after					
more than one year	16		(2,314)		(80)
				-	
Net assets			13,004		15,346
				=	.=
Capital and reserves					
Called up share capital	17		1,524		1,524
Share premium account	18		9,776		9,776
Other reserves	18		6		6
Revaluation reserve	18		262		245
Profit and loss account	18		9		1,471
a			11,577	•	13,022
Shareholders Funds Equity Minority Interests in Subsidiary Undertakings			1,427		2,324
Equity Minority interests in Substatuty Chactakings				,	
`			13,004		15,346
				:	

These financial statement were approved by the board of directors on its behalf by:

C J Emson Director JK Farrell

11m hbf 1999 and were signed on

# **BALANCE SHEET AS AT 31 DECEMBER 1997**

			Year ended 31 December 1997 £'000 £'000		ar ended ber 1996 £'000
Fixed assets		2 000	2000	£,000	~ 000
Investment in subsidiary undertakings	10		60		60
Investment in gilts	11	•	5		5
Other investments	11		581	_	-
			646		65
Current assets					
Debtors	12	916		1,243	
Investments		3		-	
Cash at bank and in hand	14	13,368		13,673	
		14,287		14,916	
Creditors: amounts falling due		ŕ		·	
within one year	15	(624)		(451)	
Net current assets		-	13,663		14,465
Total assets less current liabilities		<del>-</del>	14,309	:	14,530
Capital and reserves					
Called up share capital	17		1,524		1,524
Share premium account	18		9,776		9,776
Capital redemption reserve Profit and loss account	18 18		6 3,003		6 3,224
Shareholders' funds			14,309		14,530

These financial statement were approved by the board of directors on

its behalf by:

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11m HM, 1999

and were signed on

C J Emson Director J K Farrell Director

# CONSOLIDATED CASH FLOW STATEMENT

# FOR THE YEAR ENDED 31 DECEMBER 1997

	Note	19	97	19	96
		£'000	£'000	£,000	£'000
Net cash (outflow)/ inflow from operating activities	19		(30)		2,135
Returns on investment and servicing of finance					
Interest received		69		11	
Interest paid		(2,247)		(1,484)	
Dividends paid		(1)		(1)	
Income from other fixed assets investments		-		58	
Net cash outflow from returns on investment			_		
and servicing of finance			(2,179)		(1,416)
Tourskin					
Taxation Corporation tax paid			(63)		(180)
·			` '		
Capital expenditure and financial investment Purchase of tangible fixed assets		(130)		(178)	
Disposal of tangible fixed assets		(150)		20	
Purchase of current assets investments - development	۹.	(283)		(246)	
Purchase of fixed asset investments		(202)		(15)	
Disposal of fixed asset investments		_		Ì90	
New loans issued		_		(371)	
Sale of current asset investment - development		3,164		811	
Receipt on disposal of freehold investment property		650		-	
• -			-		
Net cash inflow from capital			0.404		211
expenditure and financial investment			3,401		211
Acquisitions and disposals				,,	
Net outflow from purchase of subsidiary		-		(5)	
Net overdrafts acquired with subsidiary		-		(943)	
Net cash outflow for acquisition and disposals			-		(948)
Tet cash outlier for acquisition and experien					
Management of liquid resources		(2)			
Acquisition of gilts		(3)		-	
Acquisition of other quoted securities		(582)		-	
			-		
Net cash outflow from management of liquid resource	es		(585)		-
Equity Dividends paid			(75)		(75)
Equity Dividends para				-	
Net cash inflow/(outflow) before financing			469		(273)
Financing		(9,034)		(3)	
Repayment of bank loans Capital repayment of finance leases		(7)		(61)	
Receipt of other loans		345		345	
Repayment of other loans		(345)		-	
Repayment of loan stock		(2,122)		(305)	
Receipt of new bank loans		10,280		-	
-				_ <del></del>	/a #
Net cash outflow from financing activities	21		(883)		(24)
Improcess/Degrages) in each in the period	21		414		(297)
Increase/(Decrease) in cash in the period	2.				(== · )
				•	

# RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

# FOR THE YEAR ENDED 31 DECEMBER 1997

	1997 £'000	Group	1996 £'000
	£-000		£ 000
Loss for the financial year	(1,431)		(1,629)
Opening shareholders' funds	13,022		13,461
Dividends	(76)		(76)
Revaluation of fixed assets	-		245
Minority share of Goodwill	45		-
Write back of revaluation reserve on Sale of property	17		-
Transfer to Goodwill from Capital Reserves	-		1,021
Closing shareholders' funds	11,577	-	13,022
	1997 £'000	Company	1996 £'000
(Loss)/Profit for the financial year	(146)		77
Dividends	(75)		(76)
Opening Shareholders funds	14,530		14,529
Closing Shareholders funds	14,309		14,530

# NOTES TO THE ACCOUNTS

#### 1. Accounting policies

# (a) Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention as modified for the revaluation of certain fixed asset investments in land and buildings. In addition leasehold property on the acquisition of subsidiaries has been revalued prior to acquisition. The financial statements have been prepared on a going concern basis which assumes that the company will continue to trade.

#### (b) Basis of consolidation

These financial statements consolidate the accounts of Sterling Trust Limited and all its subsidiary undertakings. Results for the subsidiaries acquired have been included from the date of acquisition. The financial statements of Sterling Property Trust Limited and Sterling Property Developments Limited and their subsidiary undertakings were audited by Lake Bushells. A qualified opinion has been given on a number of the subsidiary undertakings.

This relates to the values at which development properties are held within the accounts of the subsidiary undertakings. Fair values were applied to the balance sheet values at the date of acquisition in the group accounts and accordingly the qualifications given by the auditors on the accounts of the subsidiary undertakings do not apply.

The share of interests in partnerships is reflected in the accounts of subsidiary undertakings on a proportional consolidation basis.

In accordance with Section 230(4) of the Companies Act 1985, Sterling Trust Limited is exempt from the requirement to present its own profit and loss account.

The amount of profit for the financial year dealt with in the financial statements of Sterling Trust Limited is disclosed in these accounts.

Maclew Investments Limited and Maclew Limited have non-coterminous year ends of 30 June. Their year end accounting date has not been altered since acquisition.

#### (c) Tangible Fixed Assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Plant and equipment	25%
Furniture fixtures and fittings	21/2%
Motor vehicles	25%

No depreciation has been provided on leasehold properties where the leases have twenty years and over to run at the balance sheet date. It is the company's practice to maintain these assets in a continual state of repair and to make improvements thereto from time to time and accordingly the directors consider that the lives of these assets are so long and the residual values so high, that any depreciation would be insignificant.

#### (d) Foreign currencies

Transactions expressed in foreign currencies are translated into sterling and recorded at rates of exchange approximating to those ruling at the date of the transaction. Monetary assets and liabilities are translated at rates ruling at the balance sheet date. All differences on exchange are taken to the profit and loss account.

#### NOTES TO THE ACCOUNTS (cont'd)

#### 1. Accounting policies (cont.)

#### (e) Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

## (f) Hire purchase and leasing transactions

Where an asset is acquired under a hire purchase or finance lease agreement, the asset is capitalised and the corresponding liability to the hire purchase company is included in creditors. Depreciation on such assets is charged to the profit and loss account at rates calculated to write off the capitalised value of the assets, less any residual value, over the shorter of its expected useful life and the term of the agreement. Payments are treated as consisting of capital and interest elements and the interest is charged to the profit and loss account so as to give a constant rate of charge over the period of the agreement.

Rentals payable under operating leases are charged to the profit and loss account as incurred.

#### (g) Pension costs

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the money purchase scheme.

#### (h) Stock

Stock is stated at the lower of cost and net realisable value.

#### (i) Goodwill

In accordance with FRS 10 goodwill or negative goodwill arising on consolidation, representing the difference between the purchase price and the fair value of the net assets of the subsidiary undertaking at the date of acquisition is capitalised in the year of acquisition.

Goodwill is written off on a straight line basis over 20 years. Negative goodwill up to the fair values of non-monetary assets acquired is released to the profit and loss account in the period in which the non-monetary assets are recovered.

2.	Interest	payable
----	----------	---------

interest payable	1997	1996
	£'000	£'000
On bank loans and overdrafts	3,091	1,613
Other loans	544	356
On corporation tax	27	_
Other finance leases	12	13
	3,674	1,982

## NOTES TO THE ACCOUNTS (cont'd)

#### 3. Loss on ordinary activities before taxation

Loss on ordinary activities before taxation is stated after cha-	rging/(crediting):-	
Boot on cramma, not remove the contract of the	1997	1996
	£'000	£'000
Auditor's remuneration:		
Audit	15	32
Other services	51	50
Depreciation	99	130
Amortisation of goodwill	179	179
Release of negative goodwill	(158)	(79)
Operating Leases - land and buildings	12	12
- office equipment	5	8

 Release of negative goodwill
 (158)
 (79)

 Operating Leases - land and buildings - office equipment
 12
 12

 Loss/(profit) on disposal of fixed assets
 86
 (103)

 Profit on foreign exchange
 (2)

 Interest payable on finance leases
 12
 13

 Exceptional items
 1,826

Exceptional items represent provisions against a bank balance and other assets.

## 4. Remuneration of directors

Remained and out of the control of t	1997 £'000	1996 £'000
Directors' emoluments (including pension contributions) Other emoluments	69	-

The emoluments, excluding pension contributions, of the chairman were £ 49,522 (1996:£nil) and those of the highest paid director were £49,522 (1996:£nil).

The emoluments, (including the chairman and highest paid directors) were within the following ranges:

Number of directors

		I (MAILOCE OF WILL	
		1997	1996
£0 -	£5,000	2	3
£5,001 -	£10,000	-	-
£ 10,001 -	£ 15,000	-	-
£15,001 -		1	-
£20,001 -	£25,000	-	-
£40,001 -	£45,000	-	-
£45,001 -	£50,000	1	-

## 5. Staff numbers and costs

The average number of persons employed by the group (excluding directors) during the year was analysed as follows:-

as follows	1997 Number	1996 Number
Administration and management Hotel staff	9 42	7 37
	51	44

## NOTES TO THE ACCOUNTS (cont'd)

# 5. Staff numbers and costs (cont.)

	The aggregate staff costs were:-	1997	1996
		£'000	£'000
	Wages and salaries	651	553
	Social security costs	62	41
	Pension and other costs	17	19
	Health costs	3	
		733	613
6.	Taxation	1997	1996
		£'000	£'000
	UK corporation tax	-	(30)
	Release of prior year provision	38	95
	Taxation credit	38	65

# 7. Profit on ordinary activities after taxation

As provided by the section 230 of the Companies Act 1985 no separate profit and loss account is presented for the company. The loss for Sterling Trust Limited for the year dealt with in the accounts is £220,946 (1996: Loss £948).

0	Intengible A	Lecete -	Condwill

	Positive Goodwill	Negative Goodwill	Total
	£'000	£,000	£'000
As at 1 January 1997 Amortisation	2,504 (179)	(654) -	1,850 (179)
	2,325	(654)	1,671
Transfer to Minority Interests Release of negative goodwill	44 -	158	44 158
	2,369	(496)	1,873

# NOTES TO THE ACCOUNTS (cont'd)

# 8. Intangible Assets - Goodwill (cont.)

Negative goodwill arose on the acquisition of property partnerships in 1995.

	114844114					
9.	Tangible Fixed Assets:- Group	Fixtures	Vehicles	Long	Plant	Total
		& Fittings £'000	£,000	L/holds £'000	£'000	£,000
	COST OR VALUATION At 31 December 1996 Additions	1,399 18	120 48	11,208	419 63	13,146 129
	Balance at 31 December 1997	1,417	168	11,208	482	13,275
	DEPRECIATION At 31 December 1996 Charge for the year	349	37 39	-	260 22	646 99
	Balance as at 31 December 1997	387	76	-	282	745
		<del></del>		<u></u>		
	Net Book Value as at 31 December 1997	1,030	92	11,208	200	12,530
	Net Book Value as at 31 December 1996	1,050	83	11,208	159	12,500

All motor vehicles are held under finance leases.

## NOTES TO ACCOUNTS (cont'd)

# 10. Fixed asset investments

Group	Gilts listed on Stock Exchange £'000	Freehold Land and Buildings £'000	Loan Stock £'000	Vehicles £'000	Total
Balance at 1 January 1997 Additions Disposals	10	2,858	516	65	2,868 581 (736)
Balance at 31 December 199	7 10	2,122	516	65	2,713

Certain freehold land and buildings have been revalued. This represents directors valuation on the basis of open market value on a plot of land. The directors are of the opinion that the open market value of this land as at 31 December 1997 is not materially different to that valuation from an Independent Estate Agent with experience in local market.

	1997 £'000	1996 £'000
Company		
Investment in subsidiary undertakings		
Carrying value of investment at 31 December 1997	60	60

The company's principal subsidiaries were:-

Name	Percentage of Ordinary Shares held		Activity
Argyle Trust Limited	100% -	Registered in Scotland	Investment holding company
Sterling Property Developments Limited	100%		Property development company
Sterling Property Trust Limited	100%		Property investment company
Terminal Six (Heathrow) Limited	100%		Project development company (dormant)
First City Care (Holdings) Limited	100%		Holding company (dormant)
Sterling Trust Hotels Limited	75%		Hotel owning and management company

# NOTES TO ACCOUNTS (cont'd)

10.	Fixed	asset	investments

10.	Fixed asset investments					
	Name	Percentage o Shares held	f Ordin	nary Act	ivity	
	Maclew Limited	56%		Hote	el management	
	Maclew Investments Limited	75%		Inve	estment holding c	ompany
	Maclew Holdings Limited	75%		Inve	stment holding c	ompany
11.	Fixed Asset Investments : Compa	any			Other Investments £000	Gilts £000
	Balance at 1 January 1997 Disposals Additions				581	5 -
	Balance at 31 December 1997				581	5
10	Debtors					
12.			roup	Comp	any	
		;	1997 £'000	1996 £'000	1997 £'000	1996 £'000
	Trade debtors Amounts owed by immediate		55	168	-	-
	parent undertaking Amount owed by group undertaking	o	33	26	34 461	27 546
	Amount due by related undertaking	-	12	-	-	-
	Other debtors		2,377	2,650	421	670
			2,477	2,844	916	1,243
13.	Current Asset Investments : Gro	un.				
15.	Current Asset investments. Gro	<b>P</b>		Stock Exchange	Development Properties	Total
	As at 1 January 1997			£'000 5	£'000 5,704	£'000 5,709
	Additions			3	258	261
	Disposals			-	(2,812)	(2,812)
	As at 31 December 1997			8	3,150	3,158

#### NOTES TO ACCOUNTS (cont'd)

## 13. Current Asset Investments: Company (cont'd)

	Listed on
	Stock
	Exchange
	£'000
As at 1 January 1997	-
Additions	3
As at 31 December 1997	
	3

#### 14. Cash at bank and in hand

	Group		Company	
	1997	1996	1997	1996
	£'000	£'000	£'000	£'000
Other cash balances	13,803	16,686	13,368	13,673

## 15. Creditors: amounts falling due within one year

	Group		Co	mpany
	1997	1996	1997	1996
	£'000	£'000	£'000	£'000
Bank loans and overdrafts	15,536	18,988	-	-
Trade creditors	146	100	-	_
Amounts owed to subsidiary undertaking	_	-	500	-
Other taxes and social security	207	338	-	-
Corporation tax	93	165	-	-
Loan Stock	1,526	3,648	-	-
Other loans	1,779	1,645	-	-
Other creditors	969	1,346	_	346
Accruals and deferred income	991	812	124	105
	21,247	27,042	624	451
	<del></del>			

Bank loans and overdrafts and other loans are secured by fixed and floating charges over the freehold investment properties and long leasehold investment properties. These loans will be repaid from the realisation of developments.

The Loan Stock was issued on 31 December 1994 by Sterling Property Developments Limited and Sterling Property Trust Limited in part consideration of the acquisition of secured loans to property owning partnerships and was due to be repaid on 31 March 1996. Repayments have been extended by Sterling Property Developments Limited and Sterling Property Trust Limited to 31 December, 1998 and 31 December 2000 respectively. The interest rate on both Loan Stocks was increased to 4% p.a over Barclays base rate on 1 January 1997.

#### NOTES TO ACCOUNTS (cont'd)

## 16. Creditors: amounts falling due after more than one year

	Group		Company	
	1997	1996	1997	1996
	£'000	£'000	£'000	£'000
Corporation Tax	-	30	_	_
Other creditors	34	50	-	-
Bank loans	2,280	-	-	-
			-	
	2,314	80	-	-

The maturity of bank loans falling due after more than one year is

	1997 £000	1996 £000
Due in one to two years	34	80
Due in two to five years	615	-
Due in over five years	1,665	-
	2,314	80

Bank loans falling due after more than one year are secured by a fixed and floating charge over freehold investment property. Other creditors, representing obligations due under finance leases and hire purchase agreements comprise the amounts due within one to two years.

#### 17. Share capital

•	1997			1996		
	Number of shares	Share capital £	Number of shares	Share capital £		
Authorised share capital						
Ordinary shares of 10p each	28,041,859	2,804,186	28,041,859	2,804,186		
Deferred shares of 1p each	40,271,128	402,711	40,271,128	402,711		
		3,206,897		3,206,897		
Issued share capital						
Ordinary shares of 10p each	11,211,861	1,121,186	11,211,861	1,121,186		
Deferred shares of 1p each	40,271,128	402,711	40,271,128	402,711		
		1,523,897		1,523,897		

# NOTES TO ACCOUNTS (cont'd)

# 18. Share premium and reserves

19.

Group	Other reserves	Revaluation reserve	Share premium	Profit and loss	Total
	2222	21222	account	account	62000
	£'000	£'000	£'000	£'000	£'000
At 1 January 1997	6	245	9,776	1,471	11,498
Loss for year	_	-	-	(1,507)	(1,507)
Sale of property	-	17	-	-	17
Minority share of Goodwill	-	-	-	45	45
					40.050
At 31 December 1997	6	<u> </u>	9,776	9	10,053
Company		04	Q1	Due 64 and	Tatal
		Other	Share premium	Profit and loss	Total
		reserves	account	account	
		£'000	£'000	£'000	£,000
At 1 January 1997		6	9,776	3,224	13,006
Loss for the year		-	-	(221)	(221)
2000 101 1110 7 1111					
At 31 December 1997		6	9,776	3,003	12,785
Reconciliation of operating p	profit/(loss)	to net cashflow	from operati	ng activities 1997	1996
				£'000	£'000
Operating profit (net of interes	st received)			1,353	363
Depreciation	,			99	130
Amortisation of goodwill				179	179
Release of negative goodwill				(158)	(79)
Loss on sale of fixed tangible				-	271
Profit on sale of fixed asset in				-	(168)
Loss on sale of current asset in				-	1,299
Release of revaluation reserve				17	-
Profit on sale of investment pr Loss on sale of fixed asset inve				(112) 86	-
Profit on sale of current asset inv				(1,998)	-
Decrease in trade and other de				(1,556)	170
Increase/(Decrease) in trade cr		uals and		70	170
deferred income and other cre				464	(30)
Net cash (outflow)/ inflow fro	m oneratina	activities		(30)	2,135

# NOTES TO ACCOUNTS (cont'd)

ZO. Aliaivsis of fiel debt	20.	Analysis of net debt
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	At 1 Jan 1997	Cash Flow	Other non- cash changes	At 31 Dec 1997	
	£,000	£'000	£'000	£'000	
Cash in hand, at bank Overdrafts	16,686 (2,474)	(2,883) 2,469	-	13,803 (5)	
	14,212	(414)	-	13,798	
Bank loans Other loans	(16,514) (1,645)	(1,246)	(52) (134)	(17,812) (1,779)	
Debts due within one year	(3,993)	2,467	-	(1,526)	
Finance leases	(88)	20	-	(68)	
Current asset investments	5	584	<del>-</del>	589	
TOTAL	(8,023)	1,411	(186)	(6,798)	
21. Reconciliation of ne	et cash outflow t	lo movement in	net debt	£'000	£'000
Decrease in cash in t Cash outflow from d		and lease financ	ing	(414) 1,241	
Change in net debt re	esulting from cas	sh flows			827
Increase liquid resou Other non-cash chan					584 (186)
Movement in net del Net debt at 1 January				-	1,225 (8,023)
Net debt at 31 Decer	nber 1997			-	(6,798)

#### NOTES TO ACCOUNTS (cont'd)

#### 22. Contingent liability

The company has guaranteed the bank loans and overdrafts and provisions for potential warranty claims of its immediate parent undertaking, The Sterling Credit Group Limited, up to the amount of £13,000,000. The bank loans and overdrafts of The Sterling Credit Group Limited are secured by cash deposits held by the company.

# 23. Immediate parent undertaking and ultimate parent undertaking

The company is a subsidiary undertaking of The Sterling Credit Group Limited. The ultimate parent undertaking for which group accounts are drawn up is Anstake Limited. The Sterling Credit Group Limited and Anstake Limited are registered in England and Wales. Copies of the accounts of the ultimate parent undertaking will be obtainable from Fraser House, 29 Albemarle Street, London W1X 3FA and Companies House.

#### 24. Leasing commitments

Commitments due under non-cancellable operating lease as at 31 December 1997 are:-

	Land and Buildings £'000	Other
Leases expiring within one year	12	5