1718524

BIZERBA (UK) LIMITED

REPORT AND ACCOUNTS
FOR THE YEAR ENDED 31ST DECEMBER 1994



REPORT AND ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1994

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	The following pages do not form part of the Statutory Accounts:

13 - 14 Detailed Trading and Profit & Loss Account

DIRECTORS R.D.Kraut, Esq. G.Kraut, Esq. J.Heck, Esq.

AUDITORS Hillier Hopkins

Chartered Accountants St.Martin's House 31-35 Clarendon Road

Watford

Herts WD1 1JA.

COMPANY

NUMBER 1718524

REPORT OF THE DIRECTORS

The Directors present herewith the Company's Accounts for the year ended 31st December 1994, and report as follows:-

1. BUSINESS REVIEW

The Company has traded continuously during the year, their principal activity being the distribution of food processing and weighing equipment.

The Company did make some progress in 1994 but this was due to reduced costs of sales rather than improved performance.

Advances in technology have improved margins but have made old equipment less attractive to customers and efforts are being made to completely upgrade the Company's stock of equipment and spare parts.

The latest models did not obtain approval until late in the year, accounting for a significant shortfall in turnover compared to budget.

It is anticipated that the new Management Team, together with more accurate targeting of the customer base will lead to substantial benefits in terms of cost savings and additional turnover in 1995.

The Loss for the year before taxation was £293,603 which is transferred to general reserve.

The Directors do not recommend payment of a dividend for the current year.

2. FIXED ASSETS

The Fixed Assets of the Company, together with any changes during the year, are shown in detail in the Notes to the Accounts.

3. DIRECTORS AND THEIR INTERESTS

The Directors of the Company during the year were as follows:-

- R.D.Kraut, Esq.
- G.Kraut, Esq.
- J.Heck, Esq. (Appointed 1st December, 1994)
- J.Shiels, Esq. (Resigned 30th November, 1994)

None of the Directors had any interest in the Share Capital of the Company at any time during the year.

...continued

REPORT OF THE DIRECTORS

...continued

4. DIRECTORS' RESPONSIBILITIES

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view. In preparing those financial statements, the Directors are required to:

- a) select suitable accounting policies and then apply them consistently;
- b) make judgements and estimates that are reasonable and prudent;
- c) comply with applicable accounting standards subject to any material departures disclosed and explained in the financial statements;
- d) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

5. AUDITORS

Messrs. Hillier Hopkins, Chartered Accountants, have indicated their willingness to continue in office.

APPROVED BY THE BOARD ON

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS

N.Mensah, Esq. - Secretary

Date: 10.3.95

REGISTERED OFFICE: Eastman Centre, Eastman Way, Hemel Hempstead, Herts. HP2 7DU

AUDITORS' REPORT TO THE SHAREHOLDERS OF BIZERBA (UK) LIMITED

We have audited the financial statements on pages 4 to 12 which have been prepared under the historical cost convention and the accounting policies set out on pages 6 to 7.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

FUNDAMENTAL UNCERTAINTY

In forming our opinion we have considered the going concern position of the Company and its financial state of affairs. We have obtained verification from the Parent Undertaking of its continued support for the Company's bank guarantees, and on going trading arrangements as it represents the Company's main supplier, and they have indicated that this will remain unchanged. The Company is reliant upon the continued support of the Parent Undertaking to maintain its going concern position. Our opinion is not qualified in this respect.

OPINION

In our opinion the financial statements give a true and fair view of the state of the affairs of the Company as at 31st December 1994 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

10th March, 1995
Date

HILLIER HOPKINS'
CHARTERED ACCOUNTANTS
and Registered Auditor
St.Martin's House
31-35 Clarendon Road
Watford,

Herts. WD1 1JA

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 1994

	Note		1994 £	£	1993 £
TURNOVER	2		3,218,507		2,993,642
Cost of Sales			2,465,670		2,423,536
GROSS PROFIT			752,837		570,106
Distribution Costs		395,448		404,630	
Administrative Expenses		535,518		489,268	
			930,966		893,898
			(178,129)	·	(323,792)
Other Operating Income	3		2,935		21,370
OPERATING LOSS			(175,194)		(302,422)
Redundancy Payments			(24,000)		(25,965)
			(199,194)		(328,387)
Interest Receivable	4	6,003		8,513	
Interest Payable	5	(100,412)	t e e e e e e e e e e e e e e e e e e e	(110,549)	
			(94,409)		(102,036)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION	6/7		(293,603)		(430,423)
Tax on Ordinary Activities	8		-		-
RETAINED LOSS FOR THE YEAR			(293,603)		(430,423)
Retained Deficit At 1st January 1994		(4,031,821)	(:	3,601,398)
RETAINED DEFICIT At 31st December 1994		(4,325,424)		4,031,821)

All of the above amounts relate to continuing operations.

The Company has no recognised gains or losses other than the loss for the year as stated above.

The notes on pages 7 to 12 form part of the Accounts.

BALANCE SHEET 31ST DECEMBER 1994

	Notes		994 £	£ 15	993 £
FIXED ASSETS					
Tangible Assets Investments	9 10	63,813 3,564	67. 277	58,598 3,564	
CURRENT ASSETS			67,377		62,162
Stocks Debtors Cash at Bank and In Hand	11 12	1,209,069 919,477 414,943		1,068,253 943,295 87,387	
CREDITORS - Amounts falling due within one year	13	2,543,489 2,687,042		2,098,935 2,498,155	
NET CURRENT (LIABILITIES)			(143,553)		(399,220)
TOTAL ASSETS LESS CURRENT LIABILITIES			(76,176)		(337,058)
Provisions for Liabilities and Charges	14		49,248		44,763
NET (LIABILITIES)			(125,424)		(381,821)
CAPITAL AND RESERVES					
Called up Share Capital Profit and Loss Account	16		4,200,000 4,325,424)		3,650,000 4,031,821)
Shareholders' Funds - Equity Interests	17		(125,424)		(381,821)
SIGNED ON BEHALF OF THE BOARD OF DIRECTORS		1	APPROVED B	Y THE BOARI	ON O
J.Heck - Director		I	Date:/	lard 10.	1555

The notes on pages 7 to 12 form part of the Accounts.

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994

1 ACCOUNTING POLICIES

The following notes outline the main Accounting Policies of the Company, which have been used consistently in preparing these Accounts.

1.1 Accounting Conventions

The Financial Statements are prepared under the Historical Cost Convention.

1.2 Turnover

This represents the invoiced amounts of goods sold and services provided, net of Value Added Tax.

1.3 Depreciation of Tangible Fixed Assets

Depreciation is calculated to write off the cost less the estimated residual value of the Tangible Fixed Assets over their expected useful lives at the following rates:-

Leasehold Property - Straight line over period of lease Plant and Equipment - In equal annual instalments at rates varying between 1 and 10 years.

Motor Vehicles - At 25% on reducing balance or over the life of the finance lease to which they relate.

1.4 Stocks

These are valued at the lower of cost and net realisable value. Cost includes transportation and duty costs where appropriate. A provision has been made in these Accounts to provide for damages to stock in transit.

1.5 Foreign Exchange

Transactions and balances denominated in foreign currencies are translated into sterling at the rate of exchange ruling at that date, unless the transaction or balance is with the Holding Company when the rate of exchange is notified by the Holding Company.

1.6 Deferred Taxation

Deferred Taxation is provided using the liability method in respect of the taxation effect of all timing differences, other than those which are expected with reasonable certainty to continue in the foreseeable future, less any unrelieved trading losses.

1.7 Warranties

The Company offers warranties as part of its normal trading conditions of sale and a provision has been made in these Accounts for costs which may be incurred.

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994 -continued-

1.8 Property Maintenance

Provision has been made for the estimated regular future costs of property maintenance as required by the terms of the Company's property leases.

1.9 Pension Scheme

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension costs in the Profit and Loss Account represent contributions payable by the Company to the fund.

1.10 Operating Leases

Rentals applicable to operating leases where substantially all all of the risks and rewards of ownership remain with the lessor are charged to the Profit and Loss Account as incurred.

2.	TURNOVER	1994 £	1993 £
	The Turnover and Pre-Tax Loss are wholly attributable to the Company's main activity. The Turnover arose entirely in the U.K.		
3.	OTHER OPERATING INCOME		
	Gain on Exchange	2,935	21,370
4.	INTEREST RECEIVABLE		
	Bank Interest Commission Other Interest Receivable	6,003 - - 6,003	6,824 629 1,060 8,513
5.	INTEREST PAYABLE		
	On Bank Overdrafts repayable within 5 years On Bank Loans repayable within 5 years	40,744 59,668	54,081 56,468

100,412

110,549

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994 -continued-

	-continued-		
6.	LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION	1994 £	1993 £
	This is stated after charging:		
	Directors' Remuneration Auditors' Remuneration Depreciation Adjustment on Disposal of Fixed Assets Hire of Vehicles and Equipment	60,547 12,220 22,615 (1,584) 173,851	58,330 8,185 25,566
7.	EMPLOYEE INFORMATION		
7.1	Staff Costs:		
	Wages and Salaries Redundancy Payments Social Security Costs Other Pension Costs Medical Costs	793,675 24,000 78,495 43,582 11,289 951,041	807,831 25,965 80,419 26,782 10,762 951,759
7.2	The average weekly number of employees during the year (including Directors) was made up as follows:	No.	No.
	Administrative Engineers Representatives	8 21 16 45	9 21 18 — 48
7.3	Directors' Emoluments:	£	£
	Fees and Salaries Benefits in Kind	60,547	58,330 3,390 61,720
	Further details, excluding pension contributions:		
	Chairman		_
	Highest Paid Director	51,547	61,720
	Other Directors' Emoluments fell within the following range:	No.	No.
	£Nil £5,000 - £10,000	1 1 —	1

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994 -continued-

8. TAX ON LOSS ON ORDINARY ACTIVITIES

There is no charge to Corporation Tax on the Loss on Ordinary Activities.

The Company has tax losses of approximately £4,000,000 (1993: £3,778,000), available for relief against future trading profits.

9.	TANGIBLE FIXED ASSETS	Buildings	Plant and Equipment	Motor <u>Vehicles</u>	Total
	O1	£	£	£	£
	Cost: At 1st January 1994 Additions Disposals	32,057 3,033	186,202 19,411	12,845 6,652 (3,000)	231,104 29,096 (3,000)
	At 31st December 1994	35,090	205,613	16,497	257,200
	Depreciation:	•			
	At 1st January 1994 Charge for year Disposals	18,421 4,328	144,313 16,977	9,772 1,310 (1,734)	172,506 22,615 (1,734)
	At 31st December 1994	22,749	161,290	9,348	193,387
	Net Book Value:				
	At 31st December 1994	12,341	44,323	7,149	63,813
	Net Book Value: At 31st December 1993	13,636	41,889	3,073	58,598
	The Net Book Value of Land and comprises:	Buildings		<u>1994</u> £	1993 £
	Short Leaseholds			12,341	13,636
10.	FIXED ASSET INVESTMENTS				
	Unlisted Investment at Cost			3,564	3,564

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994 -continued-

	-continued-		
11.	STOCKS	1994 £	1993 £
	The amounts attributable to the different categories are as follows:		
	Stationery Stock Machine Stock Spare Parts	1,900 851,607 355,562	786,733
		1,209,069	1,068,253
12.	DEBTORS		
	Trade Debtors Other Debtors Prepayments	820,512 2,111 96,854	1,686
		919,477	943,295
13.	CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR		
	Trade Creditors Amounts Owed to Parent Undertaking Other Taxes and Social Security Costs Other Creditors Accruals Bank Overdrafts	183,205 467,989 97,309 35,953 158,806 1,743,780	352,530 126,655 42,539
		2,687,042	2,498,155
14.	PROVISIONS FOR LIABILITIES AND CHARGES		
	Warranty Provision:		
	At 1st January 1994 Transfer to/(from) Profit and Loss Account	44,763 4,485	57,629 (12,866)
	At 31st December 1994	49,248	44,763

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994 -continued-

15.	FINANCIAL COMMITMENTS AND CONTINGENT LIABILITY	1994	<u>1993</u>
a)	Operating Lease Agreements:	£	£
	The Company is committed to the following lease payments in the next year relating to motor vehicles under agreements which expire as follows:		
	Within One Year Within Two to Five Years	7,075 132,494	36,795 57,131
		139,569	93,926
	The Company is also committed to the following lease payments in the next year relating to land and buildings under agreements which expire as follows:		
	Less than One Year Within Two to Five Years After Five Years	4,470 6,550 67,906	11,020 67,720
		78,926	78,740

b) Pension Obligations:

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund.

The pension cost charge represents contributions payable by the Company to the fund and amounted to £43,582.

c) Contingent Liability:

The Company has a contingent liability regarding guarantees given to their Bankers in favour of the Customs and Excise for £10,000 in connection with VAT deferrals on imports.

NOTES TO THE ACCOUNTS - 31ST DECEMBER 1994

16.	SHARE CAPITAL	-continued-	Authorised	Allotted	d,Issued ly Paid
			£	1994 £	1993 £
	Ordinary Shares of £1 ea	ach	5,000,000 4	,200,000	3,650,000

During the year the Company issued a futher 550,000 ordinary shares of £1 each at par to capitalise part of the amount owed to the parent undertaking.

17.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	1994 £	1993 £
	Loss for the Financial Year New Share Capital Subscribed	(293,603) 550,000	(430,423) -
	Opening Shareholders' Funds	256,397 (381,821)	(430,423) 48,602
	Closing Shareholders' Funds	(125,424)	(381,821)

18. ULITIMATE PARENT UNDERTAKING

The Company regards Bizerba-Werke Wilhelm Kraut GmbH & Co. KG, incorporated in Germany, as its ultimate parent undertaking.