Lindab Limited

Report and Financial Statements

31 December 2009

ADN1RN6V 06/09/2010 183 COMPANIES HOUSE

Lindab Limited

Registered No 1641399

Directors

C-G Nilsson I T Robertson M J Goodspeed N-J E Andersson

Secretary

Goodwille Corporate Services Limited

Auditors

Ernst & Young LLP 400 Capability Green Luton Beds LU1 3LU

Bankers

Svenska Handelsbanken AB Park Row Nottingham NG1 6EE

Registered office

Units 9-10 Carousel Way Riverside Business Park Northampton NN3 9HG

Directors' report

The directors present their report and financial statements for the year ended 31 December 2009

Results and dividends

The loss for the year amounted to £110,000 (2008 – profit of £1,204,000) No dividends were paid nor are proposed

Principal activities

The company is principally engaged in the manufacture and distribution of steel ducting, associated fittings and other sheet metal products. Its products are distinguished by their high quality, ease of assembly, energy efficiency and environmentally friendly design

Business review

Lindab Limited is a wholly owned subsidiary of Lindab AB which is listed on Stockholm's stock exchange. Details of the group review of the year is available on www.lindabgroup.com. The group has a strong financial position and is committed to the development of Lindab Limited in the UK market

The majority of the company's customers are other distributors, installation companies and building contractors in the construction industry. The products that the company distributes are mainly for commercial buildings with a smaller proportion sold to the residential construction market. Lindab Limited has a market leading position within the supply of circular ventilation products with an unrivalled national distribution network.

The general economic downturn and uncertainty in the financial markets have negatively affected demand for Lindab's products throughout 2009. The effect of the sharp decrease in new construction within the non residential market segment had a major impact on the turnover. Total turnover amounted to £48,612,000 (2008 – £60,409,000). Despite this drop the company managed to uphold the gross profit margin at 33%. The cost programme implemented in 2008 was successfully finalised in 2009 although further actions were taken during 2009 to reflect the market conditions. The important national distribution network is kept intact but a few outlets are merged and all possible measures were taken to cut cost without effecting customer value or distribution capability. In this way the company safeguards a reasonable profitability through the current tough market conditions without sacrificing future opportunity for growth

Outlook for 2010, risks and opportunities

Lindab is dependent on the market conditions for the construction industry and investments in commercial and public buildings. In light of the analysis from Euroconstruct for the UK Construction Industry we anticipate market conditions for 2010 to continue to be severely affected by the low level in investments that will lead to a historically comparable low level in demand. Improved building regulations and legislation within the energy efficiency area, already implemented and planned, will favour Lindabs' products in the mid-to-long term. The directors are mindful of the impact of the credit crunch on the construction industry, the impact of which is likely to continue to affect 2010 and an improvement is not likely until the latter part of 2011. This is due to Lindab's products not being needed until the end of a construction project, during the time the building is fitted out and systems commissioned.

Lindab is dependant on the supply of steel and so the price of steel has a direct impact on the company's cost of goods sold. The price of steel decreased during 2009 due to lower demand globally but continues to fluctuate significantly. New significant increases are predicted for Q2-Q3 2010. The increase in fuel prices is a long term risk factor due to the proportion of freight cost to product value increasing due to the nature of the products imported from, mainly Lindab Group manufacturing facilities in, Scandinavia and Czech Republic. A further deterioration in the availability and cost of credit to companies could have a negative impact on Lindab with increased risk of bad debt. However, management carefully maintain the debtor book and only provide credit on agreed terms.

Directors' report (continued)

Going concern

The company's business activities, together with the factors likely to affect its' future performance and its financial position, are described above

The company has strong financial resources and well-established relationships with a wide network of customers across the UK resulting in a strong market presence. Further the operates within a strong global group that provides further security for the operation As a consequence, the directors believe that the company is well placed to successfully manage its business risks in a challenging mark environment

After making enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly they continue to adopt the going concern basis for preparing the annual report and accounts

Disabled employees and employee involvement

The company's policies for recruitment, training, career development and promotion of employees are based on the suitability of the individual and give those who are disabled equal treatment with the ablebodied Where appropriate, employees disabled after joining the company are given suitable training for employment with the company or elsewhere

During the year the policy of providing employees with information about the company has been continued The directors are committed to the involvement of all employees in matters affecting performance of the company

Directors

The directors who served the company during the year were as follows

C-G Nilsson

I T Robertson

M J Goodspeed

N-J E Andersson

(appointed 22 December 2009)

H O Pattula

(left the board 10 November 2009)

D G Barker

(left the board 30 June 2009)

Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow director and the company's auditor, each director has taken all the steps that he is obliged to take as director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

Auditors

Ernst & Young LLP offer themselves for reappointment as auditors in accordance with s485 of the Companies Act 2006

On behalf of the board

Director

M J Goodspeed
Director 3 September 2010

Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Independent auditors' report

to the members of Lindab Limited

We have audited the financial statements of Lindab Limited for the year ended 31 December 2009 which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, Balance Sheet and the related notes 1 to 19 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APBs) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report

to the members of Lindab Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Fraser Bull (Senior Statutory Auditor)

For and on behalf of Ernst & Young LLP (Statutory Auditor)

Luton

3 September 2010

Profit and loss account

for the year ended 31 December 2009

		2009	2008
	Notes	£000	£000
Turnover	2	48,612	60,409
Cost of sales		(32,555)	(40,405)
Gross profit		16,057	20,004
Distribution costs		(1,599)	(2,037)
Administrative expenses		(13,774)	(15,344)
Operating profit	3	684	2,623
Interest payable	6	(330)	(1,347)
Profit on ordinary activities before taxation		354	1,276
Tax on profit on ordinary activities	7	(464)	(72)
(Loss)/profit for the financial year transferred to reserves		(110)	1,204
			

All results relate to continuing activities

Statement of total recognised gains and losses

for the year ended 31 December 2009

There are no recognised gains or losses other than the loss of £110,000 attributable to the shareholders for the year ended 31 December 2009 (2008 - profit of £1,204,000)

Balance sheet

at 31 December 2009

		2009	2008
	Notes	£	£
Fixed assets	_		
Investments	8	2,789	2,789
Intangible assets	9	15,981	16,916
Tangible assets	10	2,899	3,056
		21,669	22,761
Current assets			
Stocks	11	4,521	6,658
Debtors	12	18,676	18,867
Cash at bank and in hand		60	164
		23,257	25,689
Creditors: amounts falling due within one year	13	(27,294)	(30,437)
Net current liabilities		(4,037)	(4,748)
Total assets less current liabilities		17,632	18,013
Provisions for liabilities	14	(692)	(963)
Total assets less current liabilities		16,940	17,050
Capital and reserves			
Called up share capital	17	16,525	16,525
Capital contribution	17	10,000	10,000
Profit and loss account	18	(9,585)	(9,475)
		16,940	17,050
	:		

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 3 Section 2010.

M J Goodspeed Director

Millantsfal.

8

at 31 December 2009

1 Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention

As a wholly owned subsidiary of Lindab AB, incorporated in Sweden, the company is exempt from preparing consolidated financial statements under s400 of the Companies Act 2006. These financial statements therefore present information about the company as an individual undertaking and not about its group.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes consolidated financial statements

Goodwill

Positive goodwill arising on acquisitions is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over its useful economic life up to a presumed maximum of 20 years. It is reviewed for impairment in periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows

Freehold land and buildings – twenty-five years
Short leasehold improvements – period of lease
Plant, machinery, fixtures and equipment – five to ten years
Motor vehicles – five years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable

Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes all costs incurred in bringing each product to its present location and condition

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal

Revenue recognition

Revenue is recognised to the extent that the company obtains the right to consideration in exchange for its performance. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and VAT. Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on dispatch of the goods.

at 31 December 2009

1. Accounting policies (continued)

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the exception that deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date

All differences are taken to the profit and loss account

Operating lease agreements

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

Pension costs

The company operates a defined contribution pension scheme Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme. The assets of the scheme are administered by Trustees in a fund independent from those of the company

2. Turnover

Turnover is the total amount receivable by the company in the ordinary course of business with outside customers for goods supplied as a principal and for services provided, excluding VAT and trade discounts

Turnover is attributable to the manufacture and distribution of steel ducting and associated fittings and other steel metal products within the UK

at 31 December 2009

3. Operating profit

This is stated after charging

	This is stated after charging		
		2009	2008
		£000	£000
	Auditors' remuneration — audit services — taxation services	46 26	48 34
	Depreciation of owned fixed assets	645	525
	Amortisation of intangible fixed assets	935	935
	Operating lease rentals — land and buildings	1,940	1,755
	plant and machineryvehicles	32 577	23 593
	- venicles Net loss on foreign currency translation	3// 155	549
	Exceptional costs — restructuring costs	38	492
4.	Staff costs		
		2009	2008
		£000	£000
	Wages and salaries	7,110	8,762
	Social security costs	769	849
	Staff pension contributions	247	250
		8,126	9,861
	The monthly average number of employees during the year was as follows		
		2009	2008
		No	No
	Production staff	43	68
	Warehouse staff	112	119
	Administrative staff	153	165
		308	352

at 31 December 2009

5.	Directors' emoluments		
		2009	2008
		£000	£000
	Emoluments	421	404
	Value of company pension contributions to money purchase schemes	30	30
		2009 No	2008 No
	Members of money purchase pension schemes	2	2
	The highest paid director received remuneration of £197,500 (2008 – £158,000)		
6.	Interest payable		
•		2009	2008
		£000	£000
	Bank interest payable Interest payable to parent company	19 311	74 1,273
		330	1,347
7.	Tax on profit on ordinary activities		
	(a) Tax on profit on ordinary activities		
	The tax charge is made up as follows		
		2009	2008
	Current tax	£000	£000
	UK corporation tax	_	_
	Total current tax (note 7(b))		
	Deferred tax Origination and reversal of timing differences Effect of changes in tax rate on opening asset	(464) -	(120) 48
	Tax on profit on ordinary activities	(464)	(72)

at 31 December 2009

7. Tax on profit on ordinary activities (continued)

(b) Factors affecting current tax charge

The tax assessed on the loss on ordinary activities for the year differs from the standard rate of corporation tax in the UK of 28 0% (2008 - 285%)

The differences are reconciled below	he o	differences	are	reconciled	below
--------------------------------------	------	-------------	-----	------------	-------

	2009	2008
	£000	£000
Profit on ordinary activities before tax	354	1,276
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28 0% (2008 – 28 5%)	99	363
Expenses not deductible for tax purposes	378	376
Depreciation in excess of capital allowances	(113)	(122)
Utilisation of brought forward losses	(364)	(459)
Short term timing differences	-	(158)
Total current tax (note 7(a))		
(c) Deferred tax		
The deferred taxation asset recognised in the financial statements is as follows		
	2009	2008
	£000	£000
At 1 January	2,486	2,558
Profit and loss account	(487)	(334)
Adjustments in respect of prior years	23	262
At 31 December	2,022	2,486
The deferred tax asset recognised in the financial statements consists of		
	2009	2008
	£000	£000
Depreciation in advance of capital allowances/		
(capital allowances in advance of depreciation)	260	150
Tax losses available	1,762	2,336
	2,022	2,486

at 31 December 2009

8. Fixed assets investments

Investments in subsidiary undertakings

Shares in subsidiary undertaking £000

Cost less amounts written off At 1 January 2009 and 31 December 2009

2,789

Subsidiary undertakings

The company holds 100% of the voting rights in the following wholly owned subsidiary undertakings at 31 December 2009

Company

Principal activity

CCL Lindab Limited

Non trading

The company is incorporated in England and Wales. The company ceased trading in 2007 when the business transferred to Lindab Limited.

9. Intangible fixed assets

	Goodwill £000
Cost At 1 January 2009	18,709
Amortisation At 1 January 2009 Charge for the year	1,793 935
At 31 December 2009	2,728
Net book value At 31 December 2009	15,981
At 31 December 2008	16,916

at 31 December 2009

10. Tangible fixed assets

	Freehold land & buildings £000	Leasehold improve- ments £000	Plant, machinery, fixtures & equipment £000	Motor vehicles £000	Total £000
Cost At 1 January 2009 Additions Disposals	53 _ _	882 251	11,199 240 (39)	37 _ (10)	12,171 491 (49)
At 31 December 2009	53	1,133	11,400	27	12,613
Depreciation At 1 January 2009 Provided during the year Disposals At 31 December 2009	22 2 - - 24	372 118 (39) 	8,692 521 - 9,213	29 4 (7) ———————————————————————————————————	9,115 645 (46) 9,714
Net book value At 31 December 2009	29	682	2,187	1	2,899
At 31 December 2008	31	510	2,507	8	3,056
11. Stocks				2009 £000	2008 £000
Raw materials Finished goods				190 4,331	819 5,839
			-	4,521	6,658

at 31 December 2009

12. Debtors

12. Debtois		
	2009	2008
	£000	£000
Trade debtors	15,708	15,382
Amounts owed by group undertakings	115	24
Other debtors	11	11
Prepayments and accrued income	1,040	964
Deferred tax asset (see note 7(c))	2,022	2,486
	18,896	18,867
13. Creditors: amounts falling due within one year		
70. Ordanors, amounts family due within one year	2009	2008
	£000	£000
Bank overdraft	1,103	1,023
Trade creditors	4,348	5,302
Amounts owed to group undertakings	18,279	19,766
Amounts owed to subsidiary undertakings	2,789	2,789
Other taxation and social security	391	499
Other creditors	29	28
Accruals and deferred income	575	1,030
	27,514	30,437

The bank overdraft is secured by a fixed and floating charge over the company and all property and assets present and future

14. Provisions for liabilities

	Restructuring
	£000
At 1 January 2009 Utilised during the year	963 (309)
Charged in the year	38
At 31 December 2009	692

Restructuring provision

With the acquisition of CCL Veloduct Limited (now CCL Lindab Limited) a restructuring was undertaken within the two companies. This included the closure of certain depots with related redundancy, lease commitments, fixed asset write offs, as well as some head office restructuring costs. The majority of the costs were incurred during 2007. Some of the lease obligations extend beyond 2009 and represent the majority of the remaining balance. These will be utilised over the next 1-5 years.

at 31 December 2009

15. Commitments under operating leases

At 31 December 2009 the company had annual commitments under non-cancellable operating leases as set out below

2009			2008	
Land &		Land &		
buildings	Other	buildings	Other	
£000	£000	£000	£000	
422	261	49	69	
761	242	936	403	
688	_	686	_	
1,871	503	1,671	472	
	buildings £000 422 761 688	Land & buildings Other £000 £000 422 261 761 242 688 —	Land & Land & buildings Other buildings £000 £000 £000 422 261 49 761 242 936 688 - 686	

16. Related party transactions

As a wholly owned subsidiary of Lindab AB, the company is exempt from the requirements of FRS 8 to disclose transactions with other members of the group headed by Lindab AB

17. Share capital

			2009	2008
Authorised			£000	£000
Ordinary shares of £1 each			16,525	16,525
			<u> </u>	-
		2009		2008
Allotted, called up and fully paid	No	£000	No	£000
Ordinary shares of £1 each	16,525,000	16,525	16,525,000	16,525

18. Reconciliation of shareholders' funds and movement on reserves

	Share capıtal £000	Capital contribution £000	Profit & loss account £000	Total share- holders' funds £000
At 1 January 2008 Profit for the year	16,525 -	10,000	(10,679) 1,204	15,846 1,204
At 31 December 2008 Loss for the year	16,525	10,000	(9,475) (110)	17,050 (110)
At 31 December 2009	16,525	10,000	(9,585)	16,940

at 31 December 2009

19. Ultimate parent company

The ultimate holding company and the controlling related party is its parent company Lindab AB which is incorporated in Sweden

The only group of undertakings for which group accounts have been drawn up is that headed by Lindab AB and copies of the group accounts may be obtained from Lindab Intressenter AB, SE-269 82 Bastad, Sweden