

**Roberto Bucci (U.K.) Limited**  
**Consolidated Reports and Financial Statements**  
**31 December 2018**



**Roberto Bucci (U.K.) Limited**  
**Consolidated Reports and Financial Statements**  
**Year ended 31 December 2018**

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# **Roberto Bucci (U.K.) Limited**

## **Strategic Report**

**Year ended 31 December 2018**

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We aim to present a balanced and comprehensive review of the development and performance of our business during the period and its position at the period end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

The group provides a comprehensive range of freight forwarding services to clients, comprising the management and movement of container/trailers based freight and the provision of general freight forwarding services world wide.

The main trading company within the group is Bucci Freight Services Limited which is the UK arm of the Roberto Bucci Group which is based in Italy. Containerised freight movements between Italy and the UK play a major part of the company's activities, as well as new trailer services from Italy and the UK to all European Countries.

One of the company's strengths is its relatively small operational team, resulting in close individual contact with clients and tightly controlled activities.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the company as a whole, these being turnover, gross margin and return on capital employed.

Turnover is £20,936,420 (2017 - £18,888,592), gross margin is 14.9% (2017 - 12.8%) and return on capital employed is 20.1% (2017 - 15.1%). Return on capital employed is calculated as profit before tax divided by capital employed, which constitutes total assets less current liabilities.

### **Risks and uncertainties**

As for many businesses of our size, the business environment in which we operate continues to be challenging. The freight forwarding market in the UK is highly competitive and margins continue to be tight. With these risks and uncertainties in mind, we are aware that any plans for the future development of the business may be subject to unforeseen future events outside of our control.

The UK economy continued to grow during 2018 albeit at a slow rate. Uncertainty about the UK's future trading relationship with the EU may slow growth further. Our EU trades could be impacted by this or increased border controls.

Cyber-attacks are becoming more common and we have put in place cyber risk insurance to help mitigate these.

The company policy going forward is to expand further into other world markets or trades with the support of our existing and new clients.

In order to minimise the risk of bad debts the company has put in place trade indemnity insurance.

The principal financial risks to which the Company is exposed relate to liquidity/funding, credit risk, interest rates and foreign exchange rates.

### **Financial instruments**

The Company's financial instruments, comprise cash, bank borrowings and various items, such as trade receivables and trade payables, that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the Company's operations.

**Roberto Bucci (U.K.) Limited**

**Strategic Report** *(continued)*

**Year ended 31 December 2018**

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This report was approved by the board of directors on 23 May 2019 and signed on behalf of the board by:

*Roberto Bucci*

R. Bucci  
Director

Registered office:  
1 Town Quay Wharf  
Abbey Road  
Barking  
Essex  
IG11 7BZ

**Roberto Bucci (U.K.) Limited****Directors' Report****Year ended 31 December 2018**

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The directors present their report and the Consolidated reports and financial statements of the group for the year ended 31 December 2018.

**Directors**

The directors who served the company during the year were as follows:

R. Bucci	
G. Boito	
D. Gnerre	(Appointed 8 May 2018)
A. Bucci- Gnerre	(Resigned 24 May 2018)
G. Bucci	(Resigned 21 May 2018)

**Dividends**

Particulars of recommended dividends are detailed in note 11 to the Consolidated reports and financial statements.

**Disclosure of information in the strategic report**

The company's strategic report is disclosed on page 2 which includes details of the financial instruments and future developments.

**Directors' responsibilities statement**

The directors are responsible for preparing the strategic report, directors' report and the Consolidated reports and financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Consolidated reports and financial statements for each financial year. Under that law the directors have elected to prepare the Consolidated reports and financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the Consolidated reports and financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and the profit or loss of the group for that period.

In preparing these Consolidated reports and financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the Consolidated reports and financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the Consolidated reports and financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Roberto Bucci (U.K.) Limited

### Directors' Report *(continued)*

Year ended 31 December 2018

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#### Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the group and the company's auditor is unaware; and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the group and the company's auditor is aware of that information.

This report was approved by the board of directors on 23 May 2019 and signed on behalf of the board by:



R. Bucci  
Director

Registered office:  
1 Town Quay Wharf  
Abbey Road  
Barking  
Essex  
IG11 7BZ

**Roberto Bucci (U.K.) Limited****Independent Auditor's Report to the Members of Roberto Bucci (U.K.) Limited****Year ended 31 December 2018**

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**Opinion**

We have audited the Consolidated reports and financial statements of Roberto Bucci (U.K.) Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2018 which comprise the consolidated statement of comprehensive income, consolidated statement of financial position, company statement of financial position, consolidated statement of changes in equity, company statement of changes in equity, consolidated statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the Consolidated reports and financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the consolidated reports and financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the Consolidated reports and financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the Consolidated reports and financial statements is not appropriate; or
- the directors have not disclosed in the Consolidated reports and financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the Consolidated reports and financial statements are authorised for issue.

**Roberto Bucci (U.K.) Limited****Independent Auditor's Report to the Members of Roberto Bucci (U.K.) Limited**  
(continued)**Year ended 31 December 2018**

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**Other information**

The other information comprises the information included in the annual report, other than the Consolidated reports and financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the Consolidated reports and financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the Consolidated reports and financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Consolidated reports and financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the Consolidated reports and financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the Consolidated reports and financial statements are prepared is consistent with the Consolidated reports and financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company Consolidated reports and financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



## Roberto Bucci (U.K.) Limited

### Independent Auditor's Report to the Members of Roberto Bucci (U.K.) Limited (continued)

**Year ended 31 December 2018**

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#### **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the Consolidated reports and financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of Consolidated reports and financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Consolidated reports and financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the consolidated reports and financial statements**

Our objectives are to obtain reasonable assurance about whether the Consolidated reports and financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated reports and financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Consolidated reports and financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's or the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated reports and financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group or the parent company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Consolidated reports and financial statements, including the disclosures, and whether the Consolidated reports and financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

## Roberto Bucci (U.K.) Limited

### Independent Auditor's Report to the Members of Roberto Bucci (U.K.) Limited (continued)

Year ended 31 December 2018

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- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated reports and financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Lee Anne Sessions FCA (Senior Statutory Auditor)

For and on behalf of  
Quay Business Advice Limited  
Chartered Accountants & statutory auditors  
1 Town Quay Wharf  
Abbey Road  
Barking  
Essex IG11 7BZ

23/5/19

**Roberto Bucci (U.K.) Limited**  
**Consolidated Statement of Comprehensive Income**  
**Year ended 31 December 2018**

	Note	2018 £	2017 £
<b>Turnover</b>	<b>4</b>	<b>20,936,420</b>	18,888,592
Cost of sales		<u>17,824,585</u>	<u>16,477,029</u>
<b>Gross profit</b>		<b>3,111,835</b>	2,411,563
Distribution costs		<u>16,065</u>	13,549
Administrative expenses		<u>946,337</u>	<u>1,047,054</u>
<b>Operating profit</b>	<b>5</b>	<b>2,149,433</b>	1,350,960
Income from other fixed asset investments	<b>8</b>	<b>18,183</b>	20,435
Other interest receivable and similar income	<b>9</b>	<b>120,652</b>	127,839
Interest payable and similar expenses		<u>1,860</u>	<u>1,025</u>
<b>Profit before taxation</b>		<b>2,286,408</b>	1,498,209
Tax on profit	<b>10</b>	<u>430,617</u>	<u>276,979</u>
<b>Profit for the financial year and total comprehensive income</b>		<b><u>1,855,791</u></b>	<b><u>1,221,230</u></b>
Profit for the financial year attributable to:			
The owners of the parent company		<b>1,852,709</b>	1,223,094
Non-controlling interests		<u>3,082</u>	<u>(1,864)</u>
		<b><u>1,855,791</u></b>	<b><u>1,221,230</u></b>

The notes on pages 15 to 27 form part of these Consolidated reports and financial statements.

**Roberto Bucci (U.K.) Limited**  
**Consolidated Statement of Financial Position**  
**31 December 2018**

	Note	2018 £	2017 £
<b>Fixed assets</b>			
Tangible assets	12	1,437,226	1,441,534
Investments	13	852,094	842,946
		<u>2,289,320</u>	<u>2,284,480</u>
<b>Current assets</b>			
Debtors	14	9,824,752	9,188,691
Cash at bank and in hand		2,067,842	1,460,850
		<u>11,892,594</u>	<u>10,649,541</u>
<b>Creditors: amounts falling due within one year</b>	15	<u>2,818,471</u>	<u>3,005,747</u>
<b>Net current assets</b>		<u>9,074,123</u>	<u>7,643,794</u>
<b>Total assets less current liabilities</b>		<u>11,363,443</u>	<u>9,928,274</u>
<b>Provisions</b>			
Taxation including deferred tax	17	206,805	206,805
<b>Net assets</b>		<u>11,156,638</u>	<u>9,721,469</u>
<b>Capital and reserves</b>			
Called up share capital	20	140,000	140,000
Profit and loss account	21	11,013,474	9,581,387
<b>Equity attributable to the owners of the parent company</b>		<u>11,153,474</u>	<u>9,721,387</u>
<b>Non-controlling interests</b>		<u>3,164</u>	<u>82</u>
		<u>11,156,638</u>	<u>9,721,469</u>

These Consolidated reports and financial statements were approved by the board of directors and authorised for issue on 23 May 2019, and are signed on behalf of the board by:

*Roberto Bucci*

R. Bucci  
Director

Company registration number: 01623770

**Roberto Bucci (U.K.) Limited**  
**Company Statement of Financial Position**  
**31 December 2018**

	Note	2018 £	2017 £
<b>Fixed assets</b>			
Tangible assets	12	1,425,001	1,425,001
Investments	13	210,000	210,000
		<u>1,635,001</u>	<u>1,635,001</u>
<b>Current assets</b>			
Debtors	14	5,706,901	5,626,577
Cash at bank and in hand		72,855	85,330
		<u>5,779,756</u>	<u>5,711,907</u>
<b>Creditors: amounts falling due within one year</b>	15	5,241,901	5,279,416
<b>Net current assets</b>		<u>537,855</u>	<u>432,491</u>
<b>Total assets less current liabilities</b>		<u>2,172,856</u>	<u>2,067,492</u>
<b>Provisions</b>			
Taxation including deferred tax	17	206,805	206,805
<b>Net assets</b>		<u>1,966,051</u>	<u>1,860,687</u>
<b>Capital and reserves</b>			
Called up share capital	20	140,000	140,000
Profit and loss account	21	1,826,051	1,720,687
<b>Shareholders funds</b>		<u>1,966,051</u>	<u>1,860,687</u>

The profit for the financial year of the parent company was £525,985 (2017: £97,122).

These Consolidated reports and financial statements were approved by the board of directors and authorised for issue on 23 May 2019, and are signed on behalf of the board by:

*Roberto Bucci*

R. Bucci  
Director

Company registration number: 01623770

As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the Companies Act 2006.

**Roberto Bucci (U.K.) Limited**  
**Consolidated Statement of Changes in Equity**  
**Year ended 31 December 2018**

	Called up share capital £	Profit and loss account £	Equity attributable to the owners of the parent company £	Non-controlli ng interests £	Total £
<b>At 1 January 2017</b>	140,000	8,358,293	8,498,293	1,946	8,500,239
Profit for the year		1,223,094	1,223,094	(1,864)	1,221,230
<b>Total comprehensive income for the year</b>	–	1,223,094	1,223,094	(1,864)	1,221,230
<b>At 31 December 2017</b>	140,000	9,581,387	<b>9,721,387</b>	82	<b>9,721,469</b>
Profit for the year		1,852,709	<b>1,852,709</b>	3,082	<b>1,855,791</b>
<b>Total comprehensive income for the year</b>	–	1,852,709	<b>1,852,709</b>	3,082	<b>1,855,791</b>
Dividends paid and payable	11	(420,622)	<b>(420,622)</b>	–	<b>(420,622)</b>
<b>Total investments by and distributions to owners</b>	–	(420,622)	<b>(420,622)</b>	–	<b>(420,622)</b>
<b>At 31 December 2018</b>	<u>140,000</u>	<u>11,013,474</u>	<u><b>11,153,474</b></u>	<u>3,164</u>	<u><b>11,156,638</b></u>

The notes on pages 15 to 27 form part of these Consolidated reports and financial statements.

**Roberto Bucci (U.K.) Limited**  
**Company Statement of Changes in Equity**  
**Year ended 31 December 2018**

	Called up share capital £	Profit and loss account £	Total £
<b>At 1 January 2017</b>	140,000	1,623,565	1,763,565
Profit for the year	<u>          </u>	97,122	<u>97,122</u>
<b>Total comprehensive income for the year</b>	–	97,122	97,122
<b>At 31 December 2017</b>	140,000	1,720,687	<b>1,860,687</b>
Profit for the year	<u>          </u>	525,985	<u><b>525,985</b></u>
<b>Total comprehensive income for the year</b>	–	525,985	<u><b>525,985</b></u>
Dividends paid and payable	11	<u>–</u>	<u>(420,621)</u>
<b>Total investments by and distributions to owners</b>		–	<u><b>(420,621)</b></u>
<b>At 31 December 2018</b>	<u>140,000</u>	<u>1,826,051</u>	<u><b>1,966,051</b></u>

**Roberto Bucci (U.K.) Limited**  
**Consolidated Statement of Cash Flows**  
**Year ended 31 December 2018**

	2018 £	2017 £
<b>Cash flows from operating activities</b>		
Profit for the financial year	1,855,791	1,221,230
<i>Adjustments for:</i>		
Depreciation of tangible assets	4,308	6,444
Income from other fixed asset investments	(18,183)	(20,435)
Other interest receivable and similar income	(35)	(573)
Interest payable and similar expenses	1,860	1,025
Tax on profit	430,617	276,979
Accrued income	(3,413)	(2,979)
<i>Changes in:</i>		
Trade and other debtors	(636,061)	67,286
Trade and other creditors	(132,783)	(99,325)
Cash generated from operations	1,502,101	1,449,652
Interest paid	(1,860)	(1,025)
Interest received	35	573
Tax paid	(284,234)	(332,143)
Net cash from operating activities	<u>1,216,042</u>	<u>1,117,057</u>
<b>Cash flows from investing activities</b>		
Foreign exchange gain on investments	(9,148)	(36,015)
Interest received	18,183	20,435
Net cash from/(used in) investing activities	<u>9,035</u>	<u>(15,580)</u>
<b>Cash flows from financing activities</b>		
Proceeds from borrowings	(201,887)	415,508
Proceeds from loans from group undertakings	6,549	(1,648,511)
Payments of finance lease liabilities	(2,125)	(8,500)
Dividends paid	(420,622)	–
Net cash used in financing activities	<u>(618,085)</u>	<u>(1,241,503)</u>
<b>Net increase/(decrease) in cash and cash equivalents</b>	606,992	(140,026)
<b>Cash and cash equivalents at beginning of year</b>	1,460,850	1,600,876
<b>Cash and cash equivalents at end of year</b>	<u>2,067,842</u>	<u>1,460,850</u>

The notes on pages 15 to 27 form part of these Consolidated reports and financial statements.



**Roberto Bucci (U.K.) Limited****Notes to the Consolidated Reports and Financial Statements****Year ended 31 December 2018**

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**1. General information**

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is 1 Town Quay Wharf, Abbey Road, Barking, Essex IG1 7BZ.

The principal activity of the company during the year was that of a holding company to co-ordinate and manage the affairs of its subsidiary companies involved in freight forwarding.

**2. Statement of compliance**

These Consolidated reports and financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'.

**3. Accounting policies****Basis of preparation**

The Consolidated reports and financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through profit or loss.

The Consolidated reports and financial statements are prepared in sterling, which is the functional currency of the entity.

**Disclosure exemptions**

The parent company satisfies the criteria of being a qualifying entity as defined in FRS 102. Its financial statements are consolidated into the financial statements of Roberto Bucci (UK) Limited Group which can be obtained from Companies House. As such, advantage has been taken of the following disclosure exemptions available under paragraph 1.12 of FRS 102:

- (a) Disclosures in respect of each class of share capital have not been presented.
- (b) No cash flow statement has been presented for the company.
- (c) No disclosure has been given for the aggregate remuneration of key management personnel.

**Consolidation**

The consolidated financial statements incorporate the financial statements of the company and its two trading subsidiary undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over five years from the year of acquisition. The results of companies acquired or disposed of are included in the profit and loss account after or up to the date that control passes respectively.

## Roberto Bucci (U.K.) Limited

### Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

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#### 3. Accounting policies *(continued)*

##### Non-controlling interests

Minority interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity. Minority interests consist of the amount of those interests at the date of the original business combination and the minority's share of changes in equity since the date of the combination.

The proportions of profit or loss and changes in equity allocated to the owners of the parent and to the minority interests are determined on the basis of existing ownership interests and do not reflect the possible exercise or conversion of options or convertible instruments.

##### Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. There were no estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

##### Revenue recognition

The turnover shown in the profit and loss account represents the value of services provided during the period, exclusive of Value Added Tax.

Revenue from the rendering of services is measured by reference to the stage of completion of the service transaction at the end of the reporting period provided that the outcome can be reliably estimated. When the outcome cannot be reliably estimated, revenue is recognised only to the extent that expenses recognised are recoverable.

##### Taxation

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, tax is recognised in other comprehensive income or directly in equity, respectively.

Current tax is recognised on taxable profit for the current and past periods. Current tax is measured at the amounts of tax expected to pay or recover using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

## Roberto Bucci (U.K.) Limited

### Notes to the Consolidated Reports and Financial Statements *(continued)*

**Year ended 31 December 2018**

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#### 3. Accounting policies *(continued)*

##### **Foreign currencies**

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

##### **Tangible assets**

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses.

##### **Investment property**

Investment property is initially recorded at cost, which includes purchase price and any directly attributable expenditure.

Investment property is revalued to its fair value at each reporting date and any changes in fair value are recognised in profit or loss.

If a reliable measure of fair value is no longer available without undue cost or effort for an item of investment property, it shall be transferred to tangible assets and treated as such until it is expected that fair value will be reliably measurable on an on-going basis. Investments are initially recorded at cost and are regarded as monetary assets. The Company assesses investments for impairment whenever events or changes in circumstances indicate that the carrying value of an investment may not be recoverable. If any such indication of impairment exists, the Company makes an estimate of the recoverable amount. If the recoverable amount is less than the value of the investment, the investment is considered to be impaired and is written down to its recoverable amount. An impairment loss is recognised immediately in the profit and loss account.

##### **Depreciation**

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Leasehold property	-	Straight line over period of lease (except below)
Fixtures and fittings	-	25% straight line
Motor vehicles	-	25% straight line
Office equipment	-	20% straight line

##### **Investments**

Investments are initially recorded at cost and are regarded as monetary assets. The Company assesses investments for impairment whenever events or changes in circumstances indicate that the carrying value of an investment may not be recoverable. If any such indication of impairment exists, the Company makes an estimate of the recoverable amount. If the recoverable amount is less than the value of the investment, the investment is considered to be impaired and is written down to its recoverable amount. An impairment loss is recognised immediately in the profit and loss account.

Investments in subsidiaries are recorded at cost.

**Roberto Bucci (U.K.) Limited****Notes to the Consolidated Reports and Financial Statements** *(continued)***Year ended 31 December 2018**

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**3. Accounting policies** *(continued)***Finance leases and hire purchase contracts**

Assets held under finance leases and hire purchase contracts are recognised in the statement of financial position as assets and liabilities at the lower of the fair value of the assets and the present value of the minimum lease payments, which is determined at the inception of the lease term. Any initial direct costs of the lease are added to the amount recognised as an asset.

Lease payments are apportioned between the finance charges and reduction of the outstanding lease liability using the effective interest method. Finance charges are allocated to each period so as to produce a constant rate of interest on the remaining balance of the liability.

**Provisions**

Provisions are recognised when the entity has an obligation at the reporting date as a result of a past event, it is probable that the entity will be required to transfer economic benefits in settlement and the amount of the obligation can be estimated reliably. Provisions are recognised as a liability in the statement of financial position and the amount of the provision as an expense.

Provisions are initially measured at the best estimate of the amount required to settle the obligation at the reporting date and subsequently reviewed at each reporting date and adjusted to reflect the current best estimate of the amount that would be required to settle the obligation. Any adjustments to the amounts previously recognised are recognised in profit or loss unless the provision was originally recognised as part of the cost of an asset. When a provision is measured at the present value of the amount expected to be required to settle the obligation, the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

### 3. Accounting policies *(continued)*

#### Financial instruments

The company has chosen to adopt Sections 11 and 12 of FRS 102 in respect of financial instruments.

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

- Financial assets

Basic financial assets, including trade and other receivables, cash and bank balances and investments in commercial paper, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

- Financial liabilities

Basic financial liabilities, including trade and other payables, bank loans and loans from fellow Group companies are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

- Offsetting

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Defined contribution plans

The company operates a money purchase pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account

### 4. Turnover

Turnover arises from:

	2018 £	2017 £
Rendering of services	<u>20,936,420</u>	<u>18,888,592</u>

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements *(continued)*

### Year ended 31 December 2018

#### 4. Turnover *(continued)*

The turnover is attributable to the one principal activity of the group. An analysis of turnover by the geographical markets that substantially differ from each other is given below:

	2018 £	2017 £
United Kingdom	17,173,481	16,826,468
Overseas	3,762,939	2,062,124
	<u>20,936,420</u>	<u>18,888,592</u>

#### 5. Operating profit

Operating profit or loss is stated after charging:

	2018 £	2017 £
Depreciation of tangible assets	4,308	6,444
Foreign exchange differences	33,393	44,102
Fees payable for the audit of the consolidated reports and financial statements	<u>8,820</u>	<u>6,720</u>

#### 6. Staff costs

The average number of persons employed by the group during the year, including the directors, amounted to:

	2018 No.	2017 No.
Administrative staff	1	2
Management staff	5	4
Number of operational staff	6	7
	<u>12</u>	<u>13</u>

The aggregate payroll costs incurred during the year, relating to the above, were:

	2018 £	2017 £
Wages and salaries	522,664	570,446
Social security costs	51,863	61,000
Other pension costs	17,419	22,353
	<u>591,946</u>	<u>653,799</u>

The group key management includes the directors and members of senior management. The compensation paid or payable to key management for employee services is shown below:

	2018 £	2017 £
Salaries and other short-term benefits	224,654	247,115

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

### 7. Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services was:

	2018	2017
	£	£
Remuneration	<u>179,649</u>	<u>39,800</u>

### 8. Income from other fixed asset investments

	2018	2017
	£	£
Interest received on other investments	<u>18,183</u>	<u>20,435</u>

### 9. Other interest receivable and similar income

	2018	2017
	£	£
Interest on cash and cash equivalents	35	573
Unrealised gain on foreign exchange	<u>120,617</u>	<u>127,266</u>
	<u>120,652</u>	<u>127,839</u>

### 10. Tax on profit

#### Major components of tax expense

	2018	2017
	£	£
<b>Current tax:</b>		
UK current tax expense	436,927	290,545
Adjustments in respect of prior periods	<u>(6,310)</u>	<u>(31)</u>
Total current tax	<u>430,617</u>	<u>290,514</u>
<b>Deferred tax:</b>		
Origination and reversal of timing differences	—	(13,535)
<b>Tax on profit</b>	<u>430,617</u>	<u>276,979</u>

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements (continued)

Year ended 31 December 2018

### 10. Tax on profit (continued)

#### Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is lower than (2017: lower than) the standard rate of corporation tax in the UK of 19% (2017: 19.25%).

	2018 £	2017 £
Profit on ordinary activities before taxation	2,286,408	1,498,209
Profit on ordinary activities by rate of tax	515,168	288,404
Adjustment to tax charge in respect of prior periods	(6,309)	–
Effect of expenses not deductible for tax purposes	2,337	1,667
Effect of capital allowances and depreciation	173	523
Rounding on tax charge	(2)	(80)
Income from group undertakings not subject to tax	(80,750)	–
Provision for deferred tax	–	(13,535)
Tax on profit	430,617	276,979

### 11. Dividends

	2018 £	2017 £
Dividends paid during the year (excluding those for which a liability existed at the end of the prior year )	420,622	–

### 12. Tangible assets

Group	Land and buildings £	Fixtures and fittings £	Motor vehicles £	Equipment £	Investment property £	Total £
<b>Cost</b>						
At 1 Jan 2018 and 31 Dec 2018	2,355	70,736	38,636	19,261	1,425,000	1,555,988
<b>Depreciation</b>						
At 1 Jan 2018	2,355	70,735	22,336	19,028	–	114,454
Charge for the year	–	–	4,075	233	–	4,308
At 31 Dec 2018	2,355	70,735	26,411	19,261	–	118,762
<b>Carrying amount</b>						
At 31 Dec 2018	–	1	12,225	–	1,425,000	1,437,226
At 31 Dec 2017	–	1	16,300	233	1,425,000	1,441,534



# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

### 12. Tangible assets *(continued)*

Company	Fixtures and fittings £	Investment property £	Total £
<b>Cost</b>			
At 1 January 2018 and 31 December 2018	<u>10,757</u>	<u>1,425,000</u>	<u>1,435,757</u>
<b>Depreciation</b>			
At 1 January 2018 and 31 December 2018	<u>10,756</u>	<u>—</u>	<u>10,756</u>
<b>Carrying amount</b>			
At 31 December 2018	<u>1</u>	<u>1,425,000</u>	<u>1,425,001</u>
At 31 December 2017	<u>1</u>	<u>1,425,000</u>	<u>1,425,001</u>

The Investment property was revalued by Messrs John D Wood & Co. on 10th May 2017 using comparable evidence on an open market basis. The directors consider this to be a fair estimate of the market value at the year end.

### Finance leases and hire purchase contracts

Included within the carrying value of tangible assets are the following amounts relating to assets held under finance leases or hire purchase agreements:

Group	Motor vehicles £
At 31 December 2018	<u>—</u>
At 31 December 2017	<u>16,300</u>

The company has no tangible assets held under finance lease or hire purchase agreements.

### 13. Investments

Group	Other investments other than loans £
<b>Cost</b>	
At 1 January 2018	842,946
Other movements	<u>9,148</u>
At 31 December 2018	<u>852,094</u>
<b>Impairment</b>	
At 1 January 2018 and 31 December 2018	<u>—</u>
<b>Carrying amount</b>	
At 31 December 2018	<u>852,094</u>
At 31 December 2017	<u>842,946</u>

## Roberto Bucci (U.K.) Limited

Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

13. Investments *(continued)*

Company	Shares in group undertakings £
Cost	
At 1 January 2018 and 31 December 2018	<u>210,000</u>
Impairment	
At 1 January 2018 and 31 December 2018	<u>-</u>
Carrying amount	
At 1 January 2018 and 31 December 2018	<u>210,000</u>
At 31 December 2017	<u>210,000</u>

The Other investments other than loans are the purchase of euro bonds which are considered a monetary asset. The other movements represent the exchange rate gain when reconverting the foreign currency into sterling at the year end rate.

## Subsidiaries, associates and other investments

Details of the investments in which the group and the parent company have an interest of 20% or more are as follows:

	Class of share	Percentage of shares held
<b>Subsidiary undertakings</b>		
Bucci Freight Services Limited	Ordinary	100
European Liner Agencies Limited	Ordinary	95

## 14. Debtors

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Trade debtors	2,652,263	1,953,665	-	-
Amounts owed by immediate/ultimate parent undertakings	5,551,240	5,447,377	5,567,461	5,488,577
Prepayments and accrued income	912,812	1,086,817	4,899	4,903
Loan to company under common control	708,437	700,832	134,541	133,097
	<u>9,824,752</u>	<u>9,188,691</u>	<u>5,706,901</u>	<u>5,626,577</u>

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements (continued)

Year ended 31 December 2018

### 15. Creditors: amounts falling due within one year

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Trade creditors	681,347	805,269	-	-
Amounts owed to immediate/ultimate group undertakings	1,234,530	1,227,981	4,959,581	4,769,610
Accruals and deferred income	22,360	25,773	15,822	19,801
Corporation tax	366,928	220,545	25,611	19,922
Social security and other taxes	269,052	255,406	1,274	-
Obligations under finance leases and hire purchase contracts	-	2,125	-	-
Director loan accounts	240,383	442,270	239,613	470,083
Other creditors	3,871	26,378	-	-
	<u>2,818,471</u>	<u>3,005,747</u>	<u>5,241,901</u>	<u>5,279,416</u>

### 16. Finance leases and hire purchase contracts

The total future minimum lease payments under finance leases and hire purchase contracts are as follows:

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Not later than 1 year	-	2,309	-	-
Less: future finance charges	-	(184)	-	-
Present value of minimum lease payments	<u>-</u>	<u>2,125</u>	<u>-</u>	<u>-</u>

### 17. Provisions

Group and company	Deferred tax (note 18) £
At 1 January 2018 and 31 December 2018	<u>206,805</u>

### 18. Deferred tax

The deferred tax included in the statement of financial position is as follows:

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Included in provisions (note 17)	<u>206,805</u>	<u>206,805</u>	<u>206,805</u>	<u>206,805</u>

The deferred tax account consists of the tax effect of timing differences in respect of:

	Group		Company	
	2018	2017	2018	2017
	£	£	£	£
Fair value adjustment of investment property	<u>206,805</u>	<u>206,805</u>	<u>206,805</u>	<u>206,805</u>

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

### 19. Employee benefits

#### Defined contribution plans

The amount recognised in profit or loss as an expense in relation to defined contribution plans was £17,419 (2017: £22,353).

### 20. Called up share capital

#### Issued, called up and fully paid

	2018		2017	
	No.	£	No.	£
Ordinary shares of £1 each	<u>140,000</u>	<u>140,000</u>	<u>140,000</u>	<u>140,000</u>

### 21. Reserves

The Profit and Loss account includes non-distributable reserves of £1,113,022 (2016 - £1,099,487).

### 22. Related party transactions

#### Group

During the year Bucci Freight Services Limited had transactions with Roberto Bucci SpA another group company. Included within sales and cost of sales is £1,077,817 (2016 - £1,156,671) and £14,606,298 (2016 - £12,062,267) in respect of freight charges between Bucci Freight Services Limited and Roberto Bucci SpA.

Group and Related Party intercompany indebtedness figures are summarised below as follows :-

	2018	2017
	£	£
<b>Investment bonds</b>		
PT Investments SA (Group company)	852,094	842,946
<b>Debtors - due within one year</b>		
SCI Bucci Saint Michel (Company under common control)	708,437	700,832
PT Investments SA (Group company)	5,551,240	5,447,377
<b>Creditors - due within one year</b>		
Roberto Bucci SpA (Group company)	(1,234,530)	(1,227,981)
Sirefid SpA (Group company)	-	-

The company is exempt from disclosing other related party transactions as they are with other companies that are wholly owned within the Group.

# Roberto Bucci (U.K.) Limited

## Notes to the Consolidated Reports and Financial Statements *(continued)*

Year ended 31 December 2018

### 22. Related party transactions *(continued)*

#### Company

Group and Related Party intercompany indebtedness figures are summarised below as follows :-

	2018 £	2017 £
<b>Debtors - due within one year</b>		
European Liner Agencies Limited (Subsidiary)	41,200	16,200
SCI Bucci Saint Michel (Company under common control)	133,097	127,410
P T Investments SA (Group company)	5,447,377	4,859,127
<b>Creditors - due within one year</b>		
Sirefid SpA (Group company)	-	(601,537)

### 23. Controlling party

Roberto Bucci (U.K.) Limited heads the UK arm of the 'Bucci' group. The immediate parent of this company is PT Investments SA, a company registered in Luxembourg. The ultimate holding entity is The Prudence Trust, a trust registered in Italy. There is no ultimate controlling party.