# **CML Group Limited**

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Report and Financial Statements

♦ Year ended 31 March 1999 ♦

**Company No: 1564040** 

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## CONTENTS

	Page
Company information	1
Report of the directors	2-3
Report of the auditors	4
Profit and loss account	5
Balance sheet	6
Notes to the financial statements	7-17

## **COMPANY INFORMATION**

Directors I D Brodie - Chairman

D J Brannock J S Ellison D N Haden D J Ison D G Scott G D Stewart

Secretary J S Ellison

Registered office PO Box 25

South Marston Park

Swindon Wiltshire SN3 4TR

Registered number 1564040

Auditors Robson Rhodes

Chartered Accountants Centre City Tower 7 Hill Street Birmingham B5 4UU

Bankers Barclays Bank PLC

10-14 High Street

Swindon Wiltshire SN1 1ED

#### REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements for the year ended 31 March 1999.

## Principal activities

The principal activities of the company in the year were precision engineering and manufacture of sub assemblies and components for the aerospace and transportation industries.

### Business review and future developments

The results for the year reflect an increase in demand for the principal products and services of the company within both Precision Machining and Composites. The year has seen a further increase in both activity and profitability.

Whilst it is anticipated that the market will remain competitive, continued improvements in operating efficiency and emphasis on cost reduction, will enable the company to continue profitable trading.

#### Dividends

A dividend was paid in the year of £130,000 (1998 : £98,000). The directors do not proposed a final dividend (1998 : £130,000).

#### Directors

The directors of the company are set out on page 1. D J Ison was appointed as a director on 7 October 1998 and D J Brannock was appointed as a director on 4 May 1999. J P Davis resigned as a director on 13 June 1999. All other directors served throughout the year. The directors do not retire by rotation.

The interests of the main board directors in the shares of Intelek plc are disclosed in the financial statements of that company.

The beneficial interests of the directors and their families at 31 March 1999 and the beginning of the year in the ordinary share capital of Intelek plc, other than for main board directors are detailed below:

			Ordinary shar	res of 5p each		
	Beneficial		Options under Executive Scheme		Options under the Savings Related Scheme	
	1999	1998	1999	1998	1999	1998
D N Haden	~		- 20,000	20,000	_	-
G D Stewart	~		- 20,000	20,000	-	_
D J Ison	~		- 15,000	7,500	-	-

There are no non-beneficial interests. There have been no changes in the above since the year end.

The options granted under the terms of the Executive Scheme are exercisable between 1998 and 2005 at prices of between 21p and 25p per share.

# REPORT OF THE DIRECTORS (Continued)

#### Year 2000

As is well known, many computer and digital storage systems express dates using only the last two digits of the year and will thus require modification or replacement to accommodate the Year 2000 and beyond in order to avoid malfunctions and resulting widespread commercial disruptions. This is a complex and pervasive issue. The operation of our business depends not only on our own computer systems but also to some degree on those of our suppliers and customers. This could expose us to further risk in the event that there is a failure by other parties to remedy their own Year 2000 issues.

A detailed inventory has been carried out of the Group's hardware and software systems. Contact has been made with all relevant suppliers regarding Year 2000 compliance of their products. The testing of systems has been completed and non-compliant systems have been replaced under our normal programme of updating and enhancing the Group's management information systems.

### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors have:

- selected suitable accounting policies and applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- followed applicable accounting standards; and
- prepared the financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

The auditors, Robson Rhodes, are willing to continue in office and are expected to be deemed to be reappointed in accordance with the elective resolution currently in force.

The report of the directors was approved by the Board on 2 July 1999 and signed on its behalf by:

J S ELLISON Secretary

# AUDITORS' REPORT TO THE SHAREHOLDERS OF CML GROUP LIMITED

We have audited the financial statements on pages 5 to 17 which have been prepared on the basis of the accounting policies set out on pages 7 and 8.

## Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 March 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Robson Rhodes

Edvan Bhosh.

Chartered Accountants and Registered Auditor

Birmingham 2 July 1999

# PROFIT AND LOSS ACCOUNT for the year ended 31 March 1999

	Note	1999 £	1998 £
Turnover - continuing activities Cost of sales	1,2	10,131,862 (8,480,291)	8,602,726 (7,114,614)
Gross profit Administrative expenses Other operating (expenses)/income		1,651,571 (640,618) (5,115)	1,488,112 (641,523) 42,085
Operating profit - continuing activities Interest receivable Interest payable	3 4 5	1,005,838 78 (89,739)	888,674 8,027 (93,778)
<b>Profit on ordinary activities before taxation</b> Taxation	8	916,177 (507,152)	802,923 (347,207)
Profit on ordinary activities after taxation Dividends	9	409,025 (130,000)	455,716 (228,000)
Retained profit for the year	18	279,025	227,716

The company has no recognised gains or losses other than those reported above.

BALANCE SHEET at 31 March 1999			
	Note	1999 c	1998
Fixed assets		£	£
Tangible assets	10	2,307,960	2,444,158
Current assets	11	1.070.460	1 707 (12
Stocks Debtors	11 12	1,979,469 1,672,812	1,796,613 1,746,711
Cash at bank and in hand	12	1,995	1,852
		3,654,276	3,545,176
Creditors: Amounts falling due within one year	13	(2,261,354)	(2,448,683)
Net current assets		1,392,922	1,096,493
Total assets less current liabilities		3,700,882	3,540,651
Creditors: Amounts falling due after more than one		<del></del>	
year	14	2.700.000	2 700 000
Interest free loan from parent company Other creditors		2,788,000 140,876	2,788,000 211,445
Provisions for liabilities and charges	15	156,000	143,000
Deferred income	16	-	61,225
		3,084,876	3,203,670
Capital and reserves			
Called up share capital	17	100,000	100,000
Profit and loss account	18	516,006	236,981
Equity shareholders' funds	19	616,006	336,981
Source of capital		3,700,882	3,540,651

The financial statements were approved by the Board on 2 July 1999 and signed on its behalf by:

G D STEWART

Director

D N HADE

Director

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards under the historical cost convention.

#### **Turnover**

Turnover is the amount receivable for goods and services supplied, excluding value added tax. Turnover is recognised on long term contracts as these progress and comprises the sales value of work performed in the year.

### Depreciation

Depreciation is provided to write down the cost of tangible fixed assets over their estimated useful lives. No depreciation is provided on freehold land or assets in the course of construction. The principal annual rates used are:

Leasehold improvements 10% straight line

Plant and fixtures 8% to 33% straight line (see below)

Motor vehicles 25% straight line

In certain cases plant and machinery is depreciated to residual value over 12½ years and then to £Nil value over a further five years. Previously all plant was depreciated to £Nil value.

### Foreign currencies

Where practicable, transactions involving foreign currencies are protected by equivalent currency borrowings or currency contracts, and recorded at the value of the sterling proceeds of such borrowings or contracts. Otherwise, assets and liabilities denominated in foreign currency are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences are recognised in the profit and loss account.

### **Pensions**

In accordance with SSAP 24, contributions to the group defined benefit pension scheme are charged to profit on the recommendation of a qualified actuary using the defined accrued benefit method so as to spread the cost of pensions over the anticipated service lives of scheme members.

Deferred tax is fully accounted for on any difference between accumulated pension costs charged against profit and accumulated contributions paid.

#### Government grants

The government grant received has been transferred to Intelek Properties Limited along with the property to which the grant related.

## 1. ACCOUNTING POLICIES (continued)

### Stock and work in progress

Stock and work in progress are stated at the lower of cost and net realisable value. Cost comprises direct material and labour and, where appropriate, includes attributable overheads. Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

### **Deferred taxation**

Deferred taxation is provided under the liability method to take account of timing differences arising because of the different treatment of certain items for accounts and tax purposes where there is reasonable probability that such taxation will become payable in the foreseeable future.

#### Leased assets

Fixed assets subject to finance leases are capitalised and depreciated in accordance with the depreciation policy stated above. The corresponding liability for the capital element is included in creditors, and the interest, calculated on the basis of the amount outstanding, is charged against profits over the year of the lease. The rental and operating lease costs of all other assets are charged against profit before interest, as incurred.

## 2. TURNOVER

TORNOVER	1999 £	1998 £
United Kingdom	9,396,932	7,783,584
North America	734,930	819,142
	10,131,862	8,602,726

An element of the sales made to United Kingdom customers is in respect of end customers based in overseas markets, particularly in the United States.

## 3. OPERATING PROFIT

	Operating profit is arrived at after charging/(crediting)	: 1999 £	1998 £
	Rental income	(6,730)	(10,000)
	Depreciation	440,754	424,575
	Amortisation of government grants	(8,706)	(32,250)
	Loss/(profit) on sale of fixed assets	12,691	(23,288)
	Operating lease rentals		
	plant and machinery	156,709	45,361
	land and buildings	150,750	141,500
	Auditors' remuneration	11,000	12,000
	Fees paid to Robson Rhodes for other services	6,000	6,275
	Management charges	72,000	72,000
4.	INTEREST RECEIVABLE	1999 £	1998 £
	Interest receivable	78	8,027
5.	INTEREST PAYABLE		
		1999	1998
		£	£
	Interest on loans and overdrafts	64,746	55,949
	Interest on leased assets	22,187	35,268
	Other loans	2,806	2,561
		89,739	93,778
		-	

## 6. EMPLOYEES

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Average monthly number of employees, including dire	ctors:	
	1999	1998
	No	No
Production	164	138
Administration	16	15
	180	153
Staff costs, including directors:		******
, 5	1999	1998
	£	£
Wages and salaries	4,123,375	3,371,672
Social security costs	356,377	263,978
Other pension costs	188,165	150,985
	4,667,917	3,786,635
DIRECTORS		
Emoluments of the company's directors:		
• •	1999	1998
	£	£
Emoluments	161,765	140,960
Pension contributions	16,241	12,358
	178,006	153,318
		-
Directors' pensions		
	1999	1998
The number of directors who are accruing	£	£
retirement benefits under:		
- defined benefit schemes	3	3

All other directors accrue retirement benefits within the parent company.

## 8. TAXATION

	1999 £	1998 £
Group relief at 31% (1998 - 31%)	333,770	269,402
Group relief additional payment	159,395	-
Deferred taxation	13,000	76,800
	506,165	346,202
Amendment of previous year's estimate	987	1,005
	<u> </u>	<del></del>
	507,152	347,207
	<u> </u>	

For 1999 group relief was charged at a rate in excess of the basic rate of corporation tax.

# 9. **DIVIDENDS**

	1999 £	1998 £
Interim dividend paid at £1.30 per share (1998: £0.98)	130,000	98,000
Final dividend proposed at nil per share (1998: £1.30)	-	130,000
	130,000	228,000
	=====	

## 10. TANGIBLE ASSETS

	Leasehold improve- ments	Assets in course of construction £	Plant and fixtures £	Motor vehicles £	Total £
Cost					
At 1 April 1998	547,420	75,413	6,171,712	134,650	6,929,195
Additions	157,390	177,530	294,056	_	628,976
Group transfers	(294,002)	-	-	_	(294,002)
Disposals	-	(187)	(158,238)	(38,057)	(196,482)
Recategorisation	65,054	(75,226)	10,172	-	-
At 31 March 1999	475,862	177,530	6,317,702	96,593	7,067,687
Depreciation				<del></del>	
At 1 April 1998	255,216	_	4,141,238	88,583	4,485,037
Charged in year	42,362	-	378,247	20,145	440,754
Group transfers	(135)	-	-	-	(135)
Disposals	-	-	(138,837)	(27,092)	(165,929)
At 31 March 1999	297,443	-	4,380,648	81,636	4,759,727
Net book value	-				
At 31 March 1999	178,419	177,530	1,937,054	14,957	2,307,960
		-			
At 31 March 1998	292,204	75,413	2,030,474	46,067	2,444,158

The net book value of the tangible fixed assets includes £432,409 (1998 - £853,615) in respect of assets held under finance leases and hire purchase. Depreciation charged in the year on those assets amounted to £47,799 (1998 - £106,708).

# 11. STOCKS

STOCKS	1999 £	1998 £
Raw materials and consumables	506,375	548,433
Work in progress	1,268,564	1,040,622
Finished goods and goods for resale	204,530	207,558
	1,979,469	1,796,613
	<del></del>	

The replacement cost of the above would not be significantly different from the values stated.

## 12. **DEBTORS**

	1999	1998	
	£	£	
Trade debtors	1,575,310	1,649,274	
Other debtors	10,341	9,213	
Prepayments and accrued income	87,161	88,224	
	<u></u>		
	1,672,812	1,746,711	

## 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	1999	1998
	£	£
Bank overdraft	184,137	255,872
Obligations under finance leases	103,495	101,901
Trade creditors	1,029,956	979,241
Amounts due to group undertakings	167,711	167,935
Corporation tax	272,397	227,737
Other taxation and social security	207,529	257,693
Other creditors	128,645	98,372
Accruals	167,484	229,932
Proposed dividend	-	130,000
	<del></del>	<del></del>
	2,261,354	2,448,683

## 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

		1999 £	1998 £
Other cre	ditors:	•	~
Obligation	ns under finance leases		
-	due between one and two years	100,609	90,603
-	due between two and five years	40,267	120,842
		<u> </u>	
		140,876	211,445

The interest free loan from parent of £2,788,000 (1998 - £2,788,000) is unsecured and has no fixed term of repayment. The parent company has confirmed that no substantial repayment will be requested within 12 months of the balance sheet date.

## 15. PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred taxation £
At 1 April 1998 Profit and loss account	143,000 13,000
At 31 March 1999	156,000

## Deferred taxation comprises:

_	Amounts provided		Amounts not provided	
	1999	1998	1999	1998
	£	£	£	£
Capital allowances	172,000	143,000	156,800	206,200
Other timing differences	(16,000)	-	(400)	-
	156,000	143,000	156,400	206,200
				=

16.	DEFERRED INCOME - GOVERNMENT (	GRANTS	
		1999	1998
		£	£
	At 1 May 1998	61,225	30,000
	Profit and loss account	(8,706)	(32,250)
	Amounts received	56,525	63,475
	Transferred to parent	(109,044)	-
	At 31 March 1999	<del></del>	61,225
	At 31 Maich 1999	-	——————————————————————————————————————
17.	SHARE CAPITAL		
		1999	1998
		£	£
	Authorised		
	100,000 ordinary shares of £1 each	100,000	100,000
	Allotted and fully paid	<del></del>	
	100,000 ordinary shares of £1 each	100,000	100,000
18.	RESERVES		
10.	RESERVES		Profit
			and loss
			account
			£
	At 1 April 1998		236,981
	Profit for the year		279,025
	At 31 March 1999		516,006
	At 31 March 1999		310,000

### 19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1999 £	1998 £
Profit after taxation Dividends	409,025 (130,000)	455,716 (228,000)
Opening shareholders' funds	279,025 336,981	227,716 109,265
Closing shareholders' funds	616,006	336,981

### 20. CONTINGENT LIABILITY

The company has given an unlimited cross company guarantee in favour of The First National Bank of Chicago, N.A. and Barclays Bank PLC as security for its borrowings and those of certain group undertakings.

## 21. FINANCIAL COMMITMENTS

## Operating lease commitments

The annual commitments under operating leases are analysed to the year in which each lease expires, as follows:

•	1999 £	1998 £
Land and buildings, leases expiring	•	•
within one year	200,000	_
beyond five years	9,000	141,500
	209,000	141,500
Plant and machinery, leases expiring		
within one year	9,368	21,568
between one and five years	150,716	77,601
	160,084	99,169

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# NOTES TO THE FINANCIAL STATEMENTS 31 March 1999

### 22. PENSION SCHEME

The company is a member of a defined benefit pension scheme operated by the parent company for the benefit of employees with assets held in separately invested funds, administered by trustees.

The latest actuarial valuation of the pension scheme was prepared as at 30 September 1996. A summary of the results of this valuation is contained within the financial statements of the parent company.

### 23. RELATED PARTY DISCLOSURES

Advantage has been taken of the special exemption for group companies regarding related party disclosures.

### 24. PARENT UNDERTAKING

The ultimate parent company is Intelek plc, which is registered in England and Wales.

Its group accounts are available to the public on payment of the appropriate fee, from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ.