DIRECTOR PORT AND ACCOUNTS 19 DEC1989

30 JUNE 1989

DIRECTORS' REPORT

The directors present their report and sto ment of accounts for the year ended 30 June 1989.

PRINCIPAL ACTIVITIES

The principal activity of the Company continued to be that of providing equipment installation, warranty and repairs service to customers of group companies and sales promotion for group companies.

In addition to its service activity, the Company made a limited number of resale transactions, the most significant of which were sales of products manufactured by other group companies. This type of transaction is expected to recur occasionally in the future.

REVIEW OF THE BUSINESS

The Company had another successful year and recorded its highest ever profits. A large part of the improvement over the previous year was royalty income resulting from the Company's agreements with group companies in Israel and the USA. Also, cur ency movements had a favourable effect on the Company's transactions this year in contrast to the unfavourable effect of the previous year.

Turnover tripled during the year but this increase reflects a change in the structure of some sales of equipment manufactured by the parent company rather than an increase in the level of business. In fact, the level of business overall was static and operating profits were similarly unchanged from the previous year.

The outlook for the semiconductor industry in the UK is uncertain at present. Nonetheless, with increased royalty income expected in the coming year, it is hoped that next year's result will not be far short of this year's record.

RESULTS AND DIVIDENDS

The profit after taxation for the year ended 30 June 1989 amounted to £168,917 (1988: £107,864) and has been added to reserves. The directors do not recommend the payment of a dividend (1988 - Nil).

DIRECTORS AND THEIR INTERESTS

The directors of the company who held office during the year were:

- K Levy
- R Anderson
- R Conn

None of the directors of the Company had at any time in the period any direct beneficial interest in the share capital of the Company.

AUDITORS

The auditors, Price Waterhouse, have indicated their willingness to continue in office and a resolution proposing their re-election will be put at the Annual General Meeting.

By Order of the Board

R Anderson Secretary

31 October 1989

35 St Thomas Street London SE1

Price Waterhouse



AUDITORS' REPORT TO THE MEMBERS OF KLA INSTRUMENTS LIMITED

We have audited the accounts on pages 4 to 11 in accordance with approved Auditing Standards.

In our opinion the accounts give a true and fair view of the state of the affairs of the Company at 30 June 1989 and o. Its profit and the source and application of funds for the year then ended and comply with the Companies Act 1985.

he Waterbace
Chartered Accountants

31 October 1989



PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 1989

	1989 £	1988 £
TURNOVER (Note 1)	2,930,147	1,071,201
Administrative and other expenses	2,733,377	874,971
OPERATING PROFIT	196,770	196,230
Gain/(loss) arising on translation of foreign currencies	20,090	(21,564)
Interest receivable and net royalty income (Note 3) Interest payable	52,397 (12,737)	13,642
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION (Note 2)	256,520	188,308
Taxation on profit on ordinary activities (Note 4)	(87,603)	(80,444)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	168,917	107,864
PROFIT BROUGHT FORWARD AT 1 JULY	304,739	196,875
RETAINED PROFIT CARRIED FORWARD AT 30 JUNE	£473,656	£304,739
	***	The rate of the last of the la

The notes on pages 7 to 11 form part of these accounts.

BALANCE SHEET - 30 JUNE 1989		1000		1000
FIXED ASSETS	£	1989 £	£	1988 £
Tangible assets (Note 7)		88,530		99,047
CURRENT ASSETS				
Intangible asset (Note 6) Stock Trade debtors Amounts owed by group companies Other debtors and prepayments Cash at bank	160,979 539,689 178,837 608,092 174,650 138,686		141,563 469,246 100,360 256,554 14,230 8,752	
CREDITORS: (amounts falling due within one year)				
Bank overdrafts Amounts owed to group companies Trade creditors Taxation and social security Accruals Deferred revenue	286,209 416,646 17,293 187,736 112,761 229,391	0	228,702 17,256 174,181 72,067 144,950	
	,250,036		637,156	•
NET CURRENT ASSETS	•	550,897		353,549
TOTAL ASSETS LESS CURRENT LIABILITY	IES	£639,427		£452,596
CREDITORS: (amounts falling due after more than one year)	4			
Amounts owed to group company		160,979		141,563
PROVISIONS FOR LIABILITIES AND CHAR	RGES			
Deferred taxation (Note 5)	' /	4,692		6,194
CAPITAL AND RESERVES				
Called up share capital (Note 8) Profit and loss account		100 473,656		100 304,739
		£639,427		£452,596

The notes on pages 7 ro 11 form part of these accounts.

The accounts of pages 4 to 11 were approved by the board of directors on 31 October 1989 and were signed on its behalf by:

DIRECTORS

STAT	CEME:	TO T	SOURCE	AND	APPLICATION	0F	FUNDS
FOR	THE	YEAR	ENDED :	30 JU	INE 1989		

TON THE TEHR GUIDED TO COME TOO		
	1989 £	198 <u>8</u>
	~	
SOURCE OF FUNDS		·
Profit on ordinary activities before taxation	256,520	188,308
Adjustments for items not involving the movement of funds: Depreciation Profit on sale of fixed assets	38,439 (939) 294,020	28,472 (3,600) 213,180
Other sources of funds		
Proceeds on sale of assets	5,300 299,320	$\frac{10,450}{223,630}$
APPLICATION OF FUNDS		,
Taxation paid Amounts paid to group companies Purchase of fixed assets	(80,198) - (32,283)	(378,627) (57,163)
,	£186,839	£(212,160)
	· ·	
MOVEMENT IN WORKING CAPITAL:		
Increase in stock Increase/(decrease) in debtors (Increase)/decrease in creditors Increase/(decrease) in balances owed by group companies	70,443 238,897 (129,820) 163,594	166,933 (21,740) 68,546 (388,696)
Movement in net liquid funds:		
Increase/(decrease) in cash at bank Bank overdraft	129,934 (286,209)	(37,203)
	£186,839	£(212,160)

The notes on pages 7 to 11 form part of these accounts.

"OTES TO THE ACCOUNTS - 30 JUNE 1989

1 ACCOUNTING POLICIES

The accounts have been prepared under the historical cost convention. The principal accounting policies are as follows:

(1) Turnover

Turnover represents the net amounts invoiced to other group companies for promotion, equipment installation and warranty services to customers and amounts invoiced to customers in respect of maintenance work and product sales.

(2) Deferred taxation

Deferred corporation tax is provided for only to the extent that it is probable that a liability or asset will crystallize in the foreseeable future.

(3) Depreciation

Depreciation is provided on a straight line basis at the rate of:

Leasehold improvements period of lease Equipment and motor vehicles 20% Furniture, fixtures and fittings 20%

(4) Foreign currency translation

All assets and liabilities are translated into sterling at 30 June exchange rates. Profit and loss amounts have been translated at average rates. Exchange gains or losses are included in the profit and loss account.

(5) Stocks

Stocks are valued at the lower of cost and net realisable value.

(6) Deferred revenue

Income earned from warranty services is recognised over the period of the warranty obligation.

NOTES TO THE ACCOUNTS - 30 JUNE 1989 (CONTINUED)

2 PROFIT ON ORDINARY ACTIVITY BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging:

•	<u> 1989</u>	<u> 1988</u>
•	£	£
Wages and salaries (including Directors' remuneration) Social security costs Other pension costs	517,096 45,720 15,626	425,775 32,189 13,040
Auditors' remuneration	8,000	6,000
Depreciation	38,439	28,472
Operating leases	33,278	19,685

Directors' remuneration

The remuneration paid to the directors of KLA Instruments Limited was:

The second secon	1989 £	1988 £
Tees Other emoluments (including pension contributions and benefits in kind) Pensions paid to former directors Compensation for loss of office	73,010	75,340
	£73,010	£75,340
Fees and other emoluments disclosed above (excluding pension contributions) include amounts paid to:	41.	
The Chairman	£	, £
The highest paid director	£70,,456	£73,018

None of the other directors received any fees or other emoluments in respect of their services to the Company during the year (1988: Nil). The average number of persons employed during the year was 17 (1988: 15).

The number of senior employees of KLA Instruments Limited, other than directors, who received remuneration (excluding pension contributions) in the following ranges was:

£30,001 - £35,000	2	-
£35,001 - £40,000	1	1
£45,001 - £50,000	1	1
£50,001 - £55,000	1	

NOTES TO THE ACCOUNTS - 30 JUNE 1989 (CONTINUED)

3	INTEREST RECEIVABLE AND SIMILAR INCOME	<u>1989</u> _{eg} . £	1988 £
	Interest receivable Royalty income Royalty expenses	6,102 508,765 (<u>462,470</u>)	1,799 153,495 (<u>141,652</u>)
		£52,397	£13,642
4	TAX ON PROFIT ON ORDINARY ACTIVITIES	1989 £) 1988 £
	The charge is based upon the profit on ordinary activities before taxation and	comprises:	
	United Kingdom Corporation tax at 35% (1988 - current - deferred	8 - 35%) 89,105 (1,502)	79,541 903
		£87,603	£80,444
5	DEFERRED TAXATION	∜ 1989	1988
		Amount provided and potential liability	Amount provided and potential liability
,	Deferred corporation tax in respect of:	0	
	Capital allowances	£4,692	£6,194

6 INTANGIBLE ASSET

The company paid US\$ 250,000 during April 1987 for an option to purchase the 'Resulting Technology' which it is expected will arise from the research and development into certain projects being undertaken by KLA Development No.4 Limited, a limited partnership registered in California, United States. This option is exercisable by the company within 13 months and 30 days of October 31, 1988. The movement during the year is due to the differences in exchange rates which arise when translating the purchase price at the closing rate on 30 June 1989, compared with 30 June 1988.

The Company's parent company, KLA Instruments Inc, has resolved to take such steps in 'ation to KLA Instruments Limited as may seem desirable from time to the in order to free KLA Instruments Limited from the obligation to make provision for any changes to the underlying value of the asset.

7

NOTES TO THE ACCOUNTS - 30 JUNE 1989 (CONTINUED)

•		ň	· ' '		
	TANGIBLE ASSETS	, ,	S	Furniture	
	n l	V 1 - 1 - 3	Equipment and	Fixtures	•
	*1	Leasehold	Motor vehicles	and Fittings	Total
		Improvements	MOCOF Venicles	£	£
	Cost	r.	*		
	Cost		;		
	At 1 July 1988	21,194	123,529	24,308	169,031
	Additions	· -	31,423	975	32,398
	Disposals	_	(15,855)	4 : - 4 1	(15,85 <u>5</u>)
	Transfers		17,695	(<u>17,695</u>)	
	,	01.104	156 700	o 7,588	185,574
	At 30 June 1989	21,194	156,792	· 7,500	103,3
	ì	الد وبصاد عبيها سب		g Delta Carte	
	Degreciation	\$ -13		,	
	At 1 July 1988	14,985	V ₂ 44,942	10,057	69,984
		4,239	32,777	1,423	38,439
	Charge for the year	7,202	(11,379)	- ·	(11,379)
	Disposals Transfers	· -	6,952	(6,952)	_
	Iransiers			- Linkin '	
	At 30 June 1989	پر 19,224°	73,292	4,528	97,044
		Andrea de participa de Carlo		A THEOREM STORES AND A PRINCIPAL STORES	* -
	Net book value		,		
	At 30 June 1989	£1,970	£83,500	£3,060	£88,530
	At 30 June 1988	£6,209	£78,587	£14,251	£99,047
				N.	
	Ę.				*,
3	CALLED UP SHARE CAP	[TAL	V	1000	1088
			S	<u>1989</u>	198 <u>8</u>
)	Je	~
					12
	Authorised 1,000 sha	ares of El each		1,000	1,000
	·			<u> </u>	,
	Allotted and fully	paid 100 shares	of £1 each	100	100
	•	-		Carried Street Street	·

9 ULTIMATE HOLDING COMPANY

The ultimate holding company is KLA Instruments Corporation, incorporated in Delaware, United States of America.

NOTES TO THE ACCOUNTS - 30 JUNE 1989 (CONTINUED)

10 CAPITAL COMMITMENTS

		·	1989	1988
Capital expenditure that has been contracted for but has not been provided for in the financial statements.		4	E N11	£ <u>N11</u>
Capital expenditure that has been authorised by the directors but has not yet been contracted for.	,`		E NII	£ <u>N11</u>