SOVEREIGN FINANCE PLC REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31ST DECEMBER 1995 COMPANY NO: 1533123



REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 31ST DECEMBER 1995

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LIST OF DIRECTORS, ADVISERS AND OTHER INFORMATION

DIRECTORS

Dr. P. Scheithauer

F.H. Brittain

C.S. Taylor

I.G. Scott

J. Jardine

SECRETARY

C.S. Taylor

AUDITORS

Binder Hamlyn Bank House 9 Charlotte Street Manchester M1 4EU

BANKERS

National Westminster Bank plc 55 King Street Manchester M60 2DB

REGISTERED OFFICE

Sovereign House 298 Deansgate Manchester M60 3AL

COMPANY NUMBER

1533123

CHIEF EXECUTIVES' STATEMENT

We are pleased to report an operating profit of £3.1 million for the 12 months to 31st December 1995, compared with £2.1 million for the 18 months to 31st December 1994.

Our overall book debt has grown by more than 10% and we wrote over £170 million of new business which represents a 32% increase over the previous comparative 12 month period. Costs were further reduced over the period and will continue to be tightly controlled.

Further investment in staff training and in computer development ensures that we are in a position to build on the growth achieved in 1995. We are determined to meet the targets we have set for 1996.

Bank Austria has again provided strong support and their assistance is vital to the continuing growth of the Sovereign Group.

The market background of increasing competition and decreasing margins has placed extra pressure on all our staff. We are delighted in the way they have responded and the satisfactory result for the year reflects their hard work and loyalty.

We look forward with enthusiasm to 1996 and the challenge to grow our book. We are confident that we will succeed.

C.S. Taylor

29th February 1996

REPORT OF THE DIRECTORS

The directors present their report and financial statements for the year ended 31st December 1995.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- (1) select suitable accounting policies and then apply them consistently;
- (2) make judgements and estimates that are reasonable and prudent;
- (3) state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- (4) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and any other irregularities.

PRINCIPAL ACTIVITIES

The group's principal activities during the year continued to be those of lessors and financiers.

RESULTS AND DIVIDENDS

The group profit on ordinary activities after taxation for the year amounted to £3,127,000 (18 months ended 31st December 1994: £2,178,000).

A dividend of £300,000 was paid in the year (18 months ended 31st December 1994: £100,000) which leaves a profit of £2,827,000 to be retained.

REPORT OF THE DIRECTORS (Continued)

FIXED ASSETS

The changes in fixed assets during the year are summarised in notes 8 and 9.

DIRECTORS AND THEIR INTERESTS

The directors who served during the year were as follows:

Dr. P. Scheithauer (Chairman)

F.H. Brittain

C.S. Taylor

I.G. Scott

J. Jardine

No director held any beneficial interest in the shares of the company or the ultimate parent undertaking.

EMPLOYEE INVOLVEMENT

The company's policy is actively to encourage the commitment of its employees at all levels through the process of consultation and communication. In-house publications and open meetings provide the environment for this. The company holds the "Investors in People" award.

DISABLED PERSONS

Applications for employment from disabled persons are given full and fair consideration, taking account of the aptitudes and abilities each position requires. In the event of employees becoming disabled whilst in the service of the company, every effort will be made to continue their employment.

AUDITORS

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Binder Hamlyn be re-appointed as auditors of the company will be put to the Annual General Meeting.

On behalf of the Board

C. S. Taylor

Director

29th February 1996

AUDITORS' REPORT TO THE MEMBERS OF SOVEREIGN FINANCE PLC

We have audited the financial statements on pages 7 to 19 which have been prepared on the basis of the accounting policies set out on pages 10 and 11.

Respective responsibilities of directors and auditors

As described on page 4, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31st December 1995 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Binder Hamlyn

Chartered Accountants

Broker Hanly

Registered Auditors

Bank House

9 Charlotte Street

Manchester

M1 4EU

29th February 1996

GROUP PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST DECEMBER 1995

| | Notes | 12 months <u>to 31.12.95</u> <u>£'000</u> | 18 months <u>to 31,12,94</u> <u>£'000</u> |
|---|-------|---|---|
| Gross earnings from finance and rental agreements | 2 | 25,705 | 35,320 |
| Administrative expenses | | (10,608) | (16,262) |
| | | 15,097 | 19,058 |
| Net interest payable | 3 | (11,970) | (16,880) |
| Profit on ordinary activities before taxation | 4 | 3,127 | 2,178 |
| Tax on profit on ordinary activities | 7 | • | • |
| Profit on ordinary activities after taxation | 14 | 3,127 | 2,178 |
| Dividend paid | | (300) | (100) |
| Retained profit for the period | | 2,827 | 2,078 |
| Retained profit/(loss) brought forward | | 1,902 | (14,565) |
| Cancellation against share capital | | - | 14,389 |
| Retained profit carried forward | | 4,729 | 1,902 |

All of the above results are derived from continuing activities and there were no acquisitions in the year.

GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31ST DECEMBER 1995

All of the gains and losses for the period have been recognised in arriving at the profit disclosed above.

GROUP BALANCE SHEET

AS AT 31ST DECEMBER 1995

| | Notes | <u>1995</u> £'000 | <u>1994</u> <u>£'000</u> |
|---|----------|---------------------------------------|--------------------------------------|
| Fixed assets | | | |
| Tangible assets | 8 | 29,356 | 18,739 |
| Current assets | | | |
| Debtors: amounts falling due within one year Debtors: amounts falling due after more than one year Cash at bank and in hand | 10 10 | 70,695 109,086 4,731 184,512 | 78,377 94,538 4,846 177,761 |
| Creditors: amounts falling due within one year | 12 | (23,208) | (35,176) |
| Net current assets | | 161,304 | 142,585 |
| Total assets less current liabilities | | 190,660 | 161,324 |
| Creditors: amounts falling due after more than one year | 12 | (165,126) | (138,617) |
| Net assets | | 25,534 | 22,707 |
| Capital and reserves | | | |
| Called up share capital Capital reserve Profit and loss account | 13 | 20,657 148 4,729 | 20,657 148 1,902 |
| Equity Shareholders' funds | 14 | 25,534 | 22,707 |

The financial statements on pages 7 to 19 were approved by the Board of Directors on 29th February 1996.

C.S. Taylor
Director

I.G. Scott <u>Director</u>

COMPANY BALANCE SHEET

AS AT 31ST DECEMBER 1995

| | <u>Notes</u> | 1995 £'000 | <u>1994</u> £'000 |
|---|---------------|---------------------------------------|--------------------------------------|
| Fixed assets | | <u>z 000</u> | <u>x 000</u> |
| Tangible assets Investments | 8 9 | 29,356 598 | 18,739 598 |
| | | 29,954 | 19,337 |
| Current assets | | | |
| Debtors: amounts falling due within one year Debtors: amounts falling due after more than one year Cash at bank and in hand | 10 10 | 70,673 109,054 4,731 184,458 | 78,405 94,584 4,846 177,835 |
| Creditors: amounts falling due within one year | 12 | (24,415) | (36,462) |
| Net current assets | | 160,043 | 141,373 |
| Total assets less current liabilities | | 189,997 | 160,710 |
| Creditors: amounts falling due after more than one year | 12 | (165,126) | (138,617) |
| Net assets | | 24,871 | 22,093 |
| Capital and reserves | | | |
| Called up share capital | 13 | 20,657 | 20,657 |
| Profit and loss account | 16 | 4,214 | 1,436 |
| Equity Shareholders' funds | | 24,871 | 22,093 |

The financial statements on pages 7 to 19 were approved by the Board of Directors on 29th February 1996.

C.S. Taylor Director

I.G. Scott Director

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

1. ACCOUNTING POLICIES

a) Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

b) <u>Basis of consolidation</u>

The group financial statements consolidate the financial statements of Sovereign Finance plc and all of its subsidiaries at 31st December 1995. The results of companies acquired during the period are dealt with from the date of acquisition using the principles of acquisition accounting. Where the cost of acquisition exceeds the fair values attributable to the net assets acquired, the difference is recognised as goodwill. Goodwill is written off against reserves in the year of acquisition.

c) Finance and rental agreements

In accordance with Statement of Standard Accounting Practice No 21 the minimum lease payments receivable from finance lease and other finance agreements, less appropriate future income arising from finance charges, are included in debtors.

Assets acquired for the purpose of renting out under operating lease agreements are capitalised and depreciated in accordance with the accounting policy set out below.

Gross earnings comprise:

- (i) Finance, hire purchase and loan agreements: the income component of repayments, after recognising sufficient income to cover initial direct costs, which are credited to the profit and loss account using methods which produce an approximate constant rate of return on the net cash investment.
- (ii) Rental agreements: rentals due under operating lease agreements which are credited to the profit and loss account on a straight line basis.
- (iii) Provisions for bad and doubtful debts: a charge equal to the movement in specific provisions, which are calculated on agreements in arrears in relation to their age, and general provisions, which are assessed on all other agreements according to the risks attached to the class of business.

(d) Depreciation

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost of the assets, less estimated residual value, over their useful lives using methods which allocate depreciation charges on a systematic basis to the periods which are expected to benefit from their use, as follows:

Long leasehold property50 yearsOperating lease assetsthe period of the leaseMotor vehicles4 yearsOffice equipment5 yearsComputer hardware4 yearsComputer software3 years

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

1. ACCOUNTING POLICIES (continued)

(e) Hire purchase contracts and finance agreements

Assets acquired under hire purchase contracts and finance agreements are capitalised in the balance sheet and depreciated in accordance with the depreciation policy. The interest element is charged to the profit and loss account over the period of the agreement and represents a constant proportion of the capital outstanding.

(f) Interest rates

The company employs various interest rate products to provide a hedge against fluctuations in interest rates. The equalised interest charge is recognised on an accruals basis. To the extent that overhedging occurs, provisions are made based on mark to market valuations at the balance sheet date.

(g) Deferred taxation

Deferred taxation is provided on the liability method on all timing differences to the extent that the directors consider that they are likely to crystallise in the foreseeable future.

(h) Pension contributions

The company operates a money purchase pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The company's contributions to the scheme are charged to the profit and loss account as they fall due.

2. GROSS EARNINGS FROM FINANCE AND RENTAL AGREEMENTS

Gross earnings and pre-tax profit are attributable to the principal activities as shown in the directors' report and are carried out in the U.K.

Amounts receivable during the period from which gross earnings were derived are as follows:

| | 12 months to 31.12.95 £'000 | 18 months to 31.12.94 £'000 |
|-----------------------------------|-----------------------------------|-----------------------------------|
| Amounts due on: | | |
| Finance leases | 63,748 | 122,458 |
| Operating leases | 9,668 | 5,564 |
| Hire purchase and loan agreements | 86,415 | 41,873 |
| | 159,831 | 169,895 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

| 3. | NET INTEREST PAYABLE | | | |
|----|---|--|------------------|---------------|
| | | | 12 months | 18 months |
| | | | to 31.12.95 | to 31.12.94 |
| | | | £'000 | £'000 |
| | Interest perchia and | | | |
| | Interest payable on: Bank loans wholly repayable w | ithin five years | 10,218 | 14,674 |
| | Finance leases wholly repayable | | 1,681 | 2,062 |
| | Finance leases not wholly repay | | 95 | 231 |
| | Thiance leases not whonly topa | yaote within five years | | 231 |
| | | | 11,994 | 16,967 |
| | Interest receivable | | (24) | (87) |
| | | | 11,970 | 16,880 |
| | | | 11,370 | 10,880 |
| 4. | PROFIT ON ORDINARY AC | TIVITIES BEFORE TAXA | <u> TION</u> | |
| | This represents the operating pro | ofit of the group and is stated | after charging : | |
| | | | 12 months | 18 months |
| | | | to 31.12.95 | to 31.12.94 |
| | | | £'000 | £'000 |
| | | | | |
| | Auditors' remuneration | - audit fee | 53 | 51 |
| | | - non audit work | 3 | 14 |
| | Depreciation (note 8) | - operating lease assets | 3,690 | 3,535 |
| | | - other assets | 1,228 | 2,849 |
| | Onorating longs rantals | huildings | 37 | 56 |
| | Operating lease rentals | buildingscomputer equipment | 8 | 25 |
| | | ounpaid oquipment | v | 20 |
| | Net interest payable (note 3) | | <u>11,970</u> | <u>16,880</u> |
| 5. | STAFF COSTS | | | |
| ٠. | BITHER COSTS | | 12 months | 18 months |
| | | | to 31.12.95 | to 31,12,94 |
| | | | | (restated) |
| | | | | (note 6(b)) |
| | | | £'000 | £'000 |
| | Wages and salaries | | 5,683 | 6,938 |
| | Social security costs | | 561 | 699 |
| | Other pension costs | | 228 | 297 |
| | - | | | |
| | | | <u>6,472</u> | <u>7,934</u> |
| | The average weekly number of e | employees during the period w | as as follows : | |
| | | | <u>No.</u> | No. |
| | 0.00 | | | |
| | Office, sales support and manag | | 153 | 169 |
| | External sales and direct selling | | 59 | 52 |
| | | | 212 | <u> 221</u> |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

6. DIRECTORS' EMOLUMENTS

(a) Emoluments

| Zinownens | 12 months to 31.12.95 £'000 | 18 months to 31.12.94 £'000 |
|---------------------------------------|-----------------------------|-----------------------------------|
| Salaries | 549 | 784 |
| Benefits in kind | 31 | 41 |
| Pension contributions | 138 | 204 |
| Profit-related commission (note 6(b)) | 782 | 500 |
| | 1,500 | 1,529 |

The emoluments, excluding pension contributions, of the chairman and highest paid director were as follows:

| Chairman | <u>—</u> : | |
|-----------------------|------------|-----|
| Highest paid director | <u>515</u> | 502 |

The directors received emoluments, excluding pension contributions, as follows:

| £ | nil | 2 | 2 |
|---|-------------------|----------|---|
| £ | 325,001 - 330,000 | - | 1 |
| £ | 335,001 - 340,000 | 1 | - |
| £ | 495,001 - 500,000 | - | 1 |
| £ | 500,001 - 505,000 | - | 1 |
| £ | 510,001 - 515,000 | <u>2</u> | |

(b) Profit-related commission

Profit-related commission comprises an amount payable under the directors' service contracts. The total amount payable is based on the performance of the company up to 31st December 1997 and can only be determined at that date. A provision has been made for that part of the expected amount payable which is estimated to have accrued from the directors' services in the year to 31st December 1995. The comparative figures for the bandings above and staff costs (note 5) have been restated to reflect the payment in 1995 of the profit-related commission for which provision had been made at 31st December 1994. This commission had not been allocated to the bandings and staff costs on the basis that the method of payment, whether by pension contribution or salary, had not been determined at that date.

7. TAX ON PROFIT ON ORDINARY ACTIVITIES

No liability to corporation tax arises on the profit for the year due to the availability of accumulated losses from earlier years. No provision has been made for deferred taxation on the basis that no liability is considered likely to crystallise. The potential net deferred tax asset, calculated at a corporation tax rate of 33%, and which has not been included in the financial statements, is as follows:

| | Group & | Group & Company | |
|--------------------------------|--------------|-----------------|--|
| | <u>1995</u> | <u>1994</u> | |
| | <u>£'000</u> | £'000 | |
| Accelerated capital allowances | 17,343 | 25,771 | |
| Short term differences | 1,523 | (6,306) | |
| | 18,866 | 19,465 | |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

8. TANGIBLE FIXED ASSETS

(a) Summary

| Group & Company | Operating lease assets £'000 | Long leasehold <u>property</u> £'000 | Computer & office equipment £'000 | Motor <u>vehicles</u> £'000 | <u>Total</u> £'000 |
|---|------------------------------|---|-----------------------------------|-----------------------------|-----------------------------|
| Cost | <u>******</u> | <u> </u> | 2.000 | <u>=</u> | |
| At 1st January 1995 Additions Disposals | 16,232 14,767 (854) | 4,572 - - | 8,324 663 (133) | 375 655 (166) | 29,503 16,085 (1,153) |
| At 31st December 1995 | 30,145 | 4,572 | 8,854 | 864 | 44,435 |
| Depreciation | | | | | |
| At 1st January 1995 Charge for the Year Disposals | 3,721 3,690 (465) | 182 94 - | 6,720 962 (45) | 141 172 (93) | 10,764 4,918 (603) |
| At 31st December 1995 | 6,946 | <u>276</u> | 7,637 | 220 | 15,079 |
| Net book value | | | | | |
| At 31st December 1995 | 23,199 | 4,296 | 1,217 | <u>644</u> | <u>29,356</u> |
| At 31st December 1994 | 12,511 | <u>4,390</u> | <u>1,604</u> | <u>234</u> | <u>18,739</u> |
| Net book value of assets h | eld under financ | e lease contracts | • | | |
| At 31st December 1995 | <u></u> | | <u>=</u> | *** | <u>_</u> |
| At 31st December 1994 | = | | <u>521</u> | | <u>521</u> |
| Depreciation of assets held | d under finance l | lease contracts | | | |
| Charge for the year | | - | <u>521</u> | <u></u> | <u>521</u> |

(b) Commitments

Capital commitments for which no provision has been made in these financial statements were as follows:

| | Group | & Company |
|-------------------------------|----------|-----------|
| | 1995 | 1994 |
| | £'000 | £'000 |
| Authorised and contracted for | <u>_</u> | _67 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31st DECEMBER 1995

9. FIXED ASSET INVESTMENTS

| | 1995 Company £'000 | 1994 <u>Company</u> £'000 |
|------|--------------------------|---------------------------------|
| Cost | <u>598</u> | <u>598</u> |

Investments consist entirely of the company's wholly owned subsidiary undertakings. Details of the principal subsidiaries, which all trade as lessors and are registered in England and Wales, are as follows:

Financial year end

Sovereign Business Finance Limited Sovereign Commercial Limited Sovereign Corporate Limited 30th September 30th June 31st March

As permitted under section 231 of the Companies Act 1985, details of the company's dormant subsidiaries are not given.

Interim statements at 31st December 1995 and 31st December 1994 were used for consolidation. None of the subsidiary companies has 31st December as its year end for commercial reasons.

10. **DEBTORS**

(a) Amounts falling due within one year

| | 1995 | | <u>1994</u> | |
|--|--------|---------|--------------|---------|
| | Group | Company | <u>Group</u> | Company |
| | £'000 | £'000 | £'000 | £'000 |
| Net investment in finance agreements (note 11) | 68,445 | 68,423 | 76,725 | 76,756 |
| Amount owed by immediate parent undertaking | 972 | 972 | 1,272 | 1,272 |
| Other debtors | 954 | 954 | 83 | 80 |
| Prepayments and accrued income | 324 | 324 | 297 | 297 |
| | 70,695 | 70,673 | 78,377 | 78,405 |
| | | | | |

(b) Amounts falling due after more than one year

| | <u> 1995</u> | | 1 | <u>1994</u> | |
|--|----------------|----------------|---------------|----------------|--|
| | Group Company | | Group | Company | |
| | £'000 | £'000 | £'000 | £'000 | |
| | | | | | |
| | | | | | |
| Net investment in finance agreements (note 11) | <u>109,086</u> | <u>109,054</u> | <u>94,538</u> | <u>94,584</u> | |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

11. FINANCE AGREEMENTS

(a) Net investment in finance agreements

| | | <u> 1995</u> | <u>199</u> | <u>4</u> |
|------------------------------|--------------|----------------|--------------|----------|
| | <u>Group</u> | Company | <u>Group</u> | Company |
| | £'000 | £'000 | £'000 | £'000 |
| Due within one year | 68,445 | 68,423 | 76,725 | 76,756 |
| Due after more than one year | 109,086 | 109,054 | 94,538 | 94,584 |
| | 177,531 | 177,477 | 171,263 | 171,340 |

(b) Net investment in hire purchase agreements

| Group | 1995 Company | 1994 Group | Company |
|-----------------------|------------------|------------------------------|------------------|
| <u>Group</u> £'000 | Company £'000 | <u>Group</u> <u>£'000</u> | Company £'000 |
| | | | |
| | | | |
| 0# 660 | 05.000 | 51 400 | 51 400 |
| <u>97,660</u> | <u>97,660</u> | <u>71,493</u> | <u>71,493</u> |
| | | | |
| | | | |
| | | | |

(c) Total advances during the period

| | Group 12 months to 31.12.95 £'000 | Company 12 months to 31.12.95 £'000 | Group 18 months to 31.12.94 £'000 | Company 18 months to 31.12.94 £'000 |
|---|-----------------------------------|-------------------------------------|-----------------------------------|-------------------------------------|
| Cost of assets acquired during the period for the purpose of finance lease and hire purchase agreements | 132,542 | 132,433 | 157,375 | 157,375 |
| Cost of assets acquired during the period for the purpose of hiring under operating leases (note 8) | 14,767 | 14,767 | 14,200 | 14,200 |
| Loan advances | 32,107 | 32,107 | 27,893 | 27,893 |
| | 179,416 | 179,307 | 199,468 | 199,468 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

12. CREDITORS

(a) Amounts falling due within one year

| | <u> 1995</u> | | 19 | <u>1994</u> | |
|--|--------------|---------|--------|-------------|--|
| | Group | Company | Group | Company | |
| | £'000 | £'000 | £'000 | £'000 | |
| Obligations under finance leases | 8,379 | 8,379 | 16,870 | 16,870 | |
| Trade creditors | 2,254 | 2,254 | 4,375 | 4,373 | |
| Amount owed to ultimate parent undertaking | 1,372 | 1,372 | 1,372 | 1,372 | |
| Amounts owed to subsidiary undertakings | - | 1,207 | - | 1,290 | |
| Tax and social security costs | 417 | 417 | 1,032 | 1,032 | |
| Accruals and deferred income | 10,786 | 10,786 | 11,527 | 11,525 | |
| | 23,208 | 24,415 | 35,176 | 36,462 | |

(b) Amounts falling due after more than one year

| | <u>1995</u> | | | <u>1994</u> | |
|----------------------------------|-------------------|-------------------|-------------------|-------------|--|
| | <u>Group</u> | Company | <u>Group</u> | Company | |
| | £'000 | £'000 | £'000 | £'000 | |
| Bank loan | 150,875 | 150,875 | 120,200 | 120,200 | |
| | 14,251 | 14,251 | 18,417 | 18,417 | |
| Obligations under finance leases | 14,231 165,126 | 14,231 165,126 | 18,417 138,617 | 138,617 | |

(c) Notes

The bank loan is due to the ultimate parent undertaking, and bears a commercial rate of interest. The facility is renewable on 31st December 1997.

Obligations under finance leases relate to back to back lease agreements where the head leases are secured on the underlying sublease agreements. These leases include £1,969,000 (1994: £4,331,000) not wholly repayable within five years and repayable by instalments. Of this amount, £642,000 (1994: £1,181,000) is repayable after five years but within seven years.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

13. SHARE CAPITAL

| | No. ('000) | 1995 £'000 | No. ('000) | <u>1994</u> £'000 |
|-----------------------------------|------------------|----------------|------------------|----------------------|
| Authorised: | | | | |
| Ordinary Shares of 10p each | <u>1,192,216</u> | <u>119,222</u> | <u>1,192,216</u> | <u>119,222</u> |
| | | | | |
| Allotted, issued, and fully paid: | | | | |
| Auvaca, issuea, and july paid. | | | | |
| Ordinary Shares of 10p each | <u>206,565</u> | <u>20,657</u> | <u>206,565</u> | <u>20,657</u> |

14. RECONCILIATION OF MOVEMENTS IN GROUP SHAREHOLDERS' FUNDS

| | 12 months to 31.12.95 £'000 | 18 months to 31.12.94 £'000 |
|-------------------------------------|-----------------------------------|-----------------------------------|
| Profit for the period | 3,127 | 2,178 |
| Dividend paid | (300) | (100) |
| Net addition to shareholders' funds | 2,827 | 2,078 |
| | - | • |
| Opening shareholders' funds | 22,707 | 20,629 |
| Closing shareholders' funds | 25,534 | 22,707 |

15. OBLIGATIONS UNDER OPERATING LEASES

Annual commitments due in the next financial year under non-cancellable operating leases are as follows:

| | Group & Company | | |
|--------------------------------|------------------|------------------|-----------------|
| | <u>1995</u> | <u>19</u> | <u>994</u> |
| | | | <u>Motor</u> |
| | <u>Buildings</u> | <u>Buildings</u> | <u>vehicles</u> |
| | £'000 | £'000 | £'000 |
| Operating leases which expire: | | | |
| within one year | - | - | 42 |
| over five years | 37 | 37 | - |
| | 37 | <u>37</u> | 42 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 1995

16. PROFIT OF SOVEREIGN FINANCE PLC

As permitted by section 230 of the Companies Act 1985 the profit and loss account for the company is not presented as part of these financial statements. Profit on ordinary activities after tax is dealt with in the accounts of the company as follows:

| | <u>£'000</u> |
|---|--------------|
| At 1st January 1995 | 1,436 |
| Profit on ordinary activities after taxation for the period | 3,078 |
| Dividend paid | (300) |
| At 31st December 1995 | 4,214 |

17. PENSION ARRANGEMENTS

The company operates a money purchase pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. All amounts due had been paid by the year end.

18. <u>ULTIMATE PARENT UNDERTAKING</u>

The ultimate parent undertaking is Bank Austria Aktiengesellschaft, a company incorporated in Austria. This is the largest group of which Sovereign Finance plc is a member which prepares group accounts.

The smallest group of which Sovereign Finance plc is a member which prepares group accounts is the group of OLB Holdings (UK) Limited ("OLB"), which is registered in England and Wales.

Copies of the group accounts of OLB will be delivered to, and will be available from the Registrar of Companies, Companies Registration Office, Crown Way, Maindy, Cardiff CF4 3UZ.