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## **HAMILTON CABLES LIMITED**

STATEMENT OF CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

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# HAMILTON CABLES LIMITED INDEX TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

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# HAMILTON CABLES LIMITED REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

The directors present their report together with the financial statements for the year ended 31st December 2000.

### 1. Principal activity

The group has been principally engaged as a distributor of electrical cables.

### 2. Results and dividends

The results for the year and financial position of the company and group are as shown in the annexed financial statements.

### 3. Dividends

No dividends will be distributed for the year ended 31st December 2000.

#### 4. Directors

The directors during the year under review were:-

Mr PAH Stewart Mr A Bragagni Mr JS Light Mr JLH Stewart

The beneficial interests of the directors holding office on 31st December 2000 in the issued share capital of the company were as follows:-

Ordinary £1 shares	31.12.00	1.1.00	
Mr PAH Stewart	<u>-</u>	-	
Mr A Bragagni	2	2	
Mr JS Light	24	24	
Mr JLH Stewart	24	24	

The remaining 50 shares are held by Alma Sapa, the company's parent company which is registered in Italy. The voting rights are held by Mr A Bragagni who is the ultimate controlling shareholder.

# HAMILTON CABLES LIMITED REPORT OF THE DIRECTORS - CONTINUED FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

### 5. Directors responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- · make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### 6. Auditors

Hewitt Card offer themselves for re-appointment as auditors in accordance with Section 385 of the Companies Act 1985.

BY ORDER OF T	HE BOARE		
Mr JS Light Secretary	July	7	•
Date	ulilu	o 1	**********

# HAMILTON CABLES LIMITED REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF HAMILTON CABLES LIMITED FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

We have audited the financial statements on pages 4 to 18 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies on page 4.

### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31<sup>st</sup> December 2000 and of the profit of the group for the year ended and have been properly prepared in accordance with the Companies Act 1985.

HEWITT CARD
REGISTERED AUDITORS AND
CHARTERED ACCOUNTANTS
72 NOTTINGHAM ROAD
MANSFIELD
NOTTS
NG18 1BN

nate William

# HAMILTON CABLES LIMITED ACCOUNTING POLICIES FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

### a) Basis of preparation of accounts

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets and incorporate the results of the principal activity which is described in the directors report and which is continuing.

#### b) Consolidation

The consolidated financial statements include the results of Hamilton Cables Limited and its subsidiary undertakings drawn up to 31<sup>st</sup> December 2000. No profit and loss account for the company has been presented for Hamilton Cables Limited as permitted by Section 230 of the Companies Act 1985.

#### c) Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### d) Goodwill

Purchased goodwill arising on the acquisition of subsidiary undertakings is set off directly against reserves in the year of acquisition.

### e) Depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold buildings 2% on cost
Plant and machinery 20% reducing balance
Motor vehicles 25% reducing balance
Fixtures and fittings 10% reducing balance

Surpluses and deficits arising from the professional valuations of properties are taken direct to the revaluation reserve. Where a diminution in the value of the asset is identified, the deficit is eliminated first against any revaluation reserve in respect of that asset with any excess being charged to the profit and loss account. Surpluses or deficits realised on the disposal of an asset are transferred from the revaluation reserve to the profit and loss amount reserve.

#### f) Lease and hire purchase contracts

Assets obtained under hire purchase contacts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss over the relevant period. The capital element of the future payments is treated as a liability.

#### g) Stocks

Stock is valued at the lower at cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### h) Pensions - defined contribution scheme

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

#### i) Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

# HAMILTON CABLES LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

	Notes	2000	1999
		£	£
Turnover	1	5,013,650	5,556,53 <i>7</i>
Cost of sales	_	3,741,104	4,146,451
Gross profit		1,272,546	1,410,086
Administration expenses		1,174,294	1,361,583
	_	98,252	48,503
Other operating income		54,284	38,964
Operating profit	2	152,536	87,467
Interest receivable		45	454
	_	152,581	87,921
Interest payable and similar charges	3 _	147,231	125,967
Profit/(loss) on ordinary activities before taxation		5,350	(38,046)
Tax on profit on ordinary activities	5 _	308	1,199
Profit/(loss) on ordinary activities after taxation		5,042	(39,245)
Minority interest	-	3,780	(36,914)
Profit/(loss) for the financial year attributable			
to members of the holding company	19	£8,822	£(76,159)

### **Continuing Operations**

None of the group activities were acquired or discontinued during the above two financial periods.

### **Total Recognised Gains and Losses**

There were no recognised gains and losses in 2000 or 1999 other than the loss for the period.

## Note of Historical Cost, Profits and Losses

The difference between the results are disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material.

The accounting policies and notes on pages 4 and 9 to 18 form part of these financial statements.

## HAMILTON CABLES LIMITED CONSOLIDATED BALANCE SHEET AS AT 31<sup>ST</sup> DECEMBER 2000

	Notes	2006	0	199	9
		£	£	£	£
Fixed assets					
Tangible assets	7		1,020,349		1,052,939
Current assets					
Stock	9	1,186,242		1,087,203	
Debtors	10	1,455,820		1,406,230	
Cash at bank and in hand		17,880		21,393	
	_	2,659,942		2,514,826	
Creditors: amounts falling due		•			
Within one year	11	3,318,316		3,301,533	
Net current liabilities	-		(658,3 <i>7</i> 4)		(786,707)
			361,975		266,232
Creditors amounts falling due			·		·
After more than one year	12		(2 <i>7</i> 0,55 <i>7</i> )		(1 <i>7</i> 9,856)
			91,418		86,376
Minority interest			3,780		-
,			£95,198		£86,376
Capital and reserves					
Called up share capital	1 <i>7</i>		100		100
Revaluation reserve	18		135,330		137,430
Profit and loss account	19		(40,232)		(51,154)
Shareholders funds	20		£95,198		£86,376
			200,100		200,570

## On behalf of the Board:

Mr JLH Stewart - Director

Approved by the Board on: William

The accounting policies and notes on pages 4 and 9 to 18 form part of these financial statements.

## HAMILTON CABLES LIMITED BALANCE SHEET AS AT 31<sup>ST</sup> DECEMBER 2000

	Notes	200	0	199	9
		£	£	£	£
Fixed assets					
Tangible assets	7		923,867		929,897
Investments	8		251		251
			924,118		930,148
Current assets					
Stock	9	900,736		834,196	
Debtors	10	1,545,092		1,358,375	
Cash at bank and in hand	_	6,978		425	
		2,452,806		2,192,996	
Creditors: amounts falling due					
within one year	11 .	2,814,747		2,675,271	
Net current liabilities			(361,941)		(482,275)
Total assets less current liabilities			562,177		447,873
Creditors amounts falling due					
after more than one year	12		268,377		(164,600)
			£293,800		£283,273
Capital and reserves					
Called up share capital	1 <i>7</i>		100		100
Revaluation reserve	18		135,330		137,430
Profit and loss account	19		158,3 <i>7</i> 0		145,743
Shareholders funds	20		£293,800		£283,273

## On behalf of the Board:

Mr JLH Stewart - Director

Approved by the Board on: Wishwoi

The accounting policies and notes on pages 4 and 9 to 18 form part of these financial statements.

# HAMILTON CABLES LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

	Notes		2000		1999
Net cash inflow		£	£	£	£
from operating activities	24		297,440		339,665
Returns on investments and servicing of finance	25		(147,186)		(125,513)
Taxation			(308)		(1,199)
Capital expenditure and financial investment	26		(59,367)		(67,872)
Equity dividends paid			-		(3,360)
Financing Increase in cash in the period	27		44,929 135,508		(89,056) £52,665
Reconciliation of net cash flow to movement in net debt	28				
Increase in cash in the period Cash inflow from decrease in		135,508		52,665	
debt and lease financing		44,715		61,357	
Change in net debt resulting from cash flows New finance leases Movement in net debt in the period Net debt at 1st January 2000 Net debt at 31st December 2000			180,223 - 180,223 (920,394) £(740,171)		114,022 (85,831) 28,191 (948,585) £(920,394)

#### 1. Turnover

Turnover represents the amount derived from the provision of goods and services which fall within the groups ordinary activities, stated net of value added tax.

## 2. Operating profit

Operating profit is stated after charging:

	2000	1999
	£	£
Depreciation - owned assets	52,450	47,294
Depreciation - assets on hire purchase	24,231	2 <b>7,4</b> 01
Loss on disposal of assets	15,2 <i>7</i> 6	6,031
Operating leases	7,592	8,009
Auditors remuneration	12,928	12,394
Directors emoluments	114,815	137,590

## 3. Interest payable and similar charges

	2000	1999
	£	£
Invoice discounting interest	64,528	56,142
Bank interest	23,484	19,342
Hire purchase interest	7,1 <i>7</i> 6	<i>7,</i> 109
Interest on related party debt	52,043	43,374
	147,231	125,967

### 4. Staff costs

	2000	1999
	£	£
Wages and salaries	608,132	724,945
Social security	52,908	60,106
Pension costs	29,558	34,098_
	690,598	819,149

The average number of employees during the year was 36, (1999:42).

## 5. Tax on profit/(loss) on ordinary activities

The taxation charge is based on the profit for the year and is made up as follows:

	2000	1999
	£	£
UK corporation tax	308	-
Adjustment in respect of previous years	<del></del>	1,199
	£308	£1,199

UK corporation tax has been charged at 20%, (1999:20%). The tax charges are stated after adjustment for marginal and group relief.

## 6. Profit attributable to members of the holding company

The profit dealt with in the accounts of the parent company amounted to £10,527, (1999:£5,463).

## 7. Tangible fixed assets - group

ranginie nyen assers - Bronh					
	Freehold Land &	Plant & Machinery	Fixtures & Fittings	Motor Vehicles	Total
	Buildings £	£	£	£	£
Cost or valuation					
At 1st January 2000	802,563	211,767	182,066	172,632	1,369,028
Additions	1,930	36,961	<i>7,</i> 971	51,884	98 <i>,7</i> 46
Disposals	<u>-</u>	(8,475)	(2,081)	(75,784)	(86,340)
At 31st December 2000	804,493	240,253	187,956	148,732	1,381,434
Depreciation					
At 1st January 2000	55,608	137,083	<i>78,7</i> 56	44,642	316,089
Provided in the year	11,930	22,193	11,644	30,914	76,681
Disposals		(6,156)	(1,270)	(24,2 <u>59)</u>	(31,685)
At 31st December 2000	67,538	153,120	89,130	51,297	361,085
Net book amount					
At 31st December 2000	<i>7</i> 36,955	87,133	98,826	97,435	1,020,349
At 31st December 1999	746,955	74,684	103,310	127,990	1,052,939

Note 7. Continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Plant & Machinery	Motor Vehicles	Total
	£	£	£
Cost			
At 1 <sup>st</sup> January 2000	4,500	162,559	1 <i>67,</i> 059
Additions	-	20,388	20,388
Transferred to ownership	(4,500)	(59,244)	(63,744)
At 31st December 2000		123,703	123,703
Depreciation			
At 1 <sup>st</sup> January 2000	450	42,209	42,659
Provided in year	-	24,231	24,231
Transferred to ownership	(450)	(21,437)	(21,887)
At 31st December 2000		45,003	45,003
Net book amount			
At 31st December 2000		78,700	78,700
At 31st December 1999	4,050	120,350	124,400

## Tangible fixed assets - company

	Freehold Land & Buildings	Plant & Machinery	Fixtures & Fittings	Motor Vehicles	Total
	£	£	£	£	£
Cost or valuation					
At 1st January 2000	802,563	134,30 <i>7</i>	150,683	88,468	1,176,021
Additions	1,930	36,079	7,971	42,561	88,541
Disposals		(3,493)		(67,935)	(71,428)
At 31st December 2000	804,493	166,893	158,654	63,094	1,193,134
Depreciation					
At 1st January 2000	55,608	96,350	63,534	30,632	246,124
Provided in the year	11,930	14,859	9,49 <del>9</del>	13,065	49,353
Disposals		(3,118)		(23,092)	(26,210)
At 31st December 2000	<i>67,</i> 538	108,091	73,033	20,605	269,267
Net book amount					
At 31st December 2000	736,955	58,802	85,621	42,489	923,867
At 31st December 1999	746,955	37,957	87,149	<i>57,</i> 836	929,897

### Note 7. Continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Motor Vehicles £
Cost	_
At 1st January 2000	<i>7</i> 8,395
Additions	11,065
Disposals	(51,395)
At 31st December 2000	38,065
Depreciation	
At 1st January 2000	28,199
Provided in year	6,382
Disposals	(20,270)
At 31st December 2000	14,311
Net book amount	
At 31st December 2000	23,754
At 31st December 1999	50,196

### Freehold land and buildings

The company's freehold land and buildings at Inkersall, Chesterfield were revalued on 6<sup>th</sup> October 1993 by Bothams, Chartered Surveyors on an existing use open market value basis.

#### Historical cost information

If freehold land and buildings had not been revalued it would have been included at the following historical cost:

	2000	1999
	£	<u>£</u>
Freehold property historical cost	661,402	610,043

The company has taken advantage of the transitional provisions of FRS15 and is carrying the book value of its freehold land and buildings as per the last valuation as stated above.

Cost or valuation at 31st December 2000 is represented by:

Group	Freehold Land & Building £	Plant & Machinery £	Fixtures & Fittings £	Motor Vehicles £	Totals £
Valuation in 1993	150,030	-	-	_	150,030
Cost	654,463	240,253	187,956	148,732_	1,231,404
	804,493	240,253	187,956	148,732	1,381,434

### Note 7. Continued

Company	Freehold Land & Building £	Plant & Machinery £	Fixtures & Fittings £	Motor Vehicles £	Totals £
Valuation in 1993	150,030	-	-	-	150,030
Cost	654,463	166,893	158,654	63,094	1,043,104
	804,493	166,893	158,654	63,094	1,193,134

## 8. Investments

	20	00	199	99	Country of
Name of Company	Cost	Holding	Cost	Holding	Registration
	£	%	£	%	& operation
Hamilton Cables (East Anglia) Ltd	100	100	100	100	England
Hamilton Cables (East Riding) Ltd	76	76	<i>7</i> 6	76	England
Hamilton Pow-R-Safe Systems Ltd	<i>7</i> 5	100	<i>7</i> 5	100	England
	251		251		

All of the above holdings are of £1 ordinary shares

## 9. Stock

	Gro	Group		pany
	2000	1999	2000	1999
	£	£	£	£
Stock for resale	1,186,242	1,087,203	900,736	834,196

### 10. Debtors

Amounts falling due within one year:

	Group		Comp	oany
	2000	2000 1999		1999
	£	£	£	£
Trade debtors	1,380,878	1,315,067	881,936	753,480
Amounts owed by group undertakings	-	<del>-</del>	5 <i>7</i> 0,198	489,025
Other debtors	24,959	23 <i>,</i> 997	6,074	5,212
Prepayments and accrued income	49,983	67,166	86,884	110,658
	1,455,820	1,406,230	1,545,092	1,358,375

### 11. Creditors

Amounts falling due within one year:

	Group		Comp	any
	2000 1999		2000	1999
	£	£	£	£
Bank loans and overdrafts	<i>7</i> 50,016	907,239	399,622	520,747
Trade creditors	708,232	889,094	600,621	<i>7</i> 31,893
Amounts owed to related undertakings	5 <i>7,</i> 007	59,034	57,00 <i>7</i>	59,034
Amounts owed to group undertakings	1,524,119	1,197,148	1,524,119	1,197,148
Social Security and other taxes	183,492	131,259	18 <i>7,</i> 958	110,205
Hire purchase	24,501	52,071	5,416	18,304
Accruais	58,476	65,688	40,004	3 <i>7</i> ,940
Other creditors	12,473	<u> </u>		
_	3,318,316	3,301,533	2,814,747	2,675,271

### 12. Creditors

Amounts falling due after more than one year:

	Grou	Group		any
	2000	1999	2000	1999
	£	£	£	£
Bank loan	265,93 <i>7</i>	158,091	265,93 <i>7</i>	158,091
Hire purchase	4,620	21,765	2,440_	6,509
	270,557	179,856	268,377	164,600

## 13. Loans and overdrafts

An analysis of the maturity of loans and overdrafts is given below:

	G	roup	Company	
	2000	1999	2000	1999
	£	£	£	£
Amounts falling due within one year or on demand:				
Bank overdrafts	728,930	86 <i>7,</i> 951	<i>37</i> 8,536	481,459
Bank loans	21,086	39,288	21,086	39,288
	<i>7</i> 50,016	907,239	399,622	520,747
Amounts falling due between one and two years: Bank loans	21,086	39,288	21,086	39,288
Amounts falling due between two and five years: Bank loans	63,258	91,064	63,258	91,064
Amounts falling due in more than five years: Repayable by instalments Bank loans	181,593	27,739	181,593	27,739

#### Note 13. Continued

The company's bank loans and overdraft are secured by a mortgage debenture over the company's assets and legal mortgages over the company's freehold land and buildings.

## 14. Obligations under hire purchase contracts and leases

ompany
1999
£
19,182
6,968
26,150
878
459
1,337
<del></del>
18,304
6,509
24,813
3 1 3 50 5

The following payments are committed to be paid within one year in respect of operating leases:

	Group		Comp	any
	2000	1999	2000	1999
	£	£	£	£
Expiring:				
Within one year	5,989	-	5,664	-
Between one and five years	16,845		16,520_	
	22,834		22,184	

### 15. Secured Debts

The following secured debtors are included within creditors:

	2000	1999
	£	£
Bank overdraft	728,930	867,951
Bank loans	287,023	197,3 <i>7</i> 9
Hire purchase contract	29,121	73,836
	1,045,074	1,139,166

### 16. Deferred taxation

The maximum potential liability for which no provision has been made in the accounts is as follows:

	2000	1999
	£	£
Accerlated capital allowances	23,612	21,943

## 17. Called up share capital

17.	Called up share capital		
	•	2000 and 1999	
		Authorised	Issued and
		£	Fully paid
			£
	Ordinary shares of £1 each	100,000	100
18	Revaluation reserve - company and group		
	Revaluation reserve - company and group		
		2000	1999
		£	£
	At 1st January 2000	137,430	139,530
	Transfer to profit and loss account	(2,100)	(2,100)
	At 31st December 2000	135,330	137,430
19.	Profit and loss account - group	2000	1000
		2000 £	1999 <u>£</u>
	At 1st January 2000	=	
	Profit/(loss) for the year	(51,154)	22,905
	Transfer from revaluation reserve	8,822	(76,159) 2,100
	At 31st December 2000	2,100	(51,154)
	At 31 December 2000	(40,232)	(3 (,134)
	Profit and loss account - company		
	F ,	2000	1999
		£	£
	At 1st January 2000	145,743	138,180
	Profit for the year	10,527	5,463
	Transfer from revaluation reserve	2100	2,100
	At 31 <sup>st</sup> December 2000	158,3 <i>7</i> 0	145,743
20	Reconciliation of movement in shareholders funds	– group	
20.	Reconcination of movement in shareholders ignus	– group	
		2000	1999
		£	£
	Profit/(loss) for the year	8,822	(76,159)
	Net addition to/(reduction of) shareholders funds	8,822	(76,159)
	Shareholders funds at 1st January 2000	86,376	162,535
	Shareholders funds at 31st December 2000	95,198	86,376
	Equity interests	95,198	86,376
	Reconciliation of movement in shareholders funds	- company	
		2000	1999
		2000 £	1999 £
	Profit for the year	5,527	5,463
	Net addition to shareholders funds	5,527	5,463
	Shareholders funds at 1st January 2000	283,273	277,810
	Shareholders funds at 31st December 2000	288,800	283,273
	Equity interests	288,800	283,273
	equity interests	200,000	203,273

### 22. Contingent liabilities

The group had no contingent liabilities at 31st December 2000 or at 31st December 1999.

### 23. Related Party Disclosures

During the year the group traded with other companies within the Alma Sapa Group. The trade between the companies, which was on a normal commercial basis, consisted of the supply of goods and services. The amounts involved during the year were:-

	2000
	£
Tratos Cavi - Purchases	1,555,550

All transactions were made at cost. At 31st December 2000, £1,524,119 was due to Tratos Cavi.

At 31st December 2000, £57,007 was due to Level One Communications Limited, a company in which Mr PAH Stewart and Mr J Light hold an interest, there was no trade between the companies during the year.

The ultimate controlling party is Mr A Bragagni, a shareholding director of Hamilton Cables Limited who also holds a controlling interest in the ultimate parent company Alma Sapa.

### 24. Reconciliation of operating profit to net cash inflow from operations.

	2000	1999
	£	£
Operating profit	152,536	87,46 <i>7</i>
Depreciation charges	<i>7</i> 6,681	74,695
Loss on disposal of assets	15,276	6,031
(Increase)/decrease in stock	(99,039)	235,164
(Increase)/decrease in debtors	(49,590)	67,115
(Increase)/decrease in creditors	<u>201,</u> 576	(130,807)
Net cash inflow from operating activities	297,440	339,665

### 25. Returns on investments and servicing of finance

	2000	1999
	£	£
Interest received	45	454
Interest paid	(140,055)	(118,858)
Interest element of hire purchase payments	<u>(7,176)</u>	(7,109)
Net cash outflow for returns on		
Investments and servicing of finance	(147,186)	(125,513)

## 26. Capital expenditure and financial investment

	2000 £	1999 £
Purchase of tangible fixed assets	(98,746)	(93,105)
Investment purchases	-	(25)
Sale of tangible fixed assets	39,379	25,258
Net cash (outflow)/inflow for returns	<del></del>	<u> </u>
on investments and servicing of finance	(59,367)	(67,872)
27. Financing		
27. I mancing	2000	1999
	£	£
New loan taken out in year	323,461	-
Loan repayments in year	(278,532)	(89,056)
Net cash inflow/(outflow) from financing	44,929	(89,056)

## 28. Analysis of changes in debt

	At 1.1.00	Cash Flow	At 31.12.00
	£	£	£
Net Cash			
Cash at bank and in hand	21,393	(3,513)	17,880
Bank overdraft and invoice discounting	(867,951)	139,021	(728,930)
	(846,558)	135,508	(711,050)
Debt			
Hire purchase	(73,836)	44,715	(29,121)
·	(73,836)	44,715	(29,121)
Total	(920,394)	180,223	(740,171)
Analysed in balance sheet			
Cash at bank and in hand	21,393		1 <i>7,</i> 880
Bank overdraft	(867,951)		(728,930)
Hire purchase			
within one year	(52,071)		(24,501)
after one year	(21,765)		(4,620)
	(920,394)		(740,171)