# **ASTRA TECH LIMITED**

Report and Financial Statements

**31 December 1999** 

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR



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# **ASTRA TECH LIMITED**



# **REPORT AND FINANCIAL STATEMENTS 1999**

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# **REPORT AND FINANCIAL STATEMENTS 1999**

## OFFICERS AND PROFESSIONAL ADVISERS

## DIRECTORS

G Wennerstroem (Chairman) R J Seaden

#### **SECRETARY**

P Trotman

### **REGISTERED OFFICE**

Brunel Way Stonehouse Gloucestershire GL10 3SW

### **BANKERS**

National Westminster Bank PLC George Street Stroud Gloucestershire GL5 3DT

## **SOLICITORS**

Reynolds Porter Chamberlain Chichester House 278/282 High Holborn London WC1V 7HA

## **AUDITORS**

Deloitte & Touche Chartered Accountants Hill House 1 Little New Street London EC4A 3TR



### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 December 1999.

#### PRINCIPAL ACTIVITY

The principal activity of the company during the year was the sale and distribution of hospital disposable surgical and dental products.

#### REVIEW OF BUSINESS AND FUTURE PROSPECTS

The year provided a significant increase in sales of existing products whilst overhead costs were contained where possible. It is anticipated that the business will expand further in 2000.

#### RESULTS AND DIVIDENDS

The trading profit for the year after taxation was £1,210,604 (1998 - £1,152,873). An interim dividend of £8 per share has been paid in the year (1998 - £nil). The directors do not recommend the payment of a final dividend (1998 - £nil).

## **YEAR 2000**

Following their initial review, the directors continue to be alert to the potential risks and uncertainties surrounding the year 2000 issue. As at the date of this report, the directors are not aware of any significant factors which have arisen, or that may arise, which will affect the activities of the business; however, the situation is still being monitored. Any future costs associated with this issue cannot be quantified but are not expected to be significant.

#### **DIRECTORS**

The following directors held office throughout 1999:

G Wennerstroem

R J Seaden

#### DIRECTORS' INTERESTS IN SHARES

Neither of the directors has any beneficial interests in the shares of the company. The directors' interests in the shares of the ultimate parent company are as disclosed below.

Interests in fully paid shares:

	1 January			31 December
	1999	Movements in the year		1999
		Sold	Bought	
G Wennerstroem	585	-	_	585
R J Seaden	321	(135)	104	290

The balance as at 1 January 1999 is the equivalent number of AstraZeneca PLC shares held at that date, although the shares actually held were in Astra Aktiebolaget (the ultimate parent company up until 5 April 1999). Following the merger of Astra Aktiebolaget and Zeneca Group PLC on 5 April 1999, all shares held in Astra Aktiebolaget were converted into shares in AstraZeneca PLC.



### **DIRECTORS' REPORT**

Interests in options over shares:

	1 January 1999	Granted in the period	Exercised in the period	Lapsed in the period	31 December 1999	Ref
G Wennerstroem	1,525	-		_	1,525	{a}
	2,198	-	<b></b>	-	2,198	{b}
	1,615	-	-	-	1,615	{c}
	-	2,456	-	-	2,456	{d}
	5,338	2,456	_	-	7,794	

Option Reference	Exercise price	Exercisable between
	SEK	
{a}	298.28	11 June 1996 to 31 January 2003
{b}	316.13	7 May 1997 to 9 January 2004
{c}	410.53	25 May 1998 to 14 January 2005
{ <b>d</b> }	441.78	16 June 1999 to 23 January 2006

The option exercise price is denominated in Swedish Kroner. At 31 December 1999 the exchange rate between Sterling and the Swedish Kroner was £1: SEK 13.7688.

#### **EMPLOYEES**

The company actively encourages the involvement of employees and a stated policy of the company is to provide all members of staff with an individual training programme. The methods of involvement include regular staff meetings and a company journal. The company operates a profit sharing scheme.

The employment policy does not discriminate between employees or potential employees on the grounds of sex, colour, race, ethnic or national origin, marital status or religious beliefs. In the case of the disabled, the company gives full consideration to applications for employment from disabled persons who can demonstrate that they have the necessary abilities. If an employee becomes disabled whilst in employment and, as a result, was unable to perform his/her normal duties, every effort would be made to offer suitable alternative employment and assist with retraining.

#### RESEARCH AND DEVELOPMENT

No research and development activity was undertaken during the year.

#### **AUDITORS**

The Board will recommend to shareholders that KPMG Audit Plc be appointed auditors for the company's 2000 financial statements.

Approved by the Board of Directors and signed on behalf of the Board on

21 June

2000.

P Trotman

Secretary



### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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# **AUDITORS' REPORT TO THE MEMBERS OF** ASTRA TECH LIMITED

We have audited the financial statements on pages 6 to 15 which have been prepared under the accounting policies set out on page 8.

## Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements, which are required to be prepared in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**DELOITTE & TOUCHE** 

Chartered Accountants and Registered Auditors

Delatte Touche

21 June 2000



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# PROFIT AND LOSS ACCOUNT Year ended 31 December 1999

	Note	1999 £	1998 £
TURNOVER	2	13,118,882	11,348,532
Cost of sales		(8,365,550)	(7,201,409)
Gross profit		4,753,332	4,147,123
Other operating expenses	3	(2,978,465)	(2,465,894)
OPERATING PROFIT		1,774,867	1,681,229
Interest receivable and similar income Interest payable and similar charges	4 5	73,698 (1,052)	87,388
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	6	1,847,513	1,768,617
Tax on profit on ordinary activities	8	(636,909)	(615,744)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		1,210,604	1,152,873
Dividends paid	9	(800,000)	_
RETAINED PROFIT FOR THE YEAR	16	410,604	1,152,873

No separate statement of total recognised gains and losses has been presented as all such gains or losses have been dealt with in the profit and loss account.

The results of the company relate exclusively to continuing operations.

# Deloitte & Touche

# BALANCE SHEET 31 December 1999

	Note	1999	1998
		£	£
FIXED ASSETS			
Intangible fixed assets	10	160,000	320,000
Tangible fixed assets	11	157,859	180,363
		317,859	500,363
CURRENT ASSETS			
Stocks	12	989,597	843,183
Debtors	13	3,453,294	2,766,492
Cash at bank and in hand		1,310,318	1,132,806
		5,753,209	4,742,481
CREDITORS: amounts falling due			
within one year	14	(2,711,859)	(2,294,239)
NET CURRENT ASSETS		3,041,350	2,448,242
		3,359,209	2,948,605
CAPITAL AND RESERVES			
Called up share capital	15	100,000	100,000
Profit and loss account	16	3,259,209	2,848,605
EQUITY SHAREHOLDERS' FUNDS	17	3,359,209	2,948,605

These financial statements were approved by the Board of Directors on 21 June 2000.

Signed on behalf of the Board of Directors

R J Seaden

Director



#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

#### **Accounting convention**

The financial statements are prepared under the historical cost convention.

#### Intangible fixed assets

Intangible fixed assets are stated at historical cost. Amortisation is provided on licences over three years.

#### Tangible fixed assets

#### Tangible fixed assets are stated at historical cost.

Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:

Short leasehold improvements

over the term of the lease

Plant and machinery Computer equipment Office fixtures and fittings

over 3 to 5 years

over 5 to 10 years

over 10 years

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Net realisable value is based upon estimated selling price less further costs expected to be incurred to completion and disposal.

#### Deferred taxation

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounting and taxation purposes, which are expected to reverse in the future without replacement, calculated at the rates at which it is expected that tax will arise.

#### Leased assets and obligations

Rental costs under operating leases are charged to the profit and loss account in equal amounts over the period of the lease.

### Pension contributions

The costs of providing pensions for employees under the terms of the Astra 1995 Pension Scheme are charged to the profit and loss account as contributions, recommended by qualified actuaries, become payable in accordance with the rules of the scheme.

#### Foreign currency

Transactions denominated in foreign currencies are translated into sterling at the rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates ruling at that date. Exchange gains and losses, arising on both settled and unsettled foreign currency transactions, are included in the results on ordinary activities before taxation.

### Cash flow statement

The company has taken advantage of the exemption permitted by FRS 1 (revised) not to produce a cash flow statement as the cash flows of the company are included in the ultimate parent company's consolidated financial statements which are publicly available.



# 2. TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The company's turnover and profit before taxation were all derived from its principal activity. Sales were made in the following geographical markets:

	made in the following geographical markets:		
		1999 £	1998 £
	United Kingdom	13,018,233	11,269,240
	Europe	85,146	68,968
	Other	15,503	10,324
		13,118,882	11,348,532
3.	OTHER OPERATING EXPENSES		
		1999 £	1998 £
	Selling and promotion	1,804,012	1,424,909
	Distribution costs	523,751	431,499
	Administrative expenses	650,702	609,486
		2,978,465	2,465,894
4.	INTEREST RECEIVABLE AND SIMILAR INCOME		
		1999	1998
		£	£
	Bank and other interest receivable	73,698	87,388
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
		1999	1998
		£	£
	Interest charged on late payment of employer's		
	National Insurance contributions	1,052	-
			<del></del>



# 6. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

0.	(ROTT ON ORDINART ACTIVITIES BEFORE TAXATION		
		1999	1998
		£	£
	Operating profit is stated after charging:		
	Amortisation of intangible fixed assets	160,000	160,000
	Depreciation and amounts written off tangible fixed		·
	assets - owned assets	56,925	58,404
	Loss on disposal of tangible fixed assets	4,029	642
	Operating lease rentals:		
	Plant and machinery	181,423	152,062
	Other	57,950	54,000
	Auditors' remuneration and expenses:	•	•
	Audit	6,200	6,000
	Other services	1,509	351
7.	INFORMATION REGARDING DIRECTORS AND EMPLOYEES		
		1999	1998
		No.	No.
			7101
	The average monthly number of persons (including		
	directors) employed by the company during the		
	year was:		
	Sales and distribution	32	29
	Administration	9	9
		41	38
			=
	Staff costs for the above persons:	£	£
	Wages and salaries	1,027,035	876,337
	Social security costs	106,200	79,191
	Other pension costs	88,222	81,627
		1 221 457	1.027.166
		1,221,457	1,037,155
	Directors' remuneration	£	£
	Total emoluments including pension contributions of		
	£10,428 (1998 - £10,206)	113,928	113,759
			<del>7</del>

One director accrued benefits during the year under a defined benefit pension scheme (1998 - 1).



# 8. TAX ON PROFIT ON ORDINARY ACTIVITIES

	1999	1998
	£	£
UK Corporation tax at 30.25% (1998 - 31%)	644,486	616,920
Over provision in prior years	(7,577)	(1,176)
	636,909	615,744
	= · · · · · · · · · · · · · · · · · · ·	
The tare above is higher than avacated due to the disallowance of se	mtain aymangaa fan tay murmaga	

The tax charge is higher than expected due to the disallowance of certain expenses for tax purposes.

## 9. DIVIDENDS PAID

		1999 £	1998 £
Ordinary equity: Interim paid - £8 per share	(1998 - £nil)	800,000	<u>.</u>

## 10. INTANGIBLE FIXED ASSETS

	Licences £
Cost	
At 1 January 1999 and	
31 December 1999	480,000
Amortisation	
At 1 January 1999	160,000
Charged in the year	160,000
	-
At 31 December 1999	320,000
Net book value	<del></del>
At 31 December 1999	160,000
At 31 December 1777	
At 31 December 1998	320,000
•	

# 11. TANGIBLE FIXED ASSETS

		Short leasehold improvements £	Plant and machinery	Computer equipment	Office fixtures and fittings	Total £
	Cost					
	At 1 January 1999	45,756	71,539	173,068	133,144	423,507
	Additions	- (4.050)	1,495	34,309	2,646	38,450
	Disposals	(4,959)	<del></del>	(40,128)		(45,087)
	At 31 December 1999	40,797	73,034	167,249	135,790	416,870
	Depreciation					
	At 1 January 1999	8,465	15,352	139,881	79,446	243,144
	Charged in the year	2,559	7,703	34,186	12,477	56,925
	Disposals	(930)		(40,128)		(41,058)
	At 31 December 1999	10,094	23,055	133,939	91,923	259,011
	Net book value		,			
	At 31 December 1999	30,703	49,979	33,310	43,867	157,859
	At 31 December 1998	37,291	56,187	33,187	53,698	180,363
12,	STOCKS					
					1999 £	1998 £
	Finished goods and goods for resale				989,597	843,183
13.	DEBTORS					
					1999	1998
					£	£
	Due within one year:					
	Trade debtors				2,800,251	2,491,600
	Amounts due from fellow subsidiary undertakings	•			544,932	_
	Other debtors				18	733
	Prepayments and accrued income				108,093	74,159
	Due after more than one year:				•	•
	Advance corporation tax				<u> </u>	200,000
					3,453,294	2,766,492

# Deloitte & Touche

# NOTES TO THE ACCOUNTS Year ended 31 December 1999

## 14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

		1999	1998
		£	£
	Trade creditors Amounts owed to fellow subsidiary	36,854	55,175
	undertakings	977,668	1,021,529
	Group relief payable		616,920
	Corporation tax payable	981,841	-
	Other taxation and social security costs	650,051	565,777
	Accruals and deferred income	65,445	34,838
		2,711,859	2,294,239
15.	CALLED UP SHARE CAPITAL		
		1999	1998
		£	£
	Authorised:		
	100,000 ordinary shares of £1 each	100,000	100,000
	Allotted, issued and fully paid:	·- <u></u>	
	100,000 ordinary shares of £1 each	100,000	100,000
	100,000 5.2	=	
16.	PROFIT AND LOSS ACCOUNT		
		1999	1998
		£	£
	At 1 January	2,848,605	1,695,732
	Retained profit for the year	410,604	1,152,873



## 17. RECONCILIATION OF MOVEMENT IN EQUITY SHAREHOLDERS' FUNDS

	1999 £	1998 £
Profit for the financial year Dividends	1,210,604 (800,000)	1,152,873
Net addition to equity shareholders' funds	410,604	1,152,873
Opening equity shareholders' funds	2,948,605	1,795,732
Closing equity shareholders' funds	3,359,209	2,948,605
18. COMMITMENTS UNDER OPERATING LEASES		
	1999 £	1998 £
At 31 December 1999 the company had annual commitments un non-cancellable operating leases as follows:	der	
Land and buildings:		
Expiring within one year Expiring after five years	47,400 54,000	54,000
	101,400	54,000
Other:		
Expiring within one year	82,100	54,214
Expiring between two and five years	114,291	76,447
	196,391	130,661

## 19. PENSION COMMITMENTS

As from 1 January 1996 the company operated one defined benefit pension scheme (the Astra 1995 Pension Scheme) whose assets are held in independent trustee administered funds. Contributions to the scheme are charged to the profit and loss account as they become payable in accordance with the rules of the scheme. Contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method. The most recent valuation of the Astra 1995 Pension Scheme was carried out as at 1 January 1997.

The principal actuarial assumptions used were a rate of return on investments of 8.5% per annum, salary increases of 7% per annum, an allowance for pensions to increase at 4.5% per annum or 4% per annum, depending on the benefits, and for dividends to increase at the rate of 4.25% per annum.

At the valuation date the actuarial value of the assets on this basis was sufficient to cover 108.9% of the benefits that had accrued to members in the Scheme. The actuarially assessed value of the Scheme's assets was £63.6m.

The pension expense for the pension scheme amounted to £88,222 (1998 - £81,627).



## 20. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption granted by paragraph 3(c) of Financial Reporting Standard No 8, Related Party Disclosures, not to disclose transactions with Astra Aktiebolaget group companies (until 5 April 1999) or AstraZeneca PLC group companies (from 5 April 1999) or interests of the group who are related parties.

#### 21. ULTIMATE PARENT UNDERTAKING

The immediate parent company is Astrapharm, a company incorporated in Great Britain.

Following the merger of Astra Aktiebolaget (the ultimate parent company up until 5 April 1999) and Zeneca Group PLC on 5 April 1999, the directors deem the ultimate parent company and controlling interest to be AstraZeneca Plc, a company incorporated in Great Britain.

Group accounts for AstraZeneca Plc may be obtained from the following address:

AstraZeneca Plc 15 Stanhope Gate London W17 6LN