# MANCHESTER VENDING SERVICES LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2013

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#### MANCHESTER VENDING SERVICES LIMITED

#### COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2013

**DIRECTORS:** 

J M Broderick

P A Broderick

**SECRETARY:** 

M C Broderick

**REGISTERED OFFICE:** 

1 Alpha Point Bradnor Road Sharston Manchester M22 4TE

**REGISTERED NUMBER:** 

01459430 (England and Wales)

**AUDITORS:** 

Clarke Nicklin LLP

Chartered Accountants and

Statutory Auditors Clarke Nicklin House

**Brooks Drive** 

Cheadle Royal Business Park

Cheadle Cheshire SK8 3TD

**SOLICITORS:** 

**DWF LLP** 

5 St Paul's Square Old Hall Street Liverpool L3 9AE

#### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their strategic report for the year ended 31 December 2013.

#### **REVIEW OF BUSINESS**

In this highly competitive market the company has managed to sustain a steady growth in revenue by 7% from 2012, which shows the continued demand for the company's products. The operating profit increase of 26% highlights the success of the company's operations and procedures.

The company is diversifying its operations to incorporate screen media, which has and will provide a further revenue stream alongside its usual course of business, with which it plans to capture an increasing audience, year on year.

The company's net assets have increased by 14% to £1.57m (2012: £1.38m) showing the increased strength and performance of the business. This increase in net assets can be explained by the increase in liquidity of the company, and the higher stock levels, in order to consistently meet customer requirements.

#### PRINCIPLE RISKS AND UNCERTAINTIES

The main risks that the company is exposed to are:

#### **Credit Risk**

The company's credit risk is mainly attributable to its trade debtors, this is managed by having a broad range of customers and their exposure to the company is based on their credit score.

#### **Financial Risk**

The company reduces its exposure to funding and liquidity risks by relying on the cash position of the business. The company does not currently hold any loans, and so interest rate risk is reduced.

#### **Price Risks**

Price risks are managed by securing prices through fixed term deals and group purchasing where available.

#### TRADING OUTLOOK

The directors recognise the challenges in the forthcoming year, and feel the biggest risk is competing with the high street to maintain a dominant position in workplace refreshments. To compete with these pressures, the company has invested in new technology to become one of the first vending companies to take payment from notes and credit cards.

#### THE ENVIRONMENT AND A SUSTAINABLE FUTURE

This is how we are working towards a more sustainable future.

Environmentally friendly product range - we have worked extensively with suppliers to provide our customers with machines that deliver exceptional service but also serve our commitment to a cleaner and safer environment. Where possible, equipment is manufactured within the United Kingdom, reducing the amount of carbon emissions used in delivery. Our latest touch screen ranges of machines are made using resource conserving process and recycled materials where possible. They use advanced energy management systems and L.E.D lighting that greatly reduce their power consumption which has less impact on the environment and beneficial for our customers' energy bills.

**Recycle and re-use** - we have in house technical facilities that enable us to refurbish pre owned vending equipment. With the support of our suppliers and manufacturers older machines can receive a new lease of life; after a comprehensive rebuild replacing all wear and tear components the machines go through a rigorous inspection procedure and are then made ready for resale. Not only does this reduce carbon emissions, it reduces the precious resources required to manufacture from new.

**Sustainable Supply Chain Management -** we have committed to reducing the delivery miles of our products by sourcing supply partners who are closer to our customers, or work with us to agree options of delivery that reduce our carbon footprint whilst maintaining the efficiency of our service.

#### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

**Route planning -** Manchester Vending Services use a vehicle tracking system allowing us to collect and analyse a vast array of information. We have real time GPS tracking control over every vehicle asset and operator / engineer. Such control allows us to analyse which is the best or most fuel efficient route to a site. If a site requires technical support, we can find the closest engineer to hand to enable a rapid response.

**Reduction of waste to landfill -** we have introduced a cardboard and plastic baler to increase recycling of packaging waste and reduce waste to landfill.

**Paperless office -** we are working towards using innovative computer and communication systems for efficient operational control and to reduce the amount of paper we use whilst recording more accurate information about our business activities. By 2015 our finance department will be 95% electronic.

**Training -** employees receive training in environmental awareness so that they become aware of their responsibilities and help implement the simple practices that would reduce our carbon emissions.

**Fleet management** - we are in the process of introducing a new fleet of the more fuel efficient Ford Transit Custom; these new vans will increase fuel economy and give up to a 25% reduction of emissions in comparison to the EURO 4 standard vans.

#### Health and Wellbeing

Manchester Vending believes in offering our customers healthy choices, as more and more customers are making informed decisions about what they consume. We offer hot beverages made with real dairy skimmed milk, healthy fruit juices and flavoured mineral waters. We were the pioneers of healthy hot beverages by encouraging existing clients and new customers to make the switch to healthy skimmed milk. Previously most vended hot beverages contained whiteners made from Hydrogenated Vegetable Oils and contained unhealthy Trans fats. Trans fats increase levels of LDL cholesterol which can increase the risk of coronary heart disease.

#### **Ethical Trading**

Manchester Vending have long established ethical trading principles and were one of the first vending companies in the United Kingdom to offer ethically endorsed products back in the 1990's. We are a supplier of Fair Trade products. Our ethically traded product range covers coffee, tea, chocolate drinks, fruit juices and confectionery.

#### Support for our local community and beyond

A local business hosts an annual 'fun day' for local schools who take part in the "Eco Awards scheme". Manchester Vending Services donate and present prizes to the children on the day. These awards were created in 1998 to help and encourage local schools to become more sustainable. An organisation to receive support from Manchester Vending Services is Macmillan. After the success of last year's coffee morning in aid of Macmillan, Manchester Vending Services once again supported the charity and extended their efforts even further this time around by donating £20,000 worth of free advertising on our new Touchscreen Vending machines located at Airports, Universities as well as Business and Industry sites. The adverts were screened before of an audience of millions of people at various locations increasing awareness of Macmillan and the world's biggest coffee mornings. We plan to further increase the awareness of Macmillan in 2014, with new advertising schemes, possibly including the use of the cups we use in the vending machines.

ON BEHALF OF THE BOARD:

J M Broderick - Director

23 September 2014

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report with the accounts of the company for the year ended 31 December 2013.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the purchase and sale of vending machines, ingredients and supply of professionally operated vending services.

#### **DIVIDENDS**

An interim dividend of £8.99 per share was paid on 31 December 2013. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 December 2013 will be £140,000.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2013 to the date of this report.

J M Broderick

P A Broderick

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

#### **AUDITORS**

The auditors, Clarke Nicklin LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

J M Broderick - Director

23 September 2014

## REPORT OF THE INDEPENDENT AUDITORS TO MANCHESTER VENDING SERVICES LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages seven to nineteen, together with the full financial statements of Manchester Vending Services Limited for the year ended 31 December 2013 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Graham Travis FCA (Senior Statutory Auditor)

Parke Nichlin Let

for and on behalf of Clarke Nicklin LLP

Chartered Accountants and

Statutory Auditors

Clarke Nicklin House

**Brooks Drive** 

Cheadle Royal Business Park

Cheadle

Cheshire

SK8 3TD

23 September 2014

### ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

	201		13	2012	
	Notes	£	£	£	£
TURNOVER			10,990,681		10,290,124
Cost of sales and other operating income			(5,685,643)		(5,445,446)
			5,305,038		4,844,678
Distribution costs		173,972		148,303	
Administrative expenses		4,697,905	4,871,877	4,352,350	4,500,653
OPERATING PROFIT	3		433,161		344,025
Interest receivable and similar income			1,014		89
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			434,175		344,114
Tax on profit on ordinary activities	4		104,848		95,338
PROFIT FOR THE FINANCIAL YEAR			329,327		248,776

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

#### **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year.

### ABBREVIATED BALANCE SHEET 31 DECEMBER 2013

		2013		201	
FIXED ASSETS	Notes	£	£	£	£
Tangible assets	6		1,030,617		998,756
CURRENT ASSETS					
Stocks	7	812,344		703,631	
Debtors	8	1,501,336		1,425,757	
Cash at bank		404,203		91,363	
		2,717,883		2,220,751	
CREDITORS Amounts falling due within one year	9	2,153,472		1,806,744	
NET CURRENT ASSETS			564,411	-	414,007
TOTAL ASSETS LESS CURRENT LIABILITIES			1,595,028		1,412,763
PROVISIONS FOR LIABILITIES	11		25,770		32,832
NET ASSETS			1,569,258		1,379,931
CAPITAL AND RESERVES			•		
Called up share capital	12		15,574		15,574
Capital redemption reserve	13		7,026		7,026
Profit and loss account	13		1,546,658		1,357,331
SHAREHOLDERS' FUNDS	18		1,569,258		1,379,931

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 23 September 2014 and were signed on its behalf by:

J M Broderick - Director

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	201. £	3 £	2012 £	e £
Net cash inflow from operating activities	1	2	1,106,793	۷	809,516
Returns on investments and servicing of finance	2		1,014		89
Taxation			(119,461)		(102,178)
Capital expenditure	2		(498,731)		(365,332)
Equity dividends paid			(140,000)		(60,000)
			349,615		282,095
Financing	2		(36,775)		(84,898)
Increase in cash in the period			312,840		197,197
Reconciliation of net cash flow to movement in net funds	3		<del></del> .		
Increase in cash in the period Cash outflow		312,840		197,197	
from decrease in debt and lease financing		-		120,783	
Change in net funds resulting from cash flows			312,840		317,980
Movement in net funds in the period Net funds/(debt) at 1 January	d		312,840 91,363		317,980 (226,617)
Net funds at 31 December			404,203		91,363

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

3.

1.	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING
	ACTIVITIES

	2013	2012
	£	£
Operating profit	433,161	344,025
Depreciation charges	322,214	274,372
Loss on disposal of fixed assets	144,656	88,328
Increase in stocks	(108,713)	(136,637)
(Increase)/decrease in debtors	(27,913)	301,527
Increase/(decrease) in creditors	343,388	(62,099)
Net cash inflow from operating activities	1,106,793	809,516

#### 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

		2013 £	2012 £
Returns on investments and servicing of finance Interest received		1,014	89
Net cash inflow for returns on investments and servicing finance	ng of	1,014	
Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets		(502,705) 3,974	(365,332)
Net cash outflow for capital expenditure		(498,731) =====	(365,332)
Financing Capital (repayments)/advances in year Amount introduced by directors Amount withdrawn by directors  Net cash outflow from financing		148,553 (185,328) (36,775)	(120,783) 85,121 (49,236) (84,898)
ANALYSIS OF CHANGES IN NET FUNDS			٨٨
N. A. a. a. ka	At 1.1.13 £	Cash flow £	At 31.12.13 £
Net cash: Cash at bank	91,363	312,840	404,203
	91,363	312,840	404,203
Total	91,363	312,840	404,203

### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

#### **Turnover**

Turnover represents net invoiced sales of machines, ingredients, snacks and cans and maintenance and rental of machines, excluding value added tax.

Sales of snacks, ingredients and drinks are recognised at point of sale.

Machine sales are recognised at date of installation.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office equipment - 15% on reducing balance
Security system - 25% on reducing balance
Vending machines - 20% on reducing balance
Fixtures and fittings - 15% on reducing balance
Motor vehicles - 25% on reducing balance

Computer equipment - 33% on cost

The depreciation policy for Computer equipment was changed from 25% on reducing balance to 33% on cost as of 1st January 2013. The directors feel this more accurately represents the net book value of the assets over time. The effect of this change was immaterial on the financial statements.

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### **Machine rentals**

The company holds a number of vending machines that are rented out under operating leases.

Rental Income from operating leases is recognised on a straight-line basis over the period of the lease.

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

2.	STAFF COSTS		
		2013 £	2012 £
	Wages and salaries Social security costs Other pension costs	2,348,035 258,746 120,000	2,341,040 264,674 60,000
	·	2,726,781	2,665,714
	The average monthly number of employees during the year was as follows		
		2013	2012
	Office staff Operations Engineering Sales Warehouse	20 49 13 8 5 ———	19 49 12 9 5 ——————————————————————————————————
3.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2013 £	2012 £
	Depreciation - owned assets Loss on disposal of fixed assets Auditors' remuneration: Audit services Auditors' remuneration: Accountancy services Income from operating leases Motor vehicle leases Compensation for early termination of a contract	322,214 144,656 10,000 3,562 (115,902) 352,867	274,367 88,328 10,000 4,595 (69,222) 302,897 (147,676)
	Directors' remuneration Directors' pension contributions to money purchase schemes	303,312 120,000	330,801 60,000
	The number of directors to whom retirement benefits were accruing was a	s follows:	
	Money purchase schemes	2	1
	Information regarding the highest paid director is as follows:	2013	2012
	Emoluments etc Pension contributions to money purchase schemes	£ 190,711 90,000	£ 200,251 ———

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

5.

Interim

TAXATION		
Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	ows:	
	2013 £	2012 £
Current tax: UK corporation tax Adjustment in respect of prior year	111,910 -	119,461 5,372
Total current tax	111,910	124,833
Deferred tax	(7,062)	(29,495)
Tax on profit on ordinary activities	104,848	95,338
Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of codifference is explained below:		
	2013 £	2012 £
Profit on ordinary activities before tax	434,175	344,114
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 23.250% (2012 - 24.497%)	100,946	84,298
Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Adjustments to tax charge in respect of previous periods Loss on disposal Marginal relief	15,012 (29,693) - - 33,633 (7,988)	15,846 - 8,560 5,372 21,640 (10,883)
Current tax charge	111,910	124,833
DIVIDENDS	2013 £	2012 £
Ordinary shares of £1 each	~	~

60,000

140,000

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

	TANOIDI E EIVED ACCETO				
6.	TANGIBLE FIXED ASSETS		Office equipment £	Security system £	Vending machines £
	COST				-
	At 1 January 2013		76,864	29,810	2,036,872
	Additions		5,985	-	438,875
	Disposals		(46,113)	(177) ————	(429,836)
	At 31 December 2013		36,736	29,633	2,045,911
	DEPRECIATION				
	At 1 January 2013		49,019	14,468	1,189,393
	Charge for year		5,054	3,835	257,271
	Eliminated on disposal		(41,281)	(78)	(313,050)
	At 31 December 2013		12,792	18,225	1,133,614
	NET BOOK VALUE				
	At 31 December 2013		23,944	11,408	912,297
	At 31 December 2012		27,845	15,342	847,479
		Fixtures and fittings	Motor vehicles	Computer equipment	Totals
	COST	£	£	£	£
	At 1 January 2013	188,687	9,665	68,319	2,410,217
	Additions	24,398	6,250	27,197	502,705
	Disposals	(115,399)	(9,665)	-	(601,190)
	At 31 December 2013	97,686	6,250	95,516	2,311,732
	DEPRECIATION	<u> </u>			
	At 1 January 2013	121,092	6,115	31,374	1,411,461
	Charge for year	13,798	1,932	40,324	322,214
	Eliminated on disposal	(91,666)	(6,485)	-	(452,560)
	At 31 December 2013	43,224	1,562	71,698	1,281,115
	NET BOOK VALUE				-
	At 31 December 2013	54,462	4,688	23,818	1,030,617
	At 31 December 2012	67,595	3,550	36,945	998,756
	Vending machines includes assets own	ed by the company	that are leased	d out under ope	erating leases:
	-			•	-
				2013	2012
	Cost			£ 117 501	£ 36.001
	Cost Accumulated depreciation			117,584 30,099	36,991 8,162
	Accumulated depreciation		=		0, 102

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

7.	STOCKS		
		2013 £	2012 £
	Ingredients, snacks, cans & bottles Machines & parts	318,337 494,007	380,135 323,496
		812,344	703,631
8.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	•	2013 £	2012
	Trade debtors Other debtors Directors' current accounts Prepayments and accrued income	1,209,932 118,924 62,823 109,657	£ 1,100,416 224,105 15,157 86,079
		1,501,336	1,425,757
9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
<b>.</b>	OREDITORO. AMOUNTO FALLING DOL WITHIN ONE TEAK	2013 £	2012 £
	Trade creditors	1,517,630	1,204,828
	Corporation tax	111,910	119,461
	Social security and other taxes	285,161	342,005
	Other creditors	8,596	13,409
	Directors' current accounts	10,891	407.044
	Accrued expenses	219,284 ————	127,041
		2,153,472	1,806,744

#### 10. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

		Land and buildings		Other operating leases	
	Funition	2013 £	2012 £	2013 £	2012 £
	Expiring: Within one year Between one and five years	- 125,000	- 118,994	18,576 111,913	51,114 115,638
		125,000	118,994	130,489	166,752
11.	PROVISIONS FOR LIABILITIES			2013	2012
	Deferred tax			£ 25,770	£ 32,832

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

11.	PROVISIONS	FOR LIABILITIES - continued			
					Deferred tax £
	Balance at 1 J Credit for year				32,832 (7,062)
	Balance at 31	December 2013			25,770
	The provision	for deferred taxation is made up as follows		2013	2012
	Accelerated c	apital allowances		£ 25,770	£ 32,832
12.	CALLED UP	SHARE CAPITAL			
	Allotted, issue Number:	d and fully paid: Class:	Nominal value:	2013 £	2012 £
	15,574	Ordinary	£1	15,574	15,574
13.	RESERVES		Profit and loss account £	Capital redemption reserve £	Totals £
	At 1 January 2 Profit for the y Dividends		1,357,331 329,327 (140,000)	7,026	1,364,357 329,327 (140,000)
	At 31 Decemb	per 2013	1,546,658	7,026	1,553,684

#### 14. CONTINGENT LIABILITIES

The company has a cross guarantee and debenture with Brodericks Love Coffee LLP in respect of bank borrowings. The potential liability at 31st December 2013 was £nil (2012: £32,362).

#### 15. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to directors subsisted during the years ended 31 December 2013 and 31 December 2012:

	2013	2012
	£	£
J M Broderick		
Balance outstanding at start of year	3,472	53,327
Amounts advanced	56,230	35,245
Amounts repaid	(70,593)	(85,100)
Balance outstanding at end of year	(10,891)	3,472
·		

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

#### 15. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES - continued

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Balance outstanding at start of year	11,685	(2,285)
Amounts advanced	129,096	13,991
Amounts repaid	(77,958)	(21)
Balance outstanding at end of year	62,823	11,685

Advances to directors include cash payments and personal expenses paid by the company.

Amounts repaid consist of expenses and cash amounts repaid by the directors.

Directors' loans are interest free and repayable on demand.

#### 16. RELATED PARTY DISCLOSURES

#### **Dividends**

The following dividends were payable to directors:

у и положения по	2013 £	2012 £
J M Broderick	49,474	21,332
P A Broderick	49,474	21,332

#### **Brodnods LLP**

A LLP whose members include J M & P A Broderick.

During the year rent of £123,994 (2012: £118,994) was paid to the LLP.

Additionally the company paid expenses on behalf of, and loaned cash to, the LLP.

	2013	2012
	£	£
Amount due from/(to) related party at the balance sheet date	22,852	(13,184)

#### **Chappell Finance Ltd**

A company controlled by S Chappell, son of a director

During the year expenses of £324,124 (2012: £302,897) were incurred on vehicle leases from Chappell Finance Ltd.

Additionally, an amount of £92,724, due from Chappell Finance Ltd, was written off.

The amount due from Chappell Finance Ltd is interest free and repayable on demand.

	2013	2012
	£	£
Amount due (to)/from related party at the balance sheet date	(97,602)	34,261

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### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

#### 16. RELATED PARTY DISCLOSURES - continued

#### **Brodericks Love Coffee LLP**

A LLP whose members include J M & P A Broderick.

The amount due from Brodericks Love Coffee LLP represents wages paid by the company on behalf of the LLP, management charges made to Brodericks Love Coffee LLP for services provided to the LLP and cash amounts handled by the company, net of any repayments made.

Wage recharges including national insurance Management charges	2013 £ 53,550 31,320	2012 £ 399,768 30,000
Amount due from related party at the balance sheet date	2013 £ 123,491	2012 £ 79,503
B A Broderick Sister of J M & P A Broderick (Directors)		
The amount due (to)/from B A Broderick is interest free and repayable on d	emand.	
Amount due (to)/from related party at the balance sheet date	2013 £ (8,372)	2012 £ 15,341
J Broderick Senior Father of J M & P A Broderick (Directors)		
The amount due from J Broderick Senior is interest free and repayable on o	lemand.	
Amount due from related party at the balance sheet date	2013 £	2012 £ 25,000
M C Broderick Mother of J M & P A Broderick (Directors)		
The amount due from M C Broderick is interest free and repayable on dema	and.	
Amount due from related party at the balance sheet date	2013 £	2012 £ 16,318

#### 17. ULTIMATE CONTROLLING PARTY

The company is controlled by J M Broderick, P A Broderick and B A Broderick by virtue of their 100% holding of the issued ordinary share capital.

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

18.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
10.	RECONCILIATION OF MOVEMENTS IN STANCETOEDERS FONDS	2013 £	2012 £
	Profit for the financial year Dividends	329,327 (140,000)	248,776 (60,000)
	Net addition to shareholders' funds Opening shareholders' funds	189,327 1,379,931	188,776 1,191,155
	Closing shareholders' funds	1,569,258	1,379,931