Registered number: 01439149

## **HELLER MACHINE TOOLS HOLDINGS LIMITED**

DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017



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#### GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

#### Introduction

The Group, the company and its wholly owned subsidiary, is the UK operation of Heller GmbH and continues to be engaged in the assembly, sale and maintenance of CNC machine tools along with the supply of spare parts. Similarly, the design and supply of fixtures alongside its technical expertise and know how to provide solutions to its customers' engineering requirements.

The philosophy of Heller GmbH is to remain one of the world's premier manufacturers of high quality machine tools. The strategy for all its subsidiaries, including Heller Machine Tools Limited, is for each of them to be an efficient and profitable supplier of high quality machine tools.

#### **Business review**

The company generated a pre-tax profit of £1,132,000 (2016: £448,000).

The market continues to remain competitive for the supply of high quality products and advanced technical solutions, such as those supplied by our company. The new range of innovative five axis machines continue to be introduced to the market and the company remains confident that the demand for its product and especially the new five-axis machine will continue. New markets remain the focus and will improve the company's future prospect for the sale of its products; however, changes in the European political landscape may lead to uncertainty in the economic environment.

The increased export of UK products in 2017 are mirrored in a higher utilisation and higher productivity of the installed base, which generates business opportunities for services.

### Principal risks and uncertainties

The directors have reviewed the risk management objectives and policies of the Group which are continually monitored.

The Group is exposed to a foreign currency risk as most of its turnover is derived from Euro denominated exports. To manage this risk, the Group operates Euro bank accounts and makes a significant amount of purchases from European suppliers that are settled in Euros. This natural hedge precludes the need for using forward currency contracts. The Group does not enter any derivatives or speculative financial instruments.

Within the machine tools business there is an inherent risk of product liability and warranty claims. The directors are also aware of a tendency in the automotive industry, the largest market for machine tools, of customers to include unlimited guarantee clauses. The directors mitigate against the risks from indemnity clauses by ensuring that contracts are carefully drafted so that any potential loss to Heller Group is limited. Systems are in place to ensure the efficiency of the Group's employees in satisfying its customers' needs and in the monitoring and reduction of potential contract risks from work undertaken.

The Group has adequate financial resources and bank facilities in place to enable it to continue trading for the foreseeable future. Because of this, the directors of Heller Machine Tools Holdings Limited believe that the Group is well placed to successfully manage all business risks and uncertainties.

#### GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

#### Key performance indicators

The Group's key performance indicators include turnover, profitability and the strength of its balance sheet. Health and safety and the wellbeing of its employees are also important to the Group.

The consolidated statement of income and retained earnings on page 9 of the consolidated financial statements shows turnover of £50m (2016: £41m), with a profit after tax of £937,000 (2016: £289,000).

The consolidated balance sheet on page 10 shows that the net asset position of the Group remains strong. At the balance sheet date, the current ratio was 1.77:1 (2016: 1.85:1) and the quick ratio was standing at 0.60:1 (2016: 0.51:1).

The consolidated statement of cash flows on page 12 shows that cash flows from operating activities were an inflow of £936k (2016: £289k).

Employee percentage absence rates during the year were 1.5% (2016: 2.1%) and employee percentage turnover rates were 3.2% (2016: 5.9%).

Heller monitors its accidents and incidents insofar as health and safety is concerned within its business and would confirm that at the end of 2017, it achieved a period of 469 days since its previous "Lost Day" incident. This is the longest period to date without a lost time incident and is a new record for the business.

28 March 2018 and signed on its behalf.

Mr M.C. Meyer Director

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present their report and the financial statements for the year ended 31 December 2017.

#### Directors' responsibilities statement

The directors are responsible for preparing the Group strategic report, the Directors' report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Group's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results and dividends

The profit for the year, after taxation, amounted to £936,824 (2016 - £289,447).

No dividends have been paid during the year and no final dividend is proposed.

### **Directors**

The directors who served during the year were:

Mr K.M. Winkler Mr M.C. Meyer

## **Future developments**

As noted within the strategic report, the philosophy of Heller GmbH is to remain one of the world's premier manufacturers of high quality machine tools.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

#### Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company and the Group's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditor is aware of that information.

#### Post balance sheet events

There have been no significant events affecting the Group since the year end.

#### **Auditor**

The auditor, MHA MacIntyre Hudson, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 28 March 2018 and signed on its behalf.

Mr M.C. Meyer Director

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HELLER MACHINE TOOLS HOLDINGS LIMITED

#### **Opinion**

We have audited the financial statements of Heller Machine Tools Holdings Limited (the 'parent Company') and its subsidiaries (the 'Group') for the year ended 31 December 2017, which comprise the Group Statement of income and retained earnings, the Group and Company Balance sheets, the Group Statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 December 2017 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the Group's or the parent Company's ability to continue to adopt the going
  concern basis of accounting for a period of at least twelve months from the date when the financial
  statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HELLER MACHINE TOOLS HOLDINGS LIMITED (CONTINUED)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns;
   or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Responsibilities of directors

As explained more fully in the Directors' responsibilities statement on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HELLER MACHINE TOOLS HOLDINGS LIMITED (CONTINUED)

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities: This description forms part of our Auditor's report.

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Christopher Barlow ACA FCCA (Senior statutory auditor)

for and on behalf of MHA MacIntyre Hudson Chartered Accountants Statutory Auditors Rutland house 148 Edmund Street Birmingham

MHA MOONATIVE AND

West Midlands B3 2FD

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28 March 2018

# CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 31 DECEMBER 2017

	Note	2017 £	2016 £
Turnover	3	49,575,182	41,148,217
Other operating income	4	20,932	20,932
Raw materials and consumables		(38,378,208)	(31,204,014)
Other external charges		(3,210,811)	(3,045,327)
Gross profit		8,007,095	6,919,808
Staff costs		(6,456,083)	(6,107,882)
Depreciation and amortisation		(464,376)	(396,311)
Operating profit	5	1,086,636	415,615
Interest receivable and similar income	9	58,824	32,491
Interest payable and expenses	10	(13,279)	(337)
Profit before tax		1,132,181	447,769
Tax on profit	11	(195,357)	(158,322)
Profit after tax		936,824	289,447
Retained earnings at the beginning of the year		6,338,447	6,049,000
Profit for the year attributable to the owners of the parent		936,824	289,447
Retained earnings at the end of the year		7,275,271	6,338,447
Non-controlling interest at the end of the year			

There were no recognised gains and losses for 2017 or 2016 other than those included in the consolidated statement of income and retained earnings.

The notes on pages 12 to 29 form part of these financial statements.

## HELLER MACHINE TOOLS HOLDINGS LIMITED REGISTERED NUMBER:01439149

# CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2017

	Note		2017 £		2016 £
Fixed assets					
Tangible assets	12		5,994,505		5,878,755
Current assets					
Stocks	14	11,728,556		9,636,990	
Debtors: amounts falling due after more than one year	15	504,123		648,334	
Debtors: amounts falling due within one year	15	4,361,242		1,602,326	
Cash at bank and in hand	16	1,129,012		1,385,212	
		17,722,933		13,272,862	
Creditors: amounts falling due within one year	17	(10,030,259)		(7,161,511)	
Net current assets			7,692,674		6,111,351
Total assets less current liabilities			13,687,179	·	11,990,106
Creditors: amounts falling due after more than one year	18		(1,788,908)		(1,050,659)
Provisions for liabilities					
Deferred taxation	20	(123,000)		(101,000)	
			(123,000)		(101,000)
Net assets			11,775,271		10,838,447
Capital and reserves					
Called up share capital	21		4,500,000		4,500,000
Profit and loss account	22		7,275,271		6,338,447
			11,775,271		10,838,447

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 28 Marçh 2018.

Mr M.C. Meyer Director

The notes on pages 12 to 29 form part of these financial statements.

# HELLER MACHINE TOOLS HOLDINGS LIMITED REGISTERED NUMBER:01439149

## COMPANY BALANCE SHEET AS AT 31 DECEMBER 2017

		2017	2016
	Note	2017 £	2016 £
Fixed assets			
Investments	13	4,500,000	4,500,000
Current assets			
Debtors: amounts falling due within one year	15	73,729	73,729
Net assets		4,573,729	4,573,729
Capital and reserves		· · · · · · · · · · · · · · · · · · ·	
Called up share capital	21	4,500,000	4,500,000
Profit and loss account	22	73,729	73,729
•		4,573,729	4,573,729

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 28 March 2018.

Mr M.C. Meyer Director

The notes on pages 12 to 29 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2017

	2017 £	2016 £
Cash flows from operating activities	2	L
Profit for the financial year	936,824	289,447
Adjustments for:		
Depreciation of tangible assets	454,770	377,438
Loss on disposal of tangible assets	9,606	18,873
Government grants	(20,932)	(20,932)
Interest paid	13,279	337
Interest received	(58,824)	(32,491)
Taxation charge	195,357	158,322
Increase in stocks	(2,091,566)	(3,074,793)
(Increase)/decrease in debtors	(2,741,466)	12,017
Decrease in amounts owed by group undertakings	-	1,292,719
Decrease/(increase) in amounts owed on finance leases receivable	126,761	(775,095)
(Decrease)/increase in creditors	(86,516)	943,660
Increase in amounts owed to group undertakings	3,634,098	2,832,723
Corporation tax paid	(113,942)	(127,482)
Net cash generated from operating activities	257,449	1,894,743
Cash flows from investing activities		
Purchase of tangible fixed assets	(580,126)	(916,338)
Government grants received	20,932	20,932
Interest received	58,824	32,491
Net cash from investing activities	(500,370)	(862,915)
Cash flows from financing activities		
Interest paid	(13,279)	(337)
Net cash used in financing activities	(13,279)	(337)
Net (decrease)/increase in cash and cash equivalents	(256,200)	1,031,491
Cash and cash equivalents at beginning of year	1,385,212	353,721
Cash and cash equivalents at the end of year	1,129,012	1,385,212
Cook and sask assistates at the and of year committee.		
Cash and cash equivalents at the end of year comprise:		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies

Heller Machine Tools Holdings Limited (the Group) is a private company limited by shares, incorporated and domiciled in the England. The address of the registered office and the principal place of business is Acanthus Road, Ravensbank Business Park, Redditch, Worcestershire, B98 9EX.

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Company's accounting policies (see note 2).

The following principal accounting policies have been applied:

#### 1.2 Basis of consolidation

The consolidated financial statements present the results of the Company and its own subsidiaries ("the Group") as if they form a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated statement of income and retained earnings from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the group has chosen not to retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 01 January 2014.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies (continued)

#### 1.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Group has transferred the significant risks and rewards of ownership to the buyer;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Group will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Group will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### 1.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies (continued)

#### 1.4 Tangible fixed assets (continued)

Land is not depreciated. Depreciation on other assets is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Buildings

25 years

Plant & machinery

- between 5 and 25 years

Motor vehicles

- 4 years

Fixtures, fittings & equipment

- between 3 and 10 years

Tools

- 3 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Consolidated statement of income and retained earnings.

#### 1.5 Operating leases: the Group as lessee

Rentals paid under operating leases are charged to the Consolidated statement of income and retained earnings on a straight line basis over the lease term.

#### 1.6 Leased assets: the Group as lessor

Where assets leased to a third party give rights approximating to ownership (finance lease), the lessor recognises as a receivable an amount equal to the net investment in the lease i.e. the minimum lease payments receivable under the lease discounted at the interest rate implicit in the lease. This receivable is reduced as the lessee makes capital payments over the term of the lease.

A finance lease gives rise to two types of income: profit or loss equivalent to the profit or loss resulting from outright sale of the asset being leased, at normal selling prices, reflecting any applicable discounts, and finance income over the lease term.

#### 1.7 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

#### 1.8 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a moving averagebasis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies (continued)

#### 1.9 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 1.10 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

#### 1.11 Financial instruments

The Group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Consolidated statement of income and retained earnings.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Group would receive for the asset if it were to be sold at the balance sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 1. Accounting policies (continued)

#### 1.12 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### 1.13 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to the Consolidated statement of income and retained earnings at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the Consolidated statement of income and retained earnings in the same period as the related expenditure.

#### 1.14 Foreign currency translation

#### Functional and presentation currency

The Company's functional currencies are GBP and Euros. The presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Consolidated statement of income and retained earnings except when deferred in other comprehensive income as qualifying cash flow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Consolidated statement of income and retained earnings within 'finance income or costs'. All other foreign exchange gains and losses are presented in the Consolidated statement of income and retained earnings within 'other operating income'.

#### 1.15 Finance costs

Finance costs are charged to the consolidated statement of income and retained earnings over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies (continued)

#### 1.16 Pensions

#### Defined contribution pension plan

The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations.

The contributions are recognised as an expense in the consolidated statement of income and retained earnings when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Group in independently administered funds.

#### 1.17 Interest income

Interest income is recognised in the consolidated statement of income and retained earnings using the effective interest method.

#### 1.18 Provisions for liabilities

Provisions are made where an event has taken place that gives the Group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the consolidated statement of income and retained earnings in the year that the Group becomes aware of the obligation, and are measured at the best estimate at the Balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance sheet.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting policies (continued)

#### 1.19 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Consolidated statement of income and retained earnings, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company and the Group operate and generate income.

Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that the recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits and any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent timing differences.

Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### 2. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements in conformity with generally accepted accounting principles requires the directors to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Some of these estimates and judgments are inherently uncertain and subject to change. The impact of any change in accounting estimates is reflected in the period in which the estimate is revised, if the revision only affects that period, or in the period of the revision and future periods if the revision affects both current and future periods. In this respect, the directors believe that the critical accounting policies where judgments or estimations are necessarily applied are as follows:-

#### Tangible fixed assets:

Depreciation is provided on fixed assets based on the estimated useful economic life of those assets. This is based on management's knowledge of the business and assets.

#### Revenue recognition:

Sometimes the group undertakes projects, for example installation of machines on-site with automation. These are in effect contracts under section 23 of FRS102 and are accounted for in accordance with the provisions of that section. This requires estimates to be made for the contract revenue and costs, which may be affected by a variety of uncertainties that depend on the outcome of future events.

#### Stock:

The group holds a significant level of stock, both for production and as spares. Provision is made for slow-moving and potentially obsolete stock. This, by its very nature, requires management to make judgments. These are based on historical experience and on other factors that are believed to be relevant in the circumstances.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

Defined contribution pension cost

#### 3. Turnover

The whole of the turnover is attributable to the group's principal activity of machine manufacturing, sales and servicing.

Analysis of turnover by country of destination:

	Analysis of turnover by country of destination.		
		2017 £	2016 £
	Europe	49,241,974	41,079,938
	Rest of the world	333,208	68,279
		49,575,182	41,148,217
4.	Other operating income		
		2017 £	2016 £
	Government grants receivable	20,932	20,932
5.	Operating profit		
	The operating profit is stated after charging/(crediting):		
		2017 £	2016 £
	Depreciation of tangible fixed assets	454,770	377,437
	Exchange differences	85,340	(1,231)
	Other operating lease rentals	145,103	162,474

241,983

211,109

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

6.	Auditor's remuneration		
		2017 £	2016 £
	Fees payable to the Group's auditor for the audit of the Group's annual accounts	30,000	30,000

Other services relating to taxation 5,400 All other services 5,400 4,600

## 7. Employees

Staff costs, including directors' remuneration, were as follows:

	Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
Wages and salaries	5,629,956	5,348,458	-	-
Social security costs	599,639	568,884	-	-
Cost of defined contribution scheme	241,983	211,109	-	•
	6,471,578	6,128,451		-

The average monthly number of employees, including the directors, during the year was as follows:

	2017 No.	2016 <b>N</b> o.
Production, sales and administration	2	2
Employees	153	149
	155	151

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 8. Directors' remuneration

	2017 £	2016 £
Directors' emoluments	231,195	233,119
Company contributions to defined contribution pension schemes	30,054	17,914
•	261,249	251,033

During the year retirement benefits were accruing to 1 director (2016 - 1) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £231,195 (2016 - £233,119).

The value of the group's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £30,054 (2016 - £17,914).

The total accrued pension provision of the highest paid director at 31 December 2017 amounted to £NIL (2016 - £NIL).

The amount of the accrued lump sum in respect of the highest paid director at 31 December 2017 amounted to £NIL (2016 - £NIL).

#### 9. Interest receivable and similar income

		2017 £	2016 £
	Other interest receivable	58,824	32,491
10.	Interest payable and similar charges		
		2017 £	2016 £
	Other interest payable	13,279	337

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 11. Taxation

	2017 £	2016 £
Corporation tax	_	_
Current tax on profits for the year	255,001	120,000
Adjustments in respect of previous periods	(81,644)	(9,678)
Total current tax  Deferred tax	173,357	110,322
Origination and reversal of timing differences	22,000	48,000
Taxation on profit on ordinary activities	195,357	158,322

## Factors affecting tax charge for the year

The tax assessed for the year is higher than (2016 - higher than) the standard rate of corporation tax in the UK of 19% (2016 - 20%). The differences are explained below:

2017 £	2016 £
1,132,181	447,769
215,114	89,554
•	,-
5,850	14,734
47,471	49,471
(16,511)	(9,678)
(65,133)	-
8,566	14,241
195,357	158,322
	1,132,181  215,114  5,850 47,471 (16,511) (65,133) 8,566

## Factors that may affect future tax charges

There were no factors that may affect future tax charges.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 12. Tangible fixed assets

Group

	Freehold land &	Plant &	Motor	Fixtures, fittings, tools &	
	buildings £	machinery £	vehicles £	equipment £	Total £
Cost or valuation					
At 1 January 2017	7,692,630	2,883,542	13,500	1,249,018	11,838,690
Additions	246,583	129,559	-	203,983	580,125
Disposals	-	(94,555)	-	(287,644)	(382,199)
At 31 December 2017	7,939,213	2,918,546	13,500	1,165,357	12,036,616
Depreciation					
At 1 January 2017	2,710,138	2,094,105	13,500	1,142,192	5,959,935
Charge for the year on owned assets	230,094	162,562	_	62,114	454,770
Disposals	-	(93,780)	-	(278,814)	(372,594)
At 31 December 2017	2,940,232	2,162,887	13,500	925,492	6,042,111
Net book value					
At 31 December 2017	4,998,981	755,659	_	239,865	5,994,505
At 31 December 2016	4,982,492	789,437	<u>-</u>	106,826	5,878,755

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 13. Fixed asset investments

#### Company

	Investments in subsidiary company £
Cost	
At 1 January 2017	4,500,000
At 31 December 2017	4,500,000
Net book value	
At 31 December 2017	4,500,000

Heller Machine Tools Holdings Limited has a 100% interest in the equity of Heller Machine Tools Limited, an unlisted company registered in England and Wales. The principal activity of Heller Machine Tools Limited is machine tool manufacturing, sales and servicing. The subsidiary undertaking has been included in the consolidation.

## 14. Stocks

	Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
Raw materials and consumables	5,658,580	3,752,314	•	-
Work in progress (goods to be sold)	6,069,976	5,884,676	-	-
	11,728,556	9,636,990		-

Stock recognised in cost of sales during the year as an expense was £38,405,208 (2016: £31,204,014).

An impairment loss of £181,758 (2016: £105,122) was recognised in cost of sales against stock during the year due to slow-moving and obsolete stock.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

Deb	tors			·	
		Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
Due	after more than one year				
Fina	nce leases receivable	504,123	648,334	<del>-</del>	<u>-</u>
		Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
Due	within one year				
Trac	le debtors	3,769,448	987,905	-	-
Amo	ounts owed by group undertakings	-	-	73,729	73,729
Amo	ounts receivable on contracts	259,101	84,000	-	-
Fina	nce leases receivable	144,211	126,761	-	-
Othe	er debtors	32,255	311,388	-	-
Prep	payments and accrued income	156,227	92,272	•	-
		4,361,242	1,602,326	73,729	73,729
Gros	ss amounts receivable under finance lea	ases, (group only):-			
				2017 £	2016 £
With	nin one year			227,412	221,095
In tv	vo to five years			675,919	903,331
Une	arned finance income			(254,997)	(349,331)
			•	648,334	775,095

Finance leases receivable are classified based on the amounts that are expected to be settled within the next twelve months and after more than twelve months from the financial year end as follows, (group only):-

	201 <i>7</i> £	2016 £
Current assets	144,211	126,761
Non-current assets	504,123	648,334
•	648,334	775,095

# NOTES TO THE FINANCIAL STATEMENTS

16.	Cash and cash equivalents				
		Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
	Cash at bank and in hand	1,129,012	1,385,212		-
17.	Creditors: Amounts falling due within or	ne year			
		Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
	Payments received on account	22,200	473,748	-	-
	Trade creditors	3,116,116	2,673,639	-	-
	Amounts owed to group undertakings	5,707,640	2,832,723	-	-
	Corporation tax	164,415	105,000	-	-
	Other taxation and social security	326,035	316,969	-	-
	Other creditors	5,000	5,000	-	-
	Accruals and deferred income	688,853	754,432	-	-
		10,030,259	7,161,511	-	-
18.	Creditors: Amounts falling due after mo	re than one year			
		Group 2017 £	Group 2016 £	Company 2017 £	Company 2016 £
	Amounts owed to group undertakings	759,181	-	-	
	Accruals and deferred income	1,029,727	1,050,659	- -	-
			<del></del>		
		1,788,908	1,050,659	-	-

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 19. Financial instruments

	2017 £ .	2016 £	2017 £	2016 £
Financial assets				
Cash	1,129,012	1,385,212	-	-
Financial assets that are debt instruments measured at amortised cost	4,450,037	2,074,388	73,729	73,729
	5,579,049	3,459,600	73,729	73,729
		<del></del>		
Financial liabilities				

Group

Group

Company

Company

## Financial liabilities measured at amortised cost

**(11,306,517)** (7,316,453)

Financial assets that are debt instruments measured at amortised cost comprise cash at bank, trade debtors, finance leases receivable, amounts owed by group undertakings, and other debtors.

Financial liabilities measured at amortised cost comprise payments received on account, trade creditors, amounts owed to group undertakings, and other creditors.

#### 20. Deferred taxation

## Group

	2017 £
At beginning of year	(101,000)
Movement in the year	(22,000)
At end of year	(123,000)
The provision for deferred taxation is made up as follows:	
Group 2017 £	Group 2016 £
Accelerated capital allowances (136,000)	(109,000)
Other short-term differences 13,000	8,000
(123,000)	(101,000)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 21. Share capital

	•	2017	2016
		£	£
Allotted, called up and fully paid			
4,500,000 Ordinary shares of £1 each		4,500,000	4,500,000

#### 22. Reserves

#### Profit & loss account

The profit and loss account includes all current and prior period retained profits and losses.

### 23. Capital commitments

At 31 December 2017 the Group and Company had capital commitments as follows:

	Group	Group
	2017	2016
	£	£
Contracted for but not provided in these financial statements		346,514
Contracted for but flot provided in these illiancial statements	_	540,5

### 24. Pension commitments

The group operates defined contribution pension schemes. The charge for the year of £241,983 (2016: £211,109) represents contributions falling due and paid over in the year. Contributions totaling £31,688 (2016: £23,724) are included in creditors.

### 25. Commitments under operating leases

At 31 December 2017 the Group and the Company had future minimum lease payments under non-cancellable operating leases as follows:

	Group 2017	Group 2016
	£	£
Not later than 1 year	173,345	172,515
Later than 1 year and not later than 5 years	211,078	283,728
	384,423	456,243

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 26. Related party transactions

The company's financial statements are consolidated into those of its ultimate parent undertaking, Heller GmbH whose financial statements are publicly available.

The company has taken advantage of paragraph 33.1A of FRS102 and has not disclosed transactions with other wholly owned Heller Group entities.

Amounts due from and to group related parties at the balance sheet date are shown on notes 15 and 17 to the financial statements.

Compensation of £606,878 (2016: £595,451) was paid to key personnel, including directors, during the year.

#### 27. Ultimate parent undertaking

Heller Machine Tools Holdings Limited is a wholly owned subsidiary of Gebr. Heller Maschinenfabrik GmbH of Nuertingen, Germany.

Heller Machine Tools Holdings Limited regards Heller GmbH of Nuertingen, Germany as its ultimate parent company.