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CLWYD COMPOUNDERS LIMITED

Registered Number: 1378413

DIRECTORS REPORT AND FINANCIAL STATEMENTS YEAR ENDED 30TH NOVEMBER 1994

M. D. COXEY AND CO.

WREXHAM



COMPANY INFORMATION

Directors

J.G. Haywood S.A. Haywood D. Smith R. Haycocks

Secretary

S.A. Haywood

Company Number

1378413 (England and Wales)

Registered Office

Gardden Industrial Estate,

Ruabon,

Wrexham, Clwyd.

Auditors

M. D. Coxey and Co., 25, Grosvenor Road, Wrexham, Clwyd.

Bankers

Midland Bank plc 14 High Street, Wrexham, Clwyd.

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REPORT OF THE DIRECTORS

The directors present their report and audited financial statements of the company for the year ended 30th November 1994.

Principal Activity

The principal activity of the company is the manufacture of rubber compounds.

Review of the Business

The directors are satisfied with the results for the year and look forward to increased turnover and profitability in the future.

Future Developments

The company will continue to expand its current operations within the market.

Post Balance Sheet Events

There have been no events since the year end which would materially affect the financial statements.

Results, Dividends and Reserves

The results for the year are set out in detail on page 4.

The directors do not recommend the payment of a dividend. The retained profit for the year of £296,219 (1993: £280,479) to be transferred to reserves carried forward.

Directors

The directors who served during the year and the interests in the shares of the company of those serving at the end of the year were as follows:

	At 30.11.94 Ordinary shares of £1 each	At 30.11.93 Ordinary shares of £1 each
J. G. Haywood	36500	36500
S. A. Haywood	12500	12500
D. Smith	500	500

In addition R. Haycocks was appointed director on 1st December 1994.

Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently.
- make judgements and estimates that are reasonable and prudent.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Tangible Fixed Assets

Changes in tangible fixed assets in the year are shown in note 9 to the financial statements.

Political and Charitable Donations

Charitable donations amounting to £1,321 were made in the year. No political contributions were made in the year.

Tax Status

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

Auditors

The auditors, M.D. Coxey & Co., have indicated their willingness to continue in office and a resolution for their re-appointment will be proposed at the Annual General Meeting.

By Order of the Board

Registered Office:

Gardden Industrial Estate,

Ruabon, Wrexham.

Secretary.

Date: 30/3/95

REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF

CLWYD COMPOUNDERS LIMITED

We have audited the financial statements on pages 4 to 12.

Respective responsibilities of directors and auditors

As described on pages 1 and 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on these statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30th November 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

25, Grosvenor Road, Wrexham, Clwyd, LL11 1BT.

M. D. Coxey and Co. Chartered Accountants & Registered Auditors.

Date: 30 396

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30TH NOVEMBER 1994

	Note	1994	<u>1993</u>
		£	£
Turnover	2	3,726,223	3,341,044
Cost of Sales		(2,524,601)	(2,269,833)
Gross Profit		1,201,622	1,071,211
Distribution Costs		(80,829)	(68,571)
Administrative Expenses		(758,637)	(652,261)
Operating Profit	3	362,156	350,379
Other Interest Receivable & Similar Income	4	46,063	47,100
Profit on Ordinary Activities before Taxation		408,219	397,479
Taxation on Profit on Ordinary Activities	7	(112,000)	(117,000)
Profit for the Financial Year		296,219	280,479
Dividends	8	_	-
Retained Profit for the year	15	296,219	280,479

All the company's operations are classed as continuing.

There are no recognised gains or losses other than those recognised in the profit and loss account.

The accompanying notes form an integral part of these financial statements.

BALANCE SHEET

AS AT 30TH NOVEMBER 1994

	<u>Note</u>	1994		199	<u>3</u>
		£		£	
Fixed assets Tangible assets	9		660,921		656,455
Current assets Stocks & Work in Progress Debtors Cash at Bank & In Hand	10 11	286,246 910,307 1,337,407 		195,541 856,721 1,040,546 	
Creditors: Amounts falling due within one year	12	(747,083)		(597,684))
Net Current Assets			1,786,877		1,495,124
Total Assets less Current Liabilit	ties		2,447,798		2,151,579
Provision for liabilities & charge	<u>es</u> 13		(55,000)		(55,000)
Net Assets			2,392,798		2,096,579
Capital and Reserves Called up equity share capital	14		F0 000		50.000
Profit and Loss Account	15		50,000 2,342,798		50,000 2,046,579
Shareholders Funds	16		2,392,798		2,096,579

Approved by the Board of Directors and signed on its behalf.

J. G. Haywood

s. A. Haywood Acal A llaywood

Date: 30/3/93

The accompanying notes form an integral part of these financial statements.

CASH FLOW STATEMENT

FOR THE YEAR ENDED 30TH NOVEMBER 1994

	Notes	199	<u>4</u>	<u>1993</u>	<u>3</u>
		£		£	
Net Cash inflow from operating activities	19		471,986		404,585
Returns on investments and servicing of finance					
Interest received Dividends paid		46,063 -		47,100 -	
Net cash inflow from returns on investments and servicing of finance			46,063		47,100
Taxation					
Corporation tax paid		(102,219)		(136,654)	
Tax paid			(102,219)		(136,654)
Investing activities					
Payments to acquire tangible fixed assets Receipts from sales of tangible		(120,469)		(147,239)	
fixed assets		1,500		19,445	
Net Cash outflow from investing activities			(118,969)		(127,794)
Net Cash inflow before financing			296,861		187,237
Net cash inflow from financing			_		-
Increase in cash and cash equivalents	20/21		296,861		187,237

The accompanying notes form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30TH NOVEMBER 1994

1. Accounting Policies

There have been no changes in accounting policies during the year. The significant accounting policies adopted are as follows:-

(a) <u>Basis of preparation of financial statements</u>

The financial statements have been prepared under the historical cost convention.

The financial statements include the results of the activities described in the directors report all of which are continuing.

(b) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided in equal amounts each year in order to write off the cost or valuation of fixed assets less their estimated residual value, over their estimated useful economic lives as follows:-

Short Leasehold Property	Over the life of the lease
Plant and Machinery	10
Equipment and Fittings	5
Motor Vehicles	5
Computer Equipment	3

No. of years

(c) Stocks and Work in Progress

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving stock. Cost is based on purchases on a first in first out basis. Work in progress comprises direct materials, direct labour and attributable production and other overheads.

(d) Deferred Taxation

Deferred taxation is provided using the liability method on all timing differences only to the extent that it is considered that such a liability will become payable in the foreseeable future.

(e) Turnover

Turnover represents sales to outside customers at invoiced amounts excluding value added tax and trade discounts where applicable.

(f) Pension Scheme - Defined Contribution

The company operates five defined contribution pension schemes. The amount charged to the profit and loss account is the amount of contributions payable to the pension schemes in respect of the year.

2. Analysis of Turnover		199 <u>4</u>	1993 F
Turnover analysed by geographi	cal market	£	£
United Kingdom European Community		3,703,272 22,951	3,323,321 17,723
		3,726,223	3,341,044

3.	Operating Profit	<u>1994</u> £	1993 £
	The operating profit is arrived at after charging/(crediting):-		
	Depreciation Auditors Remuneration	115,283 4,500	116,095 4,000
	(Profit)/Loss on disposal of fixed assets	(780)	837
	Staff Costs (note 5)	695,063	554 , 806
4.	Other Interest Receivable and Similar Income	1994 £	1993 £
	Bank Deposit Interest	46,014	47,100
	Other Interest	49	
		46,063	47,100
			
5.	Employees		
	The average number of employees including directors, employed by the company during the year was as follows:	No. of Em	ployees 1993
	Production	23	23
	Sales and Distribution Administration	3 3	3 3
		29 	29
	Costs in respect of these employees	£	£
	Wages and salaries	538,449	450,383
	Social Security Costs Pension Costs	51,400 105,214	50,520 53,903
		695,063	
		095,065	554 , 806
6.	Directors Remuneration	1994 F	1993 £
		£	£
	Remuneration as executives Other Emoluments (expense allowances, pension	120,697	109,797
	contributions, benefits in kind)	90,879	41,153
		211,576	150,950
	Directors emoluments, excluding pension contributions include those of :		
	Chairman & Highest Paid Director	51,729	46,310

6.	cont'd	1994 No.	1993 No.
	The number of directors (excluding the chairman and highest paid director) who received fees and other emoluments in the year (excluding pension contributions) in the following ranges were :-	NO.	NO.
	35,001 - 40,000 40,001 - 45,000 45,001 - 50,000	1 1	1 1 —
7.	Taxation	1994 F	1993
	The taxation charge which is based on the results for the year, comprises :-	r.	£
	Corporation Tax at 33% Transfers to deferred taxation	112,000	102,000 15,000
		112,000	117,000
8.	Dividends (equity shares)	1994 £	1993 £
	Ordinary Nil paid per share (1993 : £Nil per share)	_	<u>-</u>

							•
9.	Tangible Fixed Assets	<u>Short</u> <u>Leasehold</u>	Motor Vehicles	Plant & Machinery	Computer Equipment	Equipmen & Fittin	
	Cost	Property £	£	£	£	£	£
	At 1st December 1993 Additions Disposals	153,845 8,672 -	64,357 - -	709,718 36,790	75,282 43,719	256,578 31,288 (1,200)	1,259,780 120,469 (1,200)
	At 30th November 1994	162,517	64,357	746,508	119,001	286,666	1,379,049
	Depreciation		· · · · · · · · · · · · · · · · · · ·	-			
	At 1st December 1993 Charge for the year Disposals	36,301 11,628	15,989 13,020	299,317 59,152 -	64,965 7,965 -	186,753 23,518 (480)	603,325 115,283 (480)
	At 30th November 1994	47,929	29,009	358,469	72,930	209,791	718,128
	Net Book Value						
	At 30th November 1994	114,588	35,348	388,039	46,071	76,875	660,921
	At 30th November 1993	117,544	48,368	410,401	10,317	69,825	656,455

10.	Stocks and Work in Progress	1994	1993
		1994 £	£
	Raw Materials and Consumables	55.5	
	Finished Goods and goods for resale	236,496	165,883
	rinusied goods and goods for resale	49,750	29,658
		286,246	105 541
		200,240	195,541 ———
11.	Debtors	1004	1000
	<u> </u>	1994 £	1993 £
	Amounts falling due within one year		_
	Trade debtors	905,610	815,417
	Other debtors	703,010	47
	Prepayments	4,697	41,257
		910,307	856 , 721
12.	Creditors: Amounts falling due within one year	1004	1002
	transfer raining due within the year	1994 £	1993 £
		_	~
	Trade creditors	489,012	368,728
	Corporation tax	113,127	103,346
	Other taxes and social security	71,023	71,891
	Other creditors and accruals	73,921	53,719
		747 000	507.604
		747,083 ———	597,684 ———
13.	Provision for liabilities and charges	1004	1002
		1994 £	1993 F
	Deferred Taxation	_	2
	At 1st December 1993	55,000	40.000
	Movement during the year	33,000	40,000 15,000
			
	At 30th November 1994	55,000	55,000
14.	Called up equity share capital		
	· · · · · · · · · · · · · · · · · · ·		
	Authorised		fully paid
		<u>1994</u>	1993
		£	£
	100,000 ordinary shares of £1 each	50,000	50,000
	•		===
15.	Profit and Loss Account	1994	1993
		£	£
	At 1st December 1993	2 046 570	1 766 100
	Retained Profit for the year	2,046,579	1,766,100
		296,219 	280,479
	At 30th November 1994	2,342,798	2,046,579
			

16. Reconciliation of movement in shareholders' funds	1994 £	1993 £
Profit for the year Dividend	296,219 -	280,479 -
Retained profit for the year Shareholders funds at 30th November 1993	296,219 2,096,579	280,479 1,816,100
Shareholders funds at 30th November 1994	2,392,798	2,096,579
Shareholders funds comprise wholly of equity interests.		
17. Capital Commitments Capital expenditure contracted for but not	<u>1994</u> £	1993 £
provided for in the financial statements Authorised but not contracted for	21,500 250,000	
	271,500	_

18. Pension Commitments

Defined contribution scheme

The company operates five defined contribution schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company and amounted to £105,214 (1993: £53,903).

Contributions totalling £1,431 (1993 : £1,165) were payable to the funds at the year end and are included in creditors.

19. Reconciliation of operating profit to net cash inflow from operating activities

•	<u>1994</u> £	1993 £
Operating Profit Depreciation charges (Profit)/Loss on sale of tangible fixed assets (Increase)/Decrease in Stocks (Increase)/Decrease in Debtors Increase/(Decrease) in Creditors	362,156 115,283 (780) (90,705) (53,586) 139,618	350,379 116,095 837 79,503 8,192 (150,421)
Net Cash inflow from operating activities	471,986	404,585
lysis of changes in each and each equipments during	-	

20. Analysis of changes in cash and cash equivalents during the year

	<u>1994</u> £	<u>1993</u> £
Balance at 1st December 1993 Net cash inflow	1,040,546 296,861	853,309 187,237
Balance at 30th November 1994	1,337,407	1,040,546

21. Analysis of the balances of cash and cash equivalents as shown in the balance sheet

	1994	1993	<u>Change</u> in vear	1993	1992	Change
	£	£	£	£	£	<u>in year</u>
Cash in hand Bank	189 1,337,218	128 1,040,418	61 296,800	128 1,040,418	195 853,114	(67) 187,304
	1,337,407	1,040,546	296,861	1,040,546	853,309	187,237

TRADING AND PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30TH NOVEMBER 1994

		1994 £	1993 £	
Sales Cost of Materials	2,155,718	3,726,223	1,972,275	3,341,044
Direct Labour	368,883	2,524,601	297,558	2,269,833
Gross Profit		1,201,622		1,071,211
Factory Expenses				
Rent and Rates	69 , 877		65,009	
Power	60,061		56,815	
Insurance	18,116		15,187	
Repairs and Renewals - Propert	y 3,322		6,223	
- Plant	33,554		33,185	
Sundries	3,630		2,661	
Packaging	36,424		25,856	
Consumables	16,259		16,177	
Laboratory Expenses	17,311		11,863	
	258,554		232,976	
Selling & Distribution Expense	ne.			
Motor Expenses	13,718		12 505	
Carriage	64,639		12,595	
Sundries	2,472		54,249	
	2,412		1,727	
	80,829		68,571	
Administration Burney				
Administration Expenses	100 510			
Salaries & Pensions	130,748		121,823	
Office Expenses & Telephone	29,360		39,205	
Audit and Accountancy	6,350		5,900	
	166,458		166,928	
Bad Debts	23,690			
Directors Emoluments	120,697		109,797	
Directors Pension Scheme	74,735		25,628	
Depreciation	115,283		116,095	
•				
	334,405		251,520	
		(840,246)		(719,995)
		361,376		351,216
Other Interest	49	, -, -	_	331,210
Bank Interest Received	46,014		47,100	
Profit/(Loss) on sale of fixed			1.,100	
assets	780	46,843	(837)	46,263
Net Profit		408,219		207 470
		======		397 , 479