# MacDermid plc

Directors' report and financial statements Registered number - 1290882 For the 9 months ended 31 December 2001



MacDermid plc Directors' report and financial statements For the 9 months ended 31 December 2001

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# Directors' report

The directors present their annual report and the audited financial statements for the 9 months ended 31 December 2001.

#### Principal activities

The principal activities of the company continue to be the manufacture and supply of chemicals and materials for use in the electroplating, surface finishing and electronics industries and the manufacture and supply of industrial lubricants.

#### **Business review**

The results for the period are set out in the profit and loss account on page 5.

The company will continue to focus on the development of new products and technologies for its core product areas.

#### Proposed dividend

The directors recommend that no final ordinary dividend be paid (year ended 31 March 2001: £Nil). Interim dividends of £9,379,701 (year ended 31 March 2001: £1,830,000) has been paid in the period.

#### Directors and directors' interests

The directors who held office during the period and subsequently were as follows:

SJ Wake

TJ Clarke

LJ Phasey

ML Rose

JL Cordani

(appointed 17 January 2002)

**RE Richards** 

(appointed 1 March 2002)

HJ Allen

(resigned 31 August 2001)

MV Kennedy

(resigned 3 December 2001)

None of the directors who held office at the end of the financial period had any disclosable interest in the shares of the company as it is a wholly-owned subsidiary of MacDermid Europe plc. There are no disclosable interests in the shares of other group companies.

#### **Donations**

The company made charitable donations amounting to £4,000 (year ended 31 March 2001: £4,000) during the year. The group made no political donations in the year.

### **Employees**

It is the policy of the company that no job applicant or employee in any country, full-time or part-time, will receive less than favourable treatment because of a disability unless objectively justifiable. Group companies give full and fair consideration to disabled people during recruitment, who are judged on whether or not they have the skills or experience to do the job in question. Particular consideration is given to the training and other needs of disabled employees (and especially of those individuals who become disabled during employment). It is the aim of the company to comply at all times with the obligations imposed on it by the Disability Discrimination Act 1996.

Management believes that group employees will work more effectively if, subject to obvious legal and business constraints, they are kept informed of the progress of their own company and of the group as a whole, For this reason, the executive directors of MacDermid Incorporated regularly brief the managing directors of the various operating companies who, in turn, are responsible for communicating relevant information to their employees on a regular and systematic basis and for consulting them where appropriate.

# Directors' report (continued)

#### Auditor

Our auditors, KPMG, have indicated to the directors that their business has transferred to a limited liability partnership, KPMG LLP. Accordingly, they have indicated their intention to resign as auditors of the company and the directors intend to reappoint KPMG LLP to fill the vacancy arising. A resolution for the reappointment of KPMG LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

LJ Phasey Director Palmer Street Bordesley Birmingham B9 4EU

31 July 2002

# Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



2 Cornwall Street Birmingham B3 2DL

# Independent auditors' report to the members of MacDermid plc

We have audited the financial statements on pages 5 to 18.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 3 the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2001 and of its profit for the 9 month period then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG LLP

Chartered Accountants Registered Auditor

WIRL LIP.

31 July 2002

# Profit and loss account

for the 9 months ended 31December 2001

	Note	9 months ended 31 December 2001 £000	Year ended 31 March 2001 £000
Turnover	2,3	£000	£000
Continuing operations	2,0	22,645	33,737
Discontinued operations		, <u>-</u>	3,236
		22,645	36,973
Cost of sales	-	(11,137)	(19,660)
Gross profit		11,508	17,313
Distribution costs	-	(4,692)	(7,589)
Administration costs		(2,852)	(4,291)
Other operating income		141	176
Operating profit	3		~
Continuing operations		4,105	5,122
Discontinued operations		-	487
		4,105	5,609
Profit on sale of fixed assets – from continuing operations		258	373
Net interest	7	124	(72)
Profit on ordinary activities before taxation	4	4,487	5,910
Tax on profit on ordinary activities	8	(1,048)	(1,803)
Profit on ordinary activities after taxation, being profit for the financial year		3,439	4,107
Dividends	9	(9,380)	(1,830)
Retained (deficit)/profit for the year		(5,941)	2,277

The impact of discontinued operations is given in note 3. Movements on reserves are given in note 18.

# Balance sheet at 31December 2001

	Note	31 December		31 March 2	
Fixed assets		000£	£000	£000	£000
Intangible assets	10		1,142		1,442
Tangible assets	II		8,692		9,644
Investments	12		-		-
			0.024		11.006
C			9,834		11,086
Current assets Stocks	13	3,026		3,572	
Debtors	13 14	8,298		9,147	
Cash at bank and in hand	14	0,270		45	
Cash at bank and in hand		-		43	
		11,324		12,764	
		•		•	
Creditors: amounts falling due within one year	15	(11,450)		(8,324)	
Net current (liabilities)/assets			(126)		4,440
					15 50/
Total assets less current liabilities			9,708		15,526
Provisions for liabilities and charges	16		(238)		(115)
Net assets			9,470		15,411
Capital and reserves					
Called up share capital	17		3,000		3,000
Share premium account	18		1,135		1,135
Revaluation reserve	18		391		391
Profit and loss account	18		4,944		10,885
Shareholders' funds			9,470		15,411

These financial statements were approved by the board of directors on 31 July 2002 and were signed on its behalf by:

LJ Phasey Director

# Statement of total recognised gains and losses

There is no difference between the profit for the financial year and the total recognised gains and losses relating to the year.

# Reconciliation of movements in shareholders' funds

for the 9 months ended 31 December 2001

	9 months ended 31 December 2001 £000	Year ended 31 March 2001 £000
Profit for the financial year Dividends	3,439 (9,380)	4,107 (1,830)
Net (reduction in)/addition to shareholders' funds	(5,941)	2,277
Opening shareholders' funds	15,411	13,134
Closing shareholders' funds	9,470	15,411

# Note of historic cost profits and losses

for the 9 months ended 31 December 2001

	9 months ended 31 December 2001 £000	Year ended 31 March 2001 £000
Reported profit on ordinary activities before taxation Realisation of property revaluation gains of previous years Difference between historical cost depreciation charge and the actual depreciation	4,487 -	5,910 320
charge calculated on the revalued amount	15	56
Historical cost profit on ordinary activities before taxation	4,502	6,286
Historical cost (loss)/profit for the period retained after taxation and dividends	(5,926)	2,653
		<del></del>

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules modified to include the revaluation of certain land and buildings.

The company is exempt by virtue of Section 228 of the Companies Act 1985 from the requirement to prepare group accounts, as it is a wholly-owned subsidiary of MacDermid (UK) Limited. These financial statements present information about the company as an individual undertaking and not about its group.

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

#### Related party transactions

The company is exempt from the requirements of Financial Reporting Standard 8 (Related Party Disclosures) to disclose transactions with other group undertakings or transactions with investees of the group qualifying as related parties, as it is a wholly-owned subsidiary and its financial statements are included in the consolidated financial statements of the ultimate parent company and those financial statements are publicly available.

#### Intangible fixed assets and amortisation

Product licences purchased by the company are capitalised at cost and are amortised over the anticipated production life of the product. Know-how is capitalised at cost and amortised over its anticipated useful economic life.

#### Fixed assets and depreciation

Depreciation is provided to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Freehold buildings
Plant and machinery

20 to 50 years

4 to 5 years

Motor vehicles

5 to 14 years

No depreciation is provided on freehold land.

The useful lives assumed for freehold buildings are based on independent professional advice.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

#### 1 Accounting policies (continued)

#### Government grants

Capital based government grants are included within accruals and deferred income in the balance sheet and credited to operating profit over the estimated useful economic lives of the assets to which they relate.

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pensions

The company operates pension schemes providing benefits based on final pensionable pay or contributions. Funds held in the pension schemes are administered by trustees and are independent of the company's finances. The company's contributions are in accordance with recommendations of independent actuaries and for the defined benefit scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company. Other contributions are expensed as incurred.

#### Research and development expenditure

Expenditure on research and development is written off against profits in the year in which it is incurred except for expenditure on tangible fixed assets.

#### Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost comprises materials, labour and appropriate overhead expenses. Specific provisions are made as necessary for slow moving and obsolete stock.

#### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Change of format

The company has changed the format of its profit and loss to format 1. This is in line with the presentation of the rest of the group.

#### 2 Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers.

Turnover originates wholly in the UK and arises entirely from the principal activity of the company.

The analysis of turnover by geographical area is as follows:

, , , , ,	9 months ended 31 December 2001 £000	Year ended 31 March 2001 £000
UK sales	16,052	26,973
Other EC countries	1,810	2,244
Rest of World	4,783	7,756
	22,645	36,973
	= <del>====</del>	=======================================

3 Operating profit				
	9 months ended 31 December 2001		Year ended 31 March 2001	
•	Continuing	Discontinued	Continuing	Total
	operations	operations	operations	
	£000	£000	£000	£000
Turnover	22,645	3,236	33,737	36,973
Cost of sales	(11,137)	(1,964)	(17,696)	(19,660)
Gross profit	11,508	1,272	16,041	17,313
Distribution costs	(4,692)	(671)		(7,589)
Administration costs	(2,852)	(114)	(4,177)	(4,291)
Other operating income	141	-	176	176
Operating profit	4,105	487	5,122	5,609
			<del>2 </del>	
Details of discontinued activities are give	en in note 21.			
4 Profit on ordinary activities befo	ore taxation			
			9 months ended	Year ended
			31 December	31 March
			2001	2001
			£000	£000
Profit on ordinary activities before taxation	is stated			
after charging				
Depreciation charge on owned tangible fixed	d assets		693	1,216
Auditors' remuneration:			38	35
Audit			86	24
Other services			80	24
Operating lease rentals:	•		46	107
Plant and machinery Other assets			26	6
			523	851
Research and development expenditure			323	031
after crediting				
Government grants			25	67

# 5 Remuneration of directors

5 Remuneration of directors		
	9 months ended	Year ended
•	31 December	31 March
	2001	2001
	£000	. £000
Directors' emoluments	239	373
Company contributions to defined contribution pension schemes	17	30
Compensation for loss of office	-	199
	<del></del>	
	256	602
	<del></del>	

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director was £73,984 (year ended 31 March 2001: £57,500), and company pension contributions of £4,850 (year ended 31 March 2001: £2,300) were made to a money purchase scheme on his behalf.

	Number of directors	
- O	9 months ended	Year ended
	31 December	31 March
	2001	2001
Retirement benefits are accruing to the following number of directors under:		
Money purchase schemes	4	7

#### 6 Staff numbers and costs

The average number of persons employed by the company (including directors) during the period, analysed by category, was as follows:

	9 months ended	Year ended
	31 December	31 March
	2001	2001
Sales and marketing	78	87
Administration	43	66
Production	44	73
Warehousing	25	26
	190	252
The aggregate payroll costs of these persons were as follows:		
	£000	£000
Wages and salaries	3,502	6,630
Social security costs	427	769
Other pension costs	258	419
	4,187	7,818
		<del>;</del>

7	Net interest			
			9 months ended 31 December 2001 £000	Year ended 31 March 2001 £000
			2000	1000
	rest receivable from/(payable to group undertakings) k interest receivable/(payable)		4 120	(37) (35)
			124	(72)
8	Taxation			
0	Taxation		9 months ended 31 December 2001 £000	Year ended 31 March 2001 £000
UK	corporation tax		1,447	1,806
Adju	stments in respect of prior periods rred tax		(322) (77)	(3)
		*	1,048	1,803
9	Dividends		<del></del>	
			9 months ended 31 December 2001 2001	Year ended 31 March 2001 2000
	ity shares: Interim dividends paid		£000 9,380	£000 1,830
10	Intermible fixed			
10	Intangible fixed assets	Know-how £000	Product licence £000	Total £000
Cos: At b	eginning and end of period	2,050	30	2,080
	ortisation seginning of period rge	608	30	638 300
At e	nd of period	908	30	938
	book value 1 December 2001	1,142	-	1,142
At 3	1 March 2001	1,442	-	1,442
		<del></del>		

#### 11 Tangible fixed assets

11 Taligible fixed assets				
	Freehold land and	Plant and equipment	Motor vehicles	Total
	buildings £000	£000	£000	£000
Cost or valuation	2000		2000	
At beginning of period	6,769	6,589	960	14,318
Additions	-	277	37	314
Disposals	(697)	(27)	(400)	(1,124)
Transfer of assets	-	(144)	144	-
At end of period	6,072	6,695	741	13,508
Depreciation		<del></del>	<del></del>	
At beginning of period	488	3,748	438	4,674
Charged in period	185	177	331	693
Disposals	(213)	(14)	(324)	(551)
At end of period	460	3,911	445	4,816
At one of portou				
Net book value				
At 31 December 2001	5,612	2,784	296	8,692
At 31 March 2001	6,281	2,841	522	9,644
	====			

Freehold properties includes land amounting to £642,000 at valuation (31 March 2001: £714,000) which is not depreciated.

The following information relates to revalued tangible fixed assets. Under the transitional provisions of FRS15, revalued properties will continue to be carried at their revalued amounts with no further valuations being undertaken.

# Land and buildings

	31 December 2001 £000	31 March 2001 £000
At valuation Aggregate depreciation thereon	2,830 (156)	2,830 (86)
Net book value	2,674	2,744
Historical cost of revalued assets Aggregate depreciation thereon	2,812 (1,656)	2,812 (1,601)
Historical cost net book value	1,156	1,211

The last full valuation was performed at 31 December 1998 by members of the Royal Institution of Chartered Surveyors.

#### 12 Fixed asset investments

Shares	Shares in subsidiary undertakings £	Shares in participating interests
Cost At beginning and end of year	102	112
Provisions At beginning and end of year	-	112
Net book value At 31 December 2001 and 31 March 2001	102	-

The company owns the whole of the issued ordinary share capital of Osro-Canning Limited and of W Canning Materials Exports Limited, both of which are incorporated in England. Both companies are dormant companies. The cost of these investments was £2 and £100 respectively.

The shares in participating interest represent the cost of the company's investment in 50% of the issued share capital of Canning Ronal Limited (less amounts written off) an intermediate holding company, which held 90% of the issued share capital of Canning Ronal Pty Limited, which operated in Australia.

#### 13 Stocks

	31 December 2001 £000	31 March 2001 £000
Raw materials and consumables Finished goods and goods for resale	1,412 1,614	1,623 1,949
	3,026	3,572
	=	

The current replacement cost of stock does not materially differ from the historical costs shown above.

The company holds certain stock on consignment from suppliers. This stock is invoiced on the drawdown of the stock. Such stock amounts to £273,000 (31 March 2001: £106,000) and has been excluded from the balance sheet.

14 Debtors			
		31 December	31 March
		2001	2001
		£000	£000
Trade debtors		6,146	6,432
Amounts owed by group undertakings		752	1,171
Other debtors		325	1,298
Corporation tax		951	
Prepayments and accrued income		124	246
		***	
		8,298	9,147
15 Creditors: amounts falling due within one year			
		31 December	31 March
		2001	2001
		€000	£000
Bank overdraft		511	199
Trade creditors		2,422	3,176
Amounts owed to group undertakings		7,148	3,285
Corporation tax	4	-	189
Other taxation and social security		421	201
Other creditors		785	677
Accruals and deferred income		163	597
		11,450	8,324
		<del>*</del>	<u></u>
16 Provisions for liabilities and charges			
	Legal claim	Deferred taxation	Total
	€000	£000	£000
At beginning of year	_	115	115
Profit and loss account	200	(77)	123
At end of year	200	38	238
At end or year	200	<b>38</b> .	438

The provision for legal claims is in relation to a claim from a supplier in respect of the early termination of a supply contract. The provision is based on an estimate from the company's solicitors.

Subsequent to the year end, this claim was settled for £205,000.

### 16 Provisions for liabilities and charges (continued)

The amounts provided for deferred taxation and the amounts not provided are set out below:

	31 December 2001		31 March 2001	
	Provided	Unprovided	Provided	Unprovided
	£000	000£	£000	£000
Difference between accumulated depreciation and				
amortisation and capital allowances	171	149	176	382
Other timing differences	(133)	-	(61)	-
	38	149	115	382

The properties which have been revalued are occupied for the purpose of the company's trade and consequently any gains arising in the UK on disposals are normally eligible for rollover relief. No provision in respect of potential taxation on capital gains has therefore been made.

### 17 Called up share capital

1/ Called up snare capital			
		31 December	31 March
		2001	2001
	•	£000	£000
Authorised, allotted, called up and fully paid			
		3,000	3,000
Ordinary shares of £1 each		3,000	3,000
18 Share premium and reserves			
•	Share		Profit
	premium	Revaluation	and loss
	account	reserve	account
	£000	£000	£000
	2000	2000	2000
At beginning of year	1,135	391	10,885
Retained profit for the year	•	-	(5,941)
	<del></del>	<del></del>	
At end of year	1,135	391	4,944
	·	<del></del>	

### 19 Contingent liabilities

The company has received a grant from the Department of Trade and Industry for £500,000. This is subject to it maintaining certain staffing levels in its operations, up to the year 2003. In the event of the company not achieving the targeted employment levels, the company may have to repay the grant. At this stage, all employment levels are being achieved.

The company has guaranteed the borrowings of a fellow group company, MacDermid Espanola s.a., amounting to Euro 1.4 million (£0.9 million).

#### 20 Commitments

Annual commitments under non-cancellable operating leases are as follows:

	31 December 2001		31 March 2001	
	Land and buildings	Other	Land and buildings	Other
	£000	£000	£000	£000
Operating leases which expire:				
Within one year	-	3	-	13
In the second to fifth years inclusive	-	80	-	62
	-	83	-	75
		<del></del>		

#### 21 Pensions

#### (a) Pension scheme

The principal scheme operated in the UK is the MacDermid Canning Pension Scheme. It is a defined benefit scheme for service prior to 6 April 1997 and defined contribution for service on or after that date. The scheme was established as a separate fund and administered by a corporate trustee. The scheme's assets are invested independently of the group with no element of self-investment.

The last actuarial valuation of the scheme was carried out by independent consulting actuaries in March 2000 and based on valuation date of 6 April 1999. The valuation was performed using the market related approach. The key assumptions used were investment return of 6% per annum and salary escalation of 3%. It showed that the scheme had sufficient assets (valued at £29 million) to meet in full retirement benefits accrued to the valuation dates and that the recommended contribution rate would have been sufficient to provide the balance of benefits anticipated to accrue in future had the defined benefit basis of the scheme continued. The valuation also considered the effect on the funding position of the conversion to a defined contribution basis for pensionable service on or after 6 April 1997 and proposed improvements to benefits from that date and concluded that the scheme had sufficient assets to cover 110% of its liabilities on the revised basis.

Contributions of £182,000 were payable to the scheme during the period.

#### (b) FRS17 disclosures

The information required for these disclosures has been obtained by an updating of the actuarial valuation referred to above, which was carried out by an independent qualified actuary.

The assumptions used to calculate scheme liabilities for the purpose of these disclosures are as follows:

Rate of increase in pensions in payment	1.5
Discount rate	6.0
Inflation	2.5

#### 21 Pensions (continued)

The expected rates of return and market values of the assets of the defined benefit section of the scheme at 31 December 2001 are as follows:

		%	£000
Equities		7	14,321
Bonds		5	11,468
Cash	•	5	1,109
Other		7	402
Market value of scheme assets			27,300
Present value of scheme liabilities			(27,479)
Deficit in the scheme			(179)
Deferred tax			54
Net pension liability		4	125

Had the company adopted the full requirements of FRS17 in the preparation of these financial statements the effect of the net pension liability would have had a consequential effect on reserves.

#### 22 Related party disclosures

As a wholly-owned subsidiary, the company has taken advantage of the exemption under Financial Reporting Standard 8 and has not disclosed details of transactions with other subsidiaries or investees of the MacDermid Incorporated group.

#### 23 Parent companies

MacDermid (UK) Limited heads the smallest group for which consolidated accounts are prepared and in which the results of the company are included.

The ultimate parent undertaking is MacDermid Incorporated which is registered in the United States of America. Copies of the group financial statements are available to the public from the following address:

245 Freight Street, Waterbury, Connecticut, 06702, United States of America.