

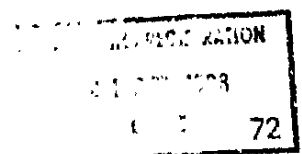
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MAPLIN ELECTRONIC SUPPLIES LIMITED

MODIFIED ACCOUNTS

30TH JUNE 1988

GOLDWYNS
CHARTERED ACCOUNTANTS
RUTLAND HOUSE
90/92 BAXTER AVENUE
SOUTHEND-ON-SEA
ESSEX SS2 6HZ



MAPLIN ELECTRONIC SUPPLIES LIMITED

MODIFIED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 1988

MAPLIN ELECTRONIC SUPPLIES LIMITED

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MAPLIN ELECTRONIC SUPPLIES LIMITED

COMPANY INFORMATION

DIRECTORS: R.L. ALLEN
S.W. ALLEN
D.M. SIMMONS
D. SNOAD

SECRETARY: S.W. ALLEN

TRADING ADDRESS: MAPLIN COMPLEX,
OAK ROAD SOUTH,
BENFLEET,
ESSEX. SS7 2BB.

AUDITORS: GOLDWYNS
CHARTERED ACCOUNTANTS
RUTLAND HOUSE
90/92 BAXTER AVENUE
SOUTHEND-ON-SEA
ESSEX. SS2 6HZ

MAPLIN ELECTRONIC SUPPLIES LIMITED

REPORT OF THE DIRECTORS

The directors present their report with the financial statements of the company for the year ended 30 June 1988.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the Distribution of Electronic Components.

REVIEW OF BUSINESS

The results for the year, financial position of the company, and recommended transfer to reserves are as shown in the financial statements.

DIVIDEND

The company paid an interim dividend of £40,000 during the year. The directors do not recommend that a final dividend be paid.

MARKET VALUE OF LAND AND BUILDINGS

Of the company's freehold properties, one item was revalued on 1 July 1988. The valuation of £725,000, which was £119,099 higher than the former net book value, has been incorporated in these accounts.

FIXED ASSETS

Significant changes in fixed assets during the year are summarised in the notes to the financial statements.

DIRECTORS

The directors in office during the year and their beneficial interests in the issued share capital were as follows:

Name	Class of Capital	30. 6.88	1. 7.87
R.L. ALLEN	Ordinary £1	22,500	2,250
S.W. ALLEN	Ordinary £1	5,000	500
D.M. SIMMONS	Ordinary £1	22,500	2,250
D. SNOAD		-	-

In accordance with the Articles of Association, S.W. Allen will retire at the forthcoming Annual General Meeting, and being eligible, will stand for re-election.

AUDITORS

A resolution to re-appoint Goldwyns as Auditors will be put to the members at the Annual General Meeting.

SIGNED ON BEHALF OF THE BOARD

.....*R.L. Allen*.....

R.L. ALLEN
CHAIRMAN

Dated.....19/10/88.....

REPORT OF THE AUDITORS

to the Directors of Maplin Electronic Supplies Limited
under Section 8 of the Companies Act 1985.

We have examined the Accounts on pages four to seventeen which have been modified in the manner permitted for a medium sized company, from the accounts of the company prepared for its members for the year ended 30 June 1988.

In our opinion, the company satisfied the requirements for exemption applicable to a medium sized company in respect of the year ended 30 June 1988 and the modified accounts attached have been properly prepared in the manner permitted by Schedule 8 of the Companies Act 1985.

We set out below the text of our report dated 19/10/1988 to the members on the unmodified accounts for the year ended 30 June 1988.

"We have audited the financial statements on pages four to eighteen. Our audit was conducted in accordance with approved Auditing Standards.

In our opinion, the financial statements, which have been prepared under the historical cost convention, modified to include the revaluation of freehold land and buildings, give a true and fair view of the state of the company's affairs at 30 June 1988 and of its profit and source and application of funds for the year then ended and comply with the Companies Act 1985".

RUTLAND HOUSE
90/92 BAXTER AVENUE
SOUTHEND-ON-SEA
ESSEX SS2 6HZ

GOLDWYNS
CHARTERED ACCOUNTANTS

Dated: 19/10/1988.

MAPLIN ELECTRONIC SUPPLIES LIMITED

MODIFIED PROFIT AND LOSS ACCOUNT
for the Year Ended 30 June 1988

Notes	1988		1987	
	£	£	£	£
GROSS PROFIT		1,760,418		1,368,289
Distribution Costs		306,987		225,009
Administrative Expenses		573,898		428,924
Other Operating Charges		299,748		198,269
		<u>1,180,633</u>		<u>852,202</u>
Other Operating Income	2	579,785		516,087
		6,340		225
OPERATING PROFIT	4	<u>586,125</u>		<u>516,312</u>
Interest Payable	5	127,769		64,421
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		<u>458,356</u>		<u>451,891</u>
Tax on Profit on Ordinary Activities	6	108,932		153,520
PROFIT FOR THE YEAR		<u>349,424</u>		<u>298,371</u>
Dividends	7	40,000		25,000
		<u>309,424</u>		<u>273,371</u>
Retained Profit brought forward		765,031		491,660
Capitalisation of Reserves		(20,038)		-
Depreciation of Revaluation Surplus		834		-
		<u>745,877</u>		<u>491,660</u>
RETAINED PROFIT CARRIED FORWARD		<u>£1,055,301</u>		<u>£765,031</u>

The notes form part of these modified financial statements

MAPLIN ELECTRONIC SUPPLIES LIMITED

MODIFIED BALANCE SHEET
As at 30 June 1988

	Notes	1988		1987	
		£	£	£	£
FIXED ASSETS:					
Tangible Assets	8		1,470,414		1,076,693
CURRENT ASSETS:					
Stocks	9	2,213,873		1,485,078	
Debtors	10	530,748		392,734	
Cash at Bank and In Hand		775,507		1,031,362	
		-----		-----	
		3,521,128		2,909,174	
Creditors: Amounts falling due within one year	11	3,234,639		2,673,376	
		-----		-----	
NET CURRENT ASSETS			286,439		235,798
			-----		-----
TOTAL ASSETS LESS CURRENT LIABILITIES			1,756,853		1,332,491
Creditors: Amounts falling due after more than one year					
Bank Loan	12	231,250		256,250	
Obligations under Hire Purchase Contracts	13	97,185		32,061	
		-----	328,435	-----	288,311
Provisions for Liabilities and Charges:					
Deferred Taxation			-		44,285
			-----		-----
			£1,428,418		£999,895
			=====		=====

The notes form part of these financial statements

MAPLIN ELECTRONIC SUPPLIES LIMITED

MODIFIED BALANCE SHEET

As at 30 June 1988

		1988		1987	
	Notes	£	£	£	£
CAPITAL AND RESERVES:					
Share Capital	14		50,000		5,000
Revaluation Reserve	17		323,117		204,902
Share Premium	18		"		24,962
Profit & Loss Account			1,055,301		765,031
			<u>£1,428,418</u>		<u>£999,895</u>

In preparing these modified accounts

- We have relied upon the exemptions for individual accounts under Sections 247 to 249 of the Companies Act 1985.
- We have done so on the grounds that the company is entitled to the benefit of those exemptions as a medium sized company.

R.L. ALLEN.....*R.L. Allen*.....)
)
) DIRECTORS
)
 S.W. ALLEN.....*S.W. Allen*.....)

Dated: ...*19.10/88*...

The notes form part of these modified financial statements

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

1. ACCOUNTING POLICIES

Basis of Accounting:

The financial statements have been prepared under the historical cost convention as modified by the revaluation of freehold land and buildings.

Turnover:

Turnover represents net invoiced sales of goods, excluding value added tax.

Depreciation:

Depreciation is provided, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset over its expected useful life, as follows:

Freehold Buildings	- over a period of 50 years
Leasehold Property	- over the remaining period of the lease
Improvements to Leasehold Property	- over the remaining period of the lease
Fixtures & Equipment	- 15% on reducing balance
Motor Vehicles	- 25% on reducing balance
Computer Equipment	- 25% on reducing balance

Stocks:

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Cost is calculated at an average purchase price.

Deferred Taxation:

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Leasing and Hire Purchase Commitments:

Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account on a straight line basis over the period of the lease.

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

2. OTHER OPERATING INCOME

	1988	1987
	£	£
Rents Received	-	225
Compensation	6,340	-
	-----	-----
	6,340	225
	=====	=====

3. STAFF COSTS

	1988	1987
	£	£
Wages and Salaries	1,447,208	984,146
National Insurance	86,230	57,549
Pension Costs	64,628	48,664
	-----	-----
	1,598,066	1,090,359
	=====	=====

The average weekly number of employees during the year was as follows:

	1988	1987
	No.	No.
Office and Management	50	52
Production and Sales	135	105
	=====	=====

MAILIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS for the Year Ended 30 June 1988

4. OPERATING PROFIT

The operating profit is stated after charging:

	1988	1987
	£	£
Directors' Remuneration (see below)	75,863	67,029
Hire of Plant and Machinery	2,577	7,697
Depreciation	119,521	62,268
(Profit)/Loss on Disposal of Fixed Assets	(140)	12,914
Auditors Remuneration	10,000	7,000
	=====	=====

The emoluments of the chairman, excluding pension contributions were £17,638 (1987 - £17,243), and of the highest paid director £21,510 (1987 - £28,757). Other directors emoluments, excluding pension contributions, fall within the following ranges.

	1988	1987
	No.	No.
£15,001 - £20,000	2	-
£20,001 - £25,000	-	1
	==	==

5. INTEREST PAYABLE

	1988	1987
	£	£
Loans repayable within 3 years	1,343	23,949
Loans repayable wholly or in part after 3 years	15,426	40,472
	=====	=====
	127,769	64,421
	=====	=====

MAPL.N ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS for the Year Ended 30 June 1988

6. TAXATION

The tax charge on the profit on ordinary activities for the year was as follows:

	1988 £	1987 £
Based on the adjusted results of the year:		
UK Corporation Tax at current rates	152,814	142,881
Under/(Over) provision re prior years	40.	4,324
Deferred Taxation	(44,285)	6,315
	<u>108,932</u>	<u>153,520</u>

The charge for the year has been increased by expenditure not allowable for taxation.

7. DIVIDENDS

	1988 £	1987 £
Dividend - interim paid	<u>40,000</u>	<u>25,000</u>

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

8. TANGIBLE FIXED ASSETS

	Freehold Property	Leasehold Property	Improvements to Leasehold Property
	£	£	£
COST OR VALUATION:			
As at 1 July 1987	641,000	47,362	32,582
Additions	25,901	8,779	25,851
Disposals	-	(5,293)	(4,366)
Surplus on Revaluation	119,099	-	-
	<u>786,000</u>	<u>50,848</u>	<u>54,067</u>
DEPRECIATION:			
As at 1 July 1987	-	6,611	16,187
Charge for Year	1,220	2,576	3,157
Eliminated on Disposals	-	(4,630)	(4,366)
	<u>1,220</u>	<u>4,557</u>	<u>14,978</u>
NET BOOK VALUES:			
As at 1 July 1987	641,000	40,751	16,395
	<u>784,780</u>	<u>46,291</u>	<u>39,089</u>
As at 30 June 1988			

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

	Fixtures & Equipment	Motor Vehicles	Computer Equipment	Totals
	£	£	£	£
COST OR VALUATION				
As at 1 July 1987	282,590	95,578	208,589	1,307,701
Additions	183,908	64,232	83,057	391,728
Disposals	(6,531)	(23,702)	-	(39,892)
Surplus on Revaluation	-	-	-	119,099
	459,967	136,108	291,646	1,778,636
DEPRECIATION:				
As at 1 July 1987	101,654	33,243	53,313	211,008
Charge for Year	40,292	23,741	48,535	119,521
Eliminated on Disposals	(269)	(13,042)	-	(22,307)
	141,677	43,942	101,848	308,222
NET BOOK VALUES:				
As at 1 July 1987	180,936	62,335	155,276	1,096,693
As at 30 June 1988	318,290	92,166	189,798	1,470,414

A Freehold Property was revalued on an open market basis on the 1 July 1988 by Kester Rowe, a member of the Institute of Chartered Surveyors. If the land and buildings were sold, a tax liability of £81,869 would arise. Freehold property comprises:

	£
1987 Valuation	61,000
1988 Valuation	725,000
	786,000

If freehold property had not been revalued it would have been shown as:

Cost	£436,098
Depreciation	1336

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

Fixed assets held under hire purchase are as follows:

	Fixtures & Equipment	Motor Vehicles	Computer Equipment	Totals
	£	£	£	£
COST-				
As at 1 July 1987	32,270	61,534	90,967	184,771
Additions	10,571	58,009	25,000	93,580
Disposals	-	(14,008)	-	(14,008)
	42,841	105,535	115,967	264,343
DEPRECIATION:				
As at 1 July 1987	4,235	10,025	8,139	22,399
Charge for Year	5,148	20,944	24,353	50,445
Eliminated on Disposals	-	(4,545)	-	(4,545)
	9,383	26,424	32,492	68,299
NET BOOK VALUES:				
As at 30 June 1988	£33,458	£79,111	£83,475	£196,044

9. STOCKS

	1988	1987
	£	£
Finished Goods	2,213,873	1,485,078

There is no material difference between the replacement cost and the valuation of finished goods.

10. DEBTORS

	1988	1987
	£	£
Trade Debtors	495,425	359,754
Other Debtors	14,667	13,310
Prepayments	20,656	12,920
ACT Recoverable after one year	-	6,750
	530,748	392,734

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

11. CREDITORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR

	1988	1987
	£	£
Trade Creditors	765,855	694,819
Other Taxes & PAYE	138,622	59,131
Other Creditors	174,287	197,871
Accrued Expenses	27,692	21,192
Payments Received on Account	47,007	96,907
Customer Credits	78,808	63,497
Hire Purchase Contracts	65,340	28,534
	<u>1,297,611</u>	<u>1,161,951</u>
Bank Loans and Overdrafts		
(See Note 12)	1,793,510	1,352,219
Taxation	43,568	159,206
	<u>3,234,689</u>	<u>2,673,376</u>
	*****	*****

12. BANK LOANS AND OVERDRAFTS

The aggregate amount of bank loans and overdrafts was as follows:

	1988	1987
	£	£
(a) Falling due within one year		
Bank Overdraft	1,768,510	1,327,219
Bank Loan - current portion	25,000	25,000
	<u>1,793,510</u>	<u>1,352,219</u>
	-----	-----
(b) Falling due after more than one year		
Bank Loans repayable		
- within five years	100,000	100,000
- after five years	131,250	156,250
	<u>231,250</u>	<u>256,250</u>
	-----	-----
Aggregate amounts	<u>2,024,760</u>	<u>1,608,469</u>
	*****	*****

The bank loan bears interest at 3 per cent above base rate and is repayable in 41 quarterly instalments of £6,250.

SECURITY

The loan is secured by a legal charge over the company's freehold property, and an equitable charge by virtue of a debenture over the company's leasehold property.

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

13. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS

	Hire Purchase Contracts
	£
Year ending:	
30 June 1989	74,189
30 June 1990	53,738
30 June 1991	24,298
30 June 1992	21,000
30 June 1993	4,271
	<hr/>
	177,496
Less: Finance Charges allocated to future periods	14,971
	<hr/>
	162,525
	<hr/>

Hire Purchase contracts shown as:

	£
Current obligations	65,340
Non-current obligations	97,185
	<hr/>
	162,525
	<hr/>

14. CALLED UP SHARE CAPITAL

	1988	1987
	£	£
Authorised:		
Number: Class: Nominal Value:		
50,000 Ordinary £1	50,000	5,000
	<hr/>	<hr/>
Allotted, issued and fully paid		
50,000 Ordinary shares of £1 each	50,000	5 000
	<hr/>	<hr/>

During the year the company increased its authorised and nominal share capital to £50,000 by way of a bonus issue in order to increase the capital base of the company.

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS for the Year Ended 30 June 1988

15. CONTINGENT LIABILITIES

- a) There is a contingent liability in respect of a £70,000 duty deferment bond to Customs and Excise.
- b) The company has guaranteed the overdraft of Inline Design Systems Limited (a connected company). The overdraft at 30 June 1988 amounted to £25,797.

16. PENSION COMMITMENTS

The company has a fully insured pension scheme for its present directors and employees. Premiums paid to this scheme amounted to:

	1988	1987
	£	£
Present Directors	3,687	4,314
Employees	60,941	44,350
	-----	-----
	64,628	48,664
	*****	*****

17. REVALUATION RESERVE

	£
At 1 July 1987	204,902
Arising on revaluation during the year	119,099
Depreciation for the year	(884)

	£323,117

18. SHARE PREMIUM ACCOUNT

At 1st July 1987	24,962
On issue of shares during the year	(24,962)

At 30th June 1988	£ NIL

MAPLIN ELECTRONIC SUPPLIES LIMITED

NOTES TO THE MODIFIED FINANCIAL STATEMENTS
for the Year Ended 30 June 1988

19. TRANSACTIONS WITH DIRECTORS

The Company made sales to a connected company under normal trading terms and conditions as follows:

	1988
R.L.Allen	
Inline Design Systems Limited	27,064
	=====

The company also purchased services from the above connected company as follows:

	1988
R.L.Allen	
Inline Design Systems Limited	22,823
	=====

At the balance sheet date the following amount was outstanding from the connected company:

	1988
R.L.Allen	
Inline Design Systems Limited	6,711
	=====

The maximum amount outstanding during the year from the connected company was:

	1988
R.L.Allen	
Inline Design Systems Limited	20,542
	=====