## FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 MARCH 2019

**FOR** 

PILOT HOUSEWARES (U.K.) LIMITED

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### PILOT HOUSEWARES (U.K.) LIMITED

## COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2019

**DIRECTORS:** A D Asher

S T K Cheung R Dorfman R May

**SECRETARY:** M Y S Thong

**REGISTERED OFFICE:** Unit H Daniels Way

Watnall Road Hucknall Nottinghamshire NG15 7LN

**REGISTERED NUMBER:** 01125023 (England and Wales)

**SENIOR STATUTORY AUDITOR:** Adrian Harby FCCA

AUDITORS: Lemans

Statutory Auditor 29 Arboretum Street Nottingham Nottinghamshire NG1 4JA

### BALANCE SHEET 31 MARCH 2019

		31.3.19		31.3.1	31.3.18	
	Notes	£	£	£	£	
FIXED ASSETS						
Tangible assets	4		1,231,327		1,257,162	
CURRENT ASSETS						
Stocks		1,796,566		1,883,122		
Debtors	5	1,106,581		1,145,367		
Cash at bank and in hand		106,124		79,978		
		3,009,271		3,108,467		
CREDITORS						
Amounts falling due within one year	6	3,798,248		2,700,261		
NET CURRENT (LIABILITIES)/ASSETS			(788,977)		408,206	
TOTAL ASSETS LESS CURRENT						
LIABILITIES			442,350		1,665,368	
CREDITORS						
Amounts falling due after more than one						
year	7				1,200,000	
NET ASSETS			442,350		465,368	
CADITAL AND DECEDVES						
CAPITAL AND RESERVES	9		2 160 247		2 160 247	
Called up share capital	9		2,160,247		2,160,247	
Retained earnings			(1,717,897)		(1,694,879)	
SHAREHOLDERS' FUNDS			442,350		465,368	

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

In accordance with Section 444 of the Companies Act 2006, the Statement of Income and Retained Earnings has not been delivered.

The financial statements were approved by the Board of Directors on 11 June 2019 and were signed on its behalf by:

R Dorfman - Director

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

### 1. STATUTORY INFORMATION

Pilot Housewares (U.K.) Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

### 2. ACCOUNTING POLICIES

### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements have been drawn up on a going concern basis given that the group to which this company belongs has confirmed that it will continue to provide sufficient funding both directly and indirectly for the foreseeable future and for at least 12 months from the date of approval, in order for liabilities to be met as they fall due.

### **Turnover**

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property - 2% on cost

Plant and machinery - 20% on cost and 10% on cost

Fixtures and fittings - 33% on cost, 20% on cost and 10% on cost

### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all costs incurred in bringing each product to its present location and condition which includes invoice cost plus freight and duty. Stock is valued using a first in first out basis. Net realisable value is based on estimated selling price less any further costs expected to be incurred to disposal.

### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2019

### 2. ACCOUNTING POLICIES - continued

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

### **Operating leases**

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

### 3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 9 (2018 - 9).

## 4. TANGIBLE FIXED ASSETS

TAINGIBLE FIXED ASSETS	Freehold property	Plant and machinery	Fixtures and fittings	Totals
COST	£	£	£	£
At 1 April 2018	1,232,063	37,786	323,641	1,593,490
Additions	, , , , , , , , , , , , , , , , , , ,	6,860	16,935	23,795
Disposals	-	-	(50,399)	(50,399)
At 31 March 2019	1,232,063	44,646	290,177	1,566,886
DEPRECIATION		_		_
At 1 April 2018	75,794	26,224	234,310	336,328
Charge for year	14,141	1,666	14,806	30,613
Eliminated on disposal	<u></u>	<u>-</u>	(31,382)	(31,382)
At 31 March 2019	89,935	27,890	217,734	335,559
NET BOOK VALUE				
At 31 March 2019	1,142,128	16,756	72,443	1,231,327
At 31 March 2018	1,156,269	11,562	89,331	1,257,162

Included in land and buildings is freehold land at cost of £525,000 (2018- £525,000) which is not depreciated.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2019

5.	DEBTORS: A	AMOUNTS FALLING DUE WITH	IN ONE YEAR		
				31.3.19	31.3.18
	T1-1-1-1-			£	£
	Trade debtors	d by group undertakings		1,058,584 294	1,060,540 183
	Other debtors			47,703	84,644
				1,106,581	1,145,367
6.	CDEDITOD	S: AMOUNTS FALLING DUE WIT	PUIN ONE VEAD		
U.	CKEDITOK	s. AMOUNTS PALLING DUE WIT	THIN ONE LEAK	31.3.19	31.3.18
				£	£
	Trade creditor	rs .		70,019	35,227
		d to group undertakings		3,365,607	2,517,023
		y and other taxes		117,761	27,922
	Accrued expe	nses		244,861	120,089
				3,798,248	2,700,261
_	CREDITORS	S: AMOUNTS FALLING DUE AFT	TER MORE THAN ONE		
7.	YEAR				
				31.3.19	31.3.18
				£	£
	Amounts owe	d to group undertakings			1,200,000
8.	SECURED D	DEBTS			
	The following	secured debts are included within cre	ditors:		
				21.2.10	21.2.10
				31.3.19 £	31.3.18 £
	Owed to grou	p undertakings		1,200,000	1,200,000
	5				
	The loan is se	cured by a legal charge on the compan	y's freehold property dated 28th Febru	uary 2012.	
9.	CALLED UP	SHARE CAPITAL			
		ed and fully paid:		21.2.10	21.2.10
	Number:	Class:	Nominal value:	31.3.19 £	31.3.18 £
	2,160,247	Ordinary shares	value: £1	2,160,247	t 2,160,247
		•			, <u>,</u>
10	DISCLOSUE	DE LINDED SECTION 444/5D) OF T	PHIL COMBANIES ACT 2006		

## 10. DISCLOSURE UNDER SECTION 444(5B) OF THE COMPANIES ACT 2006

The Report of the Auditors was unqualified.

Adrian Harby FCCA (Senior Statutory Auditor) for and on behalf of Lemans

## 11. COMMITMENTS, GUARANTEES AND CONTINGENCIES

Total amount of commitments, guarantees and contingencies is £2,226,558 (2018 £2,302,809).

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2019

### 12. RELATED PARTY TRANSACTIONS

At the year end, the company owed Herald Houseware Limited a group company £2,165,607 (2018 £2,517,023). Transactions during the year with Herald Houseware Limited included purchases of £3,941,031 (2018 £4,629,875). At the year end Zeon Limited a group company owed the company £294 (2018 £183). Transactions during the year with Zeon Limited included sales of £2,861 (2018 £1,945).

In addition to the above, also included in creditors is a loan from Herald Group Limited amounting to £1,200,000 (2018 £1,200,000). Interest on the loan has been waived during the year. The loan is secured by a legal charge on the freehold property dated 28th February 2012.

### 13. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The company is a subsidiary of Herald Group Limited incorporated in the British Virgin Islands, which regards Herald Holdings Limited, a company incorporated in Bermuda, as its ultimate parent company. The accounts for Herald Holdings Limited are publicly available as group accounts can be obtained from Clarendon House, Church Street, Hamilton, HM 11, Bermuda.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.