## REPORT AND ACCOUNTS 2ND OCTOBER, 1977

DIRECTORS

C.D. Lindley, F.H.C.I.M.A. - Chairman and Managing

R.K. Ackerman

P. Coates

P. Gee, F.C.C.A.

SECRETARY

P. Gee, F.C.C.A.

REGISTERED OFFICE

Provincial House,

Northgate, Gloucester, GL1 2AJ.

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#### REPORT OF THE DIRECTORS

The Airectors present their Roport together with the Audited Accounts of the Company for the fifty-two weeks ended 2nd October, 1977.

#### Results

A summary of the results of the trading for the period is given on page 5. The Directors recommend that no dividend be paid for the period (1976 £73,577).

In the opinion of the Directors satisfactory arrangements have been concluded to provide sufficient finance to complete the Company's existing development programme.

#### Principal Activities

The principal activities of the Company are the development and operation of Motorway Service Areas, the operation of Roadside Restaurants and Petrol Stations and the provision of Specialist Architectural Services.

#### Directors

The under-mentioned were Directors of the Company during the period under review and continue in office unless otherwise noted:-

```
C.D. Lindley - Managing
R.K. Ackerman
P. Coates
             - Appointed 7th December, 1976
P. Gee
J.F.P. Avery - Resigned 31st October, 1977
             - Resigned 31st October,
                                       1977
J. Daly
                                       1977
M.D. Golder - Resigned 18th April,
                                       1977
             - Resigned 31st October,
F. Knights
             - Resigned 31st October,
G. Sweet
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There were no Directors' shareholdings throughout the period. The Directors' participated in the Company's Share Option Scheme details of which are given later in this Report.

In accordance with the Articles of Association, R.K. Ackerman retires from the Board by rotation and, being eligible, offers himself for re-election.

#### Exports

There were no direct exports during the period.

## Fixed Assets

Acquisitions and Disposals during the period are detailed in Note 5 to the Accounts.

## Employees and Their Remuneration

The average number of persons including part time workers employed by the Company in each week was 472 and their aggregate remuneration was £865,778.

## Change of Name

The name of the Company was changed from Galleon Roadchef Limited to Roadchef Limited on 15th February, 1978.

## Share Option Scheme

The Company at an Extraordinary General Meeting on 16th October, 1974 adopted a Share Option Scheme which gave Senior Employees and Directors the opportunity to purchase shares in the Company. At 31st October, 1977 options remaining in issue giving the right to purchase shares at £1 each during the next five years were as follows:-

C.D. Lindley	48,000
R.K. Ackerman	10,000
P. Coates	10,000
P. Gee	26,000

# REPORT OF THE DIRECTORS (Continued)

## Holding Company

At the date of the Balance Sheet the Company's ultimate controlling shareholder was Galleon World Travel Association Limited. L.C.I. Group Limited (Formerly L.C.I. (Concessions) Ltd.) became the ultimate controlling shareholder on 21st October, 1977.

## Auditors

The Auditors, Edmund R. Gibbs & Co. are willing to be re-appointed in accordance with Section 14 of the Companies Act, 1976.

Appleby & Wood resigned as joint Auditors on the 26th September, 1977 and confirmed there were no circumstances connected with their resignation which should be reported to members or creditors.

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P. Gce

Secretary

14th April, 1978.

# REPORT OF THE AUDITORS TO THE MEMBERS OF ROADCHEF LIMITED

In our opinion the Accounts and Notes set out on pages 4 to 10, which have been prepared on the historical cost convention as modified to include the revaluation of Leasehold and Development Contracts give, on this basis, a true and fair view of the state of the Company's affairs at 2nd October, 1977 and of the loss and source and application of funds for the period ended on that date, and comply with the Companies Acts 1948 and 1967.

46 St. Giles', Oxford, OX1 3LT Edmund R. Gibbs & Co.
CERTIFIED ACCOUNTANTS

14th April, 1978

# BALANCE SHEET AT 2ND OCTOSER, 1917

1976		SHARE CAPITAL Authorised			
£2,500,000		2,500,000 Ordinary Shares of S	El ench		000,000
1,035,435 470		Issued  1,035,455 Ordinary Shares of  0,400 Ordinary Shares of			1,035,455 470
1,035,905, 260,814 1,066,134		RESERVES CAPITAL GRANTS	(Note 2) (Note 3)		1,035,925 84,466 1,057,107
2,362,853		LOAN CAPITAL	(Note 1)		2,177,498 362,958 
22,713,936		CAPITAL EMPLOYED  Represented by:-			4,126,952
3,422,448 20,316		FIXED ASSETS GROUP BALANCES	(Hota 5) (Nota 6)		150,125
	174,656 296,329 4,605	CURRENT ASSETS Stocks Dobtors and Prepayments Cash in Hand		155,487 250,540 6,980	413,007
475,590		,			413,007
	12,850 1,025,269 129,472 36,827	CURRENT LIABILITIES  Hire Purchase Accounts  Creditors and Accrued Charg  Bank Overdraft  Proposed Dividend	es (Noto 7)	110,122 1,566,607 472,899	•
(1,204,418)					(2,149,628) £2,540,456
£2,713,936					

C.B. Lindley

P. Gee } DIRFO

} DURFCTORS

## RCAICHEF LIMITED

## . MOTIT AND LOSS ACCOUNT FOR THE FIFTY TWO WEEKS ENDED 2ND OCTOBER, 1977

1076								
24,683,681		TURNO	VER_				£8,16	52,707
244,817		TRADIN	G SURPLUS	(Note	8)		31	03,895
	38,712 51,520	LES3:	Interest Deprociation	(Note	9)	90,237 117,607		
90,232							20	07,844
154,585		PROF17	BEFORE EXCEPTIONAL ITEMS				,	96,051
-		LESS:	Excoptional items	(Note	10)		2	72,399
154,585							(1	76,348)
73,577		LESS:	Distributions	(Note	11)			-
81,008							(1	76,348)
13,139		ADD:	Balance Brought Forward					94,147
£ 94,147		Surplu	ss/(Deficit) Carried Forward				2 (1	82,201)

#### HOADINGE LIMITED

#### NOTES TO ACCOUNTS 2ND OCTOBER, 1977

#### Accounting Policies

Accounts for the fifty-two weeks ended 2nd October. 1977 are prepared on the historical cost basis of accounting, modified to include the revaluation of the leasehold property and Development Contracts in accordance with the details at the foot of Note 5 to the accounts. The following specific accounting policies have been selected and consistently applied in order to present fairly the results and financial position of the Company.

#### (a) Fixed Assets

Freehold land and buildings are not depreciated.

Leasehold buildings are written off over the period of the lease.

Furniture, Fittings and Equipment are depreciated on a straight line basis over their expected useful life.

Goodwill is written off over the period of the lease with which it is associated. Motor vehicles are depreciated at 25% per annum on a straight line basis. Development of Motorway Service Areas represents the costs incurred to date in designing, planning and construction and the revaluation of the Contracts for the Motorway Service Areas for which the Company has won tenders to build and operate and which are not yet fully trading. The total amount capitalised is transferred to the relevant Fixed Assets Accounts upon commencement of trading, and written off as detailed above, with effect from date of transfer.

Share Issue expenses will be written off over a period of five years commencing from the date the Company's existing development programme is completed.

#### (b) Stock

Stock is consistently valued at the lower of cost and net realisable value.

#### (c) Turnover

Turnover consists of the amount receivable from customers after deduction of Value Added Tax.

#### (d) Repairs and Renewals

Expenditure is written off in the period in which it is incurred.

#### (e) Exceptional Profits and Losses

Any exceptional profits and losses that might arise are shown separately in the Profit and Loss Account.

#### RESERVES

	<u>1977</u>	<u>1976</u>
Balance as at 3rd October, 1976 Add Undistributed Profit/(Loss) for Period	260,814 (176,348)	163,139 81,008
Share Premium Received	-	16,667
Balance as at 2nd October, 1977	£ 84,466	£260,814

Of the above balance £ NIL (1976 £94,147) is available for distribution to the members by way of dividend.

#### CAPITAL GRANTS

Capital Grants are amounts received as contributions towards the development costs of the Company's Motorway Service Areas. In addition to the actual capital grants received, the Company has the benefit of free maintenance and replacement of forecourt equipment, the value of which will increase in later years. Grants are written off over ten years.

The Company can at its own option terminate certain of the agreements after five, ten or fifteen years. In the event of the Company exercising its option this termination would necessitate the repayment of a proportion of the original grant received. The first option to break occurs in 1980.

## HOADSPEP EINTTED

#### hores to accounts at 260 october, 1977 (Continued)

#### 4. LOAN CAPITAL

than Capital is received via Subsidiary Companies and secured on the assets of the Company and the investment in Subsidiary Companies.

			197	<u>7_</u>	1976		
Repayable over 20 y Repayable over 20 y Repayable over 15 y Plus 1% (Maximum 1	oars & 10% wars & Busc	Rato	13	6,875 7,083 9,000	67,000 144,583 139,500		
			£36	2,058	£351,,083		
5. FIXED ASSETS	Freehold Land & Buildings	Loasehold Property Buildings (Short Term)	Fixtures and Fittings	Goodwill	Motor Vohicles	Develop- ment of Motorway Service Areas	TOTAL
Cost or valuation At 3rd October, 1976 Additions Less Disposals	30,000	2,360,408 80,441	493,097 324,021	11,543	53,928 25,041	534,710 389,451	3,463,686 818,954
Reallocation on Commencement of Trading		373,108	6,336	-		(378 ,444)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
At 2nd October, 1977	30,000	2,813,057	823,454	11,543	78,969	544,717	4,302,640
Depractation At 3rd October, 1976 On Disposals Charge for the Period	-	22,145 54,329	28,312 46,808	2,308	16,103 (3,157) 15,700		68,868 (3,157) 117,607
At 2nd Octobor, 1977	-	76,474	75,120	3,078	28,646		183,318
Written Down Value at 2nd October, 1977	30,000	2,737,483	748,334	8,465	50,323	544,717	4,119,322
Share Issue Expenses						TOTAL	7,630 £4,126,952

A valuation of the loaschold proporties and Development Contracts of the Company was made by the Directors on 1st January, 1975, which showed a surplus of £450,000.

It is estimated that if all of the revalued leasehold proporties and Development Contracts were sold for a consideration equal to the written up value, and the proceeds therefrom were not reinvested in replacement fixed assets, there would be a liability to Companies Capital Gains Tax in the region of £135,000 for which no provision has been made in the accounts.

#### 6. GROUP BALANCES

The Group Companies Balances on the Balance Sheet is made up as follows:-

	1977	1976
Investment in Subsidiaries	1,600	1,500
Amounts due from Subsidiaries	57,272	16,066
Lonna to Subsidiaries	40,000	40,000
Amount due from / (To) Holding Company	51,853	(36,750)
Amounts due to Subsidiaries	(600)	(500)
	£150,125	£ 20,316

#### NOTES TO ACCOUNTS AT 2ND OCTOBER, 1977 (Continued)

#### 7. BANK OVERDRAFT FACILITY

Th Company's Bank Overdraft facility is secured by a charge on the investment in Galleon Roadchef (Rownhums) Limited and Galleon Roadchef (Taunton) Limited.

#### 8. TRADING SURPLUS

9.

The trading surplus for the period is after charging/(crediting):-

	1977	<u> 1976</u> ·
Auditors Remuneration	6,000	3,300
Bank Deposit Interest	(380)	(406)
Capital Grants (Note 3)	(134,133)	(129,486)
INTEREST PAYABLE		
•	<u> 1977</u> ·	1976
Bank Interest and on Loans Repayable		
within 5 years	57,767	26,789
Other Interest	32,470	11,923
•	£ 90,237	£ 38,712
	······································	

#### O. EXCEPTIONAL ITEMS

The exceptional items shown on the profit and loss account are:-

Management Fee in respect of past services

250,000

Termination of Contracts of Director and Senior Executive

22,399

£272,399

## 1. DISTRIBUTIONS

ж	1977	1976
Interim Dividend of 3.675p per share on		•
1,000,002 shares paid 30th April, 1976	-	36,750
Final Dividend of 3.675p per share on		
1,035,435 shares paid 10th November, 1976	***	38,052 '
	w	74,802
Less Final Dividend Waived on 33,333 shares		1,225
		*****
	£ NIL	£ 73,577
• •		

## 2. CONTINGENT LIABILITIES

During 1976 the Building Contractor engaged to construct two of the Company's Motorway Service Areas went into Receivership and as a result a number of Sub-Contractors have taken legal action against the Company for recovery of sums due to them by the Main Building Contractor. The unresolved actions against the Company amount to £8,081. (1976 £27,158)

3.	CAPITAL COMMITMENTS AT 2ND OC	TOBER, 1977	1977	1976
	Authorised by Board not contr	acted for	E NIL	£166,000
	Contracted for	•	£100,000	£450,000

## NOTES TO ACCOUNTS AT 2ND OCTOBER, 1977 (Continued)

#### . SUDSIDIARY COMPANIES

Name of Companies - all incorporated in England	Percentage of issued share capital
Roadway Diners Limited 20,000 Ordinary Shares of £1 each fully paid	100%
Galleon Roadchef (Hamilton) Limited* 100 Ordinary Shares of £1 each fully paid	100%
Galleon Roadchef (Sandbach) Limited* 100 Ordinary Shares of £1 each fully paid	100%
Galleon Roadchef (Rownhams) Limited*++ 100 Ordinary Shares of £1 each fully paid	100%
Galleon Roadchef (Killington) Limited* 100 Ordinary Shares of £1 each fully paid	100%
Galleon Roadchef (Taunton) Limited*++ 100 Ordinary Shares of £1 each fully paid	100%
L.C.I. Management Limited* (previously Roadchef Ltd.) 100 Ordinary Shares of £1 each fully paid	100%

<sup>\*</sup> These Companies were not trading at 2nd October, 1977.

## DIRECTORS REMUNERATION

				<u>1977</u>	1976
Chairman				<u></u>	_
Highest Paid Dire	ctor			13,538	14,242
Other Directors					
	No. of I	irector	`s	,	
	1977	1976	; <b>)</b>		
£1-£2,500	2,	2	)		
£2,501-£5,000	=	-	)	30,133	26,097
£5,001-£7,500	1	_	)		
£7,501-£10,000	2	1	)		
£10,000-£12,500		1	)		
Contributions to	Pension Sch	iene		4,488	3,826
				£ 48,159	£ 44,165

In the period under review three Directors waived their entire salary, and, in accordance with Government pay policy, three other Directors did not receive increases due under their Contracts. The total involved amounted to £18,991. £11,500 was paid to a Director during the year as compensation for termination of his Contract.

#### LOAN TO OFFICER OF THE COMPANY

During the year a bridging loan totalling £15,000 was made to a Director of the Company to assist him to move home to the location of the Company's new Head Office; this loan was repaid before the Balance Sheet date.

<sup>++</sup>The Shares in Galleon Roadchef (Rownhams) Limited and Gallcon Roadchef (Taunton) Limited are held in the name of Barclays Nominees (Branches) Limited as security for the Company's Bank Overdraft facility.

# Statement of Source and Application of Funds for the period ended 2nd October, 1977

	1977 £	<u>1976</u> £
SOURCE OF FUNDS Profit before Exceptional Items Depreciation Exceptional Items (Profit)/Loss on Sale of Assets	96,051 117,607 (272,399) (242)	154,585 51,513
Disposal of Fixed Assets Increase in Loans Hire Purchase Finance Received Capital Grants Share Capital Share Premium	(58,983) 3,446 11,875 97,272 (9,027) 20	206,098 6,745 201,083 8,671 880,690 35,903 16,667
	£ 44,603	£1,355,857

## APPLICATION OF FUNDS

	£ 44,603	£1,355,857
Increase in Group Balances Increase/(Decrease) in Stocks Increase/(Decrease) in Debtors (Increase) in Creditors (Decrease)/Increase in Cas). and Bank	(341,052)	(241,777)
	(841,338)	(733,394)
	(45,789)	79,855
	(19,169)	95,069
	129,809	(27,248)
Dividends Paid	36,827	85,070
1,11	825,315	2,098,282
Fixed Assets	×	

## Statement of Source and Application of Funds for the period ended 2nd October, 1977

	1977 £	1976 £
SOURCE OF FUNDS		·
Profit before Exceptional Items	96,051	154,585
Depreciation	117,607	51,513
Exceptional Items	(272,399)	· <b>-</b>
(Profit)/Loss on Sale of Assets	(242)	-
		P*************************************
	(58,983)	206,098
Disposal of Fixed Assets	3,446	6,745
Increase in Loans	11,875	201,083
Hire Purchase Finance Received .	97,272	8,671
Capital Grants	(9,027)	880,690
Share Capital	20	35,903
Share Premium	~	16,667
	<del></del>	
,	£ 44,603	£1,355,857
		*

## APPLICATION OF FUNDS

	per-manual bulk trains dear for the per-manual	
	£ 44,603	£1,355,857
	H-4: -4: -4: 4: 4: 4:	
(Decrease)/Increase in Cas). and Bank	(341,052)	(241,777)
(Increase) in Creditors	(541,338)	(733,394)
Increase/(Decrease) in Debtors	(45,789)	79,855
Increase/(Decrease) in Stocks	(19,169)	95,069
Increase in Group Balances	129,809	(27,248)
Dividends Paid	36,827	85,070
Fixed Assets	825,315	2,098,282