International Herald Tribune Limited

Company Registration No. 01106659

Director's report and financial statements

For the period ended 30 December 2012

MONDAY



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COMPANY INFORMATION

Director

S Dunbar Johnson

Company secretary

P Falconer

Registered number

01106659

Registered office

2nd Floor

1 New Oxford Street

London WC1A 1NU

Independent auditor

Mazars LLP

Chartered Accountants & Statutory Auditor

Tower Bridge House St Katharine's Way

London E1W 1DD

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DIRECTOR'S REPORT FOR THE PERIOD ENDED 30 DECEMBER 2012

The director presents his report and the financial statements for the period ended 30 December 2012.

Director's responsibilities statement

The director is responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The director is responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements and other information included in Director's Reports may differ from legislation in other jurisdictions

Principal activities

The principal activities of the company continued to be to act as an advertising sales agency for its parent undertaking, International Herald Tribune SAS, which publishes the daily international newspaper. The International Herald Tribune, and to organise international conferences.

Director

The director who served during the period was

S Dunbar Johnson

DIRECTOR'S REPORT FOR THE PERIOD ENDED 30 DECEMBER 2012

Future developments

The company will seek to minimise adverse impacts on the environment from its activities, whilst continuing to address health, safety and economic issues. The company has complied with all applicable legislation and regulations.

Financial instruments

The director considers the company's exposure to price risk, credit risk, liquidity risk and cash flow risk to be low, and considers information relating to company's financial risk management objectives and policies to be immaterial for the assessment of assets, liabilities, financial position and profit and loss of the company

Provision of information to auditor

The director at the time when this director's report is approved has confirmed that.

- so far as that director is aware, there is no relevant audit Information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditor in connection with preparing its report and to establish that the company's auditor is aware of that information

Auditor

The auditor, Mazars LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

In preparing this report, the director has taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006

This report was approved by the board and signed on its behalf

S Dunbar Johnson

Director

Date 26-09-2013

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF INTERNATIONAL HERALD TRIBUNE LIMITED

We have audited the financial statements of International Herald Tribune Limited for the period ended 30 December 2012 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Respective responsibilities of director and auditor

As explained more fully in the Director's Responsibilities Statement set out on page 1, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors. This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc.org uk/auditscopeukprivate

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 December 2012 and of its profit for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on the other matter prescribed by the Companies Act 2006

In our opinion the information given in the Director's Report for the financial period for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF INTERNATIONAL HERALD TRIBUNE LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit, or
- the director was not entitled to take advantage of the small companies' exemption in preparing the Director's Report

Elisabeth Naxwell

Elisabeth Maxwell (Senior Statutory Auditor)

for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

Tower Bridge House St Katharine's Way London

Date

E1W 1DD

30th September 2013

PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30 DECEMBER 2012

	Note	53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
Turnover	1,2	5,469,216	5,033,282
Administrative expenses		(5,257,134)	(4,499,440)
Operating profit	3	212,082	533,842
Interest receivable and similar income		145	135
Profit on ordinary activities before taxation		212,227	533,977
Tax on profit on ordinary activities	6	(75,866)	(144,696)
Profit for the financial period	11	136,361	389,281
Tax on profit on ordinary activities		(75,866)	(144,69

All amounts relate to continuing operations.

There were no recognised gains and losses for 2012 or 2011 other than those included in the profit and loss account

The notes on pages 7 to 15 form part of these financial statements

Registered number 01106659

BALANCE SHEET AS AT 30 DECEMBER 2012

		;	30 December 2012		25 December 2011
	Note	£	£	£	
Fixed assets					
Tangible assets	7		339,465		54,849
Current assets					
Debtors	8	1,223,129		671,602	
Cash at bank and in hand		642,205		529,266	
		1,865,334		1,200,868	
Creditors: amounts falling due within one year	9	(2,058,988)		(846,267)	
Net current (llabilities)/assets			(193,654)		354,601
Net assets			145,811		409,450
Capital and reserves					
Called up share capital	10		5,000		5,000
Profit and loss account	11		140,811		404,450
Shareholders' funds	12		145,811		409,450

The financial statements were approved and authorised for issue by the board and were signed on its behalf by

S Dunbar Johnson

Director

Date 26.09.2013

The notes on pages 7 to 15 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

1. Accounting Policies

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

1.2 Going concern

The financial statements have been prepared on a going concern basis. The directors have considered a period of twelve months from the date of the signed audit report in assessing that this is an appropriate basis.

1.3 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1

1.4 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the period, exclusive of Value Added Tax and trade discounts

1 5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Short term leasehold property

Motor vehicles
Fixtures & fittings
Office equipment

- 20% straight line
20% straight line
20% straight line
33% straight line

1.6 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

1 Accounting Policies (continued)

1.7 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the profit and loss account.

1.8 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the period

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

2.	Turnover		
	An analysis of turnover by class of business is as follows		
		53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
	Advertising commissions Conferences Other income	3,623,837 1,790,700 54,679	3,465,631 1,567,651
		5,469,216	5,033,282
	An analysis of turnover by geographical market is as follows		
		2012 £	2011 £
	United Kingdom Europe Middle East Africa Asia America	3,983,114 733,790 114,237 37,518 328,306 272,251	236,006 3,899,734 131,756 11,378 78,088 676,320
	Total	5,469,216	5,033,282
3.	Operating profit		
	The operating profit is stated after charging/(crediting)		
		53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
	Depreciation of tangible fixed assets: - owned by the company Difference on foreign exchange Operating leases - land and buildings Operating lease rentals - other	59,101 41,821 91,411 9,246	36,126 20,998 91,818 6,297

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

4.	Auditor's remuneration		
		53 weeks endød 30 December 2012 £	52 weeks ended 25 December 2011 £
	Fees payable to the company's auditor and its associates for the audit of the company's annual accounts Fees payable to the company's auditor in respect of Taxation compliance services All taxation services not included above All other non-audit services not included above	22,045 2,500 500	23,045 2,500 500
5.	Staff costs		
	Staff costs were as follows		
		53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
	Wages and salaries Social security costs Other pension costs	2,178,894 240,672 145,588	2,224,627 232,336 136,678
		2,565,154	2,593,641
	The average monthly number of employees, including the director, d	luring the period was	as follows.
	Sales and advertising	53 weeks ended 30 December 2012 No. 19	52 weeks ended 25 December 2011 No. 18
	Editorial Marketing and research	6 12	3 10
		37	31

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

6 Taxation

	53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
Analysis of tax charge in the period		
UK corporation tax charge on profit for the period Adjustments in respect of prior periods	75,866 -	160,508 (15,812)
Tax on profit on ordinary activities	75,866	144,696

Factors affecting tax charge for the period

The tax assessed for the period is higher than (2011 - higher than) the standard rate of corporation tax in the UK of 24% (2011 - 265%) The differences are explained below:

	53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
Profit on ordinary activities before tax	212,227	533,977
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24% (2011 - 26 5%)	50,934	141,504
Effects of:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment Difference in treatment between depreciation and capital	18,018	15,278
allowances	5,373	3,726
Adjustments to tax charge in respect of prior periods Other differences leading to an increase (decrease) in the tax	-	(15,812)
charge	1,541	-
Current tax charge for the period (see note above)	75,866	144,696

Factors that may affect future tax charges

There were no factors that may affect future tax charges.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

7.	Tangible fixed assets				
		Short term leasehold property £	Motor vehicles £	Fixtures & fittings £	Office equipment £
	Cost				
	At 26 December 2011 Additions Disposals	119,969 282,677 -	20,000 - (20,000)	87,496 53,634	35,460 7,406
	At 30 December 2012	402,646	-	141,130	42,866
	Depreciation				
	At 26 December 2011 Charge for the period On disposals	83,498 43,896 -	20,000 (20,000)	73,321 11,833 -	31,257 3,372
	At 30 December 2012	127,394	•	85,154	34,629
	Net book value	-			
	At 30 December 2012	275,252	-	55,976	8,237
	At 25 December 2011	36,471		14,175	4,203
					Total £
(Cost				
	At 26 December 2011 Additions Disposals				262,925 343,717 (20,000)
	At 30 December 2012			-	586,642
	D1-41			-	<u> </u>
(Depreciation At 26 December 2011 Charge for the period On disposals				208,076 59,101 (20,000)
,	At 30 December 2012			_	247,177
ŀ	Vet book value				
-	At 30 December 2012				339,465
,	At 25 December 2011			=	54,849

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

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8.	Debtors		
		2012 £	2011
	Trade debtors		£
	Amounts owed by group undertakings	730,194	380,083
	Corporation tax repayable	152,932	119,856
	Other debtors	- 88,881	97,801
	Prepayments and accrued income	251,122	73,862
		207,122	75,002
		1,223,129	671,602
			077,002
9.	Creditors [,]		
•	Amounts falling due within one year		
	Hours Carring God Willim Offic Your		
		2012	2011
		£	£
	Trade creditors	145,847	54,223
	Amounts owed to group undertakings	846,577	4,830
	Corporation tax	4,294	144,443
	Social security and other taxes	64,048	71,503
	Other creditors	8,806	<u> </u>
	Accruals and deferred income	989,416	571,268
		2,058,988	846,267
10.	Share capital		
		2012	2011
		£	3
	Authorised, allotted, called up and fully paid		
		5.000	5.000
	5,000 Ordinary shares of £1 each	5,000	5,000
11	Reserves		
••	110001100		
			Profit and
			loss account
			£
	At 26 December 2011		404,450
	Profit for the period		136,361
	Dividends (Note 13)		(400,000)
	At 30 December 2012		140,811
	 		

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

12	Reconciliation of movement in shareholders' funds		
		30 December 2012 £	25 December 2011 £
	Opening shareholders' funds Profit for the period Dividends (Note 13)	409,450 136,361 (400,000)	1,020,169 389,281 (1,000,000)
	Closing shareholders' funds	145,811	409,450
13.	Dividends		
		53 weeks ended 30 December 2012 £	52 weeks ended 25 December 2011 £
	Dividends paid on equity capital	400,000	1,000,000

On 21 December 2012 (2011, 20 December 2011) and in order to facilitate cleaning intercompany debtor balances, a dividend of £400,000 (2011, £1,000,000) was declared by the company, being £80 (2011 £200) per share

14. Pension commitments

The company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £145,588 (2011 - £136,678).

15. Operating lease commitments

At 30 December 2012 the company had annual commitments under non-cancellable operating leases as follows

	Land and buildings			Other
	2012	2011	2012	2011
	T.	Ł	£	E,
Expiry date.				
Between 2 and 5 years	141,979	109,135	3,036	3,036
After more than 5 years	•	•	2,785	-

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 DECEMBER 2012

16. Related party transactions

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company

17 Ultimate parent undertaking and controlling party

The immediate parent company is International Herald Tribune SAS, incorporated in France, and the ultimate parent company is the The New York Times Company, incorporated in the United States

The parent company of the smallest group to include the company in its consolidated financial statements is International Herald Tribune SAS, a company incorporated in France

The parent company of the largest group to include the company in its consolidated financial statements is The New York Times Company and financial statements can be obtained from its website www nytco com