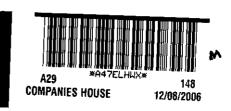
# **JLA Limited**

Report and Accounts 31 October 2005



# OFFICERS AND PROFESSIONAL ADVISERS

The Board of Directors J Laithwaite

S R Laithwaite G S Wilkinson R H Logan S M Burrows R C Cardis Y Bateman D Lilley J H Swailes

**Company Secretary** 

G S Wilkinson

Registered Office

Meadowcroft Lane Halifax Road Ripponden West Yorkshire HX6 4AJ

**Auditors** 

Rees Pollock

35 New Bridge Street

London EC4V 6BW

**Bankers** 

Barclays Bank plc

1 Park Row Leeds LS1 5WU

**Solicitors** 

Ford & Warren Westgate Point Westgate

Leeds LS1 2AX

**Registered Number** 

1094178

### **DIRECTORS' REPORT**

The directors present their report and the accounts of the company for the year ended 31 October 2005.

### Principal activities and business review

The principal activity of the company during the year under review was the supply of laundry equipment, related parts and maintenance service.

# Results and dividends

The trading results for the year and the company's financial position at the end of the year are shown in the attached accounts.

The directors have not recommended a dividend.

#### Directors

The directors who served the company during the year were as follows:

J Laithwaite

S R Laithwaite

G S Wilkinson

R H Logan

S M Burrows

R C Cardis

Y Bateman

D Lilley

J H Swailes

D Moorcroft

(Appointed 12 July 2005)

D Cruddas

(Served from 31 January 2005 to 21 June 2005)

Interests of the directors who are also directors of Vanilla Group Limited, the ultimate parent company, are disclosed in that company's directors' report.

D Moorcroft resigned as a director on 14 November 2005.

### Directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those accounts, the directors are required to:

- select suitable accounting policies, as described on pages 8 to 9, and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# DIRECTORS' REPORT (continued)

# **Auditors**

A resolution to re-appoint Rees Pollock as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

BY ORDER OF THE BOARD

f William

G S Wilkinson Company Secretary

2 August 2006



Chartered Accountants

35 New Bridge Street London EC4V 6BW Telephone 020 7778 7200 Fax 020 7329 6408

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF JLA LIMITED

We have audited the accounts on pages 5 to 17 which have been prepared under the historical cost convention, as modified by the revaluation of freehold property and the accounting policies set out on pages 8 to 9.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described on page 2, the company's directors are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

### **Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 October 2005 and of its loss for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

Rees Pollock Chartered Accountants Registered Auditors

Rees P. Worls

9 August 2006

# JLA Limited

# PROFIT AND LOSS ACCOUNT for the year ended 31 October 2005

N	lote	2005 £	2004 £
TURNOVER	2	21,760,120	19,362,258
Cost of sales		(17,942,635)	(15,100,357)
GROSS PROFIT		3,817,485	4,261,901
Administrative expenses		(2,659,308)	(3,276,928)
OPERATING PROFIT	3	1,158,177	984,973
Profit on disposal of discontinued operations		_	300,000
		1,158,177	1,284,973
Income from shares in group undertakings	6	36,665	_
Amounts written off investments Interest payable and similar charges	8 9	(36,665) (1,225,474)	(1,025,973)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	Ī	(67,297)	` <u> </u>
Tax on (loss)/profit on ordinary activities	10	(6,005)	(117,083)
(LOSS)/RETAINED PROFIT FOR THE FINANCIAL YEAR		(73,302)	141,917
Balance brought forward		919,737	664,760
Transfer from revaluation reserve		13,315	113,060
Balance carried forward		859,750	919,737

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

The notes on pages 8 to 17 form part of these accounts.

# NOTE OF HISTORICAL COST PROFITS AND LOSSES for the year ended 31 October 2005

# NOTE OF HISTORICAL COST PROFITS AND LOSSES

	2005 £	2004 £
Reported (loss)/profit on ordinary activities before taxation	(67,297)	259,000
Difference between a historical cost depreciation charge and the actual charge calculated on the revalued amount	13,315	12,356
Historical cost (loss)/profit on ordinary activities before taxation	(53,982)	271,356
Historical cost (loss)/profit for the year retained after taxation and dividends	(59,987)	154,273

The notes on pages 8 to 17 form part of these accounts.

# BALANCE SHEET at 31 October 2005

	Note	£	2005 £	2004 £
FIXED ASSETS				
Tangible assets	11		3,510,210	4,144,729
Investments	12		10,000	46,665
			3,520,210	4,191,394
CURRENT ASSETS				
Stocks	13	3,521,194		3,242,069
Debtors	14	20,168,334		21,993,359
Cash at bank		77,752		368,879
		23,767,280		25,604,307
CREDITORS: amounts falling due within one year	16	24,579,156		26,650,122
NET CURRENT LIABILITIES			(811,876)	(1,045,815)
TOTAL ASSETS LESS CURRENT LIABILITIES			2,708,334	3,145,579
CREDITORS: amounts falling due after more than one	2			
year	17		1,233,523	1,597,466
			1,474,811	1,548,113
CAPITAL AND RESERVES				
Called-up equity share capital	23		150,000	150,000
Revaluation reserve	24		465,061	478,376
Profit and loss account			859,750	919,737
SHAREHOLDERS' FUNDS	25		1,474,811	1,548,113

R H Logan Director

2 August 2006

for the year ended 31 October 2005

### 1. ACCOUNTING POLICIES

### Basis of accounting

The accounts have been prepared under the historical cost convention, modified to include the revaluation of freehold property, and in accordance with applicable accounting standards.

### Consolidation

The company was, at the end of the year, a wholly-owned subsidiary of another company incorporated in the EEC and in accordance with section 228 of the Companies Act 1985, is not required to produce, and has not published, consolidated accounts.

#### Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the accounts on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement.

### Related parties transactions

The company is a wholly owned subsidiary of Vanilla Group Limited, the consolidated accounts of which are publicly available. Accordingly, the company has taken advantage of the exemption in FRS 8 from disclosing transactions with members or investees of the Vanilla Group Limited group.

### Turnover

The turnover shown in the profit and loss account represents the value of goods and services provided during the year, stated net of value added tax.

### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold property – 2% on revalued amount

Fixtures & fittings — 8 years

Motor vehicles — 3 – 4 years

Improvement expenditure — 5 years

An amount equal to the excess of the annual depreciation charge on revalued assets over the notional historical cost depreciation charge on those assets is transferred annually from the revaluation reserve to the profit and loss reserve.

#### Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowances for obsolete and slow moving items. Costs include all direct expenditure.

for the year ended 31 October 2005

### 1. ACCOUNTING POLICIES (continued)

### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account at a constant rate of charge on the balance of capital repayments outstanding.

### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease.

### Pension costs

The company participates in a group money purchase pension scheme together with the other subsidiaries of Vanilla Group Limited. Contributions payable for the year in respect of the company's employees are charged to the profit and loss account.

### **Deferred taxation**

Deferred taxation is provided on all timing differences, without discounting, calculated at the rate at which it is estimated that tax will be payable, except where otherwise required by accounting standards.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. All exchange differences are taken to the profit and loss account.

### 2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company and arise wholly within the United Kingdom.

### 3. OPERATING PROFIT

Operating profit is stated after charging:

	2005	2004
	£	£
Depreciation of owned fixed assets	697,569	425,621
Depreciation of assets held under hire purchase agreements	175,899	388,924
Loss on disposal of fixed assets	59,273	15,994
Auditors' remuneration		
- as auditors	51,500	39,750
Operating lease costs:		
- vehicles	102,056	_

5.

6.

# NOTES TO THE ACCOUNTS

for the year ended 31 October 2005

# 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2005 No.	2004
Selling and production	<b>No</b> 157	<b>No</b> 148
Administration	59	52
Management	10	10
Research	5	_
	<u>231</u>	210
The aggregate payroll costs of the above were:		
The aggregate payron costs of the above were.	2005	2004
	£	£
Wages and salaries	9,024,186	7,198,841
Social security costs	1,025,899	830,442
Other pension costs	319,919	188,973
	10,370,004	8,218,256
DIRECTORS' EMOLUMENTS		
	2005	2004
Emoluments	£ 1,449,793	1,735,810
Value of company pension contributions to money purchase	-0.1-0	***
schemes	38,128	26,994
Emoluments of highest paid director:		
	2005	2004
	£	£
Total emoluments (excluding pension contributions)	278,146	926,615
Value of company pension contributions to money purchase schemes	6,481	7,208
	284,627	933,823
The number of directors who accrued benefits under company pens	ion schemes was	s as follows:
	2005	2004
	No	No
Money purchase schemes	4	4
	***	
INCOME FROM SHARES IN GROUP UNDERTAKINGS		
	2005	2004
	£	£
Income from group undertakings	36,665	

for the year ended 31 October 2005

# 7. ADMINISTRATIVE EXPENSES

Certain administrative expenses, such as wages and salaries, are borne by the company and recharged to other group companies by way of a management recharge.

### 8. AMOUNTS WRITTEN OFF INVESTMENTS

		2005 £	2004 £
	Amounts written off investments	36,665	
9.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2005 £	2004 £
	Interest payable on bank borrowing Finance charges	1,196,678 28,796	995,704 30,269
		1,225,474	1,025,973
10.	TAXATION ON ORDINARY ACTIVITIES		
	(a) Analysis of charge in the year		
		2005 £	2004 £
	Current tax In respect of the year: UK Corporation tax based on the results for the year at 30% (2004 - 30%)	70,666	117,083
	Total current tax	70,666	117,083
	Deferred tax Origination and reversal of timing differences	(64,661)	_
	Tax on (loss)/profit on ordinary activities	6,005	117,083

for the year ended 31 October 2005

# 10. TAXATION ON ORDINARY ACTIVITIES (continued)

# (b) Factors affecting current tax charge

The tax assessed on the (loss)/profit on ordinary activities for the year differs from the standard rate of corporation tax in the UK of 30% (2004 - 30%).

	2005 £	2004 £
(Loss)/profit on ordinary activities before taxation	(67,297)	259,000
Profit on ordinary activities multiplied by rate of tax Effects of:	(20,189)	77,700
Expenses not deductible for tax purposes	44,055	46,658
Timing differences on fixed assets	57,923	(7,275)
Short term timing differences	63,723	_
Adjustments in respect of previous periods	(74,846)	_
Total current tax (note 10(a))	70,666	117,083

# 11. TANGIBLE FIXED ASSETS

	Freehold property £	Fixtures & fittings	Motor vehicles £	Improvement expenditure £	Total £
Cost or valuation					
At 1 November 2004	2,294,796	2,305,596	2,003,473	186,062	6,789,927
Additions	_	364,205	656,161	35,732	1,056,098
Disposals		-	(1,517,189)	_	(1,517,189)
At 31 October 2005	2,294,796	2,669,801	1,142,445	221,794	6,328,836
Depreciation					
At 1 November 2004	334,412	1,490,238	679,777	140,771	2,645,198
Charge for the year	46,604	357,278	445,171	24,415	873,468
On disposals	_	_	(700,040)	_	(700,040)
At 31 October 2005	381,016	1,847,516	424,908	165,186	2,818,626
Net book value					
At 31 October 2005	1,913,780	822,285	717,537	56,608	3,510,210
At 31 October 2004	1,960,384	815,358	1,323,696	45,291	4,144,729

for the year ended 31 October 2005

# 11. TANGIBLE FIXED ASSETS (continued)

In respect of freehold property stated at valuations, the comparable historical cost and depreciation values are as follows:

	2005 £	2004 £
Net book value at end of year	1,913,780	1,960,384
Historical cost	1,664,428	1,664,428
Depreciation: At 1 November 2004 Charge for year	182,421 33,289	149,132 33,289
At 31 October 2005	215,710	182,421
Net historical cost value: At 31 October 2005	1,448,718	1,482,007
At 1 November 2004	1,482,007	1,515,296

# Hire purchase agreements

Included within the net book value of £3,510,210 is £617,430 (2004 - £1,005,221) relating to assets held under hire purchase agreements. The depreciation charged to the accounts in the year in respect of such assets amounted to £175,899 (2004 - £388,924).

### 12. INVESTMENTS

	Subsidiary undertakings £
Cost At 1 November 2004 and 31 October 2005	197,191
Amounts written off At 1 November 2004 Written off in year	150,526 36,665
At 31 October 2005	187,191
Net book value At 31 October 2005 At 31 October 2004	$\frac{10,000}{46,665}$
11001 040004 000.	

The company owns 100% of the issued share capital of Mistcroft Limited, a non-trading company with aggregate capital and reserves of £10,000.

### 13. STOCKS

	2005	2004
	£	£
Finished goods and goods for resale	3,521,194	3,242,069

for the year ended 31 October 2005

# 14. DEBTORS

	2005	2004
	£	£
Trade debtors	1,476,680	1,354,516
Amounts owed by group undertakings	17,935,736	19,774,409
Other debtors	48,474	24,898
Prepayments and accrued income	642,783	839,536
Deferred taxation (note 15)	64,661	_
	20,168,334	21,993,359

### 15. DEFERRED TAXATION

The deferred tax included in the balance sheet is as follows:

	2005 £	2004 £
Included in debtors (note 14)	64,661	
The movement in the deferred taxation account during the year was:		
	2005	2004
	£	£
Profit and loss account movement arising during the year	64,661	_
Balance carried forward	64,661	_

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of:

	2005	2004
	£	£
Other timing differences	64,661	
	64,661	_

# 16. CREDITORS: amounts falling due within one year

	2005	2004
	£	£
Bank loans and overdrafts	956,835	768,410
Trade creditors	1,491,533	1,916,072
Amounts owed to group undertakings	19,955,830	21,693,704
Corporation tax	145,512	191,929
Other taxation and social security	323,967	379,267
Hire purchase agreements	304,420	394,954
Other creditors	408,670	70,758
Accruals and deferred income	992,389	1,235,028
	24,579,156	26,650,122

Other creditors include contributions payable of £215,537 arising from the company's participation in a group defined contribution pension scheme.

for the year ended 31 October 2005

### 17. CREDITORS: amounts falling due after more than one year

	2005	2004
	£	£
Bank loans and overdrafts	879,110	1,138,517
Hire purchase agreements	133,260	161,067
	1,012,370	1,299,584
Accruals and deferred income	221,153	297,882
	1,233,523	1,597,466

The bank loans and overdraft, both under and over one year, are secured by a fixed and floating charge over the assets of the company and legal mortgage on the deeds relating to the company's freehold property at Ripponden.

### 18. CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Creditors include finance capital which is due for repayment as follows:

	2005	2004
	£	£
Amounts repayable:		
In one year or less or on demand	159,838	169,248
In more than one year but not more than two years	159,838	169,248
In more than two years but not more than five years	479,514	507,744
In more than five years	239,758	423,123
	1,038,948	1,269,363

The company's bank loan is due for repayment over the 8 years to May 2012. Interest is payable at 1.5% above the base rate.

### 19. COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows:

	2005	2004
	£	£
Amounts payable within 1 year	304,420	394,954
Amounts payable between 2 and 5 years	133,260	161,067
	437,680	556,021

for the year ended 31 October 2005

#### 20. COMMITMENTS UNDER OPERATING LEASES

At 31 October 2005 the company had annual commitments under non-cancellable operating leases as set out below:

	Motor vehicles	
	2005	2004
	£	£
Operating leases which expire:		
Within 1 year	37,809	_
Within 2 to 5 years	215,828	-
	253,637	

### 21. CONTINGENCIES

The company makes use of bank facilities agreed on a group wide basis together with other companies under the control of Vanilla Group Limited, whereby each company guarantees the borrowings of the others. Full details of the group's assets and liabilities are disclosed in the accounts of Vanilla Group Limited.

### 22. RELATED PARTY TRANSACTIONS

J Laithwaite, S Laithwaite and G Wilkinson, directors of the company, are also directors of Laundry FM Partners Limited. As these directors are common to both parties they are considered to be related parties under FRS8.

Laundry FM Partners Limited have entered into an agreement with JLA Limited whereby JLA Limited provide maintenance and servicing on their laundry equipment. Included in the profit and loss account for the period is income of £395,244 (2004 - £114,917) in relation to this agreement.

### 23. SHARE CAPITAL

Authorised share capital:			
•		2005	2004
		£	£
150,000 Ordinary shares of £1 each		150,000	150,000
Allotted, called up and fully paid:	200#	200	

Timotica, canca up and rany paid.	2005	5	2004	ļ
	No	£	No	£
Ordinary shares of £1 each	150,000	150,000	150,000	150,000

for the year ended 31 October 2005

### 24. REVALUATION RESERVE

	2005	2004
	£	£
Balance brought forward	478,376	591,436
Transfer to the profit and loss account on realisation	(13,315)	(113,060)
Balance carried forward	465,061	478,376

# 25. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2005	2004	
	£	£	
(Loss)/profit for the financial year	(73,302)	141,917	
Opening equity shareholders' funds	1,548,113	1,406,196	
Closing equity shareholders' funds	1,474,811	1,548,113	

### 26. ULTIMATE PARENT COMPANY

The company's immediate and ultimate holding company is Vanilla Group Limited, which is incorporated in Great Britain and registered in England and Wales. Copies of the group accounts of Vanilla Group Limited are available from Companies House, Crown Way, Cardiff CF14 3UZ.