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Company Registration No. 945097 (England and Wales)

**HITACHI KOKUSAI ELECTRIC UK LIMITED**  
**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2009**

WEDNESDAY



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COMPANIES HOUSE

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## COMPANY INFORMATION

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<b>Directors</b>	M. Kato P. Roache
<b>Secretary</b>	P. Roache
<b>Company number</b>	945097
<b>Registered office</b>	Lynton House 7-12 Tavistock Square London WC1H 9LT
<b>Auditors</b>	Morley and Scott Lynton House 7-12 Tavistock Square London WC1H 9LT
<b>Business address</b>	Windsor House Queensgate Waltham Cross Herts EN8 7NX

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# HITACHI KOKUSAI ELECTRIC UK LIMITED

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# **HITACHI KOKUSAI ELECTRIC UK LIMITED**

## **DIRECTORS' REPORT**

***FOR THE YEAR ENDED 31 MARCH 2009***

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The directors present their report and financial statements for the year ended 31 March 2009.

### **Principal activities and review of the business**

The principal activity of the company is the development of new businesses in video communications and related areas.

The directors are satisfied with the performance of the business during the year.

### **Results and dividends**

The results for the year are set out on page 5.

Dividends were paid amounting to £2,108,571.

### **Directors**

The following directors have held office since 1 April 2008:

M. Kato

P. Roache

### **Auditors**

In accordance with the Company's Articles, a resolution proposing that Morley and Scott be reappointed as auditors of the company will be put at a General Meeting.

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## DIRECTORS' REPORT (CONTINUED)

**FOR THE YEAR ENDED 31 MARCH 2009**

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### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement of disclosure to auditor

(a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and

(b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

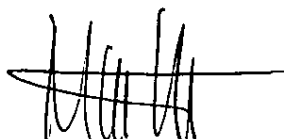
On behalf of the board



P. Roache

Director

12 June 2009



M. Kato

Director

12 June 2009

# **HITACHI KOKUSAI ELECTRIC UK LIMITED**

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE SHAREHOLDERS OF HITACHI KOKUSAI ELECTRIC UK LIMITED**

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We have audited the financial statements of Hitachi Kokusai Electric UK Limited on pages 5 to 15 for the year ended 31 March 2009. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of the directors and auditors**

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### TO THE SHAREHOLDERS OF HITACHI KOKUSAI ELECTRIC UK LIMITED

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#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2009 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

*Morley and Scott*  
Morley and Scott

Chartered Accountants  
Registered Auditor

*15 JUNE 2009*

Lynton House  
7-12 Tavistock Square  
London  
WC1H 9LT

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2009

	Notes	2009 £	2008 £
Turnover	2	783,452	560,661
Distribution costs		(387,182)	(214,683)
Administrative expenses		(345,656)	(237,947)
<b>Operating profit</b>	<b>3</b>	<b>50,614</b>	<b>108,031</b>
Other interest receivable and similar income	4	119,396	155,879
<b>Profit on ordinary activities before taxation</b>		<b>170,010</b>	<b>263,910</b>
Tax on profit on ordinary activities	5	(33,425)	(46,764)
<b>Profit for the year</b>	<b>12</b>	<b>136,585</b>	<b>217,146</b>

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.



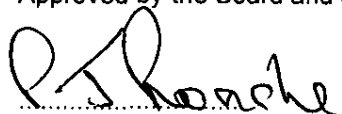
# HITACHI KOKUSAI ELECTRIC UK LIMITED

## BALANCE SHEET

AS AT 31 MARCH 2009

	Notes	2009 £	£	2008 £	£
<b>Fixed assets</b>					
Tangible assets	7		98,340		101,340
<b>Current assets</b>					
Debtors	8	135,215		211,423	
Cash at bank and in hand		1,183,907		2,962,674	
		<u>1,319,122</u>		<u>3,174,097</u>	
<b>Creditors: amounts falling due within one year</b>	9	<u>(219,370)</u>		<u>(105,359)</u>	
<b>Net current assets</b>			<u>1,099,752</u>		<u>3,068,738</u>
<b>Total assets less current liabilities</b>			<u><u>1,198,092</u></u>		<u><u>3,170,078</u></u>
<b>Capital and reserves</b>					
Called up share capital	11	125,000		125,000	
Profit and loss account	12	1,073,092		3,045,078	
<b>Shareholders' funds</b>	13	<u><u>1,198,092</u></u>		<u><u>3,170,078</u></u>	

Approved by the Board and authorised for issue on 12 June 2009



P. Roache  
Director



M. Kato  
Director

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 MARCH 2009

	£	2009 £	£	2008 £
<b>Net cash inflow from operating activities</b>		280,489		59,058
<b>Returns on investments and servicing of finance</b>				
Interest received	119,396		155,879	
<b>Net cash inflow for returns on investments and servicing of finance</b>		119,396		155,879
<b>Taxation</b>		(39,642)		(56,501)
<b>Capital expenditure</b>				
Payments to acquire tangible assets	(42,239)		(57,580)	
Receipts from sales of tangible assets	11,800		16,000	
<b>Net cash outflow for capital expenditure</b>		(30,439)		(41,580)
<b>Equity dividends paid</b>		(2,108,571)		(57,479)
<b>Net cash (outflow)/inflow before management of liquid resources and financing</b>		(1,778,767)		59,377
<b>(Decrease)/increase in cash in the year</b>		(1,778,767)		59,377

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 MARCH 2009

1	Reconciliation of operating profit to net cash inflow from operating activities	2009	2008
		£	£
	Operating profit	50,614	108,031
	Depreciation of tangible assets	33,779	40,705
	Profit on disposal of tangible assets	(340)	(6,804)
	Decrease/(increase) in debtors	76,208	(38,853)
	Increase/(decrease) in creditors within one year	120,228	(44,021)
	<b>Net cash inflow from operating activities</b>	<b>280,489</b>	<b>59,058</b>

2	Analysis of net funds	1 April 2008	Cash flow	Other non-cash changes	31 March 2009
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	2,962,674	(1,778,767)	-	1,183,907
	<b>Net funds</b>	<b>2,962,674</b>	<b>(1,778,767)</b>	<b>-</b>	<b>1,183,907</b>

3	Reconciliation of net cash flow to movement in net funds	2009	2008
		£	£
	(Decrease)/increase in cash in the year	(1,778,767)	59,377
	<b>Movement in net funds in the year</b>	<b>(1,778,767)</b>	<b>59,377</b>
	Opening net funds	2,962,674	2,903,297
	<b>Closing net funds</b>	<b>1,183,907</b>	<b>2,962,674</b>

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

**FOR THE YEAR ENDED 31 MARCH 2009**

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### **1 Accounting policies**

#### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention.

#### **1.2 Compliance with accounting standards**

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### **1.3 Turnover**

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### **1.4 Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Equipment & vehicles	Straight line over two to five years
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#### **1.5 Leasing**

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### **1.6 Pensions**

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### **1.7 Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### **2 Turnover**

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2009

3	Operating profit	2009 £	2008 £
	Operating profit is stated after charging:		
	Depreciation of tangible assets	33,779	40,705
	Loss on foreign exchange transactions	461	-
	Operating lease rentals	62,319	43,191
	and after crediting:		
	Profit on disposal of tangible assets	(340)	(6,804)
	Profit on foreign exchange transactions	-	(4)

### Auditors' remuneration

Fees payable to the company's auditor for the audit of the company's annual accounts  
Non-audit services

13,750	10,235
22,288	11,915
36,038	22,150

4	Investment income	2009 £	2008 £
	Bank interest	119,396	155,879
		119,396	155,879

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2009

5	Taxation	2009 £	2008 £
	<b>Domestic current year tax</b>		
	U.K. corporation tax	33,425	46,764
	<b>Current tax charge</b>	<u>33,425</u>	<u>46,764</u>
	<b>Factors affecting the tax charge for the year</b>		
	Profit on ordinary activities before taxation	<u>170,010</u>	<u>263,910</u>
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 28.00% (2008 - 30.00%)	<u>47,603</u>	<u>79,173</u>
	Effects of:		
	Non deductible expenses	1,335	(1,821)
	Depreciation add back	9,458	12,212
	Capital allowances	(3,147)	(13,743)
	Tax losses utilised	<u>(21,824)</u>	<u>(29,057)</u>
		<u>(14,178)</u>	<u>(32,409)</u>
	<b>Current tax charge</b>	<u>33,425</u>	<u>46,764</u>

The company has estimated losses of £ 329 (2008 - £ 78,270) available for carry forward against future trading profits.

6	<b>Dividends</b>		
	Ordinary dividend paid 26 June 2008	108,571	57,479
	Ordinary dividend paid 10 March 2009	2,000,000	-
		<u>2,108,571</u>	<u>57,479</u>

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2009

### 7 Tangible fixed assets

	Equipment & vehicles £
<b>Cost</b>	
At 1 April 2008	600,868
Additions	42,239
Disposals	(31,374)
At 31 March 2009	611,733
<b>Depreciation</b>	
At 1 April 2008	499,528
On disposals	(19,914)
Charge for the year	33,779
At 31 March 2009	513,393
<b>Net book value</b>	
At 31 March 2009	98,340
At 31 March 2008	101,340

8 Debtors	2009 £	2008 £
Amounts owed by parent and fellow subsidiary undertakings	60,349	107,462
Other debtors	33,351	65,251
Prepayments and accrued income	41,515	38,710
	135,215	211,423

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 MARCH 2009

9	Creditors: amounts falling due within one year	2009 £	2008 £
	Trade creditors	48,948	3,894
	Corporation tax	16,823	23,040
	Other taxes and social security costs	5,727	7,826
	Accruals and deferred income	147,872	70,599
		<u>219,370</u>	<u>105,359</u>

### 10 Pension and other post-retirement benefit commitments

#### Defined contribution

	2009 £	2008 £
Contributions payable by the company for the year	<u>4,092</u>	<u>3,973</u>

### 11 Share capital

	2009 £	2008 £
<b>Authorised</b>		
125,000 Ordinary shares of £1 each	<u>125,000</u>	<u>125,000</u>
<b>Allotted, called up and fully paid</b>		
125,000 Ordinary shares of £1 each	<u>125,000</u>	<u>125,000</u>

### 12 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 April 2008	3,045,078
Profit for the year	136,585
Dividends paid	(2,108,571)
Balance at 31 March 2009	<u>1,073,092</u>



# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2009

<b>13 Reconciliation of movements in shareholders' funds</b>	<b>2009</b>	<b>2008</b>
	<b>£</b>	<b>£</b>
Profit for the financial year	136,585	217,146
Dividends	(2,108,571)	(57,479)
Net (depletion in)/addition to shareholders' funds	(1,971,986)	159,667
Opening shareholders' funds	3,170,078	3,010,411
Closing shareholders' funds	1,198,092	3,170,078

### 14 Financial commitments

At 31 March 2009 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 March 2010:

	<b>Land and buildings</b>	
	<b>2009</b>	<b>2008</b>
	<b>£</b>	<b>£</b>
Operating leases which expire:		
In over five years	64,733	50,733

<b>15 Directors' emoluments</b>	<b>2009</b>	<b>2008</b>
	<b>£</b>	<b>£</b>
Emoluments for qualifying services	147,221	115,267
Company pension contributions to money purchase schemes	4,092	3,973
	151,313	119,240

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (2008 - 1).

# HITACHI KOKUSAI ELECTRIC UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2009

### 16 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

	2009 Number	2008 Number
Distribution staff	3	3
Administration staff	1	2
	<u>4</u>	<u>5</u>

#### Employment costs

	2009 £	2008 £
Wages and salaries	257,106	210,180
Social security costs	33,136	28,199
Other pension costs	4,092	3,973
	<u>294,334</u>	<u>242,352</u>

### 17 Control

The parent company is Hitachi Kokusai Electric Europe GmbH.

The ultimate parent company and ultimate controlling party is Hitachi Kokusai Electric Inc, a company incorporated in Japan.

### 18 Related party transactions

During the year the company charged Hitachi Kokusai Electric Europe GmbH £838,137 (2008: £673,880) for sales and marketing services.

At the year end the amount owed to the company by Hitachi Kokusai Electric Europe GmbH was £60,349 (2008: £87,462). At the year end the amount owed to the company from Hitachi Kokusai Electric Inc was £nil (2008: £20,000).