

Directors' regist and financial statements

For the year ended 31 December 1993

Registered number 920001



MANAGERE 107/07/94

## Directors' report and financial statements

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### Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 Desember 1993.

#### Principal activities

The principal activity of the company is the distribution of general pumps, involving sales, service, installation and repairs of fluid handling equipment.

#### **Business review**

The loss for the year before taxation was £61,049.

#### Proposed dividend

The directors do not recommend the payment of a dividend.

#### Significant changes in fixed assets

The movements in fixed assets during the year are set out in note 8 to the accounts.

#### Directors and directors' interests

The directors who have served during the year were as follows:

A Verder

J Kok

The directors who held office at the end of the financial year had no interests in the ordinary shares of the company.

A siz ors

In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG Peat Marwick as auditors of the company, is to be proposed at the forthcoming Annual General Meeting.

By order of the board

J Kok Director

White House Street
Jack Lane
LEEDS
LS10 IAD

18 March 1994

### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



1 The Embankment Neville Street Leeds LS1 4DW

### Auditors' report to the members of Thomas Matthews (Pumps) Limited

We have audited the financial statements on pages 4 to 12.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1993 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KAME MANUEZ

KPMG Peat Marwick Chartered Accountants Registered Auditors 18 March 1994

Profit and loss account for the year ended 31 December 1993

| •  | Note Continuing opera |             | tions             |
|--|-----------------------|-------------|-------------------|
|  |                       |             | Five months ended |
|  |                       | 4           | 3î December       |
|  |                       | 1993        | 1992              |
|  |                       | £           | £                 |
| Turnover                                     | 2                     | 1,439,037   | 727,203           |
| Cost of sales                                |                       | (1,275,379) | (627,813)         |
| Gross profit                                 |                       | 363,658     | 99,390            |
| Distribution costs                           |                       | (29,957)    | (17,761)          |
| Administrative expenses                      | v.                    | (376,944)   | (156,714)         |
| Trading loss                                 |                       | (43,243)    | (75,085)          |
| Interest payable and similar charges         | б                     | (17,806)    | (4,962)           |
| Loss on ordinary activities                  |                       |             |                   |
| before taxation                              | 2 <b>-</b> 5          | (61,049)    | (80,047)          |
| Tax on loss on ordinary activities           | 7                     |             | _                 |
| Retained loss for the financial period after |                       |             |                   |
| taxation                                     |                       | (61,049)    | (80,047)          |
| Retained loss brought forward                |                       | (91,142)    | (11,095)          |
| Retained loss carried forward                |                       | (152,191)   | (91,142)          |

The company has no gains or losses other than those recognised through the profit and loss account for the accounting period.

Balance sneet

| Note |           |   |                                      |   |
|------|-----------|---|--------------------------------------|---|
|      | £         | £   | £                                    | £   |
|      | ·         | ,   |                                      |   |
| 8    |           | 42,711  | <u>&gt;</u>                          | 59,533  |
|      |           |   |                                      |   |
| 9    | 95,348    |   | 167,124                              |   |
| 10   | 393,181   |   | 439,030                              |   |
|      | 1,906     |   | 368                                  |   |
|      | 490,435   |   | 596,522                              |   |
|      |           |   |                                      |   |
| 11.  | (567,708) |   | (733,949)                            |   |
|      |           | (77,273)  |                                      | (137,427)   |
|      |           |   |                                      | :   |
|      |           | (34,552)  |                                      | (77,894)  |
| 12   |           | (110,000)   |                                      | (5,619)   |
| 12   |           |   |                                      |   |
|      |           | (144,562)   |                                      | (83,513)  |
|      |           |   |                                      |   |
|      |           |   |                                      |   |
| 13   |           | •   |                                      | 6,000   |
| •    |           | •   |                                      | 1,629   |
|      |           | (152,191)   |                                      | (91,142)  |
|      |           | (144,562)   |                                      | (83,513)  |
|      |           |   |                                      |   |
|      |           | £  8  9 95,348 10 393,181 1,906 490,435  11 (567,708) | £ £ £  8 42,711  9 95,348 10 393,181 | £ £ £ £  8 42,711  9 95,348 167,724  10 393,181 429,030  1,906 368  490,435 596,522  11 (567,708) (733,949)  (77,273)  (34,552)  12 (110,000)  (144,562)  13 6,000  1,629 (152,191) |

These financial statements were approved by the board of directors on 18 March 1994 and were signed on its behalf by:

A Verder

Director

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Rasis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules. The financial statements have been prepared on a going concern basis which assumes the company will continue to trade, given the computed apport of the parent company. If the company were unable to trade, adjustments would have to be made to reduce the value of assets to their recoverable amount and to provide for any liabilities which might arise.

#### Fixed assets and depreciation

Depreciation is provided by the company to write off the cost less the estimated residual value of tangible fixed assets by the reducing balance method over their estimated useful economic lives as follows:

Fixtures and fittings - 15% per annum

Motor vehicles - 25% per annum

Plant and machinery - 10% per annum

#### Stocks

Stocks are stated at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

#### Taxation

The charge for taxation is based on the loss for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Leases

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the leave is treated as a 'finance lease'. The easet is recorded in the balance sheet as a tangible fixed after the is depreciated over its estimated useful life or the term of the least whethere is show the least instalments under such leaves, net of finance charges, included with credit if Rer is to the are apportioned because the finance element, which is sharged to the profit and loss a count, and a capital element which reduces the outstanding obligation for force in the land of the countries.

Million of the second of a straight line basis over the life of the lease.

#### Notes (continued)

### Accounting policies (continued)

#### Financial Reporting Standard 1

Under Financial Reporting Standard 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds of its size

#### 2 Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of goods to customers during the period, and is wholly attributable to sales in the United Kingdom.

#### 3 Loss on ordinary activities before taxation

|  | 1993  | Five months<br>ended<br>31 December<br>1992 |
|--|-------|---|
|  | £.    | £   |
| Loss on ordinary activities before taxation is stated            |       |   |
| after charging   |       |   |
| Auditors' remuneration:  |       |   |
| - audit services   | 4,000 | 4,000                                       |
| Depreciation and other amounts written off tangible fixed assets | 9,721 | 5,241                                       |
| Hire of equipment  | •     | 276   |
|  |       |   |
| Remuneration of directors  |       |   |
|  | 1993  | Five months ended                           |
|  |       | 31 December                                 |
|  |       | 1992  |
|  | £     | £   |
| Directors' emoluments:   |       |   |
| As directors   | -     | 4,756                                       |

The emoluments, excluding pension contributions, of the chairman were £Nil (1992: £Nil).

Notes (continued)

### 4 Remuneration of directors (continued)

The emoluments, excluding pension contributions, of the directors (including the chairman) were within the following ranges:

|    |   |        |   |   | Numl | per of directors                            |
|----|---|--------|---|---|------|---|
|    |   | ٠      |   |   | 1993 | Five months<br>ended<br>31 December<br>1992 |
| £0 | _ | £5,000 |   |   | 2    | 6   |
| ~~ |   | ,      | , | / |      |   |

#### 5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the period, analysed by category, was as follows:

| period, analysed by category, was as ionows:                  | NT      |  |
|---|---------|--|
|   | 1993    | r of employees Five months ended       |
|   |         | 31 December                            |
|   |         | 1992                                   |
| Office and management   | 12      | 11                                     |
| Workshop  | -       | 6                                      |
| Stores and distribution                                       | 1       | 3                                      |
| ,   | 13      | 20                                     |
| The aggregate payroll costs of these persons were as follows: |         |  |
|   | 1993    | Five months ended                      |
|   |         | 31 December<br>1992                    |
|   | £       | £                                      |
| Wages and salaries  | 207,745 | 102,311                                |
| Social security costs   | 17,442  | 10,075                                 |
| Pension costs   | 7,102   | ************************************** |
|   |         |  |

112,386

232,289

### Notes (continued)

#### 6 Interest payable and similar charges

| nici est payable and summar changes  | 1993   | Five months<br>ended<br>31 December<br>1992 |
|--|--------|---|
|  | £      | £   |
| On bank loans, everdrafts and other loans wholly repayable within five years | 15,336 | 3,158                                       |
| Finance charges payable in respect of fire purchase contracts                | 2,470  | 1,804                                       |
|  | 17,806 | 4,962                                       |

#### 7 Taxation

Taxation losses amounting to approximately £170,000 (1992: £110,000) are carried forward and can be utilised against future trading profits of the company.

#### 8 Tangible fixed assets

| Amgine natu assets   | Motor<br>vehicles<br>£ | Plant and<br>machinery<br>£ | Fixtures and fittings | Total<br>£ |
|----------------------|------------------------|-----------------------------|-----------------------|------------|
| Cost                 |                        |                             |                       |            |
| At beginning of year | 48,544                 | 26,118                      | 34,812                | 109,474    |
| Disposals            | (16,910)               | -                           |                       | (16,910)   |
| At end of year       | 31,634                 | 26,118                      | 34,812                | 92,564     |
| Depreciation         |                        |                             |                       |            |
| At beginning of year | 22,888                 | 8,922                       | 18,131                | 49,941     |
| Charge for year      | 4,639                  | 2,444                       | 2,638                 | 9,721      |
| Disposals            | (9,809)                |                             | -                     | (9,309)    |
| At end of year       | 17,718                 | 11,366                      | 20,769                | 49,853     |
| Net book value       |                        |                             |                       |            |
| At 31 December 1993  | 13,916                 | 14,752                      | 14,043                | 42,711     |
| At 31 December 1992  | 25,656                 | 17,196                      | 16,681                | 59,533     |
|                      | P-1                    |                             |                       |            |

Included in the total net book value of motor vehicles is £8,134 (1992: £19,940) in respect of assets held under hire purchase contracts. Depreciation for the period on these assets was £2,710 (1992: £6,647).

Notes (continued)

| 9  | Stocks   |                      |                  |
|----|--|----------------------|------------------|
| ,  | Detrens  | 1993                 | 1992             |
| •  |  | <b> £</b>            | £                |
|    |  | 7 AAA                | 8,469            |
|    | Work in progress   | 7,000<br>88,348      | 158,655          |
|    | Finished goods and goods for resale                              | 00,340               | 130,033          |
|    |  | 95,348               | 167,124          |
| 10 | Debtors  | ٠.                   |                  |
| 10 | Deutois  | 1993                 | 1992             |
|    |  | £                    | £                |
|    | Tanda daktara  | 304,990              | 399,905          |
|    | Trade debtors Amounts owed by group undertakings                 | 46,694               | 21,758           |
|    | Other debtors  | 35,947               | 625              |
|    | Prepayments and accrued  |                      |                  |
|    | income   | 5,550                | 6,742            |
|    | •  | 393,181              | 429,030          |
|    |  | 1. <del></del>       |                  |
|    | The amounts owed by group undertakings comprise:                 | 46,694               | 21,758           |
| ,  | Parent and fellow subsidiary undertakings                        |                      |                  |
| 11 | Creditors: amounts falling due within one year                   |                      |                  |
| 11 | Creditors, unious suring and with the                            | 1993                 | 1992             |
|    | •  | £                    | £                |
|    | Bank loans and overdrafts  |                      | 82,161           |
|    | Obligations under hire purchase                                  |                      |                  |
|    | contracts  | 4,281                | 9,390            |
|    | Trade creditors  | 214,503              | 301,932          |
|    | Amounts owed to group undertakings                               | 334,075              | 310,968          |
|    | Other creditors including taxation and social security:          |                      |                  |
|    | Other taxes and social security                                  | 10,250               | 21,869           |
|    | Accruals and deferred income                                     | 4,599                | 7,629            |
|    |  | 567,708              | 733,949          |
|    | The bank overdraft is secured by debenture, dated 29 September 1 | ptember 1980, on the | he assets of the |
|    | The amounts owed by group undertakings comprise:                 |                      |                  |
|    | Parent and fellow subsidiary undertakings                        | 334,075              | 310,968          |

Notes (continued)

| 12 | Creditors: amounts falling due after more than one year                                    | 1993<br>£           | 1992<br>£  |
|----|--|---------------------|------------|
|    |  | ı.                  |            |
|    | Amounts owed to group undertakings   | 110,000             | ~          |
|    | Obligations under finance leases and hire purchase contracts                               |                     | 5,619      |
|    |  | 110,000             | 5,619      |
|    | The amounts owed to group undertakings comprise: Parent and fellow subsidiary undertakings | 110,000             | -          |
|    | The maturity of obligations under finance leases and hire pure                             | hase contracts is a | s follows: |
|    |  | 1993                | 1992       |
|    |  | £                   | £          |
|    | Within one year  | 4,281               | 9,390      |
|    | In the second to fifth years   |                     | 5,619      |
|    |  | 4,281               | 15,009     |
|    |  |                     |            |
| 13 | Called up share capital  | 1993                | 1992       |
|    |  | £                   | £          |
|    | Authorised, allotted, called up and fully paid   | £ 000               | 6.000      |
|    | Ordinary shares of £1 each   | 6,000               | 6,000      |
|    |  |                     |            |

### 14 Contingent liabilities

The company has given an unlimited guarantee to Barclays Bank Plc in respect 61 the liability of Pumping Services (G.B.) Limited, which at 31 December 1993 amounted to £585,670 (1992: £463,297).

Notes (continued)

#### 15 Ultimate parent company

The company is a subsidiary undertaking of Verder Holdings (UK) Limited, a company registered in England and Wales. The financial statements of the company can be obtained from Companies House.

The ultimate parent company of the group to which the company belongs is Beheermaatschappij AF Verder BV, a company registered in The Netherlands. The financial statements of the company can be obtained from their registered office:

Utrechtseweg 4A NL 3450 AA Vleuten The Netherlands