REGISTERED NUMBER: 848757 (England and Wales)

ABBREVIATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 1999

FOR

TFL INTERNATIONAL LIMITED

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# CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 1999

	Page
Company Information	1
Report of the Directors	2
Report of the Auditors on the Abbreviated Financial Statements	3
Abbreviated Profit and Loss Account	4
Abbreviated Balance Sheet	5
Cash Flow Statement	6
Notes to the Cash Flow Statement	7
Notes to the Abbreviated Financial	8

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# COMPANY INFORMATION FOR THE YEAR ENDED 31 AUGUST 1999

**DIRECTORS:** 

K G Ziemer B R Cox R J Moyle J W Chalker

SECRETARY:

K G Ziemer

**REGISTERED OFFICE:** 

17-20 Shillibeer Place

York Street London W1H 1DQ

REGISTERED NUMBER:

848757 (England and Wales)

**AUDITORS:** 

Harris Kafton Accountants First Floor 7 Harley Street London W1N 1DA

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## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 AUGUST 1999

The directors present their report with the financial statements of the company for the year ended 31 August 1999.

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of contract furnishers and furnishing services.

### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 August 1999.

#### DIRECTORS

The directors during the year under review were:

K G Ziemer

B R Cox

R J Moyle

J W Chalker

The beneficial interests of the directors holding office on 31 August 1999 in the issued share capital of the company were as follows:

Ordinary £1 shares	31.8.99	1.9.98
K G Ziemer	-	-
B R Cox	-	-
R J Moyle	-	-
J W Chalker	2,250	2,250

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### AUDITORS

The auditors, Harris Kafton, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

K G Ziemer - SECRETARY

Dated: 18 November 1999

## REPORT OF THE AUDITORS TO TFL INTERNATIONAL LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages four to eleven, together with the full financial statements of the company for the year ended 31 August 1999 prepared under Section 226 of the Companies Act 1985.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages four to eleven are properly prepared in accordance with that provision.

Harris Kafton Accountants First Floor 7 Harley Street London W1N 1DA

Dated: 25 November 1999

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# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 1999

		1999	1998
	Notes	£	£
GROSS PROFIT		2,455,487	2,689,750
Administrative expenses		2,344,222	2,567,643
OPERATING PROFIT	3	111,265	122,107
Interest receivable and similar income		50,416	54,165
		161,681	176,272
Interest payable and similar charges	4	68	634
PROFIT ON ORDINARY ACTIVE BEFORE TAXATION	TIES	161,613	175,638
Tax on profit on ordinary activities	5	43,389	39,438
PROFIT FOR THE FINANCIAL Y AFTER TAXATION	/EAR	118,224	136,200
Retained profit brought forward		275,981	139,781
RETAINED PROFIT CARRIED F	ORWARD	£394,205	£275,981

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

# ABBREVIATED BALANCE SHEET 31 AUGUST 1999

		199	9	199	98
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	6		153,099		140,651
CURRENT ASSETS:					
Stocks	7	59,895		323,821	
Debtors	8	1,965,849		1,198,965	
Cash at bank		179,844		831,340	
		2,205,588		2,354,126	
CREDITORS: Amounts falling					
due within one year	9	1,949,482		2,203,796	
NET CURRENT ASSETS:			256,106		150,330
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			£409,205		£290,981
CAPITAL AND RESERVES:					
Called up share capital	10		15,000		15,000
Profit and loss account			394,205		275,981
Shareholders' funds	12		£409,205		£290,981

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

K G Ziemer - DIRECTOR

B R Cox - DIRECTOR

Approved by the Board on 18 November 1999

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 1999

	1999	1998
Notes	£	£
1	(592,649)	822,627
2	50,348	53,531
	(39,438)	(32,128)
2	(69,757)	(142,353)
riod	£(651,496)	£701,677
2		
3		
riod	(651,496)	701,677
	(651,496)	701,677
	(651,496)	701,677
	831,340	129,663
	£179,844	£831,340
	1 2 2 criod 3	Notes  1 (592,649)  2 50,348 (39,438)  2 (69,757)  £(651,496)  ———  3  riod  (651,496) (651,496) (651,496) 831,340

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# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 1999

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

		1999	1998
		£	£
Out and the second		111 265	122 107
Operating profit		111,265	122,107
Depreciation charges		53,071	46,884 772
Loss on sale of fixed assets		4,239	
Decrease in stocks		263,926	391,089
Increase in debtors		(766,885)	(52,289)
(Decrease)/Increase in creditors		(258,265)	314,064
Net cash (outflow)/inflow			
from operating activities		(592,649)	822,627
		<del></del>	<del></del>
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTE	D IN THE CAS	SH FLOW STA	<b>TEMENT</b>
		1999	1998
		£	£
Returns on investments and			
servicing of finance		50.416	54.165
Interest received		50,416	54,165
Interest paid		(68)	(634)
Net cash inflow			
for returns on investments and servicing of finance		50,348	53,531
		<del></del>	
Capital expenditure			
Purchase of tangible fixed assets		(77,007)	(154,652)
Sale of tangible fixed assets		7,250	12,299
Suic of taligiote fixed assets			
Net cash outflow			
for capital expenditure		(69,757)	(142,353)
ANALYSIS OF CHANGES IN NET FUNDS			
	At 1.9.98	Cash flow	At 31.8.99
	£	£	£
Net cash:			
Cash at bank and in hand	831,340	(651,496)	179,844
	831,340	(651,496)	179,844
		(031,490)	
			.=
Total	831,340	(651,496) =======	179,844
Analysed in Balance Sheet			
Cash at bank and in hand	831,340		179,844
	831,340		179,844
	<u>-</u>		

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3.

The notes form part of these financial statements

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 1999

### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office equipment - 25% on reducing balance
Fixtures and fittings - 25% on reducing balance
Motor vehicles - 25% on reducing balance
Computer equipment - 25% on cost

#### Stocks

Stock and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

### Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

### **Pensions**

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

Payments to the scheme during amounted to £9,170.

## 2. STAFF COSTS

	1999	1998
	£	£
Wages and salaries	789,817	710,067
Social security costs	81,112	76,745
Other pension costs	16,970	9,710
	887,899	796,522
The average monthly number of employees during the year was as follows:	1999	1998
Administrative	18	17
Sales	16	16
	_	
	34	33
	=	===

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 1999

# 3. OPERATING PROFIT

The operating profit is stated after charging:

	Depreciation - owned assets Loss on disposal of fixed assets Auditors' remuneration	1999 £ 53,071 4,239 15,950	1998 £ 46,884 772 15,200
	Directors' emoluments	86,835	93,071
4.	INTEREST PAYABLE AND SIMILAR CHARGES	1999	1998
		£	£
	Bank interest	68	~
	Other interest	-	634
		68	634
5.	TAXATION		
	The tax charge on the profit on ordinary activities for the year was as follows:	1999	1998
		£	£
	UK corporation tax	43,389	39,438

UK corporation tax has been charged at 23.10% (1998 - 22.70%).

# 6. TANGIBLE FIXED ASSETS

	Office equipment	Fixtures and fittings	Motor vehicles	Computer equipment	Totals
	£	£	£	£	£
COST:					
At 1 September 1998	79,643	9,109	97,793	24,490	211,035
Additions	1,416	2,075	73,516	-	77,007
Disposals			(20,425)		(20,425)
At 31 August 1999	81,059	11,184	150,884	24,490	267,617
DEPRECIATION:					
At 1 September 1998	31,076	4,907	28,278	6,122	70,383
Charge for year	12,496	1,569	32,884	6,122	53,071
Eliminated on disposals			(8,936)	**	(8,936)
At 31 August 1999	43,572	6,476	52,226	12,244	114,518
NET BOOK VALUE:					
At 31 August 1999	37,487	4,708	98,658	12,246	153,099
At 31 August 1998	48,567	4,202	69,514	18,368	140,651

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 1999

1998
£
17,000
323,821
1000
1998
£
6,304
1,198,965
1998
£
,
391,250
88,570
39,438
2,203,796
50-5=

The amount due to the holding company of £382,250 is secured by a debenture on the assets of the company.

# 10. CALLED UP SHARE CAPITAL

Authorised: Number:	Class:	Nominal value:	1999 £	1998 £
500,000	Ordinary	£1	500,000	500,000
Allotted, iss	ued and fully paid:			
Number:	Class:	Nominal value:	1999 £	1998 £
15,000	Ordinary	£1	15,000	15,000

## 11. ULTIMATE PARENT COMPANY

The ultimate parent company is Circumference Limited, a company registered in England and Wales.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 1999

## 12. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1999 £	1998 £
Profit for the financial year	118,224	136,200
NET ADDITION TO SHAREHOLDERS' FUNDS	118,224	136,200
Opening shareholders' funds	290,981	154,781
CLOSING SHAREHOLDERS' FUNDS	409,205	290,981
Equity interests	409,205	290,981