JACK TIGHE LIMITED (Company registered number 834165)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 December 1998

Registers



DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 1998

The directors present their report and audited financial statements for the year ended 31 December 1998.

BUSINESS REVIEW

The principal activity of the company is industrial painting.

In common with the rest of the construction industry, trading conditions were difficult. The directors were satisfied with the trading results and are optimistic for the current year.

PROFIT AND APPROPRIATIONS

The profit for the year after taxation is shown on page 4. The directors do not recommend the payment of a dividend.

YEAR 2000

The directors have assessed the risks and uncertainties associated with the Year 2000 problem and consider that these are not material. Plans have been formulated to address any Year 2000 issues relating to the business and operations and the directors consider that the costs of these plans, including amounts to be spent in future periods, will not be significant.

DIRECTORS

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

| | 31 December 1998 | 31 December 1997 |
|---------------------------|------------------|------------------|
| Mr J D Tighe (As trustee) | 50,000 | 50,000 |
| Mrs S Tighe | 50,000 | 50,000 |
| Mr R A Kane | • | · - |

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 1998

STATEMENT OF DIRECTORS' RESPONSIBILITIES (CONTINUED)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

A resolution to re-appoint our auditors, PricewaterhouseCoopers, will be proposed at the annual general meeting.

Approved by the Board

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G Kemshall Secretary



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AUDITORS' REPORT TO THE MEMBERS OF JACK TIGHE LIMITED

We have audited the financial statements on pages 4 to 11 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the financial statements as described on pages 1 and 2. Our responsibilities, as independent auditors, are established by statute, the Auditing Practices Board and our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1998 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers Chartered Accountants and Registered Auditors

New John Arms Ciepy

H May 1999

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1998

| | Note | 1998 | 1997 |
|--|------|---------------------|---------------------|
| TURNOVER – Continuing operations | | 5,432,416 | 6,424,453 |
| Cost of sales | | <u>(4,529,816</u>) | <u>(5,473,621</u>) |
| Gross profit | | 902,600 | 950,832 |
| Administrative expenses | | <u>(737,800</u>) | (1,006,310) |
| OPERATING PROFIT/(LOSS) - Continuing operations | 2 | 164,800 | (55,478) |
| Interest payable | 3 | (2,587) | (2,462) |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION | | 162,213 | (57,940) |
| Taxation | 5 | (50,541) | <u>5,222</u> |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES AFTER TAXATION | · | 111,672 | (52,718) |
| Dividends | | | |
| PROFIT/(LOSS) TRANSFERRED TO RESERVES | 11 | £111,672 | £(52,718) |

There were no recognised gains and losses other than the profit for the year.

BALANCE SHEET - 31 DECEMBER 1998

| | Note | | 1998 | | 1997 |
|--|----------|------------------------------|--------------------|------------------------------|--------------------|
| FIXED ASSETS Tangible assets | 6 | | 129,499 | | 139,134 |
| CURRENT ASSETS Stock and work in progress Debtors Cash at bank and in hand | 7 8 | 81,231 2,321,416 5,910 | | 52,029 2,056,690 5,314 | |
| | | 2,408,557 | | 2,114,033 | |
| CREDITORS - Amounts falling due within one year | 9 | (2,061,019) | | (1,887,802) | |
| NET CURRENT ASSETS | | | 347,538 | | 226,231 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | £477,037 | | £365,365 |
| CAPITAL AND RESERVES Called up share capital Profit and loss account | 10 11 | | 100,000 377,037 | | 100,000 265,365 |
| SHAREHOLDERS' FUNDS - equity interests | 12 | | £477,037 | | £365,365 |

APPROVED BY THE BOARD ON 4th May 1999

J D Tighe

R A Kane

RA Kane

DIRECTORS

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1998

| | Note | 1998 | 1997 |
|---|-------|------------|-----------|
| Net cash outflow from operating activities | 13(1) | (51,499) | (48,368) |
| Returns on investments and servicing of finance | 13(2) | (2,587) | (2,462) |
| Taxation | | 3,128 | (4,742) |
| Capital expenditure | 13(3) | (65,684) | (42,201) |
| Cash flow before liquid resources and financing | | (116,642) | (97,773) |
| FINANCING | | | |
| DECREASE IN CASH | 13(4) | £(116,642) | £(97,773) |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1998

1 ACCOUNTING POLICIES

(1) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

(2) Turnover

Turnover represents amounts receivable for goods and services supplied to customers during the year, excluding value added tax.

(3) Depreciation

Depreciation of tangible fixed assets is calculated by reference to cost or valuation at rates estimated to write off the relevant assets over their expected useful lives, taking into account normal commercial and technical obsolescence.

The annual rates used are

| Freehold land | Nil |
|---------------------|---|
| Freehold buildings | 2% on cost |
| Plant and equipment | 15% to 33 ¹ / ₃ % on cost |
| Transport | 25% or 33 ¹ / ₃ % on cost |

(4) Stock and work in progress

Stock and work in progress are valued on a basis consistent with that of previous years at the lower of cost, including an addition for production overhead where appropriate, and net realisable value.

(5) Deferred taxation

Deferred taxation is provided in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

| 2 | OPERATING PROFIT/(LOSS) | 1998 | 1997 |
|---|--|------------------|-------------------|
| | Operating profit is stated after charging/(crediting): | | |
| | Depreciation | £80,918 | <u>£78,310</u> |
| | Auditors' remuneration | £8,000 | £6,000 |
| | Surplus on sale of fixed assets | <u>£(5,599</u>) | <u>£(16,182</u>) |
| | Exceptional items: | | |
| | Bad debt | <u>£-</u> | <u>£170,892</u> |
| | Contract settlement | <u>윤</u> | £152,000 |

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1998

| | | 1998 | 1997 |
|---|--|-----------------|--------------|
| 3 | INTEREST PAYABLE | | |
| | Bank overdraft | £2,587 | £2,462 |
| | · | | |
| 4 | DIRECTORS AND EMPLOYEES | | |
| | The same and the s | Number | Number |
| | The average number of persons employed by the company (including directors) during the year was | | |
| | Production | 95 | 95 |
| | Administration | <u>_ 10</u> | <u>10</u> |
| | | 105 | 105 |
| | | **** | |
| | | 1998 | 1997 |
| | The aggregate staff costs of these persons were | 2,352,191 | 2,227,658 |
| | Wages and salaries Social security costs | 200,546 | 186,949 |
| | Other pension costs | 6,760 | 5,537 |
| | | £2,559,497 | £2,420,144 |
| | | | |
| | Directors | | |
| | Aggregate emoluments | 79,121 | 75,930 |
| | Company payments to money purchase pension schemes | 2,528 | <u>2,348</u> |
| | | £81,649 | £78,278 |
| 5 | TAXATION | | |
| 5 | TAXATION . | | |
| | Corporation tax on profit on ordinary activities | 53,670 | - |
| | Adjustment in respect of prior years | | |
| • | Corporation tax | <u>(3,129</u>) | (5,222) |
| | | £50,541 | £(5,222) |
| | | • | • • • |

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1998

6 TANGIBLE FIXED ASSETS

| ь | TANGIBLE FIXED ASSETS | Plant and | | |
|---|---|---------------------------------------|------------------|------------------|
| | | equipment | Transport | Total |
| | Cost | 192,978 | 349,318 | 542,296 |
| | 31 December 1997 Additions | 25,508 | 52,625 | 78,133 |
| | Disposals | (13,833) | (29,350) | (43,183) |
| | Disposais | | (20,000) | / |
| | 31 December 1998 | £204,653 | £372,593 | £577,246 |
| | Depreciation | | | 422.400 |
| | 31 December 1997 | 184,425 | 218,737 | 403,162 |
| | Charged for the year | 9,547 | 71,371 | 80,918 |
| | Appropriated on disposals | <u>(8,930</u>) | <u>(27,403</u>) | <u>(36,333</u>) |
| | 31 December 1998 | £185,042 | £262,705 | £447,747 |
| | Net book value | · · · · · · · · · · · · · · · · · · · | | |
| | 31 December 1998 | <u>£19,611</u> | <u>£109,888</u> | £129,499 |
| 7 | STOCK AND WORK IN PROGRESS | | 4000 | 4007 |
| | | | 1998 | 1997 |
| | Raw materials | | 16,869 | 16,150 |
| | Work in progress | | 64,362 | <u>35,879</u> |
| | | | £81,231 | £52,029 |
| 8 | DEBTORS | | - n | |
| | Trade debtors | 2, | 028,781 | 1,682,995 |
| | Other debtors | | 214,734 | 267,739 |
| | Prepayments and accrued income | | 77,901 | <u>105,956</u> |
| | | £2, | 321,416 | £2,056,690 |
| | | 4.00 | | |
| 9 | CREDITORS - Amounts falling due within one year | | | |
| | Bank overdraft | | 605,164 | 487,926 |
| | Trade creditors | | 406,978 | 417,176 |
| | Other creditors | | 325,951 | 433,896 |
| | Corporation tax | | 53,670 | - |
| | Other taxes and social security | | 200,205 | 197,727 |
| | Accruals | | <u>469,051</u> | <u>351,077</u> |
| | | £2 | ,061,019 | £1,887,802 |
| | | _ | | |

The company's bank facilities are secured by an unscheduled mortgage debenture dated 5 December 1984 in favour of National Westminster Bank plc.

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1997

10 CALLED UP SHARE CAPITAL

| | | | 1998 | | 1997 |
|-----|---|-----------------|----------|---|---|
| | | Number | £ | Number | £ |
| | Ordinary shares of £1 each Authorised, allotted, called up and fully paid | <u>100,000</u> | £100,000 | <u>100,000</u> | £100,000 |
| 11 | PROFIT AND LOSS ACCOUNT | | | | |
| | 31 December 1997 Profit for the year | | | | 265,365 <u>111,672</u> |
| | 31 December 1998 | | | | £377,037 |
| 12 | RECONCILIATION OF MOVEMENTS | iN | | 1998 | 1997 |
| | Profit/(loss) for the financial year | | | <u>111,672</u> | <u>(52,718</u>) |
| | Net increase/(reduction to) shareholder | s' funds | | 111,672 | (52,718) |
| | Opening shareholders' funds | - | | <u>365,365</u> | 418,083 |
| | Closing shareholders' funds | | | £477,037 | £365,365 |
| 13 | NOTES TO THE CASH FLOW STATE | MENT | | | |
| (1) | Reconciliation of operating profit/(lo out/flow from operating activities | ss) to net casi | 1 | | |
| | Operating profit/(loss) Depreciation charges Surplus on sale of tangible fixed assets Increase in stock and work in progress (Increase) in debtors (Decrease)/increase in creditors | 5 | · | 164,800 80,918 (5,599) (29,202) (37,197) (225,219) | (55,478) 78,310 (16,182) (15,490) (152,234) <u>112,706</u> |
| | Net cash outflow from operating activiti | ies | | £(51,499) | £(48,368) |
| (2) | Returns on investment and servicing | g of financing | | £(2,587) | £(2,462) |

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1998

13 NOTES TO THE CASH FLOW STATEMENT (CONTINUED)

| | | | 1998 | 1997 |
|-----|---|----------------------------|--------------------------|----------------------------|
| (3) | Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets | | (78,133) 12,449 | (81,973) <u>39,772</u> |
| | | | £(65,684) | £(42,201) |
| | | | | |
| (4) | Analysis of changes in net overdraft | 1997 | Movement | 1998 |
| | Cash at bank Bank overdraft | 5,314 <u>(487,926</u>) | 596 <u>(117,238</u>) | 5,910 <u>(605,164</u>) |
| | Net bank overdraft | £(482,612) | £(116,642) | £(599,254) |
| | | | | |

14 CONTINGENT LIABILITIES

There are contingent liabilities in the ordinary course of business in connection with completed contracts and contracts in the course of completion.

15 RELATED PARTY TRANSACTIONS

Sales to and purchases from related parties (which were on normal commercial terms) can be summarised as follows:

| | 1998 | | 1997 | |
|-------------------------------|--------|-----------|---------|-----------|
| | Sales | Purchases | Sales | Purchases |
| Jack Tighe Scunthorpe Limited | 53,870 | 62,460 | 324,694 | 211,392 |
| Jack Tighe Decorating Limited | 45,206 | 364,983 | 51,919 | 270,573 |
| Jack Tighe Coatings Limited | 51,630 | 40,940 | 83,901 | 18,972 |
| Jack Tighe Holdings Limited | - | 40,000 | - | 12,000 |
| Scangrit | - | 172,155 | 1,300 | 251,317 |
| Norlinc Limited | - | 10,176 | - | 9,880 |

Within other debtors (note 8) is an amount of £214,000 (1997 £250,000) owed by Jack Tighe Holdings Limited.

Each of the parties referred to above are related by virtue of their ownership or control by common directorships of Mr J D Tighe.

The company has no ultimate controlling party.