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Company Registration No 00782078 (England and Wales)

J HARPER AND SONS (LEOMINSTER) LIMITED **DIRECTORS' REPORT AND FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 DECEMBER 2013



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COMPANY INFORMATION

Directors Mr P Mondon

Miss V Overton Mr A Rees Mr M Harvey

Secretary Miss V Overton

Company number 00782078

Registered office Beeches Road

Rowley Regis Warley B65 OBB

Auditors CK Audit

No 4 Castle Court 2 Castlegate Way

Dudley

West Midlands DY1 4RH

Business address Southern Avenue

Leominster Herefordshire HR6 0QF

Bankers HSBC Bank Plc

31 Church Street Kidderminster Worcestershire West Midlands DY10 2AY

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STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present the strategic report and financial statements for the year ended 31 December 2013

Review of the business

The Directors are pleased to report continuing profitability and increased activity in 2013 despite the challenging economic environment and has delivered a solid set of accounts for the year ended 31st December 2013

The year to 31st December 2013 has been busy for the company in bidding for work in a competitive market. We have responded well to the challenges this difficult market has presented and our continued success is due to the hard work of our committed and professional staff allowing us to remain well positioned in today's changing environment.

With our order books at a level of £11m we have entered the new financial year in a good position with 70% of the targeted revenue for 2014 secured and tender enquiry levels remain high

The company continues to focus on seeking to eliminate workplace injuries, to protect our environment and to increase awareness of occupational health and well-being. All our employees are committed to working towards creating and maintaining a sustainable built environment and it is through their effort and commitment that we remain a strong business.

We continue to deliver our projects safely, to programme, to budget and to the highest quality at fair and market competitive prices. With our broad and flexible capability we are able to adapt to changing markets and will continue delivering all construction types of all sizes under all procurement routes.

The business continually sets Key Performance Indicators against which we measure, analyse and adapt our working practices including client satisfaction, staff turnover, sickness and absenteeism, training, equality and diversity, qualifications and skills, and health and safety

Our aim is to ensure the longevity of our company through repeat and referral business achieved by customer satisfaction in all areas including timeliness, attention to detail and service minded attitudes. We will continue to maintain the highest level of professionalism, integrity, honesty and fairness in all our relationships with our suppliers, subcontractors, professional associates and customers.

The current trading environment will continue to be challenging with ongoing public sector spending cuts affecting levels of construction however our ongoing strategy is to ensure that the operating costs are correlated to the appropriate available workload and to maximise the efficiency and profitability of the company for the future. On this basis, the Directors remain positive about continuing to operate profitably during 2014.

The management of the business and the execution of the group's strategy are subject to a number of risks. The key business risks and uncertainties affecting the group are considered to relate to the strong competition within the sector and the general outlook for the UK and the regional economies. Risks are reviewed by the directors' and appropriate processes are put into place to monitor and mitigate them.

In the opinion of the directors the financial position of the company is satisfactory at the balance sheet date

Mr A Rees
Director
14 April 2014

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report and financial statements for the year ended 31 December 2013

Principal activities

The principal activity of the company continues to be the provision of building contractor services delivering all construction types, including but not restricted to, commercial, industrial, leisure and retail, health, education, refurbishment, public buildings, affordable and private housing of all sizes under all procurement routes

Results and dividends

The results for the year are set out on page 6

Directore

The following directors have held office since 1 January 2013

Mr P Mondon Miss V Overton Mr A Rees Mr M Harvey

Auditors

The auditors, CK Audit, are deemed to be reappointed under section 487(2) of the Companies Act 2006

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

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Mr A Rees Director 14 April 2014

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF J HARPER AND SONS (LEOMINSTER) LIMITED

We have audited the financial statements of J Harper and Sons (Leominster) Limited for the year ended 31 December 2013 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF J HARPER AND SONS (LEOMINSTER) LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Wendy Davies (Senior Statutory Auditor) for and on behalf of CK Audit

14 April 2014

Chartered Accountants Statutory Auditor

No 4 Castle Court 2 Castlegate Way Dudley West Midlands DY1 4RH

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

			- -
	Notes	2013 £	2012 £
Turnover	2	13,582,199	8,438,086
Cost of sales		(12,342,716)	(7,294,128)
Gross profit		1,239,483	1,143,958
Administrative expenses		(1,195,881)	(1,131,116)
Other operating income		5,856	3,001
Operating profit	3	49,458	15,843
Other interest receivable and similar			
ıncome	4	2,189	1,866
Interest payable and similar charges	5	(6,634)	(1,429)
Profit on ordinary activities before			
taxation		45,013	16,280
Tax on profit on ordinary activities	6	<u>-</u>	(5,589)
Profit for the year	12	45,013	10,691

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

BALANCE SHEET

AS AT 31 DECEMBER 2013

		20	13	20	12
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		27,664		39,250
Current assets					
Debtors amounts falling due within one					
year	8	1,717,54 5		1,544,147	
Debtors amounts falling due after more					
than one year	8	2,533,654		2,672,344	
Cash at bank and in hand		1,310,154		932,787	
		5,561,353		5,149,278	
Creditors amounts falling due within		, ,			
one year	9	(2,752,439)		(2,396,963)	
Net current assets			2,808,914		2,752,315
Total assets less current liabilities			2,836,578		2 704 565
Total assets less current liabilities			======		2,791,565 ————
Constal and second					
Capital and reserves	44		2.000		0.000
Called up share capital	11		2,000		2,000
Profit and loss account	12		2,834,578		2,789,565
Shareholders' funds	13		2,836,578		2,791,565

Approved by the Board and authorised for issue on 14 April 2014

Mr M Harvey Director

Company Registration No. 00782078

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	£	2013 £	£	2012 £
Net cash inflow/(outflow) from operating activities		387,401		(14,209)
Returns on investments and servicing of finance				
Interest received	2,189		1,866	
Interest paid	(6,634)		(1,429)	
Net cash (outflow)/inflow for returns on investments and servicing of finance		(4,445)		437
Taxation		(5,589)		(17,922)
				
Net cash inflow/(outflow) before management of liquid resources and financing		377,367		(31,694)
Increase/(decrease) in cash in the year		377,367		(31,694)
sadi in alo you				

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

1	Reconciliation of operating profit to net coperating activities	ash (outflow)/inflo	ow from	2013	2012
	oporating additions			£	£
	Operating profit			49,458	15,843
	Depreciation of tangible assets			11,586	12,494
	Increase in debtors			(34,708)	(305,761)
	Increase in creditors within one year			361,065	263,215
	Net cash inflow/(outflow) from operating	activities		387,401	(14,209)
2	Analysis of net funds	1 January 2013	Cash flow	Other non- 3 cash changes	1 December 2013
		£	£	•	£
	Net cash				
	Cash at bank and in hand	932,787	377,367	-	1,310,154
	Bank deposits	-	•	-	
	Net funds	932,787	377,367	-	1,310,154

3	Reconciliation of net cash flow to movem	ent in net funds		2013	2012
				£	3
	Increase/(decrease) in cash in the year			377,367	(31,694)
	Movement in net funds in the year			377,367	(31,694)
	Opening net funds			932,787	964,481
	Closing net funds			1,310,154	932,787

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention

1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

Profit is recognised on long-term contracts, if the final outcome can be assessed with reasonable certainty, by including in the profit and loss account turnover and related costs as contract activity progresses. Turnover is calculated as that proportion of total contract value which costs to date bear to total expected costs for that contract.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Leasehold improvements
Plant and machinery
Fixtures, fittings & equipment

10% straight line
25% reducing balance
25% reducing balance

1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

1.5 Long term contracts

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account Excess progress payments are included in creditors as payments on account

1.6 Pensions

The company operates a defined contribution scheme. The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS17.

1.7 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes

2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

3	Operating profit	2013	2012
•	operaning prom	£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	11,586	12,494
	Operating lease rentals		
	- Motor vehicles	198,354	182,408
	- Other assets	46,500	46,500
	Fees payable to the company's auditor for the audit of the company's		•
	annual accounts	6,750	6,750
	and after crediting		
	Rents receivable	5,856	3,001

Fees paid to the company's auditor, CK Audit, for services other than the statutory audit of the company are not disclosed in J Harper & Sons (Leominster) Limited's accounts, since the consolidated accounts of J Harper & Sons (Leominster) Limited's accounts ultimate parent company, Harper Group Management Limited, are required to disclose non-audit fees on a consolidated basis

4	Investment income	2013 £	2012 £
		r.	L
	Bank interest	2,189	1,866
		2,189	1,866
5	Interest payable	2013	2012
		£	£
	Other interest	6,634	1,429

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

6	Taxation			2013 £	2012 £
	Domestic current year tax			~	_
	U K corporation tax			-	5,589
	Total current tax				5,589
					
	Factors affecting the tax charge for the year				
	Profit on ordinary activities before taxation			45,013	16,280
	•				<u> </u>
	Profit on ordinary activities before taxation multiple corporation tax of 20 00% (2012 - 20 00%)	ed by standard	rate of UK	9,003	3,256
	Effects of				
	Non deductible expenses			20	_
	Depreciation in excess of capital allowances			1,620	1,709
	Group relief obtained			(1,181)	
	Directors'/participators' remuneration adjustment			(9,819)	-
	Other tax adjustments			357	624
				(9,003)	2,333
	O AA A B Sandhawaa				
	Current tax charge for the year			-	5,589 =====
7	Tannihla fixed accets				
′	Tangible fixed assets	Leasehold	Plant and	Fixtures,	Total
			machinery	fittings &	IOtal
		nts		equipment	
		£	£	£	£
	Cost				
	At 1 January 2013 & at 31 December 2013	88,630	8,603	176,753	273,986
	Depreciation				
	At 1 January 2013	60,274	7,872	166,590	234,736
	Charge for the year	8,863	183	2,540	11,586
	At 31 December 2013	69,137	8,055	169,130	246,322
	Net book value				
	At 31 December 2013	19,493	548	7,623	27,664
	At 31 December 2012	28,356	731	10,163	39,250
					====

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

ade debtors nounts recoverable on long term contracts nounts owed by parent and fellow subsidiary undertakings ther debtors		2012
nounts recoverable on long term contracts nounts owed by parent and fellow subsidiary undertakings	£	£
nounts owed by parent and fellow subsidiary undertakings	377,923	247,768
	1,098,700	1,021,655
her debtors	2,545,209	2,678,773
	155,895	200,006
epayments and accrued income	73,472	68,289
	4,251,199	4,216,491
		
nounts falling due after more than one year and included in the debt	ors	
	2013	2012
	£	£
nounts owed by group undertakings	2,533,654	2,672,344
e directors have agreed that they will not seek repayment this loan eet date	within 12 months of	the balance
reditors: amounts falling due within one year	2013	2012
	£	£
nyments received on account	64,176	-
ade creditors	2,622,799	2,276,202
prporation tax	-	5,589
her taxes and social security costs	23,349	20,385
her creditors	6,465	4,440
	35,650	90,347
cruals and deferred income	2,752,439	2,396,963
ts received on account editors tion tax xes and social security costs	£ 64,176 2,622,799 - 23,349 6,465 35,650	£ 2,276,202 5,589 20,385 4,440 90,347
ension and other post-retirement benefit commitments efined contribution e company operates a defined contribution pension scheme The		
ension and other post-retirement benefit commitments efined contribution e company operates a defined contribution pension scheme. The parately from those of the company in an independently administere		
ension and efined con e compan parately fro	tribution y operates a defined contribution pension scheme. The om those of the company in an independently administere	tribution y operates a defined contribution pension scheme. The assets of the schemom those of the company in an independently administered fund. The pension

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

11	Share capital	2013	2012
	Allotted, called up and fully paid	£	£
	2,000 Ordinary shares of £1 each	2,000	2,000
12	Statement of movements on profit and loss account		
'•	Statement of movements on profit and loss account	Pro	ofit and loss account
			£
	Balance at 1 January 2013		2,789,565
	Profit for the year		45,013
	Balance at 31 December 2013		2,834,578
13	Reconciliation of movements in shareholders' funds	2013	2012
		£	£
	Profit for the financial year	45,013	10,691
	Opening shareholders' funds	2,791,565	2,780,874
	Closing shareholders' funds	2,836,578	2,791,565
		=======================================	

14 Contingent liabilities

The company is party to unlimited guarantees and cross guarantees with other group companies to secure overdraft facilities of Harper Group Plc and its subsidiaries. As at 31 December 2013 the amount owing by other group companies was £nil (2012 £nil)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

15 Financial commitments

At 31 December 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2014

		Land and buildings		Other	
		2013	2012	2013	2012
		£	£	£	£
	Operating leases which expire				
	Within one year	-	-	17,559	29,064
	Between two and five years	-	-	160,404	100,786
	In over five years	46,500	46,500	•	-
		46,500	46,500	177,963	129,850
					
16	Directors' remuneration			2013	2012
				£	£
	Remuneration for qualifying services			268,924	259,838
	Company pension contributions to defined	contribution schemes		29,586	26,861
				298,510	286,699
	The number of directors for whom retirem amounted to 3 (2012 - 3)	ent benefits are accr	uing under de	fined contributio	n schemes
	Remuneration disclosed above include the highest paid director	e following amounts	paid to the		
	Remuneration for qualifying services			109,393	108,884
	Company pension contributions to defined	contribution schemes		12,609	11,448

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

17 Employees

Number of employees

The average monthly number of employees (including directors) during the year was

•	2013 Number	2012 Number
Administration staff	17	13
Site based	38	30
	55	43
Employment costs	2013	2012
	£	£
Wages and salaries	1,608,407	1,264,750
Social security costs	168,578	123,513
Other pension costs	56,197	38,924
	1,833,182	1,427,187
		

18 Control

The ultimate parent company is Harper Group Management Limited, a company registered in England and Wales

Harper Group Management Limited prepares group financial statements and copies can be obtained from Beeches Road, Rowley Regis, Warley, West Midlands B65 0BB

The immediate parent company is Harper Group plc

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

19 Related party relationships and transactions

A P Rees is a director of Hereford and Gloucestershire Construction Safety Association Limited (HGCSA) The company made purchases of £9,750 (2012 £6,931) from HGCSA Limited At the balance sheet date £300 was owed to HGCSA Limited (2012 £2,125 due from HGSCA Limited)

During the year, the company carried out work on property owned by P Mondon to the value of £nil (2012 £6,584) The work was carried out on normal commercial terms

During the year, the company has carried out construction work for ICC (One) Limited, a company under common control amounting to £nil (2012 £24,073) Amounts recoverable on long term contracts at the year end includes an amount of £nil (2012 £25,536) The work was carried out on normal commercial terms

The company has taken advantage of the exemption available in accordance with FRS 8 'Related party disclosures' not to disclose transactions entered into between two or more members of a group, as the company is a wholly owned subsidiary undertaking of the group to which it is party to the transactions

