# **COMPANY REGISTRATION NUMBER 00664201**

# MOORLAND MOTORS LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2011





# ABBREVIATED ACCOUNTS

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# OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

K P Swire

W Swire A Boyd

Company secretary

T Robinson

Registered office

Whitehills Business Park Lytham St Annes Way

Blackpool Lancashire FY4 5PQ

**Auditor** 

Moore and Smalley LLP Chartered Accountants & Statutory Auditor Richard House Winckley Square

Preston PR1 3HP

**Bankers** 

Royal Bank of Scotland Plc

97 Fishergate Preston PR1 2DP

#### THE DIRECTORS' REPORT

#### YEAR ENDED 31 DECEMBER 2011

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 2011

#### Principal activities and business review

The principal activity of the company during the year was that of garage proprietors

With 2011 being an extremely difficult year for the UK economy as a whole, and in particular the motor industry, so that same impact has been felt within our business and the result for the year. The expectation is that 2012 will remain much the same but that we as a business are now better placed to turn the result around in the future.

#### Results and dividends

The loss for the year amounted to £242,067 The directors have not recommended a dividend

#### Financial instruments

The company's operations expose it to a variety of financial risks that include the effects of changes in debt market prices, credit risk, liquidity risk and interest rate risk (where relevant). The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company by monitoring levels of debt finance and the related finance costs. The company does not use derivative financial instruments to manage interest rate costs and as such, no hedge accounting is applied

Given the size of the company, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the company's finance department.

The directors will revisit the appropriateness of this policy should the company's operations change in size or nature

#### Research and development

No research and development expenditure was incurred during the year

#### **Directors**

The directors who served the company during the year were as follows

K P Swire W Swire A Boyd

THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2011

#### Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### Post balance sheet event

There are no post balance sheet events which require disclosure

THE DIRECTORS' REPORT (continued)

# YEAR ENDED 31 DECEMBER 2011

# **Auditor**

Moore and Smalley LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Signed by order of the directors

T Robinson

**Company Secretary** 

Approved by the directors on \7(09/2012

#### INDEPENDENT AUDITOR'S REPORT TO MOORLAND MOTORS LIMITED

#### UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 6 to 18, together with the financial statements of Moorland Motors Limited for the year ended 31 December 2011 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section

David Ingram (Senior Statutory Auditor)

For and on behalf of Moore and Smalley LLP

Chartered Accountants & Statutory Auditor

Richard House Winckley Square Preston PR1 3HP

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# ABBREVIATED PROFIT AND LOSS ACCOUNT

# YEAR ENDED 31 DECEMBER 2011

	Note	2011 £	2010 £
Turnover		18,462,423	21,541,874
Cost of Sales and Other operating income		(17,413,310)	(20,042,208)
Administrative expenses		(1,227,759)	(1,297,535)
Operating (loss)/profit	2	(178,646)	202,131
Interest payable and similar charges	5	(100,201)	(109,620)
(Loss)/profit on ordinary activities before taxation		(278,847)	92,511
Tax on (loss)/profit on ordinary activities	6	36,780	(19,823)
(Loss)/profit for the financial year		(242,067)	72,688

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

# ABBREVIATED BALANCE SHEET

#### 31 DECEMBER 2011

		2011		2010	
	Note	£	£	£	£
Fixed assets					
Tangible assets	7		118,465		214,063
Current assets					
Stocks	8	2,219,113		2,936,323	
Debtors	9	1,103,310		932,303	
Cash in hand		2,600		1,030	
		3,325,023		3,869,656	
Creditors: amounts falling due within					
one year	11	3,364,573		3,762,737	
Net current (liabilities)/assets		<del>.</del>	(39,550)		106,919
Total assets less current liabilities			78,915		320,982
Capital and reserves			<del></del>		
Called-up equity share capital	14		1,852		1,852
Other reserves	15		150		150
Profit and loss account	15		76,913		318,980
Shareholders' funds	16		78,915		320,982

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under section 445(3) of the Companies Act 2006

These abbreviated accounts were approved by the directors and authorised for issue on Vical LON, and are signed on their behalf by

Company Registration Number 00664201

# CASH FLOW STATEMENT

		2011	•	2010	4
	Note	£	£	£	£
Net cash outflow from operating activities	17		(422,260)		(38,211)
Returns on investments and Servicing of finance Interest paid Interest element of hire purchase		(100,201) -		(103,701) (5,919)	
Net cash outflow from returns on investments and servicing of finance		<del></del>	(100,201)		(109,620)
Capital expenditure Payments to acquire tangible fixed assets Receipts from sale of fixed assets		(16,264) 30,834		(142,831) 37,571	
Net cash inflow/(outflow) from capital expenditure			14,570		(105,260)
Cash outflow before financing			(507,891)		(253,091)
Financing Capital element of hire purchase		(19,782)		(38,211)	
Net cash outflow from financing			(19,782)		(38,211)
Decrease in cash	17		(527,673)		(291,302)

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2011

#### 1 Accounting policies

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

#### Fixed assets

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Plant & Machinery

20% on cost

Fixtures & Fittings

10%/25% on cost

Motor Vehicles

- 25% on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Leasing and hire purchase commitments

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, and hire purchase contracts, are capitalised in the balance sheet and are depreciated over their useful lives. The capital elements of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest elements of the rental obligations are charged in the profit and loss account over the periods of the leases and hire purchase contracts and represent a constant proportion of the balance of capital repayments outstanding

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

#### Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2011

#### 1 Accounting policies (continued)

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 DECEMBER 2011

Operating (loss)/profit

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Operating (loss)/profit is stated after charging/(crediting)	()	
	2011	2010
	£	£

Depreciation of owned fixed assets	81,298	84,270
Depreciation of assets held under hire purchase		
agreements	<del>-</del>	36,239
Profit on disposal of fixed assets	(270)	(12,000)
Auditor's remuneration		
- as auditor	4,000	4,000
Operating lease costs		
- Other	280,000	280,000

# 3 Particulars of employees

The average number of staff employed by the company during the financial year amounted to

	2011	2010
	No	No
Sales, service and administration	48	50
Management	6	6
	54	56
The aggregate payroll costs of the above were		
	2011	2010
	£	£
Wages and salaries	1,093,434	1,166,242
Social security costs	56,997	75,462
Other pension costs	16,291	13,473
	1,166,722	1,255,177

# NOTES TO THE ABBREVIATED ACCOUNTS

4	Directors' remuneration			
	The directors' aggregate remuneration in respect of	qualifying services were		
		2011 £		2010 £
	Aggregate remuneration	147,215		178,148
	Value of company pension contributions to money purchase schemes	1,440	_	1,650
		148,655		179,798
	The number of directors who accrued benefits und	er company pension schen	nes was as follow	/s
		2011 No		2010 No
	Money purchase schemes	1	_	1
5	Interest payable and similar charges			
		2011 £		2010 £
	Interest payable on bank borrowing	6,360		9,283
	Finance charges Other similar charges payable	93,841		5,919 94,418
		100,201	- -	109,620
6	Taxation on ordinary activities			
	Analysis of charge in the year			
		£ 2011	2010 £	£
	Deferred tax:			
	•	e 10) (0,959) (25,821)	3,519 16,304	
	Total deferred tax (note 10)	(36,780)		19,823

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 DECEMBER 2011

# 7 Tangible fixed assets

	Plant & machinery £	Fixtures & fittings £	Motor vehicles £	Total £
Cost				
At 1 January 2011	529,837	114,571	158,185	802,593
Additions	13,348	2,916	_	16,264
Disposals	(158,070)	(19,677)	(117,545)	(295,292)
At 31 December 2011	385,115	97,810	40,640	523,565
Depreciation				
At 1 January 2011	429,015	61,647	97,868	588,530
Charge for the year	53,746	10,697	16,855	81,298
On disposals	(158,070)	(19,676)	(86,982)	(264,728)
At 31 December 2011	324,691	52,668	27,741	405,100
Net book value				
At 31 December 2011	60,424	45,142	12,899	118,465
At 31 December 2010	100,822	52,924	60,317	214,063

# Hire purchase agreements

Included within the net book value of £118,465 is £Nil (2010 - £16,218) relating to assets held under hire purchase agreements. The depreciation charged to the abbreviated accounts in the year in respect of such assets amounted to £Nil (2010 - £36,239).

#### 8 Stocks

	2011	2010
	£	£
Vehicle and parts stocks	2,219,113	2,936,323

# NOTES TO THE ABBREVIATED ACCOUNTS

9	Debtors		
		2011 £	2010 £
	Trade debtors	87,459	304,970
	Amounts owed by group undertakings	784,328	424,769
	Corporation tax repayable	4,713	4,713
	Other debtors	13,694	14,347
	ACT recoverable against future taxation	3,991	3,991
	Prepayments and accrued income	150,158	157,326
	Deferred taxation (note 10)	58,967	22,187
		1,103,310	932,303
10	Deferred taxation		
	The deferred tax included in the Balance sheet is as follows		
		2011 £	2010 £
	Included in debtors (note 9)	58,967	22,187
	The movement in the deferred taxation account during the y	vear was	
		2011	2010
		£	£
	Balance brought forward	22,187	42,010
	Profit and loss account movement arising during the year	36,780	(19,823)
	Balance carried forward	58,967	22,187
	The balance of the deferred taxation account consists of the	ne tax effect of timing	differences in respect
		2011	2010
		£	£
	Excess of depreciation over taxation allowances	2,724	(8,235)
	Tax losses available	56,243	30,422
		58,967	22,187

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 DECEMBER 2011

# 11 Creditors: amounts falling due within one year

2011 £	2010 £
818,169	288,926
2,246,326	3,076,626
37,805	35,676
•	71,058
· <del>_</del>	19,782
153,528	270,669
3,364,573	3,762,737
	£  818,169 2,246,326 37,805 108,745

The company is a party to an inter-company guarantee with M M Holding Limited, its parent company Hire purchase advances are secured on the fixed assets to which they relate

# 12 Commitments under hire purchase agreements

Future commitments under hire purchase agreements are as follows

	2011 £	2010 £
Amounts payable within I year	-	19,782
		19,782

# 13 Commitments under operating leases

At 31 December 2011 the company had annual commitments under non-cancellable operating leases as set out below

	Assets other than Land and buildings	
	2011	2010
	£	£
Operating leases which expire		
Within 1 year	-	17,111

# NOTES TO THE ABBREVIATED ACCOUNTS

14	Share capital				
	Authorised share capital:				
			2011 £		2010 £
	5,000 Ordinary shares of £1 each	=	5,000	-	5,000
	Allotted, called up and fully paid:				
		2011 No	£	2010 No	£
	1,852 Ordinary shares of £1 each	1,852	1,852	1,852	1,852
15	Reserves				
				Capital	
			1		it and loss account £
	At 1 January 2011 Loss for the year		1	redemption Prof	account
			1	redemption Prof reserve £	account £ 318,980
16	Loss for the year	lers' funds	1	redemption Prof reserve £ 150	account £ 318,980 (242,067)
16	Loss for the year At 31 December 2011	lers' funds	2011 £	redemption Prof reserve £ 150	account £ 318,980 (242,067)
16	Loss for the year At 31 December 2011	ders' funds	2011	redemption Professor Profe	account £ 318,980 (242,067) 76,913

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 DECEMBER 2011

# 17 Notes to the cash flow statement

# Reconciliation of operating (loss)/profit to net cash outflow from operating activities

	2011	2010	
	£	£	
Operating (loss)/profit	(178,646)	202,131	
Depreciation	81,298	120,509	
Profit on disposal of fixed assets	(270)	(12,000)	
Decrease/(increase) in stocks	717,210	(890,577)	
Increase in debtors	(134,227)	(367,549)	
(Decrease)/increase in creditors	(907,625)	909,275	
Net cash outflow from operating activities	(422,260)	(38,211)	

# Reconciliation of net cash flow to movement in net debt

	2011		2010	
	£	£	£	£
Decrease in cash in the period	(527,673)		(291,302)	
Cash outflow in respect of hire purchase	19,782		38,211	
		(507,891)		(253,091)
Change in net debt		(507,891)		(253,091)
Net debt at 1 January 2011		(307,678)		(54,587)
Net debt at 31 December 2011		(815,569)		(307,678)

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 DECEMBER 2011

# 17 Notes to the cash flow statement (continued)

# Analysis of changes in net debt

•	At		At	
	1 Jan 2011 £	Cash flows £	31 Dec 2011 £	
Net cash				
Cash in hand and at bank	1,030	1,570	2,600	
Overdrafts	(288,926)	(529,243)	(818,169)	
	(287,896)	(527,673)	(815,569)	
Debt			<del></del>	
Hire purchase agreements	(19,782)	19,782		
Net debt	(307,678)	(507,891)	(815,569)	

# 18 Ultimate parent company

The company is a wholly owned subsidiary of M M Holding Limited, a company incorporated in England and Wales