Registered in England and Wales Company Registration No: 3899848

# DIPLOMA DELIVERS

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**DIPLOMA** PLC

Annual Report 2022

### CONTENTS

### Strategic Report

- Diploma at a Glance
- 04 Highlights
- 06 What we do
- 14 Our Business Model
- Chair's Statement
- CEO's Review
- Strategy
- Delivering Value Responsibly
- Key Performance Indicators
- Sector Reviews
- Section 172 Statement Q&A With Our New CFO
- Financial Review
- Internal Control and Risk Management
- 89 Viability Statement

#### Governance

- Chair's Introduction to Governance
- Governance at a Glance
- Board of Directors
- 102 Audit Committee Report
- 108 Nomination Committee Report
- 114 Remuneration Committee Report
- 139 Directors' Report

### Financial Statements

- 142 Consolidated Income Statement143 Consolidated Statement of
- Comprehensive Income 143 Consolidated Statement of
- 143 Consolidated Statement of Financial Position

- 145 Consolidated Cash Flow Statement
  146 Notes to the Consolidated Financial Statements
  170 Consolidated Pall
- 170 Group Accounting Policies176 Parent Company Statement of Financial Position
- 176 Parent Company Statement of
- Changes in Equity
  177 Notes to the Parent Company
- Financial Statements Independent Auditors' Report
- 179 187 Subsidiaries of Diploma PLC
- 190 Financial Calendar, Shareholder
  - Information and Advisors
- 192 Five-Year Record

Our purpose is to consistently deliver value and reward our stakeholders by making a difference to our colleagues, our customers and suppliers, and our communities.

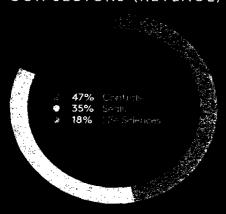
Financial Statements Other Information

### DIPLOMA AT A GLANCE

Diploma PLC is an international group distributing specialised products and services to a wide range of end segments in our three Sectors of Controls, Seals and Life Sciences.

We are a well-diversified and resilient business and our decentralised model means our businesses are customeroriented, accountable and empowered to deliver.

### OUR SECTORS (REVENUE)\*





The Controls Sector businesses supply specialised wiring, cuble, connectors, fasteners, achorives and devices used in a range of technically demanding applications.



40.00

The Seals Sector businesses supply a range of seals, gastets, cylinders, components and kits used in heavy mobile machinery and a diverse range of full power products with Afternacket, OEM and MRO applications.



The Line Sciences Sector businesses rapidly a range of equipment, cansumables, instrumentation and related services to the Healthnare industry.

### **REVENUE BY GEOGRAPHY\***





43% US10% Canada20% UK17% Europe10% Australia/other



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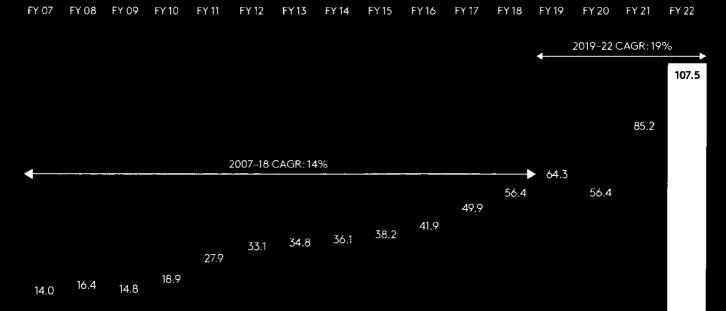
Our businesses design their individual value-added business models to closely meet the requirements of their customers, offering a blend of high-quality customer service, deep technical expertise and innovative solutions. Local cultures are created through our decentralised management structure but we recognise a set of values that exist throughout the Group and unite us as Diploma.

### VALUE-ADD IS AT THE HEART OF WHAT WE DO

### WE HAVE A DECENTRALISED BUSINESS MODEL WITH SHARED AND ALIGNED VALUES

Technical expertise Determined to get better every day Service-led propositions Accountability Striving for high standards Innovative solutions Doing the right thing

### TRACK RECORD OF COMPOUNDING GROWTH



15-year EPS CAGR: 15%

### FINANCIAL PERFORMANCE

### Organic growth

### Reported revenue growth<sup>1</sup>

Model; 10%-

### Free cash flow conversion<sup>1</sup>

### Net debt/EBITDA1

### FOR OUR STAKEHOLDERS

### Our Colleagues

We have worked hard to retain great talent by engaging colleagues across the Group, Our Engagement Index is testament to our businesses' efforts.

### Our Customers

Responsive customer service is one of the key ways that our businesses deliver value, we are proud that they are recognised by their customers.

### Adjusted operating margin¹

### ROATCE'

Model: High teens

### Dividend cover<sup>1</sup>

### **Our Suppliers**

During the year, our businesses have engaged their key suppliers meaningfully on human rights, labour laws and the environment through our Supplier Code.

### **Our Communities**

As a decentralised Group, we want to support the local communities and causes that matter most to our businesses. We will continue to match our businesses' fundraising in FY23.

### Adjusted EPS growth

13.2

	FY 2022	FY 2021	% change
Revenue	£1,012.8m	£787.4m;	+29%
Adjusted operating profit	£191.2m	£148.7m	+29°5
Statutory operating profit	£144.3m	£104.3m	+38%
Adjusted FPS	 197.5p	85.2p	+26%
Statistory EPS	/5.1p	56.1p	+36%
DIS	53.8p	42.6p	+26%

Colleague Engagement Index

"Since beginning a business relationship with Hercules OEM in 2003, we have seen a supplier relationship grow into a true partnership. Över the years the level of service has continued to excel."

Neptune, a Hercules OEM customer

Key suppliers identified

### DEVERS FOR OUR **STAKEHOLDERS**

KEY ELEMENTS OF OUR LONG-TERM VALUE CREATION STORY

- 14 Our business model
- **22** Our strategy
- **34** Delivering value responsibly
- **60** Sector reviews
- 90 Governance



## DIPLOMA DELIVERS

### DIFFERENTIATED VALUE-ADDED SOLUTIONS

Our value-add distribution model underpins everything we do and is the foundation of the Group's success. We supply products and services critical to customer needs. Our service component builds loyalty and resilience, pricing power and margins.

# VALUE-ADD ORGANIC GROWTH SCALE

# DIPLOMA DELIVERS

### SUSTAINABLE ORGANIC GROWTH STRATEGY

Organic growth is our number one priority. All of our businesses have fantastic opportunities. We are focused on business revenue diversification to drive organic growth, build scale and increase resilience. Operating in fragmented markets, we also seek to make complementary acquisitions to accelerate organic growth.

# GREAT: TECHNI

# ORGANIC GROWTH SCALE RESPONSIBLY

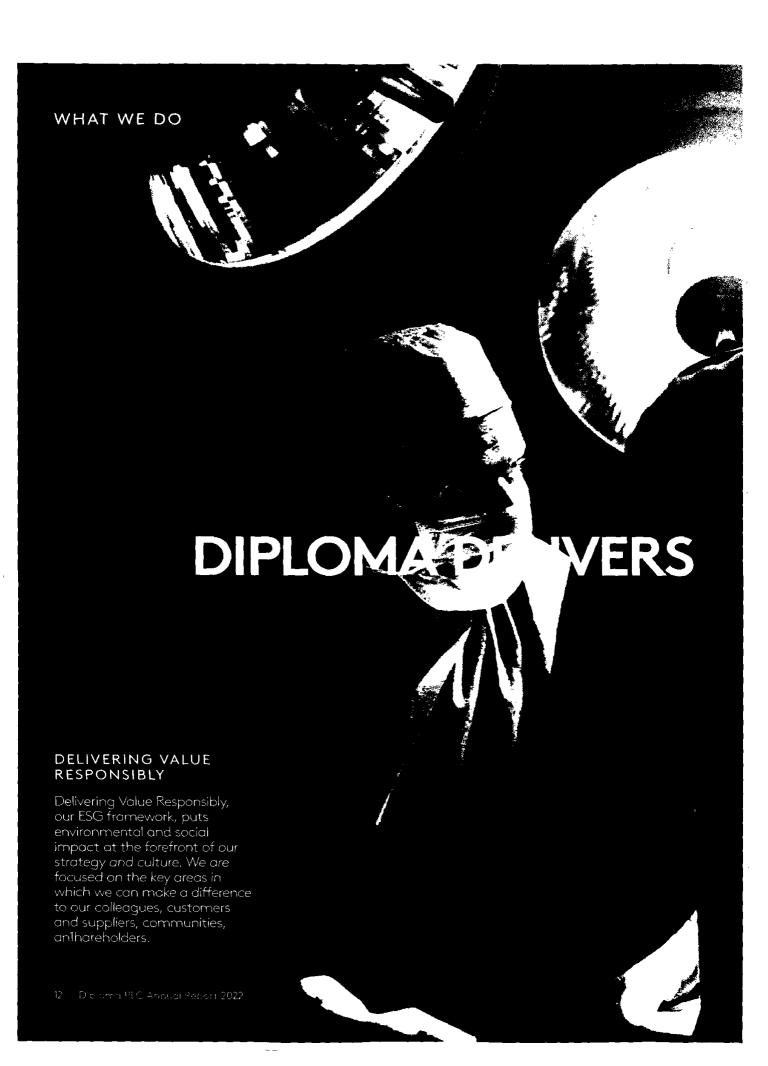
WHAT WE DO

MEMONALA DELIVERS

SCALING OUR VALU-ADDED MODEL

As our businesses grow and scale, they need to evolve their operating model to continue to deliver their value-add customer proposition. Alongside this, we are quietly evolving the structures, capability and culture of our decentralised Group to support the businesses on their journey to scale.

# SCALE RESPONSIBLY POSITIVE IMPACT



# RESPONSIBLY POSITIVE IMPACT VALUE-ADD

### OUR BUSINESS MODEL

### DRIVEN BY OUR PURPOSE

### OUR VALUE-ADDED BUSINESSES

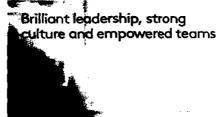
Our purpose is to consistently deliver value and reward our stakeholders by making a difference to our colleagues, our customers and suppliers, and our communities.

Our businesses deliver value-added services and solutions to a wide range of customers and end segments. Our value-add component creates customer loyalty and share of wallet; reputation and market share growth; and pricing power and margin.





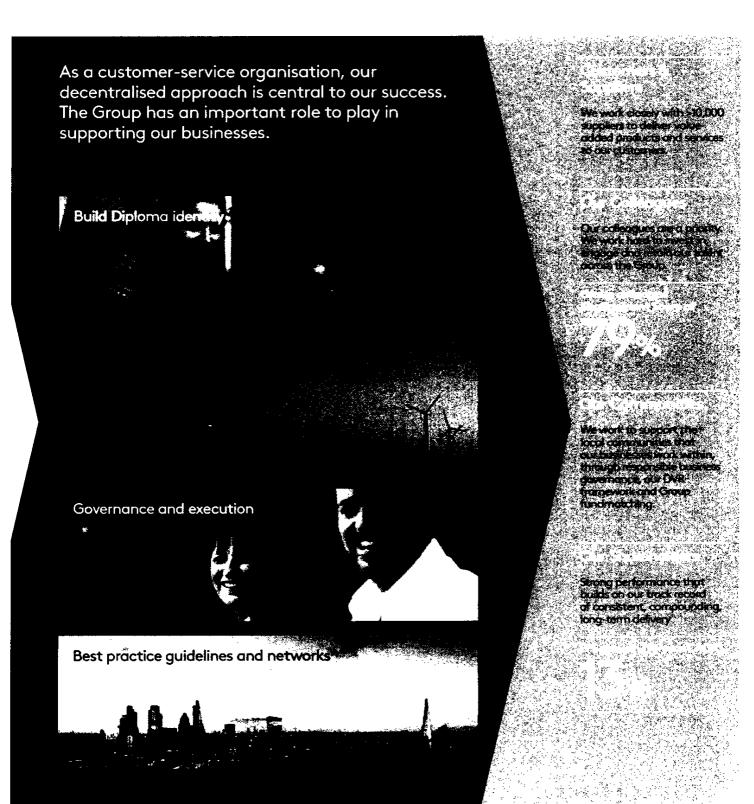






THE GROUP

WE DELIVER FOR OUR STAKEHOLDERS



### CHAIR'S STATEMENT

### Our businesses have strong cultures, but share the same inherent values – they are accountable, entrepreneurial and empowered to deliver for their customers.

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### Very strong financial performance, excellent strategic progress

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### Dividends

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### Outlook

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### David Lowden

Chair



I am delighted with our 2022 financial performance and strategic progress. The management team and all my Diploma colleagues do a brilliant job - thank you.

Very strong results and excellent and the second control of the second of strategic progress they want to had water to have per the rest of the control of the region of Charles the color and the breaking that was

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Technology (New York)

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- We controlled a problem Europe in Life Sciences and the properties of Accordance
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### Focused portfolio development

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Acquisitions to accelerate organic growth

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R&G (Seals): a value added aftern arket distribution of a diverse range of industrial hydraulic and preumatic products, ne eding sour and paskets, asquired in April for Either in mounts of revenue co foon the burnest has added taken the UK and proposited the Seal kind of First or to imposed baddlessable mathets

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- ACT (Seals): a specialist provider of Chast amobile of assistance of centual and concesion order entations, Academian Consistent Charles Sharond, incaching is, will be some indirections of the second of a family and a symmetric decimal control of the symmetry decim Problems of the artist of the action of a few training or the afform temperature.
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- Two small bolt-ons at R&G (Seals): Rowal construent to encountries and elementary or a construent to the construent of the purpose of the construents. for been consultational revenue La Eber.

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### Scaling our value-added businesses and the Group

Scaling our value-odded businesses

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Commercial discipline (or pricing): the combination of interesting this by Efficiences and the property of the design of the following section and the contract of the following section as a first of the f Control of the contro With Last Company to the Company to the the of his one

Operational excellence: another trace ated this year as we make the revenuers are contested occuse the portrait of on-Excinemes some they are making Famue in Justicial automotion. Through of their colors of prost provided, we are also withing to stongardise processes

We support the development of these Equal Conditional Control Cont Talent, Technology and Facility:

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We have maintained high-teens margins of

8.9%

### Scaling the Group

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Archidode our powerful deventral sed indiprise in an autrunyaksia leu tures (wo Pontinue to uewi opio complementary in ama Diploma outure and identity bared on pestionactic sharing

### **Delivering Value Responsibly:** embedding into our commercial strategy and culture

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Increasing the diversity of our Senior Management Team (SMT) terricals representation of MCT terms position of COLOR to the position of the course of the color of the

Carbon emissions flat despite 15% organic revenue growth (50.71) e unitalità de la compansión de la compa

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#### Increasing resilience underpins our outlook

While we are minigful of the uncertain economic but usy and prespect of di nougher demand el l'arbrimer till voironnair. cumfiger to the Energy or reasing revience

We have grown EPS by

### sustaining our impressive compounding track record

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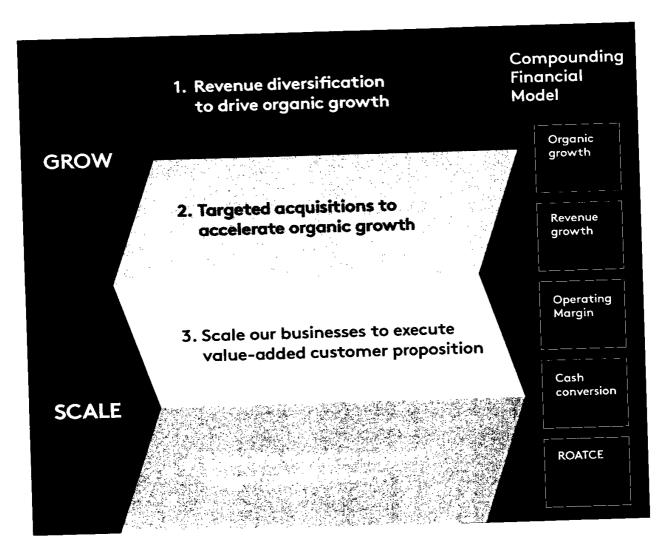
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Johnny Thomson Chief Executive Officer

# Building high-quality, scalable businesses for sustainable organic growth



5. Delivering Value Responsibly

## 1. Revenue diversification to drive organic growth

Our sustainable growth strategy is focused on revenue diversification to drive organic revenue growth, build scale and increase resilience. Operating in a broad range of markets, all of our businesses have fantastic opportunities. Our strategy is focused on growing, diversifying and scaling in three ways:

01

### Positioning behind high-growth end segments

All of our businesses have opportunities to tap into high growth end segments, many of which also have a positive impact on the environment or society.

02

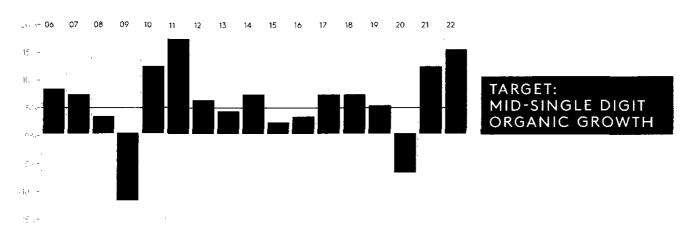
## Geographic penetration of core developed markets

We are relatively underpenetrated in our core developed markets of North America, Europe and Australia where there is significant potential to increase market share. 03

## Product range extension to expand addressable markets

We extend our product ranges incrementally within our businesses and at portfolio level.

STRONG ORGANIC GROWTH TRACK RECORD:



### 2. Targeted acquisitions to accelerate organic growth

Focused portfolio development is key to the sustainability of our growth strategy. As we grow, it is important that we focus on the key, scalable business lines that represent our model and which we are the right owners to grow and scale.

### Acquisitions to accelerate organic growth

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Viv. airnite ada En lita revenue growth treim MA on allerage.



"Our approach to acquisitions has become more structured and strategic. This has expanded our acquisition pipeline, enabling us to take advantage of a busy market whilst also maintaining our strong financial discipline."

Steve Sargeant, Corporate Development Director

### A disciplined approach

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### Success factors

### Target attributes

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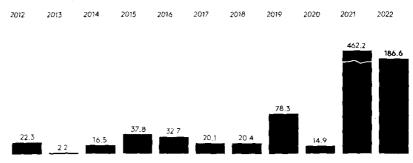
### How we add value

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### Strategically & financially disciplined

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### Historic M&A spend (£m)





CASE STUDY

# Windy City Wire: accelerating organic growth for the Group

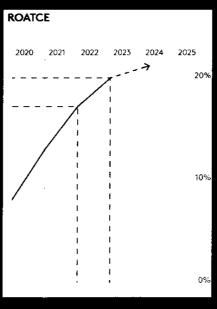
Windy City Wire is a leading value-added distributor of premium quality low voltage wire and cable.

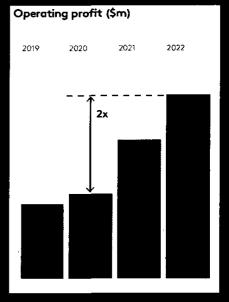
Acquired in October 2020 for £348m, the business represented a material strategic step forward, accelerating organic growth for the Group as a whole. Importantly, Windy City Wire diversified Controls into the large, attractive US industrials market and significantly increased the Group's exposure to high growth end segments.

Since joining the Group, Windy City Wises operating profit has doubled and the business is significantly outperforming its acquisition case. ROAICL is now mid teams, two years phead of expectations.

This has then ariven by impressive solume growth and operating leverage on a well invested platform. Girwith has been driven by expectue to high growth and ocaments illustring automation, security achess, data centres and digital anterina systems illustrang market share growth. A compeding customer production and superint product availability, underpit hed by a secure and stable supply chain, have been a winning combination.







### STRATEGY IN ACTION: ACQUISITIONS ACCELERATING ORGANIC GROWTH

### Acquisition of Accuscience in Ireland: positioning behind high growth end segments and penetrating core developed economies.

### Acquisition of LJR Electronics in the US: penetrating core developed economies and product range expansion to expand addressable markets.





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### Value drivers:

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### Portfolio fit:

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### Value drivers:

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### Portfolio fit:

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CASE STUDY

### Acquisition of R&G Fluid Power Group in the UK: penetrating core developed economies and product range extension

In April, we acquired R&G Fluid Power Group (R&G), a high-quality aftermarket distribution business for our Seals Sector in the UK, for ca. £100m.

R&G is a value-added distributor of a diverse range of industrial, hydraulic and pneumatic products (including seals and gaskets). Its value-added proposition is based on responsive customer service, technical advice, breadth of stock and product customisation. Over time, the management team has built a platform with extensive reach across the UK, including through consolidating a number of regional distributors to extend geographic and product reach.

### Characteristics:

- Ur value laaded aftermarket distributor Extensive UK reach
- Fluid Power product range

#### Value drivers:

and the second second

- Excellent organic growth track record and a gnificant patential through developing the altermarket economerce charme, continued regional expansion in the UK, and further product cross selling and diversification
- Confineral four & build's active pipeline with an appoint unity to further decorate small regional parametitors

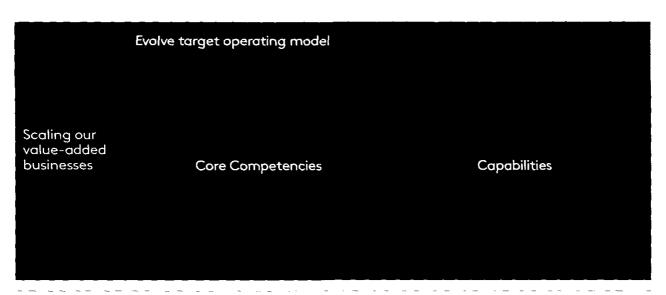
#### Portfolio fit:

Scale in care UK market and stope to arive revenue synergies with collating UK Seau businesses Expands addressable markets

### 3. Scale our businesses to execute value-added customer proposition

Our service component builds loyalty and resilience, pricing power and margins. As our businesses grow, they evolve their operating models to continue to deliver their value-add proposition at scale – how a £10m revenue business delivers for its customers is very different to a £100m revenue business.

We have created a framework for our businesses to plot their journey to scale, including defining the right target operating model of the future, developing the Core Competencies that underpin it and the capability that will deliver it.



### Core Competencies

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Supply Chain	Operational	Value-Add	Commercial	Route to
Management	Excellence		Discipline	Market
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### 4. Evolve the Group to support decentralised delivery

Our value-add distribution model underpins everything we do and is the foundation of the Group's success.

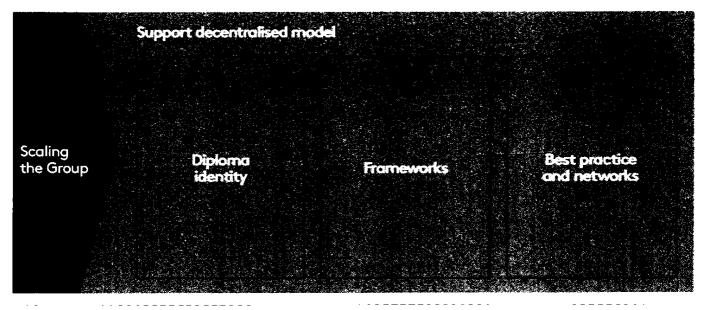
We continue to be only evolve the structures of And custom en learning and atking the c palability area builture of the German de verruit trie lang termi

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### Key capabilities

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### Talent

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### **Technology**

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### **Facility**

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### STRATEGY IN ACTION: SCALING OUR VALUE-ADDED BUSINESSES AND THE GROUP

### Australian Life Sciences: building a scalable platform for growth

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Them for the hoose the project making engaging forces, poor so in the solution with the control of the control

### Chicago June 2022: sharing best practice and building leadership networks



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### **Talent**



### "Investing in talent is critical to the sustainability of our growth"

J<mark>ill Tennant</mark> Group HR Director

I'm delighted with our progress in Talent in 2022. For meliane of the key highlights of the year was the very high level of colleague engagement. Engaged colleagues perform hetter and, in a customer service business operating in challenging labour markets, retention is a differentiator. Our decentralised model fasters layalty and engagement: along side this, reach such as our Engagement Survey mean we are getting better at listering and responding to what colleagues want.

A successful Talent agendal starts with the right organisation design. During 2022 we've warked with our businesses to rafine their target operating models. These inform succession planning, training and development, and external teah itment.

Investment starts with our existing team. For the Senior Management Team (SMI), we are helping leaders develop the skills and experiences they will need to scale their businesses. I from our newly launched Teadership at Scale development programme to building leadership networks, not least through our event in Chicago in June. In response to last year's fonablack, we have launched a new internal fearning management system for colleagues.

The majority of external recruitment has been focused on our businesses. Building scale means building capability. Smaller businesses are typically built around a small number of key individuals who ofter

what many trats, increment at fixes timent in functional expertise is critical to shaling. In 2022, we make 20 SMT bites is based on Commercial, Operations, Supply Chair J Finance and Francian Resourchs. We are leveraging this external riting to emprove diversity. In 2022, 40% of external SMT bites were women, more thank if butting the impact of acquisitions (SMT bacilities +90% male), increasing femiles SMT representation to 27,5%. We are committed to achieving geneler balance at SMT evel by 2030.

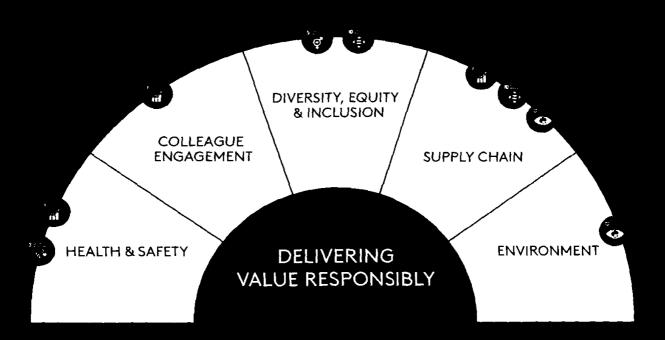
Tarent is also nentral to evolving bur leadership structures to support roade. For example, in Life Sciences, having facused the Sector around three strong geographic pillars, we have created a new role heading up Europe and a simple CEO role for Australia & New Zealand.

We intend to maintain ean Sector structures and a small, skilled Group centre providing a service to our businesses. Here too we are selectively investing in key roles including uS based Corporate Development leads for North American Seals and International Controls at Group centre, we nave mode incremental investments in Human Resources, i in ance and legal.

In a fast growing organisation such as ours, there will always be more to do, but we enter 2023 with a great team, a clear strategy for how latent will support future growth, and significantly improved internal tools and resources for colleague development.

### 5. Delivering value responsibly

Our DVR programme is built on five, material focus areas and positioning ourselves for commercial growth with a positive impact on society and the environment. Embracing DVR is key to executing our strategy, fulfilling our purpose and scaling and managing our business sustainably.



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By aligning our businesses with our five focus areas and positioning ourselves for commercial growth with a positive impact on society and the environment, we can play a meaningful role in building a more sustainable world.

### Delivering for our People



Our people are pursuicees, it is our priority toler adge our lickedalles and retain takent n pur bûs nestes. Weld'st have a dut vita when our narraquer safe, channe on a versity and riviate or inclusive and equitable work notice in the end where all of his not ediques are up a to fulfil member not u









### Delivering for the Environment



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### Delivering a Positive Impact



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### DIR PROGRESS DURING THE YEAR

A stop-change in mornessum. Business diliver initiatives and creating improvement our assiste Group.

Our businesses have established DVR committees and appointed persons responsible for performance and progress against targets.

Our DVR governance structure and palicies are key to how we define value responsibly. We have improved reporting with metrics now embedded and targets to drive progress in F723.

Read about our performance in each of our focus areas on pages 36-47.

Read more about our DVR metrics and targets on page 53.

Read about our DVR governance, responsible business

DELIVERING VALUE RESPONSIBLY **DIPLOMA DELIVERS FOR** OUR COLLEAGUES 34 Diploma PLC Annual Report 2022

## Our colleagues are the foundation of our business. They deliver value-add to our customers, execute against our strategy and are essential to our ongoing success.

Our decentralised Group employs ca. 3,000 colleagues across multiple businesses, geographies and communities. This year, we welcomed ca. 500 new colleagues through acquisitions. The safety, wellbeing and engagement of those colleagues is our primary concern and central to how we deliver value.

Developing, attracting and retaining talent in an equitable and inclusive environment will support our journey to scale, and is an important differentiator in a challenging labour market. Protecting our agile and accountable culture as we grow underpins our performance and helps us attract high auglity acquisitions.

89%

of our colleagues are proud to work for their business

#### Brilliant leadership

Our decentralised model means that our Senior Leadership Team (SET) plays a key role in progressing the culture and strategy of the Group, as well as the performance of their businesses and Sectors. Our SET—comprised of our Executive team, the Managing Directors of our businesses and key Group roles—has demonstrated brilliant leadership during FY22, continuing to look after and support our colleagues, serve our customers and show great agility and resilience despite geopolitical and economic uncertainties.

In June this year, we brought together

75

members of the SLT in Chicago to celebrate their hard work and discuss our strategy. This was the SLT's first time meeting in person since the pandemic and a key opportunity to strengthen networks, build our culture and integrate new senior leaders

#### Building engaging and fulfilling careers

We continue to evolve our culture and support colleague engagement across the Group. We acquire new businesses every year and give careful consideration to how we onboard colleagues that join us through acquisition.

Group internal communication is a powerful tool for us—our CEO updates our colleagues directly through quarterly videos and information is shared across businesses and Sectors through our internal newsletter. This year we introduced a learning management system, which is currently being rolled out across the Group.

Development of talent supports our strategy, deepens engagement and is important at every level of our business. Many of our colleagues undergo an-the-job training, whether through apprenticeships or external certification. Through our DVR programme, we have started to develop networks that facilitate knowledge sharing across certain functions such as Health & Safety, Supply Chain Management, and HR.

#### Mental health and wellbeing

We are mindful of the potential impact that working environments and practices have on our colleagues. During the year we continued to hold wellbeing and resilience workshops with businesses and provided resources to mark World Mental Health Day, which was celebrated across the Group.

We are also acutely aware of external factors - Covia 19, political instability, the cost of living crisis - that may further impact our colleagues' wellbeing and mental health. We have worked hard to reassure existing colleagues, as well as those that join the Group through acquisition, and are pleased that 86% of colleagues feel that their job is secure, according to our engagement survey.

Further assistance is offered through our Employee Assistance Programme, which covers all existing pusinesses. Acquisitions are brought onto the programme during and adding. Counselling is also affered to businesses where colleagues have suffered a beteavement or tradic event.

# **Engaging our Colleagues**

Our vision is for all of our colleagues to be highly engaged

#### 2022 Highlights

- 86% response rate
- 79% colleague engagement index
- 70% of Group colleagues are active on our new learning management system

86%

response rate

79% engagement index

#### KPI

Engagement Index (an externally benchmarked score from our annual engagement survey)

#### Target

Maintain an engagement index of 70%+

#### **Ongoing Focus**

- Build out our learning management system
- Continued focus on wellbeing and mental health
- HR network to support best practice
- Continued leadership development

Engaged colleagues perform better. Our colleagues have great technical expertise and in-depth knowledge of their products and markets. In a challenging labour market, engagement helps us to hold onto that talent, knowledge and expertise.

Our transver remains consistent at 24.45 (2021-02.88%), rafecting a instruction in 4 Autorities in earliest care and international decisions as a secretary of care and a secretary at the secretary of care and a college of the secretary.

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#### Action during 2022

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"It's really important to us that we continue to prioritise and engage our colleagues across the Group. Earlier this year we held our second engagement survey. The engagement index was 79% with over 2000 colleagues taking part."

Jill Tennant, Group HR Director



Which is contained to the indicate of Red in its order pattern tentent tentent at the End of The annual tentent tentent in the Education Francis of the indicate of the Education Francis of the Education Edu

But in gagent intred is remain infinited in Pilland we were about the page the rank in the responsibility of the Group in a principal to wrigage their truches are sureset to be tractional for the Group, ranging traction 18th, 86th.

75%+

all of our businesses achieved an engagement index within a range of 75-85%

90%

of our colleagues believe that their work is meaningful, according to our engagement survey

88%

of our colleagues believe that their manager empowers them, according to our engagement survey We have a personning inguited theme is at halfs out to early holes and theme in the transpending for the personnagent, the attention when the early for the personning for the control of the control of

Fig. 1. In a the First Herby agent en trouver with a point file to the end with a file out her aen this into a meaning and the end of the out of the one of a control of the end of the end

Leadership style

**75%** +2%

**2022 75** 2021 73

Learning and development

**70%** +4%

**2022 70** 2021 66

Wellbeing

79% +1%

**2022 79** 2021 78

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CASE STUDY

# M Seals UK Employee Working Group



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"I like that I can act on behalf of my colleagues to voice their concerns or issues. I also like that we develop a plan or response to each issue right there in the meeting so it gets sorted straightaway. It's a great way to communicate as all the branches of the business are there together at the meeting – whether it's a finance issue, a management issue, or a warehouse issue."

Sati Sing, Warehouse Operative and member of the Employee Working Group at M Seals UK

# **Ensuring Health & Safety**

Our vision is that no one is harmed at work

#### 2022 Highlights

- Continuing to build a proactive Health & Safety culture
- More robust reporting
- Reduced severity rate
- Improvement in potential hazard reporting
- Improved governance at business and Sector level

10.6

LTI rate

44%

reduction in severity rate

#### KPI

Lost time incident (LTI) Rate (number of lost time incidents per 1,000 employees)

#### FY23 Target

5% year-on-year reduction in LTI rate

#### **Ongoing Focus**

- Build positive mental health and wellbeing
- Continuous improvement and focus on Health & Safety culture
- Ensure process in place to reduce risks identified by potential hazard reporting

Keeping our colleagues healthy, safe and well is a prerequisite to doing business. We have a duty of care to any person who is working remotely, working at, or visiting a Diploma business.

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#### Action during 2022

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86%

of colleagues feel that Health & Safety is taken seriously in their business, according to our Colleague Engagement Survey He add on the Bollow abdate like held Hela the Scioner Court proposed with row dagues, who has let on the other meanth Scioner Contines Court help like help on the solid proposed in the solid proposed with a solid proposed for the Sciene for the solid proposed for the Sciene for the Sciene for the solid proposed for Sciene for the solid proposed for Sciene for the solid proposed for the Sciene for the solid proposed for the Sciene for the solid proposed f

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# North American Seals



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# **Group performance stats** LTI rate



#### Severity rate



#### Potential hazards



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# Promoting Diversity, Equity & Inclusion

Our vision is to build a diverse workforce, where all of our colleagues feel able to bring their full selves to work and fulfil their potential.

#### 2022 Highlights

- New Group Diversity, Equity & Inclusion Policy
- Unconscious bias workshops
- Training for Senior Leadership Team on inclusive leadership
- Ethnicity reporting

of the Senior Management Team are women

% of women on the Senior Management Team

#### FY30 Target

Women represent 40%+ of Senior Management Team

#### **Ongoing Focus**

- Succession planning Implementing the Diversity, Equity and Inclusion Policy across the Group
- Further learning and knowledge sharing

## We remain committed to better representation across our Group and businesses, particularly in management and leadership positions.

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of external hires into the Senior Management Team during the year were women

% of women on SMT



#### Gender diversity (as at 30 September)

	Mo⊹e	Female	Total
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Francist eitebra	:	2	5
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1212 121 1 1 2 1 2 E 1	0.65	910	2.20

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#### Ethnic diversity (as at 30 September)

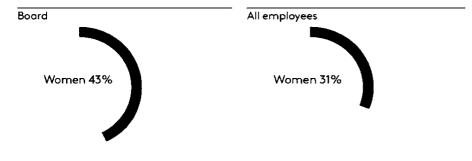
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#### Diversity of our Senior Management Team



#### Gender diversity across the Group



#### CASE STUDY

# International Women's Day



International Women's day was celebrated by businesses across the Group on 8th March 2022.

Businesses brought their teams together at lunches, discussion groups and through fundraising events to discuss bias and the challenges faced by women in the workplace.

All colleagues were also given the opportunity to attend a #BreakTheBias workshop, which highlighted examples of unconscious bias and the role that we can all play in tackling it at work.

# **DIPLOMA DELIVERS FOR** THE ENVIRONMENT

We are a Group whose businesses, supply chain and end users stretch across the globe. As a distributor, our operational emissions are relatively modest, and the vast majority of our emissions will sit in Scope 3.

Calculation of our Scope 3 emissions is a complicated undertaking in a decentralised Group, such as ours. We are working to do this ahead of submitting a net zero target to the Science-Based Targets Initiative (SBTi) during FY23.

The crimate crisis is argent and global, we recognise the impact of our wider footprint to make a positive contribution in tackling this crisis. Beyond the moral obligation that we feel, we also see the contribution to the long term value creation and growth of our businesses.

Our colleagues are increasingly passionate about climate change and expect the Group to drive progress and support their initiatives. There is also the apportunity to deliver value to our customers by offering more sustainable products and solutions, building our knowledge and expertise, and working to be a more carbon efficient business that can support their net zero goals.

growth with a positive impact on society and the environment.

# Sustainable Supply Chain Management

Our vision is for all of our key suppliers to be compliant with our Supplier Code.

#### 2022 Highlights

- Active engagement with our suppliers on the environment
- Key suppliers identified and the process has started to align with our Supplier Code

59%

of our identified key suppliers are aligned with our Supplier Code

#### KPI

% of identified key suppliers aligned with Supplier Code

#### FY30 Target

80% of key suppliers are aligned with our Supplier Code

#### **Ongoing Focus**

- Continue to ensure alignment of key suppliers with Supplier Code
- Align our Supply Chain Policy and processes with our net zero targets
- Build our understanding of supplier emissions

Management of our supply chain is key to our broader social and environmental impact as a Group, and a key part of our strategy and commercial proposition. Our focus is to work with our suppliers to tackle climate change and reduce our own impact through more sustainable packaging, logistics and products.

Percentage of identified key suppliers aligned with our Supplier Code



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# Tackling Emissions and Waste

To be net zero across our operations by 2040 and net zero across our value chain by 2050 at the latest.

#### 2022 Highlights

- Emissions flat, excluding the impact of new acquisitions during the year, despite strong organic growth
- Waste measured for the first time
- Business-driven initiatives

#### Total Scope 1 and 2 emissions

Tonnes CO₂e

#### **Emissions KPI**

% reduction of Scope 1 and 2 emissions (tonnes CO<sub>2</sub>e) against FY22 baseline (10,615 tonnes CO<sub>2</sub>e)

#### Waste KPI

% of total waste to landfill

#### FY30 Emissions Target

50% reduction of Scope 1 & 2 emissions on FY22 baseline

#### FY30 Waste Target

Less than 15% waste to landfill

#### **Ongoing Focus**

- Set SBTi net zero target
- Build internal knowledge of Scopes 1, 2 & 3
- Divert waste from landfill
- Set out a clear roadmap to our 2030 targets

We are committed to net zero emissions across our value chain by 2050 at the latest. We have set an interim 50% reduction target for our own operations by FY30. We are currently calculating our Scope 3 and will submit our net zero targets for verification by the SBTi in FY23.

As are hugery prototolito nur businesse. ar a the risk and its league, it fat take that was a wind the year to but sustain able. Total District on Wearing School as a motiver in plane of their facilities, including supporting to UED lighting Shirthdoor go wents not inplant curplus lies and reducing 1948 8 34

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		FY22	FY21	FY20
Green Sure Das Fraschurs	Sittle Berling Strokes	3,256	2 154	
tinner i je	3. u.s. 2 - mydach	7,359	-,	4,459
	Group emission s	10,615	9 828	432

#### Tonnes CO2e per £1m revenue

10.5

2022	10.5
2021	12.5
2020	8.0

#### Purchased electricity kWh

14,033,971

2022		14,033,971
2021		13,947,147
2020	7.762.447	

#### Gross emissions

10,615

2022		10,615
2021		9,825
2020	4,331	

# DELIVERING VALUE RESPONSIBLY CONTINUED

There are increminate tigos to the arities malor the deliver was a facilitied are leaved which can promise the parameter trace affects the appropriate trace affects, we have attended to incorporate and retimental uniters and parameter which regard at the confect to requirement. When regard at the confect of pleases,

An part of the work we are dainlight institution in retizeral targets to the SBT, we have reviewed our reporting methodology and will facus on a percentiple renuction of Scape 3 & 2 emissions goins to award.

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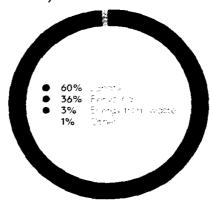
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#### Waste

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#### Waste by destination



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# case study Packaging



Packaging initiatives are being put in place across the Group. For many businesses, the focus has been on creating a more circular packaging system.

Some businesses have invested in shredding machines in order to reuse incoming cardboard packaging as packing material for outgoing orders. Other businesses have focused on removing non-recyclable elements from their packaging by replacing plastic tape with paper tape – removing more than a tonne of plastic for their customers. Another scheme has completely removed branding from all packaging. By working closely with our suppliers to have products delivered in plain, cardboard boxes, product packaging can be reused by our businesses and customers.

All of these initiatives support our ambition to reduce our waste-to-landfill and overall waste. It also supports our customers in achieving their own net zero and waste reduction initiatives.

# Facility upgrades

During FY22, our European Life Sciences business, Simonsen & Weel, moved into a new location that benefits from more efficient heating and cooling, solar panels, state-of-the-art insulation and electric vehicle charging. The business also decided to improve biodiversity in the surrounding area by sowing wildflower meadows on its surrounding land.



**DIPLOMA DELIVERS**POSITIVE IMPACT



Our businesses deliver positive impact through products and services that benefit our society or environment. Growth initiatives in these areas offer exciting commercial opportunities and support our purpose.

Positive impact revenue is generated across all businesses from the sale of products, services and solutions that benefit our society or environment and support the transition to a more sustainable future. Growth initiatives in these areas offer a key opportunity to positively impact our stakeholders.

There are huge opportunities to be found in the scale of transformation required to create a more sustainable, low-carbon economy, such as the adnesives we sell into electric vehicle assembly or the seas sold into renewable energy generation.

Our businesses also supply products that support healthy and safe communities, such as the highly-stranded silicone cable, supplied by our Controls Sector, that is used in defibrilators and ECG electrodes.

Our Life Sciences businesses offer diagnostic solutions that make it quicker and easier to identify life-threatening diseases, including cutting-edge technology that allows for early detection of diseases in newborns, and home testing kits for remote communities.

Our MRO seals business sells fluid sealing solutions and trademarked products specifically designed to prevent flugitive emissions.

Our decentralised model gives us the agility to capitalise on apportunities in these new and fast growing end segments as we work with our suppliers and their industries to innovate new, specialised products and solutions.

Our positive impact revenue streams are an important component of our organic growth strategy and each Sector has growth plans in place.

# **DIPLOMA DELIVERS**RESPONSIBLY



Our Group purpose is to consistently deliver value and reward our stakeholders by making a positive difference to our colleagues, our customers and suppliers, and our communities. We are committed to fulfilling our purpose in a way that is environmentally, socially and ethically responsible.

DVR governance

Our DVR governance structure is lean and reflects our decentralised model. The Group has responsibility for providing direction and support, and the Board has ultimate eversight and responsibility for DVR across the Group.

Operational execution takes place in our businesses, close to our customers. Managing Directors are responsible for DVR performance of their business and are given flexibility to prioritise DVR focus areas in line with materiality to their business. Targets are set at Group and Sector level and the Executive team, which includes the Group CEO and Sector CEOs, is responsible for performance within their area of responsibility.

In line with our 2021 pledge, DVR FPIs are now integrated into our regular management reporting, including biannual updates on our emissions. Our businesses report their emissions data quarterly to the Group, where it is reviewed by the senior finance team and managed for improvement by the Sector leadership team.

Positive Impact Revenue data is collected from each business and analysed twice a year as part of management reporting. This analysis is considered a useful tool for assessing climate-related risks and apportunities. This data is reviewed by the Socters, Group Finance, DVR steering committee and the Board.

The role of the DVR Steering Committee, which is chaired by the Group CEO, is to outline Group strategy against the DVR framework, set Group initiatives and targets, support the Sectors and businesses, and monitor and communicate progress. The challenge of a accentralised business can be to ensure alignment with Group objectives and arive meaningful progress. Communication is key to the effectiveness of DVR management across the Group and DVR features heavily in regular internal and SLT communications.

Our Senior Leadership Team (SLT), which includes business MDs, is updated quarterly on DVR during regular SLT updates from the CEO. They also attend in cepth sessions with members of the DVR Steering Committee to review performance and DVR governance, receive updates on DVR strategy and policy changes, and share their successes and best practice.

The Executive team is updated on DVR along with the SLF but also hold more actailed sessions biannually as port of the Executive Meetings. Sector CEOs meet biannually with the DVR Steering Committee for a DVR Governance meeting to discuss DVR strategy, governance, climate rolated risks and apportunities, and review progress and initiatives.

The Board holds an annual DVR session to review DVR strategy, objectives and progress. Climate related risk management is integrated into Group risk management.

#### Our DVR governance structure

		$\overset{\longrightarrow}{\leftarrow}$	Diploma PLC Board & Group CEO	performance  Oversight of climate-related
	DVR strategy &		,	risks & opportunities
	framework		$\downarrow$	$\uparrow$
DVR Strategy Committee	Group DVR governance			Sector & Group performance against targets
	Reporting & performance	$\stackrel{\longrightarrow}{\leftarrow}$	Executive team	Sector & business governance and reporting
	Sharing resources, tools, best practice & support		$\downarrow$	Identification & management of Group & Sector climate-related risks
	Development of DVR networks		Business	DVR performance and initiatives
		$\leftarrow$	MDs & DVR Committees	Identification and management of climate- related risks

#### Our metrics and targets

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Focus Area	KPI	Target	Target date	FY22	Our lang-term vision
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Auste	to the saltest profi	Accithan (6) - Wasteits (anafi	Trikista TT L	politic	Tulbe alzeruktuk ar att bluk neus

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#### Responsible business

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#### Charitable donations

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#### DELIVERING VALUE RESPONSIBLY CONTINUED

#### Taskforce on Climate-related Financial Disclosures (TCFD): our response

Melrecognise that it mate thange is an urger's and global prisis, and we are committed to building our understanding of this stential impart of our Group above, being a party of other business allow-carbon tuture. We operate a pecentralise amode across a wage number of departor has curies a becherge, with lean management structures. Our darroach to himate in bactires titing has tackled institute of geographical Capreda pet her tell at hear impragament solutioned contrast notice material pactified hear institute or developing a source understanding or currown emissions. Scope Fland 21 in propriational at earliest or advanced reduction target understanding from the propriation of this report. With improving business of cuppoving are on a journey to understand our Scope 3 emissions and accompagate to our politic to propriations are also materials as a compagate tradition to expect selegating a politic propriation of the propriation of the contrast of t

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#### GOVERNANCE

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#### **Board Oversight**

Board Oversight

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# DELIVERING VALUE RESPONSIBLY CONTINUED

#### RISK MANAGEMENT

How the organisation identifies larsesses and manage it in life is atcallers

We take the samp appropriate identifying and monitoring of materialists of we do for strategic operational, financial and other matro have as out fried in the internal control and row management section of the Annual Report

Our decentralised in a delimeand that rocal bushlesse, are responsible for law tifying lacess na and managing risks to their businesses. The pusinesses use a tran excitity match are based on both like increasing and inspect to the business. As part of the bianic or DVR governance increasing these rate on reviewed by the DVR Steaming Committee and Section equels from

The Board horas with rate reducess lity forms, management and consignitian of the swing operatinate waterns of central arc in place, or well as not zon scanning for comercians and potential in w. This arc in terminal of the participants of roll reviews a load of reviewing and approximation place. The Audit Doministrees is the lattest veneral at the internal control environment for the Group of 3 that the Broad of its management and ventral control arc i perating effect value.

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#### METRICS AND TARGETS

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We renognise that the one shows or iduced as a result in large enables such as the more incredible to limit of hange and global warming. We as new vights the split it that it particles in global or other thankers in other change as well as our exposure to come transmining these splits in a replace or off into the reduce of our or score.

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#### Our policies and procedures

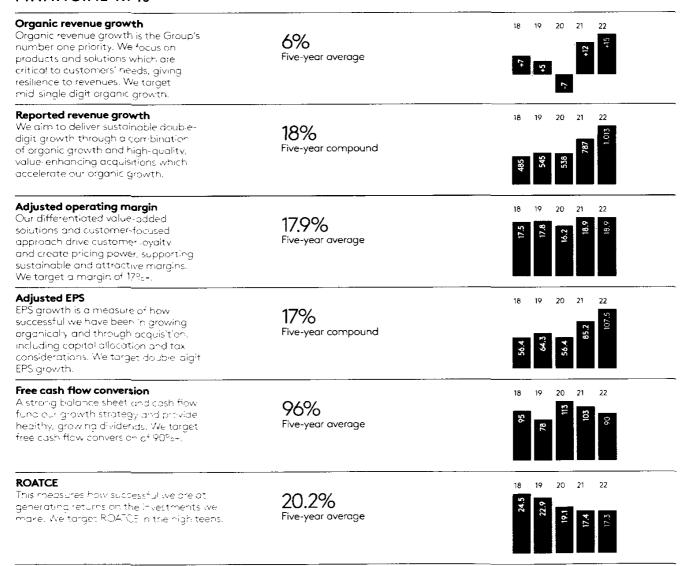
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Crise in Conduct	Our Cade of Canduct sets but the expected standards of runduling abusing social trail encloses. Disamples they relate to our bead of posen landed on the knowledge media and stakeholder endagement. Much of the Chae of China art in larger nined by other Choop be lates, including Modern Stakeholdshotter aways (Siver in Equin, and his output of the Safety.
Tien to Engine mandaliza	Our Diversity, Easity and inclusion DEFF (i.e. acroses to a inclusion expending a serior and recording to the control of the work of and we believe our business leaders to a unservice in the acting an inclusive a verse and eautable workplace. We believe that on effect in DEF strutegy will be advantage for our business, contribute to employee we believe that of district or land only violationers and retain a water pool of exceptional talent.
Full Teachturity	We are pricedual opportunities en anyer is this zero to kernine in any torm of a simplifier of all of the dual ground, religions deviation entation between all of the parameter of the Memore of the street of the other other of the other othe
Friedrich er für Fil IV	Our Environment Policy opicies to all out neview on Blake than they congrued to the standards and requirements not nut. They align to be a fact on a configuration of the residual to the above coule environment talliance, or perstor any their less on a coule environment aliance, or perstor any they may it impost the residual Account above escaped on the change of the post of the residual Account above escaped on their emissions and courted.
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#### **KEY PERFORMANCE INDICATORS**

# MEASURING OUR PROGRESS

We measure our performance against a number of financial and non-financial metrics which reflect how we are delivering against our strategic objectives (as set out on pages 22-33), our financial model (see page 22) and our ESG framework (see pages 34-57).

#### FINANCIAL KPIS



## **NON-FINANCIAL KPIs**

#### OUR COLLEAGUES

#### **Engagement index**

An externally benchmarked score from our annual engagement survey

**TARGET** 

**Lost time incident (LTI) rate** Number of LTis per 1,000 employees

TARGET

5% year-on-year reduction

% women on the Senior Management Team (SMT)

**FY30 TARGET** 

21



22



20

22



21



22



#### **OUR ENVIRONMENT**

% key suppliers aligned with Supplier Code

**FY30 TARGET** 

of key suppliers aligned with Supplier Code by FY30

% of total waste to landfill

21

**FY30 TARGET** 

waste to landfill

2022

% reduction of Scope 1 & 2 emissions against FY22 baseline

**FY30 TARGET** 

emissions

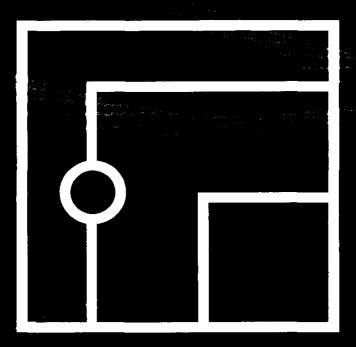
reduction in Scope 1 & 2

2022 (baseline year)

tonnes CO<sub>2</sub>e

New suppliers are required to cover in aggregate at this 5.0% on Jupater schedolin the first year of reporting against this metric. 578 key suppliers were identified across the Graps. Endosen what control Copprier Code.

# CONTROLS SECTOR



# The Controls Sector businesses supply specialised wiring, cable, connectors, fasteners, control devices and adhesives for a range of technically demanding applications.

#### Windy City Wire (WCW): 50%

A leading value ladded distributor of promium locality low voltage cable and wire. WCW's comprehensive cable management systems generate significant time and cost cavings for customers.

#### Wire & Cable (UK): 9%

Specialist and flexible cable products and cable identification, termination and management products, and cable management solutions across a broad base of customers in Europe.

#### Interconnect: 22%

Harness components and specialist connectors used in technically demanding applications across multiple industries in Europe and the US. Our businesses supply a range of products and value-add services and products including protective sleeving, cut-to-length tubing, kitting, connector assembly and prototype quantities of customised multi-core cables.

#### Specialty Fasteners: 10%

Specialty, premium-quality fasteners together with technical support, audity specification and other value added services for customers in Civil Aerospace, Motorsport, Defence and general Industrial. We also support key customers with our automated inventory replenishment solutions.

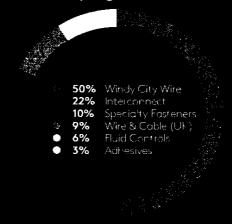
#### Fluid Controls: 6%

Fluid controllers, compressors, valves, temperature and pressure measurement devices, and specialised liquid dispensing components printarily for customers in the UK Food & Beverage sector.

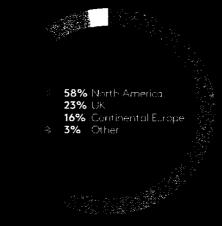
#### Adhesives: 3%

Specialty silicones, adhesives and sealants together with technical support and other value-addea services.

#### Revenue by segment<sup>1</sup>



#### Revenue by geography<sup>1</sup>



## Reported revenue (£m)

+30% p.a.

Protection arrays likeliaguate a for acquisitions lichal stationals on protectioning the wear





"Our International Controls businesses have shown tremendous energy in building momentum – it's been great to see their hard work pay off this past year."

David Goode Sector CEO, Controls



"It's been another great year for Windy City Wire thanks to our great proposition, winning culture and ability to deliver for the customer."

Rich Galgano CEO, Windy City Wire

#### FINANCIAL HIGHLIGHTS

	FY 2022	FY 2021	Change in the year
Revenue	£492.8m	£343.3m	+44%
Organic revenue growth	+24%	+16%	
Adjusted operating profit	£105.8m	£72.4m	+46%
Adjusted operating	21.5%	21.1%	+40bps

- Share gains in high growth end markets and compelling customer proposition driving an excellent WCW performance: organic revenue growth 32%, including double-digit volume growth
- International Controls organic growth 18%, with accelerating growth in attractive end segments while also broadening US and European exposure
- Product extension: excellent organic growth in our new Adhesives business line, with a bolt-on acquisition to add scale and diversify end markets

#### Sector financial performance

The Christin's Sector delivered diversity in full representations the following full representation of the following the following the following the following and the following the fol

Adjusted in peratina pratti increased 4 militial 5161-811 (2.12): £72,4110, with the adjusted operating margin, 40 pps frog relieved to 13.51. Both internation a Controlland WCW contributed to this margin expansion with scale benefits and performance more than offsetting investment in growth and mix offsets.

International Controls (50) for Section reversely, enjityed a successful vectors a rescut of urgan prevenue in tiat vesign a market strang auricin beak and the rain arket strang auricin beak and the rain arket so and the rapanic and with of 1816, with southained into repain a dinawith of 1816, with southained into repain a dinawith across all but ness indications end at growth parcess all but ness indications with single protein suctor of organic growth. The overall international Controls margin in single-series for the with past to when string a province and a succession of the series of the seri

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last year in our row been in regruted in to our existing operation, the school nearboshes size in ning new contracts and capitalising on recovering denotable been and. Gengraphic discraficiation has also been a there existence in the root and firm tract within France time in a phrasition manufacturer five well-end manufacturer five well-end manufacturer five well-end with eight as space are girowing region with ending the root described and Fundable Chief sue on an ipe.

Fluid Controls had an ether good kear de vering strong double la git growth and capitalsing on the recovering modians beverage market.

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Windy City Wire .51 Light Section even .6 MCM indopnothereste etc epropiosiria an its atrong track record. Organic grawm was 52h - With abubic digit vibium Eighsikth addinatistrarig comparature as well as the pass through of higher year-on, year coprise prices like impact of proper moderated through the midgle of the vegrianice startealts van stronger schop arak in The business has perieffed from its expression to high arcikith knip markets in urebs vi bled ta bulkalha butamet i hi senurtik arriere data centres ana digital priternia. Arem Over and above this MOA in a taken. market share as a result of item in a energy customer proposition on disuper with Mari. availability undersinned by alse we arro stacic such with a ni-

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#### Strategic progress

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- Usin Controls businesses are penenting from initiatives to capture growth in situationally growing end segments. Them add disentres and digital antennal watering of WCW to electric sensities and energy in international Controls which is also pushing into energing markets such as apple and units anneal pen a vehicles.
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- MB = 10 at Delenate organic grant to Chrotea chandus from a LUP Electronics in February for \$21m to build scale in the world's largest doveloped interconnect market, ascigiving our existing operation in Indianable sitne ablish to leverage LUP's supply chain
- Continued by about of our new dather vesicus new the wint this dupon to the Duwley – Scretture for £7% further alversitying siza markets.

Building scale in our values added businessest Acaumoa radt year, we nave tuit, in tegrated Art Winto par existing US batteners operation, merging our fail lities ut uptig beach and fluntingdon Beach. The r. Sibusiness is now a single, contained entity under hie management to telam under in a ringle FFR system.

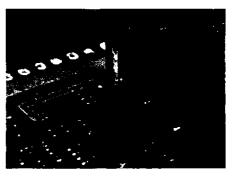
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#### CASE STUDY

# High growth end markets



Our Adhesives business delivered >20% organic growth, helped by exposure to high growth end markets. Our products and solutions have many applications, including in electronic control units for electric and autonomous vehicles and for waterproofing connections as part of a large scale fibre optic roll-out in the UK by a major telecommunications company.

#### **(1)**

#### Read more

diplomaplc.com/about-us/our-sectors/controls

SECTOR REVIEW

SEALS SECTOR



The Seals Sector businesses supply a range of seals, gaskets, cylinders, components and kits used in heavy mobile machinery and a diverse range of fluid power products with Aftermarket, OEM and MRO applications.

#### International Seals: 47%

Our Seals businesses in Europe and Australia supply seals, gaskets, pumps and related accessories, custom-moulded and machined parts, hydraulia cylinder components, and a diverse range of fluid power products to Aftermarket, OEM and MRQ customers.

#### North American Aftermarket: 23%

Supplies a variety of seals, generally on a next-day basis, for a broad range of mobile machinery used in heavy Construction, Mining and Agriculture, Products are used in repair and maintenance after equipment has completed its initial warranty period or been sold on the pre-used market. Customers are mainly repair shops, engine and transmission rebuilders and other heavy equipment parts distributors.

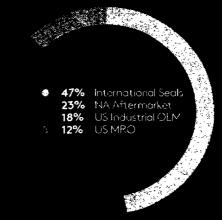
#### US Industrial OEM: 18%

Supplies seals, gaskets, O-rings and custom moulded and machined parts. The business works closely with customers to specify the most appropriate seal design, material and manufacturer for the application; provides technical support during product development; and delivers the logistics capabilities to support small to medium-sized production runs.

# US Maintenance, Repair & Overhaul (MRO): 12%

Our MRO business, VSP Technologies (VSP), supplies high-quality gaskets and fluid sealing products to critical services in high-cost of failure applications. The business works directly with customers to improve sealing performance, providing expertise, product recommendations and training. VSP sells primarily to transportation, chemical processing, power and marine customers.

#### Revenue by segment<sup>1</sup>



#### Revenue by geography<sup>1</sup>



## Reported revenue (£m)

(compound growth over five years)

+11% p.a.

 Pro torma revenues adjusted for oncorptions and obsiduals completed our rid the year.

## SECTOR REVIEW



"The team has been the standout highlight of my first year – they've shown great leadership in driving growth in a tough supply chain environment. I'd like to thank them all for their commitment."

**Ted Messmer** Sector CEO, North American Seals



"2022 was a transformational year for International Seals: we've welcomed around 400 new colleagues from R&G and other businesses and enter the year ahead better positioned than ever."

**Alessandro Lala** Sector CEO, International Seals

#### FINANCIAL HIGHLIGHTS

	FY 2022	FY 2021	Change in the year
Revenue	£331.4m	£263.7m	+26%
Organic revenue growth	+14%	+7%	
Adjusted operating profit	£62.6m	£46.5m	+35%
Adjusted operating	18.9%	17.6%	+130bps

- Geographic penetration: Louisville giving access to previously untapped Western and Midwestern states, driving accelerated market share gains in North American Aftermarket
- Diversification in growth end segments: International Seals organic growth 11% with broad-based growth against a strong comparator
- Product extension: strategic acquisition of R&G in April to build scale in the UK and

broaden the Seals product portfolio into pneumatics, expanding addressable markets

 Building scale: acquisition of ACT, a supplier of innovative anti-corrosion products and solutions, adds further scale to the high quality platform for growth we have built in Australia over the last three years

#### Sector financial performance

Reported revenues invictised Scilliton 536, 4m (2001) 536, 7m in reflecting 14 is organized with a 61 in our tribution from a causific exception and a 61 independent or for the province of the period general general sections affects.

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North American Seals (60% on Denturing revenue) (device ending philosophic to 16%) reflecting very strong proportion our MFC and Affect power our names

North American Aftermarket in balloning in successful work with Louis Ville's better Loot on extended service indicate and explained their day of Nervichata in them willing at the intenmarket share and sindle. Low will table to Microsesters and Alextern others. In an ac-

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International Seals: 47% of Sector revenue in about of enstrong year with organic growth wilding he almost record of residence and over sectors that organizes the paintern enstrong.

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#### Strategic progress

Delikering on our prowth strategy:

- Revenue diversification underpins the Sector's nersistency. For most businesses the reflects incremental benchts from revenue diversification initiatives focused or growth segments, geographic benefication and product extension. Additionally our facility in course in nos delivered distersionance for With the team survives five innerversing the coborduraty into accelerated share gains. The facility is also be iver engileer quality on a efficiently in the rements, we man to invest in croading the autostore to more ensured.
- M&A to accelerate urganic growith:

  Acquistion of R&G in April for £101hrs;
  alkey milestone not lust for the UK light the Beals Sector as a while in Alva ae added aftern larket distribution R&G has added shale not fellor landing of ficantivity broadened the Seas product plantion expanding addressorable relarises.

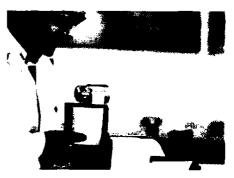
  Both on acquisition of ACT in July for £17m is specially providen of sustainable materials engineering and correspondentials engineering and correspondentials of oncolerating this bighty acquisition of Seas pusitioners with potential.
- Building score in our volue-ladded busines less Octholist on of the integration of DMR into M Scale and repronding, the combined business on owneveraging a single go to imprise strategy and inclination accommendations of the arcelandation.

revence and north, whetgies

- Integration of Tota Shalland for ity exticutions in Australia. Over the fact three years, we have transformed Australian Shalls through acoust tons to addiscale on a structioning the business into two structions in the East and West, creating a high-quality platform for drow th. Across the Sector, as publiclesses continue on their journes to scale with incremental mustineers in to entry automotion its allows and rippositifies line uping new much ning copability, as support pronunting of this.
- Ac have middened in good stratugic or thress in the sector is more reswent hew than even pubblished by and segment exposures such as needing. Fueld or died or died or died or the imposure removable energy, or we can the imposure time greater in the thick three investment or the ups the rime entitle. UP I A's are appropriate for an accurate sector processor.

CASE STUDY

# Product range extension delivering organic growth



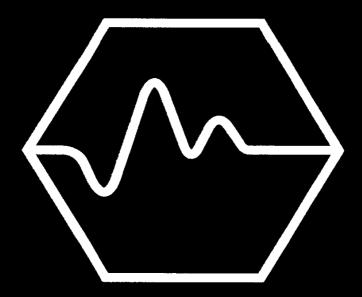
New proprietary products helped to drive organic growth of >20% in US MRO. The business's Service Equipment Rebuild Kits (SERK™) provide customers with technical expertise and a kitting solution that saves time and money, and reduces the total cost of ownership. Sales of the kits tripled in FY22, attracting new customers and driving market share gains.



#### Read more

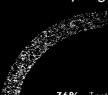
diplomaplc.com/about-us/our-sectors/seals/

# LIFE SCIENCES SECTOR



# The Life Sciences Sector businesses supply a range of equipment, consumables, instrumentation and related services to the Healthcare industry.

# Revenue by segment<sup>1</sup>



Testing & Diagnostics Surgical

Other nealthcare

#### Canada: 43%

Our market leading Canadian businesses supply clinical diagnostics instrumentation and products, and specialty surgical devices together with related consumables and laboraturies.

#### Australasia: 21%

A leading supplier of instrumentation and consumables to the pathology, scientific research and medical segments. Operating in Australia and New Zealand, the businesses also supply specialist consumables used in hospital operating rooms.

#### Europe: 36%

Our frish & UK business distributes leading-eage technologies, focused on specialist laboratory diagnostics and specialty medical devices. Our Scandinavian businesses supply devices, equipment technologies used in operating theatres as well as medically supervised nutrition.

#### Revenue by geography<sup>1</sup>

43% Canada 36% Europe

## Reported revenue (£m)

188.6



"Our Life Sciences businesses have done a great job of developing our product pipeline, focusing on innovative products that will improve patient outcomes and position us in high growth areas. Our prospects are exciting."

**Dan Brown** Sector CEO, Life Sciences

#### FINANCIAL HIGHLIGHTS

	FY 2022	FY 2021	Change in the year
Revenue	£188.6m	£180.4m	+5%
Organic revenue growth	(4)%	+14%	
Adjusted operating profit	£41.0m	£43.2m	(5)%
Adjusted operating	21.7%	23.9%	(220)bps

- Organic revenue growth was 2% excluding last year's Covid-related revenues and was moderated by hospital staffing shortages; returned to organic growth in Q4 as expected
- Strong diagnostics and endoscopy performance
- Sector well-positioned for growth: exposed to rising diagnostics spend and significant elective surgical backlogs
- Strategic acquisition of Accuscience: increases exposure to high growth testing, diagnostics and medical segments; continues the build out of our European footprint
- Disciplined portfolio management: disposal of a1-envirosciences

#### Sector financial performance

Im FY 2022 In E.S. lenners Section is on the increased \$10, to a 188 \$10, 10021 \$160.4 \$1 with diagram circumstaces \$400 ower year on year \$2,000 strong in the figure of \$400 ower year \$100 strong in the figure of \$100 ower \$1

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# Strategic progress

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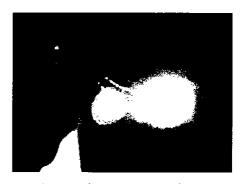
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CASE STUDY

# Innovative products driving growth



A key highlight for the year was Life Sciences' success with Fuji CAD EYE™, an innovative endoscope utilising Al technology. Our team partnered with Fuji to commercialise this cutting edge product, which has been a huge success and an important contributor to our strong performance in endoscopy in the year.



# Read more

diplomaplc.com/about-us/our-sectors/ !ifesciences/

# ENGAGEMENT WITH STAKEHOLDERS AND SECTION 172 STATEMENT

Section 172 of the Companies Act 2006 requires the Directors to promote the success of the Company for the benefit of the members as a whole, having regard to the interests of stakeholders in their decision-making.

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#### Stakeholder engagement

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and to the highest star dards of conduction in elwith overgroning Group governorses.

The Board receiver and aebates regular resolits from the Exercitive tenth who in turn have continuing dialogue with Sector and business management, to help it understand and ussess the impact of our plantess, and the interests and views of har kel itaken i ders it alst revews strateav financia luna operation al perform la ce, de we as interripation objecting apparation as Resident and captand regulatory Complimed At Smill and subsidiary Board ricker i must demonstrate that relevant attacks a coursperspective condinceeds have sleer can, dereblas part of the documen nical no process. As a recult of these or tis ties, the Bookdinas an overview int engagement with starcharders, and other thickard factors which enable the Orienter towardsk with their legal duries or sir si 12 In the Companies Ant 2006 and therefore Improve decision making iP base see pages 93 to 101 for details on how the Board operates and the way in which the Bridge and it. Osimmittees reach decisions naisang the matters we discussed curing

#### How stakeholder interests have influenced decision-making

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Third, ghour this Strategic Peacht the Atland has cought to demonstrate how this views of our stakeholders are embedded in new well at dusiness, guidinally our clear purpose. Details of the matters considered by the Board auting the year han be thursed on pages 100 to 101.

Set out below are some examples of decisions made by the Board in the year.

#### Dividend

One of the principal obdisions considered by the Board over the year has been in relation to returning value to shareholders in making its decisions regarding the 2021 final dividend and 2022 interim dividend the Board considered our shareholders expectations, the Campany's liquidity nosition, and the requirement to maintain a prudent level of dividend cover, taking into account the financial resources required to execute our strategy.

## Acquisitions

Acquisition apportunities remain ceritral to our strategy, but the Board is also mindfullef their potential impact on our existing stakeholders. Throughout the year, the Board discussed and approved several new apportunities and projects across our Sectors. The Board receives detailed proposals from our CEO and Corporate Development tean in respect of a patential acquisition to consider the ong-term impact, allowing us to make careful investments in pusifiesses that possess essential Diploma characteristics particularly high-quality, value-add customer servicina distribution and areat management teams. The Board balances the financial commitment required against the risks and anticipated return, the relative benefits of capital investment within existing businesses. potential cuitura differences, local regulatory or community impacts as we as how it will be perceived by investors The Board was particularly cogn sant that investors would want to Universitanic how any acquisitions would fit with the existing financial framework and the impost, if any, on cash frow and capita investment

#### **OUR COLLEAGUES**

# Why we engage

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#### How we engage

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# How the Board engages

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# Outcomes/action taken

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#### OUR BUSINESSES

# Why we engage

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# How we engage

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# How the Board engages

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#### **OUR CUSTOMERS**

# Why we engage

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# How we engage

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# How the Board engages

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#### OUR SUPPLY CHAIN

# Why we engage

Our supply chain is tundamental to Diplomn's tips ness on a wellengage with our pupphers to end a trade and important co-oborative as a transparent works of relationships.

#### How we engage

- Strong, mutually beneficial partnerships
- Decentralised model individual businesses mak tain it one relation ships with suppliers Stratugical grimer tranalgebuth gapa tunit e eritari agas eritari kalala () -
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- Regular engagement i fruuding audits or and represte
- Group Supplier Code and Europe Supplied
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#### How the Board engages

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- Supply chain reporting.
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For many information on the well-end the Lith turns a conun i este lee page 44

#### **OUR INVESTORS**

# Why we engage

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#### How we engage

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# How the Board engages

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#### **ENVIRONMENT** AND COMMUNITIES

# Why we engage

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#### How we engage

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# How the Board engages

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#### Outcomes/action taken

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# Relocation of Abacus dx and Big Green Surgical

This year, two of our Australian Life Sciences businesses successfully integrated their operations at a shared facility. The objective was to create better operational efficiency and improve service to customers and suppliers. Careful consideration was given to colleague wellbeing, engagement and career progression, including through internal communication, colleague consultation, and openly addressing any concerns raised. The move has improved employee engagement and development, as well as Health & Safety. The new facility also benefits from LED lighting, better insulation and more efficient heating and cooling systems.



A number of our businesses have been recognised by their customers, suppliers and colleagues this year.

Feefo Trusted Service Award at Shoal Group

A1 award

Techsil won the A1 Distributor Awards for the fourth year running from a major supplier

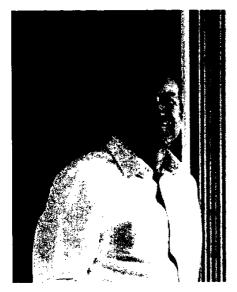
Silver EcoVadis award at VSP Technologies

96%

customer satisfaction at M Seals

M Seals UK shortlisted in Developing Future Talent Category for Make UK Filcon Electronics awarded best 2021 European Distributor by a major supplier

# Q&A WITH OUR NEW CFO



"Our strong performance and strategic progress in such challenging circumstances are testament to our outstanding colleagues."

Chris Davies CFO

# **Q** What attracted you to Diploma?

Diplomial is a great business with lait or record that speluks for itself. The Chrup's growth, tapar its little was an open is attraction but if reducity course to be in a ream that is building subjected focused on the sustainability of that growth

believe that the island's that war has viact in a tooth into, relabouring with abbundant obsportunities for tent his earlier tracking or the for the viather. During his appointment of the viather During his about the arther of from entitle rapid permitter and thank will not well the like induction and thank will not be view that to be get and the text team.

# What do you bring to the role?

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Lieus chiked in many septors di 1944 ni uncle geographis in roll anglin customethery se organications in septors (1946 as 1944). Ling yearth of this live Lawrit working Lienvich aned organisations, and in roll now box estumblishan by

# What are your priorities for the year ahead?

A

I'm in non nurry Curi it mails in great shape. We have last intry thrance team if the business a very profit price and usen generative and untraionce shoot is strong. My endular and process traspect occurrent and in the months, unlead in minching forward to herein you reduce the unit occurrences with any cost of the agree of the first and to accomplish the first as a cost the first as

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What indiversely which exercition good the read will be a white terminate as the west constraints growth of the later up.

# FINANCIAL REVIEW

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# Financial highlights (See table 1)

- Crigan Carouth (En) more than not This receives valume growth Priparted revenue grow to SPT in environmental tips from the control of the contr rateulations and a section and a time
- foreign exchange benefit. Consistent in an infarair (18 Art oberatina
- inhargin, unichanged of the brillinged with unine lentika bê ladaqa berkilik in bakı knoping us to continue to havidate luckly ichair cha enpet and titlett inflat ur
- Full year tree from those groupers to Mine. including targeted investment in inventury though Not phase 20 ogswith in adapte 1890

#### Double-digit organic growth

Poporte a revenues in tresseulo y 291 c. t. 31 012,6m (202 c.6.16 (Arrillon) triplot organic growth of 159 c. 500 met chickly a ch thuild arisus times and a thirtage long is six punch them trive grieven buse translation. During the year the Fibraic and shear Kontek (fakember) bush of erusioner et es Muki, which together connects baseshire Group in Knobes in Fill 2001

#### Attractive, high teens margins (See table 2)

And test of eroning prints increased 19% to 21% Inc. 2020, 2448 This with the riberating in 3 province of season the province of the province 18 9% On cheffeld, brodighters ansich at a motor of care ma bin in cite Bryenitas, which was included the terest time or each Figure atea terminer in the unor year and in Feffects from a country of The increase. in Lentral List oprimar whelates to talent us alangut our rule it hent in scolling the Group

#### Higher financing costs

he interest earlenge increwed to £11.5m. 2227 Et am l'armini da viaue fei narobed combinings to findrice at au sitiers ama the combine i findrike het ratier, and e want burst of the learn a natof the kept

#### Profit before tax

A province a printed preface track in pre-based by: and contacted after unlarging acquisition related cours of £46 Pm (2021) £44 Am ( printipal kuph prishpithe amortisation of that so they for thongs leasests of \$49.4% (000 EBS limitangs) elasests of \$49.4% (000 EBS limitangs) SIC 5m of waste to new yet to the 12121 EST for the reasest out to select above them. during the level productive affect by a net doin of all time (2,2) , that as stiff one, them two happings in the year

Table 1: Financial highlights

Table 1. Financial Highing			Report	ed results		Adjust	ea results
		FY 2022	FY 2021	% change	FY 2022	FY 2021	% change
Revenue	Z `	1,012.8	-s- 4	~'			
Speruting profit	Ent	144.3	114.5	- <u>:</u> : :	191.2	148.7	-24
Free Loch flow conversion					90	103	
Earnings per chare	100	<b>76.1</b>	527	- 4 <del>6</del>	107.5	85.2	+25°C
Tata dividena per chare	1,611.6	53.8	4_ ;	-1:			

Table 2: Adjusted operating profit

	Adjusted opmating ; roht		Agiusted operating margin			
	2022 £m	2021 1 m	change_	2022 %	2021	bps change
10g +10k	105.8			21.5		-40
Scals	62.6	4::		18.9	💛	-130
Life Schenicko	41.0	Z = _	:	21.7	23.9	
Certifal (Get)	(18.2)	13 E	_G			
3.50	191.2			18.9	1 <u>6</u> G	

# Effective tax rate broadly unchanged

The Griup Leftective toximinaturing payared profit was 25 Ore (2021; 26,45 %) bload viru ne with an ellowar

Ac are contribited to dend a responsible taxpaker and cur appreading site comply with tokidal in the countries in which we apportate anna taliplak bur tair shipre of taxo We require the microstito has an inde s mich with a well make factor the Group's reputation and insperate and riskla economic tres into tax considerations. Tax easaton shut aways prestrative and the meant of a transaction in the convolucion to move than any interpretation of the Raw The Group assessed bits an exposures und where it is on a gerea propagle that to then nax ussee blacarle, on unrentair hax i crops in one lightlea line pray don't estin lated papelá on the expected value mietrica The Group's takstratea, was approved by the modra and in published in tur webline

#### 26% growth in adjusted EPS and total dividend

Adjusted EPE in preased by 2d left (107 Sp. 1221), 65,2b ii. The pagested EPS arowith is marginal Ciriker than the ballisted. speråting profit grikktivid acts inkveused. there they begin

For FX 2022, the Bharding, second ended a final a vicena of \$6.8p per chare into king. the proposed for year divider a £3.8bit 202<sup>5</sup>. 42 bit ) This represents a 2bit in crease in the refauld warna with ascalend lover at 2.0x. EPS (confinel) githe Group's progressive dividend trank reports.

The Board have progressive divider a pulley thiat ame to increase the dividend each year bready in the with the growth in adjusted  $\mathbb{S}^{p_{1}^{2}}$  in determining the bividence in any one year, the Board also condiders a number of factors which include the strength of the thesisash flow generated by the Group, the tuture cash covin in timerits and investig ent needs ditail ista in the Brows silong-term and the street of a reason to be a seen of a color of the Board of a color to the Board of man to the street of the Board of man to the street of the Board of the street influenced by the principal riskni dentined percipition could adversing impact the 

# Free cash flow conversion 90%

Free cash flow represents liash available to invertion arough through volue-enhancing acquiritions or to return to sharehr ders. Free cash flaw increased Pro in the year to £120.4m (2021; £108.8m). Preel tash ffolk nanyersion for the year was 90% (2021) 103%), in-line with our targeted 90%+ denionstrating the riighly cash-generative qualities of the business in oder despite very straing organic revenue growth and targeted investment in inventors. Free cash flow benefited from fixed asset disposal pranceds of 1994 212 1484

The working out to Lutiflow of £28.7m -2021-12 5m buttlever was driven by increased inventory and receivables. reflecting the strong growth intrading is to the and regate a line to remain iventury is judgant cultarner lenkies in the vear. We are to bulled on irrisuling bot ma leves it invention for naints assumt with ling capital management aria curtini er Genvice. The Group's Withman funta to reverue at 51 September 2017 improved to 15 6%, U2011 15 81 F

Orang tax payments in maskabilific 4nd of 140 6m (2011) 124 2m (Chilan underlying Brasis) a troux payments in the deed to 21 7 2021 17 as of adjusted by fitted include. Our effective hashitax rate is lower than bur Brown effort in toxilate impiniy, we to acaustich gurawii knool deaustich in Bistax purposhe Guraath fax rate charkt then includes persons audito about a basino our not the period and the periefits from enhanced beductions on capital spendin

The Group's inapital expenditure was higher this year at £15,44h (2021,£6,2m), argelik consisting of phacing investment in hevfield educiment in the Healthcare bushesses of 66.8 in (2021-\$2.0m) which a roots supports revenue growth (Exclyding the cas tal exper a turb increased £4,4% to £8 bm is maikt nig strintrautructure at d causement revisable to scale autofficient in the groups: 35 PmH and more veneral correspondented to eucov Toxictems Elus in Vertinien te Intuit euxik as au rea Buarecter film.

The Brook spend  $\epsilon$  85 bm (2001) £45. Importing quartiting and £55 4m (2021) £55 5m and  $\epsilon$  with a dividend, to plath  $C_{\rm T}$  in participations rrunanti, sharet i raero

#### Acquisitions to accelerate our growth

Acqualtion as end of £186 6m. Wh in cluded fees, in Jan Vicomprises the initial spend for R&C is 917mg and Arrest envie £499m), as well up an addition at £14h. or national relating to the smaller roun esset. The total spend a withoutes £5.5mins. all autition feet or dideferred conclaeration d £7 fin. We remain hank biblis is ned in Car or Created Activities these regressed to value and academic offering our Section appartunit et talasteletate tillê harbanîr. arbuth and chate calle

Grava sidiah 71 Mipremisur 2007 km £772 fimi 2011 £2500 mili Gradik i si assesiah kamital aktemilisi katifitik there is a seen and one on the first of the converge value of the appropriate and the energy of the seen and was lighterant resides on an the valuation on the beside in vary pared with the convinc could the confid

# Disciplined portfolio management

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## Liabilities to shareholders of acquired businesses

Of acquired businesses
The Challos Sible Invitation aren't ben in a particular sible of the Challos Sible Invitation are in the 2011 indired area of \$100 him to \$100 Amiliana (Challos Sible Indired Amiliana Sible Sible Indired Amiliana Sible Sible Indired Sible Sible Indired Sible structe wildow en sungthe tulent

The Latinum, in pure notice to the control of the c 2002 reintes to pilo in terestine nin il Gapis Etylinteratrin TH in transit pilo Interestin Africa Interestina Discover out ETAW (2001) Etylin Islanda Inthe Cimatori 2. Here you had annot been interesting the content of the element guide to be interesting and extract and a second content of the content

The lability to peremed consideration Lavable at 30 September 2022 was 224 Om 72021, £18 5/m This Jability represents to e Directors, pertier tim ato at any outstanding amounts (kell, to be paid to the vendors of plus he isco, placed on the expected clerformionne of these businesses during the measurement pering. The inicitedse in the year signing any que to the dequisition. - FSG

#### ROATCE: strong returns

PDATCE is a key metric used to measure pur stances in treating value for chareholders. Fund to Sontember 2002, the Group of RUATCE was ITBEL 2001 (TAP) in the wist RUATCE was ItBEL 2001 (TAP) in the wist Jurin gewreer's torget. The run year nutcome refrective number into moving parts with the temper trudiction term recent alliquisitions. and to geted inventility inventioner's partially offliet of WIA in the rung to cutteerform its olasitin tse but mittifuture a authorized with an expert An ARCE to in two and Frights

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#### Strong balance sheet

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The English and a further built internal son for the CETER. on paging its principle and unit of £45 3m. The UPA place to the period December 2004 on brown in an or unit the stopp for the period of th

The Carlon Robbit facilities are subject to interest for various nates. During the year time Robbit entered into interest rate swap on driving with the effect of mying the interest rate on \$100m (£89 cm) of acut interest rate on \$100m (£89 cm) of acut interest rate on Sibbit (£89 cm) of acut interest with such as decreased into factors with acut acut for the interest rate of acut interest rate of acut interest interest rate of acut into interest interest rate of acut interest rate of acut into interest acut into acut int

An SC III returning 2012, the iproups Not Destribed 04 vips 14%. We have strong a viptivity to vegrending appoint of \$200m. (See table 3)

#### Employee pension obligations

Fig. 1. The fether to exciting end owers of an introduction of Liverbeau are provided to rough detailed and fig. story are recording to the control of the c

The Bill of Hodinains allegative rised detined sendth per nonscheine in the lob. The Greuz Norther that ding to see once with law continuous respectively and 2001 Endonland in the ceases and you can in Databases 2001.

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But the Usingen Australia arrivers of a the rub, it instruction is tremed in a conditional street in ASIA revised. At SIA genter we were 1.45 SIA genter we could obtain a SIA genter where we continued a perfect with the street with scheme and obtain 4 Amine frent with the street with scheme as a conditional relation of the street wave of the conditional relationship to the wave of the conditional relation of the Erik III remells ave as in 50 Sections a street wave as the conditional relation of the Erik III remells ave as in 50 Sections are sectional relationship to the section of the section of the resolution of the medical street when sections as a section of the Erik III remells are as a conditional of the section of the section

## FX tailwind and interest headwind largely offsetting

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# Organic revenue growth

15%

# Reported revenue growth

**29**%

# Adjusted operating margin

18.9%

#### Free cash flow conversion

90%

#### Net debt/EBITDA

1.4<sub>x</sub>

Table 3: Composition of net debt

'vpe	Currency	Amount	GBP equivalent	interest rate exposure	
Terror I to	Anna Ethio I (Suid ann an Sheiltein)		11/3/20	→ Fixed pticle f	
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Gross debt drawn at year end	£370.6m
in Selvi vent intventina	£.49 Tynt
Net debt at year end	£328.9m

THE PROPERTY OF THE CONTRACTOR

# INTERNAL CONTROL AND RISK MANAGEMENT

# Effective risk management is integral to our strategic ambitions and provides a solid foundation for our businesses to scale.

Durings management framework subports informed not toxing by our businesses, it rets but those risks that we are prepared to be explosed to and the risks that we want to achid, those there will the processes and internal control because on the moderations in the heads soon to wold at the explosive and his breefs and explosive their tramework also provides the proof of the businesses to an dispatch the achid for the businesses to arrive the track of the businesses to arrive the track to be leading to the income of the proof of the pr

During the integer sent of contained continues to excluding the unitarity appoints the Droughs or aning growth and on thegatic dependences. A repeat out to appoint the

approach to the monagement of rishin fundamental to the continued success of the Group. By improving our understanding and management of risk, we broken greater assurance to conshorer older. On planness, continuers it unlikely and the communities in which we operate.

#### Our approach

Risk management and aversibit of appropriate systems of controllars utilizates the responsibility of the Byara Eller in the aecentracean artis of the Byara Circup seath of concurrences in a round he for managing tisks office with take day into the proposity nities. This is abre with endoughing more easily mitigations and controls are incorporated with

appropriete a distance ne le sila di thater as from the Group. This is an integral part of non-deventrained business model. skilih encourabes kikal acchuritat litvilihe Fit are one our Group temployees have a continuous microvement todus including how to better not the evaluate and mianabelist and enable growth. Althaus continue and probabling usinsk monagement and govern thee in 2022 in developing for tup down is proper than the standing for emergina and protential raka, and emaño ma empliancy of management and ar vertion co procedured. We have undertaken initiatives a libeve to mikitch title olithinke plana not be while en brown a the relik ir and applications to assess and a top and instructed to the appropriate

The Albad Timer invitor only principle in a country or part – enterfrictions of the potential or through the potential of the Country of the part of the Country of the Cou

# Our risk management framework

# **DIPLOMA PLC**



# **OUR BUSINESSES**

# Top down

The Group manages horizon scanning for emerging risks, review of principal risks, internal controls, processes and risk management frameworks

# Bottom up

Our businesses continually identify risks and opportunities to feed into sector and Group risk reviews

# Risk appetite

The Board remain sent that in or time, that is deliver resident returns for swarend or in accepting a kenn princip dispension topic accepting a kenn princip. Quantick appeared sets but not vive parameters and appeared to the Theory of Surviviants generalized with a Board wind a petrol of surviviants sets on an another up each of the Board wind a petrol of surviviants and accept the surviviants of the conditional of the conditio

# Identifying and monitoring material risks

Buch of our I prime about recent ment the rest and observation they as plant on their reduces but never existing new receivants of present of the controlled whether motigations are appropriate and whether motigations are only flather actions the required Material rolls the late through in detailed and use of the processes and proceedures and a procedure of the strategy and the strategy and procedures and procedures and procedures are performing enumber of the Group.

The businesses of a place into the framework to denote the ascorption each seak, which is posed on both the feel for a posed on both the feel for a posed on both the feel both religions as a temporal or the feed that each both religions evaluated on the inspath of paths in british than to provide a source and their reconsidered the stacks find in a source of the religions of the interpretation of the feel of the interpretation of the feel of the interpretation of the feel of the fe

nor control bown in proceeding the principal resenting mead of the poll meets with the Executive team and yes functions to review and according their material risks last wereas her arm scarning for new perductors. These upon their reviewed and approved prior to the updates of nepal risks being reviewed and approved by the Board.

Turning train boxiness, their perutions influsions interesting reviewed to ensure there are no new principal risks, or material risks affecting multiple businesses or Sectors. Any aptionable interest on the available or are manufactured to the role of the sear supported across the businesses, but notice to the role of the sear supported in or or and percent to the Board inverse all of our principal in sky. With the instance of the Aubit Chammattee the Board inverse all of our principal in sky with the action of the discourance of the Aubit Chammattee the Board in the discourance of the Aubit Chammattee the following materials with a been able to the following materials with a been action of the properties with a period of the properties with a properties.

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# Emerging risk

The Board also considers potential ricks for grain the expectant test that colors in part on Brown in the fature. These enterging ones in we not expectable record in previous expectable position the profession to a transfer for the profession to a transfer for the condition of the profession that the colors is the condition of the profession and the colors in the condition of the previous colors and the colors in the colors in the colors of the colors in the colors.

The risk in a agement trainless, we had establed that was the footborn of smerging risks so they and six tracked and engliated priorategry at the last room are uncotate with any automorate with any automorate than successive. The allowing the Burnett services of the Group is adea when the strain the structure.

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Emerging risk	Description
Technology	The risk that Discours
evolution _	does not manage its
	response to ovolving
	technologies sifest <sub>set</sub> t.
Climate change	The rakithor Disciplatois
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	theaunnoy and seventy of
	riatura idisasters and
	in caction its end movet;
	on alphilaturas
Digitalisation	The rux shot Diplomatak
•	to malement agita
	services, reducing its
	value-habed te Mue
	proposition

# Principal risks and uncertainties

The Group's decentralised operations, which have different Sectors and geographical spread, helps mitigate the potential impact of these principal risks.

Certify that the section of the littrate purer on are the principal roke and purint that is, affecting the Group. In remain, we then determined by the bodon, using the robust makey a uption possible not the priving page, to have the greatest operated by the first example the Group of the most income.

The principla risks are earth in a little au elementation externibly think-your operation wound are not included to order on a great or wound are not a second as in other on a great or wound the second are second as The control of the property of the precision of the precision of the control of the precision of the property of the control o

There have been some changes to the Shoupe printing in the drising from the evolved risk, bent fication process together with the increased and clof the Group and revenue diversituation strategies being you could winning enlerited.

- Customer Currientration and inventory Obsoles tende are no longer tons derea to be in how a risks to though will curtimize to be in that red at dievaluate a infrationary provisionment has been recated those of a set of series and one roush, being a nis bered an energing of: Supplies Consort to the Consoft key
- Supplier Control tration Cook at Key Supplier and Supplier Dhain districtions have been an abandon tred aim bubble, than for or or we also not use the fick of supplier as a supplier of supplier.
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- Takin bumpikan teksit budwi and Bugu at umi keksi dalat rases mm umbilan teksah eruhun menta regulah m and tak ak regulad oterhatkin a karpitance olipmicht burnen.

#### Principal risk

# Downturn/instability in major markets

#### Risk category

Macro/external risk

### **Board risk appetite**

Averse

# Change in risk



This risk remains at a similar level to last year and is addressed continuously in our risk management process.

#### Risk description and assessment

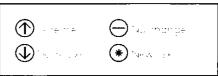
Adverse changes in the major markets that the businesses operate in can result in sowing revenue growth due to reduced or delayed demand for products and services, or margin pressures due to increased competition.

#### Mitigation

The businesses identify key market drivers and monitor trends and forecasts, as well as maintaining close relationships with key customers who may give an early warning of slowing demand.

A number of characteristics of the Group's businesses moderate the impact of economic and business cycles:

- The Group's businesses operate in three different Sectors with different characteristics and across a number of geographic markets.
- The businesses offer specialised products and services, which are often specific to their application, increasing customers' switching costs.
- A high proportion of the Group's revenue comprises consumable products, which are purchased as part of the customer's operating budget, rather than through capital budgets
- In many cases the products are used in repair, maintenarize and refurbishment applications, rather than original equipment manufacture.



# Principal risk

# Supply chain

# Risk category

Strategic risk

### **Board risk appetite**

Cautious

# Change in risk



Supply chain disruption has reduced since last year but operational interruptions at customers and suppliers continue.

# Risk description and assessment

The ability to service our customers in a timely manner is a key part of our value-added proposition.

For manufacturer-branded products, there is the risk that existing distribution agreements and vertical integration of suppliers is cancelled, therefore losing access to key distribution channels.

There is also the risk of:

- A supplier taking away exclusivity.
- Manufacturing lead times increasing as a result of supply chain shortages. We have experienced this, particularly with suppliers based in Asia, in the current year.
- Supply chain partners not operating to the same ethical standards as Diploma.

# **Mitigation**

Management continues to pursue diversification strategies and regularly seeks alternative sourcing.

Long-term, multi-year exclusive contracts have been signed with suppliers with change of control clauses, where applicable, for protection or compensation in the event of acquisition.

We maintain strong relationships with suppliers and keep customers updated in the event of change to retain key business.

Meeting with key customers regularly to gain insight into their product requirements and market developments.

We work with our supply chain partners to help them meet our standards of acceptable working conditions, financial stability, etnics and technical competence, if they are unable to meet these standards then we will source product elsewhere.

# Inflationary environment

# **Risk category**

Macro/externo risk

# **Board risk appetite**

Cautious

# Change in risk



Significant or unexpected cost increases by suppliers due to the pass through of higher commodity prices or other price increases, higher trade tariffs and/or foreign currency fluctuations, could adversely impact profits if businesses are unable to pass on such cost increases to customers.

Improved pricing processes and the value-added activities undertaken by the businesses mean we are better able to pass cost increases to customers.

A number of characteristics of the Group's pushesses moderate the impact of economic and business cycles:

- The Group's businesses operate in three different Sectors with different characteristics and across a number of geographic markets.
- The businesses affer specialised products and services, which are often specific to their application, increasing customers' switching costs.
- A high proportion of the Group's revenue complikes consumable products, which are purchased as part of the customer's operating budget, rather than through capital budgets.
- In many cases the products are used in repair maintenance and refurbishment applications, rother than original equipment manufacture.

# Principal risk

# Unsuccessful acquisition

# Risk category

Strategic risk

# **Board risk appetite**

**Tolerant** 

#### Change in risk



The acquisition pipeline remains healthy and Diploma retains its disciplined approach to bringing high-quality, value-enhancing businesses into Diploma.

# Risk description and assessment

Dipioma has a strong history of disciplined acquisitions. The business model of the Group is based on successful acquisitions in large and developed markets and sectors.

The following are the key risks of an acquisition process:

- The Group may overpay for a target.
- The acquired business may experience limited growth post acquisition.
- Loss of key customers or suppliers post integration.
- Potential cultural misfit as smaller businesses are faced with the new requirements of a listed Company.

The above may be the result of inadequate due diligence, poor integration or unrealistic assumptions used in the investment case.

# Mitigation

A clearly defined acquisition strategy is in place with a disciplined approach, including financial return hurdles, to bringing high-quality, value-enhancing businesses into the Group.

An experienced Corporate Development team is responsible for seeking and evaluating new acquisition opportunities with the Corporate Development Director reporting to the CEO.

A formal due diligence process is followed for every acquisition, with close supervision by the CEO and relevant Group senior management. A formal governance process is in place up to Board level.

A disciplined post-acquisition integration process covers operational, financial, governance, legal and reporting matters. The Board reviews performance of recent acquisitions annually.

# Geopolitical disruptions

# Risk category

Macro/external risk

# Board risk appetite

Averse

# Change in Risk



This risk remains elevated in certain geographies, including due to ongoing events such as the conflict in Ukraine.

Diploma operates in established economies with stable political and legal systems.

Geopolitical events that could disrupt the Group's operations are mainly related to:

- Interruption of trade agreements
- Tariffs.
- Change of trade relationships amongst countries in which we operate (e.g. Brexit).
- Government budget spending.
- Political elections.

We continue to diversify our supply base and invest in product range development to mitigate exposure to any single market or region.

Whenever possible, we capitalise on Group synergies and leverage inter-company trading





On the state of





# Principal risk

# **Health & Safety**

# Risk category

Operational risk

# Board risk appetite

Averse

#### Change in risk



Relative to FY2" there has been a significant decrease in Health & Safety risk as a result of the conclusion of the Covid-19 pandemic and improvements in processes arising from the pandemic.

# Risk description and assessment

Some Diploma businesses are exposed to Health & Safety risks, including via the environment in which their employees. contractors, customers, and suppliers operate, or through the products they sell.

# **Mitigation**

The Covid-19 pandemic placed a greater focus on Health & Safety and preventive measures to limit the spread of Covid-19. implementing and continuously evolving these measures has improved Health & Safety across the Group.

Additionally, management continues to promote mental health and wellbeing, offering support to colleagues and access to an employee assistance programme.

# Technology & cyber

# Risk category

Operationa' risk

# **Board risk appetite**

Cautious

# Change in risk



The risk of cyber attacks remained righ in 2022

The businesses maintained a high standard of cybersecurity whist accommodating remote working practices in territories where strict lockdowns were in place as a response to the Covid-19 pandemia

Group and operating business management depend critically on timely and reliable information from their :T systems to run their businesses and serve their customers' needs.

Any disruption or denial of service may delay or impact decision-making if reliable data is unavailable.

Poor information handling or interruption of business may also lead to reduced service to customers. Unintended actions of employees caused by a cyber-attack may also lead to disruption, including fraud.

The decentralised nature of the Group, including stand-alone IT systems for each business, imits the potential impact to any individual business. There is good support and back-up built into local IT systems.

All businesses in the Group have a robust cybersecurity programme and we requiarly engage with cybersecurity experts to continuously improve and strengthen our .T systems.

A formalised ERP approval and implementation process ensures businesses have the most suitable IT systems to effectively manage their business.

Business continuity plans exist for each business with ongoing testing.

# Principal risk

# **Talent & diversity**

# Risk category

Operational risk

# Board risk appetite

Cautious

# Change in risk



This risk has increased in the year, mainly due to current market labour conditions with the tightening of labour markets affecting candidate availability and retention, upward pressure on wage leve's in certain geographies and changing expectations of working environments.

#### Risk description and assessment

The success of the Group is built on strong, self-standing management teams in the operating businesses, committed to the success of their respective businesses. As a result, the loss of key personnel can have an impact on performance for a limited time period.

Not having the right talent or diversity at all levels of the organisation to deliver our strategy, resulting in reduced financial performance.

# **Mitigation**

Contractual terms such as notice periods and non-compete clauses can mitigate the risk in the short term.

The Group places very high importance on planning development, motivation and reward:

- Ensuring a challenging working environment where managers feel they have contro: over, and responsibility for, their businesses.
- Implementing a structured talent review process for the development, retention and succession of key personnes.
- Offering balanced and competitive compensation packages with a combination of salary annual bonus and long-term cash or share incentive plans.
- Giving the freedom, encouragement, financial resources and strategic support for managers to pursue ambitious growth plans.

# **Product liability**

# Risk category

Operational risk

# Board risk appetite

Averse

### Change in risk



This risk remains at a similar level to last year.

There is a risk that products supplied by a Group business may fall in service, which could lead to a claim under product liability.

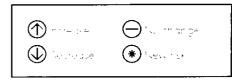
The Group may be exposed to legal costs and potential damages if the claim succeeds and the supplier fails to meet its liabilities for whatever reason.

In situations where a Group business is selling own-branded products and cannot subrogate the liability to a supplier, the business will be liable for failure of the product.

The Group has liability insurance in prace array ding appropriate cover for each business.

Technically qualified personner and control systems are in place to ensure products meet quality requirements. The Group's businesses are required to undertake product risk assessments and comprehensive supplier quality assurance assessments.

The businesses, in their terms and conditions of sale with customers, will typically mirror the terms and conditions of purchase from the suppliers to Fm t any liabilities.



# Principal risk

# Foreign currency

# Risk category

Financial risk

### Board risk appetite

Cautious

# Change in risk



This risk has remained at a similar level to last year.

# Risk description and assessment

The Group is exposed to two types of financial risk caused by currency volatility: translational exposure, on translating the results of overseas subsidiaries into UK sterling; and transactional exposure, due to operating businesses' revenues or product costs being denominated in a currency other than their local currency.

Translational foreign exchange risk arises primarily with respect to the US dallar, the Canadian dollar, the Australian dollar and the Euro.

A strengthening of UK sterling by 10% against all the currencies in which the Group does business, would reduce adjusted operating profit by approximately £17.0m (9%), due to currency translation. Similarly, a strengthening of UK sterling by 10% against all the non-UK sterling capital employed would reduce shareholders' funds by £31.6m (5%).

Transactional foreign exchange risk arises principally with respect to US dollars and Euros. The majority of the Group's Canadian and Australian businesses' purchases are denominated in US dollars and Euros. The Group's US pusinesses do not have any material foreign currency transactional risk.

# **Mitigation**

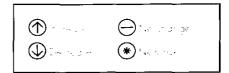
The Group operates across a number of diverse geographies but does not hedge translational exposure of operating profit and net assets.

The Group's businesses may hedge up to 80% of forecast (for a maximum of 18 months) foreign currency transactional exposures using forward foreign exchange contracts.

Rolling monthly forecasts of currency exposures are reviewed on a regular basis.

Details of average exchange rates used in the translation of overseas earnings and of year end exchange rates used in the translation of overseas balance sheets, for the principal currencies used by the Group, are shown in note 26 to the consolidated financial statements.

# INTERNAL CONTROL AND RISK MANAGEMENT $\underline{\text{CONTINUED}}$



# Principal risk

# Non-compliance with laws

**Risk category** Operational risk

#### **Board risk appetite** Averse

#### Change in risk



Laws governing businesses continue to increase in volume, scope and complexity. As the Group scales, businesses are increasingly subject to the regulations of multiple jurisdictions that may not all align with one another.

Our businesses are facing a large number of regulatory changes over the coming years in respect of environmental commitments and controls.

# Risk description and assessment

The Group's businesses are affected by various statutes, regulations and standards in the countries and markets in which they operate. Diploma PLC itself is a listed entity subject to regulation and governance requirements.

# Mitigation

The board of each business is accountable for identifying and monitoring what laws are relevant to their business, including any emerging or changing legislation, and for ensuring commercial legal risks are appropriately managed.

The Head of Legal advises on legislative and regulatory changes relevant to the Group as a listed company and has aversight of all material transactions including acquisitions.

# VIABILITY STATEMENT -DIPLOMA PLC

In accordance with the UK Corporate Governance Code, the Directors have assessed the viability of the Group over a three-year period to 30 September 2025, which is a longer period than the outlook required in adopting the going concern basis of accounting.

A period unith the wears has been chosen for this as resyment in all rigidonis device the speed invalue gives the range dosinous in key us sumed this introduction of the factor in the factor in the speed at excurrent of the factor in the speed at excurrent of the factor above in the control of the speed at excurrent or the part of the control of the speed of excurrence and the period of the speed of the part of

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The viability issessment considers severe but a plus the scenarios organization the principal risks that high the Critical whiere the real sation of these risks in conditiened for stall and conducting the effective resolutine Group's risk management and controls and numbalisks appende

A replace thanks a impagn of the Group is built or a such assumy notice estibate and the nietrics for the Group sikely perform ance ाचे, ataru (KPs) are reviewed for the assessment period. The Group's KR's have been subjected to sensability, and vels that nelades flexing a number of the roan. assumptions, ham elvifuture revenue growth American rating adverse trading impactual the Group arting from a quarture in the rna i renais arkets in which the businesses is perate in beliefing margin, and ur tavourable working capital movements ariven by further supplier chain disruptions. The degree of severity applied in this sensitives tiller and was based on mid-logement's expenier relandant with Habe of the Section in which the Group operates.

The results of flexing these assumptions. In address to reflect a severe but a pusible chemaric lare used to actermine whether additional bank facilities will be required during this period. The fareup has significant thronoisal especies, including banking tool files to detailed on pope 1511 The Group also has a prood spread of custon ons and output will prove detailed on pope 1511 The Group also has a prood spread of custon ons and output will prove define the custon of terminates and output developments of the fact of temporates are the fact of the supporter by a retruct to briving sheet and diversignore rational and output flows.

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# CHAIR'S INTRODUCTION TO GOVERNANCE

Compliance with the UK Corporate Governance Code

It is the Board's view that for the financial year ended 30 September 2022, the Company has been compliant with all of the principles and provisions set out in the Uli Corporate Governance Code 2018 (the Code), with the exception of provision 38 (alignment of executive director pension contribution rates with those available to the workforce), for which arrangements are in place to ensure compliance by 31 December 2022, as detailed in the Remuneration Report on page 121. The current Remuneration Policy also provides that, for directors appointed since the Policy was approved, the annual maximum pension allowance or contribution will be aligned to the maximum rate available to the majority of the wider UN workforce.

# Principles of the UK Corporate Governance Code 2018

#### More information

# Board leadership and company purpose

Diploma is led by an effective and committed Board, dedicated to promoting the long term sustainable success of the Company, generating value for shareholders and stakeholders, and contributing to wider society.

Read more on pages 72 to 75, and page 99.

# Division of responsibilities

The roles of the Chair and the Group CEC are separate and there is an appropriate balance of Executive and Independent Non-Executive Directors. Read more on pages 96 to 98.

# Composition, succession and evaluation

Appointments are subject to a formal, rigorous and transparent procedure. Succession plans are in place for the Board and senior management. An evaluation of the Board and its committees is undertaken annually, in line with the Gode.

Read more on page 96, and pages 108 to 113.

# Audit, risk and internal control

hormal, transparent policies and procedures are in place to ensure the independence and effectiveness of the internal and external audit functions, and the integrity of financial and narrative statements, and to manage and mitigate risks.

Read more on pages 80 to 88, and pages. 102 to 107.

# Remuneration

Diploma has remuneration policies designed to attract the best talent and promote long term sustainable performance aligned with shareholder interests. Executive remuneration is aligned to the Combany's purpose and values and is clearly linked to the delivery of long-term strategy.

Read more on pages 14 to 138.



#### Dear Shareholder,

On behalf of the Board, I am delighted to present the Company's Corporate Governance Report for the year ended 30 September 2022, which is my first report as your Chair. One of the responsibilities of my role as Chair is to promote and eversee the highest standards of corporate governance within the Board and across the Group. The Board plays a critical rale in ensuring that every part of our Group conducts its business in a manner which is consistent with ethical standards appropriate to a responsible corporate citizen. A sound corporate governance framework with the right systems and controls is key to ensuring sustainable ong-term success; we are also very conscious that effective governance is not purely a matter of regulatory compliance but encompasses many issues including operating with integrity and honesty, promoting diversity and enabling better decision making through inclusion to ensure we balance the needs of all stakeholders and operate in a fair and transparent manner

This year will be the 30th anniversary of the publication of the Cadbury Committee's report on corporate governance, the founding accoment for today's UK Carparate Governance Code (the Code) The report highlighted the importance of an effective board in creating and maintaining good corporate governance and set out the fundamentals of good governance which remain in the current Code. As the environment in which corporate citizens operate has evalved and our Group has continued to grow in scale and complexity, we have continued to develop and improve what constitutes good governance with a particular focus on stakeho ders, sustainability, and long-term value creation.

# "The high standards of corporate governance underpin everything we deliver."

The Board is very conscious of the role it plays in ensuring that Diploma operates in a manner which is consistent with the highest standards of corporate governance. The pandemic has accelerated the evolution in the approaches of shareholders and other stukeriolders to these and proader topics. Financial performance is no longer the sole guiding reason for a corporation, instead it must consider its place and role in society. its resilience and its ability to create value over time for a wide range of different stakeholders. Throughout the last few years, we have developed our approach and thinking around shareholders and stakeho ders, how we capture their views and deliver their interests. A core element of this is the work that the Board has done over the year to ensure that Diploma contributes to wider society through sustainable, long-term practices as well as through our Delivering Value Responsibly (DVR) targets. Further information on ou sustainability programmes can be found on pages 42 to 53. We have also continued to evolve and embed our DVR programme throughout the Group, insights from our DVR programme have been used to inform steps taken by the Board, executive management and our businesses to improve the efficiency of systems and processes, with the goal of further empowering our scheagues increasing aality and speed in execution and enhancing local accountability.

Effective leadership and optimal colleague engagement depends on a hearthy, empowered and positive business culture. Diploma has a strong purpose, set of values and cones ve cultural fundamentals which governibur actions and provide guidance across our varied businesses even in recent challenging times. The importance of culture has been particularly acute this year as our colleagues continued to adapt to new ways of working. Further details on how the Board has monitored and assessed culture can be found on page 29

We will continue to refine and develop our governance processes its ensure robustries: -and efficiency, at Buard level and throughout the Group in a way which enables the creation of sustainable long-term value for our shareholders and stakeholders

#### Board succession and evaluation

Board succession remains a key area of activity and focus. Following the retirement of John Nicholas at our Annual General Meeting (AGM) on 19 January 2022, rassumed the role of Chair of your Board. Barbara Gibbes stepped down as CFO or i 30 September 2022, and Chris Davies was appointed to the role on 1 November 2022. Anne Thorburn and Anay Smith are due to retire prior to the 2024 AGM and therefore the Board has commenced the process of seeking suitable candidates to take over their Committee Chair positions. The Board s keenly aware of the need for diversity and inclusion, which is a key component of the Group's DVR programme. The Board will continue to set the right conditions and ead by example through its own approach to inclusion and diversity across its composition: further information can be found in our Nomination Committee Report on pages 108 to 113.

A key aspect of good governance is for the Board to critically self-analyse itself, its members and Committees, in order to continually improve its effectiveness. The Board carries out effectiveness reviews annually, and in FY22 this was undertaken Internally in line with the Code. This evaluation has also enabled the Board to identify apportunities for it to further improve its effectiveness; additional detail on the evaluation results and areas of agreed focus can be found on page 113.

The Board's priorities for 2023 remain consistent, with a continued focus on the implementation of the Group' strategy; challenging and empowering management; succession planning and management of risk. Your Board is well placed to execute its stewardship role to ensure that the Group continues to evoive, scale and deliver ong-term sustainable growth. We will also continue to be agile, adapting our thinking and prior ties and promoting the interests of our investors, employees and other stakeriolders over the coming years.

Our AGM will be held on 18 January 2023. inape that as shareholders in the Company, valuarity be able to attend to meet with the Board of Directors and discuss any matters you feel are important to the future success of the Group.

# David Lowden

# **GOVERNANCE AT A GLANCE**

# Ethnic diversity Gender diversity 100% Non ethnic minority 57% Male 43% Skills and experience B2B, Industrial & Distribution Sectors ••••• Retail and FMCG Sectors Financial and Risk Monagan lent 0000 Operations Customer Service Health & Safety Strategy M&A/Financing International Business

# Length of tenure

57%	0	3 years	
14%	3	6 years	
29%	6-	-9 years	;

# Board and Committee attendance FY22 (as at 30 September 2022)

Board	Audit Committee	Nomination Committee	Remuneration Committee
8/8		4/4	6/6
3/3	<u>-</u>	1/1	1/1
10/10		-	_
9/9		_	<del>-</del>
10/10	5/5	5/5	6/6
10/10	5/5	5/5	6/6
10/10	5/5	5/5	6/6
9/10	5/5	4/5	6/6
	8/8 3/3 10/10 9/9 10/10 10/10	8/8     -       3/3     -       10/10     -       9/9     -       10/10     5/5       10/10     5/5       10/10     5/5	8/8       -       4/4         3/3       -       1/1         10/10       -       -         9/9       -       -         10/10       5/5       5/5         10/10       5/5       5/5         10/10       5/5       5/5

- Changes to the Board

  John Nicholas stepped down from the Board on 19 January 2022.
- Barbara Gibbes stepped down from the Board on 30 September 2022.

# Board activity and focus area

Strategy and strategic execution Colleagues and Culture

100

**Operations** Governance

# Our governance framework

The Board comprises the Chair, Executive Directors and Independent Non-Executive Directors, and is responsible for the performance and long-term success of the Company, including health and safety, leadersnip, strategy, values, standards, controls and risk management.

<b>David Lowden</b> Chair	Anne Thorburn Senior Independent Director	Independent Non-Executive Directors
l eads the Board and ensures its overall offectiveness in discharging its duties.	The Senior Independent Director provides a sounding board for the Chair and serves as an intermediany for other Directors and	Independent Non-Executive Directors ensure that no individual or small group of individuals can dominate the Board's
	sharehoiders.	decision making.

## **Group Company Secretary**

The Group Company Secretary supports the Onair and ensures that Directors have ance and consists unditime vinformation that they need to perform the risules

# **Audit Committee**

Chair: Anne Thorburn

Oversees and monitors the Company's financial statements, accounting processes, audit (internal and external), internal controls systems and financial risk management procedures. Also monitors the effectiveness of the internal audit function and reviews the external auditor independence and performance. See more on pages 102 to 107.

## **Treasury Committee**

Provides oversight of treasury activities in implementing the treasury policies approved by the Board.

#### **Board Committees**

# **Nomination Committee**

Chair: David Lowden

Regularly reviews structure, size and composition of the Board and its Committees, Identifies and nominates suitable candidates to be appointed to the Board. Leads the Board's succession planning and keeps the senior leadership needs of the Group under review. Oversees the development of a diverse succession pipeline. See more on pages 108 to 113.

## **Administration Committee**

Conducts general business administration on behalf of the Company within clearly defined limits delegated by the Board and subject to the matters reserved to the Board.

# Remuneration Committee

Chair: Andy Smith

Reviews and recommends the framework and policy on Executive Director and senior management remuneration. Reviews workforce remuneration policies and alignment with culture. See more on pages 114 to 138.

# Disclosure Committee

Oversees the disclosure of market sensitive information.

#### **Executive Directors** Chief Executive Officer and Chief Financial Officer

The Broup GEC and CFC lead the implementation of the Group's stratedy set by the Skaru

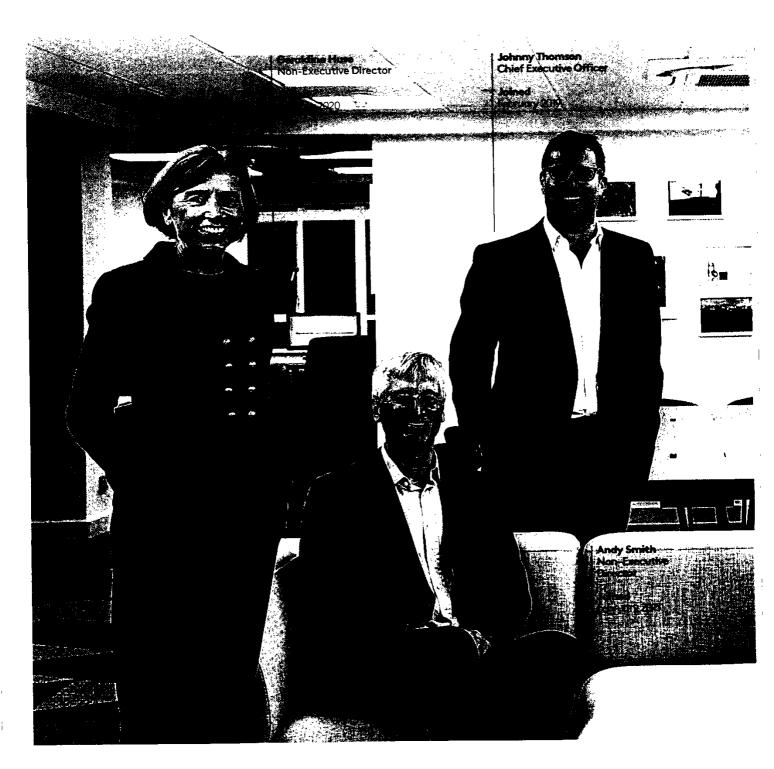
# Executive team

The executive team provide strategic and operational leadership to the G(n) of  $n \in \mathbb{N}$  of that it is a solution energy of the team compress the direct record, of the G(n) of G

# Senior Leadership Team

The Penitric educating Technic verses essential dov-to-ody business scient in social to a majority of a majority end on the majority and in a second and procedure. The result in a subject majority in the particle of the second flowers and Managing Brief tors of the businesses in interview of the action of the second flowers.

# **BOARD OF DIRECTORS**





# **BOARD OF DIRECTORS** SKILLS AND EXPERIENCE



David Lowden Board Chair & Nomination Chair

# Joined

October 2021

#### Current external appointments:

- Senior Independent Director, Morgan Sindall pic
- Chair, Capita PLC

# Relevant skills and experience:

- Industrial and Distribution Sectors
- Financial and Risk Management
- Operations
- Strategy
- M&A and Firrancing International Business

# Past appointments:

- Chair, PageGroup pic
- Senior Independent Director, Berendsen pla
- Chair, Huntsworth pic
- Non-Executive Director, William Hill plc and Cable & Wireless Worldwide pic
- Chief Executive, Taylor Nelson Sofres



Johnny Thomson Chief Executive Officer

#### Joined

February 2019

# Current external appointments:

# Relevant skills and experience:

- B2B industrial Distribution and Service Sectors
- Financial and Risk Management
- Operations and Customer Service.
- Strategy
- M&A and Financing
- International Business

# Past appointments:

Group Finance Director. Compass Group PLC Regional Managing Director, Latin America, Composs Group PLC



Anne Thorburn Senior Independent Director & Audit Chair

#### Joined

September 2015

# Current external appointments:

Non-Executive Director and Chair of the Audit Committee, TT Electronics pic

# Relevant skills and experience:

- B2B Industrial and Manufacturing Sectors
- Financial and Risk Management
- Strategy
- M&A and Financing
- International Business

#### Past appointments:

- Chief Financial Officer, Exova Group blc
- Group Finance Director. British Poivthene industries pla
- Non Executive Director, BTG pic



**Chris Davies** Chief Financial Officer

# Joined

November 2022

# Relevant skills and experience

- Retail and FMCG Sections Francia & Flor Management
- Strategy
- MAA and Friancing
- International Business
- Onerations and Ourtemen Service

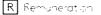
# Past appointments

- Inlet Emandial Officer, National Express Group PLC
- Group Financial Controller and Treasurer (and Interim Group CFO), Inchape pla
- Chief Financial Officer for North America, Diages sk

#### Current external appointments

Non-Executive Director Motability Operations Group PLC

# Committee membership











# **Andy Smith**

Independent Non-Executive Director & Remuneration Chair

#### Joined

February 2015

#### Current external appointments:

- Nore

# Relevant skills and experience:

- Healthcare, Retail, FMCG and Utilities Sectors
- Operations, HR and Customer Service
- Strategy and Risk Management
- Sustainability, Diversity Equity & Inclusion and Fleath & Sarety
- Internation at Business

# Past appointments:

- Managing Director, Severn Trent Services
- Water Services Director, Severn Trent pla Group HR Director,
   The Boots Company PLC
- The Boots Company PLC Customer, Retail and Technology Director, Severn Trent pic



## Geraldine Huse

Independent Non-Executive Director

#### Joined

January 2020

# Current external appointments:

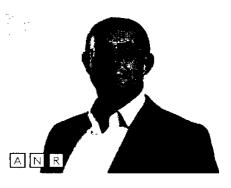
- President, Practer & Gambie, Canada

# Relevant skills and experience:

- Retail and FMCG Sectors
- Customer Service
   Soles and Marketing
- Diversity, Equity & Inclusion
   Organisational Development
- International Business

#### Past appointments:

- Chief Executive Officer P&G Central Europe
- Chair of the institute of Grocery Distribution



## Dean Finch

Independent Non-Executive Director

# Joined

May 2021

# Current external appointments:

- Group Chief Executive, Persimmon PLC

# Relevant skills and experience:

- B2B Industrial, Services and Retail Sectors
- Financial and Risk Management
- Operations and Customer Service
- Health & Safet,
- M&A and Financing Strategy
- International Business

# Past appointments:

- Chief Executive Officer, New York
- National Express Group pla
- Group Chief Executive, Tube Lines
- Group Finance Director & Group Chief Operating Officer, FirstGroup pic



John Morrison Group Company Secretary & Head of Legal

## Joined

April 2020

An experienced F1SE Company Secretary and complemial solid tor, John is responsible for the Group's legal accompliance and governance framework.

John provides support and advice to the Directors the Board and its Committees Holbrings figure to percente governance and environment Board procedures are fit for purpose and adhered to John has expertise in regulatory and contractual law and legal to management.

# **BOARD OF DIRECTORS** DIVISION OF RESPONSIBILITIES

The Board is responsible to shareholders for the Group's financial and operational performance, risk management, culture, and is collectively responsible for promoting the long-term success of the Group.

The Board is responsible for monitoring progress made against strategic objectives, approving proposed actions and ensuring that the appropriate internal controls are in place and that they are operating effectively.

There is a formal schedule of matters reserved for the Board which sets out the structure under which the Board manages its responsibilities, providing guidance on how it discharges its authority and manages the Board's activities. The Board s assisted by three principal committees. (Audit, Nomination and Remuneration), each of which is responsible for reviewing and dealing with matters within its own terms of reference.

# Matters reserved for the Board The Board has a formal schedule of matters reserved for its decisions:

- purpose, strategy and management
- values, culture and stakeholders
- membership of the Board and other appointments
- financial and other reporting and controls
- audit, risk and internal controls
- contracts and capital structure
- communication
- remuneration
- delegation of authority
- corporate governance and other matters

#### ROLES IN THE BOARDROOM

#### Non-Executive Chair

- Leads the Board and onsures its overal lefters veness in discripturibility butler. shapes the outside in the separandom and bromotions of need in displace and depart sets the agenda for Bourd moetings in each air otherway bentom ance, value creation link management, but the little end despinal air outside in.
- knows meet has ensuring there in meny witamnothin truly, before meetings and adequate time for dishussion and deserte.
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- eads relations with maintraharene details trater to understand their links on governance and performatical pools, this ideas

# Independent Non-Executive Directors

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- provide unstructive challenge due stratent, qui a not lotter u.v. au tonnice ar an arc. a s what ve hadrigation end to all accord

ndependent Non-Exellutive i freators in Jeting the Hussian genile. Copelean presentate trianitiation Bolizani emperinc

## Senior Independent Non-Executive Director

- Heads the opening and ensured in course lement or level in a construction for the course
   ensures the Chair with Localism in the delivery into a course of the construction of the course of the
- acts at an attendative vinital transmarth, we have a small  $x \in \mathbb{R}^n$  by  $x \in \mathbb{R}^n$  when the  $x \in \mathbb{R}^n$  and  $x \in \mathbb{R}^n$  and  $x \in \mathbb{R}^n$

#### Group CEO & Group CFO

- Lead the initiative fation of the Propositional Venezia and the billions
   Remain CED directions to extend be likeling the organization of the likeling in unaugen and
- Single CEO early the Exceptive team in reventive in living it would be recently earlier over all operations and manages, it the Group
- Executive Executors provide information and presentations on a little group single windowns. to Board disputs on the darid half-its up in an asymmetric invariant in ( the transport of the second

Minutes accepted to the CEC and CEC includes only objects  $E_{\rm const}$  and  $E_{\rm const}$  and  $E_{\rm const}$  and  $E_{\rm const}$ from cwork

# **Group Company Secretary**

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# **BOARD OF DIRECTORS** MONITORING CULTURE

#### Purpose, culture and values

The Board is responsible for ensuring that the Group achieves its purpose, which is to consistently deliver value and reward its stakeholders by making a difference to our colleagues, customers and communities. In reviewing and ensuring the implementation of the Group's strategy, the Board ensures that the objectives of our purpose are met while also taking into account the risks and opportunities facing the Group.

The 2018 UK Corporate Governance Code (the Code) emphasises the importance of the role of the Board regarding culture, with specific recommendations that the Board assesses and monitors. Our decentralised model means that culture is embedded in our businesses, each of which has its own unique aspects which we believe are critical to the autonomy and empowerment that underpins the Group's success. However there are core shared values across our businesses: respect, continuous improvement and accountability.

During the year, the Board has monitored culture in a number of ways. This includes business visits, presentations from Sector leadership, strategy review sessions as well as updates on people and culture from the Group HR Director, Successfully sitalina upour value, add model requires constant evolution, and our culture has a critical role to play in supporting arowth. When considering acquisition strategies, cultural fit is also an important area of focus and discussion.

One of the key ways in which the Board can experience and evaluate the culture is through meeting with colleagues across our businesses. We were delighted to travel to the USA in March 2022 and visit Windy City Wire in Chicago ario Hercules Aftermarket in Louisville. The results of our Group Colleague Engagement Survey I discussed on page 36 to  $3^{\frac{1}{4}}$ ) have also provided further insight.

#### How the Board monitors culture

#### The Board

- Strategy updates
- CEO's report
- Presentations by the Group HR Director
- Sector and function presentations
- Employee engagement survey
- Site visits
- Board Committees

Our Board Committees also play an important rule in monitoring our culture:

- Remuneration Committee receives updates from the Group HR Director that provide an overview of pay structures across the Group and their alianment with our purpose, values and strategy. Inis allows the Committee to ensure that the relevant policies and practices are consistent with our values
- Audit Committee has oversight of internal controls and continuous access to internal audit, both of which can give an indication of culture, particularly homing in on any negative elements that don't a igni with the Group's culture.

# Employee engagement

he Board is committed to engaging with employees and has considered the empiovee engagement methods specified by the Gode but felt that alternative methods are more appropriate. Given the Group's becentralised model and its geographical spread, the Board has continued with a multi-faceted approach to engagement with the global workforce that is not led by any one Director or group of Directors.

We consider that engagement by the local Managing Directors (MDs) with their own workforce, together with strong charine's of communication from MDs to their respective Sector CEO as well as communication with the global workforce ed by the Group's central functions, provides an effective plotform for transparent two way dialogue with employees.

The Board feels wer informed on colleague views and matters and uses a combination of methods to comply with the Code's requirements:

- Regular updates to the Board of every scheduled Board meeting on people matters. Over the past year, colleague wellbeing and morale have been areas of keen focus
- Colleague, talent and culture apdates from the Group HR Director.
- The Remuneration Committee reviews workforce pay practices across Diploma.
- The Board regularly undertakes site visits.
- Executive Board members regularly interact with individual businesses and our flat structure ensures strong channels of communication.
- The Board was presented with the outcomes of the Group Colleague Enadgement Survey and discussed these together with key earnings. We were delighted with the high participation rate and engagement index score; the fulresults of the survey are detailed on pages 36 to 37.

# BOARD OF BIRECOS BOARD ACTIVITIES

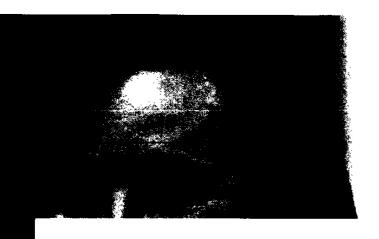
Set out below are some of the reviactivities, matters considered and decisions made by the Board in the year.



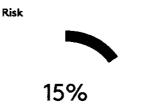
- Regularly reliewed the Group's performance against the strategy including actions taken in respect of managing the pandemic.
- Presentations by the Corporate Development Director and Sector leadership on strategic priorities, and execution against those priorities.
- Reviewed and discussed our ESG strategy and approach, Delivering value Responsibly.
- Reviewed and approved the Group's M&A and business development activities, reorganisations and various other projects.
- Strategy review session.

- Received a phates on the Group's financial performance
- Approved the 2023 budget; monitored performance against the 2022 budget through regular presentations from the CFO
- Assessed and approved the proposed dividend payments, balancing the views of various stakeholders.
- Investor relations: received regular reports including share register movement and feedback from analysts and investors.
- Presentations from Tax and Treasury Functions.
   Control of Treasury and Tax policies.

- Regular updates from the CEO.
- Monitored and discussed the impact of Covid-19 on the Group's operations.
- Modern Slavery Statement.
- · Sector presentations.









- Reviewed Group Colleague Engagement Survey.
- Received reports on workforce weilbeing throughout the year.
- USA site visits.
- Talent and succession update.
- Whistleblowing reports.
- Received reports on the macroeconomic environment, world events and emerging trends.
- Annual risk review; review of principal risks to ensure they remain appropriate together with mitigating activity; reviewed and approved the inclusion of new and emerging risks.
- Quarterly risk updates.
- Cybersecurity briefing.
- Annual Insurance Review.

- Regular into Hate advertigings and regulators wildrates from the Group Company Relietary
- Contract the terral stack tack total Board effections is not see
- Agreed and this od puterior from the 20.1 of the Board's perfermance
- Approved the application of a new Exec tur Director
- Reviewed settimatters recented. for the bound und Terms of Reference of my Committees
- he lieused in a happroxed the Company's modern of the company

# **AUDIT COMMITTEE REPORT**

Member	Meetings attended
Anne Thorburn (Chair)	5/5
Andy Smith	5/5
Geraldine Huse	5/5
Dean Finch	5/5

#### The role of the Committee

The Audit Committee is responsible for ensuring that the Group maintains a strong control environment. It provides effective governance over the Group's financial reporting, including oversight and review of the systems of internal control and risk management, the performance of internal and external audit functions, as well as the behaviour expected of the Group's employees through the whistleblowing policy and similar codes of conduct. The Committee continues to focus on monitoring and overseeing management on these improvements to governance, compliance and financial safeguards.

Terms of reference can be found on our website at www.diplomaplc.com

#### Key matters discussed

- Reviewed and agreed the scope of audit work to be undertaken by the external auditor and agreed the terms of engagement and fees to be paid for the external audit
- Reviewed the Annual Report & Accounts and received reports from the CFO and the external auditor on the key accounting issues and areas of significant judgement.
  - Reviewed the report on compliance with the UK Corporate Governance Code 2018 and reports on the provision of information to the auditor.
- Reviewed the report from the CFO on the controls in place to mitigate fraud risk.
- Reviewed the Half Year Announcement and received reports from the external auditor on the key accounting issues and areas of significant judgement
- Reviewed the trading updates.
  Reviewed the effectiveness of the Graud's internal control and risk management procedures and where appropriate, made recommendations to the Board on areas for improvement
- Invited the Group Internal Audit Director to attend meetings to review the results of the internal audit work for the current year and to agree the scope and he as of internal audit work to be carried out in the
- following year. Reviewed the UK Corporate Glavernance. Code 2018 and future reporting under section 172 Companies Act 2006. Approved the Committee overs
- programme for 2023.
- Approved the Going Concern and Viscility Statements.
- Continued to monitor developments in
- audit reform and changing hiest practice. Received training and key updates from external advisors on ESG isques and ICFD reporting requirements
- Oversaw the audit partner rotation process.



#### Dear Shareholder

The Audit Committee assists the Board in alsoharaing its responsibilities with regard to monitoring the integrity of Group financial reporting, external and internal audits and controls. This includes advising on the reappointment and independence of external auditors and assessing the quality of their services; and reviewing the effectiveness and appropriateness of the Company's internal audit activities, internacontrais and management systems.

During the year ended 30 September 2022. the Committee has ensured that it has had oversight of all these areas while also focusing an diverse changes in the external environment, both regulatory and political, including any continued residual impact of the Covid-19 bandemic, which has had a range of implications on the risk management activities of the Company.

The Committee continues to monitor the uncertainties arising from these changes and consider the managernent and mitigation of these risks. In addition, the Committee has received reports on internal audits for the Group's businesses, together with several deep dive sessions including in respect of audits of recently acquired pusinesses, as well as updates on the steps being taken to address internal audit findings and control issues.

I commented in last year's report that the Committee was mindful of the changing governance landscape and potential weight of anticipated regulation in the near future, given the number of recent formal reviews undertaken regarding different aspects of corporate governance and audit market reform. In particular, we note the UK government's proposed reforms to the audit aria corporate governance regime which were published on 31 May 2022 and which include the creation of a new regulator for the audit industry and increased disclosure requirements in respect of internal controls. in anticipation of these reforms and under the supervision of the Committee, management has started planning for expected changes, including preliminary steps in determining the scope and contents of the Company's audit and assurance policy.

Trie Committee has also monitored in tiatives of other regulatory authorities to provide investors with consistent, comparable and reliable information on climate-related and ESG matters. We are supportive of regulation that enables informed investment decisions and support efforts to encourage harmonisation across requiatory regimes.

As Audit Chair I nave regular conversations with the CFO, Group Internal Audit Director, Group Financial Controller, Group Company Secretary & Head of Lega, and also the audit partner at PricewaterhouseCoopers LLP (PwC), our external auditor

PwC has now completed its fifth full annual cycle, and we value the ligour and challenge of its approach" I am pleased to report that again there have been no significant control deficiencies or accounting irregularities reported to the Committee this year. The Committee plans to commence a retender process for the audit during 2026/2027 for the FY28 Annual Report and Accounts in order to make any necessary changes to providers of other services in a timely and orderly fashion and to appoint an auditor before the start of that year as this is in the best interests of our shareholders, "arm confident that the Audit Committee has carried out its duties effectively and to a high standard during the year, providing independent oversight with the support of management and assurance from the external auditors. In accordance with UK regulations, PwC adheres to a rotation policy based on best practice and the Group. engagement partner will serve a period of no longer than five years. Chris Burns became the lead audit partner for the year ended 30 September 2018 following the appointment of FwC and therefore this will be his find audit.

Hook forward to meeting snareholders at the Annual General Meeting on 18 January 2023 and will be happy to respond to any questions relating to the activities of the Audit Committee.

## Anne Thorburn Chair of the Audit Committee

21 November 2022

"Adapting to a changing environment and new ways of working to ensure financial integrity and robust and effective internal controls."

## AUDIT COMMITTEE CONTINUED

#### **Audit Committee**

The Committee is chaired by Anne Thorburn and comprises four Independent Non-Executive Directors. The Committee acts independently of the Executive Directors and management. Our members have a range of skills and the Committee as a whole has experience relevant to the Sectors in which the Group operates. Anne has recent and relevant financial experience, as required by the Code.

The Group Company Secretary & Head of Legal acts as Secretary to the Committee.
The Executive Directors also attend Committee meetings and subject matter experts are invited to present on spec fic topics as and when required. The Committee met with the external auditor during the year, without the Executive Directors being present.

The Audit Committee confirms that the Company has complied with the provisions of the Competition & Markets Authority Order throughout its financial year ended 30 September 2022 and up to the date of this report.

### Financial reporting and significant financial judgements and estimates

The Committee considered and assessed.

- the full year and half year results, and trading updates for recommendation to the Board;
- the appropriateness of accounting policies and practices, as well as critica accounting estimates and key judgements; and
- whether the Annual Report, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business mode and strategy.

The Committee considered the matters set out below as being significant in the context of the consolidated financial statements for the year ended 30 September 2022. These were discussed and reviewed with management and the external auditor; the Committee then challenged judgements and sought clarification where necessary.

The Committee considered the judgements made in preparing the financial statements, including the accounting for acquisitions and associated valuation of intangible assets, the provisions for excess and slow-moving inventory, the potential for impairment of goodwill and the appropriateness of the Going Concern assumption. The Committee also reviewed the movements in the Group's defined benefit pension schemes.

#### Accounting for acquisitions and disposals

The Committee reviewed the accounting for acquisitions completed during the year, in particular the acquisitions of R&G Fluid Power Group and Accuscience. The acquisitions were material for the FY22 audit and, in accordance with IFRS 3 (Business Combinations), management has performed a full fair value exercise for these two acquisitions in this year's financial statements. As part of their audit of the Group, the external auditor has performed work on:

- a) the Purchase Price Allocation (PPA); b) the opening balance sheet as at the acquisition date: and
- c) audit of any material fair value adjustments arising on the acquisition balance sheet

The Committee reviewed and challenged management's assessment, which also included consideration of the external audit findings. The Committee concluded that the accounting for these two acquisitions and the other five smaller acquisitions is appropriate.

The Group completed two disposals in the year for combined proceeds of £21m. resulting in a net profit on disposal of £7.3m. The profit on disposal has been presented within acquisition and other related items.

## Provisions for excess and slowmoving inventory

The Committee reviewed the report of the CFO that set out the gross balances, together with any related provision against the carrying value of inventory. The Committee reviewed the bases used to value inventory held across the Group; they also considered the appropriateness of provisions held against the carrying value of inventory, having regard to the age and volumes of inventory relative to expected usage and considering the actions taken in response to supply chain disruptions during the year and any continued impact of the Covid-19 pandemic.

Following its review, which also included consideration of the external audit findings, the Committee concluded that the provision for excess and slow moving inventory is appropriate.

# Impairment of goodwill

The Committee considered the carrying value of goodwill and the assumptions underlying the impairment review. The judgements in relation to goodwill impairment argely relate to the assumptions underlying the calculations of the value in use of the cash generating units (CGUs) being tested for impairment. These judgements are primarily the calculation of the discount rates, which have increased due to rising risk free rates and the cost of debt, the achievability of management's forecasts in the short to medium term against the backdrop of a challenging macroeconomic environment, residual impact of the Covid-19 pandemic and the selection of the long-term growth rate. Following the review, which also included consideration of the external audit findings the Committee concluded that the carrying value of the goodwill recorded is appropriate.

#### Other audit matters

The Committee also considered other less material matters including the valuation of the Group's defined benefit scheme and the impact of the key actuarial assumptions on the balances. The Committee is satisfied with the year end position and the assumptions used.

In addition to the above, the Committee also seeks comments from the auditor on whether the Group's businesses follow appropriate policies to recognise material streams of revenue, and their audit work carried out more generally has assessed whether there is any evidence of management override of key internal controls designed to guard against fraud or material misstatement.

As part of its monitoring of the integrity of the financial statements, the Committee reviews whether suitable accounting policies have been adopted and whether management has made appropriate estimates and judgements, and seeks support from the external auditor to assess them.

# Going Concern and Viability

The Going Concern and Viability assessment was prepared by management. In preparing the assessment, management carried out reverse stress testing as well as scenario analysis. Two scenarios were considered - the base case and the downside case. The base case reflects actual recent trading and takes account of any further residual impact of Covid-19. The downside case reflects a more significant decline in trading, adverse movements in working capital and lower than forecast operating margin, and is considered by management to be a severe but plausible scenario.

The Group has ample liquidity and covenant headroom in each scenario for both Goina Concern and Viability Statement purposes. The Audit Committee reviewed the assumptions underpirining each scenario and is satisfied with management's assessment and conclusions in respect of Going Concern and Viability. Further detail on the assessment of Viability and the Viability Statement are set out on page 89. Furtner details on Going Concern can be found on page 170.

#### Engagement of the external auditor

The external auditor is engaged to express an opinion on the financial statements of the Group and of the Company. The audit includes the consideration of the systems of internal financial control and the data contained in the financial statements, to the extent necessary for expressing an audit opinion on the truth and fairness of the financial statements.

During the year, the Committee carried out an assessment of the audit process, led by the Chair of the Committee and assisted by the CFO. The assessment focused on certain criteria that the Committee considered to be important factors in demonstrating an effective audit process. These factors included the quality of the audit process and the robustness of challenge to management, key audit risks and how these have been addressed, the planning and execution of the audit and the role of management in the audit process.

The Committee was satisfied that the PwC audit of the Company and Group had provided a robust and effective audit and an appropriate independent challenge of the Group's senior management, It also supported the work of the Committee through clear and objective communication on developments in financial reporting and governance.

The Committee also oversaw the audit partner rotation process as Chris Burns, the current lead audit partner, is due to rotate after this FY22 year end. A replacement has been identified and has been shadowing the audit process to ensure a smooth handover.

#### AUDIT COMMITTEE CONTINUED

#### Non-audit services

The Committee has approved the Group's internal guidelines covering the type of non-audit work that can be carried out by the external auditor of the Group, in light of the regulation set out in the EU Audit Directive and Audit Regulation 2014 (the Regulations) and the Financial Reporting Council (FRC) Revised Ethical Standard 2019.

The Regulations substantially curtail those non-audit services that can be provided by the auditor to the Group and in particular prohibits all tax related services, including compliance services as well as general advice and all consultancy and advisory services. The Regulations stipulate that Board approval is required if eligible non-audit services, such as due diligence and similar assurance services, exceed 30% of the prior year Group audit fee and the Company may not allow eligible non-audit services to exceed 70% of the Group audit fee, calculated on a rolling three-year basis.

The CFO does not have delegated authority to engage the external auditor to carry out any non-audit work, but must seek approval from the Chair of the Audit Committee.

Taxation services are not provided by the Group's current audit firm; a range of different firms are used for the provision of tax advice and any assistance with tax compliance matters generally. In addition, due diligence exercises on acquisitions and similar transactions are not provided by the auditor, but are placed with other firms.

The external auditor is retained to carry out assurance services to the Committee in connection with 'agreed upon procedures' on the Group's half year consolidated financial statements (£28,000). The external auditor also provides access to its Viewpoint technical subscription service (£1,200).

With the exception of these services, PwC has not provided any non-audit services to the Group or its subsidiaries and has confirmed its independence to the Audit Committee, Further information is set out in note 25 to the consolidated financial statements.

The Committee assures itself of the auditor's independence by receiving regular reports from the external auditor which provide details of any assignments and related fees carried out by the auditor in addition to its normal audit work, and these are reviewed against the above guidelines. PwC has reconfirmed its independence for the current financial year.

### Risk management and internal control

The principal risks and uncertainties that are currently judged to have the most significant impact on the Group's long-term performance are set out in a separate section of the Strategic Report on Internal Control and Risk Management on pages 80 to 88.

The Committee is responsible for reviewing the effectiveness of the Group's system of internal control. The system of internal control is designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Group has the necessary procedures in place to ensure that there is an ongoina process for identifying, evaluating and managing the principal risks to the Group. These procedures are in line with the FRC's quidance. The Board has established a clear organisational structure with defined authority levels.

The day-to-day running of the Group's business is delegated to the Executive Directors of the Group who are supported by the heads of each business Sector and functional heads of the Group.

Key financial and operational measures relating to revenue, cash and receivables are reported on a weekly basis. Detailed management accounts and key performance indicators are prepared monthly using a robust proprietary reporting system to collect and analyse financial data in a consistent format. Monthly results are measured against both budget and holf year reforecasts which have been approved and reviewed by the Board. All capital expenditure above predefined amounts must be supported by a paper prepared by management.

All financial data is taken directly from each business trial balance held in their local ERP system and reanalysed and formatted in a separate Group management reporting system, operated by the Group Finance department. There is no rekeying of financial data by the Group businesses to report monthly financial results. The Group Finance department continues to develop the functionality of this management reporting system to provide greater insights into the financial and operational activities of the Group's businesses.

The Group's internal auditor regularly audits the base data at each business to ensure it is properly reported through to the Group. management reporting system.

As part of the year end close process, each business is required to complete a selfassessment that evaluates the financial control environment in their business, designed to identify weaknesses in controls. These assessments are critically reviewed by the Group internal Audit Director and evaluated as part of regular internal Audit reviews.

A summary for each business is prepared for the Audit Committee. In addition, senior management of each business is required. to confirm its adherence with Group accounting policies processes and systems of internal control by means of a representation etter

The Committee has reviewed the effectiveness of the Group's risk management and internal control systems for the period from 1 October 2021 to the date of this report. Taking into account the matters set out on pages 82 to 88 relating to principal risks and uncertainties and the reports from the Group Internal Audit Director, the Board, with the advice of the Committee, is satisfied that the Group has in place effective risk management and internal control systems.

#### Internal audit

The Group maintains an internal audit department which reports directly to both the CFO and Chair of the Audit Committee. The department comprises a Group Internal Aud't Director and a Group Internal Auditor based at the Group's offices in London.

In January 2022, the Group Internal Audit Director presented his audit plan for the year to the Committee for its approval Increasingly during the year, internal audit undertook audits in person as travel restrictions were lifted in a number of key furisdictions. The department continued to effectively rely on remote visits with the use of appropriate communication technology where site visits were not possible.

The scope of work carried out by internal audit generally focuses on the internal financial, operational and compliance controls operating within each business, including risk management activities and business process improvements. Formal written reports are prepared on the results of each internal quait visit that set out internal control weaknesses/risks identified during their work, together with recommendations to improve the internal control environment and mitigate these weaknesses 'risks. These reports are timely and requiarly discussed with senior management within the Group. The reports are also shared with the external auditors.

At the end of the financial year, the Group Internal Audit Director formally reports to the Committee on the results of the internal audit work carried out by his department during the year. The Committee reviews management's responses to matters raised, including the time taken to resolve such matters. Updated reports on progress against the plan are provided at regular intervals and the Audit Chair also meets separately with the Group Internal Audit Director at least twice a year to review some of the department's reports and discuss their findings.

There were no significant or high-risk matters identified in the internal audits undertaken during the current financial year. Severai recommendations were again made this year to the businesses in regard to implementing adequate and effective internal controls and procedures aimed at improving existing processes around cybersecurity, inventory management and procurement.

The Committee conducted the annual review of the effectiveness of the internal audit department, including its audit plan, general performance and relationship with the external auditors. Based on its review. the Committee was satisfied with the effectiveness of the Group's internal audit function, specifically that the internal audit department is sufficiently independent of executive management and has sufficient resources and scope that is appropriate for the size and nature of the Group.

#### Whistleblowing

The Committee also monitors the adequacy of the Group's whistleblowing policy, which provides the framework to encourage and give employees confidence to blow the whistle' and report irrequiarities. The policy, together with hotline posters, are placed on site noticeboards across the Group. Employees are encouraged to raise concerns via the confidential must lingual notline, which is managed by an independent external company and is available 24.7, 365 days a year.

All reports are provided to the Group Company Secretary & Head of Legal for review, to ensure that they are appropriately investigated - with the support of internal audit and external resource, if required. Most matters reported through the whistleblowing service relate to personnel/ HR matters and, while these are not areas for review by the Committee, such matters are duly investigated in the same manner as any other issue raised.

#### NOMINATION COMMITTEE REPORT

Member	Meetings attended
David Lowden (Chair)	4/4
Anne Thorburn	5/5
Andy Smith	5/5
Geraldine Huse	5/5
Dean Finch	4/5
John Nicholas	1/1

 Dean finch was a label to attend the meeting to contain the appointment of David Lawren as it was saled on short notice.

#### The role of the Committee

The Nomination Committee reviews the composition of the Board and principal Committees, considering skills, knowledge, experience and diversity requirements before making appropriate recommendations to the Board regarding any changes. It also manages succession planning for Directors and the Group Company Secretary and oversees succession planning for senior leadership across the Group.

Terms of reference can be found on our website at www.diplomaplc.com

#### Key matters discussed

- Recruitment of a Chief Financial Officer and broader succession planning for Chairs of Audit and Remuneration Committee.
- Consideration of a detailed skills, experience and diversity matrix that sought to identify recruitment priorities based on identified gaps, industry expectations and good practice. Facilitating a more diverse list of potential candidates ahead of the search for two Non-Executive Directors by setting clear objectives for the external search consultants and ensuring a clear articulation of the company's ongoing commitment to improving diversity in role specifications.
- Consideration of the contributions and effectiveness of the Non-Executive Directors seeking re-election at the 2022 Annual General Meeting, prior to giving recommendations to the Board and shareholders for their re-elections.



#### Dear Shareholder,

I am pleased to set out below the report on the activities of the Nomination Committee during the year.

The Board is of the view that it is essential to have an appropriate mix of experence, expertise, diversity and independence. Such diverse attributes enable the Board as a whole to provide informed opinions and advice on strategy and relevant topics, thereby discharging its duty of oversight Appointments to the Board are made following consideration of the experience and expertise of existing Directors, any required skill sets or competencies, and the strategic requirements of the Group. During 2022, the composition of the Board changed slightly, reflecting: (i) John Nicholas stepping down from the Board, and (ii) the departure of Barbara Gibbes.

A fundamental responsibility of the Committee is to ensure plans are in place for orderly succession to the Board, as well as our Group Company Secretary and senior management positions, and the Committee debates these regularly. The main focus of the Committee during this past year has been on Board succession planning, including the appointment of our new Chief Financial Officer and the search for the Chairs of the Audit and Remuneration Committees to ensure these positions are appointed in time for an orderly handover. The Committee continually monitors the balance on the Board to ensure we have the right combination of skills, experience and knowledge consistent with the long-term strategy of the Company. This allows us to identify where further focus is needed in the coming years and beyond.

We are mindful of the discussions around improving diversity and inclusion, together with the targets set by the Hampton-Alexander Review and the Parker Review. Following the departure of Barbara Gibbes at the end of the financial year, two out of seven Directors (28.57%) are women. It is the Board's aim to meet the targets set by the Hampton-Alexander and Parker reviews, dealing with gender and ethnic diversity respectively, which is feasible given current succession plans

The Board will maintain oversight of the range of activities the Group is pursuing aimed at increasing the diversity of our workforce - including the executive pipeline that is essential for Executive Director succession planning. We have written eisewhere (see page 40) about our Groupwide approach to diversity and inclusion which emanates from the Board and impacts the approach of the Nomination Committee.

The FRC's guidance on board effectiveness recognises a breadth of diversity that goes beyond just gender and race, and includes personal attributes including intellect, critical assessment, judgement, courage, honesty and tact; and the ability to l'sten and forge relationships and develop trust. This ensures that a board is not comprised of like-minded individuals. The Committee agrees that diversity is vital when reviewing the composition of the Board and setting the criteria for the recruitment of new appointees, alongside succession planning activities. External search consultants are expected to make every effort to put forward diverse candidates for new Board positions. Whilst appointments will continue to be made on merit and against objective criteria, it remains the Committee's intention that the diversity on the Board will continue to increase over time

The Committee has also maintained its focus on the executive succession pipeline and senior management succession plans within the Group, reflecting its responsibility to ensure appropriate plans are in place.

#### David Lowden

Chair of the Board and Nomination Committee 21 November 2022

"Ensuring the right mix of skills and experience to deliver long-term value for our stakeholders."

### NOMINATION COMMITTEE CONTINUED

#### **Nomination Committee**

The Nomination Committee is chaired by David Lowden, Board Chair. The Committee comprises the Non-Executive Directors and meets as necessary to discharge its responsibilities.

The Group Company Secretary acts as Secretary to the Committee.

The Committee reviews the composition of the Board and principal Committees, considering skills, knowledge, experience and diversity requirements before making appropriate recommendations to the Board regarding any changes. It also manages succession planning for Directors and the Group Company Secretary, and oversees succession planning for senior leadership across the Group.

The Committee's role and responsibilities are set out in its Terms of Reference, which were reviewed during the year and approved by the Board.

#### Induction and professional development

The Chair, assisted by the Group Company Secretary, is responsible for ensuring that there is a properly constructed and timely induction for new Directors upon joining the Board. Upon appointment, all new Directors are provided with a comprehensive induction, where they meet with key members of management and familiarise themselves with all core aspects of the Group, its businesses and the markets in which it operates.

Directors are encouraged, wherever possible, to visit the Group's sites so that they can get a better understanding of the business and interact with employees While travel was restricted and complex during the Covid-19 pandemic, site visits by individual Directors (and the Board as a whole) have resumed and allowed Directors to see Diploma's safety and sustainability processes, to talk with local management and workforces and to assess how effectively Diploma's culture is communicated and embeddied at all levels.

The Chair also has the responsibility of ensuring that Directors receive training on a continual basis in support of their ongoing development. This training is provided by way of technical updates, reports and briefings prepared for Board meetings. Directors have full access to our corporate advisors as well as a regular and comprehensive supply of financial, operational, strategic and regulatory information to help them discharge their responsibilities.

During the year, the Board held a strategy review session to confirm the Company's strategic goals as well as receiving detailed updates on operations and support functions.

#### **Process for Board appointments**

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#### Step 1

The Committee reviews and approves an outline brief and role specification and appoints a search agent to facilitate the search

#### Step 2

A Committee member discusses the specification with the independent search agent, who prepares an initial longlist of candidates

#### Step 3

The Committee then defines a shortlist of candidates and we hold interviews

#### Step 4

The Committee makes a recommendation to the Board for its consideration

#### Step 5

Following Board approval the appointment is announced in line with the requirements of the FCA's Listing Rules



#### Induction of our new Chair

earlier this year, and a comprehensive industion programme was out in place to enable a smooth transition into the role.

#### Calendar of activities

#### November 2021

Meeting all Board colleagues, both individually and collectively

Meeting Group heads of functions

#### January 2022

Handover with outgoing Chair

#### March 2022

Visit to Windy City Wire in Chicago, and Hercules Aftermarket in Louisville in the USA

Visit to Shoal Group, IS Group and Clarendon in the UK

#### April 2022

Chair Q&A published in the Purple Portal, the Group's newsletter

#### NOMINATION COMMITTEE CONTINUED

#### Onboarding processes

The decentralised nature of the Group has always made induction processes complex. The pandemic led us to reconsider how these processes can be conducted effect vely. Customarily there would have been face-to-face meetings with key executives and management, introductions to their direct reports, one-to-ones following the initial meetings, and site visits arranged to key businesses. Now parts of the induction plan are conducted via video calls; particularly where key people are located outside of Europe. This permits Directors to have considerably greater exposure to the various businesses and personnel and we are pleased that we can once again encourage Directors to visit our businesses and appreciate our culture and colleagues in person as well as continuing to develop their understanding of each business.

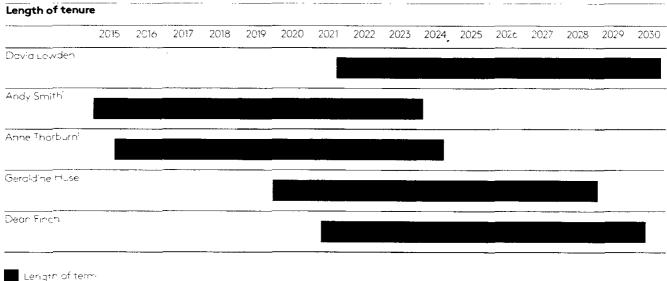
#### Succession planning

The Committee formally reviews succession planning for the Board, Group Company . Secretary and Head of Legal, and senior management at least once each year, taking into account the challenges and opportunities facing the Group and the background, skills and expertise that will be required by the Group in the future. During 2022, following the appointment of the new Board Chair, the Committee undertook a more thorough analysis of the Board's competencies. The Committee also considered how the Board would be required to evolve to be fit for the future, as well as any potential gaps that may need to be filled through succession or training.

The CEO manages the development of succession plans for executive management, and these are overseen by the Committee. The CEO and Group HR Director presented a succession planning update to the Board in January 2022.

The Committee is aware of the importance of identifying critical roles within the businesses to ensure we retain and motivate key talent and have the necessary skills for the future. Overall, it was clear that we have a good executive and management succession planning process and, importantly, succession is being actively managed by the Executive team to achieve the desired long-term outcomes.

The standard term for Non-Executive Directors is three years. They normally serve for a maximum of nine years, which is split across three terms of three years each. All Directors are subject to annual re-election. With only specific exceptions that may be necessary to ensure Board continuity, Non-Executive Directors shall not stand for re-election after they have served for the period of their independence, as determined by applicable UK standards, of nine years.



1. Director in 11 ral and his aliterm

#### **Board** evaluation

The Board conducts an annual evaluation of its performance and that of its committees and, in accordance with good practice, engages an independent third-party facilitator to assist in this process every three years. For the year ended 30 September 2022, the evaluation of the Board as a whole and of its committees was undertaken internally, led by the Board Chair. Board members completed questionnaires regarding the operation and effectiveness of the Board and its committees. Findings were collated by the Group Company Secretary and the Board Chair discussed the conclusions and recommendations separately with each Director.

The performance of the Non-Executive Directors was reviewed by the Board Chair. The performance of the Executive Directors was reviewed by the Board Chair and the Non-Executive Directors and the results of the 2022 evaluation process were considered by the Board. The conclusion was that the Board continued to function well and the onboarding of the Board had been well received, resulting in improvement to Board processes and workplans. Directors operated in an atmosphere of open and constructive debate with a good breadth of skills, experience, and viewpoints. Following the evaluation, the below recommendations were made:

Recommendation	Action			
Consider the diversity of the Board, from both a gender and ethnicity standpoint.	Nomination Committee to address diversity requirements in succession planning and during the Non-Executive Director recruitment process.			
Continue to challenge and support on the progress of DVR actions.	<ul> <li>Consider ESG skillsets during the Non-Executive Director recruitment process, creation of an ESG Committee as well as enhanced facus or climate-related financial risks.</li> </ul>			
Improve information shared with the Board to enhance visibility on certain topics and improve decision-making.	Board papers to include executive summaries to bring focus to discussions, and Sector presentations to the Board to include key indicators of customer and supplier performance			

The Company expects to update shareholders on the progress made in relation to the matters identified above in its 2023 Annual Report.

#### Key areas for development

The below recommendations were made fallowing the 2021 external Board performance evaluation.

Recommendation	Action			
Consider increasing the size of the Board and bringing in further skills relevant to Diproma's size and operations.	Nomination Committee reviewed the composition of the Board and incorporated this into succession planning.			
Board training programme to be evolved.	Additional sessions included as part of annual calendar as we <sup>1</sup> as bespoke sessions from advisors as required.			
Employee engagement to be reviewed.	Increased number of site visits, with Non-Executive Directors conducting these individually on occasion and providing feedbac to the Board			
Board schedule to be reviewed.	Board dinner in the evening prior to meetings included to cover specific areas of focus or concern and permit further informa engagement with key management.			

### REMUNERATION COMMITTEE REPORT

Member	Meetings attended
Andy Smith (Chair)	6/6
Anne Thorburn	6/6
David Lowden	6/6
Geraldine Huse	6/6
Dean Finch	6/6
John Nicholas	1/1

#### The role of the Committee

The Committee, on behalf of the Board, agrees all aspects of the remuneration of the Executive Directors. It agrees the strategy, direction, and policy framework for the remuneration of the senior executives who have significant influence over the Group's ability to meet its strategic objectives. The Committee also oversees all workforce remuneration policies.

Terms of reference can be found on our website at www.diplomaplc.com

- Key matters discussed
   Approved Remuneration Committee work programme for 2022. Reviewed the AGM 2022 votes on the 2021
- Remuneration Committee Report.
- Reviewed and proposed the new Directors' Remuneration Policy, and as a result, proposed amendments to the rules of the Diploma PLC 2020 PSP.
- Approved the service contract for the new CFO.
- Approved annual performance bonus targets and the subsequent bonus awards for 2022
- Approved new Performance Share Plan (PSP) awards for Executive Directors and Group senior management,
- Confirmed the vesting percentages for the PSP awards made in December 2019, which crystallised in 2022.
- Reviewed Executive Directors' salaries, pensions, and benefits.
- Reviewed the fees of the Chair and Non-Executive Directors.
- Reviewed remuneration framework for Executive Team and senior management in the operating businesses. Reviewed workforce remuneration
- framework.
- Approved the 2022 Remuneration Committee Report.



#### Dear Shareholder

As Chair of the Board Remuneration Committee (Committee), I am pleased to present our Directors' Remuneration Report (DRR) for the year ended 30 September 2022 and our revised Remuneration Policy for which shareholder approval will be sought at the January 2023 AGM.

Context and approach to remuneration

Our people lie at the heart of our success. As our business grows and becomes more complex, our people, teams and organisation must grow with it. It is vital that we have the right calibre of people and that we incentivise excellent performance and reward them when they do. On page 118, Diploma's approach to remuneration is Illustrated showing how strategy, performance and reward align. In a decentralised Group, we work hard to balance alignment with local accountability and agility. Our reward policies and practices have supported the growth of the business well over the years. During this policy period, our performance has been excellent and our talented management team have doubled the size of the business.

"Reinforcing alignment of strategy and reward, 2022 was a very strong year of performance, strategic execution and consequently reward. Long term growth and shareholder returns are excellent. Our plans remain ambitious and we are pleased to set out our Remuneration Policy for the next phase of growth."

't is against this backdrop that we have considered our remuneration policy for the upcoming three years.

#### 2022 performance and pay

The Diploma team has delivered another year of strong financial results, adding to the Group's long-term track record of excellent business performance and shareholder returns. Organic growth has been driven by revenue initiatives, positive demand, and pricing. Alongside this, implementation of our strategy continues apace with the acquisition of new businesses to bring new capabilities and opportunities to drive future organic growth. With regards to scaling, it has been a year of excellent progress building infrastructure for scale, developing the target operating model, and evolving the structures, capability and culture of the Group.

Excellent delivery against our strategic priorities of growth, scaling and Delivering Value Responsibly have resulted in strong performance (shown in table on page 119) Adjusted operating profit (+29%), reported revenue (+29%) and free cash (+11%) al: exceeded annual bonus targets (on page 130), resulting in a full bonus payment of 125% of salary for both Johnny Thomson and Barbara Gibbes.

Our long-term performance continues to create excellent shareholder returns. Our three-year compound annual growth rate (CAGR) for adjusted earnings per share (EPS) is 19%. This exceeds the performance target maximum of 14%, and the return on adjusted trading capital employed (ROATCE) is 17.3% meaning that the underpin applying to our PSP is in line with the Group's financial model and meets the Board's expectation. Our relative three-year total shareholder return (TSR) performance is in the 91st percentile of FTSE 250 companies (excluding financial services and investment trusts), ranking 15 out of 158 companies. Based on these excellent results, the Performance Share Plan (PSP) (PSP (2019)) has vested at maximum for Johnny Thomson and Barbara Gibbes, as well as alother PSP participants.

Johnny Thomson's total compensation for 2022 (shown in the Single Figure table on page 129) is £3.8m (2021 £5.2m). The difference versus last year is mainly due to lower share price appreciation.

In line with the Code, the Committee reviewed indivioual Directors' incentive plan outcomes and overall remuneration considering the Group's underlying performance. We have not made any adjustments to our remuneration schemes as a result of Covid, no furlough support was taken, and no discretional adjustments have been applied to outcomes. Accordingly, the Committee is satisfied that the incentive plan outcomes and the total remuneration received by Executive Directors in respect of the year ended 30 September 2022 are consistent with the levels of company performance delivered and that the Remuneration Policy is operating as intended

#### Appointment of new CFO

aris Davies joined Diploma as CFO on 1 November 2022 after Barbara Gibbes left the Company on 30 September 2022. Having played an important role in helping to steer Diploma through the pandemic and building strong foundations for the future, the Committee determined to treat Barbara as a good leaver and her remuneration arrangements on departure were in accordance with the Remuneration Policy and plan rules. Her exit arrangements are set out on page 129

We appointed Chris following a thorough process, which considered internal and external carididates. Diploma was Barbara's tirst FTSE Board appointment and her package was set accordingly. Chris' package 's commensurate with his experience as an established CFO with an excellent track record in decentralised, service-red, multi-national organisations, It reflects the increasing size and complexity of Diploma and the important support he will provide in the delivery of strategy, business performance and a robust financial control framework. This provides the right balance within the company and reflects a fair paskage. The details of Chris's package are als out in page 124. Consistent with our policy. Chris received puy-out awards in the form at cash. Diploma shares and Diploma PSP grants to compensate him for some of the variable remuneration awards that he has surreil dered in order to join Diploma. Payments take account of the details of

### REMUNERATION COMMITTEE CONTINUED

the remuneration foregone including the nature, vesting dates and performance requirements attached to that remuneration and payments will not exceed the expected value being forfeited. Exact amounts will be finaised following the publication of his previous employer's results and will be disclosed in next year's DRR.

#### Remuneration in the workforce

The skill and dedication of Diploma's colleagues lie at the heart of our success. The Group achieved outstanding levels of colleague engagement again this year (more information on page 36 to 37). Remuneration in Diploma provides a careful balance that enables local decision-making in line with our decentralised business model, whilst ensuring guidance and governance from the Group, and including a review of pay equity, which is one of the Group's ESG priorities.

The CEO pay ratio for 2022 (detail on page 135) has reduced from 1801 to 129.1. The principal reason for the reduction is lower share price appreciation from market movements. The median pay for UK colleagues has remained at a similar level £29.074 (2021: £29,036), with the addition of ca 400 new employees from UK acquisitions, if we exclude employees who joined through acquisitions, the median pay for the UK workforce has increased marginally to £29,550.

This year's Group reward guidance to the businesses focused on looking after colleagues. The first priority was focusing on colleagues affected by inflationary pressures arising from the macro-environment, including energy prices and other rising costs of living. For the first time the Group's povernance included an independent review of colleagues in lower paid roles (e£40k per annum), and these colleagues received an average increase of 7.5%, higher than the overall workforce narease.

For senior leaders, the rationale for increasing remuneration is recognition of increasing responsibilities in a growing business and incentivising future growth oligined to Dipiomals strategy. We remain conscious of ensuring we can retain top talent in highly competitive international markets.

The 2022 overall base salary increase across the Group is 7% for the workforce (2021, 4%), including senior managers. The management team and Committee will continue to review total compensation proactively in order to ensure our wider workforce is fairly rewarded. The Committee considers workforce perspectives when setting Remuneration Policy, Executive Director compensation and overseeing senior management compensation frameworks.

#### Remuneration policy review

The Committee completed a comprehensive policy review in 2022. The review process is set out on page 120 and covered a number of key factors.

The Group has increased considerably in size and complexity in this policy period (shown in the diagram on page 120). Since the appointment of our CEO in 2019, the Group has doubled in size from a combination of strong organic growth, strategic execution and the acquisition of 25 strategically important businesses. Shareholders have benefited and Diploma has grown from FTSE 185 to FTSE 111 over the period and the Group's plans remain ambitious. Designing our policy to recognise the increased responsibilities to attract, retain and incentivise management for the next phase of growth was a top priority.

ESG is increasingly important to all our stakeholders and we wish to introduce targets into our variable pay. Ensuring that bonus measures are rigorous, specific, stretching and go beyond the 'day job' is an essential principle of reward in Diploma.

Work is underway to develop Delivering Value Responsibly as part of the strategy and we have set some non-financial KPIs and targets (shown on page 59) but more time is needed to assure these measures before we can introduce them into variable pay. Accordingly, our proposed policy has thexibility to introduce ESG metrics during this policy period (at an appropriate point).

Within the wider stakeholder context, we considered how we reward our whole workforce, as covered earlier. The senior management team engages frequently with employees, either on a business-wide basis or in the context of smaller focus groups, to solicit feedback generally on a wide range of matters, including remuneration. Feedback is passed to the Committee via the Executive team and is taken into account by the Committee when setting Executive Directors' Remuneration Policy. Additionally, we paid attention to how governance is evolving and have made a number of enhancements in our new policy which are set out on page 121. including increasing minimum shareholding requirements (MSR) and post cessation shareholding requirements.

The last step in the policy review was to review relevant market data to inform (but not drive; the Committee's considerations. (data overview is set out on page 120). The Committee is aware of, and shares, shareholder concerns regarding the risk of over reliance on benchmarking. The Committee's driver for any increased reward is greater responsibility or complexity in the relevant role and to recognise greater capability in the individual. In a growing, very successful business such as ours, we are cognisant of retaining our key people as they gain increasing market worth from their proven capabilities and track record. In this regard, market data does provide a usefu: "sense-check".

From the multiple steps of the review, the Committee concluded there was a compelling case to increase total compensation potential for our Executive Directors. The Committee believes that incorporating the increase into the PSP to incentivise long term performance best aligns performance delivery strategic execution and shareholder varue. Therefore we propose to increase the maximum award potential for the PSP from 250% to 300% of base solary for the CEC, and from 200% to 250% of base solary for the CFO alongside the increases to bottomic finisity and post-cessation shareholding guidelines.

#### Shareholder consultation on proposed changes

Our 2021 DRR was supported with 93% of votes in favour. During 2022, we consulted extensively on our policy and DRR 2022 implementation and engaged with 2° of our largest shareholders, representing around 65% of our register, as well as the key proxy agencies. The quality of the interactions was excellent, and we appreciate the engagement and valuable feedback. There was a range of views and preferences expressed, but we were pleased that the overall weight of opinion was strongly supportive.

#### Remuneration for 2023 - implementation Fixed pay:

As disclosed previously, Johnny Thomson's cash allowance in lieu of pension contribution will reduce to 4% of basic pay from 1 January 2023 to align with the majority of the UK workforce.

The Committee considered Johnny Thomson's salary as part of the review. The Committee is aware that high inflation is not a solid rationale for increasing executive pay. The Committee considered the increased size and complexity of the Group (doubled in size as shown in the diagram. on page 120), and Johnny's value as a high-performing CEO, and concluded that a base pay increase was required as part of increasing his total compensation opportunity. Shareholders asked us to review the increase in the context of intended wider workforce pay increases the macro-economic environment, inflationary pressures faced by our colleagues and the overall quantum of CEO reward.

Having taken these views on board we agreed an increase to his pay of 6%, which remains below the increase awarded to our wider workforce at 7%. We believe this provides the right balance within the Company and will deliver a competitive CEO package.

#### Annual bonus:

The 2023 annual performance ponus will foliow the same measures as 2022 inamely 50% adjusted operating profit, 25% revenue, 25% free cash flow. Targets will be based on the Board approved budget. Maximum bonus for the CEO and CFO will remain. unchanged at 125% of pase shiary.

Arising from the compelling case to increase total compensation for the CEO, the Committee plans to implement the new PSP maximum this year for the CEO, subject to shareholder approval of the policy.
Johnny Thomson will receive a PSP award of 300% of base salary (PSP 2022). Chris Davies will receive a PSP award of 200% of base salary (PSP 2022) (which will be pro-rated based on him working eleven months of the year).

A number of shareholders have expressed a preference for EPS over TSR (provided the ROATCE underpin remains), and in our consultation we discussed increasing the weighting of three-year CAGR adjusted EPS growth to 75% of the total award (from 50%), with 25% (previously 50%) remaining on TSR relative to the FTSE 250 (excluding financial services and investment trusts) As the majority of shareholders were supportive, we intend to progress with this change for PSP (2022). We will retain the ROATCE underpin, recognising this is critically important to shareholders.

During consultation shareholders asked that we ensure targets are appropriately stretching given the greater quantum of reward proposed. The Committee recognises that increased quantum of reward should be accompanied by appropriately high levels of performance delivery. In setting targets, we seek to ensure that the focus on organic growth is strong, the quality of acquisitions remains high and that the right risk appetite is maintained. In response to feedback, we intend to increase EPS growth required for maximum payout under the PSP from 12% to 13% for the award in 2022. The minimum threshold will remain at 5%. This provides the right degree of stretch ambition for Diploma at this time considering the organic growth apportunities, the acquisition pipeline and the prevalent market conditions. The Board w.l. maintain oversight of ROATCE. We will continue to review the level of stretch annually for each PSP grant cycle

#### Non-Executive Directors and Committee evaluation

John Nicholas retired as Chair of the Board in January 2022 and was succeeded by David Lowden. David joined the Board as Non-Executive Director and Chair designate on 19 October 2021. Non-Executive Director fees were reviewed using equivalent inputs and increases are shown on page 133.

The Committee's performance was assessed as part of the annual Board evaluation. I am pleased to report that the Committee is regarded as operating effectively and that the Board takes reassurance from the quality of the Committee's work,

#### Conclusion

In closing I would once again like to thank shareholders for their engagement over this ast year. We will maintain a close dialoque as we seek to deliver a competitive, motivating pay framework that is tightly aligned to shareholder experience whilst maintaining good governance standards. trust you find this report useful and look forward to receiving your support at the AGM on 18 January 2023.

#### Andy Smith Chair of the Remuneration Committee 21 November 2022

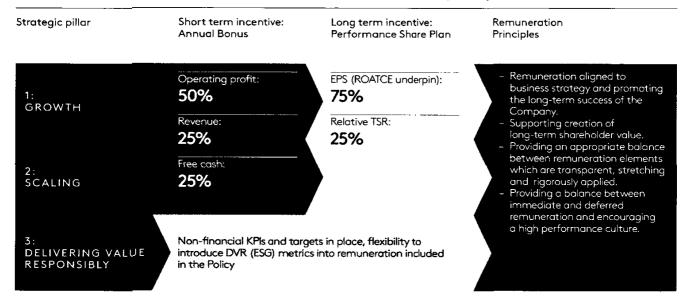
#### REMUNERATION AT A GLANCE:

DIPLOMA'S APPROACH TO REMUNERATION

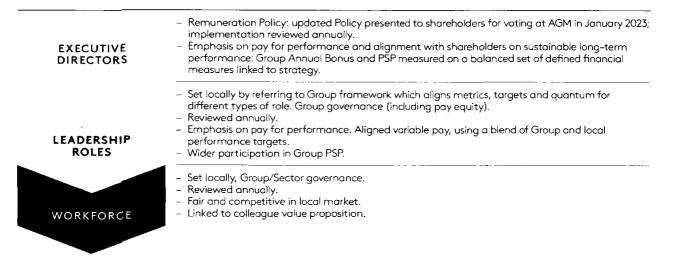
# Set out below is an illustration of how remuneration aligns to strategy and how it cascades in our decentralised business model

Our Purpose: Diploma's purpose is to consistently deliver value and reward our stakeholders by making a positive difference to our colleagues, our customers and suppliers and our communities.

Diploma's Strategy: build high-quality, scalable businesses for organic growth



#### CASCADE OF REMUNERATION IN OUR DECENTRALISED BUSINESS:



### Business Performance 2022 Annual Report of Remuneration

Performance Reward Adjusted operating profit Maximum bonus +29% payable delivering strong growth in structurally growing and markets, further penetrating Revenue core developed economies and exterioir g +15% Maximum vesting Free cash flow on PSP +11% Adjusted EPS 19% A year of exciting progress. Building the infrastructure for scale, developing target ROATCE: 17.3% Relative TSR: percentile rank (3 year performance) Engagement index Flexibility to introduce 79% (2021: 79%) **DVR** metrics in remuneration Scope 1 & 2 emissions A year of more consistent and robust included in Policy. 10,615 tonnes CO<sub>2</sub> e (baseline year) Waste to landfill

#### 2022 Broader Reward Priorities

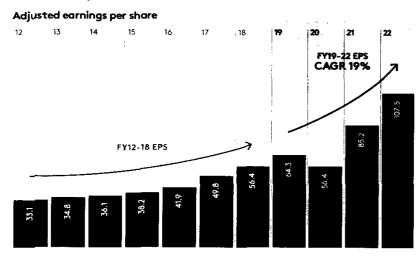
Goal	Action		
Support lower paid colleagues most affected by the cost of living crisis	Wage increase for colleagues paid less than £40k of 7.5%, which is higher than the overall workforce increase.		
Retain talent in the competitive talent market	Wage increase for the workforce of 7% (2021: 4%). Review of variable pay structures and quantum.		
Incentivise brilliant leaders on long-term success	PSP participation increased to ca. 50 participants (2021: ca. 35		

To keep pace with the growing Group variable pay structures and quantum reviewed, high pay for high performance.

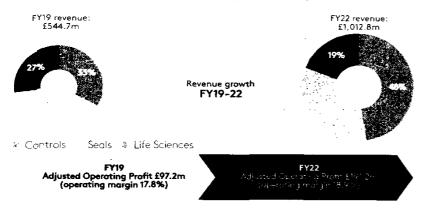
# 2022 Remuneration Policy Review – process Changes to Remuneration Policy and its implementation

This section sets out the Directors' Remaineration Philos othe Polins proposed thi appropriate, shown places of the Chimpians LIAGM on 18 January 2023. The Chimpians is current Remaineration Polics (the Polics), was approved by shown above by the 15 January 2020 ABM and the updated polics, subject to shareholder approval is intended to remain in effect to three-years from the ABM.

## 1. Excellent performance and increased scale and complexity of the Group: moved from FTSE ca. 185 to FTSE ca. 111



The Group has doubled whilst improving operating margin



### 2. Wider stakeholder context considered during Policy review:

- Ambitious growth plans.
- Attracting, retaining and incentivising management.
- Increased market worth of management given performance track record.
- Workforce remuneration experience and views.
- Focus on supporting wider workforce during macro environment affecting workforce-inflation, energy.
- Increasing importance of ESG performance.
- Broader indicators of culture e.g. colleague engagement (Engagement index 79%).
- Market developments in governance practices, ensuring our governance aligns with needs of stakeholders.

#### Market insight: used to 'sense check':

- a) Information on UK pay levels for companies of similar size FTSE 150-100 (Diploma: FTSE 111, 30 September 2022).
- b) There are few direct peers for Diploma. Hence we use a range of companies in similar markets or with similar value-add business models to provide a comparison (RS Group plc, Bunzl plc, Inchcape plc, Spirax-Sarco Engineering plc, Rentokil Initial plc, Howden Joinery Group Plc, Spectris plc, Halma plc, DS Smith plc, Travis Perkins plc, Johnson Matthey plc). Some within this list are larger than Diploma but provide useful insight.
- c) Variable pay targets for FTSE 250.

#### 4. Shareholder consultation on proposed changes:

- Extensive, direct shareholder consultation with ca. 65% of the register.
- Consultation with key proxy voting agencies.
- Conversations with shareholders shaped policy proposals including considerations of quantum and stretch in performance targets.

### 2022 Remuneration Policy proposals and rationale

### Proposed implementation of policy in FY23

	Fixed remuneration	Annual bonus	Long-term incentives	Shareholding guideline	Post-cessation guideline	
Johnny Thomson (CEO)	Base pay: £754,000 Benefits fund Pension: £41,085 (equivalent to 4% of base pay from 1 Jan 23)	Max: 125% base pay Target: 62.5% base pay	Max: 300% base pay PSP (2022): 300% base pay Performance period: three years Holding period: five years from grant	Holding requirement: 300% base pay	Holding requirement: 50% of MSR for 2 years after the termination date	
Chris Davies¹ (CFO)	Base pay: £450,000 Benefits fund Pension: £18,000 (equivalent to 4% of base pay)	Max: 125% base pay Target: 62.5% base pay	Max: 200% base pay PSP (2022): 200% base pay Performance period: three years Holding period: five years from grant	Holding requirement: 250% base pay	Holding requirement: 50% of the MSR for 2 years after the termination date	
Change from 2021	CEO base pay 6% increase; CEO pension reduced; New CFO appointed	No change	Policy maximum increased for CEO & CFO PSP award increased for CEO New CFO appointed	Shareholding guideline increased in line with new PSP maxima	Increased post- cessation guideline from 12 months to 2 years	

Consider that is a managed to the first that the payer product of amounts in the table above are annualised. When implemented, at this fixed and variable payer products in 1725

### REMUNERATION POLICY

#### Remuneration Policy

The Committee reserves the light to approve ballment on terms that airfer from the Holicy where the terms of this out ment were agreed before the holin, name into affect or were agreed at a time when the relevant individual was not a Birer to run the Company.

The Corminated may also an ake minor other amends to the arrangements for Directors described in the Folky without or dreholder approval for regulators for administrative purposes of to take proposed for highest on.

#### **Executive Directors**

Component	Purpose and link to strategy	Operation	Maximum opportunity	Performance metrics	
Base salary  To attract and retain permit of the Juliana and the salar and the salar and the salar and to develop and execute the Conic any I strated		Spianies ale revieweb annuary, with inconges normary enter tive trums (Critic) er	There is no maximum imit set. Spianes will be market competitive to retain skilled executive to entrancistic requires.  Sairary increased wigenerally be no higher than those divarded to titliar amplitivees of though the limit after the divarding entrancists of the awarding entrancists of the assisted in the assisted of the assisted	Salary levels and incleased as eldetern in earliagues and grown benefit factors including malivaday and basiness performance level of experience, stope of responsibility, so any increases both through management mark acceptance of the experience of an anagement of a similar so any unit responsibility and the completitive rises of through the completitive rises of a planet complete of a similar so and contribed to	
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Benefits	Tubricupk birrerbydrike	ny peniwan busi Joseph moniwa sen	If these became under the triple of triple of the triple of triple of the triple of the triple of the triple of triple of the triple of triple of the triple of triple o	No protestante region.	
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Component	Purpose and link to strategy	Operation	Maximum opportunity	Performance metrics
Annual Performance Bonus Plan	Authorized phore reward Executive II rectars on the point the process and phore that the process are the process and the process are the proce	And set an about altitudes obactures reward pased on annual settly manded addition to gets retained about the Committee.  Where those in the Committee that it also the committee the committee the committee that it also the committee the committee that it also that it also the committee that	Maximum int 1263 of both raids and for the Eventual Briston in Person once below transport and the raids and the r	Performance chemics, makes enterly annually arailed to the number of seneral about the banks will not be seneral about the banks will not be seneral about the banks will not be seneral about the seneral about t
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Performance Share Plan (PSP)	nitering se Even is le Directors au potitive Lucier uniterium por pi ionigenemia au se growith.	Autorise the very manual section of the control of	Carry Control of the percentage of the control of the Carry Control of the Carry Control of the	Award, will be grunted with entitle and entitle and any stategy medicules to the Compton version and that there was the control of the Compton of the control of the contro

#### Chair and Non-Executive Directors

Component	Purpose and link to strategy	Operation	Maximum opportunity	Performance metrics
Charland Nor Executive Director: Tee.	ic attract and retain a Chair and maependent Non-Executive Directors	Falla quarter cini direasi and reviewed each livar.	The Chairly and Nore  Electative Silve standings  The determined by	No performance in chia
	of the read teal calibra and sixperience	Aftraugh Nun-Executive Directors currently receive the intocum count the Curry any may pay part in and their rees in the tyrn, of charge.	signaring concern	
		Any rear uniable business related expenses (including tax thereby if determined to be a tax as or eneft can be reimburied).		

#### Selection of performance measures and targets for Annual Bonus and PSP

The Annia Burlus Flanciaerghealts arrusthe annual trianula and strintegal use the list that the color forms lie is a wind the knormal alignent listle company's it die prickon and key ublectives (largets arrush to the responsibility to the new work for the color forms are ented for 2023 and the rust up also had the selection can be found in the Annia Septimic normal to

The FSB is designed to prove the polivinor the Consign of ingenternological economics at the descending of the control design. Retempting the extensional expension of the control of participation of the control of participation of the control of

#### Illustration of application of Policy

Payment pertain dive Executive Errelandis prenting as wint 2 Adventure on it also as

#### Johnny Thomson **Chris Davies** the contract of 1150000 Torget Thront 38 23 Malia a 24 1 10

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#### New CFO Remuneration package

New CFO Remuneration package

The rest of the service page of the action of CFC and an Executive Cirector on Modern per PTD. This was also in the unit of the 450 100 with make much interest vering administer of 125 years 2009, after make much interest vering administer of 125 years 2009, after the construction of the action of 125 years 2009, after the construction of the action of 125 years and 125 years on to the betto control recovered to the process of the nature vertical and only on the process of the process

Thirturgetire is under the politice of Abrical Performance Brind, Pich on pull, in which will under the Fee of Hill restorm that pre-all unleading to form value immed 800% or base colors (PPC) 200 ellegal content for the unit of the professional for an explainable of Fee or an appropriate professional and the professional content of the professional formation of the professional performance professional and the colors of the professional formation of the professional formation of the professional formation of the performance professional and professional formation of the professional formation of t rations share alone journess are extraor in the Brieflin par

#### Consideration of shareholder views

Consideration of shareholder views

The Controller Country Cou

#### Differences in remuneration policy for other employees

e Group aleks to promite duest keine at die kott na euglie. The Conmittee on indruktitie provincieroe in entre motories at a les auchts art nacht hine ent tim awercamos the rest of the Group einer rangiae rangine rangine at an armane service e 25e fors

The Fill and plus while taken in the noticing stherms the Jaks of Diploma's workforce, and does so through the originar new of singagernent. An lettine 5 min tree dines had consider a powers are on when cefting the Exercitive Direction in higherst on the countries. ran unitar again entity an ler guigeux tri vind aveed in then un album nach was back in the contakt ufformalent in out grupeu foldo in the subject and the contakt of the c

The Diminant reviews of the partition in angement in the place washing a determining exposition of the with the Son and the first of the formulation of the with the Son and the first of the first of the with the work of the first of the son and the first of the fir  $+40^{\circ}$   $^{\circ}$   $^{\circ}$   $^{\circ}$   $^{\circ}$  and  $^{\circ}$   $^{\circ}$ 

#### Service contracts

Service contracts

The Executive Direction in the contracts on which arrangement into Hamiltern in affice one rate with its vice which in the contracts will be a service of the contracts of the en la la superior de la companya de

#### REMUNERATION POLICY CONTINUED

The Exert Cive Collections service of that the impier of which are neigh at the Company site girth esistifice italgether with an iliser wile contract for new appoints, ents, for tain provisions for compensation. In the event of each term mation of contract per or controlled and the pvalue of controlled and the value of so any persoon or a contract of certainties for the Director's increase period. The 10th plant, may make a powment in tieu of notice in the event of early term that on and the Company may make any Luch payment in instalment; with the furector boing obliged in appropriate on unistances from toate has for example twigaining new employment. The Ponincities considers that there provisions assist with remultinient and leter from another their inclusion is therefore in the best interests of shortnin berk.

Details of the service voir traints of the Executive Directors kmo served during the vermisherset out below

	Contract date	Unexpired term	Natice period	Compensation payable upon early termination
Television	15 John 2010	Foring	√€-31	î vea:
Bornara 3 upus	F F98 27014	Ru mg	i ke ar	) vear

Farance Control of the Control of th

#### Payment for loss of office

1

The Comments and Course on Proceedings of the Comments of the Comments of the Every street of the Course of the Comments of the Every street of the Course of the Course of the Every street of the Every st or um tance

The past of three provinctions of a consequent mathematical will depend an another the constant of place of a Care to constant dependent of the atom and a consequence of a gradual and the constant of the atom and a consequence of a gradual atom and the consequence of a gradual atom at the consequence of a gradual atom at the consequence of a gradual atom at the consequence of a gradual atom atom atom at the consequence of a gradual atom atom atom at the consequence of a gradual atom ato The With market practice and

- Note in persons of Time in the body on the green green proportion that so be retired in a person of the person of the first proportion of the person of (0.000) . We consider that Considers moving of the median ing Eurepton accurate to instruct any mando in responsible to
- Neburg În pluară II avenuvelentre ût malari kinspirent. A John Velicialis in dia incomatulici Noteg Clema inter iki udareta r of the first of the particle of the determined on the extend to work and the extend to work a feet on the extend to work the effect of the extendition of the extendi disponentie exploration will here. He disched intratino high be dispose and the Option of the Connormal because the properties of the results of the results
- Control of the Contro

Attended by the creation of the province of the Cornel three countries in the history and the left of the control of the c The Composite elegatives the right to prove about in clear t payments where curticitatin ents are in use in good forthin discharge of arrevists on washier is are that strings of the signar discharge of arrevists havegatives abten the briken striaum specifor stream of such an abrigations of briken sold settlement or compremise of any calmi termination of a Director's office on empirishment.

#### Change of control

Enange of control provisions provide for consuct cotion equal to the value of science pension and control for pension of the notice period in the event of a change in control lecting of lan award of shares under the Conlipany's PSP depends In the extensito which perform drice conditions had been their of that time. The projection may be disposited in the Committee considers it appropriate laiven the dire in stances of the Dischae of control

#### Malus and clawback

Malus provisions apply to an awards made under the Company o long term incentive and annual punus plant which all it the Control tree to strain to pan in control te unusual district award. Control the case of the Aprilia Berlindrance Bird in the case of the promonents, or this event of a rate on more Both or the or promonents, or this event of arrates on its datum entrollers. loir parks finar dia results is an ficultating utation in years pai to the Company influences and but it to be the Company influence and the formal property of the company in such as the formal transfer and the company of th

The crownous arrangent evaluation of the control the arrangement of the announts paid to the list will breath in the content of a content of a

#### Remuneration for new appointments

The Committee non-petern need that here Even to Commit to work the committee of the committ ara untinent

The Committee had agreed the rounding unique with influence application in the companies of a rounding the committee of Exercises Exercises and the committee of Exercises and the committee of t

- The remainer of this structure will be kept to this kind has
- $g_{i}$  th variable pay represent not seen than the restricted of the Executive Directors total remuneration backings.
- His allegge calary will take it to budgeth the executions callere of the more against their existing ratio hardton processes. Where it is appropriate to other our securious in this  $\sqrt{a}$  nener of in a cases to this desired notative by Tionia midvice ar en over subsequent reams subject to this dusperformance. The strutture of kanadise percent as a common static.
- The cream are an variable peaking at 8 in 27 in 17 in 17 in 17 in 20 in
- Control of the first of which is a strong experient of lead in the control of experiences of the control of the
- and then additional cash and notice of a  $2.00 \times 10^{-1}$  and then additional cash and notice of  $1.00 \times 10^{-1}$  and  $1.00 \times 10^{-1}$ on architicers it interplace you and sine to invitation.

on a generality of or and a denoted in this will be setted for the USE of a rational rate where setten  $9.4 \pm 0.000$  for the USE of a rational rate where setten  $9.4 \pm 0.000$  for the USE of Refer that such a conditional control of the remainer at including the notional estimation of an expension of the control of the c

- In the core on an internal application end and cut standing can be enabled with a cut standing can be enabled by any according to the previous rate of a previous rate of a core of a core.
- For a link of Prout us Director appointment to the manager of flarence drighted users ented defende in a misuble entending element and the modern of order of or POS law grossing as to in authorization element with the Following one relevant end on the
- livith this Polific and the relevant for an Turks - Frick for time without the Non-Executive Director will be skit in the With the approximation

#### Committee discretion

The Coronactee operates the Annual Herromonics  $B_{n}(r)$  with the Performance under Nan I the Floris (r) of Lordwine with the relevant  $B_{n}(r)$  and Lordwine appropriate the r-thought  $B_{n}(r)$  and  $R_{n}(r)$  and  $R_{n}(r)$  and  $R_{n}(r)$  and  $R_{n}(r)$  and  $R_{n}(r)$ 

The Committee will exert self-spokes on a correct self-or the terms of the reservoir Bandrules.

The Street thee retains dispersion over only more only and in a training the special conditional analysis from Figure Track the value of the condition feather.

- Heaving the Executive Transford and a portional working of year
   is an unation diagram execting the proposition of proper Executive
   thing put awards on a grants of leatiful working on the law are
   what
- Defermining the quantum original to a provision extrologistic and the constraints of the strong the Poics Tables
- in the sum of the control of the TCF is in part to group to
- = disterminant to extent of vecting blacks on the  $ac\lambda = \mathrm{Herm}(c,t)$  , sentent of
- Wetterhight inmulaic outcomes at a any hair uissay, ctour per the Any valiburies Plan una for PSP chould there have a consecutive not a favorefection of the underlying perits in an relatific by oners, on they ections outcomestances.
- labely repland case viright melpharatings
- oco na with leavers
- , as are for its ways or shorter the modern per capture in the captured under the PSP.
- discretion to retrisepectively amend horton war as harget, in invient or a consumational solling making this as unconcernation adjustments required in certain contains stance. In girling the acceptance that create restrictioning even to war at on other had an assistance as a general prior
- In respect of it are awards to adjoin the remover of three cones of the analysis of the event of a variation in the cone  $\varepsilon$  . In the Company

### Policy in respect of external board appointments for Executive Directors

The Committee recognises that extern a four (EVE) upon-Directors (also mobble her efficial for both the Common or a brothere Chreston At the ascretion of the bound inventor le Director for a permitte at metain feebreke velain on both or sometan a Famous Willerectorship

#### Employee and post-employment shareholding requirements

File Deligion intreficial inactified charence in creative enterior enterior. Esemble to the Cornel for the commutation as the commutation of the contract of t

Version PSPI awards invalor forces and up along a potential which race insuring a serior critical personance burst in a religious exploration and any experience of the contract of the contra

As eval alried in the ling form inventive oviural levels or unlarge 123. Exercitive Circuits are required to not demands vesting under the PSF inct of tax functions fifth anniversary of the ground the familiar of Fermal The Holding Fermal Continues to as a line business vession of employment except unione continues to as a viral placeting the end of thange of norths continues of the Committee Continues of the Polyment of the Polyment (see St. of Sections).

In philater on a lieu liet years, when the shareh wan prepair whenthe is unit to what \$60 in the MOP marks of each earth and promise and a distinct authors the 1485 little value in the cone, held of the allowing the distinct and are, if it is easy to not one or a nor high the 2000 Fig. as a more saronned under the MSF ance the papernical of the 2000 Fig. as.

### Chair and Non-Executive Directors Recruitment and term

The proportion, the most of North escape most resistant of a right of Drew for a substitution of the most of a right of the proportion of the most of

#### Fees

The TV in Five of the Directors are sold all on cettal the pasic annual sections sold in the Director and the entry of the England the Charles section and the Charles section and the Evolution of the Evolution A Bactistus seems as used the country of the test of the Evolution of the Section of the Evolution of the Ev

introduced in temp, individed material in relase in the time.

The substitution of Substitution Free time for any may pay

Exist they in such a space of the engine of the adult individual case.

### REMUNERATION POLICY CONTINUED

#### Provision 40 table

The following table summarises now the Remarker ston Poliny fally the following to the San AC of the 2018 c.k. Corporate Governance Galae

#### Clarity

Remother attaining ments, indusa be transparent unic promite, effective engagen, ent with shareholders und the with force

**Example:** the attracture of the Armual Performance Bonus Plan completely based of financial metrics which align with published accounts.

This Committee is from matted to providing orien and transparent dish referent assuration ders, the workforce and other stakenoiders with regard to executive remunaration drivings ments.

The Cornection between the the Kontuneration follow and agreed the renvincest will be ann. Executive Director as well as the renumeration framework for other sensor managers. The Cornection best designed and transparent displayables of our Eventure. The tions renow eration in langements, including under taking all gargement with key shareholders when considering and the Render control before

#### Simplicity

Remiuneration structures should avoid complexity and their rational eland operation should be eduly to understand.

**Example**: Variable pay for Evenuture Directors is a simple Annual Barvas Manland a Perfurmance Shark Plan

erranges to Remier contion Folia.

Our remiur ordinin organisements for Evel other Rinectors, as well as those thir contions as well as those thir contions at the organisation care's area. It mature and well unless that also partial parts.

The attractions for Executive Directors noncretablifixed hay (spinor), benefits to word to conclusion at employed in value industry or and a discrept term in the following the PSP.

#### Risk

Remains attendementigen entres dura chrunt reputational and then not the transfer was remained and the reviews and the street and the street

**Example** the ROATCE projects on the PTP reduces on each  $\chi k$  quality earlierge.

North followers extend to a muse that do not be included excessive and a

More than assign principles are applied with the annual contract of a term of approximation of the plant.

#### Predictability

The lands of book to explue of this drawts in a visual Dinator, or a rank other white or a scretion well-and up a dentified and leavest each of the time of approximation  $\hat{\theta}$  or  $\hat{\theta}$ 

\_\_\_\_

HAP is a continue for minities, are provided as three pull interfaces on the various mention in the ration (security) and her attention.

The pull term all pauling about majoration on the best of well-breathers emunal of militarian are lated to the time and that are and majoration to example the ration and majoration of the continue to the continue

Example: various maximums, are set out in the Pulls

#### Proportionality

The link by tween and claudilax arabitancial oversion more as nontriclining from performance of the Company should be used? Or recimed should be these closests performance.

**Example**: More added in last beliable activated trigger payment of Annual Performance Bindle (MCC) at budget in virtinishing of payment.

Principal church connect i publifor decree (Raune et bluct perform und divariet et en grig con at les tratiges ordanes t the connect to connect.

The Control free in an air in a contact who are talled a consults in ensure this street interest on under strangement security with a section of the

#### Alignment to culture

incentive schemes product weither aviours burs premium company purpose values and utrated to

**Example.** In clarific Diplomal on like its continuous monitorning to the provention of a logical red years year to reach remaind on targets.

The value in control of the enter disciple formation reasons also amound at the condition in the Group burges was one and structure.

#### ANNUAL REPORT ON REMUNERATION

The transport of the Septiment Lagrangian date implement at the Senture date for the specific term  $x \in \mathbb{C}$  by a figure of section  $x \in \mathbb{C}$  by the specific  $x \in \mathbb{C}$  by the spec with the other September a and a the implementation of the Kennohelds of b in the precipite B is a convergence b

#### **Executive Directors (audited)** Total remuneration in 2022 and 2021

	Johnny Thomson		Sarbara	Barbard Gibbes		
	2022 £000	2021 £000	2022 £000	2021 1000	2022 £000	2021 £000
Saark	711	<b>690</b>	365	34C	1,076	1030
Tok blue bet et ***	25	2 E.	19	<u>-</u>	44	44
F4	71	9.6	15		86	100
Total fixed	807	àCT	399	373	1, 206	:74
Annual person lance classis	889	853	456	426	1,345	1188
inng terminus it velulars i dividena sauvalent. <u>Biblio</u>	75	58	17		92	32
ining term inventive prone il behormance Helikent	1,725	1,575	340		2,065	1 575
, anglete miniment the coolsile chare appreciation $\alpha = \alpha$ and $\alpha$	262	185	110		372	1 d (5
Long tello share pared remuseration	2,062	3,578	467		2,529	5478
Total variable	2,951	2	923	4. F	3,874	4.855
Single total figure	3,758	E 242	1,322	- 6	5,080	£ 040

The second of th

#### Departure of Barbara Gibbes and appointment of Chris Davies (audited)

As announced in 10 August 2022, parbaro Clobes stephed as whitemine and Group CFC unditentine is indicated in a cash materialization of the control of the c service offernative emplicy ment.

tigs a mula, mostrales, signial eavenar un en rus, far anglung-term insentive awardr. FIR 10000 1995-0000 will will will be a substitute cardinal will purpose an experience of 30 September 2027 or a 70 September 2024 to the discharge mention to a finisher and a september 2022 start of the three years from a PSF 1000 or a september 2022 start of the three years from a PSF 1000 or a september 2022 start of the three years from a PSF 1000 or a september 2022 start of the three years from a PSF 1000 or a september 2022 at an application of the september 2022 of the application.

Fairer is the second to the after all 1909, we seems with far early also set that when and with \$100 consumer will the same eganor

Crisis Davies was as printed or Group CEO and an Evenutive Director on 1 November 2022. Octals of notice in the internation on in Lower in Longe 124

#### Executive Directors' base salary (unaudited)

in it Navember 2021 the Committee box roved and intereste in base salary for the CED Explanation of this wither Timb of the home conductors or the workford as in the Committee and bage 176.

	Salary from 1 October 2022 £000	Salary trops 1 October 2021 1000	ficrease in salary
	754		
Promon Laure.			r 5
Drive Day so laboration to November 1022	450		1 3

e en la Transperiera de la Carte de Las. La estada de la Carte de L

#### ANNUAL REPORT ON REMUNERATION CONTINUED

#### Pension (audited)

The Executive Directurs receive pension contributions from this Climpony, During 2021 and 2021 actine executive directors to citins so a cachial wrance. Name of the Executive Directors have a right to a Company Dirffled Benefit pension along this Thurs on sowered his cash in lifely of pension (105% by tickes salarly to 10% of page sarah, from 10kt pension 10kt uary 2023, in licension out to but at a kilo be required further to 4% of base so ark in the with the majority of the UK well-torce.

		2022		
NAMES OF THE STREET	Contribution rate % of base salary	Pension paid as cash £000	Contribution rate % of base salary	Pension paid as cash £000
uphney Tramson	10	71	171.6	ħć
Barbara Globes	4	15	4	14

#### Annual performance bonus (audited)

#### Bonus pay out for year ended 30 September 2022

ine Board approver a stretching budget each year. For each performance measure, threshold in himself it or pudget it arget in budget and maximum if a us fire un budget. Based on the performance of the Group, the Executive Directors whiteverse 1904 of the impoint of bonds tor the vear ended 30 September 2002. The tollrowing table summarises the performance assessment by the Committee in respect of 2022 with repain to the Group moon rip objectives and the conus awarded to each infiltne executive Directors:

Performance measure	Targets for 2022'	Overall assessment against targets
Adjusted to continue arout calculated on a sometant some coldiase.	More on EB40 in On target B824 in Maximum B1 Conn	Adjusted in erating profit for FYS2 was \$1% senior in 24 exercing devates. The more report in 34, years are the first the more report.
ESSI of Berlin Lissintunts		missinorriawardirin wabie
Revenue in a nulation of a line stand of memical duc	Minhrighs 1804 (14) On to get 3644 4m	Revenue de Paul Was 1976 Annier Faul Ward an wie opsit in de Was de Ge
15% for huser one reunity	Maximum IRS Pin	three things to prometry that the relation on the action of the control of the co
Free Lay Hind reporteds	Mining on 1994 (m) On harbon 12704 cm	Free Cash (for the search with said 4 fm (free movimum threems) as with
2010 this triux esperiments	Maka un 12109 Juni	met alle trem skimern eword proposi

The Art and the control of the artist and the control of the contr

#### Bonus awarded to each of the Executive Directors for year ended 30 September 2022

	Base salary		2022 actual bonus		2022 bonus			
	£000	Minimum	On-taiget	Maximum	Financial objectives	Total bonus	£000	
Algebras Magracia	111		61 t	1_1.	125%	125%	889	
Surpare Birket	765	Ęį	53	1.5%	125%	125%	456	

in arres with the risk fish uneret on Folious in him out character ding readfressent. MSR, for the CECAU Cindresse to 2001, of blace object will not except the folious by the exemption of a presidence of the first of the Directors in the without a Commonwald replaced by Fig. 1, which is Toler on the limb in analisan the rigid Remisheret on Polisa minimuot charend ding requirement areas. It is elected as a color of the service of the areas of the remished two Directors in the within a Comprons storage and the service of the service The many of the first the first To be which the form of the first of the property of the which the confidence of the first of th

#### Bonus awards for year ended 30 September 2023

notice for a constraint of Domice 2022 the Arebo Performance Berus Plance because the tolking retrol (Conk.) be a separate the tolking retrol (Conk.) be a separate and the configuration of the posted or revenience are set on the cash the configuration of the posted or revenience and the process of the cash the financial performance targets set the the Arbbo Performance Brown Configuration of the cash the configuration of the

#### Long-term incentive awards (audited)

Tile Company of ongoeint interface propinsis a terrory page 3 pare 3 and PSP.

#### Performance conditions

Set out below of Countries of the person of a low invariant mant book to the HSH awards which least in 2020 (FSF 12014 - 2025) PSF 12020 on a 2024 PSF 1000

kestina of the laward is diaced by winning a sult-balle? Find a bith on relative 18hb entormance in under the analysis when tip belied by a value of e FFC element of a winds one business of the FFC element of a winds one business of the FFCATCB understanding the substitute of the performance of the substitute of the substitute of the performance of the

For the PMR GMAN provides the bit in  $\pm$  Choice effection page Mostric principlian Lebbard to the same aptition FUR (2011) with the content of the kertanguet week EPC to broke the first north and early the appropriate LPS transfer that appropriate LPS to approximate approximation pagested EPS content to the PC 410s undo provided LPS performance. The EPS to fact will be EPC of Target and performance approximately the PC 410s undo provided LPS performance. The EPS to fact will be EPC of Target and provided LPSP (1007) and the EPC of Target and T

#### EPS

The service are condition for the first and we are also ruge and obtained was powern in the Touris of Villagor tees (1). The consecutive minors a vector action by the first had veal or this against the grant mode exceeding a personal actions. The vector and actions as the own.

Adjusted EPS growth lover three years:	 of awards vesting
14 Ltd FSE (CC2C 963 ROF (2019	14
The state of the s	100
12 Jan 199 J.11	. 30
	25
Poul A file bid	1,

Anciented Compativo Quinea for Spection and or occasion to each entrage bands west transfer to be particled by the purposes of this could be obtained by a control of the constitution of dated five on a protection and this activities remains according to the activities activi

#### TSR

The performance candid in comparity to grow to both so the Comparity TSF over a three year per up to the comparity per earlitre FTSF of index letter from the FTSF of index letter from the first parts are as to away.

	% of awards vesting
Litter all or e	
Median	* 4.
Beck median	·

Where the Curr punits 135 person or to kiperuse in these politicity bear as westing of the insurance of whited clased cruranking. The 1708 250 indexing time in series as extra contracting of a contracting contracting on the Contracting on English or the Contracting on English or the Contracting of English

#### ANNUAL REPORT ON REMUNERATION CONTINUED

#### Awards vesting in 2022 (audited)

The FDF award <mark>granted on 25 December 2019 (PSF-011</mark>H Life Johann, Thomson Jholl (Moran 2020, PSF-2019) it. Barba a Gibbas was subject to the performiunce canditions as set but in the table above and independent cassessed fiver a three-year period shakd 30 September 2022. The outcome of this award is presented in the table persua-

#### Adjusted earnings per share

	Base EPS	EPS at 30 Sep 2022	CAGR in EPS	Maximum target	Maximum award	Vested award
PSP (2019)	54.3¢	109.4	19,41	*40 ,	5C %	50%

The pre-SPD in signification of been section to warmer in and in the section of the continue of 1205 and a new present with the following 2020 DFF symbols in the continue of the continue of

#### TSR growth against FTSE 250 (excluding financial services and Investment Trusts)

	30 Se 202	14	Maritania	No. and a second
PSE (2019	20.0% p.c	 · · ·		Vested award 50%

Set but below are the shares which vested to John Nothern are and Barbard George and 60 September 2009 wherever with slaward

	Share price at date of grant pence	Share price at 30 Sep 2022 pence	Proportion of award vesting	Shares vested number	Performance element £000	Share appreciation element £000	Total £000
Johnny Thur Jun FSF (2019)		13.4	100%	85,481	1725		1.28
Barbara Gibber PSF (2019)	7.1	0.324	100%	19,374	341	1	450

#### Dividend equivalent payments (audited)

Dividend equivalent payments at \$4.881,000 list lack in special current in and avalend call, identically remove \$16.900 No are payable to Bandra Sibber in responsibilities for a covariance investigation responsibilities from the contract of the payable for responsibilities from the contract of the payable of the payable from the contract of the payable of the paya

#### Long-term incentive plan – awards granted in the year (audited)

United Transporting Bare in Claber are sea agreet in the PDE 221 as indirectly engine 2.21 in the first one is a major of the award was been as a more crise of 516s, being the incoming the part of the day language of the award of the award

or act normal chaumstances, the patient will bet brown kilder in have until the pertoinal key and teached elderen, had after the kilder the three your measurement period which paying on the modes of the thich out on this body and simple end and the portion bright pathog Director remains in employment. The executive modes are end and every end of the dependent modes of the portion of the dependent of the dependent modes of the dependent of the depen the end of the three year measurement por validing partoin and Hisphot choration is subratable, let inchangage (f).

#### Outstanding share-based performance awards (audited)

Set out is a Jummary of the strate-based awards putation in blast 3. September 2.22 including some incomes within nove vicited authorities earlied based not windown as set out were granted authorities as a face which were granted above to the earlied based so the awards set out were granted above a face wave of 150% of baseds as any to women. Then some and phase your of the effect of the SPC 2.00 shall be SPC 2.00 and MO 1450 years at case suggestion. Barbaga as been PSP 2.00%, being the programmer of the server of the server of the programmer and the server of the server of the programmer. the performance conditions set out air cage (3) are list that

The Committee has reviewed the RCAICE duttuin and concluded that  $\Omega$  Sign earlithe Board's expectations

#### Diploma PLC 2011 and 2020 Performance Share Plan (audited)

		Face value of the award at date of grant £000	End of performance period	ve:t∙ng dat∈	Shares ever which awards held at 1 Oct 2021	Shares over which awards granted during the year	Vested during the period	Lapsed during the period	Shares over which awards held at 30 Sep 2022
Johnny Thomson									
P(F )(C 0)	2.0184	, E	30 Sep 2002	30 Sep / 001	68.451	-	85,481	_	_
MP 2.21	1 Füer	1 12 5	31 ანი 2023	30 Set 2125	74 804	-	_	-	74,804
PJR 2121	3 1 AJ		30 Sec 2014	30 34: 1 .14		57,007	-	_	57,007
Barbara Gibbes'					-				
F177 (100 2	1 775	7.41	70 Ser 2022	30 No. 2011	19 / 7Z	_	19,374		-
7709-2016	J. 808m	-,04,	36 Ser 2123	40 Set 1023	25 802	_	_	(8,601)	17,201
PTF 2071	3 11 Sp	539	ZU Sex 2024	30 Sec 7074		20,485		(13,656)	6,829

The PSA is variable so the partern which the pertormance conditions also betermined and continues, of  $e^{-C}$  in increasing shall evaluate performance period. Shared will be nearth a minimum of the expression grant along the contribution of a specific period and the contribution of the expression of of the Philodol Bispeciaeus teiner eaung the Group

Tile Pf highwards are granted in the form of his cost out has interess pinch that exercise prize in 2004. When I is the extend high the awards welt the lilthing une therweken lable until the Senth ann Gerkary in the law and date (Dena) intoch und ckelluled during the lear and increasing at 71 September 2022 on lest last later in this report.

#### Chair and Non-Executive Directors' remuneration (audited)

all additions heration for the very end-in 30 September was abled to also

	Tetalfo	
	2022 £000	2021 £000
Cray di Lawber	207	
per Minute	48	153
4-2-3-4	67	÷5
1 Kanada Pagar	77	72
Ber drive pe	55	2.3
Figure Cinger	55	10

The property of the control of the c

The Notificial Tiverthis raile was allows our dolfee of SE4 500 during the lieution to an arrow of living of 1000 (0.3 310 00) to this provided Committee on the Bound of 510,000 (0.21 and 600) to lighting as Social modern are fill with five analysis feeling only a Committee of the Board's polytical substance of the Charlest the Charlest the Committee of the Fiver 10 october the over the the Board training onto account that responsibilities in direquired time out in the reform 10 october 1000 the responsibilities of the Fiver 1000 to the fiver of 5000 and 500 and 500 increases to the fiver breather the fiver on a finite of the fiver ones not was a 400 and for but this was formal time of the Fiver ones in the upper little part of the Fiver ones in the upper to the fiver ones in the upper little to the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the Upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones in the upper little part of the Fiver ones.

#### ANNUAL REPORT ON REMUNERATION CONTINUED

#### Executive Directors' interests (audited)

#### In options over shares

in rescent of re-cost sptiking granted unparithe PSF the remor eration less vable by an Executive Director wild action the pate that the out for the first lest. The removable of the Executive Directors is the afterence between the amount mile Executive Directors are required to pay to exercise the notions to aboute the shares and the total value of the shares on the vosting liste

In the Executive pinestors appase hot thiexercise the hill dost options or the vesting both lither move reinse the hips of an any time out to the day preceding the fenth unrelicinary of the date in grant, lunk subsequent increase this elegan contined to and without etc.

This is given arised the enth unrelicinary of the date in grant, lunk subsequent increase this reverse of the action. This is was a decrease. in value reflects an investment decision by the Executive Overtan and lab sum, is not recorded as some investment

The or it ust bot unspututoriding at 30 Septomiber 2012 and the movements during the year are as to love

	Year vesti	ing 10ct 202		Vested during the year	Options unexercised as at 30 Sep 2022	Exercise price <sup>4</sup>	Earliest norma exercise date	Expiry date
Johns y Trum som t	.75	.21 112.80	122,801	-	-	£1	J127 353	Feb 2019
	PO	32	_	85 451	85,481	£1	1,5,2020	Why 2029
Barbara Ówice:	20.	22		10,374	19,374	£1	13:17072	Мат 2,030

Control of the control of the party of the party of the party of the control of t

#### Directors' interests in ordinary shares

		As at 30 Sep 2022			As at 30 Sep 2021	
	Ordinary share:		Options with performance measures	Ordinary shares	Options vested but unexercised	Options with performance measures
The second	102,330	85,481	131,811	7 .45	1. 811	78/0 0.85
5 http://doi.org/	5,082	19,374	24,030	1,417		۷٠

In the new non-xind but but on page 129, the Committee has increased the MSR of \$00P in the Copy 2000 in which CBD is not incurrent or the CBH of the CPU this increased on the SCOP in the increase of the control of the CPU this increased on the CPU this increased on the SCOP in the increase of the control of the CPU this increased on the CPU this increas

1175 htt ongenopplier to Burbann Proposiumd bold recoat unitrolling of 50% of MSB. What is is versed a juminitive extraction of about the part of the third in the control of according

About 11 November 2000, there how been not bronger to these invisits in promote more on the 10 million.

#### Chair and Non-Executive Directors' interests in ordinary shares (audited)

Not in Executing Discours in the estain cordinary shares of the Company at the start and an overtheir common earlies in a visit of the association of the contract of the estate of the contract of the contra

	Interest in ordinary shares		
	As at 30 Sep 2022 4s	ot 30 Sep 2021	
Last the fixther	2,500		
Park National Control	9,045	3-14:	
for the first of the second se	7,545		
Hins Toronto	5,045	F 7.45	
Derbanding 4	2,045	5 45	
243t Free	640		

es still November (12) in the houer een his pranges to these interests in hidinary mover of the Correct.

1

#### Remuneration in context

#### Chief Executive pay ratio (unaudited)

The table below sets but the Chief Exellictive bay for us as at 30 Septen ber 2000

The rotics compare the single-foto-mours of remuneration of the CEC with the bodicalent figures for the swar quartile (F25) in edian 1960s, and coordinate F75 like emprished being provided with the most characters accurate most adjacent aerea per provided with the most characters accurate most adjacent aerea per provided with GCC strengths and most considerable provided by the CEC strengths and most considerable provided by the CEC strengths and the considerable provided by the CEC strengths and the considerable provided by the CEC strengths are considerable as a considerable provided by the considerable provided by t

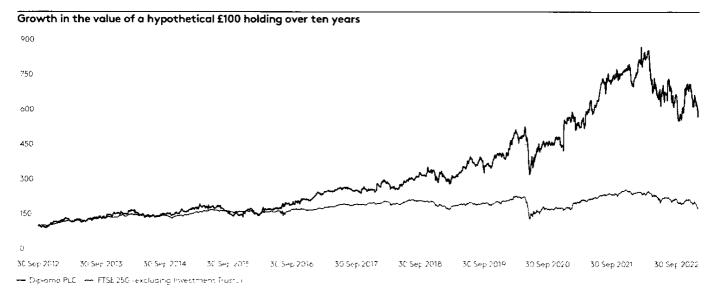
The collaboration was measured on 30 September 2012, carrightnemost up to laboration to settimate with appropriate more state same as the project that are methodology with the ware converted to 50 to 6 emiliary that is said work to 6 emiliary that is said to 50 to 6 emiliary that is said work to 6 emiliary that were converted to 50 to 6 emiliary that is said work without of the vego beneformulation.

Year	Method	25th percentile pay ratio	Medion pay ratio	75th percentile pay ratio
550	Cation 4	152.7	127	57 <sub>1</sub> 7
2021	Ostion A	128 1	180 1	126.1
2020	Obtion 4	44:	75.1	24.1

	 	Basesalary	Ratio of base pay to CEO base pay	Total pay and benefits
Ç <del>E</del> C		£=11 0.00	. ن	£3 755 000
20th percentia		:22 6 77		£24 090
'Mediar		:2 340	16 1	<u>-1</u> 94
Tätr bersentne		£35 DEC	en v	£45.715

#### Aligning pay with performance (unaudited)

The grish penduncat the 136 performance of 19 other P. Ditor the ten wear pended 50 Section penducular are FT16 160 mask revolving inworment Trustal portion only a pin on pendiativist has killing FT56 160 index 10x3 odina investment Trustal ways in your penducutrises are night to performance to the section of the section of FT56 160 index 10x3 odina investment Trustal ways in your



TOP is detined as the return on inventing in 1900 to the normal properties of the period in included disclosure of a time change is the capital logical of the change and change of the change within the period.

#### Chief Executive Officer remuneration compared with annual growth in TSR (unaudited)

Year	Name	CEO single figure of total remuficiation (2000)	Anguai bogus against maximum opportunity	Actual shore award vesting against maximum apportunity	Annual growth in TSR
2022	Johnny Thomson	3,758	100%	100%	-17%
.02	John Charles	5.242	1001	100 %	.12%
2520	grande Maria Ligar	995	2514	-	-345
.1019	Johnson Company	1.079	124	-	+204
2019	don't Number	52	-	-	- 20°
1018	John Astronas	-2	-	-	-3c ₹
2018	michard prami	255			-35%
Z018	Bru e insmission	7 842	1001%	991	-351.
1017	Brune Thorn pour	, 258	100 c	20-4	+243
201a	Eruce in uniquestr	1.634	UĄ	45%	-3c 1
Urone.	Broja (****; ; =	1139	£ ** .	_ <del> </del>	^ ·;
0.014	Ende Months in	1 845	::7	4.7	.8.
.7013	For the first transfer of	2.476	Z Z	100 %	-427

#### Relative importance of Executive Director remuneration (unaudited)

,	2022 £m	2021 £m	Chonge £m
fints en playée remundration	177.5	भट्ट प	41.5
Tata irl vaenas pala	56.2	£2.9	3.5

#### Percentage change in remuneration of Directors and employees (unaudited)

For null below, since change it with a nin-thronic business and the lines effection, unincolor to be throughout the Bridge into the property of the Bridge into the property of the property of the Bridge into the Bridge into the Bridge into the Bridge into the property of the Bridge into the property of the Bridge into the property of the Bridge into the Bridge int

	Base s	laiaty/fee ch	nange (%)	P←	ns on chang	ge (%)	Taxabl	c benefits c	honge 1%	В	onus chang	e :º⟨c)
	2022 vs 2021	2021 vs 2020	2020 v: 2019	2022 vs 2021	2021 v< 2020	2020 vs 2019	2022 vs 2021	2021 vs. 2020	2020 v= 2019	2022 vs 2021	202° vs 2020	2020 vs 2019
Executive Directors												
June 10 Company	+3	Ne change	÷ .	-18	- **	- 7.	+2	-4	No change	+3	- 500	54
Barbara Glases	+7	No change	e .	+7	No change	** 3	+2	_ ~	. 5	+7	-300	
Non-Executive Directors												
David Lowder	n/a	No change										
rate Maria ta	-69	No Chiarige	- :									
Angli Shatti	+3	No charipe	tub chonge									
Anne in depoint	+6	,										
Sero and Huse	+3	No change										
Deprince?	+185											
Employees of the Parent Company	n/a	- :	2	n/a		- :	n/a			n/a	F- 1	. 3
Senior management team	+7.5			+7.5	- ·	÷	No change	No shange	No change	+22		-25

#### Executives and senior management below the Board (unaudited)

Set nut below a disumment. If the whore pased awards obtationding at 30 Testember 2022 is historial either grantee two lemblers of the executive team and other senior embloyees, including at projections venior index vented our rightness as necessarily project and sprain avairs, which have been aronted both lost like and during this year. The award, like but be as were granted by been and first operation was all the awards will be as were granted based in a first operation was a potential for an action of pase salary. Who awards will like the performance countries are not an page 131 are action on a time was a contraction or a contraction of the contraction of the contraction of the contraction or a contraction of the contrac ernolmiees in Sletember 2022

		Face value of the award at pate of grant £000	End of performance		Shares over which awards granted during the year	Vested during the year	Lapsed during the year	Shares over which awards held at 30 Sep 2022
157 (2019)	2 J18p	-86	30 Sep 2022		-	29,546	4,460	
Pg# 2020:	1 50აგ	1.4	30 5-5 2023	44.472			9,612	39,860
	3.108p 2.574p							
PSF 2011	2 682 b	` <sup>7</sup> າ 🗓	-30 Sep 2014	-	102,258	~	8,086	94,172

#### **GOVERNANCE**

#### Remuneration Committee

The Committee biggares to Andy Smith and comprises flue maper aent Non-Shebbt ve International for two potenties as Chibrich.
19 January 2002 and was reclaived by David Lawaen. The removing members. Anne This round, Dear Finsh burd. Behald the Hose on it not use to serve on the Committee. The Croop CEO and the Group #5 Director attend meetings of the invitation of the Dilminoticeets provide a twice. to na planmake informed decisions. The Greup Cornadia, Sycretary after demoyetings as users taket, the Centimetres

#### The Remuneration Committee Report

Report of Remunerative and the Chark Etatement will continue to be tubled to brind only its by a went are softee 2003 Tre arm in

#### Remuneration principles and structure

tis committee traciaacy twa renkut eration on objes which ore avoigned to envirent at over other emiliar at or

- is aligned to the business strated, and promotes the lund term success of the  ${\sf Compon}$  ,
- nung litte the lineat on infelictorhable, ong term pharend benkalue. Parak peelan pripipipipipipipipipipipipipipipipipini ineration ekimente and in libaes pertorn ar libin kineat entrikin beltrahebarent. tretching and rigorous kilabbilled.
- sinuviuses an las prasinate biblior de per ween immediate on plaeterrealren luheratilik ill und
- en courages a riignepentormance o últime aklenkur ng perfirm on lie ne atea rem uneration Therefore and a standard problem at the remoderation ballerige is easy or known as move calvinding in the fix for including in our

This estimate expansive also is to those of sensitim or agent empirical far its trible state  $\pi$  , denote that  $\pi$  is

#### Key duties and focus in 2022

The Committee parents on behalf of the Budra of labbeats of the renduneration of the twitter would be an object the strategy are the parent on an above the strategy of the rendered on entire service securities who have a positive the Carbail objects of the committee also overcees all work force committees as a process of the Committee has a process of work force committees and the committee has a process of the Committee has a pro products review her of conflicts of interest.

The Dimmitter argues and responsibilities are set out in its Terms of Reference, which is a covered to use of course with a province of the Board The Torms of rich, lends a clayal able on Diproma PLO's website at www.akinimabininimal weman reident to now accuments

The Color Mitteels keyles, on Abilitier and focus authy the Looking sleen

- Assurated Ramor gratist. Con mittee work programme for 1007
   Revenues the ABM 2001 varies.
- ion ducted whene you praich tider contuit of union the new hismone atom. Furth, undirectly which
- Approved annual derform once bot us targets and the runsequent particles will be for all
- Approved new HSF by and the Executive Officerors and continues the performance of Approved new HSF by and the Executive Officerors and continues the performance of Approved to the PSF (2019) which exists used a 1000 performance of Approved Services of Approved

- in the control of the
- Finalkutur utitre applentment stipinek Grait
- Fellower incurrents interresion for executive monatement and son or himbace light in the usen ting to incure a
- Face year contains in muneration trainteviors.
- percivant excellibert when duri Cor an thee Report

#### Annual report on remuneration COntinued

#### Services from external advisors (unaudited)

The Committee has not not have federal terefaction above from WTW and applied unlered on advise thing is immore and Symmone. The feed are agreed in payonce with the advisor broke on the society of AP advisor are selected as the Committee absence that the advisors in all any relationship with any Effective and the Committee is satisfied that the very ces of downors are independent which it coldates by checking that the advisors are independent which it coldates by checking that the advisors are not also do not here selves to the Company. Fees during 2012 were nighter due the Poliny review and the change of CFC. Details are shown if the table being.

Advisor	Appointed by	Services provided to the Committee	Other services provided to the Company	Fees (£)
Mais Towers Watson	Committee	Remuneratiin ad lie	,1%. <del>e</del>	129 872
Cirrenturia and Shrimtons Eur	Committee	. Agail ar a femigrapha. I i day se	k ↓ je i∉	10.375

#### Shareholder voting at previous Annual General Meeting (unaudited)

The Director's Remuneration Malay was approved by shareholders at the AGM held in 15 Handary 2020 and the Remuncration Committees. Annual Peport (Report, for the year ended 30 September 2021 was approved by shareholders are a 25M held or 19 January 2020, with the following values being cast:

	Policy	2021 Report
is the for		79 Parr 169 636 460 93 261 s
ki teli againet	5.20% 0.75	7.10.1 T 304 PWs 6,74 %
Comments	21 At 358	196 681

At the AGM in variuary 2002, the 2021 JAR was appropalable for other introduction of entitle point velociting each insection manager of the entitle forms and the 2007 FAR During seat on the research each resident the Court FAR During seat on their was an appropriate forms and the court FAR During seat on their was an appropriate forms and the relief of the research of 2021 and not the relief of the research of the relief of the research of the relief of the re

#### DIRECTORS' REPORT

An observant consists of the most interpretation of the Chreetons are reducted as a parameter against the parameter of the Annula Republik Associated The Einferstrate which is a affine our ingiths what are set out the page  $92^\circ$ 

#### Shareholders

#### Incorporation and principal activity

Uldisciming Pill is domit it on in project a fet a majutered in Engla valand. Wales under Company Number (3849648) At the date unit is report there will 14 to 16 of 20 of hours on electricity and the wall stock and the will not a company Stock Exchange.

The principal part its on the Braco of the copolivid scenariosed near had a crucial its analysmices. A percention and review of the part of the Childran Company of the Childran in a difference of the Company of usiness made of a strategy principal ray and subscribed the factor of the containing the containing and the containing the containing and the containing the containing the containing the containing the containing containing

#### Annual General Meeting

Annual General Meeting (MEI) III will burked at CAGC amore General NES through (2017) in Town Shartenhouse. Chamemouse Salares, chance in 2014 a ANJ Inc. (Not in, other ASM) which is a repurate dolument of the sentitors in barries to show when you will be an tok if a new Fig. (Nes total).

#### Substantial shareholdings

Her all Swater devicable to \$\tilde{L}\

	Percentage of ord-nary shares (September 2022)	Percentage of ordinary share capital (November 2022)
Nower we thier PM to get or the control	\$, <b>\$</b> (	Ma thiohige
Curry Rama in Distance of	5.71	3.00
Figure 1 and Cross	4.55	14a andade
The vanguard Group in t	: 47	ivu inar ge
Monarda investment Partners Umited	: 14	No thange
Blass Fock Inc	: "	56-c.v.1

Ether than Edicital hydranch or but in letting and BrownFully the there have been in a charmy on the litters, to not the actified Edicate of the Company of the PERFORM of the party of the report.

#### Share capital

The rights attacking to the ID in plank's charker, unawer as we can the powers in the ID in plank's charker except the Company's Article of Accordance wet and in Accordance as a transfer of the Company's Article of the Company's Wetsite of the Article of the Company's Article of the Company's Wetsite of the Article of the Company's Article of the Company's Wetsite of the Article of the Company's Article of the Company

#### **Shareholders**

Shareh vitiers are entitled to otherwoon bublewood general in eetings of the Compons and to uppoint one or more provided outpoint or representatives. On ploness, of the object of the period of the vitier of the vitiers of the period of the vitiers of the vitier

The Clari party is not havare of any nighterments per when in order of deriviting the property of the franker of the control of the water property. We want to the control of the Clarifolds of the Clarifolds of the Clarifolds of the Clarifolds of the Clarifolds.

#### Contracts of significance and change of control

There are a number of suggestment, or of take effect in the content of take effect in the content of take Company, as not also so a conk facility agreements, the Contains of the Greek in the content in Africa the Annual Restant are Burlus Har

#### Restrictions on transfer of shares

The Directors in all notices to register a transfer of a sent prevent that is not took paid for warp of an interior valuates not prevent agaings in chares in the Company front taking a beside on locking and proper papers of where the Company had lock or or took in the Characters may as the trace to legister a transfer of a limit of the chare of the interior of the characters, but the registered of the Company of the property of the characters. The first of the characters of the interior of the interior of the interior of the Company of the characters of the Company of the Compa

In article plant. In the Councilant is Reinformance Chine Flux (RRF), which have vertical meet shareful ding read retrievable uses teaching shareful to make the country of the plant for the plant is a shareful to the country of the manager reducer reducerment to the plant appropriate of the country with period these charse cannot be transferred to them. If we have directly which particles to the first following the country of the make the country of t

#### Share allotment

A general blictralent and within bloom felsion were to all thorates in sciedific birownstanders for the norther wise than blick ratios, we have to the Discotory blooms as a convenient the 46M of the Company helps in 124m uark 2013.

#### Authority to make market purchases of own shares

An authority to make market by choose, or hold. To in the end of a area apital or ones was given to the Enerty had placed a resolution at the ASM of the Company held on its your ones. Only of the veant a 36 Cepternt er 2022, the Company had not be obtained by only as countries.

#### Liability insurance and indemnities

As on the date of the report of the Fourier and arother two war this considerant which are the forest of the Director organisms of the constant of the following of the constant of the following the following of the following the following the following the following following the following the following following following the following following following the following fo

#### DIRECTORS' REPORT CONTINUED

#### Disclosures required under Listing Rule 9.8.4C

To comply in the lasting Rule 9.8.40, the to lower pinuse or classification matter its be as closed by the Company in respect of Loting Fulle 9 8 49

	Listing Rule
The Trustees of the Dip oing Pull Employee penetit	- 8.4112-5 and
Trust walved Swiderlas on a lot pres	9,8 5;13 R

#### Non-financial information

he Compan, has thisen in accordance with section 4140/11 or the Companies Act 2005, to include vertain mothers in triotrategic Reportion 2 age 2 to 90 that who is infler wise cereaultea to be absorbed to this Director. Report

#### Non-financial information statement

Other information that is relevant to the Directors, Report and which is incorporated a reference ato this report, can be viewed in the section on Delivering value Responsibilition pages 34 to 5. and included

- Jureit: bitch
- Environmenta montena
- Heatis Sames
- Creenthouse gas ethics is
- Human name

  Business ethers no rought including exc Modern spier, Community

Denomination of the property of the control of the

- Business model i pages 14 to 15.
- Principal roles channels they are manage a coming a la pages 80 to 88
- Non them to know the more unlikely a later, was night?

  End of keeping members a page 30 to 1
- Otakend der engagen kritig bugen. Ditt i fi

#### **Financial** Results and dividends

The prints to the things is a condition to be to chare to be a war 194, for a 201 above in the things of war 294, for a 201 above in the first characters, the first output of a condition of the second of 38 Bb (2001) 70 for a second war, the first of a 201 of the prints of a condition of the second of 18 Bb (2011) 70 for a characters with the condition of the second of the seco (2011) 10 billibler brokhansk i fine fan lei hoert bût bil richthe veu -2015 40 da ki

The results are shown in premiulal in this constructors and an extra statements on papes (4) to 175 and number on papes of his financial Review on papes (7) in 17). Review on Lages

#### **Independent Auditors**

Independent Auditors

Each of the personal whole is Director in the indirect dependence in this Armwal Present is Armwal in a Director in the continue dependence in this Armwal Present and the continue of t Activities

Process at other use Couplers LLP (Pixel) in the expressed little of linguistic construction of the latter depiction and a resolution to reappoint PAC will be on posed of the AGM to be need on :8 January 2023

#### Directors' assessment of going concern

The Directors continuent about the going concern basis in preparing the Amilian Report & Accounts, The hassecoment In reaching this condition of Eset but in the nates to the conscious ending this condition to the set of the conscious end of the set of the conditions are set of the set of th

#### Statement of Directors' responsibilities for preparing the financial statements

The Directors are responsible for preparing the Annual Repurt & Accounts and the financial staten error in accordance with applicable law and requiption.

Dompany, aw requires the Directors to prepare financial statements for each financial year under that law the Eirectors have mepared the Group thanaid statements in accordance with international actions in a standards in Cardenin's Winnanin readless into the Correlation Cardenine (1200) and the Found Tomburs that an into the Found to the Property of t In all strate the American Section of the American Americ 101 Field (rep I) so occurs from exists form one basis caple (awi). Add tishon to the Financial I or out tiAl this tyse Discover I is done. and Transporent v. Rulei held on the Jim stors to prepare the Group. financial statements in the incommunity with tended kindalim dalpited. mumptional to any alrest it has tailed side.

In per homporulax. Director in with it approve the through  $\epsilon$ In demonstrating on Cask Wileston in the first point of appear of an in-staneously, to see the Cask obtained that the Cask of the form year of the state of latford of the Grounds on a Forent Conscious and of the profit on Cask of the Grown to than period in unique in gittle. financial statements, the Einsethic are wall width

- However to those bods thought less monther by a vitnem surplitent a
- it do what enough capital riturn stand decounting day if h contain to an the endrement of the Landaries And Ge have brienfalle wear in the Brens, thrombal statements and The property of the second of support to any more lipraed into evided is earlier displaying in the ticarula (tatembri)
- make: Jagennents and accounting estimates that are reason as a and trubert, and
- propagate the throps rail itation entering the gaining concern propagation responsible for at the Group and Parent Convincion Convincion business.

The Direction are relations of citative following the arrests of the Known and the following for the Known and the following following the control of the following the fo

The 2 rest in one as the parable for recoling ode as we assume that  $\boldsymbol{\phi}$ resonal to storm of #form to one will analogy and the Group's and Palent Common viction in total Braid College with Penell Total accuracy of any time the front a location with Ellinous and Falem uan aler as le them to who use in ordine tindricka character on San Erger Art 1966 Consiste Free San Remark Futbor Report For Ell Worth Re Consiste Remark 1966

The Directors are responsible for the months in its and integrity of the Farent Company's website legislation in the United Kingdon. adversing the preparation or diassemination of financial staten ents may differ from leastet or in other kir strictions

#### Directors' confirmations

The Directors consider that the Arinual Report & Accounts, taken as a whole is fair balanced and understandable and provides the information riecessary for shareholders to assess the Group's and Parent Can wany's position and performance, ausiness model and strategy. Each of the Directors, whose names are functions are listed in the Board of Directors confirm that I to the best of their knov ledge

- the Group financial statements, which have been prepared in accordance vista international accounting standards for car formity with the relevant financial reporting from exiciti, the Parent Compuny financial statements is than have been prepared in accordal colorth United Kingdom Accounting Standards, comprising FRS 101, give a true and fair view of the assets, liabilities and financial position of the Farent Company, and
- the Strategic Report includes a fair review of the development. and performance of the business and the posters of the Group and Porent Company regather with a deviration of the principal risks and uncertainties that it faces

In the case of each D rector in office at the date the  ${\sf D}$  lectors retirit is approved

- so fail as the Director is aware there is no relevant outift. intermetion of which the Group's and Parent Company's duritors are unavaretiand.
- they have taken all the steps that they ought to have taken as a Director in order to make theinserves riward of any relevant await information and to establish that the Group's and Parent Chimpon, slauditais are cliware of that information

this Directors' Report was approved by the Board of Eulectons on  $\hat{\mathcal{Z}}$ Nevember 2022 and is stance on its behalf by: Tall

JD Thomson Chief Executive Officer

### Registered office:

10-11 Chartemouse Square Londan ECIM 6LE

Registered Number: 3899848

# CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	2022 £m	2021 £m
Revenue	( ₹	1,012.8	781.4
Cost of roles		(638.3)	.496.0,
Gross profit		374.5	288.4
Chathou from spers		(25.9)	123.4
Administration sists		(204.3)	760.24
Operating profit	<i>:</i>	144.3	104 3
Financia ordensi itet	1	(14.8)	17.7
Profit before tax		129.5	Sé.4
Toxiciationse	~	(34.1)	,26 °,
Profit for the year		95.4	59.7
Attributorie to:		•	
Shareholders of the Company		94.7	5 <sup>0</sup> 8
Ministrator	.'	0.7	1.5
		95.4	59.7
Earnings per share	•		
Basic Harrings	c	76.1p	£5 1:
Disubical earning.	<del>2</del>	75.9p	11

ALTERNATIVE PERFORMANCE MEASURES1			
	Nute	2022 £m	2021 £m
Coerating profit		144.3	104.3
Alid Acquistion is ated and other charge, in 2 cale his panels in an income		46.9	4: 4
Adjusted operating profit		191.2	4~.
Chapter Not interest and unit of this gen		(11.6)	₹ #
Adjusted profit before tax		179.6	.1 -
Adjusted earnings per share	-	107.5p	Et 25

The nates on inage, 145 to 115 tamilisers or these businesses than no istation in

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	2022 £m	2011 £m.
Profit for the year		95.4	54.5
Items that will not be reclassified to the Consolidated Income Statement			
Astruction gain on the dent earther entiriens on schemes	24	10.6	
Determed tax on liter is thour will nutrible relations modifications.	1 3	(2.8)	1.5
		7.8	5.5
Items that may be reclassified to the Consolidated Income Statement			
awin ang-lutterance, unitransiation in foliago pperations		76.8	176
ours or following a room triking diger	£	4.5	: 4
I vertichar gesite fair value of cash flowir Edges transfer en to the Conspianted income I fatement	: £	(0.4)	
Date reditorion tem striating alberral assitted	: :	(1.1)	
· ····································		79.8	15.61
Total Other Comprehensive Income		87.6	19 (
Total Comprehensive Income for the year		183.0	50.E
Artificultation of the Control of th			
ridient sera riffre Cirry so.		182.2	-: 8
Minority interests		0.8	( ?
		183.0	45.5

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	Share capita £m	Share prémium £m	Translation reserve £m	Hedging reserve £m	Retained earnings Em.	Shareholders' equity £m	Minority interests £m	Total equity £m
At 1 October 2020		: 7	158 s	18.3	(i £,	504	527.0	1 1	530.7
				2/2	7.5	::	60.8	* :	60.5
There brokes and ment	۷				-	- <u>:</u>	1.8		1.8
Travilla temporario de proprieta de la constanta de la constan									
* = A - 1.	5				-		1.0	-	1.0
$\mathcal{F}_{k}(t) = \mathcal{G}_{k}(t)$ , the state of						1.1	(0.5)		(0.5)
Application of planter		-	_	_	-	-	_	-	0.9
for the street purposition in									
acaust in				-		0.5	(0.9)		(0.9)
Control of the transport		_	-	-			-		0.7
1 James au						'81 s	(52.9)	1.3	(53.2)
At 30 September 2021		6.3	85.4	2.1	- A	720 t	536.3	4	541.0
Total Comprise to a room of				- <u>-</u> -	3.0	17.2 5	182.2	- 6	183.0
On and it is a discoverable	4					Ιć	2.8		2.8
Take the term of the term									
1 - d . 1 .	-					0,4	0.4		0.4
Territoria permitte in turno intesti-		-	-			2.5	(2.8)	-	(2.8)
And Johann Household		-	-				-	1.5	2.5
lumina mighte				_		•	_	-	(1.3)
We experience of the									
an + t					_		(1.9)		(1.9)
Committee of the section of the section of									
5 2 22			-	-	-	-	1.2		1.2
Note that we have the second							-	: :	(0.3)
To som do						9 <del>6</del> J	(56.2)		(56.4)
At 30 September 2022		6.3	188.6	88.8	3.2	375.1	662.0	6.2	668.2

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SERTEMBER 2002

	Note	2022 £m	2021 {rr
Non-current assets		••	
Geedw	<i>Ş</i> ·	372.3	260
Acquisition in tangible assets	10	455.0	344 9
Other intarigible ossets	10	4.1	5.4
Fruperty plant and equipment	7)	49.6	35.4
Leases - right-of ose assets	12	62.4	44 9
Retirement benefit assets	24	6.4	
Defend to, oscets	-3	0.2 950.0	<u>04</u> 5897
Current assets			
in/leutories	<sup>-</sup> 4	217.4	139 8
Trade and other ruce vables	15	169.9	117.8
Assets rieta for sole	15	_	11.3
Cast and cast equivalents	i7	41.7	24.8
		429.0	293 7
Current liabilities			
Berratvings	23	(30.5)	(18.01
Trade and noticipal above	16	(189.5)	(2.52)
Careritas Labiber	5	(11.8)	(10.0)
Other labilities	19	(19.0)	(11.7)
cease libitinities	<sup>-</sup> 2	(12.7)	19.7.
		(263.5)	(176.4)
Net current assets		165.5	1173
Total assets less current liabilities		1,115.5	807.0
Non-current liabilities			
Retrement terier tict ligators	24	-	(4.9)
Barros has	23	(340.1)	(188.21
reasonablitus	. 12	(56.4)	(38.6)
Other petu ties	10	(12.4)	ú≛ ¢,
Deferred tak labilities	13	(38.4)	(22.7)
Net assets		668.2	541.0
Equity		,	
Share conto		6.3	6.3
Shale promises		188.6	188 c
Transport years as the		88.8	12
nreogina reserve		3.2	0.2
Retoined earlings		375.1	329 1
Total shareholders' equity		662.0	536 7
Meson to incrests	20	6.2	4 /
Total equity		668.2	5415

The all inflatticating is a strategic trace of puges 42 to 16 year approved by the Burre of Circles on 21 Nationber 2022 and varieties as

JD homson

Chief Executive Officer

Charles

Chief Financia Officer

The vertex of a type of 45 to 1.5 for any partition in a range of steps for a result of steps of the  $\delta x$ 

The state of the s

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	2022 £m	2021 £m
Operating profit		144.3	104.3
Acquisition in at od and ether unaliges		46.9	44.4
Tken cash items and other		18.1	4.8
netransa in win na top to		(28.7)	12.0
Cash flow from operating activities	0.8	180.6	145.9
interest palatinen i kilotafoa earta un airte.		(15.0)	ē (c)
Tax bold		(40.6)	14 2
Net cash from operating activities		125.0	116.1
Cash flow from investing activities	· · ·		
Augustion of pusinesses, net at agen paggings.		(173.0)	451.43
Defended consideration baild	Ç	(7.1)	4.5
Proceeds from spiel of business that an east of phases		13.7	11.0
Purchase of property is antianaled, priests	• •	(14.3)	ر4 ک
Furchque en sither intangible acceto		(1.1)	1 3
Pronee as from sale of property, plant, and edular, est		9.9	ع ۲
Net cash used in investing activities		(171.9)	.448.4
Cash flow from financing activities			
Procedus from issue of share capital then in fee		_	15,
Chaper as sold foot inetrainer	-	(56.2)	F. Q
invitating, biggetting invitation ferest		(0.2)	- 7
Frice-pringing of the start is		_	r =
And system of minor its interest.		(0.3)	
Punk dile of nikini indres by Ernplityee Bonk tit Tilu ti		-	
Tkut indicurence of two shareton ordinal elements about		(2.8)	Ĵζ
Proceeding missings in the second sec	22	154.8	2.5.7
Resident to be only wings		(20.0)	·. 4;
Pinitipale ements of lease pownier to		(10.9)	[9 E]
Net cash from financing activities		64.4	30.7
Net increase/(decrease) in cash and cash equivalents	•	17.5	42 c
Rach and cash equivalents at tilear hing of lival		24.8	2.65
Effect of expringerate, or room una familia places		(0.6)	10.£
Cash and cash equivalents at end of year		41.7	14.8

ALTERNATIVE PERFORMANCE ME	ASURES <sup>1</sup>		
	Note	2022 £m	2021 £m
Free cash flow	27	120.4	198.8
Adjusted earling:		133.9	11.5.1
Free cash flow conversion %	-	90%	-27.0

Decopropried to perform the group of the form of the property of the group of the g

FOR THE YEAR ENDED 30 SEPTEMBER 2022

#### 1. General information

Display a REC is a public form only find to a visitory in rappurated in the curred himpath inequal display on the property of the consolidated in the curred himpath stock followings. The consolidated through the consolidate properties referred to us the Group in and we equation seems to consolidate the consolidate properties of the figure of the consolidate himpath to consolidate the property of the consolidate of of t

On 31 December 2020, If RS is sacted by the European Union at that date is at programming the war or become all page the international Accounting Standards, with future unionges being subject to endurse him by the lock Endursement Bland Displayed PCC transitioned for IK-adopted international Accounting Standards in the rest incident from a statement or 1 October 2021. This intended constitutes a change in accounting framework in awayor there is no impact or recognition in assurement or discussive in the period reported as a result of the change in framework.

The consellated financial statements of the Group have been preciated in accordance with UK laddited international Accounting Standards and with the requirements of the Companies Act 2006 as appricable to companies reporting under those standards. The financial statements of the Parent Companie Operals ProC. have been propored in accordance with FRS 101 (Reduced Disc course Framework) and are set out in a separate section of the Annual Report 8. Accounts on pages 175 to 178 A full set of subsidiary and other related undertakings is set out on pages 187 to 189.

#### 2. Business Sector analysis

The Chief Operating Denivior Maker COPM for the purposes of IRC 6 bits 1980. The tradition bence the puriners Sectors is recorded to the CODM end on this park to a time information is used to a topological or appropriate build.

For intandgement reporting bardules, the broad is injurities, into the militar reporting of the Science Section of Science Section and Contrast These Sections are the Croups operating segment. In permise of 1983, 8 and remitted on its common reporting turn at disposores below. The CDDM inviews discrete financial information at the lateral injuries in the CDDM inviews discrete financial information at the reporting preparation of protections are the Science and protection of the CDDM inviews and fight on a page of the following represent the versue from extensions their discrete include representations of section results as report on a page of the contract of the

Dector assets on under an Ulara descending enter incrementation estimated and the action of a teal asset; and corporate assets that cannot the assected on a respondence as a told business section. But the could be reconstructed as a teal as a teal asset of the retrievent benefit as ignatures, defor calculations as a subject of abstract of the conduction of the conductio

	Life Sciences Seals		Controls		Corporate		Group			
	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m
Reverse reverse	178.0	130.4	294.4	. 5.7	481.9	- 1.4E2	_		954.3	
Melience Laca Latina	10.6		37.0		10.9		_		58.5	-
Revenue	188.6	180,4	331.4	1263	492.8	343.1	-		1,012.8	12.4
Advusted aperating pratt										
C+ 37 np	39.7	15.2	57.0	4* F	104.0	-2 4	(18.2)	₹ 4	182.5	149 =
Abjusted aperating shift										
# 3u+ 111	1.3		5.6		1.8		<del>-</del>		8.7	
Adjusted operating profit	41.0	43.1	62.6	455	105.8	72.4	(18.2)	77.4	191.2	48.7
Angles tion le atedian a ctiver	4.5		(14. 4)		/70 E\	20.3	(1.7)		(46.0)	44.4.
tharpis	1.5	14.5	(16.6)	9,7	(30.5)		(1.3)		(46.9)	
Operating profit	42.5	38.5	46.0	35 8	75.3	<b>41</b> 3	(19.5)	15.2	144.3	1,4,3
To exact high assets	74.0	51.2	207.5	174.4	211.5	154 ê	_		493.0	350.4
Security	106.2	81.4	125.2	50.0	140.9	~	_	-	372.3	286.5
Aldust on kitar process lets	74.9	47.2	100.2	124	279.9	14 (	_		455.0	144,6
	255.1	170 8	432.9	244 %	632.3	£ 3, 4			1,320.3	Q14 [
District description										
Densilleratus russits							0.2		0.2	• 4
- wath a rath early sents							41.7	14 %	41.7	24 5
- A laboration of the assets							1.8		1.8	
nethernert berein blieft							6.4	-	6.4	
- 11 1 1 1316 HILETS							8.6		8.6	
Total assets	255.1		432.9	144.8	632.3	E 2 4	58.7	.4	1,379.0	-834
Directing an ines	(41.7)	30.2	(103.3)	158 4	(92.6)	٤ē	_		(237.6)	513 4 31
Control office uponters										
Neferration abortes							(38.4)	20.3	(38.4)	22.1
ടെ നുടന്നും സ്വഹക്ക് വാശ്യത്ത് വരു							_	.1 1	_	$Z \sim 1$
Application related by the con-							(31.4)	1: 7	(31.4)	_ 3 7
Di pirote lan nes							(32.8)	_ = -	(32.8)	15 .
Бильмидь							(370.6)	::t	(370.6)	13:12
Total liabilities	(41.7)	30.	(103.3)	:58.4	(92.6)		(473.2)	2	(710.8)	442 4
Net assets	213.4	*49 5	329.6	18.1-4	539.7	4-3.	(414.5)	- 1. 1/2 f	668.2	F.4

Allousity of elimentary of enunurges are £4t 9m, 2021, £44,4m handlich bind £42,4m, 0001, £77,1m, unand its ordinal for a votumental ordinals and the interpretation of a souther manager elimental for a formal ordinal formal ordinal ordina

#### Other Sector information

	Life Sciences		Seals		Controls		Corporate		Group	
<del></del> -	2022 £m	2021 fm	2022 £m	2021 £mi	2022 £m	2021 £m.	2022 £m	2021 £m.	2022 £m	2021 £m
List for expensional	8.0	2.5	3.7	2.5	2.7		0.9	7 :	15.3	
Emerge of the unable of the effect	2.9	1.5	3.5	9.9	4.6	4,1	0.2	٠.	11.2	1, 2
Revenue recognition								•		
the result of the property of	176.4	15.4.2	315.6	1500	492.8	743 5	-	-	984.8	x = x
in a compare the second	12.2	142	15.8	₹ €			_		28.0	1.5
	188.6	180-4	331.4	258 = 77	492.8	145 1	-		1,012.8	75.14

en neumon en la promotect mot 50 September 2010 of 30 fm 14021 EC 8m land axée representation not becomb 3 femat 30 In respeció 17 m la política de política de une una other popular es mote 35 productivo membro de la membro se

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 3. Geographic segment analysis by origin

	Revenu∈		Adjusted operating profit Non-current o		rent assets	Tradir em	Capita expenditure			
-	2022 £m	2021 £m	2022 £m	2321 £m	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m
Or ites findance	209.7	147.5	21.0	10.5	193.6	50 E	202.2	85.4	3.4	2.5
Ferming Europe	166.7	ita E	29.3	£1,9	169.1	116. 7	179.8	41.5	1. <i>7</i>	0.0
North Amienca	561.0	4 ' و	129.5	·	519.2	4.2	614.2	410 1	8.9	4 -
Rest of world	75.4	fic c	11.4	5	57.1	4 8	62.3	5:15	1.3	C 8
	1,012.8	7874	191.2	148 7	939.0	5,84 3	1,058.5		15.3	- <u> </u>

The second person are presented by the person of the property of the enterted for the

4. Group empl	loyee costs
Average numb	per of employees

Number of employees – year end	2,909	7.444
Number of employees - average	2,614	2.474
1 mg/m=	36	
	981	277
DC 0.5	1,174	`, f. e,
, fc St knoes	423	41.5
	2022	2021

Group employee costs, including key management	2022 £m	2021 £m.
skapet with tauner.	154.8	.1
To all Aroth Core	13.3	7.5
Dimensional contracts	6.6	£ 1,
unestal Coding aperture = 15	2.8	- ;.
	177.5	77

Key management short-term remuneration, including Directors	2022 £m	2021 £m
La angliant in intituri iki gili keguaryttis	5.0	F.4
Complete State Committee on East State	0.4	
Februarios to	0.2	
Television of the second se	2.4	
	8.0	

The Gallius form section of against the series with setting in AS(24) holates Buth ultraining Exploring Explorer of <math>A(1) in some of a strength of the section of Explorer.

The Blecotive Circutor (will interaction on bits of interaction known as the Company are a venion classed Math 38 in the Army Jerah in Dockmonton in The Interaction with the Army Jerah in the

#### Directors' short-term remuneration

	2022 £m	2021 £m
Note that the Diegraphic	0.5	, 4
togeth +I well.	2.6	_ 1
	3.1	1 -

#### 5. Financial expense, net

	2022 £m	2021 £m
Interest (expense)/income and similar charges		
- bank facility and committe with ke	(1.0)	G.E
- Iteral tincome of the organization of the or	0.1	
nteract (xipenae on diank partuia nigs	(7.9)	<b>∠</b> -
einst and interest expense on the wetcepter stripping in some heartifle 24	-	-
ament af chat copito or a processing weg	(0.2)	3.7
steractive legal (gr. tina	(2.6)	۶
Net interest expense and similar charges	(11.6)	- : :
Hacaustics related friance and got	(3.2)	j
Financial expense, net	(14.8)	

Andulation related finance analyses in Judes to habble remediatements of out obtains for future minarth, parameters of a 4m depit. 2010; so find book to unit of a result for most mediate 2010. So finance to 2010, so finance to 2010, so finance among the transfer to the finance to asset to the province of the province

#### 6. Tax expense

	2022 £m	2021 £m
Current tax		
The tax charge is placed unlittle broth for the vegraph or a comprise		
EKingrounation tox	10.0	5.5
Everyed tox	30.8	: * <u>:</u>
<del></del>	40.8	;
An ultarent-innerge in inglich wire		
The improvements	(0.2)	2
Content to	0.1	( )
Total current tax	40.7	
Deferred tax		
The not defend tax we fit buses on the origination and relievely unit mind a flerences comprises		
er tedringsem	(3.1)	14.
Civerse in	(3.5)	Ĺĉ
Total deferred tax	(6.6)	
Total tax on profit for the year	34.1	(* 4

In addition to the above prediction percentation in Larger for the percent of the first ement of an end-twice the predicting to the retrement percent consideration and now that in a passification of the Construction of the respective percentage in properties of the properties of th

#### Factors affecting the tax charge for the year

The difference between the total for all one by a body with effective rate of UK corporation to of 19,0 is to the profit before toxing 5 mandithe annotation for each of the profit before toxing 5 mandithe annotations.

	2022 £m	2021 £m
Profit before tax	129.5	96.6
Takung of the the tise out in action of PC 100 Ltd (PC)	24.6	1.4
Effects of		
Anraner tax rates an evertrary on the	6.7	4 -
- aboutments in respect or promoners	(0.1)	Ĩ (t)
Humminger for the rose for the first constellations	-	1.5
ther communication of the environ	2.9	
Total tax on profit for the year	34.1	1:5

The Brown sometime in the experimental of the professional consideration of profession to the residence of the SC September and the professional contraction of the contraction of the section of the contraction of the contr

The samples represent the soft of the province of x of a specific posters everywhere x . Compass German and Hortral of the specific province of x for x of the x of x

149 (2 8) HIS PLO 466 (3 9) FEB 1 + 2.1.1.

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

Ar 30 September 2002, the Group in policitation dingray, absolute, or £11.5m, 1202), £13.0m, or which £1.9m, 2001, £2, And related to be taken. Yabintes and £9.9m, 2001, £7.5m, related to overledutar Fig. Rues. These amounts in expeditions on a £9.9m, continued exit financial year.

During 2021, the GBCD published a framework for the introduction of a global trinning mefect valuations at 6 ft. apply as 6 to large multinoptional groups. On 2000 v. 2022, HM Freasur, releaded draft, agistation to limb erhem these. Milar Schwes with affect for accounting particles per arrest 51 December 2023. The Group is reviewing these draft releads whiteration and schema inhabit.

#### 7. Dividends

	2022	2021	2022	2027
	pence per share	pence per share	£m	£m.
externa dividena ippia in June	15.0	12.5	18.7	15.0
Fir a dividend of the prior year paid it flebruary	30.1	, 50 C	37.5	373
	45.1	42.5	56.2	52.9

The Directors have propored a final dividend in inspect of the number of 35 Scipershare (2021-30 jp.) which will be pold on 3 February 2023 subject to approval by shareholders at the Armual General Meeting (40M) on 18 January 2023. The rotal dividend for the parion year, subject to approval of the final dividend, will be 53 8p per share (2021-42 bb).

The Diploma PLC Empleyce Benefit Trustino dt 11,1187 (2011, 99,640), indies, which als in eigibic fin als orn ds

#### 8. Earnings per share

#### Basic and diluted earnings per share

Basic earnings per urain by 5p share are not ulars born her buy in the weight for delaps not resist out an enamular sace acting the year of 124,533,067 (2021) 124,468,210 years the profession of the unamendated of 124,7m (2021) 169 buy Basic years agree in an enamed at 1270 per Dictore earnings per share in 7 Pr. 2021 56 Pr. and 19 busha or the exercise number of rather thanks and the share of 14,400 per share in 14,7m (2021) 164 Pr. 100 per shar

Further description of the Company cohore (approximation) of the Factor Company Financial Statements on was 178

#### Adjusted earnings per share

Auluston ERS, which is beting a ninete 21 is 10 top is 01. Million

	2022 pence per share	2021 pence per share	2022 £m	2021 £m
Profit before tax			129.5	45.5
Tax expense			(34.1)	27 €
Mignets interests			(0.7)	
Earnings for the year attributable to shareholders of the Company	76.1	* *	94.7	0-8
As all which related an all thermodes and as authorized in uniformly of algebra factors	31.4	_11	39.2	56 B
Adjusted earnings	107.5	84 V	133.9	1774

#### 9. Goodwill

	Life Sciences Em	Sepis £m	Controls Em	Total £m
4t 70 September 2010	::::		3: 5	159.0
4 3064653	(4)	t s	£.€ =	117.6
Paratas	~ "	-		(3.8)
Ferlos sitionation no neighbors salv	=	4 -		(4.7)
Exchange ad uramenta	Ţ.Ţ	_ 2	3 1/	(7.4)
4t 50 September (100)	- ' .:	5.0	.4.3	260.7
Adquistions	<u>.</u> .	56.5	5.2	81.0
niver orige adjustnijerine	÷ ,	£ 4	7.6	30.6
At 30 September 2022	<u> </u>		141, 4	372.3

The Group tests goods, if or in pairment at least sine is upolificitine, utonial or intenting, goods, is a custed to each of the Smitch's three using generating units (Source or in the time use of this little instructions (Source) in the creatests the luxest level units for Group at their goods. In this lead on a perfect this strength of Stock of the action of account seems at the surface of Section of their strength of the contest of Section of the contest of the co

The key of proportion meditor remarks within in the detendant of the person of the evenue growth into the working popital in two persons of several circums or material several could be an armound of the person of the proportion of the end of persons of the end of the persons of the end of the end

The post flow toretains are appropried to autennate as unear subject or using market version of each or out from the Doesnee 1899 1799 1899 Security Research of Research Propried to the control of subject of the propried to the control of subject of the control of the control

adding in the ortal disert out above, no in partment in the vive of whole in the Cave unit lash tifed.

The Displace proceductions tivity or a will in the Hevipssum of the Displace of Determine which express procedures advine change of these occumptions will are comparable to give the change of these occumptions will are comparable provided as will are figure to an including and the change of the

#### 10. Acquisition and other intangible assets

•	Customer relationships £m	Supplier relationships Em	Trade names brands and satobases £nt	Total acquisition intangible assets £m	Other intangible assets £m
Cost					
41 Tust per 111		1		183.2	7.6
Anther				_	1.4
Arg. Man.	J- 4 4		<u>-</u>	306.8	0.2
( st xu *	Ę	_		(3.6)	(0.9)
Repair to the after the second	£ 5			(6.9)	(0.4)
Exphanae ad actinients	.4.4	-		(16.8)	(0.3)
4t 30 Seprember 2021	357.4		-+ 7	462.7	7.6
4501 12	-			_	1.0
	45.		2	99.9	0.8
Datato				_	(1.1)
Extraprise constructor	19.5	•		69.9	1.0
At 30 September 2022	547.9	30.9	53.7	632.5	9.3
Amortisation					
7+11-6+1, bet 2020	1.1			96.0	4.6
Albust is	'4 +	=	<b>-</b>	18.7	_
Charge to the year		-		14.4	0.7
1 7775	:		•	(3.6)	(0.7)
Fig. and the protection was for spici	. 4			(5.4)	(0.1)
Existing as adductionents	2.3	1.7	-	(2.3)	(0.3)
At playerten ser 2021	20.8		- 1	117.8	4.2
Aliabet firms	₹ 6			4.0	_
Thungs too the venn	3.5	<b>~</b>		38.4	0.8
Copies.					(0.4)
Exchange valuation ents			• -	17.3	0.6
At 30 September 2022	140.1	24.6	12.8	177.5	5.2
Net book value					
At 30 September 2022	407.8	6.3	40.9	455.0	4.1
	gai' t			-445	3.4

A all this interpretable to temporary that our necessary particles in the problem in the continuous of the continuous problem of the continuous problem. The continuous continu

	 	 	Economic life
Course of the space			€ 10 vearr
Control of the Contro			5-31 cur

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

Other intunals alasets comprise computer intrivare that is secarately identifiable from Tleau yment or diny, obecitativa e Fenres.

11. Property, plant and equipment	Freehold properties £m	Leasehold properties £m	Plant and equipment £m	Haspital field equipment £m	Total £m
Cost					
As COstager 2000	***	를 스	21 2	. 8	63.3
A 32 1 19		o ř	7.4	2.1	4.9
A pulpation of of a lainerses		- Z	I 😅 "	5.4	21.8
Disposars	(5 f)	10.21	* 1	11.4	(7.6)
Rena, shy ption to held torically	(0.8)		1 c		(10.6)
Excription adductments	0.61	0.51	1 .		(2.4)
At 30 September 2021	1 9	- 5	45.5	2.5	69.4
Androne		2 -	2 7	5.5	14.3
This part in region applicate region at tell 21	1 F:	2.5			6.7
The Nati		. 4	7 .	1	(5.0)
Eximuniae adjustments	5.2			* :	12.3
At 30 September 2022	3.6	13.2	61.2	19.7	97.7
Depreciation					
AND THE PROOF	F 7	1.			<b>35.4</b>
The modern of the live Str	0.4	- •	0 - 7	, an	9.2
Performance	(***	*	<i>:</i> •		(5.5)
many section, it in participation is	1. A. T. J.			-	(4.5)
Exports out thants	(C.)				(0.6)
At his Suitern ber 202	0.9	4.		1.7	34.0
The grant has been	=_ 1 1			- 4	10.4
and the state of t		0.3	_	-	(3.7)
Excit plane a negative of to	21	5	- ;	ŧ	7.4
At 30 September 2022	1.1	5.2	32.7	9.1	48.1
Net book value					
At 30 September 2022	2.5	8.0	28.5	10.6	49.6
41700x314134-200	1.0	3.5	.4 -	*.".	3년 4

Using the Libertian modernia properties of the which is not depreciated with 20% to 20% to 20% the third that the following provides a ways 20% of 20% of 20% to

Average properties now as 167 to resimiland at Stamfind the Stamford Land, that thinch is the standard in instructional did not the Stamford Land, that thinch is the standard the Stamford Land as the standard the Stamford Land Agreement with Landford the Stamford Indiana, and the standard t

The minute air magnin of indense sex learn but the conduct extended as carefrest to ten in the conduction of the industring second on how each granten and Agmement extense for up to ten vegra to allow formations are now in the conduction of the industring of a province many to the conducted as

The invented Landra and the tree Stamman North Linban hister (up. MACS) proposts which is the final outfrood which is sufficiently and four the sufficient of the sufficient o

ore of each or a property of the analysis of the orea of 50 Astremoet 2021 (1906) 1901 (1907) from the colour of a colour 1907 (1907) and the colour of the

### 12. Leases – right-of-use assets and lease liabilities Right-of-use assets

Tagneor-use assets	Land & buildings £m	Pront & machinery fim	Motor vehicles £m	(* & office equipment £m	Total £m
Cost					
At 1 October JC20	34.3	1.5	3.3	Q 5	38.9
Additions	14.9		7 -	7 7	26.9
Depos			7.4		(2.6)
Hes assistants in to be a fer sex	.0 7.		2.0		(0.9)
Exchange adjustments	(2.6)	-	11.	-	(0.7)
At 30 Septembler 2021	5F.7	î t	4.2		61.6
Appton.	17.8	C.2	2.5	1.5	<b>25.4</b>
Teptio.	(1.7)		€ 5		(2.0)
Example on the entri	÷.7	-	7.7	<b>~</b> 1	6.9
At 30 September 2022	81.1	0.8	8.3	1.7	91.9
Depreciation					
At 1 Settler 2020	5.6		* 6		7.3
Charge for the war	≈ <u>a</u>	2.1	4	75 gr	10.8
Chapit said	16.6		2.2	-	(0.8)
Fed ocume at the to the lotter sale.	5.4		₹ 1.	-	(0.5)
Exemplique de l'ethnichts	Ç 14				(0.1)
41 30 S-x 15 (Mx 6 / 2027)	`? 7		2.7		16.7
Charge for the Lea	10.7	Ç1.1	: ₹	( .4	12.7
Decorpt	√C €.		1.4.		(1.3)
Extrançolar untrients	*.4			_	1.4
At 30 September 2022	25.3	0.3	3.0	0.9	29.5
Net book value					
At 30 September 2022	55.8	0.5	5.3	0.8	62.4
4t 30 September 2001	42.7	<u></u> 4	15	5.5	.14 9

Pright office objects impresent these as internella under leakes on of FRE its reduces to be obtained. Has

During the wall a property in latter introduction in a electral exclipant of the Group Liberary on a frateay on a letter of 5 years of an acceptant of 54 contributes the received and a paint in 25 on a permitted applied with a contributation of 54.

#### Lease liabilities

r e	- 5		e.n	4		· -	(-	4-pse		4	+ 、	٠,	4.4		,•	٠,,	Α	
-----	-----	--	-----	---	--	-----	----	-------	--	---	-----	----	-----	--	----	-----	---	--

	2022 £m	2021 £m
At 1 October	48.3	- X X
Antition	26.6	<u>_4                                    </u>
Lin posta s	(0.9)	* 51
Lease fet ovm en fa	(13.5)	11.7%
Interest on leaner abouts.	2.6	. 8
Recraces front characteristics and control of the c	-	. 1
Extraor de misikemikists	6.0	1:1
At 30 September	69.1	463

Anaktes as	£m	£m
Repayable in this line lear	12.7	ξ.
Repolation of the long service	56.4	38.5

Leaves of convolvence of an internite section with contracting proper spherical field of the section \$2.0 military in each contracting and the median of the median contracting as the median response of the section of the median contracting as the median of the median contracting as the median contracting as the median contraction of the contraction of the median contraction of the contraction of the

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022

CONTINUED

#### 13. Deferred tax

number antur beforebitak sibs folick si

	2022 £m	2021 £rr
At 1 De tot en	(21.9)	
Credit for the year in tello	6.6	, -
Adquistions graphen, undiffuncted to great in Adminible	(17.6)	200
Appounted for in Other Compiler end (4) income or precitivin Equation	(3.9)	Ω
Exchange adjustments	(1.4)	0.5
At 30 September	(38.2)	.21.9

Determed tax assets unit capital colore on the extensive relations as the murce operand to affect and there is an intensive to settle the palances on a net blauk

	Assets		Liabilities		Net	
	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m
Property, plantiana eropembilit	0.1	^ Z	(5.8)	, <u>5</u> 8	(5.7)	ξ.4
Galliak William in tang Ple assetr	-		(42.0)	100	(42.0)	G:c
Retrement benefit overhold gistoria	_		(1.0)	-	(1.0)	
7.40% (HS	3.1	<-	(0.1)		3.0	* <i>†</i> -
Share historia paintento	1.4	•	_		1.4	3
Froding risnes	-		-		-	
E0.000	1.2	Ú-8	_		1.2	7.5
Çidher de hipaviur Cia Maryin nac	5.1	Ē.	(0.2)	12.7	4.9	: 4
	10.9	1 (4	(49.1)	(A) 8	(38.2)	200
Deterred tox office	(10.7)	-11.1	10.7	N, s	-	
	0.2		(38.4)		(38.2)	[15]

Is derest at all not bettiers, and the university of the annular permitted of the Group or the time of the design decrets and the Common transfer of the Common

#### 14. Inventories

			2022	2021
			£m	£m.
	· · · · · · · · · · · · · · · · · · ·	 		
Fire the black of			217. <b>4</b>	134 E

nventrilles mei trae anwitut in alam konjunu, luni in suAluni ul 1 la 15 A. n. Diving two yar (4 Gm. 3, 21, su 1 m. vi asksatar cedia in anarga again il mutrittia en la maini vi in a vivili un mentar astronomine, lusse ya va

#### 15. Trade and other receivables and assets held for sale

	2022 £m	2021 £mi
Frage received sec	158.9	7.20
Leval assignativanue	(7.2)	i (
	151.7	7.5 4
Common media von en	9.8	3 :
Frenduments at a tolonies of the	8.4	5.5
	169.9	***************************************

#### Assets held for sale

Assets field for side.

There were no object the internule at \$1 years in 10.22 (2.00) \$1.7h in 4 as to the structure of \$1.0es temper 2.22 (2.0h annes) the fact the wereby the tree is a coordinate of the part of the coordinate of the restriction of the structure of the restriction of the standard of

The map than the country prest not furthadelies elegable, or D. Cestenwer by June 15. Was		
	2022 £m	2021 £m
- The state of the	41.3	<u>-</u> 11.7
u. Sidati a e	70.1	28.2
Flanda en de larc	12.6	5 -
English	18.0	1: ∠
Trans.	16.9	
	158.9	
Thinheirene vab en ibrefillie illes ar likianke land ond veed all tulkkies		
	2022 £m	2021 £m
14st cast aue	124.9	ရှု စ
Fat he	26.8	15.5
	7.2	3.5
The Legipter of the state of th		
The ageing of trade renewables outsided as past quellout in thin, mind is an thing with	158.9	1 2.0
The ageing of traderers vapies out a few as past quellour in a rick mission thanks.	2022 £m	2021 £m
The ageing of trade renewables outsified as past age to a link in male son that will be a considered as a second of the constant of the consta	2022 £m 20.7	2021 £m [1] 4
The ageng of traderers vables but is field as pastique to unit in unit real is an thing will us no one month particle.  But went one no other month particle.	2022 £m 20.7 4.5	2021 £m
The ageing of traderiere vacies out is fleat as past age to unit in this remains or this will  Leins only month craim age.  But ween one roll at worm internipact age.  Between one roll at five in internipact age.	2022 £m 20.7	2021 £m [1] 4
The ageng of traderene vacies as field as past quella unit in un mala sont nigla;  Le rulars mant plantage  But wen privatival to information	2022 £m 20.7 4.5 1.6	2021 £m 2 4 2 4 2 -
The ageing of traderiere vacies of a fleat as pastique to unit of this order is within the will be not called a fleat as pastique to unit of this pastique. But ween one roll at women this pastique. Between one roll at five in introductions.	2022 £m 20.7 4.5	2021 £m [1] 4
The ageing of traderiere vacies out is fleat as past age to unit in this remains or this will  Leins only month craim age.  But ween one roll at worm internipact age.  Between one roll at five in internipact age.	2022 £m 20.7 4.5 1.6 - 26.8	2021 £m 5 4 5 4 5 5
The ageing of traderiere vacies of a flear paper quellour in a rich oriest is principle.  Leinviors month particle.  But ween one roll at women throughout que.  Between one roll at four in introduct due.  Cuento urmo introduct die.	2022 £rm 20.7 4.5 1.6 - 26.8	2021 fm C 4 C 4 C 7 75 5
The ageing of traderiere vacies of a flear paper quellour in a rich oriest is principle.  Leinviors month particle.  But ween one roll at women throughout que.  Between one roll at four in introduct due.  Cuento urmo introduct die.	2022 £m 20.7 4.5 1.6 - 26.8	2021 fm 0.4 2.4 5.5 5.5 2021 fm
The ageing of traderiere vabileur alls field as past quella unit in this interview.  Lein, and manthic activative.  But wen prik to obtain the interpact que.  Early een plum of this interpact due.  Suenfollome this activit is.  The movement in the loss allower sylvemap milent or traderielle lub sylval.	2022 £m 20.7 4.5 1.6 - 26.8	2021 fm C 4 C 4 C 7 75 5
The ageing of traderiere vabiles at a feet as post quellour in this invadir some will.  Lain, and maintrip actions  But went over out work interpretations  Bervietning this point disc.  Ther following this point disc.  The ministration the loss allower being maps ment or traderiere enubliship by the  Batticker.	2022 £rm 20.7 4.5 1.6 - 26.8	2021 fm C 4 C 4 C 5 Fm
The ageing of traderiere vability is flesh as post quellour in this introduction is with a window.  Lains are month pathode.  But went over rout warm interpractique.  Servicendour in side value introduction in pathode.  Therefore we near this act of a parabolic and meanth or traderiere endows upon the act of a parabolic and meanth or traderiere endows upon the act of a parabolic and meanth or traderiere endows upon the act of a parabolic and meanth or traderiere endows upon the act of a parabolic and	2022 £m 20.7 4.5 1.6 - 26.8 2022 £m 3.6 3.4	2021 fm C 4 C 4 C 5 F 2021 fm C 6

In montration of the stinck with respect to trade relicitude estare version to diskine it in gittle. This also considering in particular sensitives and the new even of inspects respect information. Management open montricines a expanse to les into contration between a consequence and tenderal contration between the contration of the history of an instrument.

#### 16. Trade and other payables

io. Indicand outer payables	2022 £m	2021 £m
Tope payoure.	96.4	74.5
Enner payable:	25.8	ς ]
Coner taxas and social security	11.0	ج. 3
A crops or a rienerie unincomie	56.3	50
	189.5	127.0
The maximum Habiliage to fine group temes risk for blade bookstries on fill Meteric berick objects of a visit of the company o	2022 £m	2021 £m
A Michelland	24.1	7.7 9
Note that the second of the se	50.2	11.5
Canada an arvans	0.8	t
	14.1	· <sub>4</sub>
	7.2	
· · · · · · · · · · · · · · · · · · ·	96.4	-4.[

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 17. Cash and cash equivalents

	UK £m	US\$ £m	C\$ £m	Euro £m	Other £m	2022 Total £m	UK £m	US\$ £m	C\$ £mi	Euro £m	Other £m	2021 Tetal £m
Cash at burn	15.2	7.1	2.3	7.8	6.4	38.8	8.5	7.5	25	5.5	3.6	21.0
Short term deposits		0.1	1.8	-	1.0	2.9		į 0	7	-	1.5	5.8
	15.2	7.2	4.1	7.8	7.4	41.7	5.5		. =	£.6	5.4	14.8

The short term depends and call at bank are both interest byoing at rath in hed to the Uk place harm by how yer hists

#### 18. Financial instruments

The Group's overall management of the ancial risks of carried but by a central measury team under power or an accordance which are reviewed and according by the Board. The troadury team identifies evaluated and when appropriate medges from his mession risks in disks of operation with the Group's operating businesses. The treasury team identified to he are unattre-timely necessary and expression as peratural businesses. The treasury team identified to he are unattre-timely necessary as a contract of the property of the pr

The Group's principal financial instruments, citier than a number of forward foreign currency and fixed interestinate contracts, comborise contracts that are deposited trade and citier receivables and trade and other provided by the provided of the contract of the contr

The financial ridicity when the Group is expirted by these of mediciliquiant, corego currency inverse transitional culture anagement. An explanation of 4000 of these risks it over the Group man take risks and by an over the contraction of 4000 of these risks it over the Group man takes and by an over the contraction.

#### a) Credit risk

Destination that a thing of the Greek to the Greek to be the reconstruction of the continue of the content of the draw or up that the Greek to the Greek to the content of the Content of

The Order is explosed to continuent ranging trum, government backed agencies and order an industrian in respect to unlarge case of a media per ressor on the unlike transport of the continuent of the property of the property of the continuent of the property of the prope

The Group est at the layees a civiling temporal, its estimate at protect a cross in reserving the formade and later reresponds with initial earth and control of the contro

Explosive to the interplant could now with financial in trust incommonate interpretation and brain is not in an approximate incommendation in to Central, managed for all sective the feature of the counterplants, on the Central, managed for all sections of the following of experts of the counterplants o

The properties in a similar maximum of a dream has a set by the parameter  $\lambda$ 

	Carrying amou	
	2022 £m	2021 £m
Traderics Cat H.	151 <i>.7</i>	108.4
Other receivants	9.8	36
Contained on equippe te	41.7	24.8
	203.2	177 A

There and more alla fleter teltherwords a pock value of the two relations and the relation of the control of the provide An land cost of the about the cost of the provide the cost of the account of the pock of the cost of

1

#### Impairment of financial assets

Thé Brown and knowle FB 19 smit, find approper to mellourn governted from the color of the only color of the color of the following thousand was as and do not be entire.

The expectable in total trempress on the process to times of revenues over blooking in the control of the control of the process of the relationship of the control of the

The Group industrial treatment in earth in the according such as market interval on plan in this project control in ordinated by project and the end of th

Profession Annuales of the

Exidency in this amount mist insulable out not also what as a profit exist respect, when the cash, mentile high idefault is laburable to the runtil written as a second with the runtil written and second with the runtil written as a second with the runtil written as a second with a second with the seco

#### b) Liquidity risk

Liquidition is the list that the Staup hain total ocident to financial or Igurians as they fail due Tile. Shoup not invuding munition inctitation to south out the Chaustine Chaustine of the Cha

Fig. 5.0 (the 2000) the Proup entered into a pect facility agreement. 5.41 which comprises a three woarren war no an apprepate with the amount of 57.00 (m) and a committee most scarency resolving to littly (RCF) for an apprepate on richball and committee most scarency resolving to littly (RCF) for an apprepate on richball and committee previous financial year.

During the year the Brown had amonded the 014 to increase the total facility dee. As at 30 September 2021 the 15+10 increases the total facility dee. As at 30 September 1991 the 15+10 increases the total residual total or amount of graph of the properties of the control of the properties of the control of the control of the properties of the control of the control

The farmable destinations of the intervent of conditional Puring the year the Enduciented into intervent rate of the including of the effective two participants of the effective two pack accounts destinated and the effective two packs accounts destinated and the effective two packs are the effective theory and the effective theory are effective theory and the effective theory and the effective theory are effective theory and the effective theory and the effective theory are effective theory and the effective theory are effective theory and the effective theory and the effective theory are effective the effective theory and the effective theory are effective theory are effective theory are effective theory and the effective theory are effective theory are effective theory and the effective theory are effective theory and the effective theory are effective theory are effective theory are effectiv

At the case of the 2000 of High Cauchi Net Dentit ER TDA projection in 144 as illustrated in note 25.

The undiciking them thad foot fact allowed blanck September the up follows:

	2022 £m	2021 1m
Face of the second	_	
Successful for the second seco	204.0	800
The Brows and asserted rindry, or you fit we are as finitives.		
	2022 £m	2021 £m
The gradient	96.4	4.5
Strengtowner	25.8	- ;
TIMES IN THE	35.0	11.7
Biological Control of the Control of	370.6	2 ( )
	527.8	111
Train that at the coracle of the state and an are they are in follows:		
instituts in vita	171.7	***, =
Christian Colors	48.7	25 7
Two to the years	307.4	· · ·
	527.8	:11:1

Them it no material afference between the plack is also of these thrancial libblisted at a them on you be at each liegalistic form.

#### c) Currency risk

The Group Éprint od trumont must compresent and transpart and make them its exposure to move ments in the parament and as do do do for the first first transpart made in the second section of the first parameters and the second section of the section of the second section of the section of the second section of the second section of the s

The Brown of throught very general action without the Grade's pulmesses to hedge for distribution or dresposition of the monoment of the Control of the Cont

Find each support with the subject of the Endogentural to neage leader in the where the office for no or the heading instrument in a trivial or the respect of the trivial or the few modes of the find and the subject of the support of the support

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

Management for spen that the most significant foreign exchangenskie ates to the US au ar Canadian not a ana Euro The Group si sensitivity to a "C" outrengthening in Chistoring again heads of these coheroles, with as other landa exchend coularn is actively as

	2022 £m	2021 £m
Decrease in adjusted operating profit list average listes		
US dokar Livistering	10.3	7.1
Canadian dallar, Uxiktering	2.6	2.4
Europew sterling	1.7	15
Decrease in total capaty (at upot rates)		
US dovar Ukisterina	12.6	
Canadian dalar lari stefriy	12.9	°C.7
Eurus UK sterling	5. <b>4</b>	3.2

#### d) interest rate risk

interest rate risk is that it is that charges in a terest rate wit affect the Group's results. The Group's interest rate risk passes or mail of the first funds and parrowings. The Group uses interest rate aways to nedge a separation of the external binnings. These interest rate aways are allowed as cash flowings of the edges or older stated by an value. The next color of value of interest rate away continuous stated by an assessment of 30 September 2021 was \$89.6m. 2021, in it is found to the rate of the color of the rate of the september 2021, in assess as 50 September 2021, was \$80.6m. September 2021, in assessment of the color of the rate of the september 2021, in a toler of a state of a state of a state of the rate of the state of the state of the september 2021, in a toler of the color of the co

4) can be detailed in the Official withers being consistent basis at that hallot over grit are, placed in the relicant ship basis rate or against three Cubic action are bot bridge commercial banks that he or the orange medicine Bridge for behalf or the consistency or and it is not because of the property of the consistency of the cons

An increase of his initiation to the analysis as a self-44 (12.2) \$2.0m in post or additional of the fire two residences in the model of the fire and the fire and the swap contracts of the his time was

#### e) Fair values

There are not material affers bus, by tween the consection worthward allackets and facilities and therefore would find pass for actions only the values are at this work.

#### **Derivatives**

For ward exporting to the deligible dearest actives a descent in the deliverage exporting and value and learned to running the dearest of the deligible of the deligible and the deliver of the deligible and the deliver of the deligible and the deligible and the deligible and the deligible and the deliverage and deliverag

Enrinedges of the activation by transport of the medical modes was event as the interpretation of the recognization of the medical part of the transport of the recognization of the medical part of the medical was critical was contained from the first of the recognization of the rec

Induced motor wap in visitables are gainated as level 2 depote in the iteration with herarchy lands at veatiend as the net present value of the conflow's wing 20 religions which we that except gains and interpretate county.

The Group enters into interest note swhere that have only pricinal terms as the neaged from insural terms remote that moter moturities and notices are decided upon the same interest rate of decided entering and as the understood and the entering and another the heapen nettern sensor can arise than defend one in the new and and the entering and and the entering and and the entering and and the entering and the fail of the entering and in turned to be an and the entering.

#### Trade and other receivables/payables

As the race value is only been only in the monopolitic mode, by all of the control of the provided in the control of the contr

#### Borrowings

The fankatue in the wild wind lenguate to the place is se-

#### Other liabilities

The comong unit our reproduct a discounted value or the expensed vadi to our or larger transfer on we do nate designated as even 3 arrests on the individual of a construction.

#### f) Capital management risk

rge Grabbillatte tuk vilkulik olik olik olik kanena ikkeskribbilban inuntur se 84 km, arak edum rempark polisung farkter Ofic Greup in i errike ikenin akabin tuu halista tahuwara tabbilt sa untinuk se ligi na errikemanan mannan krou f Tabiha rafirsit separat teripoleh tahungan kilolik ulungkke utngababuh intin bakh kaharintang kt. kaha rapen heen

16 B Challeng Had Armin From 19721

in urdens, building no objective caultalists, to ultimake indication of the end of the viagence politic materialment lister in about a standard for the section of the sect

#### 19. Other liabilities

17. Other liquidities	2022 £m	2021 £m
Future in unchasses of miniminal varieties to	7.4	52
Determinal consideration	24.0	1 <u>9</u> E
	31.4	
Englished to the second of the		
Diverwithin the vear	19.0	4
The after the year	12.4	(
The provement in the labority for noticing purphases of minicinal interests in parts it was	2022 £m	2021 £m
At 1 October		4.2
Minority interest purpositions are right personal of the	1.9	0,2
Minority interest port participations removed on a racca	(1.2)	
exercingle movements	0.1	-
Final value remieda viciniento	1.4	<u>.</u> ?
4t EC September	7.4	5.7

At 30 September 2010, the Brook are nority interest, retained but is from to solution or nor two releasts of Chain Misean. Fig. Terms of the order of BSG Fibracian Chain of BSG Fibracian stars and the order of the E11 The order of two or RNG tracinates stars in the recognition of a but obtains about your allower in infall film.

Tuning the venitors G for so disposed of Kenton T , and there is the solution of the countries of maintaining the respect of Newton K as kender through the G G G

At 7.1 September 2022, the estimate of the thornous about the september outstanding of notice deficial galaxies represents the Construction their current estimate of the future sectionary of the subset of an attribute of their future sections at the subset of an attribute of their future sections at the section of the subset of the subs

Detring a linningeration comprises the reliabling

	1 Oct 2021 £m	Additions £rri	Discount unwissa Em	Revaluation £m	Payments Im	Fareign Exchange £m	30 Sep 2022 £m
Spring				-	·· · · · · · · · · · · · · · · · · · ·		
ಷ್ಟರ	1.1	_	-		C *	_	-
SEVICE	5.5		-		1.0	_	
F 17	2.						_
$v_{ij}$	5.7			- ;			_
510.0 ±0 πx	1,4						0.3
Kunglisiser	1.4			-			5.4
Tagne	1.1	-	÷			=	1.2
4.37	4.						4.9
₽₹ <sub>v</sub> Ę=		6.71			ĺ.		8.6
AMG Scalina	-	1:	-				0.5
Hydroproducts		1.5					0.5
4.77		<u>.</u> :			-	_	2.3
Significations		2.3					0.3
	18.5	12.3	0.4	(0.6)	(7.1)	0.5	24.0

Transplant perunan tradition duant in relawin in ASC (in lugar all find of this of a line of the ordinal ARC arrivate Unautrachia y Claipma

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 20. Minority interests

<b>2011</b> Milestry Milestry	£ra
4t 1 0x tat 61 2020	3.1
Applies from at pusiness	29
Minority intellect issued	5,₹
in the of this fit	92
Dividence calci	7C &
Extrange adjustments	<u> </u>
At 3D September 2021	4.
Acquisition of pusiners	. 5
Minority Interest acquired	.C.31.
Directal of bisiness	1 7
Share of crofit	g.=
Dividends para	.C 21
Exprange adjustments	Q1
At 30 September 2022	6.2

extrema charennaers recresentda burkondacment in each suithe, unit ald 11 km intoin, 1 fere tur Micharin Fill Charinta intorect in Techsi land a 21 immonta interest in RAC

The himselfs interest in PBD grown following the proposition of PBD book is broad in rate L1 and insultival is d£15h is proposed to the minurity interest. The proposed on Kentek Guissian tomplete pon Po November JG2 is in the install in a factor of the interest.

#### 21. Acquisitions and disposals of businesses Acquisition of R&G Fluid Power Group Limited

To 6 Anni 2012 the Prosport of the production of 98 of the characters of FRP For a Problem Section 1996 from the characters of the production of 98 of the characters of the FRP For a Problem Section 1996 from the characters of the production of the characters of the production of the characters of the production of the production of the characters of the production of the characters of the production of t History perturbance target in the period up to \$1 December 1900.

Authoritism expletiven at £2 Finithays buen throughlyeaut FN 2022

The provincing for varient RNR on proofs minured excluding arguent in into govern, at a where into a color of 250m to awing fundable matter as of \$13m for a color of received in a section of the proof of the proof of the color of the color

Minutes, introses of £0 cm. For electromical localation value law includes the in FNE-trimphory to all including interest relatings to see a first operation of the electromical complete on FNE-trimphore complete approach to a time of arall flaction by the Group

#### Acquisition of Accuscience

ecquisition of Accusciance.

In 16 May 18 2, the Group can dieterative as adjusted at 12.0% of the share lawing of Melonikalands. IN 12 miles and Accusary and Ac effective met in igen and available in this feet.

Apayorian expenses of \$10 minoral expenses an sed in En. 2011

One chill hand to rivalua of 4000, hence net repetu and realest i a non laboration and book, is, as as once wat skilling coer of a 100 miles for the child for \$60 km. \$00 km. This child on the diagrams of the child for the child for \$60 km. \$00 km. This child on the against the child on the child each km. This child on the degraph of the child of the child for the child of the ch

Cities and a service of the control of the control of the service of the control - 一見 , かいと 14 Mul. [2].

We have the allowed the contrast of the second of the contrast of the contras Control of the contro sorving sit bues on the performance of the quarieries.

enduction within the figure of the material ending and the specific of the end of the first of t

The first of the factors of the cometries net used absorbed excluding or qualition of upper exclusive contact and caused as 2000 of 2000 of the factors of a contact and one of a

The full wing tuple sum in a less the non-location bind for the poquilitions somplets along the period and fair value in succession blending subjects a souther and subjects as the provided being sold the provided between the populations and purpose of these pounds to the following of these pounds to the following sold the following the following of the following or sold the following of the following or sold the following of the following or sold the follow

Transcript search addition Evêm was popis to the eator but in piet in proportical symmetry propositions to the

	R&G Accuscienc		c.ence	Ot	ne-5	Total		
	Book value £m	Foir value £m	500k value £m	Foir value £m	Book value im	Fair value 1m	Book value £m	Fair value £m
4 dust turn intong sin pasers	-	∠ 'c		23.1		0	_	98.2
Stefe in a tax	1 to	-: F	-	4 7			(0.7)	(18.5)
Property plant and edulphiern	<u>.</u> 4	<u> </u>	0.7	€ -		÷ .	6.7	6.7
5.45t21+5	14 4	îº ċ	4	4.1	Şir	2 .	28.2	26.1
Trude and ittlemacle libbles	4 4	14.3	5.5	- 3	۵. 5.	-	22.7	22.3
Trade and other situation	74.4	150	15	- 5	٠,	* =	(28.9)	(29.7)
Net assets acquired	14.6	49.1	3.0	31.0	10.4	25.0	28.0	105.1
Chink		12.5	-	16.4		2.2	_	80.6
Marie Control		2.5				-	_	(2.5)
factor and		9; <b>4</b>		:31		: -		178.3
Cast dual feet				ź		7		(6.1)
				20.47				172.2
289 Barriera Barriera		۷				11		11.0
Total investment		99.1²		49.9		34.2		183.2

#### Acquisitions revenue and adjusted operating profit

to follow between a local transfer of the new Mill was to be wire by some or tradeouters from a king as on our revenue or than two similarly off

	Acquisition date	Revenuc £m	Adj. £m	Pro forma revenue £m	Operating profit £m	4a. £m	Pro forma operating promi £m,
- 12	11-65 11.11	N. E	F Z	15.2	=	( ;	
48,7	6 Aur 1002	14.3	54 5	స్థా కి	4.8	<u> </u>	
4:	C Max 2002	10-6	• •	18.2	. 2	: .	13
Humper, bust	12 May 2003	* c	2.5	41	; - <b>;</b>	- :	
2005	19 Mg (00/0	C.i	0.⊆	1 🚄	* :	: :	= 3
-·:-	79 JUN 2020	- <sub>5</sub> ,	3.0	3.5	- 7 -	2	1.5
for the two times	- Sec 1111	2.1		2.2	: =	* £	٠ و
		58.5	65.8	124.3	8.7	10.9	19.6

#### Disposals

Disposals.

If November 2015 the moral dispaced at talking ordered in Kentek (Inchentek) talah disebit ini SubmiA ordina ordina display in Submin at the moral of the moral ordinal play or the moral of the face ground indicate foreign can ency translation. The moral of the moral ordinal angula a la telebra

TO PM is 2004 the Brown by Jenson to Mount by estimative movement ender mediand of source (endex Pmigroup). He may be of source to the respect of the part of the contract of the part of

The Community of the Co

Had the experience of the state of the experience of the experienc

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

22. Reconciliation of operating profit to cash flow from operating activities

	2022 £m	2022 £m	2021 £m	2021 £rr
Operating profit		144.3		154.5
Akigus from related and other unarges (hate 2)		46.9		44.4
Adjusted operating profit		191.2		148
Deprendation or an orbital rin or tangle ellother intoripible arcets and leases - in annot fluse assets.	23.9		25.7	
Share-based basin ental or senso (note 4)	2.8		1.8	
Detried benefit pension scheme covarient in excess of interest	(0.6)		5.8)	
Profft in disposition flassets	(1.6)		42.6,	
Arquisitium and disposar expenses paid	(6.5)		<b>⊿</b> 0,	
Other han cash mavements	0.1		3.1	
Non-cash items and other		18.1		<u> </u>
Operating cash flow before changes in working capital	· · · · · · · · · · · · · · · · · · ·	209.3		158.£
this reasis on inventiones	(35.6)		1号点	
knoreaso in trade, and other roce vanies	(10.6)		54.50	
Increase in trainering ather cavables	17.5		* Z	
Increase in working capital		(28.7)		2.3
Cash flow from operating activities		180.6		145 5

#### 23. (Net debt)/cash funds

The movement is that dent took force by a disk year side follows:

		£m.	Exchange Cash flow movements Em Em	movements 30 Sep 2022 £m £m
Carlandian carrett		14.8	11.5	41.7
Bints win as		256.91	.131.3) #14	(370.6)
Net debt	_	1814	77,8	

	1 Oct 2020 £m	Cash frow	Exchange movements £m	Other non-cash movements £m	30 Sep 2021
Cathord a legit with	20€ 8	JF42 + F	17 6		2= 8
Brm. wings		1202.41	1,5	,1 ±	2000
Cash funds/(net debt)	206.8	1395.51	5 -	1-1	-61 A

The control of the co

On 10 Contable of 20 the only a interesting bluet flash to agreement raids on on comprise diathree year term, controllar baggreadte on not be an only on the arrangement of the only on the only of the only on the only on the only one of the only on the only one of the only on the one of the only one of the o

During the vegic trief Ervice has proteined this SFA to increase the total taulity rice. As of 30 September 2002, the CFA comprises a cummitted is until the converse of the c

The Group's southful interiors with interest of kondolerates. During the year the Group entered intuintance in the post south parts with effect or thing the interior and including the interior of the FRS arm interest. The effect we tixed rate seat who 24% of this posts, with when the Brown in the Group's the Group's the arms of the End of ECC This is must the Group's the arms of the end of ECC This is must

4a 30 Gesterminer 2002, one fact in of sent EBITC4 in on is 1.4x, doll fushioned in note 27

As at 60 Gears (1, v) 2000, the first concluse on a greepate 1, total and enhalp a precent of £175 Ben (\$197 Ben) and the Circus concerns 5000 Concerns 645 Ben under two interests of the modern Services of the services of

As at RC Sections in 2021, this entry of the Group had a propriet mean was regarded in adiabation of a MS Sin. CSS Circulars and higher the violation of the control of the

Finalnet Front Bulletin (171 blue) in this production and of £417 to 1021 £04 åt it beents high sit for 1901 blue for this section of the market of the rest of the market of the rest of

160 District -- -- 900 Fig. 11

#### 24. Retirement benefit asset and obligations

The proub maintain atwo pension brangers entitunity askitunged to source 4819. Beckets librarine Aberento The principlo ar progenient is the bethica benefit benefit his nicht wilden bintomed av Diberma mora has FCC this half hat tie Diberma froid having fisc am Pension Scheme ar re Stheme. This Scheme provides banch to based on final calability on a regist of include to retirement, reducing service a ray stri ordines rieen noved to furthe nary years now bi April 2000

The servical and smuller bens on a rungement is obstated by trubbling but hest based in Switzer and und stollider denember of het illemont.
Fedung vervike understriffer the embinkees at hubbin by vintankle with 5% us aw Thompsoppens in constriet bid defined contribution based.
Finense is not to the rin valuedes to integrate outside in 5% by bubbint both will work dance with 48.19. Bevisyds.

The aminust conversion arget perconfinatuals or the Consulative Statument of Financial Feritian in rescat of thate two perison arranders ents k

	2022 £m	2021 £m
Oppisma Holaings PLC LK Peneter Servicia	(6.4)	2.=
kultionient on Surieme	_	2.2
Pension scheme net (asset) / deficit	(6.4)	Z Q
The are lighteling adea in the Conec lanteal noting statement in relicent in these two pens on an imgeline its are.		_
	2022	2021
	£m	
iu pioma malanias HLS UK Fereizri ozneme	_	
Kypis Fention Strenic	(0.5)	, <u>r</u>
Am our te charged to the Consolisated monthle It in His in	(0.5)	( )

Estimed nontriplity in surjetimes (identified a), this fortubing surjetified are not thin some in these abbossurer

#### Diploma Holdings PLC UK Pension Scheme

The Athense in the entre a statutury Purish by Lever the Ferrors And 2004 of the residence of the infine Toneme Tanka out at least once every times was to begin the construction Public Polyding Dayler the construction for the other time. To make which appears to the Trusteed of the Scheme the John out one to be beding appeared in the Scheme Substance of the Sche Surjointe an enament. L'urto injento proettiemento a li na file l'ear

Or ubligatemper 2016, the frusteer name etections with the per linenglade is a time for energy more than sent the teal Tread notice of palabolish to dust technological moves or ubligate that a configuration of the period of the period by the first period the remaining to a fitne period by the first period of the period of the period by the first period of the peri

The Straims is realizated by a set of Trustene applicated in both by the Conspany and in pint this week this by members of the buriers e Tustees have responsiblish, for catain no valuations of the tunal panch is thong benefit howeverts and investing the Scheme classess. The Trumeer delegate within at these functions to the increase undilibate or, where ducinos rate

The Sutrem Blexplanes, this Complains, at a trievening the Group, its amorning is listed

- Investment risk. The Scheme holds investment in a set in a residual price each education to be accepted market values and while these assets are expected to provide real returns over the rangitier in a plant to over the contribution can cause additional funding to be required tip definition emerces
- Interest rate risk. The Scheme's rapintes are processed conjunctors to a point improporation concerns to a focus in the rapintle. As the Scheme's assets increase eachtes, the conjection encourse in a conjunction of the conjection encourse.
- **inflation risk.** A significant property in or the benefits wilder the Simen Klare fine a fundation. The Simen Kis assets a Hiexpected to provide a good heage against Pifichian over the larger minnt seven in overheims over the short technical aleas to funding detilities emeronia
- Mortality risk, in the event that my hours over the performance will be able to a parallel minute members the Timema

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

a) Pension surplus /	/ (deficit) included in the Consolidated Statement of Financial Position
----------------------	--

	2022 £m	2027 £m
Market value of Scheme assets:		
Equities	20.7	21 0
3 Hz	3.9	5.7
Buy Important	7.3	10.5
Cala	-	5.2
	31.9	38.3
Present varue of Scheme rabilities	(25.5)	(41, C)
Pension scheme net asset / (deficit)	6.4	(2)

In addition to the Buy in policy, the pension schemic rydurset, includes £3.5% of historic amounted an acceptance provided basis, rather than on a gross past

#### b) Amounts charged to the Consolidated Income Statement

	2022 £m	2023 £m
Characalite operating in this	<del>-</del>	
interest cost on labilities	(0.8)	
interest on lausets	8.0	0.5
Charaed tu financial expenses net in the 1	<del>-</del>	0.35
Amounts charged to the Consolidated Income Statement		0.7

#### c) Amounts recognised in the Consolidated Statement of Comprehensive Income

	2022 £m	2021 £m-
investment rough, purply Sithemic assets in express in interest	(6.5)	4.0
Ether tipficharge, in financia arrumptions or Scheme rus lite.	15.4	11.1
Effect of changes in demolarable Cassums time on Scheme in Are	0.3	0.4.
Expenience additional theme lab it co	(0.7)	
Actuarial gain credited in the Consolidated Statement of Comprehensive Income	8.5	4 -

The compliance should of pot and conscretely hear the  $\Gamma_{\rm coll}$  cated in ten or or  $\Gamma_{\rm coll}$  where  $\kappa_{\rm coll}$  is a first property of the first  $\Gamma_{\rm coll}$  and  $\Gamma_{\rm c$ 

#### d) Analysis of movement in the pension (asset) / deficit

	2022 £m	2021 £m
Demonition of COuntries	2.7	12 1
Amounts charges to the Gorlus Glated income Statement	<del></del>	7; ^
Contribution, paraixi empleiver	(0.6)	£ 4,
Net effect of rem <u>cosurements of Schemie oscet land</u> laborites	(8.5)	4.2
(Asset) / deficit as at 30 September	(6.4)	2.7

### e) Analysis of movements in the present value of the Scheme liabilities

	£m	£m
At 10st taler	41.0	4. ŝ
Expense doloren entrich Erneme ibbittes	0.7	-
THE CONTROL OF THE CO	0.8	*
migral from interges in extuerial essumptions	(15.7)	€ 8
Ben-Httriadio	(1.3)	• :
At 30 September	25.5	

whates marker once in this tive market. It is followed by the uniform the contract of the property of the contract of the same of the contract of the contrac

#### f) Analysis of movements in the present value of the Scheme assets

, ,	2022 £m	2021 £m
Services and the services and the services are services are services and the services are services are services and the services are services are services are services and the services are	38.3	29.1
Interest on lassets	8.0	0.5
Returnion isometrie dissels	(6.5)	5.3
Contribution, page by emplifyer	0.6	5.1
denefite and the	(1.3)	* * * <u>*</u>
At 30 September	31.9	7.5 3

The lists of sturn in the Other classets in clanginterest in assetu, during the keur will alice of £1 (in 1071 £5 5ml so

#### Assets

The Schemes intrets are held in passive writifunds monaged by Legal & General investment. Management and at 30 Fectember 2011, the major whether of assets were as to lower.

	2022 %	2021 %
Morth America equities	28	23
Mikiedulfie.	12	10
European Education Office	11	1,7
Ar all For thi and thillerging Maniets courfee	12	1
(See An Annual Control of the Annual Control	14	.77
Talifolds	23	15

Principal actuarial ass	umptions for the Scheme at balance sheet dates	2022 %	2021 %	2020 %	2016 %
	, PP	3.6	/ _	. ~	3.4
	± 0.00	3.2	1	* .	<b>:</b>
Expense prome things. or	nicheptes (1 <sup>8</sup> )	3.2	£ 1	0=	2 4
Zerouget gtv		5.3		, <u>f</u>	- 5

The word its in across Has in the period leading up to and attentive Group's year end in contribute words on tour tife upon the upon the upon the soleness of the volume the upon the soleness of the volume the period of the volume to the volume the period of the volume to the volume

#### Demographic assumptions

Mininto its fratia preduces	\$3# <b>A</b>
report the months of the environment of the discount of the di	OM 2001
A palanta to tatare highwith this tiget to	Year of this tripped ectors with a longite more process enterminate on TDT
4 twopic harp former perkit dosen a marry a more	Members are only medial make TQC in the comparm and label on
to the second of	reproductive transport of the first of the f

The love gother all enable act ration on the suefficient fit conligation is some or as a second

#### Sensitivities

The light fix two cottne COOC periods in actification angles in assumptions are as to lower

				nsion riabilities
Factor	Assumption		5×timiated narease %	Estimatea increase £m.
<u> </u>	Everyte boek (ik. 11.89		,	^ -
A P. Set Set	the course of		, 4	
10 1 8 6 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	more the person of		*	

#### Risk mitigation strategies

And the string the independent of study for the Cohene, the Grasteet and holders in a literate error of the control of the con

in to an increase not dual principal des the Transes have paranased a buy in policitor and increased in the con-LOR OR that in policity in the transfer he against poth hearket and mortality respectively of the countries of Transes and the conterm of the contrast of the character of the consumption of paranases and the capital subject of the consumption.

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### Effect of the Scheme on the Group's future cash flows

The Company is required to agree a size educe of contributions with the Trustees of the Scheme to Livings as in the conduction for exwing the theories actuarial valuation carried out as at 30 September 2019, the Company agreed to contribute 50.5mm in cost to the Scheme annual valuation of 29 per year. The current year contribution was 20.5mm, live one officient patients of remade in the kear 2001 one official reliabilities of co. 25 fm;

#### The Kubo Pension Scheme (the Kubo Scheme)

midication remains a scheme (the Kaba Scheme) in achdragate with the level of borients warking according to category of emit divides the first properties and the category of emit divides the first particles tending diagrams exhibited in such pension benefits through the ASGA Pensionskasse, almost remained point from askeriated numbranies with the category of the ASGA Pensionskasse, almost remained point from askeriated numbranies with the category of the cat Set but helpy is a summary of the key features of the Kuba Surjeme.

	2022 £m	2021 £m
Assets of the risbs Schome	13.5	11.4
Actuaria sabilities of the Kuba Scheme	(13.5)	(14,5)
Pension scheme net deficit	<del>-</del>	2.24

The premontrell october elugible by a comptitie espirator for managing a APT/PA is in yorker

#### b) Amounts charged to the Consolidated Income Statement

2, Throught Strangout Control	2022 £m	2021 £m
Service di ser	(0.5)	7.7
Amount charged to operating profit in the Consolidated Income Statement	(0.5)	7. F.
c) Analysis of movement in the pension deficit	2022 £m	2021 £m.
At Dittoor	2.2	;
Amgunto tragrand frace To moviated share Statement	0.5	
Contributions places with a size	(0.5)	
two effect interval as the toint but Soreme casetrial into the	(2.1)	r .
Exundings adjustment for	(0.1)	· .

#### d) Amounts recognised in the Consolidated Statement of Comprehensive Income

The authority group with the 10 meet differ Statum ent of 30 prementive income is 20 in 1202 (Ed. 2 -	2022 £m	2021 5m
in vestment, de no lesse en veneme acceta in excess et la terest	(1.3)	. 2
Effect of charges in thrancial assumet and on Scheme, as if ex	4.2	
Enter tinflundinge, in lach ingraph in assum betone hir Scheme Laberties	-	2.
Fix energie abilitis ent Buten et kultures	(0.4)	
Abultherance (E.t.) (PC14)	(0.4)	
Actuarial gain credited in the Consolidated Statement of Comprehensive Income	2.1	11.2

#### Principal actuarial assumptions for the Kubo Scheme at balance sheet dates

	2022	2021
Expristica rate of certific in the also	0%	: .
Expected rate of 10 bis or that	1.0%	
1.5.1.7 * 1.14	2.3%	
interest predictive	1.0%	
Marta t.	BVG2020	E. F1101

2022

#### Sensitivities

At 30 September

reiser un cher Intha (1711), le l'Inni du lines to charge; in al cimatism die va filt au

		impost on pen	s or liabilities
		Estimated	Entimated
		increase.	increase
Factor	Assumption	c <sub>re</sub>	žm
270104171417	5 - 14 OLK 5x 1.111	 7 .	·
1- 6-0-0-112	tiu Law pikithe war		

1.5

#### Effect of the Kubo Scheme on the Group's future cash flows

Sestivatin one of Ampione is unit of the 2020 C. A. C.		10.
	Section throughouse is a minute of 2016	1,4
Best estimate of employees, complication in 2007.	Best eith are dremassess contrator in 1927	_ 4

The weighted oversex paration of the pentied benefit valigation is booker/motervith years. 2021-18 years.

#### 25. Auditors' remuneration

During the year the Group halp the roll of the roll of higher shell from the available.		2004
	2022 £m	2021 £m
need payable to the oblators for the midit of		
the Cunicons. Annual Heavit 5 Accounts	1,1	7 F
the Damiliany's supplies	0.4	i o

Non lausititées of £19,200 (£020); £8,000 were dia actific Group siquatoritor carnina authabréed upur profesures un profesione maitire pr Announcement (i.e., in it is upposed all on onucronoticin court for access to a market what technical box out timb paronose

#### 26. Exchange rates

Audit 1660

indik kohange hatek ili kinti ni arikkine hile keni, hamatan pilipipine an pilipik keniske jik nji kika

	Averoge		Clasing	
	2022	2021	2022	2021
LE de latricité (JES)	1.27	* Z*	1.12	1 55
Car ad an ist for IIIC	1.63	1.75	1.53	
$\mathbb{E}_{\mathcal{F}} = (\widehat{\mathfrak{E}}_{\mathcal{F}})$	1.18	~ - <u>r</u>	1.14	• • •
Ck -: franc CmF	1.20	1.25	1.10	1.0
Au trigram tri ian Au I	1.79	1 57	1.74	1:7

#### 27. Alternative performance measures

The Group uses a number of a tempt (Exp.) The Group Accounting Phasting Into GAAP I than sid in easures of you are not defined within IRPS. The Directors we to express manufactor and account in IRPS. The Directors we to even now are for internal management reporting of two performance individuals in Video to arseen the uperational performance of the Grown or morphological and addition the Group's KPIs (or alkey constituent of the Group's clar in glaraceta de W. De nombro ha targets. Spanist vinvor i il micer om W. Britaeternin Val As suan these mediturca aboutable considered. In origidae the BMS modeu visi încita i uninginuri. CAEE medituris dire refered to vil tima Annual Report & Accounta

#### 27.1 Adjusted operating profit and adjusted operating margin

Against operating profit and adjusted operating margin.

Against observe the point of purpose the profit of word of profits and of profits the profits of account of specating short divided by the Greek investigation

	Note	2022 £m	2021 £m
Alvenue		1,012.8	*E7.4
Discreting profit		144.3	7747
Adal Acquisition protegrang attreminiers, et als uses in it and in internal residen-		46.9	44.4
Adjusted operating profit	2.3	191.2	145, 7
Adjusted operating margin	2.7	18.9%	18,5%

#### 27.2 Adjusted profit before tax

Augustéa profit extore tax la commo anda usre a invitating un not after not an unse expense. S'est peture acque tum se latea finance Un arges land richtrichae The Diminiol and a compatición su tractification na proportant medium un no chemicina performance of the Broup.

		2022 £m	2021 £m
Adjusted operating profit	- 4	191.2	146
Cenarit Net atriarit was use a construction of the	2	(11.6)	: °,
Adjusted profit before tax		179.6	41, 4

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 27.3 Adjusted earnings per share

Adjusted earnings per share "Adjusted ERS" is an quoted as the total of digusted profit before to allegance in the costs in uniquoing the tax impact on the items included in the calculation of adjusted profit less profit less profit less profit less profit less at thousand the control of adjusted weighted average number of ordinary shared in sevending the lear of 124,533 ObC (2001-124,458-210). The Directors believe that adjusted EPS provides an important measure of the earnings capability of the Group

	2022 pence per share	2021 pence per share	2022 £m	2021 £m
Profit before tax			129.5	95.8
Tox expense			(34.1)	12a 9
Minority interests			(0.7)	0.1
Earnings for the year attributable to shareholders of the Company	76.1	5c -	94.7	50.8
Adquisition related and other charges and ocal sitium related thance charges				
net of tax	31.4	39.1	39.2	£0.3
Adjusted earnings	107.5	85.2	133.9	105.1

#### 27.4 Free cash flow and free cash flow conversion

Frot cash flow is defined as net cash flow from operating act which after net capital expenditure on tangetic and intengible assets, and including proceeds received from property disposals, but before expenditure on pushess combinations investments including any prevanal district dentities from a certains of masset some of the certains such as persons in tax settled posts of question and observed disposals by newlings received to the administration and a videnas palatic both ministry shares when the following in the flow or received the free cash flow as a percentage of administration armitism.

The Directors believe that free has lifterwid verial important dreasure of the captifick of the Group, available for future link astment or distribution to shareholders.

	Note	2022 £m	2021 £m
Net inventing rocking series court and class reduivalents		17.5	1-1-1
Apd. Dividendri paid to shariff ulaen		56.2	120
Dividence paid to minerity intervals	10	0.2	7.3
Analysis of minority interests	- · ·	0.3	
Figure as the milmore tylinter site.	25	_	Ć =
As about on at businesser and playments of presauctuar in decit like terms net of propositional red).	1 · 4	177.6	4514
As a Alitan and disposal expenses pala		6.5	4.2
Proceeds from spiki of business wilet unevolen leg		(13.7)	111.0
In a second from leave of share condition than of twee		_	ī t
uktik mediconsideration phila		7.1	1.5
finalisheds from repairment of principlina were	~ =	(131.3)	200.4
Free cash flow		120.4	106.8
Adjusted earnings		133.9	106.1
Free cash flow conversion		90%	10.30

#### 27.5 Trading capital employed and ROATCE

The below reschall us in a view trading capital emblowed it englawfined as not protect with cost and lash eaulia ents loash furias, also after dading path pathways lather than lease sobilities retirement be not to agottons, detended to some acquest on spanishing special of future purchases of miniority interest, and defended continents. Adjusted that a proportion continents are greatly and defended continents in the purchases of miniority interest, and defended continents. Adjusted that a proportion is a checken to discount and defended continents. emit rived that goody i and adquisition related changes are value, written into heteries have in acquisit or intuity be assets. And restandant to month overage exchange rates. Return an adjusted trading that entry wed IPOPOE is defined as the birs forms. adjusted sperating profit, as asa as adjusted trading into to Himblacked, where are noticed before a perating profit is adjusted operating profit datused for the full year effect of pradictions and associate fine European to the Fig. 2 per in portant in secure of the protection if Not the Group

	2022 £m	2021 £m
Net assets	668.2	541.0
Hat largueting		
Seferied tax met	38.2	21.5
- Retriending ceneral conservation grations	(6.4)	4.9
- Araustinn related labilities assets not	29.6	<u> </u>
tyet dect	328.9	18° Z
Reported trading capital employed	1,058.5	; 4
mistoric gasdwill and asaum for related charger, her of interred tox and outring imply ements	99.6	29 €
Adjusted trading capital employed	1,158.1	901 E
Hard Management gar int	191.2	148.7
Fruifixmologiumnerits	9.7	8 /
Pro forma adjusted operating profit	200.9	15,74
ROATCE	17.3%	. 47:

And the construction matrix to we are specimenally in the collapse of  $\hat{\theta}$ 

#### 27.6 Net debt to EBITDA

As the perturbed of DA is the rich profit performing the performance of the performance o

	Note	2022 £m	2021 £m
Litrano din Adulusirits		41.7	74 ē
for the Contract	: 7	(370.6)	.1:2.
the translation of exerage exchange rates		23.1	5
Net debt (average exchange rates)		(305.8)	ine គួ
Aductica coerciting priorit		191.2	148
Depres when a salarat stiration of tangless and other intensible assets		11.2	€ €
FPC tellminuser		1.2	95.
Minus to little of the of leadusted EBME 4		(1.1)	(1.8)
Finiture diable theory		10.2	23
EBITDA		212.7	41.5
Net debt to EBITDA		1.4x	1.5

which with the property of the order (greath fig. 4) in praise from an amount of

#### 27.7 Dividend cover

uny behality with a daucted earnings per show yas per note 2x3 of was a tythic total a viber in the list with the

	Note	2022	2021
An integration can be chare	÷	107.5	£1.2
Tingsig is send for the year of the ordand tind is usus + a		53.8	4_ *
Dividend cover		2.0	7.3

#### GROUP ACCOUNTING POLICIES

FOR THE YEAR ENDED 30 SEPTEMBER 2022

#### 1.1 Basis of preparation

he can'schapted thrancial statements have been prepared on not in sister topass to prior year and also unider the historical cost convention, except for per vative financial instruments which are he blatifativa uc

Unit 51 December 2020, FRS as adopted by the European Union at that date was prought into UK law and secame UK-halopted international Accounting Standards, with future changes being surject to endrishment by the UK Endorsement Board. Discomb PLC transitioned to Ukl-adopted International Accounting Standards ruits (crisi) idated financial statements on 1 October 2021. This change constitutes a change in accounting framework. However there is no impact in recognition, measurement or disclosure in the period reported as a result of the chance in fromework

he conscillatted financial statements have been prepared on a going Kurlinerr, papis. The Group's publiess activities, together with factors (Refly to attect its future bevelopment, performance and The factors reversed to a the Strategic Report in pages 2 to 89. The strain of principal at the Strategic Report in pages 2 to 89. The strain of principal at the Group, its countly would us to passification of both will be founded to the Financial Review or pages 77 to 79 in pages 150 to 159 of the Annual Report S. Authorities are the Group's objectives, policies or a processor for ri a iau no fili acità. Iti finari, al lui ir anagement espectives: set signification of life instruments and heaping activities; and its Appropriate treat or analyguid to the

the  $\mathcal{G}_{\mathrm{const}}$  in in through the separate about at a practical of monther than the description and only order presents of the confirm of the professional and the confirm of the professional and the confirm of the professional and the confirm of the con The control of the protect race again to the read of the control o con in placing the cirectors believe that the crops is well in oned to in analysis, promotion is supported by a described turther on pages alti SA

#### Liquidity and financing position

Liquidity and financing position

The Director's detains and it unding arrangements the discorbination in recipitation a 20 to the prints particle financing its tenients. On a Cottoper 2020 the Gardun entered into a detail ratifity agreement 244 few or submitised at the elegaterm chains and aggregate arrangement consistent with the Committee Committee and continuation matter that its interest and the ROF, for an again, pate previous transfer much an way increased its ROF, for an again, pate previous than a war

Tuning the user the formations of enteed the life it, in the contine some time is a total to the Legal And TSC September 2012 the SSA formation to the similar substitution of the similar substitution of the similar substitution of the second of the SSSA The contamination of graph of the first and substitution of the substitu in vining fall of the control of the

The Group sidept to hit equipe tuble 1.1 Interest at variable native The Grand is decising the director in the control of the Control o dept. The effective hisebiliste betit, was L4% of total betit. Subsequent to year end, the Broup has entried into further interest rate swap contracts. After the effect of the interest rate on an additional SICO. Om of pebt.

At 30 September 2027, the Group I fact Dept. 18 10 A ratio is 14x as inustrated in hit te 21

As at 30 September 2022, it is running in Love an aggregate outstanding principal amount of £173 Brill \$193,500, and the Group has utilised £2010m or the revolving facility. There remains £158,7m undrawn on the revolving fact twants (45.3m unbrown on the bullet term loan. Barrowings include (10.7m (20.7m)) 44m; of occuped Interest and the carrying amount of canitalised debt focs is \$4.7m (2021-£2.8%).

As at 50 September 2021, under the CFA the Graup had a drawn term soon with an agree after the first smooth 1855 in 7005 the land drawing on the firm near the review of 5005 the September 2021 the landrown in Villing to Tours Landrown \$800 in

Tuto not dept is  $\pm 5\%$  for (2011, \$120°F). Using a line right times will \$44°F in (2021, \$34°F), per right as -55% for -200 at \$750 and -300rease of witch or \$690h 12021 \$45 6h 1 bonk cover into we tested against net bebt fund in 1000 kins of selections.

#### Financial modelling

The Group hour wooded a page to the main winning out in the action to a seven entitipe facility of the control of the facility of the control of the facility of the control of the contro revenues una constitui a morgani militari un lateria y da contre kion na rapita in overbents. These win in vitori militari o vitori husia unitax parable inscipit from it provinges on in two in the excitency

The purpose of this level seed of its broader of the elegistic of the profit by a finite profit by the first of the first Colvernants Buth Loon and Shall street and he Insuland will be distincted. Tour dity runs ouver and throughout much that in two groups of buts. portingers generated existences, their leverable future

#### Going concern basis

According vibrid after making smooth or the process that a naive a reasonable expected in that the Shooth in a labelguate licited first continue in operational existence to the first execute, that we have the kind. centinue to populating going contiend by this recall rethin And Will Report & Accounts.

#### 1.2 Basis of consolidation

The posts of consolidation
The post-louted internal continues History invariate the financial statements of the Computer of th colling to a property of the second of the s displayar of last their atAmendine tessan kill a ruthments lure in lank it is the finance a statement out subclaichies to bring the natioauthing policies into inclivit in tiese between terein to errore that the Group financial statement, are prepared on a nor when tracks. All intro-Group transportions by ances in come and expenses use eithir hated in preparing the narrow pates from as statements.

Non-scrittin' ha interects defined us minurity interects in the net obsets of consolidated subsidiaries are liberal thed illustrated them the Group's equal wherein Minarity interects consolity in the amount of the whole ests at the date of the color for a business combination and the minority shape of undarpoint objects are the date of the combination.

#### 1.2.a. New accounting standards adopted

There have been no new accounting standards abouted by high the sear that have a material impost over the conditionated financial statements.

#### 1.3 Acquisitions

Analystical are accounted for using the accountion metricular with the substitutions are accounted for using the accountion of the account from other with a formal accounting the correction of the Broad Scotak matches alique from adverse represents the correction by which are expensed as incurred in dusting amount of unitary right-current languages and interest in the area constructed of the account right account of the account right account of the account right account of the account right accounted.

Miscrity interests in autiening a connect used of for volve or a territor will another in incrity in terminate in order in the entire of the e

#### 1.4 Divestments

The results arial lash move of mall relief to usons, so that show them been a vested are crash feel to a substanting edition hesses. There were no a scort nucla ask rations in the lash to content or short key.

#### 1.5 Revenue recognition

Following is interested as the charmon of a contract of an exercise of the contract of the con

The transaction place and a latentine as a net term allow object on moded and the relative into idea of the Proposition of the great acceptance of the

Fig. (a) in a random transform, and in the reconstructions of  $x \in \mathbb{R}^n$  and the considered There is a non-stable of the stable of the form  $x \in \mathbb{R}^n$  and  $x \in \mathbb{R}^n$  and

#### 1.6 Employee benefits

The Great operates all others to demand parts, both on the defined contribution and perined beneat topic.

- a Defined contribution pension along Contributions to the Froudic detined not tribution conserves are real ghised as an employee openefit expense when they tall due.
- b. Defined denetit bendion also. The deficit caset retrigit seal in the billionne sheet for the Group's neminal benefit bendion plan is the present value of the defined penefit not gation of the palameters heet done less that tak value of the someting asset in TAR defined benefit of legation asset in to culated by independent and or sessing the projected or it cost menthod and by discounting the estimated future cash flows up not interest rates on in an about it. It is portate bot as The pension expense for the Group's defined benefit plan is recognised as follows.
  - Within the Corkh lasted income Statement;
  - Service toot of current members of the Huba Scheme
  - Gains area corses are rigidelisett ements and curtal monto.

     where the item that governships the settlement or
    customment is exclambed in operating a loft.
  - Any interest cost of the liet before a fittle plane, calcolated by applying the discrars one to the net before benefit about order the start of the annual reporting period.
     Within the Consolidated Statement of Comprehensive income.
- (i) Within the Consciolated Statement of Comprehensive income (Coner Complehensive in conle
- Actual aligand and essection on the attending lability of the planner attend to actual expensions and any change of the assumptions of the end of the year.
- If for new place allowments. Equity settled transplant, is allowed whence the Evenutive Circuit and describing convincemble wile race we alpart of their neman eraction in the form members wile actions only or flaths even to dress are measured at the grant date out the adaption to the effort. In a familiary date determined at the grant date out to the Monte Carlo members and a takes as a conflict the effort of mannet bases to enter the effort of mannet bases to enter a conflict of the adaption of the Total familiary expensed to the Total post of the award in the forthmatical sequence of the Total post of the award in the confreshor only credit to equit. The cumulative expense recognised side particles are to expense recognised and association in the transport of the associating period and, in the custom more effect that the social for the transport of the Eventorial shape will vest for the more expense amount of the Eventorial shape will vest for the more expense amount of the Eventorial shape will vest for the more expense amount of the Eventorial shape used a Monte Carlo incore to accommittee for value of the shape of the associating and the date of grant.

The Group operative on EBI iter the granting of shares to Executives, include that onlines in the Jermbons purchased by the EBI presention as a population from equity.

#### GROUP ACCOUNTING POLICIES

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 1.7 Foreign currencies

ne na vlaub financia statementi etebrit kithur kritti, bis prepared in their functional currents. Which is the currents, of the primary economic environment in vinior that on this operates, for and purpose of the conschapted triangle istation ents, the probbs and financial position of cachiertity are translated. Mollin ktering which is the presentational currency of the Group.

- all Reporting foreign current attractions in turn tond currents Transportions in Europeans other than the entitle functional currency foreign currences, are intolly reliabled at the lates of exchange the Gilling on the pates of the transport his. At each subsequent balance sheet date
  - Foreign correspondental, items are retranslated at the rates prevailing at the biolianic shert date. Excharge afferences ar sing on the settlement or retransint on of monetary items are recognised in the Chnrol pated into me Etistes Ent
  - ly Nor Imphetary dethe hiepspreador historical cost in altoregr currency are not retrains rated
  - Man monetary tens in easy wallstrain value in a thirtig currency are retrick area. Shalton (xinal) xin Millot fine bare tilla tan value was actembried. Where a non-charks in regree to each and we control to the Statement and evenuing Limburshift for at as not not one of some confidence of the solution of
- goding and garden strong and the angle of the property of the contract of the When the functions in uper runting Group entitle in the antitrion the Great Kindley has in all 1 and 1 and 1 from through a prestion as translated a to the provincial order of the fit form Assets and rapific one translated our payment of particle provating at the payment date.
  - ricamie ana expensir tems ara trans at lia laticular species. nation for the year lexitly for here the lase or on their averban rate precinct opens, in site the eximal substitution pate of the gansaction in which cale the transaction rate
  - All results of a white of the mention of the control of the contro pengglar what the fallers rateration.

n. Met investi kind a took group endrum. Exchange differences buying on a more tank item in afficients bat Inchange a second sec exchange differences builting on a firm that the firm of a firm to an office reporting entitle in efficient ment in cardine disconditional recurring social the Consultation of come frequency in the form of property in and distorting feet in the property good for an all imperation and puncturate with elements of but of financial statements of a newsprange of feeting one in that will be only to Coast of the Secretary of the Toath of the Secretary of t

#### 1.8 Taxation

he tak objected ellates to the sum of current tax anniheferrea fox

Current takes baried on takeble profit for the year. Which a Hers from prilifit before taxotion as reported in the Conscillatted income Statement Taxable profit excludes items at income and expense that are taxable for peductible in other years and also excludes temic that are never taxable or dead; fible. The Group's rability for current tax including UK corporation tax and everseas tax, is riay usited using rates that have been lengated or substantivals enacted at the balance sheet date.

Deterred tax is accounted for using the balance sheet hability method. I eferred tax is recognised on differences tiet ween the carrying anticurts of acsets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax Lab Lites are generally recognised for a litaxable temporari, differences and deferred tax accets are recognised to the extent that it is probable that toxable profits will tie avairable against which deduct ble temperary differences can be usulera l'on pérary d'aerence laribour a arivitram moreognalità. f the defiction the Group I defined senictricers or scheme the a therence between note erated rapital arow in repair of popilities of o and for short-term timing differences where picrousionine dipalar it receivables un inventory is not acquetible for taxation with taes. nrowever laerenca fax als etclari allani itles are net repagnics o it the remiprorum, afference, um son from ligacolisses par from lithe in the recognition, other than in a business road a ribition is flother accept. and for literal it from botton that affects he then the for one or iff contriberation writing profits

Determine to the lateral programme against the toyour stempland a trunchized at singliming. I threat, in side of one Review to the Strong in about the Strong in the revenue of the temperature of the second of the temperature. Structure and enterior at it, probation to betting their purpose difference will high reversion to the tors read with the "Undeferred tax" in recognised in the line in thed namings of oversels many dianest at the Group control, to a busine idprint we of its rup statemen

Describation is a substitution of the that are expected to apply to the dense when the priser is reused or the lability of settle di Biotemes taxus on projedict medites til the films til dates nome from permit well to write the remove which the has an morphis medited to involve discuttinicality, makinin cale to performance is pish perit with medium. The commission part of uererrea rux ausetu ureviewed at each plaiance cheet date ar b reduced to the extentity at it aims or genoric able that sufficient nak sule promuliku i pelakakapie telatok wila lehipartik tirle poleteta be recovery at Tax assets and Tablities are offset when there is a wigativ enton, elab enfarir que no escoloument naxiliacceta against lourent fax that it ties and virien the peter editing metrax relate its the rolns.

#### 1.9 Property, plant and equipment

impoert, la árit ana Houlpin Frit a elitatea at protiess acourr ulatsa ideprociat or idika of komulatea (molarment losses, Cost con disses the purchase thice play cost, directly insured in oringing the asset into luse. A mediano ana maintenance expenditure is charaed to the Conscillated income Statement in the period in which it is incurred

freehold fand is not depresiated. Elebrealist on unlitther femiliati proportional and and equipment begins when the asset is available tor use and is incrued to the Considuacted income Statement of a straight in a passite write off the cast lifetimes dual value of the passit invents out materials for the last follows:

treeners property	- between Zular dibClyears
tea-crisia pisperty	- term of the leade
Plant and elipsished	- clant and matricery between 3 and Tyeur
	– Thurdware between 3 and 5 kears
	<ul> <li>Abstructs on a fittings between Florid</li> <li>15 years</li> </ul>
Harata harrest trees	+5 vears

The degree of in rectholoused residual values and estimated user tives one seviewed and inhanded it appropriate latiteast at each tinancial kennend. Alwitsing a under finance, cases are bebred atob wenthwite specified useful lives on the same passs accovaried proof. or where shorter it ventry to milating is evant loade. An atretic carrying an curtic written aby it immediate with its recoverable amount if the duset is considered under the greater than its extends a resolution of the distribution of t auto in nea ak company a seo procedas kilán carking ambors and profess presa nothe Consolirated in one Materiale to

#### 1.10 Intangible assets

As it tung file diseth, exhluding spadk if drising an a businers I manation are stated at the harmost sec cost or fair value at it follows to these any provision to impairment. A most cation ut intangalle bizet, i reci grizen bilan nömir strafich i bzt

#### a) Research and development costs

Research expenditure is written it that incurred Development prists are written att as incurred an exclareoust revenues for a particular proventiexiceed attributable timesast development costs in which Tuse threviore indomains distribution artificed in a straight line basis liver the absent's estimated reaction if  $\varepsilon$  . Softs are applied seed as into habities objects unless this wind lassets, such as taking  $\phi$  ist when they are casified as property prant, and could ment

#### b) Computer software costs

Ahere computer softward sinch integrality an item of property a anticriedu pment its contribre napitalised as other intanglise acceta. Am critikat on 's provided on a caldiant line pacifs over ito gretuliend familiare at britisher thick and seven years

#### c) Acquired intangible assets – business combinations

itangit le assets that may be acqui en as a result of a pusin esc tempination, include, but are not imited to, customer lists, supplier inter appropriated international and definition and patents that not not be deparately melocured at tar value with the lab cibacis, are separately Tep via this in the coath of action in the deliver of the deleted action between the coath of a control of this deleted action between the coath of expedience of the

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#### d) Goodwill - business combinations

Gind Auditant in just the abdult for undisable at the presents the exception the opigivable of the for your of the poneideration over tile-agalegate talk volue lititle laer tifan ei htanskricktona rikcand nument oxiety of a net of the diagregate tains after of the libs Price couldness throughout the of the Research against the date ut acaus tuni. Gördik i ein tra urechar wala as an asset at cast and insubsequently inequired by institless or vibricumulated indictioned incides. Transplation casts are expansed and are not re Paed histle record facaust in

#### 1.11 Impairment of tangible and intangible assets

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#### a) Impairment of goodwill

อื่องนั้น เป็นเคลาที่อย่างกลาม การกระบาง กละแบบราการโต๊ม พ.ศ. หลังสามายาม กลาย ความ (การการครับความ พ.ศ. ค.ศ. ค.ศ. the most field within the Chair plant of the golden is monitored by the Gray Board of Chemical for the analysis by the Gray Board of Chemical for its formation and geneent au naskri 1751, italiwr an gaedwil rak been ay cafed arcifektea far mediannes annually in male he went will be took is an indication trotane una makink mininger

for the control of the first particles are the control of the con

#### b) Impairment of other tangible and intangible assets

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#### 1.12 Inventories

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That -1 is the convergence of the convergence in graphic extrusion of the step of the properties of the step of

#### 1.13 Financial instruments

Fix any transfer that the context of the context o received to the state of

### **GROUP ACCOUNTING POLICIES**

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### a) Trade receivables and loss allowance

Tribbe rene vables are initially in daspred at fair value, build that sans interest and are reduced by a charge for inscalin entition estimated irrecoverable amounts. Such impairment lesses are recognised in the Consolidated income Statement, calculated under IRS 9 (see note 1.2(a)).

#### b) Trade payables

Trade provides are non-interest bearing and arc initial vimeatures at their nominariya ue.

#### c) Cash and cash equivalents

Cash and cash equivalents can brise cash in haria, interest bearing laccidents, bank overgrafts and short-term highly liquid investments with original maturities of three months arises first ure readity number the talaknown amount of cash and are subject to an inagnificant risk of changes in value. Bank I verbrafts ore repaixable in demand and can form an integral part of the Group's cash managen emt. Bank a verdrafts (where used) are presented not of this has a cash eauly agents on the transport eduly agents on the transport of the statement of the statement of the process of the statement of

#### d) Put options held by minority interests

The planshase prive on therefore to be an quired under light his hold of which in it is national bets in the Group's subsidiaries are now upsted by reference to the estimated profit about of the relevant succediary at the time of exercise lucing a mout pie based formula. Then et present value of the estimated future power entourned formula. Then est out one is shown as a frican link by bank to three concepting entry, it recognised in rightly and needloch on against retained earnings. At the end of earning the other estimates of the fricancial local time relative end of earnings in which the end of the structure of the other profit are medical or part of financial local time relative time. The other end of the part of financial income is expensed. Where the public will be to the confit of the part of financial income is expensed within a point of the part of the confit of the part of the part of the confit of the part of the part

#### e) Derivative financial instruments and hedge accounting

The Brough roughders of withhur ordination enternants in the form of this and forevances that grains are to be against turner and outsides to be against turner or expressions of the forest transfer that are the forest transfer to be a super transfer to the forest transfer transfer to the forest transfer tran

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The Chapter of numerical states in tention of the translation one relation of the section of the relation of the relation of the major of the relation of the

Two denicative contracts in the been derign athal and an value heliques or net in victory in the domi

#### f) Borrowings

Borrowings are initially sent above not the fair value of the consideration relieved unity ore subsequently measured at amost sedicts. Borrowings and class fed as non-current when the replayment bate is not estimated. If months from the period end date on where they are drawn on a tability with more than 12 months to evair.

### 1.14 Investments (fair value through Other Comprehensive Income)

The investments not abustno Group comprise eauty share, which are not freight the purcease infleauty training and in accompane with FRSIP's diagotified as fair value through Dither Comprehensive income They are into a recognised of fair value. Subsequent to influding cyanition, they are measured of this value and changes therein are recognised in Other Comprehensive Income.

#### 1.15 Leases

The Company will be a right of use discription a leave liability at the concint member end date. The right of use disert in many a smeasured by the property of a minute of the cose sandy advised the concept with the cose sandy advised that it is not at a smeasured by members of date.

Lease was into the resolution of the present value of loads bowments be assess the definition real of the Thirds of the mental software regions of the provide being a factor of the provide being a fine of the provide being a fine of the provide being a factor of the factor of the provide being a conditions.

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interest to the various continuous (x,y) to recarting in an above that the various each of the electrons

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#### 1.16 Other liabilities

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#### 1.17 Dividends

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#### 1.18 Share capital and reserves

Ordinary charek live is a pries as each carralate soft the Gask as some capital scalars as notice in ordine. But the Balent Company's amoratic all statements of the Notice court ordinary attraction each tiller sale of the court ordinary as of the court of the court ordinary as of the Carrett each court ordinary as of the court o

- by Transplat is reported in the most of the Herbergham and attending a merenner most of an among the most attending to the most of the mos
- b. Heading records in the recording regions are a contract the interest of the contract of

Actioned Hanning inclinates 4. The returned earning a release of thomas is no curround to a recognized in the and expense attributions in the residence. By the bases of characteristic and dispense to share it has been additional to the country of an agency of the Common, and the ratific to the country of the country of

Where any Group intropolity burst altest to Combar visit quit, unlarge transplant district for the property of the structure of the structure

#### 1.19 Related parties

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### 1.20 Accounting standards, interpretations and amendments to published standards not yet effective

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The Colour buy in the transfer that the authority of these standards and interpret found that the effect of the form berong September 2, 23  $\mu$ . For each of this content of factor and a standard to

#### 1.21 Significant accounting estimates and critical judgements

The direction of the CP-rober control but each and a interements repaired materially of the make cast operation of placegamients assume that care a fer another with repair on the cultivation Robert free that care a fer another with the care along another that the care along another of the care along a fer along another of the care along a fer a fer along a fer along a fer along a fer a fer along a fer a

#### 1.21.1 Acquisition accounting (estimate)

Acquisition of the boundary of a following the design of the

Amenitive District moves an allocation in escape with expertitiople diserts on high the constraint for some other process or a constraint of the constraint moves of the foreign of the constraint of the constraint moves of the constraint of the co

valued in fair value at the pate in a classic. Deterred conjugation is fair valued pased and the Cirectors leathnable of tuture performance of the propried enrist.

The algorificant assumbtions in value on RMS and Accustions intangues assets, which were accurated in the unantagestion with the sensitivity analysis, are set out believed.

	R&G	Acquiscience	
Districultinate - This as intangle -si	da £ 2 m		
Revenue growth rate 41.			
kai Intangisks	rt.:l r	15 1Īm	
Customer attition rate (1994)			
l'austamier relation sh'as.	.5. £√2 m	CB ELIM	

Management are as unequired to more policense to ansumptions and extraorteure at notice relating to restain objects and facilities to move to moterial appoint went enough term frequence are to

#### 1.21.2 Goodwill impairment (estimate)

The Group has material announts of goods will all that good activities the nation of statement of a tupble including the process of the Group April at the Replacement of the national statement of the Replacement of the Replacement of the national statement of the Replacement of the result of the replacement of the replacement of the result of the replacement of the replac

#### 1.21.3 Inventory provisions (estimate)

in ventorines are districted at the libit entitilisation of the coupling of the coupling of the following formula and the coupling of the formula at the district of the coupling of the coup

The decision is make an impaint of sharps of a color on an unique of factors in a udinal management correctment of the injury of trading environment laged profiles and or instructive decige and of the individual state of the correct of the expension of the state of the correct of the profiles are accorded.

#### 1.21.4 Defined benefit pension (estimate)

Defined penetit persions alle oncounted to los set all training the Group Aperioriting Folioes. Determining the cooken this foliopal affined penetit or ligation requires with distance of penetit or ligation requires with distance of penetit or descriptions used to calculate present volues. These include a spokentiate fative mortality and nitiation rate. Manapament moves they estimates in posarot or with an independent action. For the ligation spokens 30 September 2012, this Coffine a consolidation of a gat or representation or despite their on despite in does to the increase in the dishault trate. Detail of the light path of an action at the dishault of the light penetic of the light penetic and the light penetic of the light penetic of the light penetic and the formal section of the light penetic of the light peneti

# PARENT COMPANY STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2022

Total shareholders' equity		333.0	262.5
Profit and loss account		138.1	676
Share premium		188.6	188-6
Called up share capital	(•	6.3	6.3
Capital and reserves			
Net ossets		333.0	262.5
Amounts avied to Group uppertakings		<del>-</del>	(34.7)
Creditors: amounts falling due within one year			
Amounts awed by Group unpertakings		35.8	
Debtors: amounts falling due within one year			
invest Ments	5	297.2	7013
Fixed assets			
	Note	2022 £m	267' fm

The financial statements of Diploma Fill and the notes on 176 to 178, union form part of these financial statements, company number 3859848, were approved by the Board of Directors on 21 November 2002 and statement behalf by JD Thomson Chief Executive Officer

C Davies

C Divies

C Div

Chief Financial Officer

## PARENT COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	Stiare capita fin	Shore premium for	Retained Farnings Îm	Total shareholders' equity £m
At + October 2020		6.3	188 6	50 4	245.3
Total Comprehensive Incarne	3:	-	÷	69.6	69.6
Dioden is part	•	=		(52.9)	(52.9)
Semicrophit of Littingwards	د			0.5	0.5
At 30 September 2021		63	-88-6	67.5	262.5
Total Commehensive lucome	3	-		125.5	125.5
Thiraenas para	*			(56.2)	(56.2)
Schlement of JTF alkares				1.2	1.2
At 30 September 2022		6.3	188.6	138.1	333.0

#### NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2022

#### a) Accounting policies

#### a.1) Basis of accounting

The Parent Compuny Financial Statements in terminally. Hateriver to in overpour precincidizer setter to in accompance with the Cumipanies. Act 2006 and PRS 101 (Reauced Disclictures Framework). The Directors confirm thay have a reasonable expendation that the Company of a adequate resources to continue in operational cylinerics for the foreseeable future aliabat ordinal, they continue to adopt the pointal concern pass in sites aring the Financial Staten wints. The inhancial Statements which are prepared on a notes day cost pass, are presented. in UM sterling and all values are rounded to the hearest 100 CoD excret when other was indicated

Tiploms PLC is block to componed mitted by charge indicable in the unifical kill gostrilland registered and done shed in England or di Wales, and insted on the linn Stiff kill Extraorge Tiple of streets of the information of the Souther Charge ECTM bebilling means is statementally are authorised by the Circators tiple publication of 21 November 2021.

The folia wind discles westhave not been provided as bein listed by Fiku 121

- a cash flow statement and related notes,
- a comparative period reconditation for share capital
  - also asures in respect of transactions with which violations also a preci-
- disclosures in respect of copital management.
- the effects of new out not vet effect vo. FPS
- Idisclosures in respect of this companisation of FeV multipaement persent in activities.

The Company rial assistance the exemplicity of the FFS Millium about the perinditine real terms and proposed AS is an of 4th of Milliam EFS 2. (Share-classed Powerst in despect of Girls Company include the Hillium contact dishops within the Firm prevation Clinical tree February.

#### a.2) Total Comprehensive Income

Rutal Contentant, we meen elean prised a weer do reselved from indication where they due with in the company bid prised at the circle and nate la ce 1,5% and that are repayable uniden or

#### a.3) Dividend income

Núber a norme kompaniska when re kowa o na poloh popotrou to objekto panekon the Companye Fribre a Matemento in the Jear r which the dividence dielectric vectors the Composition has been in the interval r in r and r is r and r

#### a.4) Diploma PLC Employment Benefit Trust and employee share schemes

Shares held by the Diplon a RVC En pieces Benefit Triat litrle Trict lime stated at cost and a mounted force aldeaulition from under sideral educty in accordance with ASISD as applied by FRS 101. It area that over tead or the Train along the lightle for an dends and such time as the in list, one in steip at post una princur teo funos a deballit un froin un grenu detoi awards have vested and bot one have been exercised by the portice in its.

#### a.5) Auditors' remuneration

tives payable to the adators for the adat of the Corne of Corne of Corne to Start their to the Could be build were being by the Individuals upper tak in a

#### b) Directors' and employees' remuneration

Noters thereform is paid directive, the Complank into control on the Zoberton inerton or only operative businesses of the Complank and on the Phonological Committee February or prages 14 to 188 and core 4 to the Consulation of Statements on page 148. The Consulative ending energy Rees 2, 21 moneths.

#### c) Company profit and loss account

As serificitied by section 408 of the Companies Aut 2006 increasants or into a local social to a presented for the Company There were religiously in essess. After this content or preceding learning of a first Company's profit for the cear way 512.5 Sm (2011) profit of \$69.6 millipeter settlement or of Flavorids.

# NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

d) Investments	2022 £m	2021 £m
Onares in Group undertaxings held at 1995  At 30 September	297.2	207,2
A tublication subsidiately analy their elected undertakings is set out on plages $16^\circ$ to $16^\circ$ time elected in indicators of impairment. These were plant (2001) some.	39 Investor Protoin aucis planes are reviewed banni.	us Nitarcee
a) Called up share capital		

e) Called up share capital	2022 Number	2021 Number	2022 £m	2021 £m
a supal lay trumped and tulk word with ray y theres at 50 each				
At 30 September	124,616,170	14 M 4 F/B	6.3	ტ.3

During the year, 72,2c2 erainary and eximitive Company (2021-21914) were munitered from the Trustitle party party to an after intometral place in connect or with the exemple in appropriation of swards which had verted under the 2011 during Term into the Plant duscribution from unwration (Committee Report

4t 50 September 2012, the Trustingia, 11.038, 2011, 90 640, organization are noted from part, Hurscollist a MOV, in the July about that Follows Shifting the Top to The more taken of this process at 30 September 2010, was \$1 Find 2001, but him.

Details in respect of an armoral masses on a place during the wear by the  $\mathbb{Z}$  in a discount of the  $\mathbb{Z}$  in the first of the first outer than 10 statements.

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#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### **Opinion**

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- The Group finance in the rest nave been properly prepare a following with look update, a interright in a convent gost and ands
  the right in a next phocal statement or average incorrect propers are burinded to write a state in the parent of Accepted
  Accepted finance in the difference of Accepted systems and TRO 103. And usen Directive from every 1 and accepted with and
- the thirdrivial attractionable been prepared in Judicial augustic to the Kaurements of the Companies Hat Look,

As make audited the thicke of statements, mit daca within the Asisual Report, the 14hhud Report. I which campitue, the II is usual medium and Forest Company. Statement of Sind of Post on all at 30 September 2022, the Conscipated is rame statement, the I units a dated Shatement of I of the Conscipated is removed the Conscipated Conscipated Conscipated in I of the Conscipated Conscipated in I of the Conscipated Conscipated in I of the Conscipated in I of the Springer in Education of the Conscipated in I of the Springer in Education of the Conscipated in I of the Springer in Education of the Conscipated in I of the Springer in Education of the Conscipated I of the Springer in Education of the Conscipated I of the Springer in I of the Spr

During think a consistent with numbers timp to the Audit Committee

#### Basis for opinion

We conducted autopotic ancorabnic with international Standards on Augiting (UK) in SAnkUK (Linans applic, abscible). The conducted SAS (UK) are turn or as a conduct in Auditor recognishment and appropriate to the following control of the conduction of the conducti

#### Independence

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ultrenthon thistery in trender of the nave provided norm all attachers lent of the entire morner of the line of the line of the land of th

#### Our audit approach Overview

The Group is soft into three Sections late Solemage Scarciana Controls, and we have conducted a soft work across a list them. Through we full states of the first death of the consolidation and adational audit profesures porformed at a Group level with a section at several severa

- and at in of the notarist in the RNS and Acidic ence or solutions (Group)
- Carrying value of Hundamerat in succediaries, parent

#### Materialit.

- Overall Group moter altruich (2019) 54 Broll based on approximately 5% of profit before tax.
   Overall Farent Loringar under visits (67 5m) 2021 53.0m, based on 1% of total assets.
   Perform at scimaterial to 64 Imil 2021 53 5m, kGroups and 62.5m (2021, 62 2m) (Parent Company).

#### The scope of our audit

As partiof beyond in the pure weter the air rate buts and a session their ske at material in Setatement in the financial symement.

#### Key audit matters

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#### key audit matter

# Valuation of the intangibles for the R&G and Accuscience acquisitions (Group)

Refer to prige 175 Sign finant approunting bot mateu and ontics gudgements (A) such on isospanning, and hone 21. About the claim of a global intercent of a construction of a

The Group outpured RSGs and Augustienus bits new 20 fm a contraction of a 49  $2m_{\odot}$ 

About the interrigible assets of £b. The were spentified an or enlights to investor to fitness about stone. These included out for except of one bound of  $2700 \, \mathrm{m}^2$  and branches (£770 $\,\mathrm{m}^2$ ) and branches (£770 $\,\mathrm{m}^2$ ).

We have identified a significant his ildescripted with the valuation of the intargister due to the magnitude of the upply fibrish the agrithment level of extimation indexed in document rung the function of the acquired intangle belong the nieruity type in angel in level assumptions.

The valuation of the identification for good buckts reduced in an agent entrest motion as it is between account to a promotion to key are arrupt, inclining to recast revenue and with rate, account rate, and a werage in letter as a cost of remaining to not for motion in an account to the state of the sta

#### How our audit appressed the key qualt matter

Froledures underraken (), appress the significant risk identified in respect of the valuation of the maulified in turiousless includes

We had dated the micrhemotical propriod in nonlagement and ode of and appropriate reconfine in ethalphogres educate actom me the hand as ellowing support from hand termal calculation orderets.

We usefulned on understancing of the assumptions used to watermine these estimates on a partitled trief to main greek on a natural.

- During the test Weier glaged buried water in experts to conditionable the relationship levels of the discount rated using comparable morket apturity example as a security of existing for incompanies in level of industries.
- For enastire versule growth strates and marguras Welcombared the duction provides for respect to the editor review the growth states and injury risk to the duction growth states and provides to the duction of the duction of a duction of the states providing instrument additions we show the further of the duction of the volvetions from the Broard approvided ductions of the duction of the duction of the ductions.
- Coatism or not ritor rates, in respect of the castorner relationar or natural acts of cers. We correspond to a castorner and the rate assumed and to recost has maked. We compared the act and notice, in recover of the rate of influences in section acts of the acts of each of each of the acts of each of the acts of the acts of the recovery of the rec

Firm our provided the cwild indicate that in provide ment's each in the light material ways of the lands which that go become for responding to

# Carrying value of investments in subsidiaries (Parent Company)

At the point in sheet districting Forenti Dente at Utipa in A in which is substituted in A of E29.72m, E221.829.72m. Retent in the Friends Tompian with the sent at Friends A on the individual of a state of the sent at Friends A. The sent in a sent at Friends A of the sent at A of

We note followed our dudit efforts on the placency given the sapifical celebration becaming an our particular to Fairer forms as a new theorem and a construction of the Fairer forms as a new theorem and a construction of the COT (190%). Became the tracing point or transport the construction of these restments to be at a high restor to creating a second programment to the construction of these restments to be at a high restor to creating a machine entropy of the construction of the

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#### How we tailored the audit scope

We talk red the scape of our qualities endure that was a formed enough work to be able to also an explicit on the financial statements as wearing and account the structura of the First or the Firent Company to accounting another structura of the financial or after Firent Company to accounting a role-section account the structura of the financial or after Firent Company to accounting a role-section account the structura of the financial or after Firent Company to accounting a role-section account the structura of the financial or after Firent Company to a scattering a role-section account the structura of the firent edition of the structural or a scattering and the scattering accounting a scattering accounting to the scattering accounting a scattering accounting a scattering accounting account which they doesate.

The Group is focused on three core Dectors. Life Shierner, Deals and Connic Lill with operations part only geographically located in Australia.

Canadal the USA little UK and Continer to Europe. Althir the after remove thesi Sectors are a number of businesses, impringement roporting. entifies which are consequent to Group management. The money a statements are a consequent of multiple reporting can parients. representing the operating businesses within these three riche Sector. Our additious was determined by cansidering the significance of each components contributed to profit performance of each components contributed to be profit performance of contribution to include them of statement in eitems, with specific consideration to abtaining sufficient caker dae over significant his claim a citical great of fixatien liss. We liber tifled 20 thiologic exporting components across egist countries for which we beter significant must and other predictivation is suit which the size thank-directoring components abross eight countries for which we betermined that following audits would need to be performed. This ugin our full scape dualts, the dualt of the connotifiation, and other budit procedures performed and Group invention by a performed. This of the Group's profit cofore tax and 75% of the Group's revenueling linguisting of pence we releaded for our burilland on the financial statements as a whole

The reporting companents, excluding those audited by the Binks or gagan and team, were involved by eight component teams. The Group The Group components lexicularly those audited by the university of team were indited by eight component teams. The Group enpagement team attended qualitie erance meetings vialy deciminational or inspects in et with management from contain. JK, USA and Canada becomes erand alk julked the number of the management enable of the change of the near erange meetings, reviews of the change entry prince, and texture and the unit of the part within a part of the entry per formed at 3 must be legale on the review and results of the measure of the change of the entry o

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	Financia-statements Group	Financial statements   Parent Company		
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#### Conclusions relating to going concern

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#### Strategic Report and Directors' Report

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#### Directors' Remuneration

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#### Corporate governance statement

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## Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

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#### Auditors' responsibilities for the audit of the financial statements

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#### OTHER REQUIRED REPORTING

#### Companies Act 2006 exception reporting

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We have nin exceptions to report arising from this responsibility

#### **Appointment**

Following the recommendation of the Audit Coordinates, we were appointed by the menibers on I March 2018 to audit this financial statements for the year ended 30 September 2018 and subsequent financial bery or The bond of total unit terrupted engagement is 5 years, in young this years ended 30 September 2018 to 50 Geptomber 2022.



Christopher Burns (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP

Chartered Acrouptants and Stututory Augiture Januar 21 November 2022

# SUBSIDIARIES OF DIPLOMA PLC

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# SUBSIDIARIES OF DIPLOMA PLC

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### FINANCIAL CALENDAR AND SHAREHOLDER INFORMATION

#### Announcements (provisional dates)

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Annua Genera Meeting (2002)	E. Jr. Jan V 2013
rifait Year Results ann riunicea	1. 20.203
Q3 Trading update released	2014u v 2023
Preiminary Results and current	20 November 2013
Annual Report pooted trisharen, herr	8 Decomposition 5
Annua jashera Meeting (2020)	11. Jan Jany 2014

#### Dividends (provisional dates)

interim announced	% Min 2015
Pa a	500me2013
fina armounces	26 November 2013
Pala i flar proved	February 1014

#### **Annual Report & Accounts**

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#### Share Registrar Computershare Investor Services PLC

The Pauliens Bridgwater Road Britis 5899 6/2 Tales Nenes 6/07 702/07

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#### Shareholders' enquiries

If you have any endury obout the Company's business or about something affecting you as a shalloning of later than abestions about with the Computershare investor Selectes PEC is a are invited to confact the Group Company Secretary at the gabress shown below.

#### **Group Company Secretary and Registered Office**

John, Mornson Golicher 10-11 Charterhouse Saliare London ECIM 6EE Telephone (220-7549 5700)

Registered in England and Albed, humber 3899848

#### Website

Diplomid's websito in a www.diplomlabitir.cm.

## **ADVISORS**

#### Corporate Stockbrokers

#### **Numis Securities**

45 Greshom Street Limbury 2021, 755

#### Barclays Bank PLC

Driving Flace Lange n £14 6HF

#### Independent Auditor

#### PricewaterhouseCoopers LLP

Tempora ment Race Uthdon WCEN offm

#### Solicitors

#### Simmons & Simmons LLP

CityPaint One Ripper aker Street Longon ECDY 955

#### **Bankers**

## Barclays Bank PLC

1 Chiurchiti Pilace Landon 514 5HP

HSBC Bank plc 1 ty Corpurate Banking Centre 50 Ochen Author Ctreet 1 haun EC4N 416

## FIVE YEAR RECORD

Year ended 30 September	2022 £m	2021 £m	2020 £.m	2019 £m	2018 £m
Revenue	1,012.8	97,4	1384	:44.7	48 <del>5</del> .
Adjusted operating profit	191.2	148.7	£ <sup>-1</sup>	\$1.2	84 9
Net Interest and smillor charges	(11.6)	·⇔.5.	2.71	O ₹1	10.11
Adjusted profit before tax	179.6	141.0	54.4	96 S	54.8
Augularitum reliated and ether charges	(46.9)	444.	4 .E.	313.1)	(19.7)
Soir value for eosurements	(3.2)	€ 🤄	:04:	0.1	(Ú,4)
Profit before tax	129.5	75 to	55 F	83.5	72.7
Toxiexpense	(34.1)	-28.9)	176.9	21.11	715.34
Profit for the year	95.4	- ES -	49,8	52.4	54,4
Capital structure					
Equity shareholders, funds	662.0	530 5	F27 0	321.3	291.2
Minority interest	6.2	4	Ī. 1	3.5	3.1
Asia (deductji, cach and cosh edu valenti	(41.7)	124 5	-20e 8	27.01	3c 0.
port twings	370.6	20e 2		41.1	
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net ocquisit or related habilities	29.6	2.3	• • •	11.3	f f
deferred tox, net	38.2	21.4	7,3	원론	£ 4
Reported trading capital employed	1,058.5	772 7	757 c		.92.8
Add in stone goodwill and because the inclined or arises not in the					
geferred tax on placerrency makenierity	99.6	<u></u>	9-4	<u>. 54 f</u>	
Adjusted trading capital employed	1,158.1	90 <u>2 E</u>	541 T	4/2/4	35 4
Net contrease increase in retudeurlif a di	(113.8)	70F - 100	7247	E* 4	रहे 1
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Free cash flow	120.4	1 6 1		56.5	<u> </u>
Per ordinary share (p)	74.1	10 T		÷	/
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