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**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**

**ANNUAL REPORT AND ACCOUNTS**

**2000**



**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
(a company limited by guarantee)

**Report and Accounts for the year ended 30 June 2000**

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**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
(a company limited by guarantee)

**REPORT OF THE COUNCIL**

**The Council have pleasure in presenting their Forty Fourth Annual Report and Accounts for the year ended 30th June 2000.**

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**Business Review**

The year ended 30<sup>th</sup> June 2000 has been a disappointing year for British Glass and its subsidiary company Glass Technology Services Ltd, seeing a group loss of £52,800. The group loss is disappointing but is a significant improvement on the results of last year. Fixed costs have been held in line with the previous year, thereby minimising the loss. All costs will continue to be monitored and controlled to give further savings in the year to come.

Federation activities, handled through British Glass, have been occupied on a number of issues affecting many if not all our members. A few examples include the progression of the U.K.'s packaging legislation, the continuing need for lobby against the imposition of an aggregate's tax on the industry's raw materials and, worst of all, a very heavy levy on the gas and electricity used by the industry which could easily miss its target and penalise companies which have already carried out energy saving measures, but do not employ enough people to benefit from the suggested recycling of the money into reductions in National Insurance Contributions.

These activities reflect the changes in legislation and standards which impact on business, and British Glass successfully aims to influence and direct these changes wherever possible to benefit the industry.

**Members and Directors**

Membership details are set out on pages 18 to 21.

**Directors' responsibilities for the financial statements**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for maintaining proper accounting records, for safeguarding the assets of the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**Principal Activities**

The main activities of British Glass are as a trade association and research establishment, representing and working on research projects, for all sectors of the glass industry and associated industries.

**Year 2000 Compliance**

The company suffered no impact from the Year 2000 date change nor did any of its major customers, suppliers or trading partners.

**Auditors**

Grant Thornton offer themselves for re-appointment as auditors in accordance with section 385 of the Companies Act 1985.

BY ORDER OF THE COUNCIL



K B Barnsley - SECRETARY

16<sup>th</sup> October 2000

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**GROUP PROFIT AND LOSS ACCOUNT**

for the year ended 30 June 2000

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	Note	2000 £'000	1999 £'000
Turnover	1	1,481.1	1,287.4
Cost of sales		<u>1,581.6</u>	<u>1,552.6</u>
Gross loss		(100.5)	(265.2)
Other operating income		<u>46.9</u>	<u>37.8</u>
Operating loss	2	(53.6)	(227.4)
Interest receivable		<u>0.8</u>	<u>0.7</u>
Retained loss for the year	10	<u>(52.8)</u>	<u>(226.7)</u>

There were no other recognised gains or losses other than the loss for the financial year.

The accompanying accounting policies and notes form an integral part of these accounts.

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**BALANCE SHEETS**

at 30 June 2000

	Notes	The company		The group	
		2000 £'000	1999 £'000	2000 £'000	1999 £'000
<b>Fixed assets</b>					
Tangible assets	5	<u>1,060.0</u>	<u>988.4</u>	<u>1,060.0</u>	<u>988.4</u>
<b>Current assets</b>					
Stocks	7	85.7	65.6	110.7	147.1
Debtors	8	533.4	580.2	252.8	309.7
Cash at bank and in hand		<u>24.6</u>	<u>2.2</u>	<u>29.4</u>	<u>2.8</u>
		643.7	648.0	392.9	459.6
<b>Creditors: amounts falling due within one year</b>	9	<u>191.2</u>	<u>260.2</u>	<u>221.7</u>	<u>283.1</u>
<b>Net current assets</b>		<u>452.5</u>	<u>387.8</u>	<u>171.2</u>	<u>176.5</u>
<b>Total assets less current liabilities</b>		<u>1,512.5</u>	<u>1,376.2</u>	<u>1,231.2</u>	<u>1,164.9</u>
<b>Provision for liabilities and charges</b>					
Deferred income		<u>119.1</u>	<u>-</u>	<u>119.1</u>	<u>-</u>
		<u>1,393.4</u>	<u>1,376.2</u>	<u>1,112.1</u>	<u>1,164.9</u>
<b>Capital and reserves</b>					
Revaluation reserve	10	1,091.0	1,091.0	1,091.0	1,091.0
Profit and loss account	10	<u>302.4</u>	<u>285.2</u>	<u>21.1</u>	<u>73.9</u>
<b>Members' funds</b>	11	<u>1,393.4</u>	<u>1,376.2</u>	<u>1,112.1</u>	<u>1,164.9</u>

The Accounts were approved by the Finance and General Purposes Committee of the Confederation on 16<sup>th</sup> October 2000 and signed by Mr A Rattray Member of the Council of the Confederation.



**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**GROUP CASH FLOW STATEMENT**

for the year ended 30 June 2000

	Note	2000 £'000	2000 £'000	1999 £'000	1999 £'000
<b>Net cash inflow/(outflow) from operating activities</b>	12		148.6		(42.3)
<b>Returns on investments and servicing of finance</b>					
Interest received		<u>0.8</u>			<u>0.7</u>
<b>Net cash inflow from returns on investments and servicing of finance</b>			<u>0.8</u>		<u>0.7</u>
<b>Capital expenditure</b>					
Purchase of tangible fixed assets		(179.6)		(19.5)	
Sale of tangible fixed assets		35.7		4.0	
Grants received		<u>123.2</u>		<u>0.0</u>	
<b>Net cash outflow from capital expenditure</b>			<u>(20.7)</u>		<u>(15.5)</u>
<b>Increase/(Decrease) in cash</b>	13		<u>128.7</u>		<u>(57.1)</u>

The accompanying accounting policies and notes form an integral part of these accounts

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**ACCOUNTING POLICIES**

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The financial statements have been prepared under the historical cost convention, except that leasehold premises are shown at their revalued amount. The principal accounting policies of the group have remained unchanged from the previous year.

**Basis of Consolidation**

The group financial statements consolidate those of the company and of its subsidiary undertaking (see Note 6) drawn up to 30 June 2000. Profits or losses on intra-group transactions are eliminated in full.

**Turnover**

Turnover is the total amount receivable by the Confederation for goods supplied and services provided, excluding VAT.

**Depreciation**

Depreciation is calculated to write down the cost or valuation of fixed assets by equal annual instalments over their expected useful lives, as follows:

Leasehold premises	30 years
Apparatus and equipment	2 - 10 years
Furniture, fittings and office equipment	10 years
Motor vehicles	4 years

The leasehold land is held on a 1,000 year lease from 1957 at a nominal annual rent. Certain items of precious metal included in apparatus and equipment are not depreciated but are charged to revenue on a renewals basis.

**Leased assets**

Payments made under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

**Stocks**

Stocks and work in progress have been valued at the lower of cost and net realisable value.

**Long-term contracts**

The attributable profit on long-term contracts is recognised once their outcome can be assessed with reasonable certainty. The profit recognised reflects the proportion of work completed to date on the project.

Costs associated with long-term contracts are included in stocks to the extent that they cannot be matched with contract work accounted for as turnover. Long-term contract balances included in stocks are stated at cost, after provision has been made for any foreseeable losses and the deduction of applicable payments on account.



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Full provision is made for losses on all contracts in the year in which the loss is first foreseen.

**Investments**

Investments are included at cost less amounts written off.

**Fixed Assets**

Following the implementation of FRS 15 "Tangible Fixed Assets" the company has adopted a policy of not revaluing fixed assets. The carrying amount of tangible fixed assets previously revalued has been retained at their book amount in accordance with the transitional provisions of FRS 15.

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
(a company limited by guarantee)

**NOTES TO THE ACCOUNTS**

for the year ended 30 June 2000

**1. Turnover and loss on ordinary activities**

	Turnover		Gross loss	
	2000	1999	2000	1999
	£'000	£'000	£'000	£'000
Member services	573.4	561.9	6.0	105.2
Research group: Research & development, contracts, fees and sales	<u>907.7</u>	<u>725.5</u>	<u>(106.5)</u>	<u>(370.4)</u>
	<u>1,481.1</u>	<u>1,287.4</u>	<u>(100.5)</u>	<u>(265.2)</u>
Analysis of turnover by geographical market:				
United Kingdom	1,347.4	1,215.8		
Overseas	<u>133.7</u>	<u>71.6</u>		
	<u>1,481.1</u>	<u>1,287.4</u>		

**2. Operating loss is stated after charging/(crediting):**

	2000	1999
	£'000	£'000
Rent received	(34.2)	(36.2)
Auditors' remuneration	7.8	6.6
Depreciation	84.0	102.9
Operating lease payments - equipment	<u>9.9</u>	<u>6.6</u>

**3. Employment costs:**

	2000	1999
	£'000	£'000
Wages and salaries	731.2	712.2
Social security costs	56.9	53.6
Pension costs (Note 17)	<u>61.6</u>	<u>60.2</u>
	<u>849.7</u>	<u>826.0</u>

The average number of employees of the Confederation during the year was 34 (1999 – 35.7). The Confederation is governed by a Council, the Members of which are its Directors for the purposes of the Companies Act 1985. The Memorandum of Association prohibits the appointment of any Member of the Council to any salaried office of the Confederation. Neither the President nor any Member of Council received any remuneration during the year.

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**NOTES TO THE ACCOUNTS (continued)**

for the year ended 30 June 2000

**4. Loss for the financial year**

The parent company has taken advantage of section 230 of the Companies Act 1985 and has not included its own profit and loss account in these financial statements. The group loss for the year includes a profit of £17,200 (1999: £32,700 loss) which is dealt with in the accounts of the company.

**5. Tangible fixed assets:**

The group and the company	Total £'000	Leasehold premises £'000	Machinery and equipment £'000
Cost or valuation			
At 1 July 1999	1,906.1	940.0	966.1
Additions	179.6	-	179.6
Disposals	(65.9)	-	(65.9)
At 30 June 2000	<u>2,019.8</u>	<u>940.0</u>	<u>1,079.8</u>
Depreciation			
At 1 July 1999	917.7	140.9	776.8
Eliminated on disposals	(42.8)	-	(42.8)
Provided in the year	84.9	31.3	53.6
At 30 June 2000	<u>959.8</u>	<u>172.2</u>	<u>787.6</u>
Net book amount at 30 June 2000	<u>1060.0</u>	<u>767.8</u>	<u>292.2</u>
Net book amount at 30 June 1999	<u>988.4</u>	<u>799.1</u>	<u>189.3</u>

The figures above for cost or valuation include valuations as follows:

	Leasehold premises		Machinery and equipment	
	2000 £'000	1999 £'000	2000 £'000	1999 £'000
Cost	-	-	926.2	926.2
1998 Valuation	-	-	23.2	23.2
1995 Valuation	<u>940.0</u>	<u>940.0</u>	-	-
	<u>940.0</u>	<u>940.0</u>	<u>949.4</u>	<u>949.4</u>

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**NOTES TO THE ACCOUNTS (continued)**

For the year ended 30 June 2000

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**5. Tangible fixed assets (continued):**

If leasehold premises and machinery and equipment had not been revalued they would have been included on the historical cost basis at the following amounts.

	Leasehold premises £'000	Machinery and equipment £'000
Cost	228.6	939.3
Accumulated Depreciation	<u>168.0</u>	<u>753.1</u>
Net Book amount at 30 June 2000	<u>60.6</u>	<u>186.2</u>
Net Book amount at 30 June 1999	<u>65.1</u>	<u>253.7</u>

**6. Fixed asset investments:**

At 30 June 2000 the group held more than 20% of the equity of Glass Technology Services Ltd a subsidiary undertaking:

Class of share capital held	Proportion held by parent company	Nature of business
Ordinary	100%	Sale of equipment and services.

The subsidiary undertaking has been consolidated in the group accounts.

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**NOTES TO THE ACCOUNTS (continued)**

For the year ended 30 June 2000

**7. Stocks:**

	The company		The group	
	2000	1999	2000	1999
	£'000	£'000	£'000	£'000
Raw materials and consumable stores	46.6	54.9	46.6	54.9
Work in progress	<u>39.1</u>	<u>10.7</u>	<u>64.1</u>	<u>92.2</u>
	<u>85.7</u>	<u>65.6</u>	<u>110.7</u>	<u>147.1</u>

**8. Debtors:**

	The company		The group	
	2000	1999	2000	1999
	£'000	£'000	£'000	£'000
Trade debtors	33.4	136.5	207.0	249.8
Amounts owed by subsidiary undertakings	454.2	383.8	-	-
Prepayments and other debtors	<u>45.8</u>	<u>59.9</u>	<u>45.8</u>	<u>59.9</u>
	<u>533.4</u>	<u>580.2</u>	<u>252.8</u>	<u>309.7</u>

**9. Creditors - amounts falling due within one year:**

	The company		The group	
	2000	1999	2000	1999
	£'000	£'000	£'000	£'000
Bank overdraft	42.5	144.6	42.5	144.6
Payments received on account	33.8	13.4	34.3	18.2
Trade creditors	75.2	57.3	75.2	57.3
Social security and other taxes	20.6	28.0	48.2	45.9
Other creditors	-	1.2	-	1.2
Accruals and deferred income	<u>19.1</u>	<u>15.7</u>	<u>21.5</u>	<u>15.9</u>
	<u>191.2</u>	<u>260.2</u>	<u>221.7</u>	<u>283.1</u>

The National Westminster Bank plc holds a first legal mortgage over the leasehold premises as security against overdraft facilities.

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**NOTES TO THE ACCOUNTS (continued)**

for the year ended 30 June 2000

**10. Reserves:**

The group	Revaluation reserve	Profit and loss account
	£'000	£'000
At 1 July 1999	1,091.0	73.9
Loss for the year	<u>-</u>	<u>(52.8)</u>
At 30 June 2000	<u>1,091.0</u>	<u>21.1</u>
The company	Revaluation reserve	Profit and loss account
	£'000	£'000
At 1 July 1999	1,091.0	285.2
Profit for the year	<u>-</u>	<u>17.2</u>
At 30 June 2000	<u>1,091.0</u>	<u>302.4</u>

Clause 4 of the Memorandum of Association of the Confederation requires that the income and property of the Confederation be applied solely towards the promotion of the objects of the Confederation and prohibits its distribution directly or indirectly, by way of dividend, gift, division, bonus or otherwise by way of profit to the Members of the Confederation.

**11. Reconciliation of movement in members' funds:**

	2000 £'000	1999 £'000
Loss for the financial year	(52.8)	(218.7)
Members' funds at 1 <sup>st</sup> July 1999	<u>1,164.9</u>	<u>1,383.6</u>
Members' funds at 30 <sup>th</sup> June 2000	<u>1112.1</u>	<u>1,164.9</u>

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**NOTES TO THE ACCOUNTS (continued)**

for the year ended 30 June 2000

**12. Net cash inflow/(outflow) from operating activities:**

	2000 £'000	1999 £'000
Operating loss	(53.6)	(227.4)
Depreciation	84.9	102.9
Release of grant	(4.1)	-
Profit on sale of tangible fixed assets	(12.6)	(1.7)
Decrease in stock	36.4	94.1
Decrease in debtors	56.9	184.7
Increase/(decrease) in creditors	<u>40.7</u>	<u>(194.9)</u>
Net cash inflow/(outflow) from operating activities	<u>148.6</u>	<u>(42.3)</u>

**13. Reconciliation of net cash flow to movement in net debt:**

	2000 £'000	1999 £'000
Increase in cash for the year	<u>128.7</u>	<u>(57.1)</u>
Change in net debt resulting from cash flows	128.7	(57.1)
Net debt at 1 July 1999	<u>(141.8)</u>	<u>(84.7)</u>
Net debt at 30 June 2000	<u>(13.1)</u>	<u>(141.8)</u>

**14. Analysis of changes in net debt:**

	At 1 July 1999	Cash Flow	At 30 June 2000
	£'000	£'000	£'000
Cash at bank	2.8	26.6	29.4
Overdrafts	<u>(144.6)</u>	<u>102.1</u>	<u>(42.5)</u>
	<u>(141.8)</u>	<u>128.7</u>	<u>(13.1)</u>

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**NOTES TO THE ACCOUNTS (continued)**

for the year ended 30 June 2000

**15. Capital commitments:**

There were no capital commitments at the year end (1999 nil)

**16. Leasing commitments**

Operating lease payments amounting to £14,800 (1999: £6,700) are due within one year. The leases to which these amounts relate expire as follows:

	2000 Machinery and equipment £'000	1999 Machinery and equipment £'000
Between 1 and 5 years	10.1	2.0
In 5 years or more	<u>4.7</u>	<u>4.7</u>
	<u>14.8</u>	<u>6.7</u>

**17. Pensions:**

The Confederation's own scheme is the British Glass Manufacturers Confederation Pension and Assurance Scheme and applies to all staff not eligible for the universities schemes described below. This is a defined benefit scheme contracted out of the State Earnings Related Pension Scheme, and is insured with Legal and General Assurance Society Limited under a with profit deposit administration policy. The scheme is funded on the actuarial advice of the Society based on the latest actuarial valuation of the Scheme.

The method used for calculating the contribution rate for retirement benefits is known as the Projected Unit method with a 5 year control period.

In the opinion of the actuary, given at April 1997, the scheme's assets existing on 1 April 1997 fully covered its liabilities as at that date and the resources of the scheme were likely to meet in full the liabilities of the scheme as they fell due. This opinion was based on a contribution rate of 13.2% which has been paid to 1 April 2000, and will be reviewed on the basis of the result of the actuarial valuation.

The cost included in these accounts is £34,745 (1999 - £38,047).

The Confederation also participates in the Universities Superannuation Scheme, a defined benefit scheme which is externally funded and contracted out of the State Earnings-Related Pension Scheme. The assets of the scheme are held in a separate trustee-administered fund.

The latest actuarial valuation of the scheme was at 31 March 1999. The assumptions which have the most significant effect on the result of the valuation are those relating to the rate of return on investments and the rates of increase in salary and pensions. It was assumed that the valuation rate of interest would be 4.5% per annum, that salary scale increases would be 3.6% per annum and that pensions would increase by 2.6% per annum.



**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**NOTES TO THE ACCOUNTS (continued)**

for the year ended 30 June 2000

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At the date of the latest actuarial valuation, the market value of the assets of the scheme was £18,870 million and the actuarial value of the assets was sufficient to cover 108% of the benefits which had accrued to members after allowing for expected future increases in earnings.

The total pension cost for the institution was £14,714 (1999 - £19,446). The contribution rate payable by the institution was 14% of pensionable salaries. The actuary to the Universities Superannuation Scheme has confirmed that it is appropriate to take the pensions costs in the institution's accounts to be equal to the actual contributions paid during the year. In particular, the contribution rate recommended following the 1999 valuation has regard to the surplus disclosed, the benefit improvements introduced subsequent to the valuation and the need to spread surplus in a prudent manner over the future working lifetime of current scheme members.

The Confederation is also a member of the Federated Superannuation System for Universities, a defined contribution scheme administered by a Central Council with the main object of securing that superannuation provision is made continuously and without interruption during the service of those who are engaged in higher education and research. The benefits of this scheme are secured by protective trusts for the members and/or their dependants on retirement or earlier death by means of a legal agreement between each individual member and the Confederation as Employer.

The last member of the Federated Superannuation System for Universities retired on 31<sup>st</sup> March 2000.

The cost included in these accounts is £2,842 (1999 - £2,713).

**18. Liabilities of Members:**

Under Clause 6 of the Memorandum of Association all members undertake to contribute to the assets of the Confederation such an amount as may be required, not exceeding £5 in the event of it being wound up during their period of membership, and within one year afterwards.

**19. Taxation:**

Following changes in the qualifying criteria for relief under the provisions of Section 508 of the Income and Corporation Taxes Act 1998 the company has not applied for relief for the year ended 30 June 1999 and future periods. Unrelieved tax losses of £160,000 remain available to offset against future taxable trading profits.

**20. Transactions with related parties:**

The members of Council consider that British Glass Foundation was a related party of the company during the year. The British Glass Manufacturers Confederation received no management and ancillary fees in respect of goods and services provided from the organisation. (1999 - nil).

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
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**REPORT OF THE AUDITORS**

**TO THE MEMBERS OF THE BRITISH GLASS MANUFACTURERS CONFEDERATION**

We have audited the financial statements on pages 4 to 16 which have been prepared under the accounting policies set out on page 7.

**Respective responsibilities of directors and auditors**

As described on page 2 the directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

**Basis of opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances, consistently applied and adequately disclosed.

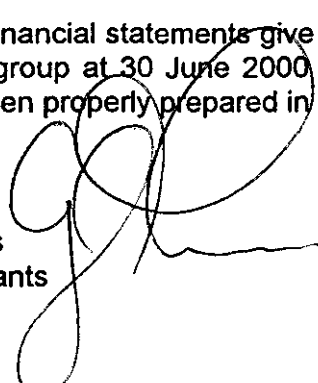
We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 30 June 2000 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Grant Thornton  
Registered Auditors  
Chartered Accountants  
Sheffield

16<sup>th</sup> October 2000



**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
(a company limited by guarantee)

**PRESIDENT**

R T Montgomery

**MEMBERS OF THE COUNCIL DURING THE FINANCIAL YEAR**

T Barrow  
P Christie  
G Collett  
A D Cunningham  
D Currie  
E Dancer  
S Hammond  
G Hardcastle  
A J O Hoskins  
R Katz  
E Kilty  
R Kirk  
R T Montgomery  
P Murray  
E I H Palmer  
A Rattray  
C Scholey  
A Spencer  
G Webster-Gardiner  
J Whitehouse

**OFFICIALS OF THE CONFEDERATION AT 30 JUNE 2000**

**DIRECTOR GENERAL**

D Thornton

**SECRETARY**

K B Barnsley BA FCA

**BANKERS**

National Westminster Bank plc

**SOLICITORS**

Blakesley Rice MacDonald  
Irwin Mitchell  
Keeble Hawson

**AUDITORS**

Grant Thornton

**REGISTERED OFFICE AND LABORATORIES**

Northumberland Road, Sheffield, S10 2UA  
Telephone Sheffield (0114) 2686201

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
(a company limited by guarantee)

**COUNCIL COMMITTEES AT 30 JUNE 2000**

**FINANCE & GENERAL PURPOSES COMMITTEE**

A Rattray (Chairman)  
R T Montgomery  
A Spencer  
T Barrow  
S Hammond  
R Kirk  
P Murray

Rockware Glass Ltd  
Beatson Clark plc  
Lax & Shaw Ltd  
Pilkington plc  
United Glass Ltd  
United Glass Ltd  
S Murray & Co

**THE BRITISH GLASS MANUFACTURERS CONFEDERATION**  
(a company limited by guarantee)

**FULL MEMBERS AT 30 JUNE 2000**

R T Montgomery	Beatson Clark plc
J Whitehouse	Bibby Sterilin Ltd
W Fludgate	Biochem Glass
R A Brooke	Caithness Glass plc
I G Strother	Coming Ltd
I Dillon	Cumbria Crystal Ltd
E Dancer	Dartington Glass Ltd
A Humphries	Demaglass Ltd
W Soutar	Edinburgh Crystal Glass Co Ltd
Mrs A Sayer	Epsom Glass Industries Ltd
S Williams	FBG Anchor
J Bentley	Grantley of Yorkshire Ltd
A Spencer	Allied Glass Containers (Knottingley)
R Ashton	Laboratory Sales (UK) Ltd
M Clokey	Lancaster Glass Fibre Ltd
A Spencer	Allied Glass Containers (Leeds)
J Daniels	Lewis & Towers Ltd
D Shephard	St Gobain Glass
P Murray	S. Murray & Co
M Tarrant	Nazeing Glass Works Ltd
K Parkinson	Newell Ltd
A Cunningham	Pilkington Glass Ltd
C Scholey	Rexam Glass Bamsley
S F R Beadman	Plowden & Thompson Ltd
G Crutchley	Potters Ballotini Ltd
A D Gosling	Poulten Selfe & Lee Ltd
P D Nisbett	PPG Industries (UK) Ltd
R J Dimelow	QVF Process Systems Ltd
R Pauli	R & D Glass Ltd
D Cooper	Ravenhead
G W Schuller	Regina Industries Ltd
E Kilty	Rockware Glass Ltd
G Webster-Gardiner	Royal Brierley Crystal Ltd
D Nightingale	Royal Doulton Crystal Ltd
S Quinn	Sean Quinn Group
R S Mein	Stevenson Reeves Ltd
P Christie	Stolzle Flaconnage Ltd
G J Rogers	Stuart & Sons Ltd
D C Elliott	J B Treasure & Co Ltd
T J C Norman	Thermos Ltd
S Hammond	United Glass Ltd
D J Wilkinson	Wilkinson Group plc

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**ASSOCIATE MEMBERS AT 30 JUNE 2000**

I Trundley  
P Q West  
M Abraham  
J S Clark  
M J Keogh  
K Sheperd  
T Baillie  
A C Wardell  
J M Simon  
G Fairhall  
J O Pugh  
B B Reed  
A Chapman  
C J Rickard  
S Byrne  
J V Laming  
Mrs J Fox  
S J Kelly  
G Parkinson  
F Eastwood  
A J Dawe  
R Beaumont  
B Hicks  
G K Hall  
L D Brown  
R S Leonard  
D Bragg  
R Clark  
B Gorey  
C Farnsworth  
K Leadbetter  
R Kent  
R S Pont  
W S Lee  
G Green  
R J G Shields  
J B Johnston  
W Frank  
A Tromans  
M Nocivelli  
D E Parkinson  
I Whittaker  
C Telling  
R Nickels  
S Kelly  
K Kolb  
R Duly  
J Whelan  
J Kennedy  
G Parkinson  
S W Watkinson  
A Tribukait

Acheson Colloids Company  
AFT (UK) Ltd  
Appleby Calumite Ltd  
Batoyle Ltd  
T Berryman & Sons Ltd  
B G plc  
BH-F (Engineering) Ltd  
BOC Ltd  
Borax Europe Ltd  
British Nuclear Fuels plc  
Brunner Mond (UK) Ltd  
Burwell Reed & Kinghorn Ltd  
A E Chapman & Sons Ltd  
Crosfield Ltd  
D M G Media  
Dyson Hotwork Ltd  
Dyson Industries Ltd  
Elna UK  
Emhart (UK) Ltd  
Esdale Ltd  
Eutectic Company Ltd  
General Chemical (GB) Ltd  
Glassworks Equipment Ltd  
Global Homeware  
Graphoidal Developments Ltd  
Hepworth Minerals & Chemicals Ltd  
Inex Vision Systems Division  
International Bottle Co Ltd  
Irish Glass Bottle Co Ltd  
I S Maintenance Ltd  
Jerpoint Glass Studios Ltd  
R Kent  
Laidlaw Drew Ltd  
W S Lee  
Leerco Engineering Ltd  
Longcliffe Quarries Ltd  
Maul Technology Co  
F X Nachtmann Bleikristallwerke GMBH  
J T Nex Ltd  
Omya UK Ltd  
Parkinson Spencer Refractories Ltd  
SEPR Chemicals Ltd  
Solvay Chemicals  
Stein Atkinson  
Sunglass  
Swarovski & Co  
Tecoglass  
Tipperary Crystal  
Waterford Crystal  
Zircor Electrofusion  
St. Gobain Glass UK Ltd  
Tribukait & Tribukait