# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE PERIOD FROM 4 JANUARY 2004 TO 1 JANUARY 2005 FOR TURNERS (SOHAM) LIMITED GROUP OF COMPANIES

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#### TURNERS (SOHAM) LIMITED GROUP OF COMPANIES

#### CONTENTS OF THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 4th JANUARY 2004 TO 1st JANUARY 2005

|   | Page    |
|---|---------|
| Company Information                           | 1       |
| Report of the Directors                       | 2 - 3   |
| Report of the Auditors                        | 4       |
| Consolidated Profit and Loss Account          | 5       |
| Consolidated Balance Sheet                    | 6       |
| Company Balance Sheet                         | 7       |
| Consolidated Cash Flow Statement              | 8       |
| Notes to the Consolidated Cash Flow Statement | 9 - 10  |
| Notes to the Financial Statements             | 11 - 23 |

#### **TURNERS (SOHAM) LIMITED GROUP OF COMPANIES**

#### COMPANY INFORMATION FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

Directors P E Day

Mrs W M Day L F Turner

Secretary D Munns

Registered office Fordham Road

Newmarket Suffolk CB8 7NR

Company number 0439684 (England & Wales)

Auditors Price Bailey LLP

Registered Auditors & Chartered Accountants

Richmond House Broad Street

Ely Cambs. CB7 4AH

Bankers Barclays Bank PLC

54 High Street

Soham Ely Cambs CB7 5HE

Solicitors Rustons & Lloyd

136 High Street Newmarket Suffolk CB8 8NN

## TURNERS (SOHAM) LIMITED GROUP OF COMPANIES REPORT OF THE DIRECTORS FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

The directors present their report with the financial statements of the company for the period 4 January 2004 to 1 January 2005.

#### **Principal activity**

The principal activity of the company and the group in the period under review was that of road hauliers.

#### **Review of Business**

The results for the period and financial position of the company and the group are as shown in the annexed financial statements.

#### **Dividends**

No dividends will be distributed for the period ended 1st January 2005.

#### **Directors**

The directors during the period under review were:

P E Day

Mrs W M Day

L F Turner

The beneficial interests of the directors holding office on 1st January 2005 in the issued share capital of the company were as follows:

1.1.05 and 4.1.04

Ordinary £1 shares

| P E Day     | 7,500 |
|-------------|-------|
| Mrs W M Day | 5,000 |
| L F Turner  | 2,500 |

#### **CHARITABLE DONATIONS**

During the period the group made total contributions of £1,604 to United Kingdom charitable organisations.

#### **EMPLOYEE INVOLVEMENT**

The directors maintain a close dialogue with its employees regarding all matters concerning the employees' working environment within the group.

#### **EMPLOYMENT OF DISABLED EMPLOYEES**

The directors recognise their responsibilities towards disabled persons and do not discriminate against them either in terms of job offers or career prospects. If employees become disabled, every effort is made to ensure their continued employment.

## TURNERS (SOHAM) LIMITED GROUP OF COMPANIES REPORT OF THE DIRECTORS FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the company and the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

The auditors, Price Bailey LLP, will be proposed for re-appointment in accordance with section 385 of the Companies Act 1985.

On behalf of the Board

20th July 2005

Date

#### **TURNERS (SOHAM) LIMITED GROUP OF COMPANIES**

#### REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF **TURNERS (SOHAM) LIMITED**

We have audited the financial statements of the Turners (Soham) Limited Group of Companies for the period ended 1st January 2005 on pages 5 to 23. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work for this report, or for the opinions we have formed.

#### **Respective Responsibilities of Directors and Auditors**

As described on page 3 the group's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the Financial Statements, if the group has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and transactions with the group or company is not disclosed.

We read the report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company and of the group's affairs as at 1st January 2005 and of the group's profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Price Bailey LLP

Free Barley LIP

**Chartered Accountants & Registered Auditors** 

Richmond House

**Broad Street** 

Cambs CB7 4AH

Date 29 July 2005.

#### TURNERS (SOHAM) LIMITED GROUP OF COMPANIES CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

|   |                               |        | Per       | iod     | Peri     | od               |
|---|-------------------------------|--------|-----------|---------|----------|------------------|
|   | N                             | lotes  | 4.1.04 to | 1.1.05  | 29.12.02 | o 3.1. <b>04</b> |
|   |                               |        | £ 000's   | £ 000's | £ 000's  | £ 000's          |
| Turnover: group and                     | share of joint ventures       |        | 124,762   |         | 120,227  |                  |
| Less: share of joint v                  | enture's turnover             |        | 5,942     |         | <u> </u> |                  |
| Group turnover                          |                               | _      |           | 118,730 |          | 120,227          |
| Cost of sales                           |                               |        |           | 92,794  |          | 96,135           |
| Gross profit                            |                               |        | -         | 25,936  | _        | 24,092           |
| Administrative expen                    | ses                           |        |           | 12,391  |          | 12,515           |
|   |                               |        | -         | 13,545  | -        | 11,577           |
| Other operating incom                   | me                            |        |           | 17      |          | 30               |
| Group operating prof                    | ît                            | 3      | -         | 13,562  | -        | 11,607           |
| Share of operating pr                   | rofit in joint venture        |        |           | 188     |          | <u></u>          |
|   |                               |        | -         | 13,750  | _        | 11,607           |
| Interest receivable:                    | group                         | 4      |           | 830     |          | 238              |
| late and manable                        | joint venture - bank interest |        |           | 2       |          |                  |
| Interest payable:                       | group                         | 5      |           | (32)    |          | (125)            |
|   | joint venture - other loan in | terest |           | (7)     |          | -                |
| Profit on ordinary a<br>before taxation | ctivities                     |        | •         | 14,543  | _        | 11,720           |
| Tax on profit on ordi                   | nary activities               | 6      |           | 4,551   |          | 3,553            |
|   |                               |        | -         | 9,992   | _        | 8,167            |
| Minority interests                      |                               |        |           | (21)    |          | (41)             |
| Profit for the financ                   | ial period                    |        | •         |         | _        |                  |
| after taxation                          |                               |        | :         | £9,971  | =        | £8,126           |

The retained profit for the period includes £10,469,000 (2004 - £9,253,000) dealt with in the financial statements of the holding company.

#### **CONTINUING OPERATIONS**

All of the above results derive from continuing activities and there were no material acquisitions in the period.

#### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

| Profit for the financial period                                     | 9,971  | 8,126  |
|---|--------|--------|
| Currency translation differences on foreign currency net investment | (19)   | 20     |
| Total recognised gains or losses for the period                     | £9,952 | £8,146 |

## TURNERS (SOHAM) LIMITED GROUP OF COMPANIES CONSOLIDATED BALANCE SHEET AS AT 1 JANUARY 2005

|  |       | 1.1.0            | 05       | 3.1.     | 04      |
|--|-------|------------------|----------|----------|---------|
|  | Notes | £ 000's          | £ 000's  | £ 000's  | £ 000's |
| Fixed assets                           |       |                  |          |          |         |
| Intangible assets                      | 7     |                  | -        |          | 618     |
| Tangible assets                        | 8     |                  | 46,221   |          | 48,519  |
| Investment in joint venture:           |       | 2 764            |          |          |         |
| Share of gross assets                  |       | 2,761<br>(2,630) |          | <u>-</u> |         |
| Share of gross liabilities             |       | (2,030)          | 131      |          | _       |
|  |       | -                | 46,352   | _        | 49,137  |
|  |       |                  | -10,002  |          | ,       |
| Current assets                         |       |                  |          |          |         |
| Stocks                                 | 11    | 796              |          | 731      |         |
| Debtors                                | 12    | 21,289           |          | 21,066   |         |
| Cash at bank and in hand               |       | 25,535           | <u>_</u> | 13,254   |         |
|  |       | 47,620           |          | 35,051   |         |
|  |       |                  |          |          |         |
| Creditors: amounts falling due         | 40    | (4.0 E00)        |          | (10 607) |         |
| within one year                        | 13    | (18,508)         |          | (18,697) |         |
| Net current assets                     |       |                  | 29,112   |          | 16,354  |
|  |       |                  | ,        |          | •       |
|  |       | _                |          | _        | 05.404  |
| Total assets less current liabilities  |       |                  | 75,464   |          | 65,491  |
| Creditors: amounts falling due after   |       |                  |          |          |         |
| more than one year                     | 14    |                  | (31)     |          | (44)    |
| more than one year                     |       |                  | (0.)     |          | (1.7)   |
| Provisions for liabilities and charges | 18    |                  | (4,511)  |          | (4,498) |
| •                                      |       | _                |          | _        |         |
|  |       | -                | 70,922   | =        | 60,949  |
|  |       | •                |          | _        |         |
| Capital and reserves                   |       |                  |          |          | 4.5     |
| Called up share capital                | 19    |                  | 15       |          | 15      |
| Other reserves                         | 20    |                  | 110      |          | 110     |
| Profit and loss account                | 21    |                  | 70,719   |          | 60,767  |
| Shareholders' funds - equity interests | 23    | -                | 70,844   | -        | 60,892  |
| Silarenolucia lunga - equity interests | 20    |                  | 10,077   |          |         |
| Minority interest                      |       |                  | 78       |          | 57      |
| •                                      |       | _                |          | _        |         |
| Total capital and reserves             |       |                  | 70,922   | -        | 60,949  |
|  |       | -                |          | -        |         |

The financial statements were approved by the Board on 20th July 2005

Director

# TURNERS (SOHAM) LIMITED GROUP OF COMPANIES COMPANY BALANCE SHEET AS AT 1 JANUARY 2005

|  |             | 1.1     | .05            | 3.1     | .04     |
|--|-------------|---------|----------------|---------|---------|
|  | Notes       | £ 000's | £ 000's        | £ 000's | £ 000's |
| Fixed assets                           |             |         |                |         |         |
| Tangible assets                        | 9           |         | 45,244         |         | 47,231  |
| Investments                            | 10          |         | 191            | _       | 355     |
|  |             |         | 45,435         |         | 47,586  |
| Current assets                         |             |         |                |         |         |
| Stocks                                 | 11          | 703     |                | 667     |         |
| Debtors                                | 12          | 20,229  |                | 19,696  |         |
| Cash at bank and in hand               | 1 22        | 25,490  |                | 12,635  |         |
| Cash at bank and in hand               |             | 46,422  | -              | 32,998  |         |
|  |             | ·       |                |         |         |
| Creditors: amounts falling due         |             |         |                |         |         |
| within one year                        | 13          | 16,973  | . <del>-</del> | 16,178  |         |
| Net current assets                     |             |         | 29,449         |         | 16,820  |
| Net callent assets                     |             |         |                | -       |         |
| Total accept lang arrange fishilities  |             |         | 74,884         |         | 64,406  |
| Total assets less current liabilities  |             |         | 74,004         |         | 04,400  |
| Creditors: amounts falling due after   |             |         |                |         |         |
| more than one year                     | 14          |         | -              |         | (7)     |
| Provisions for liabilities and charges | 18          |         | (4,497)        |         | (4,481) |
| 1 POVISIONS TO MEDINADO AND ONLINGS    | , •         |         | (.,,           |         | ( , ,   |
|  |             |         | £70,387        | -       | £59,918 |
|  |             |         |                | •       |         |
| Capital and reserves                   |             |         | . <del>-</del> |         |         |
| Called up share capital                | 19          |         | 15             |         | 15      |
| Profit and loss account                | 21          |         | 70,372         |         | 59,903  |
| Shareholders' funds - equity interests | 23          |         | £70,387        | -       | £59,918 |
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The financial statements were approved by the Board on 20th July 2005

Director

## TURNERS (SOHAM) LIMITED GROUP OF COMPANIES CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

|   |       | Per       | iod      | Per                | boi     |
|---|-------|-----------|----------|--------------------|---------|
|   |       | 4.1.04 to | o 1.1.05 | 29.12.02 to 3.1.04 |         |
|   | Notes | £ 000's   | £ 000's  | £ 000's            | £ 000's |
| Net cash inflow from operating activities               | 1     |           | 22,942   |                    | 24,255  |
| Returns on investment and servicing of finance          | 2     |           | 798      |                    | 113     |
| Taxation  |       |           | (4,313)  |                    | (3,159) |
| Capital expenditure                                     | 2     |           | (6,795)  |                    | (5,687) |
|   |       |           | 12,632   | -                  | 15,522  |
| Financing   | 2     |           | (70)     |                    | (197)   |
| Increase in cash in the period                          |       | :         | £12,562  | -                  | £15,325 |
| Reconciliation of net cash flow to movement in net cash | 3     |           |          |                    |         |
| Increase in cash in the period                          |       | 12,562    |          | 15,325             |         |
| Cash outflow from decrease in debt and lease financing  |       | 70        | _        | 197                |         |
| Change in net cash resulting from cashflows             |       |           | 12,632   |                    | 15,522  |
| Movement in net cash in the period                      |       |           | 12,632   | -                  | 15,522  |
| Net cash (debt) at 4 January 2004                       |       |           | 11,662   |                    | (3,860) |
| Net cash at 1 January 2005                              |       |           | £24,294  | -<br>-             | £11,662 |

## TURNERS (SOHAM) LIMITED GROUP OF COMPANIES NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

Net cash outlow from financing

2

### 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

| ACTIVITIES  |                  |              |
|---|------------------|--------------|
|   | Period           | Period       |
|   | 4.1.04           | 29.12.02     |
|   | to               | to           |
|   | 1.1.05           | 3.1.04       |
|   | £ 000's          | £ 000's      |
|   | =                |              |
| Operating profit  | 13,562           | 11,607       |
| Depreciation charges  | 10,085           | 9,908        |
| (Profit) on sale of fixed assets                            | (374)            | (183)        |
| Exchange (loss) gain arising on consolidation               | (19)             | 20           |
| (Increase) in stocks  | (65)             | (189)        |
| (Increase) decrease in debtors                              | (223)            | 3,433        |
| (Decrease) in creditors                                     | (24)             | (341)        |
| NET CASH INFLOW FROM OPERATING ACTIVITIES                   | 22,942           | 24,255       |
|   |                  |              |
| ANALYSIS OF CASH FLOWS FOR HEADINGS NETTE                   | D IN THE CASH FL | OW STATEMENT |
|   | Period           | Period       |
|   | 4.1.04           | 29.12.02     |
|   | 4. 1.04<br>to    | to           |
|   | 1.1.05           | 3.1.04       |
|   | £ 000's          | £ 000's      |
| Returns on investment and servicing of finance              | 2 000 5          | £ 000 S      |
| Interest received   | 830              | 238          |
| Interest paid   | (28)             | (112)        |
| Interest paid Interest element of hire purchase and finance | (20)             | (112)        |
| lease rental payments                                       | (4)              | (13)         |
| lease rental payments                                       | ( <del>1</del> / | (10)         |
| Net cash inflow from returns on                             |                  |              |
| investments and servicing of finance                        | 798              | 113          |
|   |                  |              |
| Capital expenditure   |                  |              |
| Purchase of tangible fixed assets                           | (8,051)          | (7,372)      |
| Sale of tangible fixed assets                               | 1,256            | 1,685        |
|   |                  |              |
| Net cash outflow from capital expenditure                   | (6,795)          | (5,687)      |
|   |                  |              |
| Financing   |                  |              |
| Cash outflow from loans                                     | (5)              | (5)          |
| Cash outflow from finance lease and hire purchases          | (65)             | (192)        |
|   |                  |              |

(70)

(197)

#### TURNERS (SOHAM) LIMITED GROUP OF COMPANIES NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD FROM 4TH JANUARY 2004 TO 1ST JANUARY 2005

#### 3 ANALYSIS OF CHANGES IN NET DEBT

|   | At 4.1.04 | Cash flow | At 1.1.05 |
|---|-----------|-----------|-----------|
| Net cash:   |           |           |           |
| Cash at bank and in hand  | 13,254    | 12,281    | 25,535    |
| Bank overdrafts and loans   | (1,488)   | 281       | (1,207)   |
|   | 11,766    | 12,562    | 24,328    |
| Debt:   |           |           |           |
| Hire purchase and finance leases                                  | (68)      | 65        | (3)       |
| Bank loans  | (36)      | 5         | (31)      |
|   | (104)     | 70        | (34)      |
| Total   | 11,662    | 12,632    | 24,294    |
| Analysed in Balance Sheet:  |           |           |           |
| Cash at bank and in hand  | 13,254    |           | 25,535    |
| Bank overdrafts and loans - due within one year                   | (1,488)   |           | (1,207)   |
| Banks loans - due after one year Hire purchase and finance leases | (36)      |           | (31)      |
| - within one year   | (60)      |           | (3)       |
| - after one year  | (8)       |           | -         |
| ·   | 11,662    | -         | 24,294    |

#### 1 Accounting policies

#### **Basis of consolidation**

The consolidated financial statements include the company and all of its subsidiary undertakings and are prepared under the acquisition accounting basis.

#### Basis of accounting

The financial statements are prepared under the historical cost convention.

In accordance with Section 230 of the Companies Act 1985, a separate profit and loss account for the parent company has not been prepared, as its results are disclosed in the consolidated profit and loss account.

#### Turnover

Turnover represents the value of goods and services invoiced to customers, less returns, after deducting trade and other discounts and excluding value added tax.

#### Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation. Cost comprises the original purchase price and any direct costs attributable to location and condition. The group provides depreciation at various rates, which are calculated to write off the cost of the assets over the period of their expected lives as follows:

Freehold property - depreciation is provided on the buildings at the rates of 4% on a straight line basis. No depreciation is provided on land.

Plant and machinery: depreciation is provided each year on a straight line basis over 4 or 5 years.

Coldstore - depreciation is provided each year on a straight line basis over 10 - 15 years.

Motor vehicles - depreciation is provided each year at 25% of book value.

Trailers - depreciation is provided each year on a straight line basis over 10 years.

Second hand motor vehicles and trailers - depreciation is provided each year on a straight line basis over the useful economic life, assessed for each asset individually at the time of purchase.

#### **Stocks**

Stocks have been valued at the lower of cost and net realisable value.

#### Deferred taxation

Deferred tax has been recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts and finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under hire finance leases are depreciated over their estimated useful lives or the lease term, whichever is shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

#### 1 Accounting policies - continued

#### Hire purchase and leasing commitments (continued)

Rentals payable under operating leases are charged to the profit and loss account as incurred.

#### Fixed asset investments

Fixed asset investments are valued at cost less any provision for diminution in value.

#### **Pension schemes**

The group operates defined contribution and defined benefit pension schemes.

The pension cost charge of the defined contribution schemes represents the contributions payable by the group under the rules of the schemes.

The pension cost charged to the profit and loss account for the defined benefit scheme is such as to spread the cost of the pensions over employees' working lives with the group as a constant percentage of pensionable payroll.

#### Goodwill on consolidation

Goodwill on the consolidation of Hargrave International Transport Limited is capitalised as an intangible fixed asset and was previously amortised over its useful economic life of 20 years. Its useful economic life was reviewed during the period and five years was deemed to be more appropriate and the unamortised balance was written off to the profit and loss account.

The discount on acquisition of Lektron Services Limited has been credited to the capital reserve.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account at arriving at the operating result.

#### 2 Staff costs

| Stall Costs   | Period  | Period          |
|---|---------|-----------------|
|   | 4.1.04  | 29.12.02        |
|   | to      | to              |
|   | 1.1.05  | 3.1.04          |
|   | £ 000's | £ 000's         |
| Wages and salaries  | 30,794  | 31,530          |
| Social security costs   | 3,123   | 3,139           |
| Other pension costs   | 235     | <sup>1</sup> 61 |
|   | 34,152  | 34,830          |
| The average monthly number of employees during the period was as follows: |         |                 |
| ·   | Period  | Period          |
|   | 4.1.04  | 29.12.02        |
|   | to      | to              |
|   | 1.1.05  | 3.1.04          |
|   | No.     | No.             |
| Administrative staff  | 216     | 241             |
| Operating staff   | 1,174   | 1,223           |
|   | 1,390   | 1,464           |

| 3 | Operating profit  |  |   |
|---|---|--|---|
| J | Operating profit is after charging:   | Period   | Period  |
|   | Operating profit to after oranging.   | 4.1.04   | 29.12.02  |
|   |   | to   | to  |
|   |   | 1.1.05   | 3.1.04  |
|   |   | £ 000's  | £ 000's   |
|   |   |  |   |
|   | Hire of plant and machinery   | 964  | 814   |
|   | Depreciation - owned assets   | 9,465  | 9,826   |
|   | Depreciation - assets on hire purchase contracts  | •  | ,   |
|   | and finance leases  | 2  | 33  |
|   | (Profit) on disposal of fixed assets  | (374)  | (183)   |
|   | Goodwill amortised  | 618  | 49  |
|   | (Loss) gain on foreign exchange   | (19)   | 20  |
|   | Auditors' remuneration  | `45  | 49  |
|   | -   |  |   |
|   | Directors' emoluments   | 318  | 280   |
|   | Directors' pension contributions to money purchase  |  | <del></del>   |
|   | schemes   | 3  | 3   |
|   | *   |  |   |
|   | Information regarding the highest paid director is as follows:  | •  |   |
|   | Emoluments etc  | 111  | 98  |
|   |   |  |   |
|   | The number of directors to whom retirement benefits   |  |   |
|   | were accruing was as follows:   |  |   |
|   | Money purchase schemes  | 1  | 1   |
|   | =   |  |   |
| 4 | Interest receivable - Group   |  |   |
| • | interest receivable - Group   | Period   | Period  |
|   |   | 4.1.04   | 29.12.02  |
|   |   | to   | to  |
|   |   | 1.1.05   | 3.1.04  |
|   |   | £ 000's  | £ 000's   |
|   |   |  |   |
|   |   |  |   |
|   | Bank interest receivable  | 819  | 233   |
|   | Bank interest receivable Interest on corporation tax  | 819<br>7   | 233   |
|   | Interest on corporation tax   | 819<br>7<br>4  |   |
|   |   | 7  | 233<br>5<br>-   |
|   | Interest on corporation tax   | 819<br>7<br>4<br>830   | 233   |
| 5 | Interest on corporation tax Other interest  | 7  | 233<br>5<br>-   |
| 5 | Interest on corporation tax   | 7<br>4<br>830  | 233<br>5<br>-<br>238  |
| 5 | Interest on corporation tax Other interest  | 7<br>4<br>830<br>Period  | 233<br>5<br>-<br>238<br>Period  |
| 5 | Interest on corporation tax Other interest  | 7<br>4<br>830<br>Period<br>4.1.04                                  | 233<br>5<br>-<br>238  |
| 5 | Interest on corporation tax Other interest  | 7<br>4<br>830<br>Period  | 233<br>5<br>-<br>238<br>Period<br>29.12.02  |
| 5 | Interest on corporation tax Other interest  | 7<br>4<br>830<br>Period<br>4.1.04<br>to                            | 233<br>5<br>-<br>238<br>Period<br>29.12.02<br>to  |
| 5 | Interest on corporation tax Other interest  Interest payable - Group  | 7<br>4<br>830<br>Period<br>4.1.04<br>to<br>1.1.05                  | 233<br>5<br>-<br>238<br>Period<br>29.12.02<br>to<br>3.1.04                                    |
| 5 | Interest on corporation tax Other interest  Interest payable - Group  Bank interest payable   | 7<br>4<br>830<br>Period<br>4.1.04<br>to<br>1.1.05<br>£ 000's       | 233<br>5<br>-<br>238<br>Period<br>29.12.02<br>to<br>3.1.04<br>£ 000's                         |
| 5 | Interest on corporation tax Other interest  Interest payable - Group  Bank interest payable Interest on director's loans  | 7<br>4<br>830<br>Period<br>4.1.04<br>to<br>1.1.05<br>£ 000's       | 233<br>5<br>-<br>238<br>Period<br>29.12.02<br>to<br>3.1.04<br>£ 000's<br>56                   |
| 5 | Interest on corporation tax Other interest  Interest payable - Group  Bank interest payable Interest on director's loans Interest on pension fund payment                             | 7<br>4<br>830<br>Period<br>4.1.04<br>to<br>1.1.05<br>£ 000's<br>20 | 233<br>5<br>  |
| 5 | Interest on corporation tax Other interest  Interest payable - Group  Bank interest payable Interest on director's loans Interest on pension fund payment Interest on corporation tax | 7<br>4<br>830<br>Period<br>4.1.04<br>to<br>1.1.05<br>£ 000's<br>20 | 233<br>5<br>  |
| 5 | Interest on corporation tax Other interest  Interest payable - Group  Bank interest payable Interest on director's loans Interest on pension fund payment                             | 7 4 830  Period 4.1.04 to 1.1.05 £ 000's 20 - 7                    | 233<br>5<br>-<br>238<br>Period<br>29.12.02<br>to<br>3.1.04<br>£ 000's<br>56<br>22<br>15<br>19 |

#### 6 Taxation

7

| Period   | The tax charge on the profit on ordinary activi | ties for the pe  | riod was as fol | ltows:     |          |  |
|--|---|------------------|-----------------|------------|----------|--|
| ## 1000's ## 2000's ## 200 | • • •   | Peri             | iod             | Peri       | Period   |  |
| UK corporation tax Current year - group - charged at 30% (2004 - 30%)  |   | 4.1.04 to 1.1.05 |                 | 29.12.02 1 | o 3.1.04 |  |
| Current year - group - charged at 30% (2004 - 30%) (2004  |   | £ 000's          | £ 000's         | £ 000's    | £ 000's  |  |
| Current year - joint venture - charged at 28.4%   52   -   | UK corporation tax                              |                  |                 |            |          |  |
| Current year - joint venture - charged at 28.4% 52 Under provision in previous years - 3 Deferred taxation Current year 14 (6) (Over) provision in previous years (1)  Factors affecting the group tax charge for the year Profit on ordinary activities before tax 14,543 11,720  Profit on ordinary activities before tax 14,543 11,720  Profit on ordinary activities before tax ation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%) 4,363 3,506  Effects of Depreciation add back 2,894 2,879 Capital allowances (2,668) (2,845) Other tax adjustments (103) 16  Current tax charge 4,486 3,556  Intangible Fixed assets - Group Goodwill £ 000's  Cost At 4 January 2004 and 1 January 2005 988  Amortisation At 4 January 2004 618 At 1 January 2005 00  Net Book Value At 1 January 2005 0  | Current year - group - charged at 30%           |                  |                 |            |          |  |
| A  | (2004 - 30%)                                    | 4,486            |                 | 3,556      |          |  |
| A  | Current year - joint venture - charged          |                  |                 |            |          |  |
| Deferred taxation   Current year   14   (6)  |   | 52               |                 | _          |          |  |
| Deferred taxation   Current year   14   (6)  | Under provision in previous years               | -                |                 | 3          |          |  |
| Deferred taxation   Current year   14   (6)  |   |                  | 4,538           |            | 3,559    |  |
| (Over) provision in previous years  (1)  13  (6)  4,551  3,553  Factors affecting the group tax charge for the year Profit on ordinary activities before tax  14,543  11,720  Profit on ordinary activies before taxation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%)  Effects of Depreciation add back  Capital allowances  (2,668)  (2,845)  Cither tax adjustments  (103)  16  Current tax charge  4,486  3,556  Intangible Fixed assets - Group  Goodwill £ 000's  Cost  At 4 January 2004 and 1 January 2005  Amortisation  At 4 January 2004  Charge for period  At 1 January 2005  Net Book Value  At 1 January 2005  O 0   | Deferred taxation                               |                  | ·               |            | •        |  |
| (Over) provision in previous years  (1)  13  (6)  4,551  3,553  Factors affecting the group tax charge for the year Profit on ordinary activities before tax  14,543  11,720  Profit on ordinary activies before taxation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%)  Effects of Depreciation add back  Capital allowances  (2,668)  (2,845)  Cither tax adjustments  (103)  16  Current tax charge  4,486  3,556  Intangible Fixed assets - Group  Goodwill £ 000's  Cost  At 4 January 2004 and 1 January 2005  Amortisation  At 4 January 2004  Charge for period  At 1 January 2005  Net Book Value  At 1 January 2005  O 0   | Current year                                    | 14               |                 | (6)        |          |  |
| 13   | <u> </u>  |                  |                 | -          |          |  |
| Factors affecting the group tax charge for the year Profit on ordinary activities before tax   |   |                  | 13 ~            |            | (6)      |  |
| Factors affecting the group tax charge for the year Profit on ordinary activities before tax  14,543  11,720  Profit on ordinary activies before taxation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%)  Effects of Depreciation add back  Capital allowances  (2,668)  Capital allowances  (103)  16  Current tax adjustments  (103)  Current tax charge  4,486  3,556  Intangible Fixed assets - Group  Goodwill £ 000's  Cost  At 4 January 2004 and 1 January 2005  Amortisation At 4 January 2004  At 1 January 2005  Net Book Value  At 1 January 2005  O 1  At 1 January 2005  O 2  At 1 January 2005  O 3  At 1 January 2005  O 3  O 3,506  11,720  14,543  14,543  11,720  14,543  14,543  14,543  14,543  14,543  14,543  14,543  14,543  14,543  14,543  11,720  16,063  3,506  Capital allowances  (2,668) (2,845) (2,668) |   | -                |                 | _          | 3,553    |  |
| Profit on ordinary activities before tax         14,543         11,720           Profit on ordinary activies before taxation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%)         4,363         3,506           Effects of Depreciation add back  |   | =                |                 | =          |          |  |
| Profit on ordinary activities before tax         14,543         11,720           Profit on ordinary activies before taxation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%)         4,363         3,506           Effects of Depreciation add back  | Factors affecting the group tax charge for the  | vear             |                 |            |          |  |
| Profit on ordinary activies before taxation multiplied by standard rate of UK corporation tax of 30% (2004 - 30%)         4,363         3,506           Effects of Depreciation add back         2,894         2,879           Capital allowances         (2,668)         (2,845)           Other tax adjustments         (103)         16           Current tax charge         4,486         3,556           Intangible Fixed assets - Group         Goodwill £ 000's           Cost         At 4 January 2004 and 1 January 2005         988           Amortisation         370           At 3 January 2004         370           Charge for period         618           At 1 January 2005         988           Net Book Value         At 1 January 2005         0   |   | ,                | 14.543          |            | 11 720   |  |
| standard rate of UK corporation tax of 30% (2004 - 30%)       4,363       3,506         Effects of Depreciation add back       2,894       2,879         Capital allowances       (2,668)       (2,845)         Other tax adjustments       (103)       16         123       50         Current tax charge       4,486       3,556         Intangible Fixed assets - Group       Goodwill £ 000's         Cost         At 4 January 2004 and 1 January 2005       988         Amortisation         At 1 January 2005       988         Net Book Value         At 1 January 2005       0  | Tront on ordinary doctrinos sortio tax          | =                | ,               | =          |          |  |
| standard rate of UK corporation tax of 30% (2004 - 30%)       4,363       3,506         Effects of Depreciation add back       2,894       2,879         Capital allowances       (2,668)       (2,845)         Other tax adjustments       (103)       16         123       50         Current tax charge       4,486       3,556         Intangible Fixed assets - Group       Goodwill £ 000's         Cost         At 4 January 2004 and 1 January 2005       988         Amortisation         At 1 January 2005       988         Net Book Value         At 1 January 2005       0  | Profit on ordinary activies before taxation mul | tiplied by       |                 |            |          |  |
| Effects of Depreciation add back   | •   | •                | A 363           |            | 3 506    |  |
| Depreciation add back       2,894       2,879         Capital allowances       (2,668)       (2,845)         Other tax adjustments       (103)       16         123       50         Current tax charge       4,486       3,556         Intangible Fixed assets - Group       Goodwill £ 000's         Cost       At 4 January 2004 and 1 January 2005       988         Amortisation       370         At 3 January 2004       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0   | Standard rate of ort sorporation tax or our te  | 004 - 0070)      | 4,000           |            | 0,000    |  |
| Depreciation add back       2,894       2,879         Capital allowances       (2,668)       (2,845)         Other tax adjustments       (103)       16         123       50         Current tax charge       4,486       3,556         Intangible Fixed assets - Group       Goodwill £ 000's         Cost       At 4 January 2004 and 1 January 2005       988         Amortisation       370         At 3 January 2004       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0   | Effects of                                      |                  |                 |            |          |  |
| Capital allowances       (2,868)       (2,845)         Other tax adjustments       (103)       16         123       50         Current tax charge       4,486       3,556         Intangible Fixed assets - Group       Goodwill £ 000's         Cost       At 4 January 2004 and 1 January 2005       988         Amortisation       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0   |   |                  | 2 894           |            | 2 879    |  |
| Other tax adjustments         (103) 123 50           Current tax charge         4,486 3,556           Intangible Fixed assets - Group         Goodwill £ 000's           Cost At 4 January 2004 and 1 January 2005         988           Amortisation At 4 January 2004 Charge for period At 1 January 2005         370 618           At 1 January 2005         988           Net Book Value At 1 January 2005         0   | ,   |                  | •               |            |          |  |
| 123   50     Current tax charge  | •   |                  | • • •           |            | • • •    |  |
| Current tax charge         4,486         3,556           Intangible Fixed assets - Group         Goodwill £ 000's           Cost         At 4 January 2004 and 1 January 2005         988           Amortisation         370           Charge for period         618           At 1 January 2005         988           Net Book Value         0           At 1 January 2005         0  | Other tax adjustments                           | _                |                 | _          |          |  |
| Intangible Fixed assets - Group  Cost At 4 January 2004 and 1 January 2005  Amortisation At 4 January 2004 Charge for period At 1 January 2005  Net Book Value At 1 January 2005  O  Goodwill £ 000's  988   |   | -                | 120             | _          |          |  |
| Intangible Fixed assets - Group  Cost At 4 January 2004 and 1 January 2005  Amortisation At 4 January 2004 Charge for period At 1 January 2005  Net Book Value At 1 January 2005  O  Goodwill £ 000's  988   | Current tax charge                              |                  | 4.486           |            | 3 556    |  |
| Cost       988         At 4 January 2004 and 1 January 2005       988         Amortisation       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0  |   | =                |                 | =          | 3,000    |  |
| Cost       988         At 4 January 2004 and 1 January 2005       988         Amortisation       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0  | Intangible Fixed assets - Group                 |                  |                 |            | Goodwill |  |
| Cost         At 4 January 2004 and 1 January 2005       988         Amortisation       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0  | intaligible i ixed assets " Cloup               |                  |                 |            |          |  |
| At 4 January 2004 and 1 January 2005  Amortisation  At 4 January 2004  Charge for period  At 1 January 2005  Net Book Value  At 1 January 2005  O  |   |                  |                 |            | 2 0003   |  |
| At 4 January 2004 and 1 January 2005  Amortisation  At 4 January 2004  Charge for period  At 1 January 2005  Net Book Value  At 1 January 2005  O  | Coet  |                  |                 |            |          |  |
| Amortisation       370         At 4 January 2004       618         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0  |   |                  |                 |            | 088      |  |
| At 4 January 2004       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0   | At 4 bandary 2004 and 1 bandary 2005            |                  |                 | -          | 300      |  |
| At 4 January 2004       370         Charge for period       618         At 1 January 2005       988         Net Book Value       0         At 1 January 2005       0   | Amortication                                    |                  |                 |            |          |  |
| Charge for period At 1 January 2005  Net Book Value At 1 January 2005  O   |   |                  |                 |            | 370      |  |
| At 1 January 2005  Net Book Value  At 1 January 2005  0  | •   |                  |                 |            |          |  |
| Net Book Value At 1 January 2005   | <del>-</del> -                                  |                  |                 | _          |          |  |
| At 1 January 2005  | AL I Dallually 2003                             |                  |                 |            | 300      |  |
| At 1 January 2005  | Net Rook Value                                  |                  |                 |            |          |  |
|  |   |                  |                 |            | n        |  |
| At 3 January 2004 618  | At I validaly 2000                              |                  |                 | =          |          |  |
| At 3 January 2004 D10  | At 2 January 2004                               |                  |                 |            | £40      |  |
|  | At 3 January 2004                               |                  |                 | =          | 010      |  |

#### 8 Tangible fixed assets - Group

| <b>-</b>              | Freehold property | Plant and machinery | Motor<br>vehicles &<br>trailers | Total   |
|-----------------------|-------------------|---------------------|---------------------------------|---------|
|                       | £ 000's           | £ 000's             | £ 000's                         | £ 000's |
| Cost                  |                   |                     |                                 |         |
| At 4 January 2004     | 7,404             | 16,191              | 74,540                          | 98,135  |
| Additions             | -                 | 491                 | 7,560                           | 8,051   |
| Disposals             | -                 | (98)                | (6,389)                         | (6,487) |
| At 1 January 2005     | 7,404             | 16,584              | 75,711                          | 99,699  |
| Depreciation          |                   |                     |                                 |         |
| At 4 January 2004     | 1,656             | 7,321               | 40,639                          | 49,616  |
| On disposals          | -                 | (97)                | (5,508)                         | (5,605) |
| Charge for the period | 248               | 1,453               | 7,766                           | 9,467   |
| At 1 January 2005     | 1,904             | 8,677               | 42,897                          | 53,478  |
| Net book value        |                   |                     |                                 |         |
| At 1 January 2005     | 5,500             | 7,907               | 32,814                          | 46,221  |
| At 3 January 2004     | 5,748             | 8,870               | 33,901                          | 48,519  |
| •                     |                   |                     |                                 |         |

included in land and buildings is freehold land valued at £1,558,000 (2004 - £1,558,000) which is not depreciated.

The net book value of tangible fixed assets includes £18,000 (2004 - £208,000) in respect of fixed assets held under hire purchase contracts and finance leases.

#### 9 Tangible fixed assets - Company

|                                 | Freehold property | Plant and machinery | Motor<br>vehicles &<br>trailers | Total   |
|---------------------------------|-------------------|---------------------|---------------------------------|---------|
|                                 | £ 000's           | £ 000's             | £ 000's                         | £ 000's |
| Cost                            |                   |                     |                                 |         |
| At 4 January 2004               | 6,733             | 15,353              | 72,511                          | 94,597  |
| Additions                       | -                 | 379                 | 7,560                           | 7,939   |
| Acquired from group undertaking | 166               | 16                  | 8                               | 190     |
| Disposals                       | -                 | (75)                | (4,784)                         | (4,859) |
| At 1 January 2005               | 6,899             | 15,673              | 75,295                          | 97,867  |
| Depreciation                    |                   |                     |                                 |         |
| At 4 January 2004               | 1,593             | 6,953               | 38,820                          | 47,366  |
| Acquired from group undertaking | 48                | 9                   | 6                               | 63      |
| On disposals                    | -                 | (74)                | (3,883)                         | (3,957) |
| Charge for the period           | 227               | 1,218               | 7,706                           | 9,151   |
| At 1 January 2005               | 1,868             | 8,106               | 42,649                          | 52,623  |
| Net book value                  |                   |                     |                                 |         |
| At 1 January 2005               | 5,031             | 7,567               | 32,646                          | 45,244  |
| At 3 January 2004               | 5,140             | 8,400               | 33,691                          | 47,231  |

Included in land and buildings is freehold land valued at £1,361,000 (2004 - £1,361,000) which is not depreciated.

#### 9 Tangible fixed assets - Company - continued

The net book value of tangible fixed assets includes £18,000 (2004 - £208,000) in respect of assets held under hire purchase contracts and finance leases.

#### 10 Fixed Asset investments - Company

|  | 2005    | 2004         |
|--|---------|--------------|
|  | £ 000's | £ 000's      |
| Cost and Net Book Value                |         |              |
| Cost                                   | 1,446   | 1,446        |
| Additions                              | 166     | <del>-</del> |
|  | 1,612   | 1,446        |
| Less provision for diminution in value | (1,421) | (1,091)      |
| Net book value                         | 191     | 355          |
| Unlisted investments - Shares in group |         |              |
| and associated companies               | 191     | 355          |

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

| Turners International BV | Country of incorporation: The Netherlands |
|--------------------------|---|
|                          |   |

Nature of Business: Haulage Class of share: ordinary %age holding: 100%

Lektron Services Limited Nature of Business: Non-trading

Class of share: ordinary %age holding: 100%

Profresh Solutions Limited Nature of Business: Haulage

Class of share: ordinary %age holding: 50%

Turners PPL Limited Nature of Business: Fruit packing

Class of share: ordinary %age holding: 55%

Hargrave International Transport Limited Nature of Business: Non-trading

Class of share: ordinary %age holding: 100%

Fruitex (Spalding) Limited Nature of Business: Rental of commercial property

Class of share: ordinary %age holding: 100%

Fruitex (Spalding) Limited has an investment at the balance sheet date in the share capital of the following unlisted company:

Bronco's Haulage Limited Nature of Business: Non-trading

Class of share: ordinary %age holding: 100%

#### 10 Fixed Asset investments - Company - continued

All of the above investments are included in the consolidated financial statements, with the exception of Profresh Solutions Limited, which is accounted for as a joint venture under the gross equity method as Turners (Soham) Limited has no control over its day to day operational and financial affairs.

#### 11 Stocks

|                 | Group           |                 | Company         |                 |
|-----------------|-----------------|-----------------|-----------------|-----------------|
|                 | 2005<br>£ 000's | 2004<br>£ 000's | 2005<br>£ 000's | 2004<br>£ 000's |
| Fuel and spares | 796             | 731             | 703             | 667             |

#### 12 Debtors: Amounts falling due within one year

| -                                  | Group   |         | Company |         |
|------------------------------------|---------|---------|---------|---------|
|                                    | 2005    | 2004    | 2005    | 2004    |
|                                    | £ 000's | £ 000's | £ 000's | £ 000's |
| Trade debtors                      | 19,671  | 19,798  | 18,559  | 17,978  |
| Other debtors                      | 101     | 92      | 41      | 36      |
| Prepayments and accrued income     | 1,517   | 1,176   | 1,479   | 1,118   |
| Amounts owed by group undertakings |         |         | 150     | 564     |
|                                    | 21,289  | 21,066  | 20,229  | 19,696  |

#### 13 Creditors: amounts falling due within one year

|  | Group           |                 | Company         |                 |
|--|-----------------|-----------------|-----------------|-----------------|
|  | 2005<br>£ 000's | 2004<br>£ 000's | 2005<br>£ 000's | 2004<br>£ 000's |
| Bank loans and overdrafts                    |                 |                 |                 |                 |
| (see note 15)                                | 1,207           | 1,488           | 1,037           | 992             |
| Net obligations under finance lease and hire |                 |                 |                 |                 |
| purchase contracts (see notes 16 & 17)       | 3               | 60              | 3               | 20              |
| Trade creditors                              | 8,376           | 7,017           | 7,446           | 6,393           |
| Amounts owed to group undertakings           | -               | -               | 22              | 101             |
| Corporation tax                              | 2,061           | 1,888           | 1,994           | 1,675           |
| Other taxes and social security costs        | 3,080           | 3,363           | 2,836           | 2,710           |
| Other creditors                              | 649             | 730             | 624             | 475             |
| Accruals and deferred income                 | 3,132           | 4,151           | 3,011           | 3,812           |
| _  | 18,508          | 18,697          | 16,973          | 16,178          |

## 14 Creditors: amounts falling due after more than one year

|  | Group           |                 | Company         |                 |
|--|-----------------|-----------------|-----------------|-----------------|
|  | 2005<br>£ 000's | 2004<br>£ 000's | 2005<br>£ 000's | 2004<br>£ 000's |
| Bank loans<br>Net obligations under finance lease and hire | 31              | 36              | -               | -               |
| purchase contracts   |                 | 8               |                 | 7               |
| _  | 31              | 44              | -               | 7               |
|  |                 |                 |                 |                 |

#### 15 Loans and overdrafts

An analysis of the maturity of loans and overdrafts is given below:

|   | Group   |         | Company |         |
|---|---------|---------|---------|---------|
|   | 2005    | 2004    | 2005    | 2004    |
|   | £ 000's | £ 000's | £ 000's | £ 000's |
| Amounts falling due within one year<br>or on demand:    |         |         |         |         |
| Bank overdrafts   | 1,202   | 1,483   | 1,037   | 992     |
| Bank loans Amount falling due within two to five years: | 5       | 5       | -       | -       |
| Bank loan Amount falling due after five years:          | 20      | 20      | -       | -       |
| Bank loan   | 11      | 16      |         | _       |
|   | 1,238   | 1,524   | 1,037   | 992     |

The above bank overdrafts are secured by composite guarantee held between Turners (Soham) Limited, Hargrave International Transport Limited, Fruitex (Spalding) Limited and Lektron Services Limited, a fixed charge on the group's fixed assets and book debts, and a floating charge on all other assets of the group.

#### 16 Obligations under hire purchase contracts and leases - Group

|                              | Hire purchase contracts |         | Leases  |         |
|------------------------------|-------------------------|---------|---------|---------|
|                              | 2005                    | 2004    | 2005    | 2004    |
|                              | £ 000's                 | £ 000's | £ 000's | £ 000's |
| Gross obligations repayable: |                         |         |         |         |
| Within one year              | -                       | 44      | 4       | 19      |
| Between one and five years   | •                       | 1       | -       | 8       |
|                              |                         | 45      | 4       | 27      |
| Finance charges repayable:   |                         |         |         |         |
| Within one year              | -                       | 1       | 1       | 2       |
| Between one and five years   | -                       | -       | -       | 1       |
|                              |                         | 1       | _       | 3       |
| Net obligations repayable    |                         |         |         |         |
| Within one year              | -                       | 43      | 3       | 17      |
| Between one and five years   | -                       | 1       | -       | 7       |
| ·                            | -                       | 44      | 3       | 24      |

The hire purchase and lease liabilities are secured on the assets to which they relate.

The following payments are committed to be paid within one year:

|                            | Operating leases   |         |                 |         |  |
|----------------------------|--------------------|---------|-----------------|---------|--|
|                            | Land and buildings |         | ouildings Other |         |  |
|                            | 2005               | 2004    | 2005            | 2004    |  |
|                            | £ 000's            | £ 000's | £ 000's         | £ 000's |  |
| Expiring:                  |                    |         |                 |         |  |
| Within one year            | -                  | -       | 22              | 9       |  |
| Between one and five years | 15                 | 15      | 290             | 429     |  |
| In more than five years    | 188                | 129     | _               | 41      |  |
|                            | 203                | 144     | 312             | 479     |  |

#### 17 Obligations under hire purchase contracts and leases - Company

|                              | Hire purchase contracts |         | Leases  |         |
|------------------------------|-------------------------|---------|---------|---------|
|                              | 2005                    | 2004    | 2005    | 2004    |
|                              | £ 000's                 | £ 000's | £ 000's | £ 000's |
| Gross obligations repayable: |                         |         |         |         |
| Within one year              | -                       | 3       | 4       | 19      |
| Between one and five years   | -                       | 1       | -       | 7       |
|                              | _                       | 4       | 4       | 26      |
| Finance charges repayable:   |                         |         |         |         |
| Within one year              | -                       | -       | 1       | 2       |
| Between one and five years   |                         |         | -       | 1       |
|                              |                         | -       | 1       | 3       |
| Net obligations repayable    |                         |         |         |         |
| Within one year              | -                       | 3       | 3       | 17      |
| Between one and five years   | -                       | 1       | -       | 6       |
|                              | -                       | 4       | 3       | 23      |
|                              |                         |         |         |         |

|    | The hire purchase and lease liabilities are se | ecured on the as         | ssets to which | they relate. |          |  |
|----|--|--------------------------|----------------|--------------|----------|--|
|    | The following payments are committed to be     | e paid within one        | e year:        |              |          |  |
|    | • , ,  | •                        | Operatin       | g leases     |          |  |
|    |  | Land and buildings Other |                |              | her      |  |
|    |  | 2005                     | 2004           | 2005         | 2004     |  |
|    |  | £ 000's                  | £ 000's        | £ 000's      | £ 000's  |  |
|    | Expiring:                                      |                          |                |              |          |  |
|    | Within one year                                | _                        | _              | 22           | 9        |  |
|    | Between one and five years                     | 15                       | 15             | 206          | 353      |  |
|    | In more than five years                        | 188                      | 129            | -            | 41       |  |
|    | •  | 203                      | 144            | 228          | 403      |  |
| 18 | Provisions for liabilities and charges         |                          |                |              |          |  |
|    | •  | Gro                      | Group          |              | Company  |  |
|    |  | 2005                     | 2004           | 2005         | 2004     |  |
|    |  | £ 000's                  | £ 000's        | £ 000's      | £ 000's  |  |
|    | Deferred Taxation                              | 4,511                    | 4,498          | 4,497        | 4,481    |  |
|    |  |                          |                | Group        | Company  |  |
|    |  |                          |                | deferred     | deferred |  |
|    |  |                          |                | taxation     | taxation |  |
|    |  |                          |                | £'000's      | £'000's  |  |
|    | At 4 January 2004                              |                          |                |              | 4,481    |  |
|    | Movement during the period - accelerated c     | apital allowance         | •              |              |          |  |
|    | At 1 January 2005                              |                          | -              | 4,511        | 4,497    |  |
|    |  |                          |                |              |          |  |

| 19 | Share capital                                 |          | 2005<br>£'000's |              | 2004<br>£'000's |
|----|---|----------|-----------------|--------------|-----------------|
|    | Authorised: 25,000 Ordinary Shares of £1 each | =        | 25_             | =            | 25              |
|    | Allotted, called up and fully paid:           |          | 2005<br>£'000's |              | 2004<br>£'000's |
|    | 15,000 Ordinary Shares of £1 each             | <b>≈</b> | 15              | =            | 15              |
| 20 | Other reserves                                |          | 0               |              |                 |
|    |   |          | Groυ<br>2005    | ър<br>2004   |                 |
|    |   |          | £ 000's         | £ 000's      |                 |
|    | Brought forward                               |          | 110             | 227          |                 |
|    | Transfer to profit and loss account           | _        | 110             | (117)<br>110 |                 |
| 21 | Profit and loss account                       |          |                 |              |                 |
|    |   | Gro      | •               | Comp         |                 |
|    |   | 2005     | 2004            | 2005         | 2004            |
|    |   | £ 000's  | £ 000's         | £ 000's      | £ 000's         |
|    | Brought forward                               | 60,767   | 52,504          | 59,903       | 50,650          |
|    | Profit for the year                           | 9,992    | 8,167           | 10,469       | 9,253           |
|    | Minority interest                             | (21)     | (41)            |              |                 |
|    | Exchange (loss) gain on consolidation         | (19)     | 20              | _            | -               |
|    | Transfer from other reserves                  | 70.710   | 117             | 70.070       | EC 000          |
|    |   | 70,719   | 60,767          | 70,372       | 59,903          |

#### 22 Pension commitments

#### a) Defined contribution

During the period the company operated six defined contribution pension schemes and made payments to Personal Pension Plans. The assets of each scheme were held separately from those of the company in independently administered funds. The pension cost charge includes contributions payable by the company to the funds and amounted to £108,661 (2004 - £127,000). Contributions totalling £6,253 (2004 - £17,641) were payable to the funds at the period end.

#### 22 Pension commitments (continued)

#### b) Defined benefit

The company sponsors the Turners (Soham) Limited Pension and Life Assurance Fund which is is a defined benefit pension arrangement. The last full actuarial valuation of this scheme was carried out by a qualified independent actuary as at 1 July 2003 and has been updated by reference to data as at 1 January 2005.

The contributions made by the employer over the financial period to 1 January 2005 were £130,628 less the amounts contributed by the members. Contributions of £10,600 per annum are to be paid until reviewed following the actuarial valuation of the scheme due as at 1 July 2006.

The transitional arrangements of the new accounting standard FRS17 require disclosure of assets and liabilities as at 1 January 2005 calculated in accordance with the requirements of FRS17. They also require disclosure of the items which would appear in the profit and loss account and in the statement of total recognised gains and losses were the full requirements of FRS 17 in place. For the purpose of these financial statements, all of the figures are illustrative only and do not impact on the actual balance sheet at 1 January 2005 or on this period's performance statements.

#### **Assumptions**

The assets of the scheme have been taken at market value and the liabilities have been calculated using the following principal actuarial assumptions:

|  | 1.1.05  | 3.1.04  | 28.12.02 | 29.12.01 |
|--|---------|---------|----------|----------|
| Inflation                                | 3%      | 3%      | 2.75%    | 3%       |
| Salary increases                         | -       | 5%      | 5%       | 5%       |
| Rate of discount                         | 5.5%    | 5.5%    | 5.5%     | 6%       |
| Pension in payment increases             |         |         |          |          |
| - For service before 1 July 1991         | 2.50%   | 2.50%   | 2.50%    | 2.50%    |
| - For service from 1 July 1991           | 5%      | 5%      | 5%       | 5%       |
| Revaluation rate for deferred pensioners | 5%      | 5%      | 5%       | 5%       |
| Illustrative balance sheet figures       |         |         |          |          |
|  | 1.1.05  | 3.1.04  | 28.12.02 | 29.12.01 |
|  | £ 000's | £ 000's | £ 000's  | £ 000's  |
| Assets                                   | 1,109   | 879     | 760      | 699      |
| Liabilities                              | (1,197) | (1,320) | (1,058)  | (817)    |
| Recoverable (deficit) in scheme          | (88)    | (441)   | (298)    | (118)    |
| Related deferred tax asset               | 26      | 132     | 89       | 35_      |
| Net pension (liability)                  | (62)    | (309)   | (209)    | (83)     |

If the amounts above had been recognised in the financial statements, the group's net assets and profit and loss reserve at each period end would be as follows:

|  | 1.1.05  | 3.1.04  | 28.12.02 | 29.12.01 |
|--|---------|---------|----------|----------|
|  | £ 000's | £ 000's | £ 000's  | £ 000's  |
| Net assets excluding pension liability | 70,922  | 60,949  | 52,762   | 46,808   |
| Pension (liability)                    | (62)    | (309)   | (209)    | (83)     |
| Net assets including pension liability | 70,860  | 60,640  | 52,553   | 46,725   |

| Pension commitments (continued)  |                 |                 |                |                    |  |
|--|-----------------|-----------------|----------------|--------------------|--|
| ,  | 1.1.05          | 3.1.04          | 28.12.02       | 29.12.01           |  |
| Darch and lane was a south disc  | £ 000's         | £ 000's         | £ 000's        | £ 000's            |  |
| Profit and loss reserve excluding pension liability  | 70,719          | 60,767          | 52,504         | 46,496             |  |
| Pension reserve  | (62)            | (309)           | (209)          | (83)               |  |
| Profit and loss reserve  | 70,657          | 60,458          | 52,295         | 46,413             |  |
| <u>Assets</u>  |                 |                 |                |                    |  |
| <u> 100000</u>   | 1.1.05          | 3.1.04          | 28.12.02       | 29.12.01           |  |
| Insurance policy   | 100%            | 100%            | 100%           | 100%               |  |
| Expected long-term rate of return  |                 |                 |                |                    |  |
|  | 1.1.05          | 3.1.04          | 28.12.02       | 29.12.01           |  |
| Insurance policy   | 6%              | 6%              | 6.5%           | 6.5%               |  |
| Illustrative charge to the profit and loss accoun  | nt over the fin | ancial periods  | İ              |                    |  |
| Operating profit   |                 |                 |                |                    |  |
|  |                 | Period          | Period         | Period             |  |
|  |                 | 4.1.04<br>to    | 29.12.02<br>to | 30.12.01<br>to     |  |
|  |                 | 1.1.05          | 3.1.04         | 28.12.02           |  |
|  |                 | £ 000's         | £ 000's        | £ 000's            |  |
| Current service cost   |                 | (45)            | (42)           | (29)               |  |
| Gains on settlements and curtailments Total operating credit (charge)  | -               | 88<br>43        | (42)           | (29)               |  |
| Total operating credit (charge)  | -               | 75              | (72)           | (20)               |  |
| Other finance income   |                 |                 |                |                    |  |
| Expected return on pension scheme assets   |                 | 54              | 50             | 46                 |  |
| Interest on pension scheme liabilities Net finance income  | -               | (75)<br>(21)    | (59)           | (50)<br>(4)        |  |
| Net infance income   | -               | (21)            | (ə)            |                    |  |
| Illustrative amounts which would be included within the statement of total recognised gains and losses   |                 |                 |                |                    |  |
|  | Period          |                 |                | 1 from             |  |
|  | 4.1.04 to       |                 |                | to 3.1.04          |  |
| Difference between expected and actual   | £ 000's<br>46   | Percentage 4.1% | £ 000's<br>57  | Percentage<br>6.5% |  |
| return on assets (% of assets at period end)   | 40              | 4.170           | 57             | 0.5%               |  |
| Experience gains and losses arising on the scheme liabilities (% of liabilities at period end)   | -               | -               | (161)          | 12.2%              |  |
| Gain (loss) from changes in the demographic and financial assumptions underlying the present value of the scheme liabilities (% of liabilities | 155             | 12.9%           | -              | -                  |  |

Total

201

16.8%

(104)

7.9%

#### 22 Pension commitments (continued)

Movement in illustrative balance sheet surplus figures during the period

|  | 1.1.05<br>£ 000's | 3.1.04<br>£ 000's |
|--|-------------------|-------------------|
| (Deficit) in scheme at beginning of period | (441)             | (298)             |
| Movement in year:                          | •                 |                   |
| Current service cost                       | (45)              | (42)              |
| Settlements/Curtailments                   | 88                | •                 |
| Contributions                              | 130               | 12                |
| Net return                                 | (21)              | (9)               |
| Actuarial loss                             | 201               | (104)             |
| (Deficit) in scheme at end of period       | (88)              | (441)             |

#### 23 Reconciliation of movements in shareholders' funds

| Group     |   | Company   |   |
|-----------|---|---|---|
| 2005 2004 |   | 2005  | 2004  |
| £ 000's   | £ 000's   | £ 000's   | £ 000's   |
| 9,971     | 8,126   | 10,469  | 9,253   |
|           |   |   |   |
| (19)      | 20  | _   | -   |
| 9,952     | 8,146   | 10,469  | 9,253   |
| 60,892    | 52,746  | 59,918  | 50,665  |
| 70,844    | 60,892  | 70,387  | 59,918  |
| 70,844    | 60,892  | 70,387  | 59,918  |
|           | 2005<br>£ 000's<br>9,971<br>(19)<br>9,952<br>60,892<br>70,844 | 2005 2004<br>£ 000's £ 000's<br>9,971 8,126<br>(19) 20<br>9,952 8,146<br>60,892 52,746<br>70,844 60,892 | 2005 2004 2005 £ 000's £ 000's £ 000's<br>9,971 8,126 10,469<br>(19) 20 -<br>9,952 8,146 10,469<br>60,892 52,746 59,918<br>70,844 60,892 70,387 |

#### 24 Capital commitments

|   | 2005<br>£'000's | 2004<br>£'000's |
|---|-----------------|-----------------|
| Contracted for but not provided at the Balance Sheet date | 1,085           |                 |

#### 25 Contingent Liabilities

The group's bankers have issued a guarantee of £5,075,000 (2004 - £3,075,000) to the group's insurers to cover those third party motor and employer and public liability claims which are settled by the insurer but are the responsibility of the Group. All known liabilities as at the balance sheet date are included in these accounts.