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BOWERS & WILKINS LIMITED

DIRECTORS' REPORT AND ACCOUNTS

FOR THE YEAR ENDED 28TH FEBRUARY 2001



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Company No.400083

COMPANY INFORMATION

Directors P J Robinson P A Wilkins

I A WIINI

Secretary P A Wilkins

Company Number

Registered Office 1 Becket Buildings

Littlehampton Road

Worthing West Sussex BN13 1QA

400083

Accountants Spofforths

52 Richmond Road

Worthing West Sussex BN11 1PR

Bankers NatWest Bank Plc

South Street Worthing West Sussex

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DIRECTORS' REPORT

FOR THE YEAR ENDED 28TH FEBRUARY 2001

The directors present their report together with the accounts for the year ended 28th February 2001.

Principal Activities

The company's principal activity continued to be that of retail distribution of radio, television, hi-fi, video and electrical goods and television and video rental.

Directors

The directors who served during the year and their beneficial interests in the company's issued share capital were:

| The arrestant time of the daming and year area with some of the second and the damine and the second of the second | Ordinary Shares | |
|--|-----------------|-------|
| | 28th | |
| | February | March |
| | 2001 | 2000 |
| P J Robinson | 600 | 600 |
| P A Wilkins | 4,500 | 4,500 |

Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of the company's affairs and of the profit or loss for that year. In preparing these accounts the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent;

Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Small company exemptions

To anne

The report of the Directors' has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 and was approved by the board on 12 3000 , and signed on its behalf.

P A Wilkins, Secretary

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 28TH FEBRUARY 2001

| | Notes | 2001 £ | 2000 £ |
|--|-------|--------------|--------------|
| Turnover | 2 | 411,511 | 406,753 |
| Cost of Sales | _ | 342,521 | 338,803 |
| Gross Profit | | 68,990 | 67,950 |
| Administrative Expenses | | 55,565 | 53,600 |
| Operating Profit | 4 | 13,425 | 14,350 |
| Interest Receivable Interest Payable and Similar Charges | 5 | 132 (537) | 500 (938) |
| Profit on Ordinary Activities before Taxation | | 13,020 | 13,912 |
| Tax on profit on ordinary activities | | <u>-</u> _ | <u>-</u> |
| Profit for the Financial Year | | 13,020 | 13,912 |
| Retained Profit Brought Forward | _ | 20,790 | 6,878 |
| Retained Profit Carried Forward | _ | 33,810 | 20,790 |

BALANCE SHEET

AS AT 28TH FEBRUARY 2001

| | Notes | £ | 2001 £ | £ | 2000 £ |
|--|-------|----------------------------|-----------------|----------------------------|-----------------|
| Fixed Assets Tangible assets | 6 | | 14,447 | | 18,515 |
| Current Assets Stocks Debtors Cash at bank and in hand | 7 _ | 64,270 10,062 20,025 | _ | 60,374 18,935 10,769 | |
| Creditors: Amounts Falling Due Within One Year | 8 _ | 94,357 66,001 | _ | 90,078 75,769 | |
| Net Current Assets | | | 28,356 | | 14,309 |
| Total Assets Less Current Liabilities | | | 42,803 | | 32,824 |
| Creditors: Amounts Falling Due After More Than One Year | 9 | | 2,993 | _ | 6,034 |
| | | , | 39,810 | _ | 26,790 |
| Capital and Reserves Share capital Profit and loss account | 10 | | 6,000 33,810 | _ | 6,000 20,790 |
| Shareholders' Funds | | | 39,810 | = | 26,790 |

The directors are of the opinion that the company is entitled to exemption from audit conferred by Subsection 1 of Section 249A of the Companies Act 1985 for the year ended 28th February 2001.

The directors confirm that no member or members have requested an audit pursuant to Subsection 2 of Section 249B of the Companies Act 1985.

The directors confirm that they are responsible for:

To and

ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985,

and preparing accounts which give a true and fair view of the state of the affairs of the company as at the end of the financial year and of its results for the financial year in accordance with the requirements of Section 226 of the Companies Act 1985, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company.

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

These accounts were approved by the board on 12 3 and a gined on its behalf.

P A Wilkins Director

The notes on pages 4 to 6 form part of these accounts.

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 28TH FEBRUARY 2001

1 Accounting Policies

Basis of Accounting

The Accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Small Entities (effective March 2000).

Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

Depreciation

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets over their expected useful lives. The rates and periods generally applicable are:

Improvements to leasehold premises
Plant and equipment
Motor vans
Furniture and fittings
Rental videos and TV sets

Period of lease 10 years straight line 6.66 years straight line 6.66 years straight line 4 years straight line

Deferred Taxation

Deferred tax is provided for under the liability method using the tax rates estimated to arise when the timing differences reverse and is accounted for to the extent that it is probable that a liability or asset will crystallise.

Contribution to Pension Funds

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

2 Turnover

The turnover was derived from the company's principal activity which was carried out wholly in the UK.

Turnover is attributable to the principal activity of the company.

3 Directors and Employees

Staff costs, including directors' remuneration, were as follows:

| | 101,009 | 108,926 |
|--|--------------------------|--------------------------|
| Wages and salaries Social security costs Other pension costs | 92,304 7,453 1,252 | 99,779 7,958 1,189 |
| Wassa and Auto | 2001 £ | 2000 £ |

The average number of employees during the year was 7 (2000: 7)

Directors remuneration in the year was £10,000 (2000:£7,410)

4 Operating Profit

| The operating profit is arrived at after charging or crediting: | 2001 £ | 2000 £ |
|--|----------------|--------------|
| Depreciation of owned assets Depreciation of assets held under finance leases and hire purchase contracts Auditors' remuneration | 1,868 2,200 | 2,088 187 |
| Additions remuneration | | 2,000 |

2000

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 28TH FEBRUARY 2001

| 5 | Interest Payable and Similar Charges Interest payable includes: On finance lease and hire purchase contracts | | | | - | 2001 £ 511 | 2000 £ |
|---|--|------------------------------------|---------------------|--------------------|-------------------------|--------------------------------------|-------------------------------|
| 6 | Tangible Fixed Assets | Impr'ments | Plant and equipment | Motor vans | Furniture and | Rental VCRs | Total |
| | Cost At 1st March 2000 | premises £ 755 | £ 9,727 | £ 29,739 | Fittings £ 11,788 | and TVs £ 25,934 | £ 77,943 |
| | At 28th February 2001 | 755 | 9,727 | 29,739 | 11,788 | 25,934 | 77,943 |
| | Depreciation At 1st March 2000 Charge for the year | 755 - | 6,338 336 | 19,561 2,544 | 7,902 588 | 24,872 600 | 59,428 4,068 |
| | At 28th February 2001 | 755 | 6,674 | 22,105 | 8,490 | 25,472 | 63,496 |
| | Net Book Value At 28th February 2001 | | 3,053 | 7,634 | 3,298 | 462 | 14,447 |
| | At 29th February 2000 | - | 3,389 | 10,178 | 3,886 | 1,062 | 18,515 |
| | Assets held under finance leases originally cost | £8,986 (2000: £8,9 | 986) and have a r | net book value o | of £6,599 (2000: | £8,799). | |
| 7 | Debtors | | | | | 2001 £ | 2000 £ |
| | Trade debtors Other debtors | | | | | 4,068 5,994 | 13,153 5,782 |
| | | | | | == | 10,062 | 18,935 |
| 8 | Creditors: Amounts Falling Due Within On | e Year | | | | 2001 £ | 2000 £ |
| | Obligations under hire purchase and finance lease Trade creditors Other taxes and social security Other creditors | se contracts | | | | 2,992 18,839 7,503 1,826 | 3,017 18,535 6,044 - |
| | Directors' loan accounts Accruals and deferred income | | | | | 32,344 2,497 | 36,634 11,539 |
| | | | | | === | 66,001 | 75,769 |
| 9 | Creditors: Amounts Falling Due After One | Year | | | | 2001 | 2000 |
| | Obligations under hire purchase and finance lea | se contracts | | | | £ 2,993 | 6,034 |
| | | | | | - | 2,993 | 6,034 |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 28TH FEBRUARY 2001

| 10 | Share Capital | 2001 £ | 2000 £ |
|----|--|------------------------------|--------------------------|
| | Authorised 6,000 Ordinary shares of £1.00 each | 6,000 | 6,000 |
| | | 6,000 | 6,000 |
| | Allotted 6,000 Allotted, called up and fully paid ordinary shares of £1 each | 6,000 | 6,000 |
| 11 | Pension Scheme | | |
| | The company operates a defined contribution pension scheme for the benefit of the employees. The trustees in a fund independent from those of the company. | assets of the scheme are adm | ninistered by |
| | The total contributions paid in the year amounted to £1,252 (2000 £1,189). | | |
| 12 | Related Parties | 2001 | 2000 |
| | Balances on loans to the company | £ | £ |
| | P A Wilkins P J Robinson R Wilkins (past director) | 26,000 4,130 2,214 | 27,890 5,330 3,414 |
| | | 32,344 | 36,634 |