# Directors' Report and Accounts

OXLEY DEVELOPMENTS COMPANY LIMITED

30 SEPTEMBER 1983



Price Vaterhouse

DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 1983

The directors present their report and accounts for the year ended 30 September 1983.

#### Directors and their Interests

The directors during the year were:

RF Oxley
Mrs AS Oxley
Sir Francis McLean
RS Tebble
ED Maguire
GS Edwards
Mrs J Atkinson
KH Gooding

None of the directors had a beneficial interest in the shares of any company in the group during the year.

#### Results and Dividends

- £

| The profit of | the co | ompany | after | taxation | - |
|---------------|--------|--------|-------|----------|---|
| amounted to   |        |        | a a   |          |   |

734,216

Less: Dividends paid and proposed in respect of the year ended 30 September 1983

700,000

34,216

To which must be added retained profit brought forward of

943,474

Leaving retained profit carried forward of

277,690

#### Review of the Business

The company's activities consist of the manufacture of components for the telecommunications industry and automation equipment.

The activities showed signs of expansion during the year and the directors anticipate that some further expansion will take place during the current financial year.

#### Future Developments

In October 1983 the company commenced manufacturing at its new factory near Ulverston. The new factory has been occupied on a short leasehold basis to enable certain aspects of manufacturing to be expanded to satisfy anticipated orders.

#### Research and Development

The company continues to undertake research and development related to the company's existing product range.

#### Fixed Assets

Details of significant changes in fixed assets appear in Note 6 to the accounts.

#### Charitable and Political Donations

The company made charitable donations during the year amounting to £859 and donations of £312 to Conservative Party Associations.

#### Employment of disabled persons

It is the company's policy to offer equal opportunity to disabled persons applying for vacancies having regard to the aptitudes and abilities in relation to the jobs for which they apply.

As far as possible arrangements are made to continue the employment of those employees who have become disabled persons during the course of their employment with the company. In all instances consideration will be given to arranging appropriate training facilities or providing special aids where necessary. It is the company's policy to provide disabled persons with the same or ortunities for training, career development and promotion that are available to all employees within the limitation of their aptitude and abilities.

#### Auditors

Price Waterhouse have indicated their willingness to continue as auditors and a resolution to re-appoint them will be proposed at the Annual General Meeting.

By Order of the Board

MN Atkinson Secretary

21 December 1983



SILKHOUSE COURT, TITHEBARN STREET, LIVERPOOL L2 2LJ

AUDITORS' REPORT TO THE MEMBERS OF OXLEY DEVELOPMENTS COMPANY LIMITED

We have audited the accounts on pages 4 to 14 in accordance with approved Auditing Standards.

In our opinion the accounts, which have been prepared under the historical cost convention as modified by a revaluation of fixed assets other than motor vehicles, give, under that convention, a true and fair view of the state of the company's affairs at 30 September 1983, and of its profit and source and application of funds for the year then ended and comply with the Companies Acts 1948 to 1981.

#### PRICE WATERHOUSE

Chartered Accountants

21 December 1983

OXLEY DEVELOPMENTS COMPANY LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 1983

|  | Notes    | <u>1983</u><br>£       | 1982<br>£              |
|--|----------|------------------------|------------------------|
| Turnover<br>Cost of sales                    | 2        | 4,338,875<br>1,667,342 | 3,102,082<br>1,298,929 |
| Gross profit                                 |          | 2,671,533              | 1,803,153              |
| Administrative expenses                      |          | 1,241,786              | 1,040,072              |
| Operating profit                             | 3        | 1,429,747              | 763,081                |
| Income from other sources                    | 4        | 63,274                 | 68,247                 |
| Profit on ordinary activitie before taxation | <b>S</b> | 1,493,021              | 831,328                |
| Tax on profit on ordinary activities         | 5        | 758,805                | 418,234                |
| Profit on ordinary activitie after taxation  | s        | 734,216                | 413,094                |
| Dividends                                    |          | 700,000                | 345,000                |
|  |          | 34,216                 | 68,094                 |
| Retained profit brought forw                 | ard      | 943,474                | 875,380                |
| Retained profit carried forw                 | ard      | 977,690                | 943,474                |

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# OXLEY DEVELOPMENTS COMPANY LIMITED BALANCE SHEET AT 30 SEPTEMBER 1983

|   | Notes   | 1983<br>£                       | 1982<br>£                       |
|---|---------|---------------------------------|---------------------------------|
| Fixed assets  |         |                                 |                                 |
| Tangible assets Investment in subsidiary company          | 6<br>7  | 618,011<br>34,032               | 440,034<br>34,032               |
|   |         | 652,043                         | 474,066                         |
| Current assets  |         |                                 |                                 |
| Stocks<br>Debtors<br>Bank and cash balances               | 8<br>9  | 871,899<br>1,183,372<br>783,136 | 694,990<br>1,068,601<br>658,751 |
|   |         | 2,838,407                       | 2,422,342                       |
| Creditors (amounts falling due within one year)           | 10      | 973,265                         | 616,208                         |
| Net current assets  |         | 1,865,142                       | 1,806,134                       |
| Total assets less current liabilities                     | ,       | 2,517,185                       | 2,280,200                       |
| Creditors (amounts falling due after more than one year)  | 11      | 672,522                         | 583,037                         |
| Provisions for liabilities and charges  Deferred taxation | 12<br>: | 218,996                         | 105,712                         |
|   | 1       | 1,625,667                       | 1,591,451                       |
| Capital and reserves                                      |         | *                               |                                 |
| Called up share capital                                   | 13      | 235,466                         | 235,466                         |
| Capital revaluation reserve .                             |         | 412,511                         | 412,511                         |
| Profit and loss account                                   |         | 977,690                         | 943,474                         |
| GS Edwards The Board                                      | on      | 1,625,667                       | 1,591,451                       |
| ED Maguife ) 19 December 1983                             |         |                                 |                                 |

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 30 SEPTEMBER 1983

|  | 1983   | 1982   |
|--|--|--|
|  | ££   | ££   |
| SCURCE OF FUNDS  |  |  |
| Profit before tax Proceeds of sale of fixed assets Adjustments for items not involving the movements of funds: | 1,493,021<br>2,699                                     | 831,328<br>418,293                                 |
| Depreciation Profit on sale of fixed assets  | 113,881<br><u>(431</u> )                               | 100,587<br>(24,043)                                |
| TOTAL GENERATED FROM OPERATIONS  | 1,609,170  | 1,326,165  |
| APPLICATION OF FUNDS   |  |  |
| Dividends paid Tax paid Additions to fixed assets Deferred taxation transferred to holding company             | 905,000<br>262,819<br>294,126<br>(25,957)<br>1,435,988 | 140,000<br>291,863<br>210,690<br>54,000<br>696,533 |
| INCREASE IN WORKING CAPITAL  |  | ,  |
| Increase in stocks<br>(Decrease)/Increase in debtors<br>Increase in creditors                                  | 176,909<br>(90,229)<br>(37,883)                        | 18,869<br>640,607<br>(303,265)                     |
|  | 48,797   | 356,211  |
| INCREASE IN NET BANK<br>AND CASH BALANCES  | 124,385  | 273,421  |

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983

#### 1 ACCOUNTING POLICIES

#### (1) Deferred taxation

Deferred taxation represents the effect of the allocation for taxation purposes of income and expenditure including depreciation to periods different from those used for accounting purposes under the liability method. Full provision has been made because there is insufficient evidence available to assume that these timing differences will not reverse in the foreseeable future.

No deferred taxation provision has been made on the surplus arising on the revaluation of fixed assets. The directors expect that there will be no corporation tax for the foreseeable future on this surplus.

#### (2) Fixed Assets

Fixed assets with the exception of motor vehicles were revalued by the directors at 30 September 1976 at their gross replacement cost by the use of price indices published by the Government Statistical Service. Additions since 30 September 1976 are stated at cost less regional development grants receivable.

Depreciation, which is provided on a straight line basis, except on motor vehicles is calculated to write off the gross replacement cost or, in the case of additions since 30 September 1976, the cost less regional development grants receivable, of each class of asset over their estimated useful lives which are:-

Plant and machinery - 10 years Fixtures, and fittings - 10 years

Motor vehicles are depreciated on a reducing balance basis at a rate of 25% per annum.

Short leasehold property will be depreciated over the life of the lease.

#### (3) <u>Stock</u>

The basis of valuation of stock is the lower of cost and estimated net realisable value. Cost includes direct materials, direct labour and applicable overheads.

#### (4) Turnover

Turnover represents the total amount receivable (excluding value added tax) for goods supplied to customers in the ordinary course of business.

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continue 1)

#### (5) <u>Interest receivable</u>

Interest receivable is not accrued; it is credited to profit and loss account when received.

### (6) Research and development expenditure

Expenditure on research and development is written off in the year in which it is incurred.

#### (7) Repairs and renewals

Repairs and renewals are charged to revenue in the year when the expenditure is incurred. There is no provision for spreading this expenditure.

#### (8) Overseas currencies

Assets and liabilities in foreign currencles are expressed in sterling at the rate of exchange ruling at the end of the financial year.

#### 2 TURNOVER

An analysis of turnover by geographical market is as follows:

|   | <u>983</u>  | 1982<br>£  |
|---|---|--|
| United Kingdom United States of Amelica and Canada Africa Europe Australia Asia | 3,831,951<br>158,498<br>62,738<br>197,780<br>14,084<br>73,824 | 2,747,135<br>75,106<br>52,969<br>184,324<br>12,636<br>29,912 |
| ~   | 4,338,875   | 3,102,082  |

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continued)

#### 3 OPERATING PROFIT

| a) This is stated after charging:   | 1983<br>£                           | 1982<br>£                         |
|---|-------------------------------------|-----------------------------------|
| Directors' emoluments Auditors' remuneration Depreciation Hire of plant and machinery | 76,908<br>7,125<br>113,881<br>5,200 | 82,057<br>7,350<br>100,587<br>838 |
| b) Directors' emoluments  |                                     | ,                                 |
| Fees  |                                     | -                                 |
| Other emoluments (including pension contributions)                                    | 76,908                              | 82,057                            |
|   | 76,908                              | 82,057                            |

The emoluments of the chairman (excluding pension contributions) were £20,243 (1982-£7,777) and of the highest paid director (excluding pension contributions) were £36,843 (1982-£31,688). The emoluments of the other directors (excluding pension contributions and amounts received for duties outside the United Kingdom) fell into the following bands:

|   | 1983                           | 1982                         |
|---|--------------------------------|------------------------------|
| £0 - £5,000<br>£5,001 - £10,000<br>£10,001 - £15,000<br>£15,001 - £20,000 | 3<br>1<br>-                    | 3<br>1<br>-<br>2             |
| c) Staff costs  | 1983<br>£                      | 1982<br>£                    |
| Wages and salaries .<br>Social security costs<br>Other pension costs      | 1,202,903<br>113,142<br>28,132 | 943,636<br>101,222<br>26,781 |
|   | 1,344,177                      | 1,071,639                    |

The average weekly number of employees during the year was:

|                                     | 1983      | 1982      |
|-------------------------------------|-----------|-----------|
| Office and management Manufacturing | 44<br>230 | 42<br>198 |
|                                     | 274       | 240       |
|                                     | tir tenen | ======    |

#### NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continued)

| Α | TNCOME | MOST | OTHER | SOURCES |
|---|--------|------|-------|---------|
|   |        |      |       |         |

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| Income from other sources includes:                         | 1983<br>£     | 1982<br>£        |
|---|---------------|------------------|
| Bank and deposit interest<br>Profit on sale of fixed assets | 62,669<br>431 | 44,036<br>24,043 |
| TAX ON PROFIT ON ORDINARY ACTIVITIES                        |               |                  |
|   | 1983<br>£     | 1982<br>£        |
| On the profit for the year:                                 |               |                  |
| UK corporation tax at 52%                                   | 672,522       | 386,241          |
| Deferred taxation   | 87,327        | 31,961           |
|   | 759,849       | 418,202          |
| In respect of prior years:                                  | , \$          |                  |
| UK corporation tax  | (1,044)       | 80               |
| Deferred taxation   |               | (48)             |
|   |               |                  |

418,234

758,805

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continued)

#### TANGIBLE ASSETS

| Cost or valuation  | Leasehold<br>Property<br>£ | Short<br>Leasehold<br>Property<br>£ | Plant<br>and<br><u>Machinery</u><br>£ | Fixtures<br>and<br><u>Fittings</u><br>f | Motor<br>Vehicles<br>£       | Total                                 |
|--|----------------------------|-------------------------------------|---------------------------------------|---|------------------------------|---------------------------------------|
| At 30 September 1982<br>Additions<br>Disposals             | 15,103<br>-<br>-           | 17,350<br>-                         | 739,043<br>201,556                    | 183,125<br>50,696<br>(1,699)            | 120,539<br>24,524<br>(5,812) | 1,057,810<br>294,126<br>(7,511)       |
| At 30 September 1983                                       | 15,103                     | 17,350                              | 940,599                               | 232,122                                 | 139,251                      | 1,344,425                             |
| Includes assets<br>valued in 1976                          |                            |                                     |                                       | -                                       | 4                            |                                       |
| At 30 September 1983<br>At 30 September 1982               | <u>.</u>                   |                                     | 429,782<br>429,782                    | 83,640<br>83,640                        |                              | 513,422<br>513,422                    |
| Depreciation   | , 1                        |                                     |                                       |   |                              |                                       |
| At 30 September 1982<br>Provision for the yea<br>Disposals | 15,102<br>r –              | -<br>-<br>-                         | 440,326<br>74,632                     | 110,468<br>16,138<br>(170)              | 51,880<br>23,111<br>(5,073)  | 617,776<br>113,881<br>(5,243)         |
| At 30 September 1983                                       | 15,102                     | _                                   | 514,958                               | 126,436                                 | 69,918                       | 726,414                               |
| Net book amount at   |                            |                                     |                                       |   |                              | ,                                     |
| 30 September 1983  | 1                          | 17,350                              | 425,641                               | 105,636                                 | 69,333                       | 618,011                               |
| Net book amount at   |                            |                                     |                                       | ,                                       |                              | · · · · · · · · · · · · · · · · · · · |
| 30 September 1982  | 1                          | <u></u> .                           | 298,717                               | 72,657                                  | 68,659                       | 440,034                               |

#### Assets included at a valuation would have been included on a historical cost basis at:

| •  | Plant and<br>Machinery<br>£ | Fixtures<br>and<br>Fittings<br>£ |
|--|-----------------------------|----------------------------------|
| Cost At 30 September 1983 At 30 September 1982                   | 177,552<br>177,552          | 40,453<br>40,453                 |
| Aggregate Depreciation At 30 September 1983 At 30 September 1982 | 171,834<br>166,881          | 39,627<br>38,590                 |

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continued)

#### 7 INVESTMENT IN SUBSIDIARY COMPANY

The company owns the whole of the issued ordinary share capital of Oxley Electronics Limited which is incorporated in England. The investment is stared at cost.

Consolidated accounts have not been prepared because the company is a subsidiary of another body corporate, which is incorporated in England. In the opinion of the directors, the value of the investment is not less than the book amount.

#### 8 STOCKS

| <b>S</b>  | , |     | 1983<br>£                     | 1982<br>£                    |
|---|---|-----|-------------------------------|------------------------------|
| Raw materials and consumables<br>Work in progress<br>Finished goods |   | ,   | 235,574<br>468,397<br>167,928 | 217,648<br>387,218<br>90,124 |
| ė.  |   | , 1 | 871,899                       | 694,990                      |

The replacement cost of stocks did not materially differ from the book amounts at 30 September 1983 or 1982.

#### 9 DEBTORS

|   | 1983<br>£                                      | 1982<br>£                                      |
|---|--|--|
| Trade debtors Amounts owed by holding company Amounts owed by subsidiary company Other debtors Prepayments and accrued income | 988,214<br>150,752<br>8,488<br>4,432<br>31,486 | 884,234<br>128,128<br>8,148<br>4,276<br>43,815 |
|   | 1,183,372                                      | 1,068,601                                      |

#### 10 CREDITORS (Amounts falling due within one year)

| ,   | 1983<br>£  | 1982<br>£   |
|---|--|---|
| Trade creditors Amounts owed to subsidiary company Amounts owed to ultimate holding company Other creditors Accruals and deferred income Taxation and social security | 129,400<br>37,004<br>12,489<br>134,238<br>175,225<br>484,909 | 187,341<br>36,66;<br>196,042<br>62,038<br>134,123 |
| A .   | 973,265  | 616,208   |

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continued)

| 11 | CREDITORS | (Amounts | falling | due | after | more | than | one | year) |  |
|----|-----------|----------|---------|-----|-------|------|------|-----|-------|--|
|----|-----------|----------|---------|-----|-------|------|------|-----|-------|--|

|          |   |      |        |      |      |        | ====      | ===              | ======    |
|----------|---|------|--------|------|------|--------|-----------|------------------|-----------|
| Taxation |   |      |        |      |      |        | 672,      | 522              | 583,037   |
|          |   |      |        |      |      |        | <u>,1</u> | 98 <u>3</u><br>£ | 1982<br>£ |
|          | ( | <br> | ar ccr | MOLC | CHOL | One ye | •         | 000              |           |

#### 12 PROVISIONS FOR LIABILITIES AND CHARGES

|  |   | •          | 1983<br>£          | 1982<br>£          |
|--|---|------------|--------------------|--------------------|
| Deferred taxation comprising:                              | , | 3 γ        |                    | ·                  |
| Accelerated capital allowances<br>Other timing differences | ゼ | Š,         | 224,187<br>(5,191) | 111,202<br>(5,490) |
|  |   | . <i>P</i> | 218,996            | 105,712            |

The aggregate potential future corporation tax liability, at the current rate of corporation tax, in respect of the surplus on the revaluation of fixed assets amounts to £80,420 (1982-£33,000). No provision has been made for this item in the accounts.

#### 13 CALLED UP SHARE CAPITAL

|  | 1983<br>£ | 1982<br>// £ |
|--|-----------|--------------|
| Issued and fully paid<br>2,354,660 Ordinary shares of 10p each | 235,466   | 235,466      |
| Authorised 2,500,000 Ordinary shares of 10p each               | 250,000   | 250,000      |

During the year, the company, in the ordinary course of business, made payments of £59,785 for sub assembly work and of £5,527 in respect of sales commission and sold goods at a value of £131,131 to companies under the control of RF and AS Oxley.

NOTES TO THE ACCOUNTS - 30 SEPTEMBER 1983 (continued)

#### 15 HOLDING COMPANY

The directors regard Anstalt fur Wissenschaftliche Forschung Und Handel, a company incorporated in Liechtenstein, as the company's ultimate holding

#### 16 PENSION COMMITMENTS

The company operates a fully insured pension scheme for its present executive directors and employees. Details of premiums paid appear in Note 3.

#### 17 CAPITAL COMMITMENTS

At 30 September 1983, the directors had authorised capital expenditure amounting to £50,000 (1982-Nil) all of which had been contracted.